Agenda
Village of Glen Ellyn
Recreation Commission Meeting
Friday, July 26, 2024
7:00 AM
Village Links/Reserve 22
Boardroom

Visitors are welcome to attend all meetings of the Recreation Commission.

A. Call To Order

B. Public Comments

C. Approval of Minutes

1) Minutes - June 28, 2024

D. Standing Reports

1) Manager - Andrew Cross
2) Reserve 22 - Jon Satinover
3) Financial - Andrew Cross
4) Trustee Liaison - Steve Thompson

E. Old Business

F. New Business

G. Next Meeting - August 23, 2024

H. Adjournment

Minutes
Village of Glen Ellyn
Recreation Commission
Regular Meeting
June 28, 2024
7:00 AM
Village Links/Reserve 22

Board or Commission:	Recreation	**Date:**	June 28, 2024
Meeting:	Regular	**Called to Order:**	7:00 a.m.
Quorum:	Yes	**Adjourned:**	8:20 a.m.

MEMBER ATTENDANCE:

Carol Scott	Chairperson	Absent
Nancy Carter	Commissioner	Present
Tony Coconate	Commissioner	Present
Scott Coldiron	Commissioner	Present
Brian Diver	Commissioner	Absent
James Ozog	Commissioner	Present
Tom Slowinski	Commissioner	Present
Also Present:		
Jeff Vesevick	General Manager / Staff Liaison	Present
Steve Thompson	Trustee Liaison	Present
Noel Allen	Director of Golf	Present
Andrew Cross	Golf Course Superintendent	Present

A. CALL TO ORDER/ROLL CALL

The June 28, 2024 meeting of the Recreation Commission was called to order at 7:00 a.m. at the Village Links of Glen Ellyn; 485 Winchell Way; Glen Ellyn, Illinois by Commissioner Coconate.

B. APPROVAL OF MINUTES FROM May 31, 2024

APPROVAL OF MINUTES FROM May 31, 2024 MEETING

MOTION BY: Commissioner Slowinski

SECONDED BY: Commissioner Carter

RESULT: Unanimous

C. PUBLIC COMMENT – None

D. STANDING REPORTS

1. *Manager – Jeff Vesevick –* Manager Vesevick provided an update, stating that May was a good month for the second year in a row. Although it wasn't as strong as last year, it was still a solid performance, reaching the million-dollar mark, which is becoming common place. Golf remains strong, with an average of 400 rounds played per day, although the total rounds were slightly down. There has been an increase in younger people coming out to golf, and leagues started in May.

2. *Reserve 22 – Jeff Vesevick –* Manager Vesevick provided an update, noting activity was slower in May due to evening rain and fewer banquets compared to last year. The Mother's Day buffet was successful with 300 guests, although slightly down from the previous year. Additionally, we have a new restaurant manager who is doing well with training the staff.

3. *Financial – Jeff Vesevick –* Manager Vesevick provided a financial update, noting that our revenues are similar to last year's. However, expenses have increased due to renovations and payroll. Despite this, cash reserves are up by $200,000, putting us in a good position.

4. *Trustee Liaison – Steve Thompson –* Trustee Thompson provided an update on several village developments. The Village is currently conducting interviews for a Community Development Director position. Additionally, they have hired a new village attorney, as our current attorney, Greg Matthews, is set to retire next month. Over the past decade, utilizing in-house legal counsel has resulted in significant cost savings for the Village.

Regarding the CBD Streetscape and Train station, next year is expected to be a quieter period, with work anticipated to commence on Crescent and Forest the following year. Currently, the village is addressing various design considerations. The Village Board recently approved parallel parking as the preferred option for Crescent and Forest streets, passing the decision with a 4-3 vote.

In other developments, details about a restaurant concept in the Apex building will be disclosed shortly. Furthermore, Glen Oak Country Club has expressed interest in expanding their parking lot to the north and has received approval from the Plan Commission and will come before the Village Board for final approval.

E. OLD BUSINESS – Manager Vesevick mentioned that at last month's meeting, there was a discussion about naming the boardroom after Ed Posh and asked if the commission still wanted to proceed with this.

Commissioner Ozog motioned to rename the Village Links/Reserve 22 boardroom to the Ed Posh Boardroom. Commissioner Scott seconded the motion, which unanimously passed.

Manager Vesevick provided an update on the renovations, stating that the locker room inspection did not pass despite completion of all walls and framing. Once the inspection is approved and additional materials arrive, we anticipate completing the project by late August to early September. Commissioner Carter inquired about the locker count, to which Manager Vesevick confirmed 17 for women and 25 for men.

Manager Vesevick updated on the Master Plan, staff will recommend proceeding with the contract for value engineering. This recommendation will be presented at the Village Board workshop scheduled for July.

F. NEW BUSINESS

Golf Outing Policy Discussion **-** Manager Vesevick informed the RC that inquiries have been received regarding the operation of charitable golf outings, specifically concerning discounts for Glen Ellyn residents. Currently, we do not offer resident discounts for these outings. Commissioner Ozog inquired about the pricing structure of these charitable events. Director of Golf Allen explained that pricing varies based on the day of the week and the month of the outing, with outings held in April, May, and October and on weekdays being cheaper than those held from June to September, particularly on weekends. The pricing is competitive compared to nearby courses.

Manager Vesevick added that it's important to clarify that Village Links is not subsidized by the Village of Glen Ellyn. If it were, there might be consideration for offering resident discounts for charitable golf outings. Trustee Thompson noted that a recent golf outing by the Chamber of Commerce sparked this discussion about resident discounts.

Manager Vesevick emphasized that while Village Links does not offer discounts for these charitable golf outings, we support these charitable outings by donating items for their silent auctions. Director of Golf Allen pointed out that charitable golf outings typically rely on sponsorships rather than fees for golfing to generate revenue. He recommended against offering discounts and suggested maintaining a healthy balance between golf outings and regular play, minimizing the disruption of regular play as much as possible.

Commissioner Ozog motioned to approve management's recommendation that the policy of no discounts for golf outings remain in place; Commissioner Coldiron seconded the motion. The motion unanimously passed.

Manager Vesevick explained that golf outings are intended for enjoyment and fundraising. Previously, for these outings we have allowed sponsorships that distribute alcohol at specific holes, leading to concerns about overconsumption and difficulty in oversight. To address this issue, staff is suggesting prohibiting outside alcohol from being brought in and distributed for free. Village Links currently provides alcohol, but allowing sponsorships to distribute alcohol affects staff earnings, recruitment efforts, and revenue, while also complicating over service monitoring.

Current staff members are empowered to refuse alcohol service, and all bartenders must be Basset trained. The preference is for internal bartenders to manage service. The golf course assumes responsibility for any over service incidents. Manager Vesevick emphasized the importance of preventing sponsorships from undercutting revenue, which also applies to food sponsorships. Previously, Chick-Fil-A has provided complimentary food at holes, prompting a remedy of introducing a $7.50 corkage fee per person for food brought in by sponsors.

Commissioner Ozog motioned to approve management's recommendation of implementing a $7.50 corkage fee per person for food and prohibiting outside alcohol from being brought in for golf outings. The motion was voted on and passed with 4 commissioners voting in favor (ayes) and 1 commissioner (Commissioner Coldiron) voting against (nay).

Manager Vesevick provided an update to the commission regarding the upcoming end of Commissioners Diver and Slowinski's terms this year. Trustee Thompson inquired if they wish to seek reappointment by the board. Commissioner Carter has already been reappointed for another year. Commissioner Slowinski expressed willingness to be reappointed, and Trustee Thompson noted that Commissioner Slowinski's reappointment will be considered. Manager Vesevick will follow up with Commissioner Diver to confirm his reappointment status.

G. NEXT MEETING - July 26, 2024

H. ADJOURNMENT

Commissioner Coconate motioned and Commissioner Ozog seconded to adjourn the meeting. The meeting was adjourned at 8:20 a.m.

Submitted by Elisa Pollina, Recording Secretary

Reviewed by Jeff Vesevick, Staff Liaison

Glen Ellyn Recreation Commission
535 Duane Street
Glen Ellyn, IL 60137

Meeting 7/26/2024 7:00 AM
Department: Village Links
Department Head: Jeff Vesevick
Category: Report
Prepared By: Jeff Vesevick, Andrew Cross

AGENDA ITEM (ID # 2024-418)

DOC ID: 2024-418

Manager - Andrew Cross

Statement of the Issue:

Analysis:

Budget Impact:

Contribution to Strategic Plan

Action Requested:

Attachments:

1. Managers Report - June 2024

Manager's Report for June 2024

Submitted by Jeff Vesevick, General Manager

June 2024 had near normal temperatures and was very dry. Looking at June observations from O'Hare, average temperature was 70.8°F (0.2°F above normal), precipitation was 2.36" (1.74" below normal). June was a fantastic month again for golf revenue as carts were available every day (100% availability) on both courses. Locally we received 1.34" of rain for the month but lost 5.96" of water through evapotranspiration, leaving us with a 4.62" water deficit. Our area was officially in a severe drought, according to the US Drought Monitor.

High Temperatures In June

	2024	2023	2022	2021	2020	2019	2018	2017	2016	2015	2014	2013	2012	2011	2010	2009	2008	2007
90º days	7	1	6	2	3	1	5	2	2	1	1		9	4		4	1	7
80º days	11	17	8	17	15	9	9	13	15	9	19	12	12	11	17	9	16	9
70º days	10	9	14	11	10	13	11	14	11	15	7	13	7	12	12	10	13	13
60º days	2	3	2		2	7	5	1	2	4	3	5	2	3	1	7		1
50º days										1								
40º days																		
30º days																		
Rain	3.1"	1.3"	2.7"	4.8"	4.2"	3.1"	5.8"	3.2"	2.3"	8.0"	6.1"	2.8"	0.9"	4.7"	8.9"	3.6"	5.0"	3.5"

GOLF

Rounds played were down 4% for the month, and are up 5% for the year.
Greens Fees were up 4% for the month, and are up 10% for the year.
Motor Cart rentals were down 9% for the month, and are down 6% for the year.
Driving Range was up 4% for the month, and is up 9% for the year.
Golf Shop merchandise sales were down 23% for the month, and are down 17% for the year.
Overall Golf Revenue was flat for the month, and is up 6% for the year.

Golf Revenue June											
	2014	**2015**	**2016**	**2017**	**2018**	**2019**	**2020**	**2021**	**2022**	**2023**	**2024**
Rounds	11,305	10,936	12,307	11,815	10,459	11,782	13,350	12,452	13,288	14,823	14,182
Green Fees	291,012	277,526	310,002	307,505	279,480	325,972	367,622	367,567	403,115	458,908	475,446
Driving Range	37,032	40,604	45,584	42,677	44,326	48,808	55,264	65,367	79,812	81,411	84,645
Pro Shop	29,276	30,844	24,136	27,044	27,515	27,155	28,008	28,067	33,825	44,520	34,475
Carts	71,960	69,432	82,332	93,613	79,271	89,938	89,704	95,299	111,867	128,801	117,101
Resident Cards	4,380	3,770	3,910	3,930	3,060	3,860	6,080	2,620	3,540	3,340	3,770
Miscellaneous	18,008	8,700	17,468	10,104	13,122	13,435	18,768	12,324	13,414	18,140	16,213
Total Revenue	**433,534**	**430,876**	**483,432**	**484,872**	**446,774**	**509,168**	**565,446**	**571,245**	**645,573**	**735,120**	**733,019**
	Total Golf Revenues in June were the 2nd highest in the past 11 years										

Golf outings scheduled in June were down from a year ago, which had little effect on our golf revenues, as regular play easily filled the vacancies. Golf revenue from outings totaled just under $88,000, about a 21% drop from last June.

About 450 guests participated in various golf events during the annual Have One on Us Guest Appreciation weekend, about a 40% drop from a year ago, mostly due to a Saturday afternoon severe rainstorm. Other June events included the Parent/Junior Championship and Village Links Amateur Matches.

Green fee revenues were the highest ever reported for June. Golfers took to the driving range in record numbers as well, taking advantage of the excellent weather conditions and a well-maintained, all-grass teeing ground.

Junior Camps, consisting of half-day and full-day activities, continue to be popular, as over 700 youngsters are learning and growing their skills in the game of golf.

GOLF COURSE and GROUNDS

The golf course and grounds remain in excellent condition, despite the disruption from heavy downpours of rain, with the exception of certain fairway bunkers on both courses, as heavy rains turn them into mud pools, and take a while to dry out for raking. All green side bunkers have been refreshed with a 4” base of new sand, and they are being raked regularly.

Grounds

1. Greens have remained firm and fast due to dry weather and increased rolling
2. Continuing with Master Plan process
3. Bunkers raked daily
4. Bunkers pushed twice
5. Hand watering greens and tees almost daily
6. Filled all tee divots
7. All landscape beds edged
8. Drains and Irrigation heads trimmed
9. Finished up adding bunker sand to all greenside bunkers (9 & 18 Hole) 56 Semis of Sand (1,326 tons)
10. 5 Irrigation repairs

11. 1 Fountain water line repairs
12. Trimmed bushes on course
13. Mulch started

Mechanical and Building Maintenance

1. Old work carts being resurrected
2. Shop cleanup and reorganization as time allows
3. 19 pieces of equipment were repaired and/or serviced
4. Kitchen A/C repaired
5. Replumbed double basin sink drain
6. Cleaned A/C drain in kitchen area
7. Lights repaired in the shop

RESERVE 22

Restaurant and Bar sales were down 5% for the month, and are down 4% for the year.
Banquet sales were flat for the month, and are down 15% for the year.
Overall sales were down 9% for the month, and are down 8% for the year.

Reserve 22 - JUNE				Year to Date		
	2023	2024	+/-	2023	2024	+/-
Restaurant & Bar	272,426	257,695	*-5.4%*	958,527	917,878	*-4.2%*
Banquets	130,604	131,364	*0.6%*	483,403	409,101	*-15.4%*
Beverage Cart	35,768	30,627	*-14.4%*	62,685	54,863	*-12.5%*
Halfway House	27,906	25,895	*-7.2%*	69,731	64,858	*-7.0%*
Other	36,672	33,079	*-9.8%*	103,280	100,463	*-2.7%*
Total Reserve 22	**522,880**	**478,660**	***-8.5%***	**1,677,627**	**1,547,163**	***-7.8%***

Staff has made several upgrades in the menus we serve to our guests on a daily basis, including five new wines, fresh new sandwich options, and new alcoholic choices for golfers at both the Halfway House and on the Beverage Carts.

First year Event Sales and Planning Manager Liz Lofgren had a good month, as golf outings helped grow revenues throughout the month.

Quin Koprowski joined the kitchen staff as Sous Chef, which had been vacant several months, to round out the team and keep up with demand.

Director of Food & Beverage Jon Satinover, along with Restaurant Manager Brittany Eads, have done a fantastic job of hiring and training new staff members. Guest Satisfaction ratings continue to remain steady, averaging 4.6/5 stars for both service and food quality.

Glen Ellyn Recreation Commission
535 Duane Street
Glen Ellyn, IL 60137

Meeting 7/26/2024 7:00 AM
Department: Village Links
Department Head: Jeff Vesevick
Category: Discussion Item
Prepared By: Jon Satinover

AGENDA ITEM (ID # 2024-419)

DOC ID: 2024-419

Reserve 22 - Jon Satinover

Statement of the Issue:

Analysis:

Budget Impact:

Contribution to Strategic Plan

Action Requested:

Attachments:

Glen Ellyn Recreation Commission
535 Duane Street
Glen Ellyn, IL 60137

Meeting 7/26/2024 7:00 AM
Department: Village Links
Department Head: Jeff Vesevick
Category: Report
Prepared By: Ann Pedersen, Jeff Vesevick

AGENDA ITEM (ID # 2024-420)

DOC ID: 2024-420

Financial - Andrew Cross

Statement of the Issue:

Analysis:

Budget Impact:

Contribution to Strategic Plan

Action Requested:

Attachments:

1. Village Links - Financial Statements - June 2024
2. Cash Balance Scenarios

VILLAGE LINKS GLEN ELLYN | RESERVE 22 TWENTY-TWO

VILLAGE LINKS / RESERVE 22
STATEMENT OF REVENUES, EXPENSES, AND CHANGES IN NET POSITION
As of June 30, 2024

ORG	DESCRIPTION	2024 BUDGET	MONTH 2024	MONTH 2023	MONTH DIFF	MONTH % DIFF	YEAR-TO-DATE 2024	YEAR-TO-DATE 2023	YEAR-TO-DATE DIFF	YEAR-TO-DATE % DIFF
	REVENUES:									
5500	Village Links Revenues	$ 3,936,000	$ 737,711	$ 739,788	$ (2,077)	0%	$ 1,950,196	$ 1,828,644	$ 121,552	7%
5520	Reserve 22 Revenues	3,420,400	478,660	522,880	(44,219)	-8%	1,547,163	1,677,626	(130,463)	-8%
	Total Revenues	**$ 7,356,400**	**$ 1,216,372**	**$ 1,262,668**	**$ (46,296)**	**-4%**	**$ 3,497,359**	**$ 3,506,271**	**$ (8,912)**	**0%**
	EXPENDITURES:									
55700	Administration	$ 728,143	$ 47,387	$ 48,620	$ (1,233)	-3%	$ 307,341	$ 258,326	$ 49,015	19%
55710	Golf Course Maintenance	1,334,997	165,006	139,856	25,151	18%	725,420	545,151	180,269	33%
55720	Golf Services	962,366	155,051	162,587	(7,536)	-5%	521,638	421,060	100,578	24%
55730	Reserve 22	3,210,565	403,520	530,725	(127,205)	-24%	1,569,856	1,506,272	63,584	4%
55740	Stormwater Management	51,624	1,020	2,469	(1,449)	-59%	7,556	6,619	937	14%
55750	Pro Shop Merchandise	154,960	33,351	36,576	(3,226)	-9%	75,632	92,531	(16,898)	-18%
55780	Motorized Carts	62,678	10,841	13,304	(2,463)	-19%	21,440	20,720	719	3%
557X5	Mechanical Maintenance	363,989	27,036	33,685	(6,650)	-20%	201,513	142,763	58,751	41%
	Total Operating Expenses	$ 6,869,322	$ 843,211	$ 967,821	$ (124,610)	-13%	$ 3,430,396	$ 2,993,441	$ 436,955	15%
	Operating Income	**$ 487,078**	**$ 373,160**	**$ 294,846**	**$ 78,314**	**27%**	**$ 66,963**	**$ 512,830**	**$ (445,867)**	**-87%**
	Debt Service	301,900	40,950	45,150	(4,200)	-9%	40,950	45,150	(4,200)	-9%
	Capital Expenditures	1,004,916	88,254	15,235	73,020	479%	507,478	302,349	205,130	68%
	CHANGE IN NET POSITION	**$ (819,738)**	**$ 243,956**	**$ 234,461**	**$ 9,494**	**4%**	**$ (481,466)**	**$ 165,331**	**$ (646,797)**	**-391%**

KEY METRICS

	Goal	Month 2024	Month 2023	Month Diff	YTD 2024	YTD 2023	YTD Diff
Personnel Expenses as % of Sales	*52%*	*33%*	*44%*	*-11%*	*53%*	*46%*	*7%*
Cash Balance (End of Month, in $000's)	*$ 1,716*	*$ 2,279*	*$ 2,171*	*$ 108*			

VILLAGE LINKS GLEN ELLYN | RESERVE 22 TWENTY-TWO

VILLAGE LINKS
STATEMENT OF REVENUES, EXPENSES, AND CHANGES IN NET POSITION
GOLF
(Including Administration, Grounds, & Mechanical Maintenance)
As of June 30, 2024

ORG/ OBJECT	DESCRIPTION	2024 BUDGET	MONTH 2024	MONTH 2023	MONTH DIFF	MONTH % DIFF	YEAR-TO-DATE 2024	YEAR-TO-DATE 2023	YEAR-TO-DATE DIFF	YEAR-TO-DATE % DIFF
5500	**VILLAGE LINKS REVENUES:**									
440550	Green Fees	$ 2,500,000	$ 475,446	$ 458,908	$ 16,538	4%	$ 1,196,833	$ 1,084,950	$ 111,883	10%
440554	Pro Shop - Sales	170,000	34,475	44,520	(10,045)	-23%	89,377	108,120	(18,743)	-17%
440555	Motor Carts	600,000	117,101	128,801	(11,700)	-9%	264,036	280,634	(16,598)	-6%
440556	Driving Range	450,000	84,645	81,411	3,234	4%	248,294	227,375	20,920	9%
440557	Resident Cards	34,000	3,770	3,340	430	13%	32,445	32,535	(90)	0%
460100	Investment Income	56,000	5,942	3,999	1,942	49%	35,582	28,034	7,548	27%
489000	Miscellaneous Revenue	126,000	16,213	18,848	(2,635)	-14%	83,741	67,050	16,691	25%
489100	Miscellaneous - Over/Short	-	119	(40)	158	-399%	(113)	(54)	(59)	110%
	Total Revenues	**$ 3,936,000**	**$ 737,711**	**$ 739,788**	**$ (2,077)**	**0%**	**$ 1,950,196**	**$ 1,828,644**	**$ 121,552**	**7%**
	COST OF GOODS SOLD:									
520945	Cost of Goods Sold - Pro Shop	$ 119,000	$ 30,435	$ 32,848	$ (2,413)	-7%	$ 57,302	$ 76,849	$ (19,547)	-25%
	Total Cost of Goods Sold	**$ 119,000**	**$ 30,435**	**$ 32,848**	**$ (2,413)**	**-7%**	**$ 57,302**	**$ 76,849**	**$ (19,547)**	**-25%**
	Gross Profit	**$ 3,817,000**	**$ 707,276**	**$ 706,939**	**$ 337**	**0%**	**$ 1,892,894**	**$ 1,751,795**	**$ 141,098**	**8%**
	OTHER OPERATING EXPENSES:									
510100	Salaries - Pensionable	$ 1,173,740	$ 109,324	$ 138,787	$ (29,463)	-21%	$ 633,391	$ 498,569	$ 134,821	27%
510120	Salaries - Non-Pensionable	467,525	70,908	102,273	(31,365)	-31%	167,441	162,154	5,287	3%
510200	Salaries - Overtime	16,000	2,404	3,083	(678)	-22%	6,689	4,681	2,008	43%
510400	FICA Taxes	126,782	13,750	18,422	(4,672)	-25%	60,456	49,796	10,660	21%
510500	IMRF	53,289	4,918	5,780	(862)	-15%	28,173	20,532	7,641	37%
590600	Health Insurance	140,300	11,095	14,774	(3,679)	-25%	72,120	64,020	8,100	13%
52XXXX	Contractual Services	1,044,721	109,729	96,266	13,463	14%	491,641	368,673	122,969	33%
53XXXX	Commodities	517,400	87,127	24,865	62,263	250%	343,327	241,896	101,431	42%
	Total Operating Expenses	**$ 3,539,757**	**$ 409,256**	**$ 404,248**	**$ 5,008**	**1%**	**$ 1,803,238**	**$ 1,410,320**	**$ 392,918**	**28%**
	Operating Income	**$ 277,243**	**$ 298,020**	**$ 302,691**	**$ (4,671)**	**-2%**	**$ 89,655**	**$ 341,475**	**$ (251,819)**	**-74%**
	Operating Income Percentage	**7%**	**40%**	**41%**			**5%**	**19%**		

KEY METRICS

	Goal	*Month 2024*	*Month 2023*	*Month Diff*	*YTD 2024*	*YTD 2023*	*YTD Diff*
Rounds Played	*78,000*	*14,186*	*14,823*	*(637)*	*37,237*	*35,525*	*1,712*
Revenue Per Round	*$ 50.46*	*$ 52.00*	*$ 49.91*	*$ 2.09*	*$ 52.37*	*$ 51.47*	*$ 0.90*
Resident Cards Sold	*N/A*	*204*	*185*	*19*	*2,656*	*2,548*	*108*
Cost of Goods Sold % - Pro Shop	*70%*	*88%*	*74%*	*14%*	*64%*	*71%*	*-7%*
Personnel Expenses as % of Sales	*50%*	*29%*	*38%*	*-9%*	*50%*	*44%*	*6%*

VILLAGE LINKS
STATEMENT OF REVENUES, EXPENSES, AND CHANGES IN NET POSITION
GOLF
(Including Administration, Grounds, & Mechanical Maintenance)
As of June 30, 2024

ORG/ OBJECT	DESCRIPTION	2024 BUDGET	MONTH 2024	MONTH 2023	MONTH DIFF	MONTH % DIFF	YEAR-TO-DATE 2024	YEAR-TO-DATE 2023	YEAR-TO-DATE DIFF	YEAR-TO-DATE % DIFF
	MISCELLANEOUS REVENUE									
	Miscellaneous Revenue includes the following items that don't fit into any of the major revenue categories:									
	Adult & Junior Golf Lessons		*$ 7,470*	*$ 11,865*	*$ (4,395)*		*$ 45,800*	*$ 47,386*	*$ (1,586)*	
	Hand Cart Rentals		*5,903*	*3,680*	*2,223*		*18,544*	*11,101*	*7,443*	
	Golf Club Rentals		*2,010*	*2,230*	*(220)*		*3,730*	*4,125*	*(395)*	
	Locker Rentals		*-*	*-*	*-*		*200*	*2,280*	*(2,080)*	
	Illinois Sales Tax (1.75%)		*520*	*645*	*(125)*		*1,689*	*1,630*	*59*	
	Glen Ellyn Food & Beverage Tax (1%)		*60*	*63*	*(3)*		*184*	*169*	*16*	
	Tree Donation		*250*	*-*	*250*		*250*	*-*	*250*	
	Miscellaneous		*-*	*365*	*(365)*		*13,344*	*360*	*12,984*	
	Total	*$ 126,000*	*$ 16,213*	*$ 18,848*	*$ (2,635)*		*$ 83,741*	*$ 67,050*	*$ 16,691*	

VILLAGE LINKS
GLEN ELLYN

RESERVE 22 TWENTY-TWO

RESERVE 22
STATEMENT OF REVENUES, EXPENSES, AND CHANGES IN NET POSITION
As of June 30, 2024

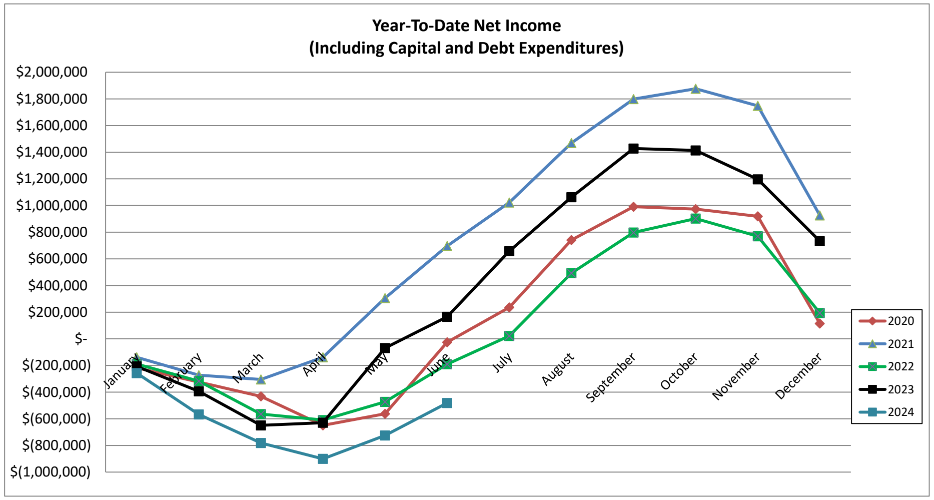
ORG/ OBJECT	DESCRIPTION	2024 BUDGET	MONTH 2024	MONTH 2023	MONTH DIFF	MONTH % DIFF	YEAR-TO-DATE 2024	YEAR-TO-DATE 2023	YEAR-TO-DATE DIFF	YEAR-TO-DATE % DIFF
5520	**RESERVE 22 REVENUES:**									
441100	Food	$ 1,900,000	$ 248,577	$ 272,426	$ (23,849)	-9%	$ 879,789	$ 960,030	$ (80,241)	-8%
441101	Liquor	385,000	66,500	68,420	(1,919)	-3%	192,086	190,658	1,428	1%
441102	Beer	560,000	85,536	101,625	(16,089)	-16%	230,511	257,542	(27,031)	-10%
441103	Wine	240,000	25,193	30,164	(4,971)	-16%	104,324	111,177	(6,852)	-6%
441104	NA Beverages	115,000	24,717	22,267	2,450	11%	51,833	55,263	(3,430)	-6%
441106	Room Charges	5,000	-	-	-	0%	1,550	583	967	166%
441107	Service Charges	215,000	28,121	28,046	74	0%	87,091	102,332	(15,241)	-15%
489000	Miscellaneous Revenue	400	16	(69)	84	-123%	(22)	42	(64)	-152%
	Total Revenues	**$ 3,420,400**	**$ 478,660**	**$ 522,880**	**$ (44,219)**	**-8%**	**$ 1,547,163**	**$ 1,677,626**	**$ (130,463)**	**-8%**
55730	**COST OF GOODS SOLD:**									
530400	Cost of Goods Sold - Beer	$ 145,600	$ 23,069	$ 25,288	$ (2,219)	-9%	$ 61,209	$ 57,381	$ 3,827	7%
530401	Cost of Goods Sold - Wine	74,400	9,827	10,212	(385)	-4%	29,733	36,570	(6,836)	-19%
530402	Cost of Goods Sold - Liquor	80,850	18,902	18,972	(69)	0%	41,817	44,689	(2,871)	-6%
530405	Cost of Goods Sold - NA Beverages	59,293	15,552	15,230	322	2%	37,136	31,439	5,696	18%
530420	Cost of Goods Sold - Food	608,000	105,616	125,104	(19,487)	-16%	320,123	337,267	(17,143)	-5%
	Total Cost of Goods Sold	**$ 968,143**	**$ 172,967**	**$ 194,805**	**$ (21,839)**	**-11%**	**$ 490,018**	**$ 507,345**	**$ (17,327)**	**-3%**
	Gross Profit	**$ 2,452,257**	**$ 305,694**	**$ 328,075**	**$ (22,381)**	**-7%**	**$ 1,057,145**	**$ 1,170,281**	**$ (113,136)**	**-10%**
	Gross Profit Percentage	**72%**	**64%**	**63%**			**68%**	**70%**		
55730	**OTHER OPERATING EXPENSES:**									
510100	Salaries - Pensionable	$ 687,284	$ 71,393	$ 89,716	$ (18,323)	-20%	$ 400,130	$ 332,548	$ 67,582	20%
510120	Salaries - Non-Pensionable	853,732	86,663	136,427	(49,765)	-36%	341,103	351,019	(9,916)	-3%
510200	Salaries - Overtime	15,000	535	3,527	(2,992)	-85%	2,596	5,491	(2,895)	-53%
510399	Tips Paid Through Payroll	-	725	15,458	(14,734)	-95%	(2,417)	(2,540)	123	-5%
510400	FICA Taxes	168,640	16,094	24,225	(8,131)	-34%	70,552	66,635	3,917	6%
510500	IMRF	31,224	4,069	4,995	(926)	-19%	22,412	17,039	5,374	32%
590600	Health Insurance	101,000	7,068	7,742	(674)	-9%	44,804	28,948	15,855	55%
52XXXX	Contractual Services	199,542	23,054	28,932	(5,878)	-20%	103,771	100,105	3,666	4%
53XXXX	Commodities	186,000	20,954	24,898	(3,944)	-16%	96,887	99,682	(2,795)	-3%
	Total Operating Expenses	**$ 2,242,422**	**$ 230,553**	**$ 335,919**	**$ (105,366)**	**-31%**	**$ 1,079,838**	**$ 998,927**	**$ 80,911**	**8%**
	Operating Income (Loss)	**$ 209,835**	**$ 75,140**	**$ (7,845)**	**$ 82,985**	**-1058%**	**$ (22,693)**	**$ 171,355**	**$ (194,048)**	**-113%**
	Operating Income (Loss) Percentage	**6%**	**16%**	**-2%**			**-1%**	**10%**		

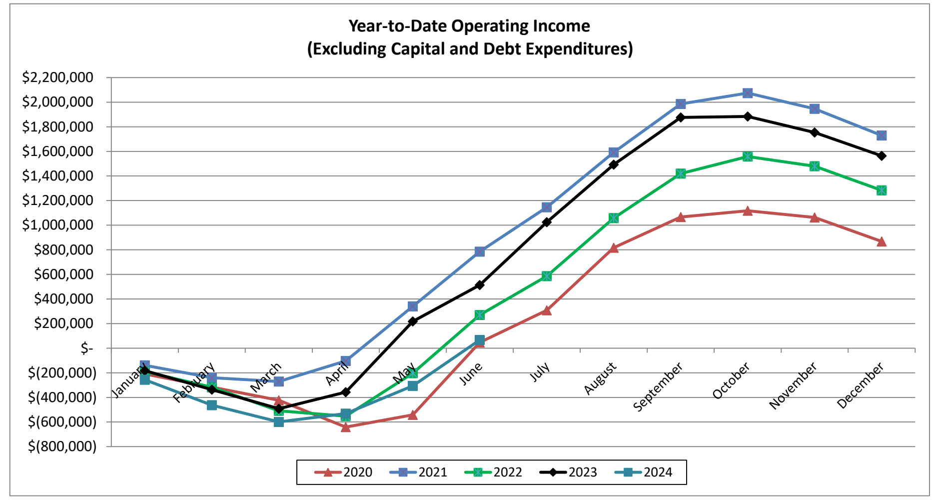
VILLAGE LINKS GLEN ELLYN | RESERVE 22 TWENTY-TWO

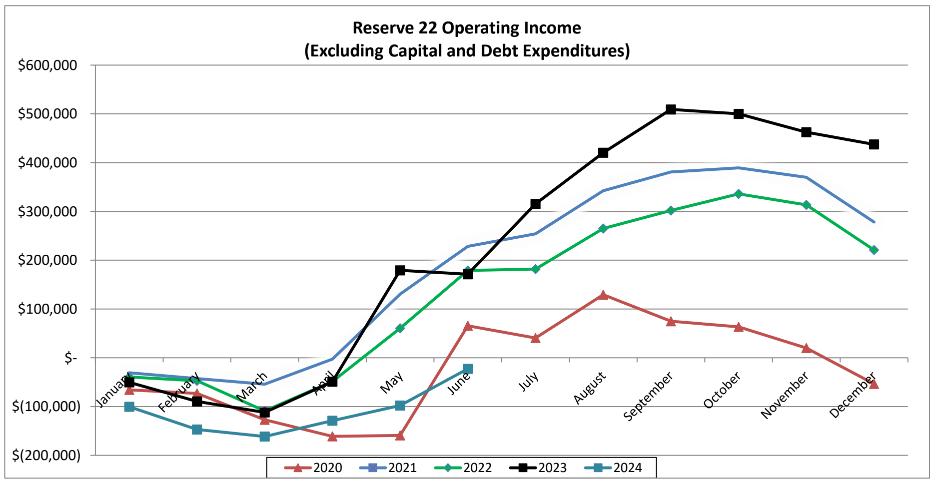
RESERVE 22
STATEMENT OF REVENUES, EXPENSES, AND CHANGES IN NET POSITION
As of June 30, 2024

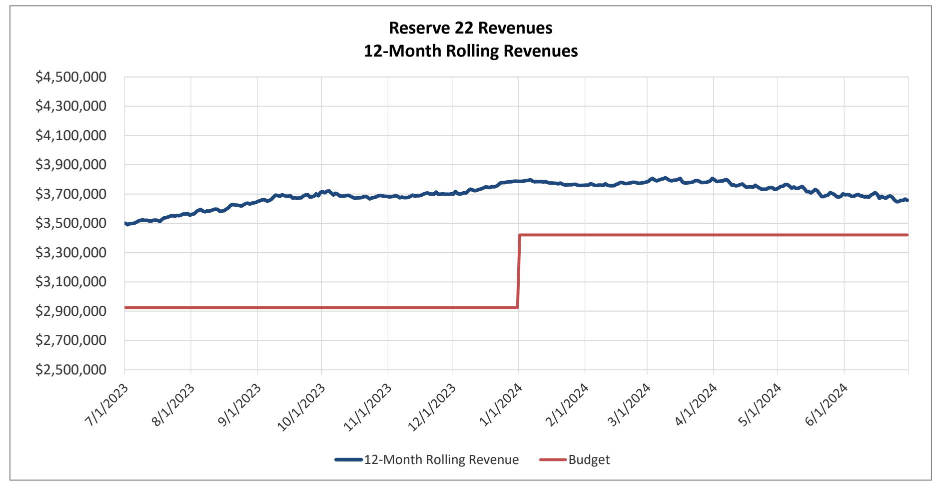
ORG/ OBJECT	DESCRIPTION	2024 BUDGET	MONTH 2024	MONTH 2023	MONTH DIFF	MONTH % DIFF	YEAR-TO-DATE 2024	YEAR-TO-DATE 2023	YEAR-TO-DATE DIFF	YEAR-TO-DATE % DIFF
	KEY METRICS									
		Goal								
	Revenue Source:									
	Restaurant/Bar	*N/A*	*$ 257,679*	*$ 294,907*	*$ (37,227)*	*-13%*	*$ 917,221*	*$ 957,636*	*$ (40,416)*	*-4%*
	Banquets	*N/A*	*153,086*	*152,186*	*900*	*1%*	*474,270*	*558,338*	*(84,068)*	*-15%*
	Other	*N/A*	*67,895*	*75,787*	*(7,892)*	*-10%*	*155,673*	*161,652*	*(5,980)*	*-4%*
	Total	*$ 3,420,400*	*$ 478,660*	*$ 522,880*	*$ (44,219)*	*-8%*	*$ 1,547,163*	*$ 1,677,626*	*$ (130,463)*	*-8%*
	Reserve 22 Revenues (Last 12 Months)	*$ 3,420,400*					$ 3,656,664	$ 3,504,538	*$ 152,126*	*4%*
	Reserve 22 Expenses (Last 12 Months)	*$ 3,210,565*					$ 3,413,359	$ 1,790,358	*$ 1,623,001*	*91%*
	# Guest Checks (Restaurant/Bar)	*N/A*	*6,661*	*7,425*	*(764)*		*21,265*	*22,554*	*(1,289)*	
	Revenue Per Guest Check	*N/A*	*$ 38.68*	*$ 39.72*	*$ (1.03)*		*$ 43.13*	*$ 42.46*	*$ 0.67*	
	# Guests (Restaurant/Bar)	*N/A*	*10,368*	*11,952*	*(1,584)*		*33,972*	*36,952*	*(2,980)*	
	Average Guest Spend	*N/A*	*$ 24.85*	*$ 24.67*	*$ 0.18*		*$ 27.00*	*$ 25.92*	*$ 1.08*	
	Cost of Goods Sold %	*28%*	*36%*	*37%*	*-1%*		*32%*	*30%*	*1%*	
	Cost of Goods Sold % (By Category):									
	Cost of Goods Sold - Beer	*26%*	*27%*	*25%*	*2%*		*27%*	*22%*	*4%*	
	Cost of Goods Sold - Wine	*31%*	*39%*	*34%*	*5%*		*29%*	*33%*	*-4%*	
	Cost of Goods Sold - Liquor	*21%*	*28%*	*28%*	*1%*		*22%*	*23%*	*-2%*	
	Cost of Goods Sold - NA Beverages	*52%*	*63%*	*68%*	*-5%*		*72%*	*57%*	*15%*	
	Cost of Goods Sold - Food	*32%*	*42%*	*46%*	*-3%*		*36%*	*35%*	*1%*	
	Personnel Expenses as % of Sales	*54%*	*39%*	*51%*	*-12%*		*57%*	*48%*	*9%*	
	Prime Cost (Cost of Goods Sold + Personnel Expenses) as % of Sales	*83%*	*75%*	*88%*	*-13%*		*89%*	*78%*	*11%*	

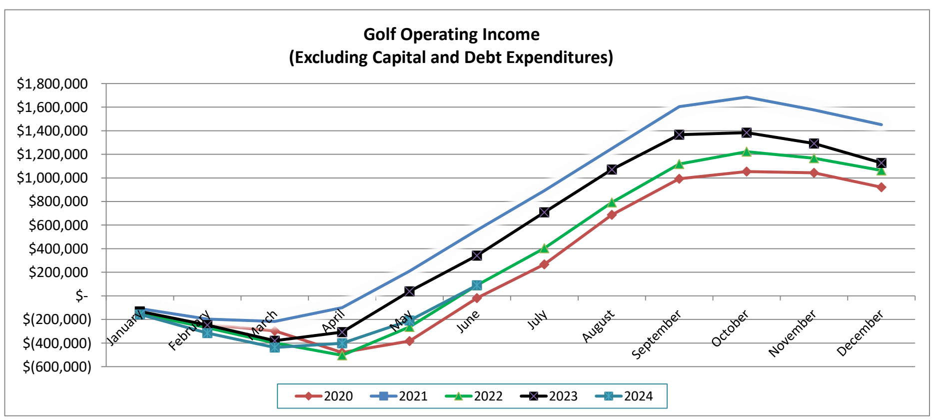
Village Links / Reserve 22
Dashboard Financial Reports
As of June 30, 2024

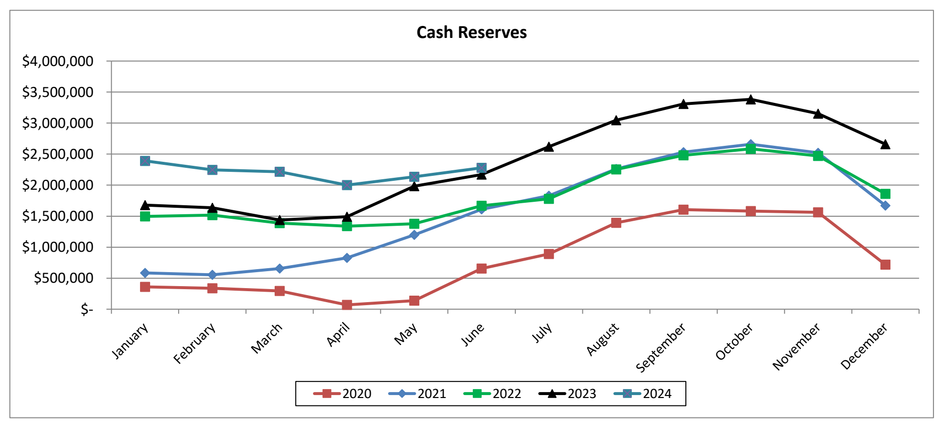












VILLAGE LINKS / RESERVE 22
MONTHLY CASH INCREASE/DECREASE HISTORY (000)

	JAN	FEB	MAR	APR	MAY	JUN	JUL	AUG	SEP	OCT	NOV	DEC
2014	(112)	(270)	(77)	50	130	30	306	177	138	10	(148)	(663)
2015	(100)	(63)	9	67	80	153	356	352	239	(97)	(42)	(689)
2016	(114)	(20)	41	(109)	206	296	186	237	160	36	(76)	(671)
2017	(114)	42	(218)	(57)	(11)	223	328	291	72	(69)	(151)	(681)
2018	(113)	(50)	(157)	(56)	216	153	291	92	165	(102)	(160)	(716)
2019	(144)	(53)	(138)	(136)	99	304	319	171	146	(64)	(148)	(680)
2020	(173)	(21)	(43)	(225)	69	516	237	500	214	(23)	(21)	(843)
2021	(135)	(26)	96	172	371	391	220	447	272	127	(137)	(852)
2022	(173)	19	(130)	(48)	40	289	111	474	228	105	(115)	(612)
2023	(181)	(45)	(196)	53	503	177	449	426	264	73	(231)	(492)
2024	(269)	(144)	(31)	(215)	133	145						

	JAN	FEB	MAR	APR	MAY	JUN	JUL	AUG	SEP	OCT	NOV	DEC
Avg	(148)	(57)	(77)	(46)	167	243	280	317	190	(0)	(123)	(690)
Best	(100)	42	96	172	503	516	449	500	272	127	(21)	(492)
Worst	(269)	(63)	(218)	(225)	(11)	30	111	92	72	(102)	(231)	(852)

NEXT 12 MONTH CASH BALANCE SCENARIOS

	2024 JUN	2024 JUL	2024 AUG	2024 SEP	2024 OCT	2024 NOV	2024 DEC	2025 JAN	2025 FEB	2025 MAR	2025 APR	2025 MAY
Avg	2,279	2,559	2,876	3,066	3,065	2,942	2,552	2,404	2,347	2,270	2,270	2,437
Best	2,279	2,728	3,228	3,500	3,627	3,606	3,414	3,314	3,356	3,452	3,452	3,955
Worst	2,279	2,390	2,482	2,554	2,452	2,221	1,669	1,400	1,337	1,119	1,119	1,108
	actual											

Glen Ellyn Recreation Commission
535 Duane Street
Glen Ellyn, IL 60137

Meeting 7/26/2024 7:00 AM
Department: Village Links
Department Head: Jeff Vesevick
Category: Discussion Item
Prepared By: Steve Thompson

AGENDA ITEM (ID # 2024-421)

DOC ID: 2024-421

Trustee Liaison - Steve Thompson

Statement of the Issue:

Analysis:

Budget Impact:

Contribution to Strategic Plan

Action Requested:

Attachments: