



Agenda
Village of Glen Ellyn
Recreation Commission Meeting
Friday, April 25, 2025
7:00 AM
Village Links
Maintenance Facility
490 Harding Avenue

Visitors are welcome to attend all meetings of the Recreation Commission.

- A. Call To Order**
- B. Public Comments**
- C. Approval of Minutes**
 - 1) Minutes - March 28, 2025
- D. Standing Reports**
 - 1) Financial - Noel Allen
 - 2) Manager's Report
 - a. Golf - Mike Campbell
 - b. Reserve 22 - Jon Satinover
 - c. Grounds - Andrew Cross
 - 3) Trustee Liaison - Steve Thompson
- E. 2025 Grounds Operations Presentation**
 - 1) 2025 Grounds Operations Presentation - Andrew Cross
- F. Old Business**
 - 1) 2025 Golf Outing Preview
 - 2) Master Plan Update
 - a. Dedicated Web Page Update
- G. New Business**
- H. Next Meeting - May 30, 2025**
- I. Adjournment**



Minutes
 Village of Glen Ellyn
 Recreation Commission
 Regular Meeting
 March 28, 2025
 7:00 AM
 Village Links/Reserve 22

Board or Commission: Recreation
Meeting: Regular
Quorum: Yes

Date: March 28, 2025
Called to Order: 7:00 a.m.
Adjourned: 8:46 a.m.

MEMBER ATTENDANCE:

Carol Scott	Chairperson	Present
Nancy Carter	Commissioner	Present
Tony Coconate	Commissioner	Present
Scott Coldiron	Commissioner	Present – Remote participation
James Ozog	Commissioner	Present
Rick Quoss	Commissioner	Present
Tom Slowinski	Commissioner	Absent
Also Present:		
Noel Allen	General Manager / Staff Liaison	
Mike Campbell	Director of Golf	
Andrew Cross	Golf Course Superintendent	
Jon Satinover	Food & Beverage Director	
Vince Crovetti	Head of Golf Professional	
Steve Thompson	Village Trustee Liaison	
Elisa Pollina	Recording Secretary	
Public		

A. CALL TO ORDER/ROLL CALL

The March 28, 2025 meeting of the Recreation Commission was called to order at 7:00 a.m. at the Village Links of Glen Ellyn; 485 Winchell Way; Glen Ellyn, Illinois by Chairperson Scott.

B. APPROVAL OF MINUTES FROM FEBRUARY 28, 2025

APPROVAL OF MINUTES FROM FEBRUARY 28, 2025 MEETING

MOTION BY: Commissioner Carter

SECONDED BY: Commissioner Ozog

RESULT: Unanimous

C. PUBLIC COMMENT – None**D. STANDING REPORTS**

1. Financial – *Noel Allen* – Manager Allen provided financial updates, noting that February's results were typical for this time of year. While revenues appear concerning compared to last year, it's important to remember that the facility opened on February 23 last year.

Over the past 20 years, rounds played ranked 8th, green fees ranked 8th, cart rentals ranked 3rd, the driving range ranked 5th, and the Pro Shop ranked 17th—directly tied to overall activity levels. Merchandise inventory is still a work in progress. Food sales performed well, ranking 2nd, and total revenues ranked 4th.

Weather has been a significant factor, with zero playable hours in 2025 so far, compared to seven last year. As a result, revenues were down \$50,000, though operating expenses decreased by \$32,000, which includes \$24,000 in separation pay for Jeff Vesevick's extra vacation time. Despite these challenges, the net profit change is \$28,000 better than last year, and total revenue is \$16,000 above the target.

Cash reserves have dipped slightly, but the financial position remains strong. Losses are expected from November through April, with one more month of projected losses before an anticipated upswing in revenues. Efforts are ongoing to identify cost-saving opportunities.

2. Manager's Report

A. Golf – Mike Campbell – Director Campbell provided several updates, noting that, similar to last year, February has been a slow month for golf. Most of the merchandise orders have been received.

He introduced Vince Crovetti as the new Head Golf Professional, highlighting that he is currently in training and doing an excellent job.

Registrations for golf continue, with 73 total groups participating in permanent tee times and 40 groups enrolled in the Wednesday senior draw.

Additionally, 60 new employees were on boarded in February, and an Assistant Golf Professional has been hired to replace Vince Crovetti in his previous role.

B. Reserve 22 – *Jon Satinover* – Satinover provided several updates, highlighting key wins and financial stability. Notably, no overtime has been incurred this year, which is typically a challenge during this season due to reduced staffing. He credited Brittany and Kim for effectively managing staff and keeping operations efficient.

Regarding costs, food expenses are under budget by 1%, and wine costs remain stable. While liquor and beer costs have increased, he anticipates they will balance out once operations ramp up.

Banquet operations are off to a strong start, with the first wedding successfully hosted—Liz did an excellent job managing the event, which had 67 attendees and received highly positive feedback.

New patio furniture has arrived, featuring wider chairs and 12 new umbrellas. Additionally, the new menu launches on April 1, and Brittany has curated a new cocktail menu.

For upcoming events, Easter reservations have reached 414, and a \$10 per person fee will be charged for no-shows. The Mother's Day menu will be released soon, and hiring for the summer season will begin in the next month.

In response to Trustee Thompson's inquiry about the old patio furniture, Satinover explained that some pieces were repurposed for grounds and other areas, while the rest were either recycled or sent to a scrap yard. The previous furniture lasted 10 years, and the same brand was chosen for the replacement, ensuring similar durability.

Chairperson Scott asked about food cost management. Satinover explained that the Chef is highly mindful of expenses, and if any menu item becomes too costly, it can be removed to maintain profitability.

C. Grounds – Andrew Cross - Cross provided several updates, noting that February marks the ramp-up of course maintenance work. The team has completed the removal of 25 trees and recently acquired a new skid steer, a \$100,000 investment, which will be reflected in March expenses. Collaboration with Gregg Martin continues on the next steps for the Master Plan.

Cross also attended the Golf Course Superintendents Association (GCSA) conference in San Diego, a two-day education and trade show. Key takeaways included advancements in automation and drone technology. Aerial drones, which use infrared imaging to detect stress and track course changes are emerging as a valuable tool, though they remain costly. Additionally, small autonomous mowers for fairways are being introduced in the industry, and their impact will be closely monitored.

The department is also in the process of migrating from Google to Microsoft and is still working through software integration.

Commissioner Quoss inquired about the plaques from the removed trees. Cross confirmed that they were carefully removed and relocated to other trees.

3. Trustee Liaison – Steve Thompson – Trustee Thompson provided updates on several key developments:

- The U.S. Bank site event park and the Park District project have both been approved by the board and are moving forward.

- Panfish Park will be officially transferred to the Park District on May 1, reducing the Village's involvement in its maintenance. However, the Village will continue to maintain the ponds.
- Manor Woods will also be transferred to the Park District's oversight.
- The Full Circle hotel site for affordable housing has been approved by the Village, with demolition set to begin soon.
- Voting for the Milton Township election ends on April 1, with positions on the ballot including Village President and Trustee seats.
- The Village is transitioning to an online permit application process, streamlining approvals and submissions.

E. 2025 GOLF OPERATIONS PRESENTATION – Director Mike Campbell presented the 2025 Golf Operations update, emphasizing the continued growth and evolving priorities of the Village Links. He noted that golf participation has surged nationally over the past two years, with rounds up 6% across the country. Village Links has performed even better, with rounds increasing by 15%, consistently placing the course above average compared to others. Weather remains a critical factor in both success and profitability; when conditions are favorable, play is strong. So far, golf-playable hours have outperformed expectations.

Looking ahead, the focus for the year is on enhancing the golfer experience by creating more of a “country club” atmosphere. Campbell explained that retaining existing golfers is a top priority, as attracting new ones remains challenging. The team is committed to making every golfer feel welcome. He also pointed to a significant opportunity with the upcoming year-long closure of Cantigny Golf Course, which could help drive additional traffic and visibility to Village Links.

Campbell acknowledged several ongoing challenges, including unpredictable weather patterns and the rising cost of golf. He noted that labor continues to be the largest operational expense. On the technology front, the course is leveraging several platforms to optimize operations and customer service, including Club Prophet for point-of-sale and course management, Golf Genius for scoring and tournament coordination, Gallus Golf for mobile and online engagement, and HotSchedules for staff scheduling. The team is also considering adding an online merchandise platform to expand retail offerings. Tag Marshal, used for pace-of-play monitoring, has had a few minor issues, but they are being addressed. Earth Networks continues to provide reliable lightning detection.

The Village's IT department has played a key role in recent upgrades, including the installation of new mainframes on each floor. Additionally, larger iPads have been provided to the rangers to improve on-course operations. Security enhancements are also in progress, with new cameras scheduled for installation in August. Requests for quotes have been sent to vendors and camera locations have been identified.

Outings remain an important part of the business model, serving as a healthy supplement to walk-up play. Campbell noted the importance of maintaining a balanced schedule but emphasized the financial benefits that outings bring. In response to Trustee Thompson's request, a full outing recap will be provided at the next Recreation Commission meeting to help quantify their impact. Thompson also inquired about food and beverage usage during outings, and Campbell confirmed that more than 90% of outings utilize in-house catering.

Lastly, Campbell reported strong performance in junior programming. Junior camp enrollment has increased, and the camps continue to be well-received under the leadership of Vince Crovetti, who has successfully managed the programs for several years.

F. OLD BUSINESS

1. *Master Plan Funding Ideas* – Manager Allen provided an update on funding strategies for the Master Plan, following last month's discussion on potential external funding sources. From both a staff and Village perspective, Allen emphasized that if the Village begins soliciting donations, there must be a near-certain commitment—approximately 99%—to moving forward with the project. Additionally, any funds raised would need to be used exclusively for the designated purpose.

Allen mentioned the possibility of implementing a commemorative paver or brick donation program in the future, noting that such contributions should reflect a high-level donation to ensure meaningful support. These ideas can be explored further down the line as plans solidify.

The total projected cost of the Master Plan is estimated at \$10–12 million. At present, the Village is still servicing \$300,000 in debt related to the clubhouse, which necessitates a conservative financial approach. For now, we are in a holding phase focused on building cash reserves. Although the golf operation yields approximately \$1 million in operating profit annually, there are still significant capital needs. The financial goal is to improve our position by \$300,000 to \$500,000 per year.

To help develop a viable funding strategy, the Village will bring in a financial consultant. Given that capital planning operates on a 5-year cycle and contractors are currently booking projects two years out, it's important to begin the financial groundwork soon. While the course layout and Master Plan have been finalized, if a clear path to securing the full \$10–12 million does not emerge, the team may need to pursue value engineering to scale the project accordingly.

Allen stressed the importance of being diligent in saving and waiting for existing debt obligations to expire. Once a healthy financial reserve is established, the Village will be in a better position to move forward with the project.

Trustee Thompson inquired whether early debt repayment was an option, to which Allen responded that this is one of the areas where the Village's Finance

Department and financial consultant's expertise will be valuable. The Recreation Commission also discussed the importance of transparency throughout the process. One suggestion included dedicating a webpage to communicate the goals, status, and timeline of the project to the community.

G. NEW BUSINESS - None

H. NEXT MEETING - April 25, 2025

I. ADJOURNMENT

Commissioner Carter motioned and Commissioner Quoss seconded to adjourn the meeting. The meeting was adjourned at 8:46 a.m.

Submitted by Elisa Pollina, Recording Secretary

Reviewed by Noel Allen, Staff Liaison



**Glen Ellyn Recreation
Commission**
535 Duane Street
Glen Ellyn, IL 60137

Meeting 4/25/2025 7:00 AM
Department: Village Links
Department Head: Noel Allen
Category: Report
Prepared By: Ann Pedersen, Noel Allen

**AGENDA ITEM (ID
2025-98)**

DOC ID: 2025-98

Financial - Noel Allen

Statement of the Issue:

Analysis:

Budget Impact:

Contribution to Strategic Plan

Action Requested:

Attachments:

1. Village Links - Financial Statements - March 2025
2. Cash Balance Scenarios



VILLAGE LINKS / RESERVE 22
STATEMENT OF REVENUES, EXPENSES, AND CHANGES IN NET POSITION
 As of March 31, 2025

ORG	DESCRIPTION	2025 BUDGET	MONTH				YEAR-TO-DATE			
			2025	2024	DIFF	% DIFF	2025	2024	DIFF	% DIFF
REVENUES:										
5500	Village Links Revenues	\$ 4,391,100	\$ 129,060	\$ 180,056	\$ (50,996)	-28%	\$ 179,241	\$ 261,246	\$ (82,005)	-31%
5520	Reserve 22 Revenues	3,748,450	186,201	194,637	(8,436)	-4%	409,562	400,779	8,784	2%
	Total Revenues	\$ 8,139,550	\$ 315,261	\$ 374,693	\$ (59,432)	-16%	\$ 588,803	\$ 662,024	\$ (73,221)	-11%
EXPENDITURES:										
55700	Administration	\$ 802,432	\$ 56,928	\$ 49,100	\$ 7,828	16%	\$ 216,319	\$ 149,953	\$ 66,366	44%
55710	Golf Course Maintenance	1,452,748	59,039	134,067	(75,028)	-56%	197,733	232,900	(35,167)	-15%
55720	Golf Services	1,111,406	53,228	64,412	(11,184)	-17%	133,761	178,649	(44,888)	-25%
55730	Reserve 22	3,358,636	194,324	209,143	(14,819)	-7%	556,243	562,218	(5,976)	-1%
55740	Stormwater Management	51,585	1,331	1,016	315	31%	3,982	1,952	2,030	104%
55750	Pro Shop Merchandise	175,053	25,708	20,527	5,181	25%	20,928	20,383	544	3%
55780	Motorized Carts	68,060	114	1,033	(920)	-89%	114	1,033	(920)	-89%
557X5	Mechanical Maintenance	417,756	33,644	31,720	1,924	6%	79,712	113,865	(34,153)	-30%
	Total Operating Expenses	\$ 7,437,676	\$ 424,314	\$ 511,018	\$ (86,703)	-17%	\$ 1,208,791	\$ 1,260,954	\$ (52,164)	-4%
	Operating Income (Loss)	\$ 701,874	\$ (109,053)	\$ (136,325)	\$ 27,272	-20%	\$ (619,988)	\$ (598,930)	\$ (21,058)	4%
	Debt Service	303,100	-	-	-	0%	-	-	-	0%
	Capital Expenditures	460,100	112,611	78,374	34,237	44%	186,839	182,393	4,446	2%
	CHANGE IN NET POSITION	\$ (61,326)	\$ (221,664)	\$ (214,699)	\$ (6,965)	3%	\$ (806,827)	\$ (781,323)	\$ (25,504)	3%

KEY METRICS

	<u>Goal</u>							
Personnel Expenses as % of Sales	50%	69%	65%	3%	118%	103%	15%	
Cash Balance (End of Month, in \$000's)	\$ 1,860	\$ 1,909	\$ 2,216	\$ (307)				

VILLAGE LINKS
STATEMENT OF REVENUES, EXPENSES, AND CHANGES IN NET POSITION
GOLF
(Including Administration, Grounds, & Mechanical Maintenance)
As of March 31, 2025

ORG/ OBJECT	DESCRIPTION	2025 BUDGET	MONTH				YEAR-TO-DATE						
			2025	2024	DIFF	% DIFF	2025	2024	DIFF	% DIFF			
5500	VILLAGE LINKS REVENUES:												
440550	Green Fees	\$ 2,800,000	\$ 62,813	\$ 96,587	\$ (33,775)	-35%	\$ 63,395	\$ 116,985	\$ (53,591)	-46%			
440554	Pro Shop - Sales	200,000	9,942	13,175	(3,232)	-25%	12,942	15,920	(2,977)	-19%			
440555	Motor Carts	650,000	10,520	16,833	(6,314)	-38%	10,520	20,826	(10,307)	-49%			
440556	Driving Range	500,000	20,902	25,387	(4,485)	-18%	22,246	36,137	(13,891)	-38%			
440557	Resident Cards	35,000	9,050	8,705	345	4%	16,450	18,885	(2,435)	-13%			
460100	Investment Income	60,000	9,444	6,218	3,226	52%	23,559	18,863	4,697	25%			
489000	Miscellaneous Revenue	146,100	6,375	13,109	(6,734)	-51%	30,095	33,537	(3,441)	-10%			
489100	Miscellaneous - Over/Short	-	14	41	(27)	-67%	34	94	(60)	-64%			
	Total Revenues	\$ 4,391,100	\$ 129,060	\$ 180,056	\$ (50,996)	-28%	\$ 179,241	\$ 261,246	\$ (82,005)	-31%			
	COST OF GOODS SOLD:												
520945	Cost of Goods Sold - Pro Shop	\$ 140,000	\$ 23,736	\$ 16,486	\$ 7,250	44%	\$ 14,420	\$ 11,398	\$ 3,022	27%			
	Total Cost of Goods Sold	\$ 140,000	\$ 23,736	\$ 16,486	\$ 7,250	44%	\$ 14,420	\$ 11,398	\$ 3,022	27%			
	Gross Profit	\$ 4,251,100	\$ 105,324	\$ 163,570	\$ (58,246)	-36%	\$ 164,821	\$ 249,847	\$ (85,027)	-34%			
	OTHER OPERATING EXPENSES:												
510100	Salaries - Pensionable	\$ 1,314,522	\$ 81,378	\$ 97,285	\$ (15,908)	-16%	\$ 278,613	\$ 263,543	\$ 15,070	6%			
510120	Salaries - Non-Pensionable	488,163	3,181	10,771	(7,590)	-70%	3,560	12,584	(9,024)	-72%			
510200	Salaries - Overtime	23,500	160	-	160	0%	480	-	480	0%			
510400	FICA Taxes	139,705	6,293	8,044	(1,752)	-22%	21,135	20,571	564	3%			
510500	IMRF	68,670	4,120	4,285	(165)	-4%	14,123	11,570	2,553	22%			
590600	Health Insurance	146,100	9,777	11,095	(1,319)	-12%	31,922	33,286	(1,365)	-4%			
52XXXX	Contractual Services	1,178,430	77,690	71,351	6,339	9%	251,445	222,888	28,557	13%			
53XXXX	Commodities	579,950	23,656	82,557	(58,901)	-71%	36,851	122,896	(86,045)	-70%			
	Total Operating Expenses	\$ 3,939,040	\$ 206,254	\$ 285,389	\$ (79,135)	-28%	\$ 638,128	\$ 687,338	\$ (49,210)	-7%			
	Operating Income (Loss)	\$ 312,060	\$ (100,930)	\$ (121,819)	\$ 20,889	-17%	\$ (473,307)	\$ (437,490)	\$ (35,817)	8%			
	Operating Income (Loss) Percentage	7%	-78%	-68%			-264%	-167%					

KEY METRICS

	Goal	2025	2024	DIFF	% DIFF	2025	2024	DIFF	% DIFF
Rounds Played	80,000	2,421	3,412	(991)	-29%	2,545	4,446	(1,901)	-43%
Revenue Per Round	\$ 54.89	\$ 53.31	\$ 52.77	\$ 0.54	1%	\$ 70.43	\$ 58.76	\$ 11.67	20%
Resident Cards Sold	N/A	860	867	(7)	-1%	1,628	1,933	(305)	-16%
Cost of Goods Sold % - Pro Shop	70%	239%	125%	114%	53%	111%	72%	40%	36%
Personnel Expenses as % of Sales	50%	81%	73%	8%	16%	195%	131%	64%	33%



RESERVE
22
TWENTY-TWO

VILLAGE LINKS
STATEMENT OF REVENUES, EXPENSES, AND CHANGES IN NET POSITION
GOLF
(Including Administration, Grounds, & Mechanical Maintenance)
As of March 31, 2025

ORG/ OBJECT	DESCRIPTION	2025 BUDGET	MONTH				YEAR-TO-DATE			
			2025	2024	DIFF	% DIFF	2025	2024	DIFF	% DIFF
<u>MISCELLANEOUS REVENUE</u>										
<i>Miscellaneous Revenue includes the following items that don't fit into any of the major revenue categories:</i>										
	Adult & Junior Golf Lessons		\$ 3,519	\$ 8,367	\$ (4,848)		\$ 22,245	\$ 27,358	\$ (5,113)	
	Hand Cart Rentals		1,521	2,633	(1,112)		1,581	3,234	(1,653)	
	Golf Club Rentals		80	110	(30)		80	140	(60)	
	Locker Rentals		600	-	600		2,600	300	2,300	
	Illinois Sales Tax (1.75%)		140	166	(26)		627	622	6	
	Glen Ellyn Food & Beverage Tax (1%)		15	18	(3)		70	68	2	
	Tree Donation		500	-	500		1,000	-	1,000	
	Miscellaneous		-	1,815	(1,815)		1,892	1,815	77	
	Total	\$ 146,100	\$ 6,375	\$ 13,109	\$ (6,734)		\$ 30,095	\$ 33,537	\$ (3,441)	



RESERVE
22
TWENTY-TWO

RESERVE 22
STATEMENT OF REVENUES, EXPENSES, AND CHANGES IN NET POSITION
As of March 31, 2025

ORG/ OBJECT	DESCRIPTION	2025 BUDGET	MONTH				YEAR-TO-DATE					
			2025	2024	DIFF	% DIFF	2025	2024	DIFF	% DIFF		
5520	RESERVE 22 REVENUES:											
441100	Food	\$ 2,111,500	\$ 117,974	\$ 122,408	\$ (4,434)	-4%	\$ 264,932	\$ 256,825	\$ 8,107	3%		
441101	Liquor	483,800	14,827	18,696	(3,868)	-21%	34,228	38,512	(4,285)	-11%		
441102	Beer	557,100	19,379	22,472	(3,093)	-14%	34,578	37,378	(2,800)	-7%		
441103	Wine	242,900	13,670	15,752	(2,081)	-13%	35,256	33,989	1,267	4%		
441104	NA Beverages	121,500	3,148	3,819	(671)	-18%	6,446	7,614	(1,167)	-15%		
441106	Room Charges	3,800	1,250	1,276	(26)	-2%	1,310	1,344	(34)	-3%		
441107	Service Charges	227,600	15,951	10,216	5,735	56%	32,365	25,185	7,179	29%		
489000	Miscellaneous Revenue	250	1	-	1	0%	447	(68)	516	-755%		
	Total Revenues	\$ 3,748,450	\$ 186,201	\$ 194,637	\$ (8,436)	-4%	\$ 409,562	\$ 400,779	\$ 8,784	2%		
55730	COST OF GOODS SOLD:											
530400	Cost of Goods Sold - Beer	\$ 144,850	\$ 5,170	\$ 10,213	\$ (5,043)	-49%	\$ 10,998	\$ 12,789	\$ (1,790)	-14%		
530401	Cost of Goods Sold - Wine	75,300	3,328	5,798	(2,470)	-43%	10,105	15,288	(5,183)	-34%		
530402	Cost of Goods Sold - Liquor	101,600	4,010	7,514	(3,504)	-47%	10,180	10,298	(118)	-1%		
530405	Cost of Goods Sold - NA Beverages	63,180	2,809	3,709	(900)	-24%	3,765	7,738	(3,973)	-51%		
530420	Cost of Goods Sold - Food	675,680	38,362	45,062	(6,699)	-15%	84,300	85,063	(763)	-1%		
	Total Cost of Goods Sold	\$ 1,060,610	\$ 53,679	\$ 72,296	\$ (18,617)	-26%	\$ 119,349	\$ 131,176	\$ (11,827)	-9%		
	Gross Profit	\$ 2,687,840	\$ 132,522	\$ 122,341	\$ 10,181	8%	\$ 290,214	\$ 269,603	\$ 20,611	8%		
	Gross Profit Percentage	72%	71%	63%			71%	67%				
55730	OTHER OPERATING EXPENSES:											
510100	Salaries - Pensionable	\$ 838,556	\$ 63,209	\$ 52,282	\$ 10,927	21%	\$ 195,980	\$ 173,178	\$ 22,802	13%		
510120	Salaries - Non-Pensionable	749,543	29,333	42,673	(13,341)	-31%	91,848	112,612	(20,764)	-18%		
510200	Salaries - Overtime	7,500	147	450	(303)	-67%	147	529	(382)	-72%		
510399	Tips Paid Through Payroll	-	(2,578)	(5,124)	2,546	-50%	4,618	(1,551)	6,169	-398%		
510400	FICA Taxes	153,178	8,185	8,827	(643)	-7%	25,471	25,351	120	0%		
510500	IMRF	43,689	3,736	2,861	875	31%	11,554	9,293	2,262	24%		
590600	Health Insurance	85,500	7,162	6,498	664	10%	21,487	20,635	852	4%		
52XXXX	Contractual Services	227,560	17,396	12,837	4,559	36%	52,682	46,264	6,418	14%		
53XXXX	Commodities	192,500	14,055	15,543	(1,488)	-10%	33,107	44,732	(11,625)	-26%		
	Total Operating Expenses	\$ 2,298,026	\$ 140,645	\$ 136,847	\$ 3,798	3%	\$ 436,894	\$ 431,042	\$ 5,852	1%		
	Operating Income (Loss)	\$ 389,814	\$ (8,123)	\$ (14,506)	\$ 6,383	-44%	\$ (146,680)	\$ (161,440)	\$ 14,759	-9%		
	Operating Income (Loss) Percentage	10%	-4%	-7%			-36%	-40%				

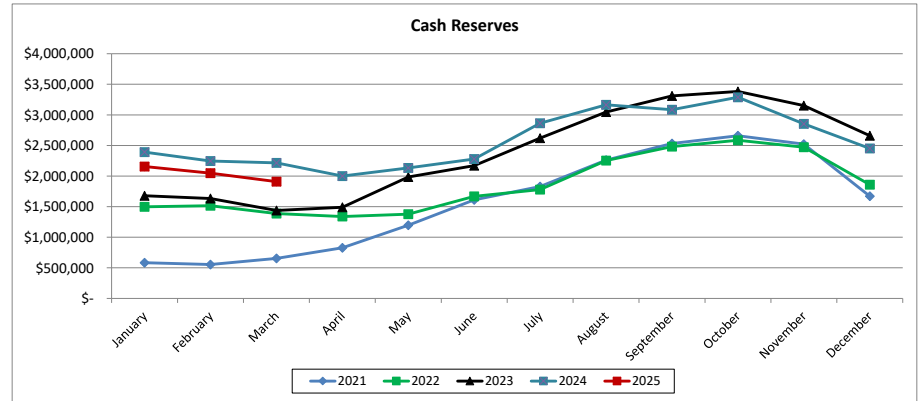
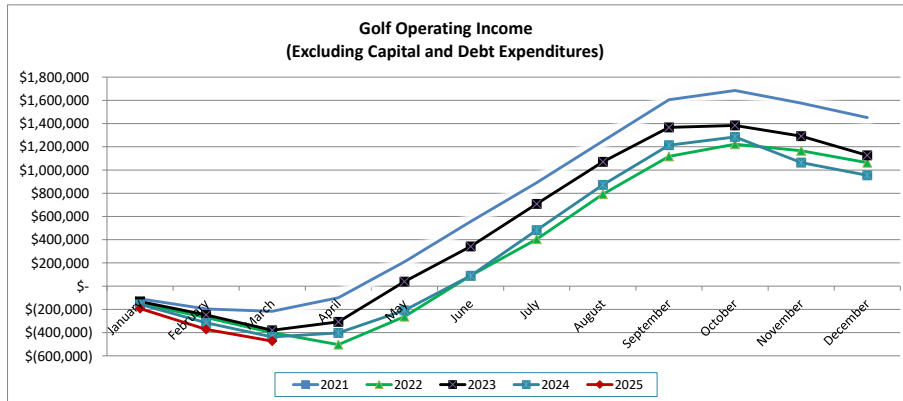
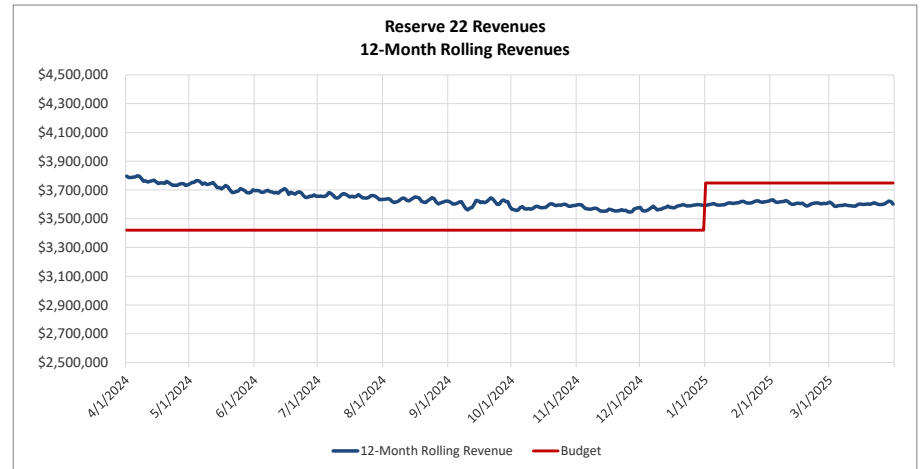
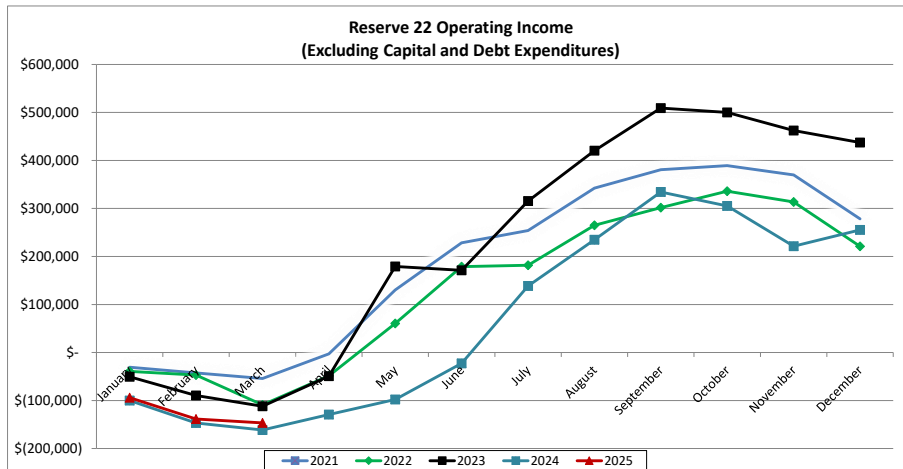
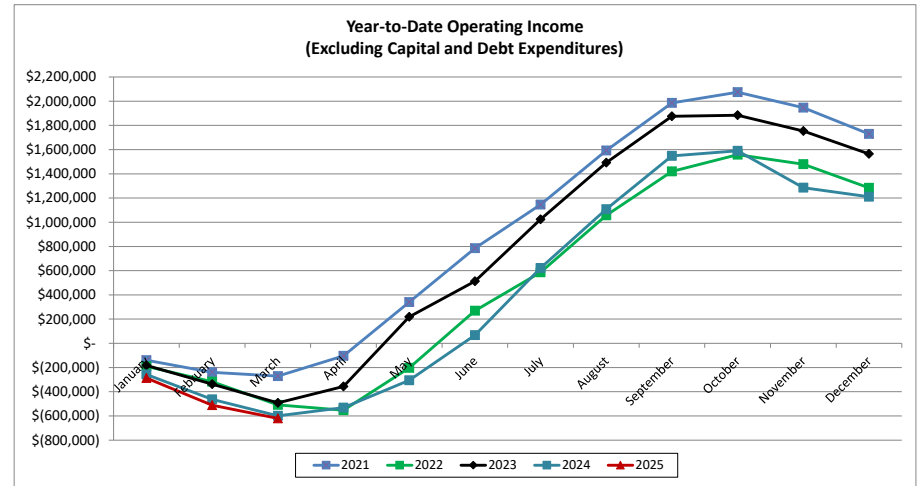
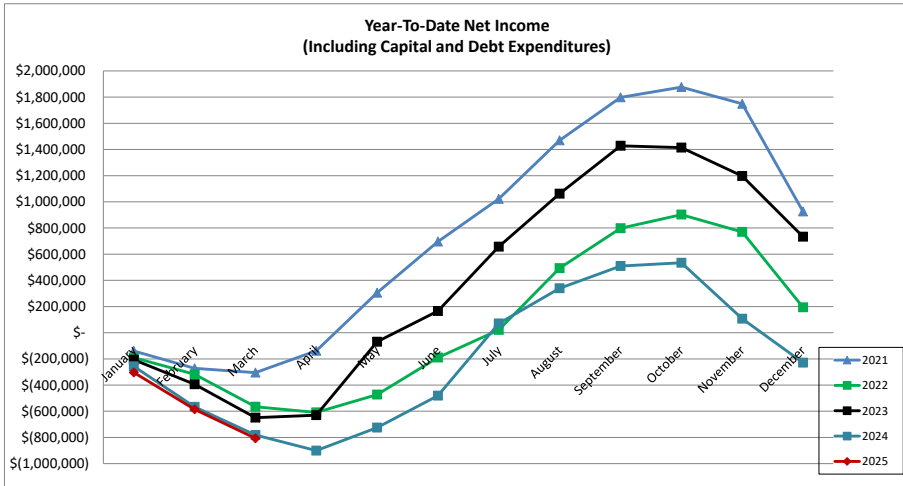


RESERVE
22
TWENTY-TWO

RESERVE 22
STATEMENT OF REVENUES, EXPENSES, AND CHANGES IN NET POSITION
As of March 31, 2025

ORG/ OBJECT	DESCRIPTION	2025 BUDGET	MONTH				YEAR-TO-DATE				
			2025	2024	DIFF	% DIFF	2025	2024	DIFF	% DIFF	
KEY METRICS											
			<i>Goal</i>								
<i>Revenue Source:</i>											
	Restaurant/Bar	N/A	\$ 96,251	\$ 131,372	\$ (35,122)	-27%	\$ 225,108	\$ 254,677	\$ (29,569)	-12%	
	Banquets	N/A	83,055	53,634	29,421	55%	177,078	134,815	42,263	31%	
	Other	N/A	6,896	9,631	(2,735)	-28%	7,377	11,286	(3,910)	-35%	
	Total	\$ 3,748,450	\$ 186,201	\$ 194,637	\$ (8,436)	-4%	\$ 409,562	\$ 400,779	\$ 8,784	2%	
	Reserve 22 Revenues (Last 12 Months)	\$ 3,748,450					\$ 3,601,177	\$ 3,806,894	\$ (205,717)	-5%	
	Reserve 22 Expenses (Last 12 Months)	\$ 3,358,636					\$ 3,330,976	\$ 3,418,971	\$ (87,995)	-3%	
	# Guest Checks (Restaurant/Bar)	N/A	2,208	2,621	(413)		4,855	5,461	(606)		
	Revenue Per Guest Check	N/A	\$ 43.59	\$ 50.12	(6.53)		\$ 46.37	\$ 46.64	(0.27)		
	# Guests (Restaurant/Bar)	N/A	3,434	4,446	(1,012)		7,550	8,966	(1,416)		
	Average Guest Spend	N/A	\$ 28.03	\$ 29.55	(1.52)		\$ 29.82	\$ 28.40	\$ 1.41		
	Cost of Goods Sold %	28%	29%	37%	-8%		29%	33%	-4%		
	<i>Cost of Goods Sold % (By Category):</i>										
	Cost of Goods Sold - Beer	26%	27%	45%	-19%		32%	34%	-2%		
	Cost of Goods Sold - Wine	31%	24%	37%	-12%		29%	45%	-16%		
	Cost of Goods Sold - Liquor	21%	27%	40%	-13%		30%	27%	3%		
	Cost of Goods Sold - NA Beverages	52%	89%	97%	-8%		58%	102%	-43%		
	Cost of Goods Sold - Food	32%	33%	37%	-4%		32%	33%	-1%		
	Personnel Expenses as % of Revenues	50%	60%	58%	2%		85%	85%	-1%		
	Prime Cost (Cost of Goods Sold + Personnel Expenses) as % of Revenues	78%	89%	96%	-7%		114%	118%	-4%		

Village Links / Reserve 22
 Dashboard Financial Reports
 As of March 31, 2025



VILLAGE LINKS / RESERVE 22
MONTHLY CASH INCREASE/DECREASE HISTORY (000)

	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec
2015				67	80	153	356	352	239	(97)	(42)	(689)
2016	(114)	(20)	41	(109)	206	296	186	237	160	36	(76)	(671)
2017	(114)	42	(218)	(57)	(11)	223	328	291	72	(69)	(151)	(681)
2018	(113)	(50)	(157)	(56)	216	153	291	92	165	(102)	(160)	(716)
2019	(144)	(53)	(138)	(136)	99	304	319	171	146	(64)	(148)	(680)
2020	(173)	(21)	(43)	(225)	69	516	237	500	214	(23)	(21)	(843)
2021	(135)	(26)	96	172	371	391	220	447	272	127	(137)	(852)
2022	(173)	19	(130)	(48)	40	289	111	474	228	105	(115)	(612)
2023	(181)	(45)	(196)	53	503	177	449	426	264	73	(231)	(492)
2024	(269)	(144)	(31)	(215)	133	145	244	301	(80)	204	(436)	(401)
2025	(296)	(110)	(138)									
Avg	(171)	(41)	(91)	(55)	171	265	274	329	168	19	(152)	(664)
Best	(113)	42	96	172	503	516	449	500	272	204	(21)	(401)
Worst	(296)	(144)	(218)	(225)	(11)	145	111	92	(80)	(102)	(436)	(852)

NEXT 12 MONTH CASH BALANCE SCENARIOS

	2025 Apr	2025 May	2025 Jun	2025 Jul	2025 Aug	2025 Sep	2025 Oct	2025 Nov	2025 Dec	2026 Jan	2026 Feb	2026 Mar
Avg	1,854	2,024	2,289	2,563	2,892	3,060	3,079	2,927	2,263	2,092	2,051	1,960
Best	2,081	2,584	3,100	3,549	4,049	4,321	4,525	4,504	4,103	3,990	4,032	4,128
Worst	1,684	1,672	1,817	1,928	2,020	1,940	1,839	1,403	551	255	111	(107)

March 2025 Cash On Hand 1909



**Glen Ellyn Recreation
Commission**
535 Duane Street
Glen Ellyn, IL 60137

Meeting 4/25/2025 7:00 AM
Department: Village Links
Department Head: Noel Allen
Category: Report
Prepared By: Noel Allen

**AGENDA ITEM (ID # 2025-
99)**

DOC ID: 2025-99

Manager's Report

Statement of the Issue:

Analysis:

Budget Impact:

Contribution to Strategic Plan

Action Requested:

Attachments:

1. Manager's Report - March 2025



VILLAGE LINKS
G L E N E L L Y N

RESERVE
— 22
TWENTY-TWO

“Committed to Excellence since 1967”

Manager’s Report for MARCH 2025

Submitted by Noel Allen, General Manager

March 2025 was milder than normal, wet, and not particularly snowy. Looking at March observations from Village Links, average temperature was 43.4°F (4.4°F above normal), precipitation was 2.84” (0.39” above normal), and snowfall was 2.8” (3.2” below normal). The golf course opened for the 2025 season on March 12. We had frost delays on 8 of those 20 days, carts were available for 8 days on the 18-Hole (40% availability) and 7 days on the 9-Hole (35% availability).

High Temperatures In March																				
	2025	2024	2023	2022	2021	2020	2019	2018	2017	2016	2015	2014	2013	2012	2011	2010	2009	2008	2007	2006
80° days														7						
70° days	4	2		3					1	1	1			5		1	3			4
60° days	4	5	1	4	10	2	3		3	7	3			8	3	8	8	1		8
50° days	7	7	6	7	7	5	3	3	7	11	8	8	3	3	4	6	5	7	6	3
40° days	12	11	15	8	8	15	14	15	10	6	7	7	10	2	13	13	11	10	4	16
30° days	4	5	8	8	6	5	7	13	7	5	9	10	16	6	11	3	2	11	6	11
20° days		1	1	1		3	2		3	1	2	5	2				2	2	3	1
10° days						1	2				1	1								
0° days																				
Rain	2.8*	3.6*	3.8*	3.7*	1.2*	3.5*	2.0*	1.2*	3.5*	2.9*	0.3*	1.1*	1.5*	0.7*	2.7*	1.8*	5.0*	1.5*	2.8*	2.6*
Snow	2.8*	1*	1.8*	3.8*	1.8*			2.6*	4.5*	2*	8.5*	13*	4*			2*	2*	5*	2*	6*

GOLF

Rounds played were down 29% for the month, and are down 43% for the year.

Green Fee revenue was down 35% for the month, and is down 46% for the year.

Driving Range revenue was down 18% for the month, and is down 38% for the year.

Motor Car revenue was down 38% for the month, and is down 49% for the year.

Pro Shop sales were down 25% for the month, and are down 19% for the year.

Overall Golf revenues were down 30% for the month, and are down 36% for the year.

Golf Revenue March										
	2016	2017	2018	2019	2020	2021	2022	2023	2024	2025
Rounds	2,317	987	1,127	670	1,405	2,131	1,204	859	3,412	2,421
Green Fees	28,660	12,378	19,117	9,908	27,382	48,389	25,235	15,927	96,587	62,813
Driving Range	12,304	5,079	6,561	6,126	7,030	22,493	13,362	10,882	25,387	20,902
Pro Shop	8,842	5,427	9,373	4,200	4,342	9,912	8,249	5,710	13,175	9,942
Carts	8,990	3,220	4,480	1,080	3,764	11,724	4,230	1,023	16,833	10,520
Resident Cards	9,965	7,060	8,615	9,665	8,945	13,905	10,565	8,795	8,705	9,050
Miscellaneous	13,888	4,862	7,351	20,576	8,608	13,986	11,625	6,114	11,130	6,220
Total Revenue	93,474	38,026	55,546	51,554	59,955	120,385	73,266	53,211	171,817	119,447

While we were fortunate to kick off last year with a record-breaking start, this year is also off to a strong performance, and there's little indication that golf participation is declining. In fact, rounds played in March ranked are the second highest in the past decade. However, course utilization for the month was lower. Despite a 25% increase in Golf Playable Hours, rounds played were down 29%. This discrepancy is primarily due to our later opening this year—March 12—resulting in 35% fewer operating days compared to last March, when the course was open for the full 31 days.

RESERVE 22

Reserve 22 - MARCH	Year to Date			Year to Date		
	2024	2025	+/-	2024	2025	+/-
Restaurant & Bar	131,372	96,722	-26.4%	255,288	226,232	-11.4%
Banquets	46,714	71,471	53.0%	116,865	152,951	30.9%
Beverage Cart	0	0	#DIV/0!	6	0	-100.0%
Halfway House	7,261	4,671	-35.7%	8,524	4,671	-45.2%
Golf Express	2,370	2,225	-6.1%	2,824	2,260	-20.0%
Service Fee	6,920	11,584	67.4%	17,951	24,126	34.4%
Total Reserve 22	194,637	186,672	-4.1%	401,458	410,240	2.2%

With the golf course closed for the first 11 days of March, it was expected that restaurant and bar revenues would be down. However, with Easter falling in March last year and in April this year, overall revenues still exceeded expectations. Banquet activity continues to outperform last year and is nearing all-time record levels. In March 2025, we hosted 29 events across all spaces—an increase of six events compared to March 2024. Notably, we also hosted a successful wedding for approximately 80 guests and are eager to build on that momentum in the wedding segment.

Our new patio furniture has been delivered and installed, and both patios are now ready to welcome guests. Meanwhile, our new carryout program—available to both golfers and regular diners through the Village Links' smartphone app—is nearing its launch.

To support continued growth and strengthen our leadership team, we've made a few strategic role transitions. Kim is now overseeing liquor, beer, and wine orders, along with the cocktail menu. Brittany continues to enhance HR processes, including onboarding, training, coaching conversations, and offboarding. Jon will provide additional support during peak months, especially throughout the busy golf outing season. With a full season of outings now under their belt, the management team is excited to build on Reserve 22's growing reputation in this area.

Finally, our dining room refresh is nearly complete. We're just awaiting the delivery and installation of one final tree to finish the update.



Reserve 22 main patio with new outdoor furniture and umbrellas



One of three trees installed in the dining room refresh



Reserve 22 banquet patio with new outdoor furniture and umbrellas (there will not be a tent over this patio this season)



The sports pictures on the wall have been replaced with a moss "live" wall

KEY METRICS

	January	February	March	April	May	June	July	August	September	October	November	December
Rounds	0.0%	0.3%	2.2%	5.7%	12.7%	16.8%	17.7%	17.3%	13.9%	8.7%	4.2%	0.4%
Green Fee	0.0%	0.1%	1.6%	5.5%	12.9%	16.4%	17.2%	17.0%	15.1%	7.9%	3.4%	2.8%
Carts	0.0%	0.1%	1.2%	4.3%	10.8%	17.1%	18.4%	19.0%	15.8%	9.1%	4.0%	0.1%
Driving Range	0.0%	0.6%	3.4%	7.3%	12.1%	16.5%	18.3%	17.5%	13.6%	7.3%	2.9%	0.3%
Pro Shop	0.4%	1.3%	4.2%	6.4%	10.3%	17.1%	16.1%	15.9%	12.9%	10.1%	3.4%	1.8%
Food	2.5%	3.3%	4.0%	5.6%	10.5%	14.6%	13.6%	13.9%	12.8%	8.2%	5.1%	6.0%
Total	1.1%	1.8%	3.1%	5.6%	11.5%	15.6%	15.7%	15.6%	13.9%	8.0%	4.1%	3.8%
Targets												
	January	February	March	April	May	June	July	August	September	October	November	December
Rounds	22	236	1,742	4,533	10,147	13,454	14,173	13,866	11,140	6,950	3,388	349
Green Fee	46	4,175	45,495	154,289	362,445	459,018	480,829	477,224	423,434	220,235	95,666	77,144
Carts	-5	735	7,499	28,001	70,349	111,408	119,565	123,756	102,710	58,921	26,241	820
Driving Range	229	3,186	17,148	36,635	60,297	82,531	91,709	87,740	67,991	36,391	14,654	1,489
Pro Shop	793	2,511	8,479	12,757	20,691	34,228	32,271	31,746	25,804	20,178	6,874	3,667
Food	94,438	122,559	151,211	209,584	391,970	546,285	508,935	519,234	481,517	306,248	189,753	226,716
Total	89,583	150,154	251,398	457,657	939,916	1,272,429	1,277,339	1,273,657	1,131,307	653,622	336,437	306,051
Actuals												
	January	February	March	April	May	June	July	August	September	October	November	December
Rounds	38	86	2,421									
Green Fee	179	403	62,813									
Carts	0	0	10,520									
Driving Range	270	1,073	20,902									
Pro Shop	1,431	1,569	9,942									
Food	105,266	118,302	186,672									
Total	108,494	147,641	306,133									
+/- Targets Month												
	January	February	March	April	May	June	July	August	September	October	November	December
Rounds	16	-150	679	-4,533	-10,147	-13,454	-14,173	-13,866	-11,140	-6,950	-3,388	-349
Green Fee	133	-3,772	17,318	-154,289	-362,445	-459,018	-480,829	-477,224	-423,434	-220,235	-95,666	-77,144
Carts	5	-735	3,020	-28,001	-70,349	-111,408	-119,565	-123,756	-102,710	-58,921	-26,241	-820
Driving Range	41	-2,113	3,755	-36,635	-60,297	-82,531	-91,709	-87,740	-67,991	-36,391	-14,654	-1,489
Pro Shop	638	-942	1,463	-12,757	-20,691	-34,228	-32,271	-31,746	-25,804	-20,178	-6,874	-3,667
Food	10,829	-4,257	35,461	-209,584	-391,970	-546,285	-508,935	-519,234	-481,517	-306,248	-189,753	-226,716
Total	18,912	-2,512	54,734	-457,657	-939,916	-1,272,429	-1,277,339	-1,273,657	-1,131,307	-653,622	-336,437	-306,051
+/- Targets YTD												
	January	February	March	April	May	June	July	August	September	October	November	December
Rounds	16	-134	545	-3,987	-14,135	-27,589	-41,762	-55,627	-66,767	-73,718	-77,106	-77,455
Green Fee	133	-3,639	13,679	-140,610	-503,055	-962,073	-1,442,902	-1,920,126	-2,343,560	-2,563,795	-2,659,461	-2,736,605
Carts	5	-731	2,290	-25,711	-96,060	-207,468	-327,033	-450,788	-553,499	-612,419	-638,660	-639,481
Driving Range	41	-2,072	1,683	-34,952	-95,250	-177,780	-269,489	-357,229	-425,220	-461,611	-476,265	-477,754
Pro Shop	638	-304	1,159	-11,597	-32,289	-66,517	-98,789	-130,534	-156,339	-176,517	-183,391	-187,058
Food	10,829	6,571	42,032	-167,552	-559,522	-1,105,807	-1,614,742	-2,133,976	-2,615,493	-2,921,741	-3,111,494	-3,338,210
Total	18,912	16,399	71,134	-386,523	-1,326,439	-2,598,868	-3,876,207	-5,149,864	-6,281,171	-6,934,794	-7,271,231	-7,577,282

Rounds and revenues are tracking well, with all categories currently exceeding their target numbers. After a slower start in February, we're now surpassing year-to-date goals. Total revenue remains ahead of total budget target, even with an increased annual target of \$783,150—another positive sign of our strong performance.

We're looking forward to warmer weather and the kickoff of our leagues and permanent tee times in April.

Breaking down some comparative metrics:

March 2025 GPH up 25% from March 2024 and up 73% from a "normal" year

March 2025 YTD GPH up 11% from March 2024 YTD and up 49% from a "normal" year

February 2025 Golf Datatech Chicagoland rounds played down 81.1%

February 2025 Village Links rounds played down 92% - *normally we are stronger than the Chicagoland metric*

YTD through February 2025 Golf Datatech Chicagoland rounds played down 76.2%

YTD through February 2025 Village Links rounds played down 88% - again, *normally we are stronger than the Chicagoland metric*

2025 YTD total revenue \$71,134 **over** YTD budget target (2024 March YTD total revenue was over YTD budget target by \$212,969. (2025 targets were increased by \$783,150)

Golf cars grounded 23 days in March 2025 and 14 days in March 2024

March 2025 R22 restaurant and bar sales down 26%

YTD 2025 R22 restaurant and bar sales down 11%

March 2025 R22 banquet sales up 53%

YTD 2025 R22 banquet sales up 31%

March 2025 R22 Total Revenues down 4%

YTD 2025 R22 Total Revenues up 2%

GOLF COURSE AND GROUNDS

The golf course is in great shape for the beginning of the year. Clean-up was completed, and the removal of tree stumps and seeding progressed nicely. Onboarding and retraining of staff were completed with new processes and technologies being utilized. Grounds management team kept busy with many clubhouse and R22 projects as well as the day-to-day upkeep of the golf course. Communication between the grounds team, golf, and R22 continues to improve.

Grounds

1. Greens, tees, and fairways have all been mowed at least once
2. Course accessories out (except fountains due to low temps)
3. Staff has been hired and we look to be fully staffed for the season
4. Stump grinding and cleanup started
5. Bunker edging started
6. Tropical plants continue to be monitored, cleaned, and watered in the basement
7. Fence repairs at cart pen and driving range
8. Panfish and Lambert Lake garbage cans emptied on a weekly schedule
9. Continued planning for spring/summer projects on the course

Mechanical and Building Maintenance

1. 16 pieces of equipment were repaired and/or serviced
2. Finished golf cart service
3. Working with R22 on bar dishwasher install
4. Identifying roof leaks
5. Continued reorganization to increase efficiency in the morning
6. Working on wall fan for outdoor bar
7. Patio furniture removal of old and delivery and install of new



Our new overseeder arrived in March



**Glen Ellyn Recreation
Commission**
535 Duane Street
Glen Ellyn, IL 60137

Meeting 4/25/2025 7:00 AM
Department: Village Links
Department Head: Noel Allen
Category: Report
Prepared By: Mike Campbell

**AGENDA ITEM (ID # 2025-
276)**

DOC ID: 2025-276

a. Golf - Mike Campbell

Statement of the Issue:

Analysis:

Budget Impact:

Contribution to Strategic Plan

Action Requested:

Attachments:



**Glen Ellyn Recreation
Commission**
535 Duane Street
Glen Ellyn, IL 60137

Meeting 4/25/2025 7:00 AM
Department: Village Links
Department Head: Noel Allen
Category: Report
Prepared By: Jon Satinover

**AGENDA ITEM (ID # 2025-
277)**

DOC ID: 2025-277

b. Reserve 22 - Jon Satinover

Statement of the Issue:

Analysis:

Budget Impact:

Contribution to Strategic Plan

Action Requested:

Attachments:



**Glen Ellyn Recreation
Commission**
535 Duane Street
Glen Ellyn, IL 60137

Meeting 4/25/2025 7:00 AM
Department: Village Links
Department Head: Noel Allen
Category: Report
Prepared By: Andrew Cross

**AGENDA ITEM (ID # 2025-
278)**

DOC ID: 2025-278

c. Grounds - Andrew Cross

Statement of the Issue:

Analysis:

Budget Impact:

Contribution to Strategic Plan

Action Requested:

Attachments:



**Glen Ellyn Recreation
Commission**
535 Duane Street
Glen Ellyn, IL 60137

Meeting 4/25/2025 7:00 AM
Department: Village Links
Department Head: Noel Allen
Category: Discussion Item
Prepared By: Steve Thompson

**AGENDA ITEM (ID
2025-101)**

DOC ID: 2025-101

Trustee Liaison - Steve Thompson

Statement of the Issue:

Analysis:

Budget Impact:

Contribution to Strategic Plan

Action Requested:

Attachments:



2024 Accomplishments

- ▶ Weed control on entire property (tees, fairways, greens, range tee, landscape beds)
- ▶ Rough was sprayed for broadleaf weeds once in fall only (helps to avoid interfering with pollinators)
- ▶ Purchased new equipment
 - ▶ Dakota Turf Tender 440
 - ▶ John Deere 6500A Fairway Mower
 - ▶ John Deere Gator GS Utility Carts (4)
 - ▶ John Deere ProGator 2020A
 - ▶ Toro Greensmaster eTriFlex 3360
 - ▶ 2 Toro Greensmaster 3150Q (Tee Mowers)
- ▶ Replaced all overhead lighting in R22 Bar
- ▶ 9 Green Restoration/Expansion
- ▶ New perennial plantings at 1 Tee
- ▶ Water management via wetting agents greatly improved
- ▶ Addition of Sand to All Greenside Bunkers & Front 9 Fairway Bunkers
- ▶ New Mulch Installed in all beds

New Equipment



Dakota Turf Tender



John Deere 6500A Fairway Mower

New Equipment



Gator GS Utility Carts



John Deere Pro Gator

New Equipment



Toro Greensmaster 3360



Toro Greensmaster 3150-Q (Tees)



Course Cleanup

9 Green Expansion /Restoration



9 Green Expansion /Restoration



Bunker Sand Project

►2024 Goals

- Add 3" of Sand to all greenside bunkers
 - 74 Greenside Bunkers on 18 Hole (Finished June 14th)
 - Roughly 1100 Tons of Sand
 - 21 Greenside Bunkers on 9 Hole (Finished June 24th)
 - Roughly 400 Tons of Sand
- Fall started Fairway Bunkers (Additional 450 Tons)
 - Completed all but 3 bunkers on the front 9
 - 2 Fairway Bunker 9 Hole
- Total of 1675 Tons of Sand in 2024





Bunker Sand Project

2 Fairway (9 Hole) During



Bunker Sand Project

2 Fairway (9 Hole) After

Bunker Sand Project 1 Fairway



Bunker Sand Project

1 Fairway After
From worst draining to best draining bunker



Irrigation Repairs



- ▶ In 2024 we had 4 major irrigation repairs
 - ▶ South Pump House VFD Replaced
 - ▶ North Pump House Pipes Replaced
 - ▶ Main Line Leak 8" Main feeding 18 & Practice Areas
 - ▶ Main Leak on 4" Line feeding Entrance

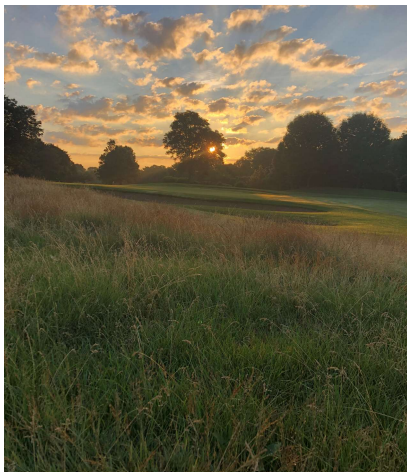
Employee Break Room Refresh







Professional Growth



2025 Goals & Vision

- Playability (Every decision leads back to this)
- Finish adding sand to Fairway Bunkers
- Continue to open up views across the course
- Refresh landscaping around clubhouse
- Expand use of drip irrigation for flowers where possible
- Safety (Establish a safety first culture in the maintenance department, spread throughout)
- Detail work (bench areas, on course beds, etc)
- Continue to evaluate and further refine our maintenance practices
- Redefine native areas after mowing down for cleanup
- Elevate the experience for all patrons



Questions?

Date	Name	Golf Type	Guests	Projected Revenue
04/12/2025	TT-Hurricane Junior Golf Tour	Tee Times	76 \$	6,460.00
04/13/2025	TT-Hurricane Junior Golf Tour	Tee Times	76 \$	6,460.00
05/03/2025	TT-Weekly Challenge Season Opener	Tee Times	68 \$	6,052.00
05/05/2025	SG-Young Life Outing	Shotgun	144 \$	11,808.00
05/17/2025	SG-Jack & Ben Outing	Modified Shotgun	100 \$	9,000.00
05/19/2025	SG-GE Chamber Outing	Shotgun	144 \$	11,520.00
05/20/2025	SG-Konica Minolta	Shotgun	58	
05/21/2025	SG - Metro Managers	Shotgun	119 \$	10,353.00
06/06/2025	MSG - CHGO Cookout Classic	Shotgun	100 \$	11,100.00
06/09/2025	SG-Western Open	Shotgun	144 \$	12,528.00
06/13/2025	TT-IGL Team Play	Tee Times	12 \$	996.00
06/16/2025	SG-NKBA Golf Outing	Shotgun	144 \$	12,528.00
06/18/2025	MSG-ICSC	Modified Shotgun	119 \$	10,948.00
06/20/2025	SG-GBW Hitters	Shotgun	144 \$	15,120.00
06/21/2025	MSG-IAGT Outing	Modified Shotgun	88 \$	9,680.00
06/23/2025	TT-IJGA YDP	Tee Times	72 \$	2,880.00
06/26/2025	SG-Western Specialty Contractors	Shotgun	144 \$	12,672.00
06/27/2025	TT-IGL Team Play	Tee Times	12 \$	996.00
06/27/2025	SG-Reyes Golf Outing	Shotgun	144 \$	13,200.00
06/30/2025	MSG-Spirito Singers	Modified Shotgun	100 \$	9,300.00
07/07/2025	TT-IGL Team Play	Tee Times	12 \$	996.00
07/11/2025	SG-Ed Posh Scholarship Outing	Shotgun	144 \$	15,120.00
07/17/2025	SG-CRG Outing	Modified Shotgun	72 \$	6,624.00
07/17/2025	TT-GBW Boys Camp	Tee Times	32	
07/18/2025	TT-GBW Boys Camp	Tee Times	32	
07/19/2025	MSG-Charlie's Corner	Shotgun	100 \$	11,000.00
07/19/2025	TT-Charlie's Corner	Tee Times	32 \$	1,344.00
07/23/2025	SG-CSCMP Golf Outing	Shotgun	144 \$	12,240.00
07/24/2025	TT-Illinois Open Qualifier	Tee Times	90	
07/25/2025	SG-Keep Doing Great Things	Shotgun	144 \$	14,400.00
07/29/2025	MSG-Lockton Companies	Modified Shotgun	100 \$	9,300.00
08/07/2025	SG-McCann Properties	Shotgun	144 \$	12,528.00
08/12/2025	SG-Portillo's Golf Outing	Shotgun	144 \$	12,528.00
08/14/2025	SG-JT Magen Outing	Shotgun	144 \$	13,248.00

Date	Name	Golf Type	Guests	Projected Revenue
08/16/2025	TT-Angelo Miranda MIA	Tee Times	40	\$ 3,800.00
08/21/2025	SG-JT's Porch	Shotgun	144	\$ 12,528.00
08/23/2025	TT-Goal Post Society	Tee Times	70	\$ 6,300.00
08/23/2025	TT-GBW Girls Quad	Tee Times	24	
08/30/2025	TT-SRAYING SYSTEMS OUTING	Tee Times	48	\$ 4,080.00
08/30/2025	TT-GBW Boys Quad	Tee Times	24	
09/06/2025	MSG-Valley View Jamboree Day	Shotgun	72	\$ 5,976.00
09/08/2025	MSG-Montini Invitational	Modified Shotgun	100	\$ 8,700.00
09/12/2025	SG-St Petronille School	Shotgun	144	\$ 14,832.00
09/12/2025	SG-St Petronille School	Shotgun	72	\$ 3,816.00
09/13/2025	SG-White Cap	Shotgun	144	\$ 16,560.00
09/14/2025	SG-LPGA Amateurs	Modified Shotgun	72	\$ 5,976.00
09/18/2025	SG-IIBEC Golf Outing	Shotgun	144	\$ 12,528.00
09/19/2025	SG-St Francis Golf Outing	Shotgun	216	\$ 22,140.00
09/25/2025	SG-Illinois Landscape Contractors Association	Shotgun	216	\$ 18,792.00
09/26/2025	TT-Glenbard West 50th Reunion	Tee Times	36	\$ 3,168.00
09/27/2025	SG-Lake Park Invite	Shotgun	120	\$ 11,640.00
10/03/2025	Weekly Challenge TOC	Tee Times	56	\$ 3,320.00
10/14/2025	SG-Swingin' Set Fall Scramble	Shotgun	72	\$ 360.00
Total			53	5156 \$ 437,445.00



2025 OUTING PREVIEW

Currently Scheduled Events

April

Date	Name	Golf Type	Guests	Projected Revenue
04/12/2025	TT-Hurricane Junior Golf Tour	Tee Times	76	\$6,460.00
04/13/2025	TT-Hurricane Junior Golf Tour	Tee Times	76	\$6,460.00
Total			152	\$12,920.00

May

Date	Name	Golf Type	Guests	Projected Revenue
05/03/2025	TT-Weekly Challenge Season Opener	Tee Times	68	\$6,052.00
05/05/2025	SG-Young Life Outing	Shotgun	144	\$11,808.00
05/17/2025	SG-Jack & Ben Outing	Modified Shotgun	100	\$9,000.00
05/19/2025	SG-GE Chamber Outing	Shotgun	144	\$11,520.00
05/20/2025	SG-Konica Minolta	Shotgun	58	
05/21/2025	SG - Metro Managers	Shotgun	119	\$10,353.00
Total			633	\$48,733.00

June

Date	Name	Golf Type	Guests	Projected Revenue
06/06/2025	MSG - CHGO Cookout Classic	Shotgun	100	\$11,100.00
06/09/2025	SG-Western Open	Shotgun	144	\$12,528.00
06/13/2025	TT-IGL Team Play	Tee Times	12	\$996.00
06/16/2025	SG-NKBA Golf Outing	Shotgun	144	\$12,528.00
06/18/2025	MSG-ICSC	Modified Shotgun	119	\$10,948.00
06/20/2025	SG-GBW Hitters	Shotgun	144	\$15,120.00
06/21/2025	MSG-IAGT Outing	Modified Shotgun	88	\$9,680.00
06/23/2025	TT-IJGAYDP	Tee Times	72	\$2,880.00
06/26/2025	SG-Western Specialty Contractors	Shotgun	144	\$12,672.00
06/27/2025	TT-IGL Team Play	Tee Times	12	\$996.00
06/27/2025	SG-Reyes Golf Outing	Shotgun	144	\$13,200.00
06/30/2025	MSG-Spirito Singers	Modified Shotgun	100	\$9,300.00
Total			1223	\$111,948.00

July

Date	Name	Golf Type	Guests	Projected Revenue
07/07/2025	TT-IGL Team Play	Tee Times	12	\$996.00
07/11/2025	SG-Ed Posh Scholarship Outing	Shotgun	144	\$15,120.00
07/17/2025	SG-CRG Outing	Modified Shotgun	72	\$6,624.00
07/17/2025	TT-GBW Boys Camp	Tee Times	32	
07/18/2025	TT-GBW Boys Camp	Tee Times	32	
07/19/2025	MSG-Charlie's Corner	Shotgun	100	\$11,000.00
07/19/2025	TT-Charlie's Corner	Tee Times	32	\$1,344.00
07/23/2025	SG-CSCMP Golf Outing	Shotgun	144	\$12,240.00
07/24/2025	TT-Illinois Open Qualifier	Tee Times	90	
07/25/2025	SG-Keep Doing Great Things	Shotgun	144	\$14,400.00
07/29/2025	MSG-Lockton Companies	Modified Shotgun	100	\$9,300.00
Total			902	\$71,024.00

August

Date	Name	Golf Type	Guests	Projected Revenue
08/07/2025	SG-McCann Properties	Shotgun	144	\$12,528.00
08/12/2025	SG-Portillo's Golf Outing	Shotgun	144	\$12,528.00
08/14/2025	SG-JT Magen Outing	Shotgun	144	\$13,248.00
08/16/2025	TT-Angelo Miranda MIA	Tee Times	40	\$3,800.00
08/21/2025	SG-JT's Porch	Shotgun	144	\$12,528.00
08/23/2025	TT-Goal Post Society	Tee Times	70	\$6,300.00
08/23/2025	TT-GBW Girls Quad	Tee Times	24	
08/30/2025	TT-SRAYING SYSTEMS OUTING	Tee Times	48	\$4,080.00
08/30/2025	TT-GBW Boys Quad	Tee Times	24	
Total			782	\$65,012.00

September

Date	Name	Golf Type	Guests	Projected Revenue
09/06/2025	MSG-Valley View Jamboree Day	Shotgun	72	\$5,976.00
09/08/2025	MSG-Montini Invitational	Modified Shotgun	100	\$8,700.00
09/12/2025	SG-St Petronille School	Shotgun	144	\$14,832.00
09/12/2025	SG-St Petronille School	Shotgun	72	\$3,816.00
09/13/2025	SG-White Cap	Shotgun	144	\$16,560.00
09/14/2025	SG-LPGA Amateurs	Modified Shotgun	72	\$5,976.00
09/18/2025	SG-IIBEC Golf Outing	Shotgun	144	\$12,528.00
09/19/2025	SG-St Francis Golf Outing	Shotgun	216	\$22,140.00
09/25/2025	SG-Illinois Landscape Contractors Association	Shotgun	216	\$18,792.00
09/26/2025	TT-Glenbard West 50th Reunion	Tee Times	36	\$3,168.00
09/27/2025	SG-Lake Park Invite	Shotgun	120	\$11,640.00
Total			1336	\$124,128.00

October

Date	Name	Golf Type	Guests	Projected Revenue
10/03/2025	Weekly Challenge TOC	Tee Times	56	\$3,320.00
10/14/2025	SG-Swingin' Set Fall Scramble	Shotgun	72	\$360.00
Total			128	\$3,680.00

Annual Summary

All numbers are current as of 4/17/25

