



Agenda
Village of Glen Ellyn
Recreation Commission Meeting
Friday, June 28, 2024
7:00 AM
Village Links/Reserve 22
Board Room

Visitors are welcome to attend all meetings of the Recreation Commission.

- A. Call To Order**
- B. Public Comments**
- C. Approval of Minutes**
 - 1) Minutes - May 31, 2024
- D. Standing Reports**
 - 1) Manager - Jeff Vesevick
 - 2) Reserve 22 - Jon Satinover
 - 3) Financial - Jeff Vesevick
 - 4) Trustee Liaison - Steve Thompson
- E. Old Business**
- F. New Business**
 - 1) Golf Outing Policy Discussion
- G. Next Meeting - July 26, 2024**
- H. Adjournment**



Minutes
Village of Glen Ellyn
Recreation Commission
Regular Meeting
May 31, 2024
7:00 AM
Village Links/Reserve 22

Board or Commission: Recreation
Meeting: Regular
Quorum: Yes

Date: May 31, 2024
Called to Order: 7:01 a.m.
Adjourned: 8:52 a.m.

MEMBER ATTENDANCE:

Carol Scott	Chairperson	Present
Nancy Carter	Commissioner	Absent
Tony Coconate	Commissioner	Present
Scott Coldiron	Commissioner	Present
Brian Diver	Commissioner	Present
James Ozog	Commissioner	Present
Tom Slowinski	Commissioner	Present

Also Present:

Jeff Vesevick	General Manager / Staff Liaison	Present
Steve Thompson	Trustee Liaison	Present
Noel Allen	Director of Golf	Present
Andrew Cross	Golf Course Superintendent	Present
Jon Satinover	Food & Beverage Director	Present
Mark Franz	Village Manager	Present
Greg Martin	Martin Designs	Present

A. CALL TO ORDER/ROLL CALL

The May 31, 2024 meeting of the Recreation Commission was called to order at 7:01 a.m. at the Village Links of Glen Ellyn; 485 Winchell Way; Glen Ellyn, Illinois by Chairperson Scott.

B. APPROVAL OF MINUTES FROM APRIL 26, 2024

APPROVAL OF MINUTES FROM APRIL 26, 2024 MEETING

MOTION BY: Commissioner Coconate

SECONDED BY: Commissioner Ozog

RESULT: Unanimous

C. PUBLIC COMMENT – None**D. STANDING REPORTS**

1. *Manager – Jeff Vesevick* – Manager Vesevick provided an update, noting that while April was not as strong as last year, it still ranked among the top three in the past 10-15 years with over 6,000 rounds played. Rain affected the month, reducing the availability of carts on the 18-hole course to 60%. Food and beverage sales were decent, although the restaurant and bar saw an 18% decrease due to the weather. Despite the challenges, revenue from the amount of play reached \$140,000. Banquet bookings were lacking, but overall revenue was good.

Junior golf camps have started, and the annual June tournament is approaching, featuring contests on Friday and the tournament on Saturday, with some availability remaining for Saturday. On the food and beverage front, Chef Tom now has a Sous Chef, and the restaurant is fully staffed, receiving great reviews. Andrew has been working on the grounds, including protecting young bushes from cicadas and handling other projects.

Overall, April was a good month, and we are pleased to have retained our golfers from the COVID-19 period.

Andrew adds one of the goals this year is adding sand to bunkers, and we are about 50% completed. So far we've added 484 tons of sand to the 18th hole.

2. *Reserve 22 – Jon Satinover* – Director Satinover provided an update, noting the creation of a new position with Kim, which comes with a new salary. He commended the team for effectively managing labor in May. In the kitchen, the cost of goods is at 32%, and the chef is now producing farm-to-table food, which is expected to improve both cost efficiency and food quality.

There will be changes to the wine list next month, and on the liquor side, weekly cocktails are being offered. Staff onboarding and training have been completed, and team members are now familiar with their daily trainers. The team's commitment to customer service was a key factor in selecting returning staff from last year. Overall, we are in a strong position.

3. *Financial – Jeff Vesevick* – Manager Vesevick provided a financial update, noting that despite the rainy weather, golf saw a significant increase of 30% over last year. While food and beverage, particularly banquets, lagged behind, the expenses were higher due to golf shop renovations and equipment upgrades. Although our net position isn't as strong, we accomplished a lot in April and are now heading into our busy season, which should help offset these expenses.

4. *Trustee Liaison – Steve Thompson* – Trustee Thompson provided updates on various matters. At last night's public meeting, which was attended by 40 people, there was a discussion about the train station and underpass project. The project entails a complete replacement of the train station and the construction of an underground pedestrian

tunnel. Additionally, the parking decks on the south side and Crescent Road will need to be reconfigured. Public documentation is available for those who have questions about the project. Congressman Casten announced a \$10 million appropriation request for the train station project as part of the community grant funding for 2025, which will be a significant funding source for the project.

At Tuesday's Village Board meeting, the final segment of the hotel site was sold to the developer of the Chipotle site and approved by the Board, completing the sale of the hotel site. The Board also discussed fire service fees and the EMS contract regarding public safety, approving changes to cover increasing costs. Additionally, the State of Illinois has postponed the grocery tax decision to 2026.

E. 2024 Grounds Presentation – Andrew Cross

Golf Course Superintendent Cross reviewed the 2024 Grounds Presentation (see attached presentation). The following was included in the presentation:

2023 Challenges:

Labor – Cross mentioned that while staffing levels are adequate, the costs are steadily increasing. Retraining older staff continues to be a challenge with training. Additionally, managing weeds in the landscape beds remains an ongoing battle. Last year we experienced a very dry spring, and it appears this year will be similar.

2023 Accomplishments:

- Weed control on the property – we spray in fall.
- Purchased new equipment and the Halfway House received new siding and windows.
- Natives mowed down and spray on ground.
- Retaining wall repaired by the 5 Tee.
- Increased the rolling and minimized in season top
- Water management vis wetting agent improved
- Course cleanup – 10 Tee landscape cleaned up

New equipment purchases include GPS-controlled sprayers, a bedknife grinder, a greens roller, a topdresser, a bunker rake, and two sidewinders.

Audubon Initiatives – We are collaborating with Chef to determine which herbs we can grow. Additionally, the bees have returned this year.

Vandalism Repair:

Cross reminded the Recreation Commission about the vandalism incident on the 15th and 7th (9th) greens on the eve of the Glen Ellyn Open. Staff worked for nine hours to complete same-day repairs, using 153 plugs to fix the damage, which was estimated at \$10,000. The 15th green was reopened for play within three days.

Superintendent Cross reviewed the recent updates, which include new club washers at the first tees and new divot bottle holders at the halfway and first tees.

He also discussed his professional development, noting that he received his GCSAA

Certification in Fall 2022 and his arborist certification in November 2023. He also traveled to Washington, D.C. to meet with state and federal officials to discuss the economic and environmental benefits of golf. In Illinois, the golf industry generates \$2 billion annually.

2024 Goals and Visions:

- Playability (every decision leads back to this)
- Continue to open up views across the course
- Refresh landscaping around clubhouse
- Expand use of drip irrigation for flowers where possible
- Safety (establish a safety first culture in the maintenance department, spread throughout)
- Detail work (bench areas, on course beds, etc.)
- Continue to evaluate and further refine our maintenance practices
- Continue Master Plan progress
- Elevate the experience for all patrons

F. Golf Course Master Plan – Greg Martin – Greg Martin discussed the engineering aspects and the next steps for the project. He mentioned that the village held two town halls, where most public comments were positive. They are currently compiling all the feedback. The next step is to review the master plan verification, ensuring that all recommendations align with the outlined budgets and scope of the Master Plan.

Martin outlined the services involved in this phase: preparing preliminary plans, drainage plans, cost estimates for sodding, future development details, and coordinating with V3 to finalize and assess the feasibility of the plan. This marks the first phase of design and development. Once approved, they will move on to prepare the final documents for bidding, which includes understanding the permitting application, construction, and technical documentation.

Chairperson Scott inquired about the duration of the process. Martin responded that it would take about five months. He emphasized the importance of consensus, stating that everyone in the room must agree on the desired outcomes, highlighting the significance of this stage.

Trustee Thompson asked about the level of agreement on the plan and whether staff concurred with the desired outcomes. Manager Vesevick confirmed that they understand the design features, benefits, and playability. He added that once Greg Martin completes the feasibility study, staff will need to decide whether to move forward.

Trustee Thompson inquired if the parking lot is included in the plan, noting that it floods during significant rain. Golf Superintendent Cross emphasized the importance of including the parking lot evaluation in the feasibility plan. Greg Martin confirmed that this aspect falls under stormwater management.

Village Manager Franz shared his experience with the clubhouse project alongside Manager Vesevick, acknowledging the challenges of securing approval amidst

stormwater issues. He expressed support for moving forward with Phase 1, commending the effort to address these concerns. He emphasized the importance of evaluating the irrigation system to avoid tearing up the golf course twice. He suggested considering the 18th hole, parking lot, and sand traps from a design standpoint, noting the significance of maintaining the course's aesthetic, which has served the community well for 60 years.

Financially, he pointed out the need to finance the project in a way that incorporates timing and potential lost revenue. He appreciated the comprehensive approach but stressed the numerous factors that need consideration. Greg Martin agreed, highlighting that irrigation is part of the plan and acknowledging the complexity of these issues. His intent, he noted, is to improve Village Links, not reinvent it.

The Commissioners agreed to proceed with the feasibility study, with the exception of Commissioner Coconate, who opposed the study. He believes the Commission should make a decision and move forward without it, citing the high cost of the study.

Satinover added that without the feasibility study, the Recreation Commission will lack the necessary research to support their decisions.

Manager Vesevick thanked the Commission for their input.

- G. OLD BUSINESS** – Manager Vesevick provided an update on the clubhouse renovations, stating that daily progress is being made, with completion expected by mid-July. Two of the offices are currently awaiting carpet installation.

Superintendent Cross reported that the pipe replacement at Panfish Park has been substantially completed.

- H. NEW BUSINESS** – Manager Vesevick reported that following the passing of Ed Posh, staff proposed renaming the boardroom at Village Links in his honor. The Recreation Commission agreed to rename it the Posh Boardroom.

Manager Vesevick also shared the comments/feedback from the Master Plan public meeting with the Recreation Commission.

- I. NEXT MEETING** - June 28, 2024

J. ADJOURNMENT

Commissioner Slowinski motioned and Commissioner Ozog seconded to adjourn the meeting. The meeting was adjourned at 8:52 a.m.

Submitted by Elisa Pollina, Recording Secretary

Reviewed by Jeff Vesevick, Staff Liaison



**Glen Ellyn Recreation
Commission**
535 Duane Street
Glen Ellyn, IL 60137

Meeting 6/28/2024 7:00 AM
Department: Village Links
Department Head: Jeff Vesevick
Category: Report
Prepared By: Jeff Vesevick

**AGENDA ITEM (ID # 2024-
134)**

DOC ID: 2024-134

Manager - Jeff Vesevick

Statement of the Issue:

Analysis:

Budget Impact:

Contribution to Strategic Plan

Action Requested:

Attachments:

1. Manager's Report - May 2024



VILLAGE LINKS

GLEN ELLYN

RESERVE
— 22
TWENTY-TWO

Manager's Report for May 2024

Prepared by Jeff Vesevick, General Manager

May was warm with near-normal precipitation. Looking at May observations from O'Hare, average temperature was 64.8°F (4.2°F above normal), precipitation was 4.06" (0.43" below normal). May was a great month for golf revenue as we experienced NO frost delays, and carts were available 27 days on the 18-Hole (87% availability) and 25 days on the 9-Hole (81% availability).

High Temperatures In May																			
	2024	2023	2022	2021	2020	2019	2018	2017	2016	2015	2014	2013	2012	2011	2010	2009	2008	2007	2006
90° days	3		1		1		2					1	3	1	2				2
80° days	12	7	10	8	5	2	11	4	8	7	10	7	9	5	7	3	2	13	4
70° days	13	12	5	5	8	14	8	10	4	11	8	10	7	9	9	14	11	8	11
60° days	3	10	7	8	10	6	8	9	12	6	5	7	11	7	6	13	11	10	9
50° days		2	7	10	4	8	2	8	5	5	6	4	1	8	7	1	7		3
40° days			1		3	1			2	2	2	2		1					2
30° days																			
Rain	4.1"	0.7"	5.0"	2.8"	9.5"	7.7"	5.9"	3.3"	5.4"	4.0"	4.8"	4.9"	2.6"	4.9"	5.2"	3.1"	4.7"	1.5"	4.0"

GOLF

Remarkably warm weather for the month of May has enabled golf to produce sizeable revenues, and it has gotten us off to a great start to the summer.

Rounds played were down 3% for the month, and are up 11% for the year.

Green fees were flat for the month, and are up 15% for the year.

Driving range sales were up 1% for the month, and are up 12% for the year.

Motor Car sales were down 12% for the month, and are down 3% for the year.

Resident Card sales were down 4% for the month, and are down 2% for the year.

Golf Revenues were down 3% for the month, and are up 12% for the year.

Golf Revenue May											
	2014	2015	2016	2017	2018	2019	2020	2021	2022	2023	2024
Rounds	9,089	9,375	10,035	8,468	8,824	6,872	5,590	11,309	9,862	12,887	12,462
Green Fees	221,319	228,593	244,793	206,351	223,066	191,363	189,810	358,161	312,244	400,899	401,912
Driving Range	33,163	32,955	36,392	32,148	40,365	36,096	5,627	65,667	56,954	79,454	80,041
Pro Shop	20,140	23,058	25,008	20,949	22,215	17,120	3,588	22,286	24,235	32,232	25,175
Carts	52,329	55,168	58,352	53,573	65,210	35,203	12,080	84,890	64,423	103,797	91,552
Resident Cards	5,770	5,090	4,670	4,060	3,920	2,800	5,380	4,296	5,350	5,790	5,590
Miscellaneous	28,089	10,360	8,266	10,678	13,282	13,001	9,886	10,047	7,625	9,640	11,934
Total Revenue	337,596	355,237	379,424	327,759	368,058	295,582	226,371	545,092	470,831	631,812	616,204

Golf revenues remain strong, especially on the Driving Range, where we are seeing continued high volume.

Golf Outing requests are continuing to trickle in, as Director of Golf Noel Allen carefully schedules events in more non-prime times.

All leagues, including the *Swingin' Set Ladies* and *Over 60 Men*, are in full swing now.

Staff is planning our annual *Have One On Us* customer appreciation event for June 7-8.

RESERVE 22

Restaurant and bar sales kept good pace with golf, down slightly from last year.

Reserve 22 - MAY				Year to Date		
	2023	2024	+/-	2023	2024	+/-
Restaurant & Bar	279,091	264,563	-5.2%	674,711	660,183	-2.2%
Banquets	126,753	110,731	-12.6%	293,759	277,737	-5.5%
Beverage Cart	21,692	22,439	3.4%	23,490	24,236	3.2%
Halfway House	27,582	24,919	-9.7%	41,625	38,963	-6.4%
Other	28,589	27,257	-4.7%	68,716	67,384	-1.9%
Total Reserve 22	483,707	449,909	-7.0%	1,102,301	1,068,503	-3.1%

Banquet Sales maintained a decent pace in May, also slightly down from a year ago. Inquiries remain strong, keeping new Event Planning and Sales Coordinator Liz Lofgren on her toes.

The annual *Mother's Day Buffet* was well received by 300 guests, down slightly from 2023.

New Restaurant Manager Kim Kramarczyk has transitioned well into the position, focusing on staff training and operations.

GROUNDS

May was again an incredibly busy month for the Grounds division.

Grounds

1. Greens have remained firm and fast due to dry weather and increased rolling
2. Course accessories fully out
3. Continuing to hire and train part time seasonal staff, we look to be fully staffed this year
4. Mowing schedule beginning to become regular
5. Continuing with Master Plan process
6. Bunkers raked daily, tweaking the process to improve the final product
7. Filled All Tee Divots
8. Range Yardage Poles straightened and reset multiple times
9. Plant protectants sprayed on all short grass areas
10. Drinking Fountains installed
11. Annual flowers planted
12. Cut out and removed damaged bunker liner
13. Bunkers continued to be filled on 18-Hole Greensides
14. 3 Irrigation repairs
15. Tropicals moved outside to acclimate
16. Reviewing Panfish Park work completed with the Village and Park District
17. Continued garbage pickup at Panfish and Lambert Lake
18. Trash Cleanup along Parkways
19. Pond edges cleaned and pruned
20. Landscape beds, sprayed for weeds, and mulch turned over
21. Tropicals put at clubhouse and Police Station
22. Collars and Approaches lowered in height in an effort to clean them up

Mechanical and Building Maintenance

1. Our Equipment Manager, Steven Arch, celebrated one year of service
2. 15 pieces of equipment were repaired and/or serviced
3. Continued working with Construction, Inc. to help with Clubhouse Project
4. Maintenance Storage Building Fire Sprinkler System damaged, repairs scheduled



**Glen Ellyn Recreation
Commission**
535 Duane Street
Glen Ellyn, IL 60137

Meeting 6/28/2024 7:00 AM
Department: Village Links
Department Head: Jeff Vesevick
Category: Discussion Item
Prepared By: Jon Satinover

**AGENDA ITEM (ID
2024-135)**

DOC ID: 2024-135

Reserve 22 - Jon Satinover

Statement of the Issue:

Analysis:

Budget Impact:

Contribution to Strategic Plan

Action Requested:

Attachments:



**Glen Ellyn Recreation
Commission**
535 Duane Street
Glen Ellyn, IL 60137

Meeting 6/28/2024 7:00 AM
Department: Village Links
Department Head: Jeff Vesevick
Category: Report
Prepared By: Ann Pedersen, Jeff Vesevick

**AGENDA ITEM (ID
2024-136)**

DOC ID: 2024-136

Financial - Jeff Vesevick

Statement of the Issue:

Analysis:

Budget Impact:

Contribution to Strategic Plan

Action Requested:

Attachments:

1. Village Links - Financial Statements - May 2024
2. Cash Balance Scenarios

VILLAGE LINKS / RESERVE 22
STATEMENT OF REVENUES, EXPENSES, AND CHANGES IN NET POSITION
As of May 31, 2024

ORG	DESCRIPTION	2024 BUDGET	MONTH				YEAR-TO-DATE			
			2024	2023	DIFF	% DIFF	2024	2023	DIFF	% DIFF
	REVENUES:									
5500	Village Links Revenues	\$ 3,936,000	\$ 633,163	\$ 636,351	\$ (3,188)	-1%	\$ 1,212,485	\$ 1,088,857	\$ 123,628	11%
5520	Reserve 22 Revenues	3,420,400	449,909	483,707	(33,798)	-7%	1,068,503	1,154,747	(86,244)	-7%
	Total Revenues	\$ 7,356,400	\$ 1,083,072	\$ 1,120,058	\$ (36,986)	-3%	\$ 2,280,987	\$ 2,243,603	\$ 37,384	2%
	EXPENDITURES:									
55700	Administration	\$ 728,143	\$ 57,041	\$ 40,428	\$ 16,613	41%	\$ 259,954	\$ 209,706	\$ 50,248	24%
55710	Golf Course Maintenance	1,334,997	201,462	113,887	87,575	77%	560,414	405,296	155,118	38%
55720	Golf Services	962,366	115,544	85,763	29,782	35%	366,587	258,473	108,114	42%
55730	Reserve 22	3,210,565	418,593	255,295	163,298	64%	1,166,336	975,547	190,789	20%
55740	Stormwater Management	51,624	3,568	373	3,195	856%	6,536	4,149	2,387	58%
55750	Pro Shop Merchandise	154,960	14,629	25,117	(10,489)	-42%	42,282	55,955	(13,673)	-24%
55780	Motorized Carts	62,678	9,099	4,422	4,677	106%	10,599	7,417	3,182	43%
557X5	Mechanical Maintenance	363,989	37,981	20,089	17,891	89%	174,477	109,077	65,400	60%
	Total Operating Expenses	\$ 6,869,322	\$ 857,916	\$ 545,374	\$ 312,543	57%	\$ 2,587,185	\$ 2,025,620	\$ 561,565	28%
	Operating Income (Loss)	\$ 487,078	\$ 225,155	\$ 574,685	\$ (349,529)	-61%	\$ (306,198)	\$ 217,984	\$ (524,181)	-240%
	Debt Service	301,900	-	-	-	0%	-	-	-	0%
	Capital Expenditures	1,004,916	49,966	14,047	35,919	256%	419,224	287,114	132,110	46%
	CHANGE IN NET POSITION	\$ (819,738)	\$ 175,189	\$ 560,638	\$ (385,449)	-69%	\$ (725,422)	\$ (69,131)	\$ (656,291)	949%

KEY METRICS

	<u>Goal</u>						
Personnel Expenses as % of Sales	52%	48%	26%	21%	64%	47%	17%
Cash Balance (End of Month, in \$000's)	\$ 1,716	\$ 2,134	\$ 1,984	\$ 150			

VILLAGE LINKS
STATEMENT OF REVENUES, EXPENSES, AND CHANGES IN NET POSITION
GOLF
(Including Administration, Grounds, & Mechanical Maintenance)
As of May 31, 2024

ORG/ OBJECT	DESCRIPTION	2024 BUDGET	MONTH				YEAR-TO-DATE			
			2024	2023	DIFF	% DIFF	2024	2023	DIFF	% DIFF
5500	VILLAGE LINKS REVENUES:									
440550	Green Fees	\$ 2,500,000	\$ 401,912	\$ 400,899	\$ 1,013	0%	\$ 721,387	\$ 626,042	\$ 95,345	15%
440554	Pro Shop - Sales	170,000	25,175	32,232	(7,057)	-22%	54,902	63,600	(8,698)	-14%
440555	Motor Carts	600,000	91,552	103,797	(12,245)	-12%	146,935	151,833	(4,898)	-3%
440556	Driving Range	450,000	80,041	79,454	587	1%	163,650	145,963	17,686	12%
440557	Resident Cards	34,000	5,590	5,790	(200)	-3%	28,675	29,195	(520)	-2%
460100	Investment Income	56,000	5,400	4,046	1,355	33%	29,641	24,035	5,605	23%
489000	Miscellaneous Revenue	126,000	23,754	10,060	13,694	136%	67,528	48,202	19,326	40%
489100	Miscellaneous - Over/Short	-	(261)	74	(334)	-455%	(232)	(14)	(218)	1558%
	Total Revenues	\$ 3,936,000	\$ 633,163	\$ 636,351	\$ (3,188)	-1%	\$ 1,212,485	\$ 1,088,857	\$ 123,628	11%
	COST OF GOODS SOLD:									
520945	Cost of Goods Sold - Pro Shop	\$ 119,000	\$ 11,053	\$ 22,673	\$ (11,619)	-51%	\$ 26,867	\$ 44,001	\$ (17,134)	-39%
	Total Cost of Goods Sold	\$ 119,000	\$ 11,053	\$ 22,673	\$ (11,619)	-51%	\$ 26,867	\$ 44,001	\$ (17,134)	-39%
	Gross Profit	\$ 3,817,000	\$ 622,110	\$ 613,679	\$ 8,431	1%	\$ 1,185,618	\$ 1,044,856	\$ 140,762	13%
	OTHER OPERATING EXPENSES:									
510100	Salaries - Pensionable	\$ 1,173,740	\$ 163,078	\$ 81,421	\$ 81,657	100%	\$ 524,067	\$ 359,782	\$ 164,285	46%
510120	Salaries - Non-Pensionable	467,525	69,822	35,549	34,273	96%	96,533	59,881	36,652	61%
510200	Salaries - Overtime	16,000	4,117	1,598	2,518	158%	4,285	1,598	2,687	168%
510400	FICA Taxes	126,782	17,809	8,880	8,929	101%	46,706	31,374	15,332	49%
510500	IMRF	53,289	7,385	3,399	3,987	117%	23,255	14,752	8,503	58%
590600	Health Insurance	140,300	16,643	9,849	6,794	69%	61,025	49,247	11,778	24%
52XXXX	Contractual Services	1,044,721	86,250	62,451	23,799	38%	381,912	272,407	109,505	40%
53XXXX	Commodities	517,400	63,166	64,258	(1,092)	-2%	256,200	217,031	39,169	18%
	Total Operating Expenses	\$ 3,539,757	\$ 428,270	\$ 267,406	\$ 160,864	60%	\$ 1,393,982	\$ 1,006,072	\$ 387,910	39%
	Operating Income (Loss)	\$ 277,243	\$ 193,840	\$ 346,272	\$ (152,433)	-44%	\$ (208,364)	\$ 38,784	\$ (247,148)	-637%
	Operating Income (Loss) Percentage	7%	31%	54%			-17%	4%		

KEY METRICS

	Goal								
Rounds Played	78,000	12,462	12,887	(425)		23,051	20,702	2,349	
Revenue Per Round	\$ 50.46	\$ 50.81	\$ 49.38	\$ 1.43		\$ 52.60	\$ 52.60	\$ 0.00	
Resident Cards Sold	N/A	298	302	(4)		2,452	2,363	89	
Cost of Goods Sold % - Pro Shop	70%	44%	70%	-26%		49%	69%	-20%	
Personnel Expenses as % of Sales	50%	44%	22%	22%		62%	47%	15%	



RESERVE
22
TWENTY-TWO

VILLAGE LINKS
STATEMENT OF REVENUES, EXPENSES, AND CHANGES IN NET POSITION
GOLF
(Including Administration, Grounds, & Mechanical Maintenance)
As of May 31, 2024

ORG/ OBJECT	DESCRIPTION	2024 BUDGET	MONTH				YEAR-TO-DATE			
			2024	2023	DIFF	% DIFF	2024	2023	DIFF	% DIFF
<u>MISCELLANEOUS REVENUE</u>										
Miscellaneous Revenue includes the following items that don't fit into any of the major revenue categories:										
	Adult & Junior Golf Lessons		\$ 5,115	\$ 4,702	\$ 413		\$ 38,330	\$ 35,521	\$ 2,809	
	Hand Cart Rentals		5,779	3,495	2,284		12,641	7,421	5,220	
	Golf Club Rentals		1,020	1,425	(405)		1,720	1,895	(175)	
	Locker Rentals		-	-	-		200	2,280	(2,080)	
	Illinois Sales Tax (1.75%)		281	383	(102)		1,169	984	185	
	Glen Ellyn Food & Beverage Tax (1%)		30	38	(8)		125	106	19	
	Tree Donation		-	-	-		-	-	-	
	Miscellaneous		11,529	18	11,512		13,344	(5)	13,349	
	Total	\$ 126,000	\$ 23,754	\$ 10,060	\$ 13,694		\$ 67,528	\$ 48,202	\$ 19,326	

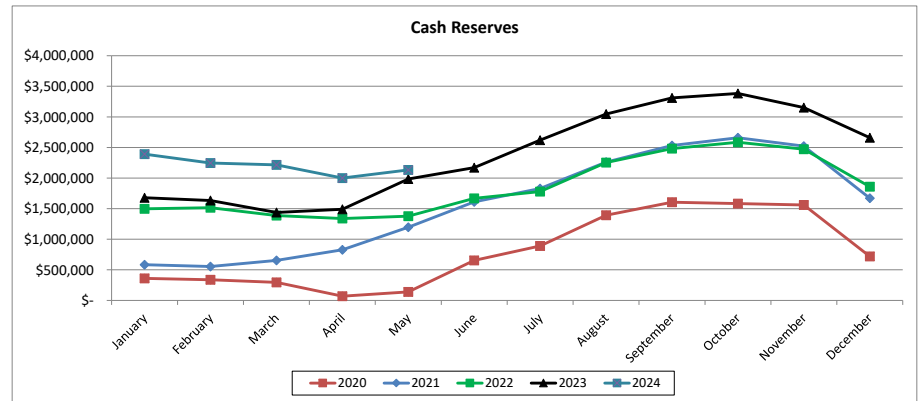
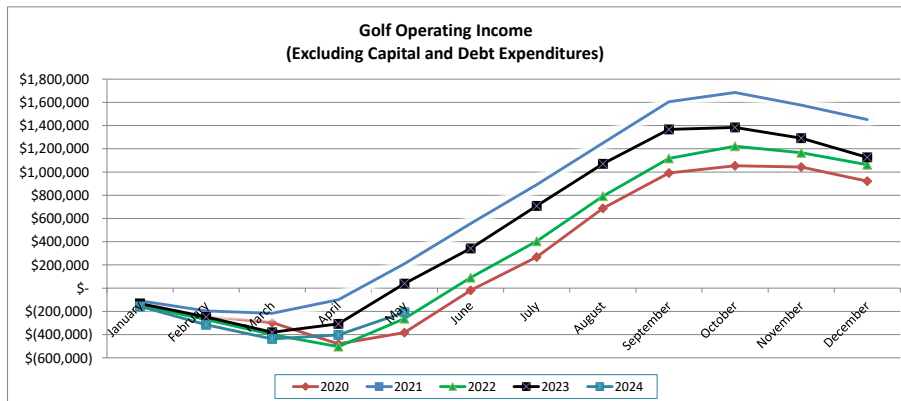
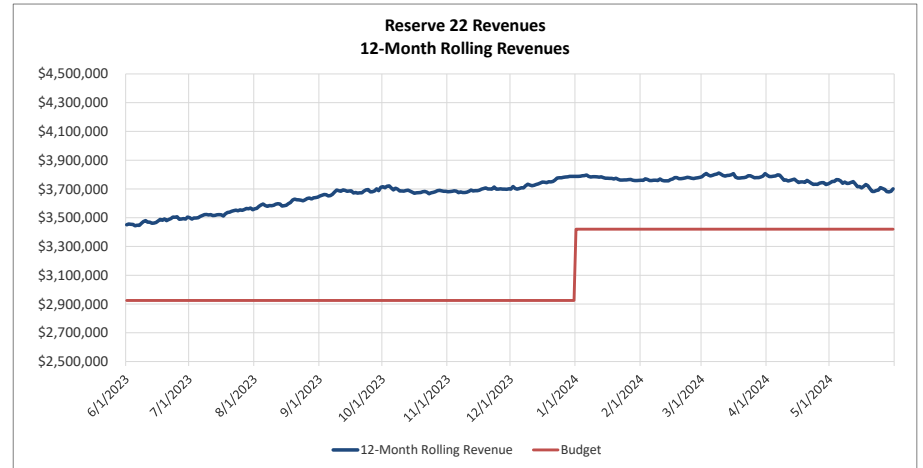
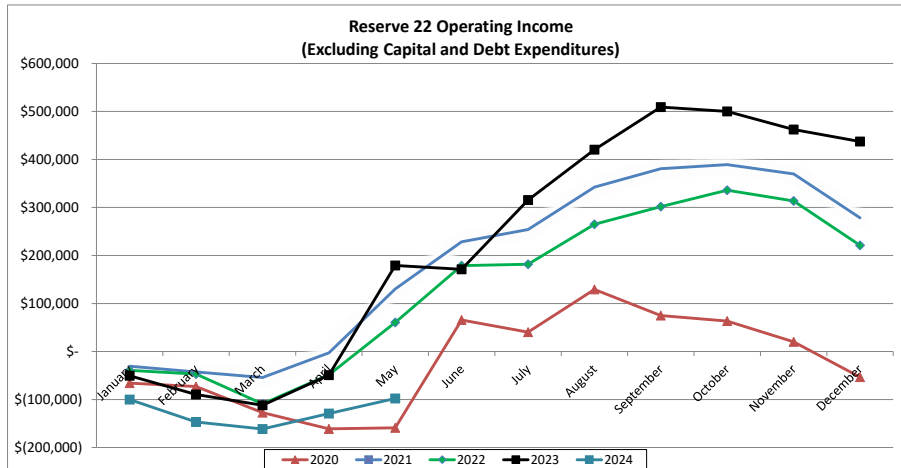
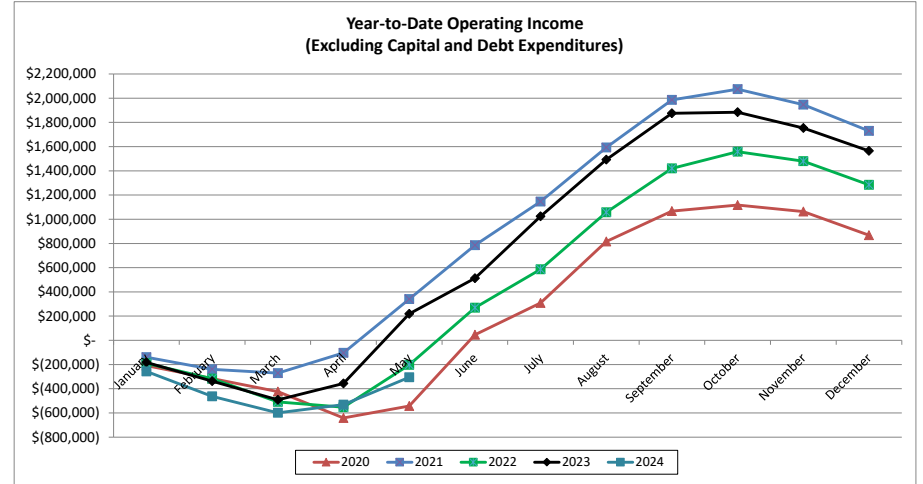
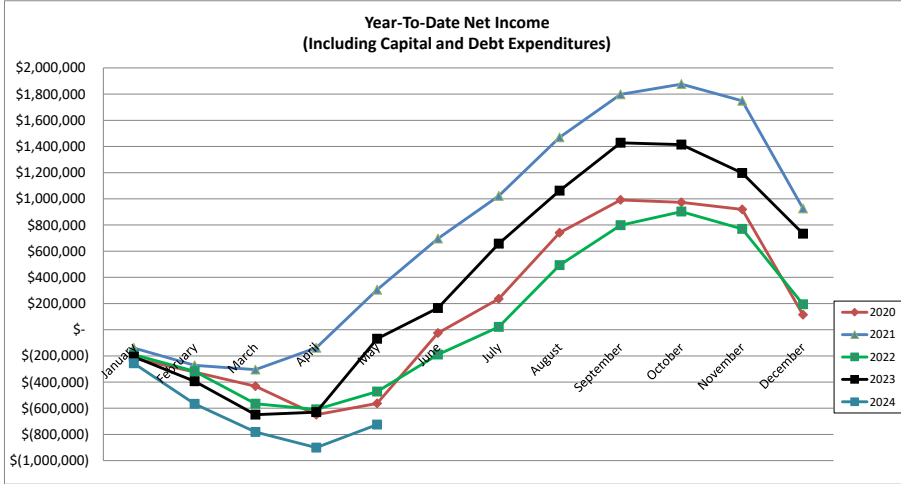
RESERVE 22
STATEMENT OF REVENUES, EXPENSES, AND CHANGES IN NET POSITION
As of May 31, 2024

ORG/ OBJECT	DESCRIPTION	2024 BUDGET	MONTH				YEAR-TO-DATE			
			2024	2023	DIFF	% DIFF	2024	2023	DIFF	% DIFF
5520	RESERVE 22 REVENUES:									
441100	Food	\$ 1,900,000	\$ 247,736	\$ 272,624	\$ (24,887)	-9%	\$ 631,212	\$ 687,604	\$ (56,392)	-8%
441101	Liquor	385,000	62,407	54,333	8,075	15%	125,586	122,238	3,347	3%
441102	Beer	560,000	73,570	80,998	(7,427)	-9%	144,975	155,917	(10,942)	-7%
441103	Wine	240,000	29,116	32,810	(3,694)	-11%	79,132	81,012	(1,881)	-2%
441104	NA Beverages	115,000	13,737	16,406	(2,669)	-16%	27,115	32,996	(5,880)	-18%
441106	Room Charges	5,000	157	500	(343)	-69%	1,550	583	967	166%
441107	Service Charges	215,000	23,185	26,030	(2,844)	-11%	58,970	74,286	(15,315)	-21%
489000	Miscellaneous Revenue	400	-	7	(7)	-100%	(38)	111	(148)	-134%
	Total Revenues	\$ 3,420,400	\$ 449,909	\$ 483,707	\$ (33,798)	-7%	\$ 1,068,503	\$ 1,154,747	\$ (86,244)	-7%
55730	COST OF GOODS SOLD:									
530400	Cost of Goods Sold - Beer	\$ 145,600	\$ 17,924	\$ 9,611	\$ 8,313	87%	\$ 38,139	\$ 32,093	\$ 6,047	19%
530401	Cost of Goods Sold - Wine	74,400	6,809	7,595	(786)	-10%	19,906	26,358	(6,452)	-24%
530402	Cost of Goods Sold - Liquor	80,850	9,932	11,982	(2,049)	-17%	22,915	25,717	(2,802)	-11%
530405	Cost of Goods Sold - NA Beverages	59,293	9,940	4,795	5,145	107%	21,584	16,209	5,375	33%
530420	Cost of Goods Sold - Food	608,000	90,723	50,547	40,176	79%	214,507	212,163	2,344	1%
	Total Cost of Goods Sold	\$ 968,143	\$ 135,328	\$ 84,529	\$ 50,799	60%	\$ 317,051	\$ 312,540	\$ 4,511	1%
	Gross Profit	\$ 2,452,257	\$ 314,580	\$ 399,178	\$ (84,597)	-21%	\$ 751,451	\$ 842,207	\$ (90,755)	-11%
	Gross Profit Percentage	72%	70%	83%			70%	73%		
55730	OTHER OPERATING EXPENSES:									
510100	Salaries - Pensionable	\$ 687,284	\$ 104,046	\$ 66,774	\$ 37,272	56%	\$ 328,738	\$ 242,832	\$ 85,905	35%
510120	Salaries - Non-Pensionable	853,732	97,061	65,387	31,674	48%	254,440	214,591	39,849	19%
510200	Salaries - Overtime	15,000	1,116	1,510	(394)	-26%	2,061	1,964	97	5%
510399	Tips Paid Through Payroll	-	2,603	(14,025)	16,628	-119%	(3,141)	(17,998)	14,857	-83%
510400	FICA Taxes	168,640	20,214	12,903	7,311	57%	54,458	42,410	12,048	28%
510500	IMRF	31,224	6,058	3,542	2,516	71%	18,343	12,044	6,299	52%
590600	Health Insurance	101,000	10,603	5,161	5,441	105%	37,735	21,206	16,529	78%
52XXXX	Contractual Services	199,542	21,020	15,774	5,246	33%	80,718	71,174	9,544	13%
53XXXX	Commodities	186,000	20,544	13,738	6,806	50%	75,933	74,784	1,149	2%
	Total Operating Expenses	\$ 2,242,422	\$ 283,265	\$ 170,765	\$ 112,499	66%	\$ 849,285	\$ 663,007	\$ 186,277	28%
	Operating Income (Loss)	\$ 209,835	\$ 31,316	\$ 228,412	\$ (197,097)	-86%	\$ (97,833)	\$ 179,200	\$ (277,033)	-155%
	Operating Income (Loss) Percentage	6%	7%	47%			-9%	16%		

RESERVE 22
STATEMENT OF REVENUES, EXPENSES, AND CHANGES IN NET POSITION
As of May 31, 2024

ORG/ OBJECT	DESCRIPTION	2024 BUDGET	MONTH				YEAR-TO-DATE			
			2024	2023	DIFF	% DIFF	2024	2023	DIFF	% DIFF
<u>KEY METRICS</u>										
			<u>Goal</u>							
Revenue Source:										
Restaurant/Bar	N/A		\$ 264,563	\$ 278,915	\$ (14,352)	-5%	\$ 659,542	\$ 662,730	\$ (3,188)	0%
Banquets	N/A		128,237	145,491	(17,255)	-12%	321,184	406,152	(84,968)	-21%
Other	N/A		57,109	59,300	(2,191)	-4%	87,777	85,865	1,913	2%
Total	\$ 3,420,400		\$ 449,909	\$ 483,707	\$ (33,798)	-7%	\$ 1,068,503	\$ 1,154,747	\$ (86,244)	-7%
Reserve 22 Revenues (Last 12 Months)	\$ 3,420,400						\$ 3,700,884	\$ 3,436,338	\$ 264,546	8%
Reserve 22 Expenses (Last 12 Months)	\$ 3,210,565						\$ 3,540,563	\$ 2,124,621	\$ 1,415,942	67%
# Guest Checks (Restaurant/Bar)	N/A		5,886	6,229	(343)		14,604	15,129	(525)	
Revenue Per Guest Check	N/A		\$ 44.95	\$ 44.78	\$ 0.17		\$ 45.16	\$ 43.81	\$ 1.36	
# Guests (Restaurant/Bar)	N/A		9,520	10,294	(774)		23,604	25,000	(1,396)	
Average Guest Spend	N/A		\$ 27.79	\$ 27.09	\$ 0.70		\$ 27.94	\$ 26.51	\$ 1.43	
Cost of Goods Sold %	28%		30%	17%	13%		30%	27%	3%	
Cost of Goods Sold % (By Category):										
Cost of Goods Sold - Beer	26%		24%	12%	12%		26%	21%	6%	
Cost of Goods Sold - Wine	31%		23%	23%	0%		25%	33%	-7%	
Cost of Goods Sold - Liquor	21%		16%	22%	-6%		18%	21%	-3%	
Cost of Goods Sold - NA Beverages	52%		72%	29%	43%		80%	49%	30%	
Cost of Goods Sold - Food	32%		37%	19%	18%		34%	31%	3%	
Personnel Expenses as % of Sales	54%		53%	32%	21%		65%	46%	19%	
Prime Cost (Cost of Goods Sold + Personnel Expenses) as % of Sales	83%		83%	50%	34%		95%	73%	21%	

**Village Links / Reserve 22
Dashboard Financial Reports
As of May 31, 2024**



VILLAGE LINKS / RESERVE 22
MONTHLY CASH INCREASE/DECREASE HISTORY (000)

	<u>JAN</u>	<u>FEB</u>	<u>MAR</u>	<u>APR</u>	<u>MAY</u>	<u>JUN</u>	<u>JUL</u>	<u>AUG</u>	<u>SEP</u>	<u>OCT</u>	<u>NOV</u>	<u>DEC</u>
2014	(112)	(270)	(77)	50	130	30	306	177	138	10	(148)	(663)
2015	(100)	(63)	9	67	80	153	356	352	239	(97)	(42)	(689)
2016	(114)	(20)	41	(109)	206	296	186	237	160	36	(76)	(671)
2017	(114)	42	(218)	(57)	(11)	223	328	291	72	(69)	(151)	(681)
2018	(113)	(50)	(157)	(56)	216	153	291	92	165	(102)	(160)	(716)
2019	(144)	(53)	(138)	(136)	99	304	319	171	146	(64)	(148)	(680)
2020	(173)	(21)	(43)	(225)	69	516	237	500	214	(23)	(21)	(843)
2021	(135)	(26)	96	172	371	391	220	447	272	127	(137)	(852)
2022	(173)	19	(130)	(48)	40	289	111	474	228	105	(115)	(612)
2023	(181)	(45)	(196)	53	503	177	449	426	264	73	(231)	(492)
2024	(269)	(144)	(31)	(215)	133							
Avg	(148)	(57)	(77)	(46)	167	253	280	317	190	(0)	(123)	(690)
Best	(100)	42	96	172	503	516	449	500	272	127	(21)	(492)
Worst	(269)	(63)	(218)	(225)	(11)	30	111	92	72	(102)	(231)	(852)

NEXT 12 MONTH CASH BALANCE SCENARIOS

	2024 <u>MAY</u>	2024 <u>JUN</u>	2024 <u>JUL</u>	2024 <u>AUG</u>	2024 <u>SEP</u>	2024 <u>OCT</u>	2024 <u>NOV</u>	2024 <u>DEC</u>	2025 <u>JAN</u>	2025 <u>FEB</u>	2025 <u>MAR</u>	2025 <u>APR</u>
Avg	2,134	2,387	2,667	2,984	3,174	3,173	3,050	2,361	2,213	2,155	2,078	2,078
Best	2,134	2,650	3,099	3,599	3,871	3,998	3,977	3,485	3,385	3,427	3,523	3,523
Worst	2,134	2,164	2,275	2,367	2,439	2,337	2,106	1,254	985	922	704	704

actual



**Glen Ellyn Recreation
Commission**
535 Duane Street
Glen Ellyn, IL 60137

Meeting 6/28/2024 7:00 AM
Department: Village Links
Department Head: Jeff Vesevick
Category: Discussion Item
Prepared By: Steve Thompson

**AGENDA ITEM (ID
2024-137)**

DOC ID: 2024-137

Trustee Liaison - Steve Thompson

Statement of the Issue:

Analysis:

Budget Impact:

Contribution to Strategic Plan

Action Requested:

Attachments: