Agenda
Village of Glen Ellyn
Recreation Commission Meeting
Friday, August 23, 2024
7:00 AM
Village Links/Reserve 22
Ed Posh Boardroom

Visitors are welcome to attend all meetings of the Recreation Commission.

A. **Call To Order**

B. **Public Comments**

C. **Approval of Minutes**

1) Minutes - July 26, 2024

D. **Standing Reports**

1) Manager - Jeff Vesevick
2) Reserve 22 - Jon Satinover
3) Financial - Jeff Vesevick
4) Trustee Liaison - Steve Thompson

E. **Old Business**

F. **New Business**

1) Golf Cart GPS System Discussion - Noel Allen

G. **Next Meeting - September 27, 2024**

H. **Adjournment**

Minutes
Village of Glen Ellyn
Recreation Commission
Regular Meeting
July 26, 2024
7:00 AM
Village Links/Reserve 22

Board or Commission:	Recreation	**Date:**	July 26, 2024
Meeting:	Regular	**Called to Order:**	7:00 a.m.
Quorum:	Yes	**Adjourned:**	7:36 a.m.

MEMBER ATTENDANCE:

Carol Scott	Chairperson	Present
Nancy Carter	Commissioner	Present
Tony Coconate	Commissioner	Absent
Scott Coldiron	Commissioner	Present
Brian Diver	Commissioner	Absent
James Ozog	Commissioner	Present
Tom Slowinski	Commissioner	Absent
Also Present:		
Kelli Christiansen	Trustee Liaison	
Andrew Cross	Golf Course Superintendent	
Jon Satinover	Food & Beverage Director	

A. CALL TO ORDER/ROLL CALL

The July 26, 2024 meeting of the Recreation Commission was called to order at 7:00 a.m. at the Village Links of Glen Ellyn; 485 Winchell Way; Glen Ellyn, Illinois by Chairperson Scott.

B. APPROVAL OF MINUTES FROM June 28, 2024

APPROVAL OF MINUTES FROM June 28, 2024 MEETING

MOTION BY: Commissioner Ozog

SECONDED BY: Commissioner Coldiron

RESULT: Unanimous

C. PUBLIC COMMENT – None

D. STANDING REPORTS

1. *Manager – Andrew Cross –* Superintendent Cross provided an update on June, noting that it was a dry month with only 1.5 days of rain, which led to carts being grounded on those days. Rounds played decreased by 4% for the month but are up 5% for the year. Greens fees increased by 4% for the month and are up 10% year-to-date. However, motor cart rentals were down 9% for the month and 6% for the year. The driving range saw a 4% increase for the month and is up 9% for the year. Golf shop merchandise sales dropped by 23% for the month and are down 17% for the year. Overall, golf revenue was flat for the month but has increased by 6% for the year.

Cross highlighted that although outings were down compared to last year, June was still a significant month, with record numbers at the driving range and growing popularity in junior camps. The team completed filling all the greenside bunkers on holes 18 and 9.

Chairperson Scott inquired about the rules regarding grounding carts, to which Cross responded that carts are only grounded if their use would cause significant damage—a decision that can be challenging to make. Commissioner Carter mentioned noticing an increase in muskrats, and Cross explained that the course has a contract with a muskrat trapper. Additionally, they partner with Lincoln Park Zoo, which has been monitoring the wildlife on the course for years, with cameras placed on various holes for this purpose. Cross also mentioned ongoing work on mulching and edging the beds.

2. *Reserve 22 – Jon Satinover –* Director Satinover provided an update on June, reporting that Restaurant and Bar sales declined by 5% for the month and are down 4% year-to-date. Banquet sales remained flat for the month but are down 15% for the year. Overall sales dropped by 9% for the month and are down 8% year-to-date. Beverage cart sales fell by 14%, and the halfway house saw a 7% decrease. Satinover speculated that these declines might be due to customers tightening their budgets as prices continue to rise.

Looking ahead, Satinover anticipates a revenue boost in September and October with several outings scheduled. To enhance the menu, they've introduced a selection of new wines, including both average and premium-tier options. Responding to customer requests, the halfway house now offers three non-alcoholic beers, reflecting a growing trend toward mocktails and healthier choices. Satinover also praised Liz for her excellent management of June outings and noted that staffing is in a good position. The new sous chef, Quinn, who has been with the team for just under six months, is working well alongside Chef Tom.

3. *Financial – Andrew Cross –* Superintendent Cross provided a financial update, highlighting that this was our second million-dollar revenue month of the year, totaling just over $1.2 million. Operating income increased by 27%, while net income rose by 4%. Although revenues are down slightly, our cash position has improved with an addition of $145,000.

4. *Trustee Liaison – Kelli Christiansen* – Trustee Christiansen provided an update, noting that the CBD Streetscape work on Pennsylvania Avenue between Forest and Main is nearly complete, with trees being planted. Construction is also underway at 413 N. Main for a new co-working space, which should be finished soon. Additionally, apartments are being developed in the former Dance Dance Dance building, which has led to the temporary closure of the sidewalk. At Monday's Village Board meeting, the Board approved the brine system for the third time, which will help reduce salt usage. Cross added that the Board has also approved the next phase of the Master Plan.

E. OLD BUSINESS

Superintendent Cross provided an update on the renovations, noting that the locker room tiles are currently being installed and the space is starting to take shape. All inspections have passed successfully.

F. NEW BUSINESS

Superintendent Cross announced that the Ed Posh Proclamation has been approved, officially naming this room the Ed Posh Boardroom, with his photo to be prominently displayed.

G. NEXT MEETING - August 23, 2024

H. ADJOURNMENT

Commissioner Carter motioned and Commissioner Coldiron seconded to adjourn the meeting. The meeting was adjourned at 7:36 a.m.

Submitted by Elisa Pollina, Recording Secretary

Reviewed by Jeff Vesevick, Staff Liaison

Glen Ellyn Recreation Commission
535 Duane Street
Glen Ellyn, IL 60137

Meeting 8/23/2024 7:00 AM
Department: Village Links
Department Head: Jeff Vesevick
Category: Report
Prepared By: Jeff Vesevick

AGENDA ITEM (ID # 2024-423)

DOC ID: 2024-423

Manager - Jeff Vesevick

Statement of the Issue:

Analysis:

Budget Impact:

Contribution to Strategic Plan

Action Requested:

Attachments:
1. Manager's Report - July 2024

VILLAGE LINKS
GLEN ELLYN

RESERVE 22 TWENTY-TWO

"Committed to Excellence since 1967"

Manager's Report for July 2024

Submitted by Jeff Vesevick, General Manager

July 2024 had near normal temperatures and above normal precipitation. Looking at July observations from O'Hare, average temperature was 75.0°F (0.4°F below normal), precipitation was 5.89" (2.18" above normal). July was again a fantastic month for golf revenue as carts were only minimally grounded. Carts were grounded 3 days on both the 18-hole and 9-hole courses (90% availability).

High Temperatures in July																		
	2024	2023	2022	2021	2020	2019	2018	2017	2016	2015	2014	2013	2012	2011	2010	2009	2008	2007
100º days													1					
90º days	1	1	2	2	5	8	2		1	2		4	15	10	4			3
80º days	20	21	18	15	23	16	20	20	20	18		14	15	20	25	12	26	21
70º days	10	9	11	12	3	7	8	10	8	8		9		1	2	15	5	7
60º days				2			1	1	1	3		4				4		
50º days																		
40º days																		
30º days																		
Rain	5.9"	6.2"	6.0"	1.9"	2.4"	5.5"	1.7"	4.4"	6.4"	2.5"	2.2"	2.4"	4.0"	5.8"	9.2"	1.9"	4.0"	3.4"

GOLF

Rounds played were up 4% for the month, and are up 5% for the year.
Greens Fees were up 4% for the month, and are up 9% for the year.
Motor Cart rentals were up 6% for the month, and are down 2% for the year.
Driving Range was up 8% for the month, and is up 9% for the year.
Golf Shop merchandise sales were up 13% for the month, and are down 10% for the year.
Total Golf revenues were up 5% for the month, and are up 6% for the year.

The long-awaited completion of the upgrades to the Men's and Women's locker rooms should be completed by the end of August, and available to the public by the first week of September.

Golf Revenue July											
	2014	**2015**	**2016**	**2017**	**2018**	**2019**	**2020**	**2021**	**2022**	**2023**	**2024**
Rounds	12,879	13,243	11,835	12,191	11,933	12,169	14,378	13,814	14,075	14,499	15,116
Green Fees	315,980	327,770	309,969	317,849	319,389	329,955	389,333	426,790	430,222	448,634	468,174
Driving Range	47,693	55,416	41,188	47,538	50,378	49,505	63,411	84,464	89,406	80,205	87,223
Pro Shop	23,085	26,178	21,903	26,049	24,517	23,907	26,276	29,966	30,312	32,861	37,557
Carts	83,735	88,075	82,628	89,841	94,449	101,459	114,592	120,653	107,655	113,509	120,515
Resident Cards	2,570	2,470	2,500	2,000	2,900	1,990	2,690	1,430	2,340	2,010	2,030
Miscellaneous	8,488	13,412	10,126	10,842	9,819	14,845	13,655	12,661	21,810	23,644	21,369
Total Revenue	**481,551**	**539,131**	**468,315**	**494,119**	**501,452**	**521,660**	**611,000**	**675,965**	**681,744**	**704,989**	**742,717**
Golf Revenues in July were the highest in the past 11 years											

Demand for golf remains strong, as July rounds played exceeded a very strong 2023, and year-to-date rounds are up 5% for the year. The game seems to be attracting a much younger crowd on a regular basis, and the driving range continues to be a strong recreational option.

A recent survey of *West Suburban Living Magazine* found that the Village Links was voted "Best Public Golf Course" in the Western Suburbs, which Marketing Strategist Julie Rusin immediately took advantage of on social media.

Golf outings in July bested last year's outside events held by a substantial 75% in rounds played. Golf continues to monitor the balance between regular and outing play. Outings are good as they achieve a higher green fee per player, put less rounds on the golf course (although one could argue more wear and tear due to the type of golfers), boost food and beverage revenue, and will play in inclement weather. Regular play is better if it can support the facility. The players care for the course with a higher regard, more rounds are available to play, and they are more loyal to the Village Links.

Interest remains high for the Junior Golf instruction program, under the leadership of PGA Professional Vincent Crovetti. Registrations through the month of July are up between 3% and 11% for the golf camps offered at Half Day and Full Day.

The Junior Championship and Couples Championship were held at the end of the month with 27 juniors and three couples competing. These tournaments do not command the interest achieved in the past and will be looked at to improve in the future.

Staff is making preparations for the popular Glen Ellyn Open, to be held on Sunday, August 18.

GROUNDS

1. Greens have remained firm, in spite of increased rainfall and humidity
2. Continuing with Master Plan process, Board approved for Concept Verification stage
3. Bunkers raked daily, tweaking the process to improve the final product
4. Filling of Tee Divots Daily
5. Landscape Bed Mulch majority complete
6. 3 Irrigation repairs
7. Bunkers pushed 4 times
8. Contractor Removed dead/dying trees overhanging homeowners' property along 18

9. Panfish trash removal, mowing
10. Branch clean-up after storms
11. Green Banks sprayed for disease, weeds, and fertilized
12. Began trimming hedges at entrance and cutting growth back along paths and perimeters
13. Suppling lots of produce (herbs mostly) from Greenhouse
14. Sprinklers, Drains, & Valve Boxes Trimmed
15. Marking Collars to help with consistent width
16. Seeded bare collar spots
17. Hand watering of Greens, Collars, and Tees as needed
18. Mowed selected natives, to encourage Fescue establishment

Mechanical and Building Maintenance

1. 25 pieces of equipment were repaired and/or serviced
2. Multiple outlets replaced in kitchen
3. Door repair in South Blue Heron
4. Toilet clogs cleared (full shutdown of R22 bathrooms)
5. HVAC Inspections begun throughout property

RESERVE 22

Outdoor dining remains strong when the weather is favorable, as golfers fill the tables between meal periods. The restaurant and bar have remained popular, up 3% for the month of July. Our guests are certainly enjoying the excellent food and attentive service levels. Guest satisfaction ratings are holding steady at a very respectable 4.6/5.0 stars.

Since doubling up on Beverage Cart service to better serve the many golfers, sales have increased significantly (31%) over last July and 67% over last year to date. Halfway House and Golf Express sales also benefit from the crowded tee sheets.

The Banquet business was unable to match last July's record sales for the month, but still posted a respectable number. Banquet Manager Liz Lofgren and the crew of service staff, along with Chef Tom Fota and his kitchen crew, have continued to grow a very positive reputation for hosting 5-star events and gatherings.

Reserve 22 - JULY				Year to Date		
	2023	2024	+/-	2023	2024	+/-
Restaurant & Bar	262,786	271,432	*3.3%*	1,221,313	1,189,310	*-2.6%*
Banquets	103,856	77,318	*-25.6%*	587,259	486,419	*-17.2%*
Beverage Cart	29,577	27,844	*-5.9%*	92,262	82,707	*-10.4%*
Halfway House	28,753	28,115	*-2.2%*	98,484	92,973	*-5.6%*
Other	27,981	4,772	*-82.9%*	131,261	105,235	*-19.8%*
Total Reserve 22	**452,953**	**409,481**	***-9.6%***	**2,130,579**	**1,956,644**	***-8.2%***

Staff is preparing for the upcoming reduction of available service staff, as many will return to college and school in early August. Recruiting ads are being placed in many avenues.

Glen Ellyn Recreation Commission
535 Duane Street
Glen Ellyn, IL 60137

Meeting 8/23/2024 7:00 AM
Department: Village Links
Department Head: Jeff Vesevick
Category: Discussion Item
Prepared By: Jon Satinover

AGENDA ITEM (ID # 2024-424)

DOC ID: 2024-424

Reserve 22 - Jon Satinover

Statement of the Issue:

Analysis:

Budget Impact:

Contribution to Strategic Plan

Action Requested:

Attachments:

Glen Ellyn Recreation Commission
535 Duane Street
Glen Ellyn, IL 60137

Meeting 8/23/2024 7:00 AM
Department: Village Links
Department Head: Jeff Vesevick
Category: Report
Prepared By: Ann Pedersen, Jeff Vesevick

AGENDA ITEM (ID # 2024-425)

DOC ID: 2024-425

Financial - Jeff Vesevick

Statement of the Issue:

Analysis:

Budget Impact:

Contribution to Strategic Plan

Action Requested:

Attachments:
1. Village Links - Financial Statements - July 2024
2. Cash Balance Scenarios

VILLAGE LINKS GLEN ELLYN | RESERVE 22 TWENTY-TWO

VILLAGE LINKS / RESERVE 22
STATEMENT OF REVENUES, EXPENSES, AND CHANGES IN NET POSITION
As of July 31, 2024

		2024	MONTH				YEAR-TO-DATE			
ORG	DESCRIPTION	BUDGET	2024	2023	DIFF	% DIFF	2024	2023	DIFF	% DIFF
	REVENUES:									
5500	Village Links Revenues	$ 3,936,000	$ 742,717	$ 704,989	$ 37,728	5%	$ 2,692,912	$ 2,533,633	$ 159,280	6%
5520	Reserve 22 Revenues	3,420,400	429,481	452,953	(23,472)	-5%	1,976,644	2,130,579	(153,936)	-7%
	Total Revenues	**$ 7,356,400**	**$ 1,172,197**	**$ 1,157,941**	**$ 14,256**	**1%**	**$ 4,669,556**	**$ 4,664,212**	**$ 5,344**	**0%**
	EXPENDITURES:									
55700	Administration	$ 728,143	$ 47,903	$ 39,658	$ 8,245	21%	$ 355,244	$ 297,984	$ 57,260	19%
55710	Golf Course Maintenance	1,334,997	117,282	118,789	(1,508)	-1%	842,702	663,941	178,761	27%
55720	Golf Services	962,366	114,494	113,542	951	1%	636,132	534,602	101,529	19%
55730	Reserve 22	3,210,565	268,095	308,831	(40,735)	-13%	1,837,951	1,815,102	22,849	1%
55740	Stormwater Management	51,624	1,020	1,079	(58)	-5%	8,576	7,697	879	11%
55750	Pro Shop Merchandise	154,960	28,268	23,563	4,705	20%	103,900	116,093	(12,193)	-11%
55780	Motorized Carts	62,678	11,406	12,082	(676)	-6%	32,845	32,802	43	0%
557X5	Mechanical Maintenance	363,989	29,393	28,762	631	2%	230,907	171,525	59,382	35%
	Total Operating Expenses	$ 6,869,322	$ 617,860	$ 646,306	$ (28,445)	-4%	$ 4,048,257	$ 3,639,747	$ 408,510	11%
	Operating Income	**$ 487,078**	**$ 554,337**	**$ 511,635**	**$ 42,701**	**8%**	**$ 621,299**	**$ 1,024,465**	**$ (403,166)**	**-39%**
	Debt Service	301,900	-	-	-	0%	40,950	45,150	(4,200)	-9%
	Capital Expenditures	1,004,916	1,857	19,410	(17,553)	-90%	509,335	321,758	187,577	58%
	CHANGE IN NET POSITION	**$ (819,738)**	**$ 552,480**	**$ 492,226**	**$ 60,254**	**12%**	**$ 71,014**	**$ 657,557**	**$ (586,542)**	**-89%**

KEY METRICS

	Goal	2024	2023	DIFF	YTD 2024	YTD 2023	YTD DIFF
Personnel Expenses as % of Sales	*52%*	*33%*	*33%*	*0%*	*48%*	*43%*	*5%*
Cash Balance (End of Month, in $000's)	*$ 1,716*	*$ 2,864*	*$ 2,620*	*$ 244*			

VILLAGE LINKS GLEN ELLYN | RESERVE 22 TWENTY-TWO

VILLAGE LINKS
STATEMENT OF REVENUES, EXPENSES, AND CHANGES IN NET POSITION
GOLF
(Including Administration, Grounds, & Mechanical Maintenance)
As of July 31, 2024

ORG/ OBJECT	DESCRIPTION	2024 BUDGET	MONTH 2024	MONTH 2023	MONTH DIFF	MONTH % DIFF	YEAR-TO-DATE 2024	YEAR-TO-DATE 2023	YEAR-TO-DATE DIFF	YEAR-TO-DATE % DIFF
5500	**VILLAGE LINKS REVENUES:**									
440550	Green Fees	$ 2,500,000	$ 468,174	$ 448,634	$ 19,540	4%	$ 1,665,007	$ 1,533,584	$ 131,423	9%
440554	Pro Shop - Sales	170,000	37,557	32,861	4,697	14%	126,934	140,981	(14,046)	-10%
440555	Motor Carts	600,000	120,515	113,509	7,005	6%	384,550	394,143	(9,593)	-2%
440556	Driving Range	450,000	87,223	80,205	7,018	9%	335,517	307,580	27,938	9%
440557	Resident Cards	34,000	2,030	2,010	20	1%	34,475	34,545	(70)	0%
460100	Investment Income	56,000	5,836	4,212	1,624	39%	41,418	32,247	9,172	28%
489000	Miscellaneous Revenue	126,000	21,369	23,644	(2,274)	-10%	105,111	90,694	14,417	16%
489100	Miscellaneous - Over/Short	-	12	(87)	99	-114%	(101)	(140)	40	-28%
	Total Revenues	**$ 3,936,000**	**$ 742,717**	**$ 704,989**	**$ 37,728**	**5%**	**$ 2,692,912**	**$ 2,533,633**	**$ 159,280**	**6%**
	COST OF GOODS SOLD:									
520945	Cost of Goods Sold - Pro Shop	$ 119,000	$ 25,160	$ 20,678	$ 4,481	22%	$ 82,462	$ 97,527	$ (15,065)	-15%
	Total Cost of Goods Sold	**$ 119,000**	**$ 25,160**	**$ 20,678**	**$ 4,481**	**22%**	**$ 82,462**	**$ 97,527**	**$ (15,065)**	**-15%**
	Gross Profit	**$ 3,817,000**	**$ 717,557**	**$ 684,310**	**$ 33,247**	**5%**	**$ 2,610,451**	**$ 2,436,106**	**$ 174,345**	**7%**
	OTHER OPERATING EXPENSES:									
510100	Salaries - Pensionable	$ 1,173,740	$ 109,253	$ 90,771	$ 18,482	20%	$ 742,644	$ 589,340	$ 153,304	26%
510120	Salaries - Non-Pensionable	467,525	70,442	74,941	(4,499)	-6%	237,883	237,094	789	0%
510200	Salaries - Overtime	16,000	1,864	1,469	395	27%	8,553	6,150	2,403	39%
510400	FICA Taxes	126,782	13,668	12,597	1,071	9%	74,123	62,392	11,731	19%
510500	IMRF	53,289	4,877	3,755	1,123	30%	33,050	24,286	8,764	36%
590600	Health Insurance	140,300	11,072	10,088	984	10%	83,192	74,108	9,084	12%
52XXXX	Contractual Services	1,044,721	83,180	77,963	5,217	7%	574,821	446,636	128,186	29%
53XXXX	Commodities	517,400	30,249	45,214	(14,965)	-33%	373,576	287,110	86,466	30%
	Total Operating Expenses	**$ 3,539,757**	**$ 324,606**	**$ 316,797**	**$ 7,808**	**2%**	**$ 2,127,844**	**$ 1,727,117**	**$ 400,726**	**23%**
	Operating Income	**$ 277,243**	**$ 392,951**	**$ 367,513**	**$ 25,438**	**7%**	**$ 482,607**	**$ 708,988**	**$ (226,381)**	**-32%**
	Operating Income Percentage	**7%**	**53%**	**52%**			**18%**	**28%**		

KEY METRICS

	Goal	MONTH 2024	MONTH 2023	MONTH DIFF	YEAR-TO-DATE 2024	YEAR-TO-DATE 2023	YEAR-TO-DATE DIFF
Rounds Played	*78,000*	*15,116*	*14,499*	*617*	*52,353*	*50,024*	*2,329*
Revenue Per Round	*$ 50.46*	*$ 49.13*	*$ 48.62*	*$ 0.51*	*$ 51.44*	*$ 50.65*	*$ 0.79*
Resident Cards Sold	*N/A*	*114*	*114*	*-*	*2,770*	*2,662*	*108*
Cost of Goods Sold % - Pro Shop	*70%*	*67%*	*63%*	*4%*	*65%*	*69%*	*-4%*
Personnel Expenses as % of Sales	*50%*	*28%*	*27%*	*1%*	*44%*	*39%*	*5%*

VILLAGE LINKS GLEN ELLYN | RESERVE 22 TWENTY-TWO

VILLAGE LINKS
STATEMENT OF REVENUES, EXPENSES, AND CHANGES IN NET POSITION
GOLF
(Including Administration, Grounds, & Mechanical Maintenance)
As of July 31, 2024

ORG/ OBJECT	DESCRIPTION	2024 BUDGET	MONTH 2024	MONTH 2023	MONTH DIFF	MONTH % DIFF	YEAR-TO-DATE 2024	YEAR-TO-DATE 2023	YEAR-TO-DATE DIFF	YEAR-TO-DATE % DIFF
	MISCELLANEOUS REVENUE									
	Miscellaneous Revenue includes the following items that don't fit into any of the major revenue categories:									
	Adult & Junior Golf Lessons		*$ 11,624*	*$ 11,765*	*$ (141)*		*$ 57,424*	*$ 59,151*	*$ (1,727)*	
	Hand Cart Rentals		*5,594*	*6,662*	*(1,068)*		*24,138*	*17,763*	*6,375*	
	Golf Club Rentals		*2,010*	*2,005*	*5*		*5,740*	*6,130*	*(390)*	
	Locker Rentals		*-*	*-*	*-*		*200*	*2,280*	*(2,080)*	
	Illinois Sales Tax (1.75%)		*607*	*691*	*(83)*		*2,297*	*2,321*	*(24)*	
	Glen Ellyn Food & Beverage Tax (1%)		*59*	*67*	*(7)*		*244*	*235*	*8*	
	Tree Donation		*-*	*250*	*(250)*		*250*	*250*	*-*	
	Miscellaneous		*1,475*	*2,204*	*(730)*		*14,819*	*2,564*	*12,254*	
	Total	*$ 126,000*	*$ 21,369*	*$ 23,644*	*$ (2,274)*		*$ 105,111*	*$ 90,694*	*$ 14,417*	

VILLAGE LINKS
GLEN ELLYN

RESERVE 22
TWENTY-TWO

RESERVE 22
STATEMENT OF REVENUES, EXPENSES, AND CHANGES IN NET POSITION
As of July 31, 2024

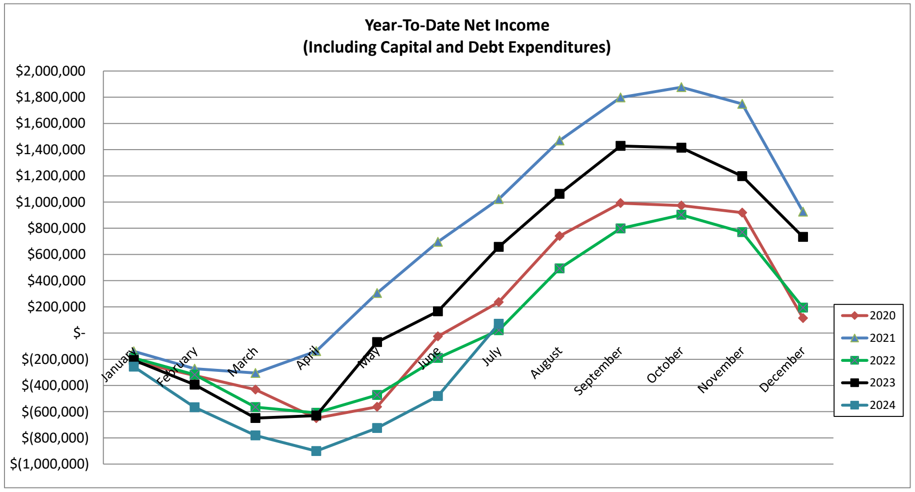
ORG/ OBJECT	DESCRIPTION	2024 BUDGET	MONTH 2024	MONTH 2023	MONTH DIFF	MONTH % DIFF	YEAR-TO-DATE 2024	YEAR-TO-DATE 2023	YEAR-TO-DATE DIFF	YEAR-TO-DATE % DIFF
5520	**RESERVE 22 REVENUES:**									
441100	Food	$ 1,900,000	$ 222,203	$ 239,736	$ (17,533)	-7%	$ 1,101,992	$ 1,199,766	$ (97,774)	-8%
441101	Liquor	385,000	66,261	60,243	6,017	10%	258,347	250,901	7,446	3%
441102	Beer	560,000	77,254	82,948	(5,693)	-7%	307,766	340,490	(32,724)	-10%
441103	Wine	240,000	25,975	25,414	561	2%	130,300	136,591	(6,291)	-5%
441104	NA Beverages	115,000	19,989	23,006	(3,017)	-13%	71,822	78,269	(6,447)	-8%
441106	Room Charges	5,000	130	-	130	0%	1,680	583	1,097	188%
441107	Service Charges	215,000	17,079	21,581	(4,501)	-21%	104,170	123,913	(19,742)	-16%
489000	Miscellaneous Revenue	400	589	25	564	2251%	567	67	500	743%
	Total Revenues	**$ 3,420,400**	**$ 429,481**	**$ 452,953**	**$ (23,472)**	**-5%**	**$ 1,976,644**	**$ 2,130,579**	**$ (153,936)**	**-7%**
55730	**COST OF GOODS SOLD:**									
530400	Cost of Goods Sold - Beer	$ 145,600	$ 4,336	$ 10,670	$ (6,334)	-59%	$ 65,544	$ 68,051	$ (2,507)	-4%
530401	Cost of Goods Sold - Wine	74,400	3,844	3,764	80	2%	33,577	40,334	(6,756)	-17%
530402	Cost of Goods Sold - Liquor	80,850	9,201	11,262	(2,061)	-18%	51,018	55,950	(4,932)	-9%
530405	Cost of Goods Sold - NA Beverages	59,293	6,993	7,990	(998)	-12%	44,128	39,429	4,699	12%
530420	Cost of Goods Sold - Food	608,000	35,463	45,803	(10,340)	-23%	355,586	383,069	(27,483)	-7%
	Total Cost of Goods Sold	**$ 968,143**	**$ 59,836**	**$ 79,489**	**$ (19,653)**	**-25%**	**$ 549,854**	**$ 586,834**	**$ (36,980)**	**-6%**
	Gross Profit	**$ 2,452,257**	**$ 369,644**	**$ 373,464**	**$ (3,820)**	**-1%**	**$ 1,426,789**	**$ 1,543,745**	**$ (116,956)**	**-8%**
	Gross Profit Percentage	**72%**	**86%**	**82%**			**72%**	**72%**		
55730	**OTHER OPERATING EXPENSES:**									
510100	Salaries - Pensionable	$ 687,284	$ 75,529	$ 71,452	$ 4,077	6%	$ 475,660	$ 404,000	$ 71,660	18%
510120	Salaries - Non-Pensionable	853,732	74,418	90,436	(16,018)	-18%	415,521	441,454	(25,934)	-6%
510200	Salaries - Overtime	15,000	484	2,269	(1,785)	-79%	3,080	7,759	(4,680)	-60%
510399	Tips Paid Through Payroll	-	(170)	(2,631)	2,461	-94%	(2,587)	(5,171)	2,584	-50%
510400	FICA Taxes	168,640	15,193	16,402	(1,209)	-7%	85,744	83,037	2,708	3%
510500	IMRF	31,224	4,190	3,757	433	12%	26,602	20,796	5,806	28%
590600	Health Insurance	101,000	6,482	5,814	668	11%	51,286	34,762	16,524	48%
52XXXX	Contractual Services	199,542	20,190	26,857	(6,667)	-25%	123,961	126,962	(3,001)	-2%
53XXXX	Commodities	186,000	11,944	14,987	(3,043)	-20%	108,830	114,669	(5,838)	-5%
	Total Operating Expenses	**$ 2,242,422**	**$ 208,259**	**$ 229,342**	**$ (21,083)**	**-9%**	**$ 1,288,097**	**$ 1,228,268**	**$ 59,829**	**5%**
	Operating Income	**$ 209,835**	**$ 161,385**	**$ 144,122**	**$ 17,263**	**12%**	**$ 138,692**	**$ 315,477**	**$ (176,785)**	**-56%**
	Operating Income Percentage	**6%**	**38%**	**32%**			**7%**	**15%**		

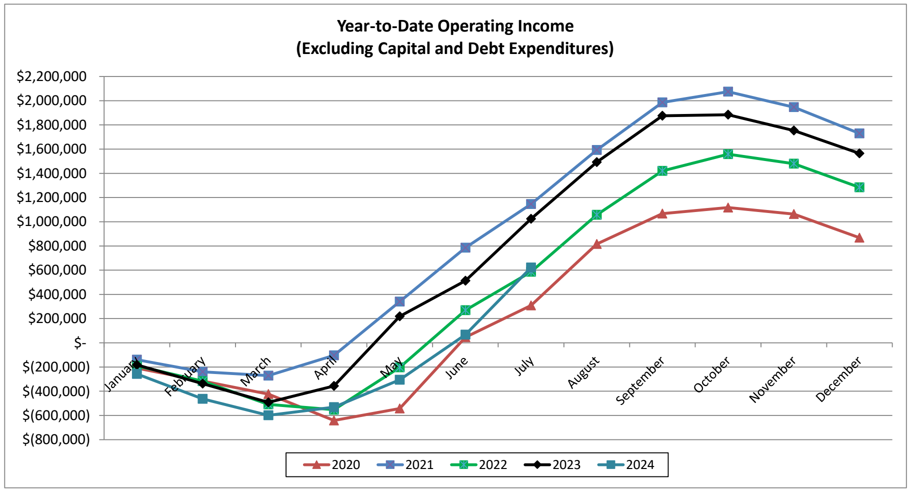
VILLAGE LINKS GLEN ELLYN | RESERVE 22 TWENTY-TWO

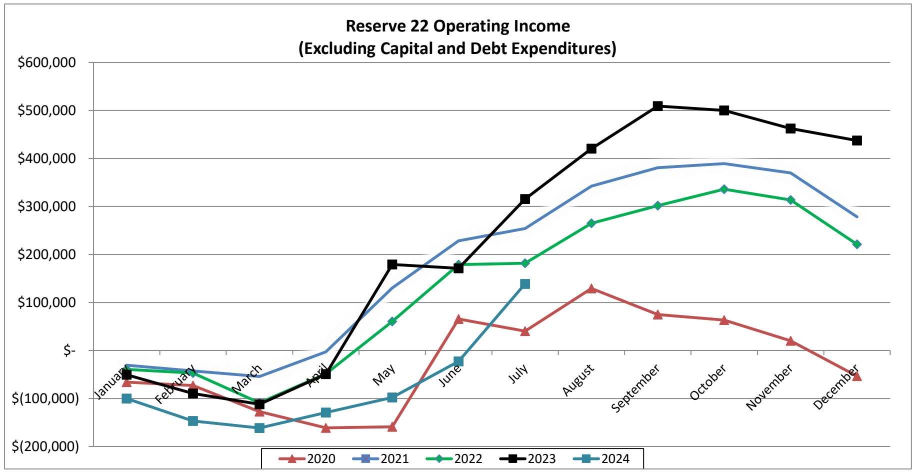
RESERVE 22
STATEMENT OF REVENUES, EXPENSES, AND CHANGES IN NET POSITION
As of July 31, 2024

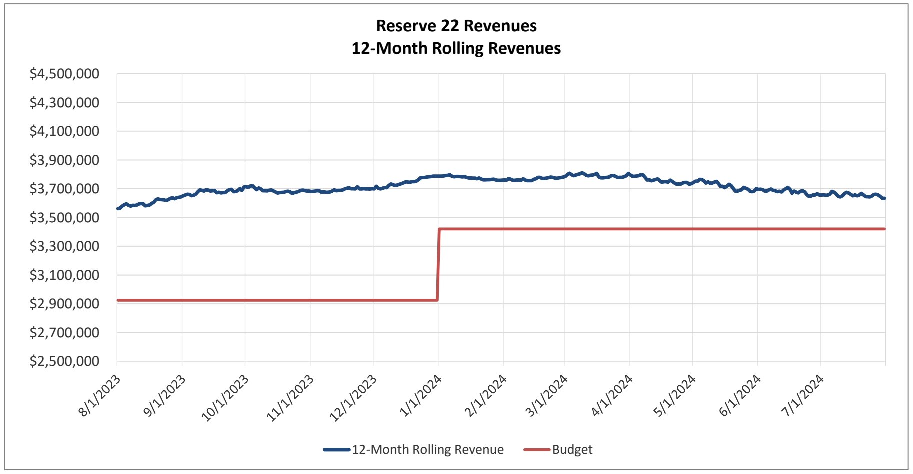
ORG/ OBJECT	DESCRIPTION	2024 BUDGET	MONTH 2024	MONTH 2023	MONTH DIFF	MONTH % DIFF	YEAR-TO-DATE 2024	YEAR-TO-DATE 2023	YEAR-TO-DATE DIFF	YEAR-TO-DATE % DIFF
	KEY METRICS									
		Goal								
	Revenue Source:									
	Restaurant/Bar	*N/A*	*$ 270,855*	*$ 262,786*	*$ 8,069*	*3%*	*$ 1,188,075*	*$ 1,220,423*	*$ (32,347)*	*-3%*
	Banquets	*N/A*	*90,252*	*120,474*	*(30,222)*	*-25%*	*564,522*	*678,812*	*(114,290)*	*-17%*
	Other	*N/A*	*68,374*	*69,693*	*(1,319)*	*-2%*	*224,047*	*231,345*	*(7,298)*	*-3%*
	Total	*$ 3,420,400*	*$ 429,481*	*$ 452,953*	*$ (23,472)*	*-5%*	*$ 1,976,644*	*$ 2,130,579*	*$ (153,936)*	*-7%*
	Reserve 22 Revenues (Last 12 Months)	*$ 3,420,400*					$ 3,633,192	$ 3,555,264	*$ 77,928*	*2%*
	Reserve 22 Expenses (Last 12 Months)	*$ 3,210,565*					$ 3,372,624	$ 1,392,255	*$ 1,980,368*	*142%*
	# Guest Checks (Restaurant/Bar)	*N/A*	*6,379*	*6,034*	*345*		*27,644*	*28,588*	*(944)*	
	Revenue Per Guest Check	*N/A*	*$ 42.46*	*$ 43.55*	*$ (1.09)*		*$ 42.98*	*$ 42.69*	*$ 0.29*	
	# Guests (Restaurant/Bar)	*N/A*	*10,095*	*10,286*	*(191)*		*44,067*	*47,238*	*(3,171)*	
	Average Guest Spend	*N/A*	*$ 26.83*	*$ 25.55*	*$ 1.28*		*$ 26.96*	*$ 25.84*	*$ 1.13*	
	Cost of Goods Sold %	*28%*	*14%*	*18%*	*-4%*		*28%*	*28%*	*0%*	
	Cost of Goods Sold % (By Category):									
	Cost of Goods Sold - Beer	*26%*	*6%*	*13%*	*-7%*		*21%*	*20%*	*1%*	
	Cost of Goods Sold - Wine	*31%*	*15%*	*15%*	*0%*		*26%*	*30%*	*-4%*	
	Cost of Goods Sold - Liquor	*21%*	*14%*	*19%*	*-5%*		*20%*	*22%*	*-3%*	
	Cost of Goods Sold - NA Beverages	*52%*	*35%*	*35%*	*0%*		*61%*	*50%*	*11%*	
	Cost of Goods Sold - Food	*32%*	*16%*	*19%*	*-3%*		*32%*	*32%*	*0%*	
	Personnel Expenses as % of Sales	*54%*	*41%*	*42%*	*-1%*		*53%*	*47%*	*7%*	
	Prime Cost (Cost of Goods Sold + Personnel Expenses) as % of Sales	*83%*	*55%*	*60%*	*-5%*		*81%*	*74%*	*7%*	

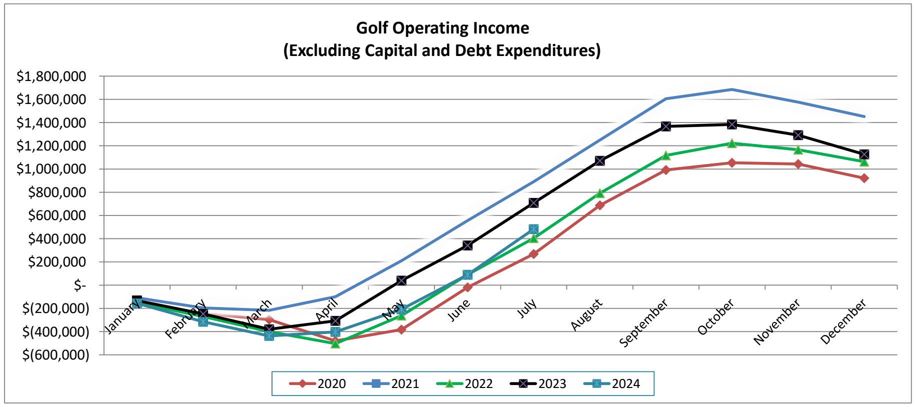
Village Links / Reserve 22
Dashboard Financial Reports
As of July 31, 2024

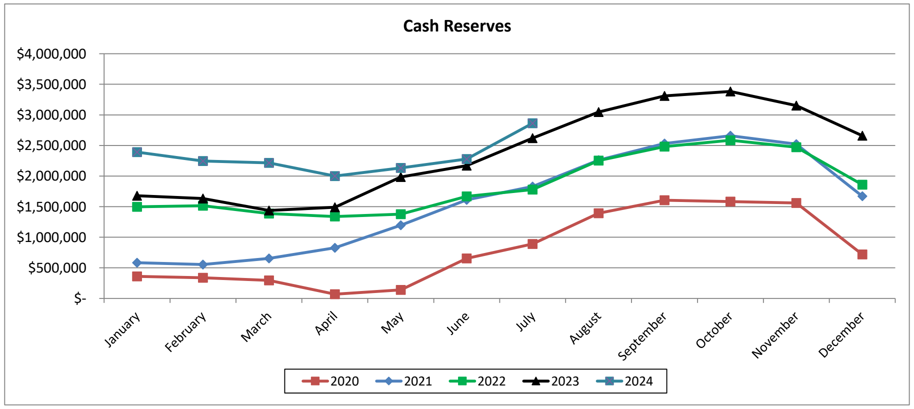












VILLAGE LINKS / RESERVE 22

MONTHLY CASH INCREASE/DECREASE HISTORY (000)

	JAN	FEB	MAR	APR	MAY	JUN	JUL	AUG	SEP	OCT	NOV	DEC
2014	(112)	(270)	(77)	50	130	30	306	177	138	10	(148)	(663)
2015	(100)	(63)	9	67	80	153	356	352	239	(97)	(42)	(689)
2016	(114)	(20)	41	(109)	206	296	186	237	160	36	(76)	(671)
2017	(114)	42	(218)	(57)	(11)	223	328	291	72	(69)	(151)	(681)
2018	(113)	(50)	(157)	(56)	216	153	291	92	165	(102)	(160)	(716)
2019	(144)	(53)	(138)	(136)	99	304	319	171	146	(64)	(148)	(680)
2020	(173)	(21)	(43)	(225)	69	516	237	500	214	(23)	(21)	(843)
2021	(135)	(26)	96	172	371	391	220	447	272	127	(137)	(852)
2022	(173)	19	(130)	(48)	40	289	111	474	228	105	(115)	(612)
2023	(181)	(45)	(196)	53	503	177	449	426	264	73	(231)	(492)
2024	(269)	(144)	(31)	(215)	133	145	244					

	JAN	FEB	MAR	APR	MAY	JUN	JUL	AUG	SEP	OCT	NOV	DEC
Avg	(148)	(57)	(77)	(46)	167	243	277	317	190	(0)	(123)	(690)
Best	(100)	42	96	172	503	516	449	500	272	127	(21)	(492)
Worst	(269)	(63)	(218)	(225)	(11)	30	111	92	72	(102)	(231)	(852)

NEXT 12 MONTH CASH BALANCE SCENARIOS

	2024 JUL	2024 AUG	2024 SEP	2024 OCT	2024 NOV	2024 DEC	2025 JAN	2025 FEB	2025 MAR	2025 APR	2025 MAY	2025 JUN
Avg	2,864	3,181	3,370	3,370	3,247	2,857	2,709	2,652	2,575	2,575	2,742	2,985
Best	2,864	3,364	3,636	3,763	3,742	3,550	3,450	3,492	3,588	3,588	4,091	4,607
Worst	2,864	2,956	3,028	2,926	2,695	2,143	1,874	1,811	1,593	1,593	1,582	1,612
	actual											

Glen Ellyn Recreation Commission
535 Duane Street
Glen Ellyn, IL 60137

Meeting 8/23/2024 7:00 AM
Department: Village Links
Department Head: Jeff Vesevick
Category: Discussion Item
Prepared By: Steve Thompson

AGENDA ITEM (ID # 2024-426)

DOC ID: 2024-426

Trustee Liaison - Steve Thompson

Statement of the Issue:

Analysis:

Budget Impact:

Contribution to Strategic Plan

Action Requested:

Attachments: