



Agenda
Village of Glen Ellyn
Recreation Commission Meeting
Friday, May 31, 2024
7:00 AM
Village Links/Reserve 22
Board Room

Visitors are welcome to attend all meetings of the Recreation Commission.

- A. Call To Order**
- B. Public Comments**
- C. Approval of Minutes**
 - 1) Minutes - April 26, 2024
- D. Standing Reports**
 - 1) Manager - Jeff Vesevick
 - 2) Reserve 22 - Jon Satinover
 - 3) Financial - Jeff Vesevick
 - 4) Trustee Liaison - Steve Thompson
- E. 2024 Grounds Presentation - Andrew Cross**
 - 1) 2024 Grounds Presentation
- F. Golf Course Master Plan Discussion - Andrew Cross & Greg Martin**
- G. Old Business**
- H. New Business**
- I. Next Meeting - June 28, 2024**
- J. Adjournment**



Minutes
Village of Glen Ellyn
Recreation Commission
Regular Meeting
April 26, 2024
7:00 AM
Village Links/Reserve 22

Board or Commission: Recreation
Meeting: Regular
Quorum: Yes

Date: April 26, 2024
Called to Order: 7:01 a.m.
Adjourned: 8:12 a.m.

MEMBER ATTENDANCE:

Carol Scott	Chairperson	Present
Nancy Carter	Commissioner	Absent
Tony Coconate	Commissioner	Present
Scott Coldiron	Commissioner	Absent
Brian Diver	Commissioner	Present
James Ozog	Commissioner	Present
Tom Slowinski	Commissioner	Present
Also Present:		
Jeff Vesevick	General Manager / Staff Liaison	Present
Steve Thompson	Trustee Liaison	Present
Noel Allen	Director of Golf	Present
Andrew Cross	Golf Course Superintendent	Present
Jon Satinover	Food & Beverage Director	Present
Mike Campbell	Head Golf Professional	Absent
Trevor Hollowed	Golf Operations Manager	Absent

A. CALL TO ORDER/ROLL CALL

The April 26, 2024 meeting of the Recreation Commission was called to order at 7:01 a.m. at the Village Links of Glen Ellyn; 485 Winchell Way; Glen Ellyn, Illinois by Chairperson Scott.

B. APPROVAL OF MINUTES FROM March 22, 2024

APPROVAL OF MINUTES FROM MARCH 22, 2024 MEETING

MOTION BY: Commissioner Ozog

SECONDED BY: Commissioner Diver

RESULT: Unanimous

C. PUBLIC COMMENT – None**D. STANDING REPORTS**

1. *Manager – Jeff Vesevick* – Manager Vesevick provides several updates: Despite challenging wet ground conditions, March saw a significant number of rounds played. Revenues showed a remarkable increase compared to the same period last year, rising by an impressive 238%. Efforts are underway to bring back workers, with most returning and some new staff joining the team. Mike Campbell has been optimizing the merchandise display in the golf shop to enhance the customer experience. Junior camps continue to attract high participation, and there was a strong turnout for permanent time drawings in March. The Ladies Luncheon was held on Tuesday with good attendance. In March, the restaurant expanded its operating days to include Mondays and Tuesdays, with preparations for March Madness, including food and drink specials. Several patio chairs were replaced due to rusting, ensuring continued comfort for guests. Key positions such as sous chef, restaurant manager, and events coordinator have been successfully filled. Ongoing efforts to enhance the playability of the golf course include edging bunkers and removing arborvitaes. Andrew Cross's team is now fully staffed, ensuring smooth operations across all areas.

2. *Reserve 22 – Jon Satinover* – Director Satinover provides an overview of the sales performance, highlighting a \$20,000 increase compared to the previous year. However, there has been a shortfall in banquet revenue. Liz has been promoted to full-time Events Coordinator to address this issue. Concerns were raised regarding the increase in management salary, which needs to be balanced with labor costs. Year-to-date labor spending has increased by \$55,000, and efforts are underway to address this. The Sous Chef has completed training, and the Executive Chef is confident that cost of goods can be reduced, although there has been a 9% increase in wine and liquor costs. Inventory will be conducted soon to assess the situation. Commissioner Coconate inquired about the increase in food and beverage costs, questioning whether it was due to inflationary measures. Director Satinover clarified that there has been no observed increase in costs, but inventory will be conducted to verify this.

3. *Financial – Jeff Vesevick* – Manager Vesevick provides a financial update, noting a significant increase in revenue for March. However, there has been a change in net position primarily due to increased labor costs, which are expected to decrease after this year. Several improvements have been made to the clubhouse, and Andrew is procuring sand, which impacts our net position. Despite these changes, we remain in a good financial position with a cash reserve of \$2.2 million. The financial situation for January, February, and March has been challenging, but efforts are being made to minimize losses. The investments made in improvements are expected to yield a good return on investment. Additionally, revenue is expected to increase significantly in the upcoming months of May, June, July, and August.

4. *Trustee Liaison – Steve Thompson* – Trustee Thompson provides updates on various matters. The sale of the western portion of the Roosevelt Road property has been approved, and efforts are underway to facilitate its demolition this year. Governor Pritzker has proposed removing the grocery tax in Illinois, which would reduce the cost of food. However, this tax revenue directly benefits the village, potentially resulting in an

\$800,000 loss in revenue. Discussions have been held to address this shortfall. We are also exploring fire service fees to fund necessary renovations instead of a replacement. Progress continues on the Glenwood station project. Additionally, Trustee Thompson noted a slowdown in migrant buses, with only 2 or 3 arrivals at the train station in the last 60 to 90 days.

E. Reserve 22 - 2023 Achievements & 2024 Goals – Jon Satinover

Director Satinover presented the achievements for 2023 and outlined the goals for 2024, (see attached presentation) One of the most significant achievements was reaching \$3.7 million in revenue, a 23% increase compared to \$3.1 million the previous year. In terms of cost of goods, improvements were seen in food, beer, wine, and liquor compared to the prior year, and this will remain a goal for 2024. The profit goal of \$379,000 was surpassed, with a total profit of \$58,000 exceeding the target. Compared to the previous year, this represented an even more significant increase, surpassing the profit by \$216,000.

Operational achievements for the year include being awarded Restaurant of the Year in 2023, which was met with great excitement and confidence in the team. Several upgrades were implemented, such as the installation of a chemical dispenser, which automates the blending process for safer and more balanced chemical use, potentially saving costs. Additionally, a roast and hold system was installed to reduce food costs by enabling in-house smoking and scratch-made items, fostering creativity and lowering expenses. Collaboration with the greenhouse team resulted in sourcing more herbs for a farm-to-table experience. The successful harvest of honey was incorporated into cocktails, enhancing the dining experience. Community events and fundraisers were actively supported, and comprehensive team training was conducted, resulting in improved staff performance. The cocktail menu was enhanced, featuring a weekly special cocktail with chef pairings. Guest satisfaction reached 96% in OpenTable reviews, achieving a commendable 4.6 rating, a notable accomplishment.

2024 Goals – In outlining the goals for 2024, Director Satinover provides financial projections, targeting revenues of \$3.4 million, with a slight increase in cost of goods sold (COGS) for food compared to the previous year. Last year concluded with a 34% COGS, with this year's goal set at 32%. A 1% increase in liquor sales is anticipated, while labor cost reduction remains a priority.

Operational goals for 2024 were established collaboratively by the entire Reserve 22 management team in January. These include:

- Recipe execution: Efforts are directed towards ensuring consistency in dish presentation through the documentation of visual references and feedback integration.
- Uniforms and punctuality:
- Positive atmosphere: Initiatives such as a compliment board, created by Britney, promote a supportive work environment.

Additionally, improvements planned for Reserve 22 in 2024 include:

1. Increase Community Events
2. Additional Patio Tables and Seating

3. Replace Patio Furniture 2025?
4. WIC – Banquet Impact
5. Reduce Operational Costs
6. Reduce COGS vs. Prior Year
7. Scratch Kitchen
8. Allergen Friendly
9. Apiary and Greenhouse
10. Walk In Cooler
11. Minimize Turnover / Maintain Retention

Director Satinover highlighted positive customer reviews during the RC meeting. Manager Vesevick expressed admiration for the kitchen's consistent ability to produce excellent dishes given its size.

- F. OLD BUSINESS** – Andrew provided an update on Panfish Park, stating that work began on Tuesday. The focus of the current efforts is on replacing the connecting pipes to the ponds. He mentioned that there is a contractual obligation to achieve substantial completion by the end of May.

Manager Vesevick provided an update on the Master Plan public meetings, expressing gratitude to the RC for their support in attending. He noted that the village received six responses in total and mentioned that Andrew, Noel, Greg, and he would review the comments. He outlined the next steps, stating that Greg would compile the feedback into a proposal, which should be ready for review at the May meeting.

Regarding the clubhouse, Manager Vesevick reported that the front is nearing completion. He anticipated receiving the permit for the locker rooms by Monday or Tuesday, allowing the contractor to begin the work, which is estimated to take about six weeks. As a result, the locker rooms are expected to be operational by mid-June instead of the initially projected July 1st timeframe.

- G. NEW BUSINESS** – None

- H. NEXT MEETING** - May 31, 2024

I. ADJOURNMENT

Commissioner Ozog motions and Commissioner Coconate seconds to adjourn the meeting. The meeting was adjourned at 8:12 a.m.

Submitted by Elisa Pollina, Recording Secretary

Reviewed by Jeff Vesevick, Staff Liaison



**Glen Ellyn Recreation
Commission**
535 Duane Street
Glen Ellyn, IL 60137

Meeting 5/31/2024 7:00 AM
Department: Village Links
Department Head: Jeff Vesevick
Category: Report
Prepared By: Jeff Vesevick

**AGENDA ITEM (ID # 2024-
129)**

DOC ID: 2024-129

Manager - Jeff Vesevick

Statement of the Issue:

Analysis:

Budget Impact:

Contribution to Strategic Plan

Action Requested:

Attachments:

1. Manager's Report - April 2024



VILLAGE LINKS

G L E N E L L Y N

RESERVE
— 22 —
TWENTY-TWO

Manager's Report for April 2024

Prepared by Jeff Vesevick, General Manager

April 2024 was again warm and slightly less rainy than normal. Looking at April observations from O'Hare, the average temperature was 52.7°F (3.0°F above normal) and tied for the 15th warmest on record, precipitation was 3.47" (0.28" below normal). This April only six of 30 days experienced frost delays, and carts were available for 18 of 30 days (60% availability) on the 18-Hole Course and 15 of 30 days (50% availability) on the 9-Hole Course. April was an incredibly busy month for the Grounds division.

High Temperatures In April																			
	2024	2023	2022	2021	2020	2019	2018	2017	2016	2015	2014	2013	2012	2011	2010	2009	2008	2007	2006
90° days																			
80° days	3	3	1	3				1	2				1	1	4	2	1	2	1
70° days	8	6	2	5	3	5	1	11	6	3	3	2	3	4	8	3	8	4	10
60° days	7	7	6	6	10	9	9	4	4	13	12	10	12	4	12	6	5	7	9
50° days	5	9	13	12	8	10	3	11	8	9	10	6	10	14	5	11	11	8	8
40° days	6	3	8	4	7	6	7	3	8	2	4	11	4	6	1	6	5	3	2
30° days	1	2		1	2		10		2		1	1		1		2		6	
Rain	3.5"	2.0"	5.6"	0.7"	3.6"	4.8"	2.1"	5.5"	2.7"	2.8"	3.1"	9.1"	1.9"	4.5"	2.5"	4.7"	2.9"	3.0"	3.5"
Snow						9.0"	4.5"									2"		2"	

GOLF

Revenues in all categories showed subtle decreases from a year ago, as we continue on our Spring roller coaster, which is not atypical.

Golf Staff is busy recalling part-time workers from 2023, and trying to fill in the gaps with new team members. Response has rebounded from a year ago, and staff is filling in nicely.

Head Golf Professional Mike Campbell is busy tagging and displaying new merchandise to fill the newly remodeled Golf Shop.

Golf Revenue April											
	2014	2015	2016	2017	2018	2019	2020	2021	2022	2023	2024
Rounds	4,749	5,677	5,286	5,281	3,318	3,826	0	7,277	3,509	6,676	6,143
Green Fees	102,862	118,672	108,704	103,595	64,117	85,950	0	213,200	108,237	207,961	202,490
Driving Range	22,653	28,206	22,369	24,474	18,810	23,199	0	49,594	28,003	51,509	47,418
Pro Shop	12,441	15,700	14,573	17,400	14,175	11,454	1,397	18,467	11,275	20,964	13,807
Carts	23,427	31,287	27,744	32,360	18,528	21,984	0	51,278	11,396	47,037	34,556
Resident Cards	4,870	5,370	4,490	4,540	3,080	3,800	40	5,040	3,660	6,600	4,200
Miscellaneous	8,721	9,984	9,355	18,443	6,320	10,877	776	9,235	6,677	8,412	9,945
Total Revenue	174,973	212,844	187,236	200,812	125,030	157,263	2,213	346,668	169,246	346,200	312,470
Golf revenues were 3rd highest in the past 11 years											

Rounds played were down 8% for the month, and are up 36% for the year.

Green Fees were down 3% for the month, and are up 25% for the year.

Driving Range sales were down 8% for the month, and are up 26% for the year.

Motor Cart sales were down 27% for the month, and are up 15% for the year.

Resident Card sales were down 36% for the month, and are down 1% for the year.

Overall Golf Revenue was down 10% for the month, and is up 22% for the year.

The half-day and all-day Junior Golf Camps are starting to fill up, with March registration for these fun-filled instructional sessions up only slightly from this time a year ago. The Junior Golf Program at the Village Links remains strong, led by PGA Professional Vincent Crovetti, who incorporates a variety of entertaining instructional methods to make learning the game fun and captivating.

The Golf Professional staff, along with Golf Operations Manager Trevor Hollowed, and Golf Course Superintendent Andrew Cross attended the Swingin' Set Ladies Luncheon, and invited them to a series of complimentary Spring warm up golf clinics, eagerly anticipating the start of the 2024 season. Both the 9-hole and the 18-hole leagues remain strong with full, or near full, memberships.

Discussions are underway to finalize details of this year's HAVE ONE ON US customer appreciation weekend on June 7 & 8. The popular 2-day Guest Appreciation event is filled with contests, tournament golf, and food and drink specials.

RESERVE 22

Advertisements were placed and prospects interviewed for all seasonal positions. The number of available workers continues to be the biggest challenge facing food and beverage operations for the upcoming season, although Director of Food & Beverage Jon Satinover reports great strides from a year ago.

Preparations and promotions are underway for the popular Mother's Day Brunch on Sunday, May 12.

Executive Chef Tom Fota recently hired Sous Chef Quin Koprowski who brings nearly 30 years of kitchen management and culinary experience to the team.

Director of Food & Beverage Jon Satinover hired Kim Kramarczyk to help oversee the restaurant management. Kim also comes with several years of experience in high volume restaurants.

We are excited also to announce that Elizabeth (Liz) Lofgren, who has been assisting booking and coordinating the banquet business, has accepted the position of Events Planning and Sales Manager full time.

RESULTS

Reserve 22 - APRIL				Year to Date		
	2023	2024	+/-	2023	2024	+/-
Restaurant & Bar	170,840	140,332	-17.9%	384,565	395,620	2.9%
Banquets	81,932	50,142	-38.8%	226,046	167,006	-26.1%
Beverage Cart	5,225	1,797	-65.6%	5,225	1,797	-65.6%
Halfway House	13,752	12,781	-7.1%	14,243	14,044	-1.4%
Other	18,278	12,763	-30.2%	40,961	40,127	-2.0%
Total Reserve 22	290,027	217,815	-24.9%	671,040	618,594	-7.8%

The restaurant, bar, and banquets experienced an overall decline in business from last April. The restaurant is up slightly year-to-date, while the banquets have cooled off a bit for the spring season, expecting the usual increase in the summer and fall.

GROUNDS

April was again busy for Grounds staff, as they began the arduous process of filling bunkers with fresh sand. Staff was able to get out and complete many other projects, including expanding #9 green (18) with sod from the nursery, filling thousands of fairway divots, and continuing the process of opening scenic views on various parts of the golf course.

Grounds

1. Greens are slowly waking up but are playing beautifully
2. Ball washers are out
3. Mowing schedule beginning to become regular
4. Continuing with Master Plan process
5. Sand added to bunkers 484 Tons installed to date
6. Pavers Leveled and Reset at select bench sites
7. Tee Divots filled regularly
8. Fairway Divots worked on as time and weather permit
9. Sod laid behind 9 Green, 7 tee, 10 tee, and 6 green
10. 9 Green expanded to original footprint on the left side, restoring more pin positions
11. Front entrance drive sprayed for weeds
12. Greens sprayed for preventative summer diseases and *Poa annua* seedheads (mixed results on seed head suppression)

13. Potholes filled in Parking Lot and maintenance paths
14. Sprinkler heads edged
15. Arborvitaes removed at 1 tee, replanted with perennials to maintain view of course
16. Pond edge along 8 green cleared out
17. Hillside along 9(9) Tee and 16 Fairway cleaned out and seeded to Fine Fescue
18. Rough areas seeded

Mechanical and Building Maintenance

1. 14 pieces of equipment were repaired and/or serviced
2. Patio Banquet Tent Installed
3. Continue to assist contractor with Clubhouse Remodel
4. Outdoor fireplaces inspected and prepped for season use
5. TVs installed on Patio
6. Old surplus equipment auctioned off



**Glen Ellyn Recreation
Commission**
535 Duane Street
Glen Ellyn, IL 60137

Meeting 5/31/2024 7:00 AM
Department: Village Links
Department Head: Jeff Vesevick
Category: Discussion Item
Prepared By: Jon Satinover

**AGENDA ITEM (ID
2024-130)**

DOC ID: 2024-130

Reserve 22 - Jon Satinover

Statement of the Issue:

Analysis:

Budget Impact:

Contribution to Strategic Plan

Action Requested:

Attachments:



**Glen Ellyn Recreation
Commission**
535 Duane Street
Glen Ellyn, IL 60137

Meeting 5/31/2024 7:00 AM
Department: Village Links
Department Head: Jeff Vesevick
Category: Report
Prepared By: Ann Pedersen

**AGENDA ITEM (ID # 2024-
131)**

DOC ID: 2024-131

Financial - Jeff Vesevick

Statement of the Issue:

Analysis:

Budget Impact:

Contribution to Strategic Plan

Action Requested:

Attachments:

1. Village Links - Financial Statements - April 2024

VILLAGE LINKS / RESERVE 22
STATEMENT OF REVENUES, EXPENSES, AND CHANGES IN NET POSITION
As of April 30, 2024

ORG	DESCRIPTION	2024 BUDGET	MONTH				YEAR-TO-DATE			
			2024	2023	DIFF	% DIFF	2024	2023	DIFF	% DIFF
	REVENUES:									
5500	Village Links Revenues	\$ 3,936,000	\$ 318,076	\$ 346,200	\$ (28,124)	-8%	\$ 579,322	\$ 452,505	\$ 126,817	28%
5520	Reserve 22 Revenues	3,420,400	217,815	290,027	(72,212)	-25%	618,594	671,040	(52,446)	-8%
	Total Revenues	\$ 7,356,400	\$ 535,891	\$ 636,227	\$ (100,336)	-16%	\$ 1,197,916	\$ 1,123,545	\$ 74,371	7%
	EXPENDITURES:									
55700	Administration	\$ 728,143	\$ 52,960	\$ 38,825	\$ 14,135	36%	\$ 202,913	\$ 169,278	\$ 33,635	20%
55710	Golf Course Maintenance	1,334,997	126,052	140,203	(14,150)	-10%	358,952	291,409	67,543	23%
55720	Golf Services	962,366	72,394	54,048	18,346	34%	251,043	172,710	78,332	45%
55730	Reserve 22	3,210,565	185,524	227,231	(41,706)	-18%	747,743	720,252	27,490	4%
55740	Stormwater Management	51,624	1,015	2,676	(1,660)	-62%	2,968	3,776	(808)	-21%
55750	Pro Shop Merchandise	154,960	7,270	14,116	(6,846)	-48%	27,653	30,837	(3,184)	-10%
55780	Motorized Carts	62,678	466	2,995	(2,528)	-84%	1,500	2,995	(1,495)	-50%
557X5	Mechanical Maintenance	363,989	22,632	20,847	1,784	9%	136,497	88,988	47,509	53%
	Total Operating Expenses	\$ 6,869,322	\$ 468,314	\$ 500,940	\$ (32,626)	-7%	\$ 1,729,268	\$ 1,480,246	\$ 249,023	17%
	Operating Income (Loss)	\$ 487,078	\$ 67,577	\$ 135,287	\$ (67,710)	-50%	\$ (531,353)	\$ (356,701)	\$ (174,652)	49%
	Debt Service	301,900	-	-	-	0%	-	-	-	0%
	Capital Expenditures	1,004,916	186,864	115,969	70,896	61%	369,258	273,067	96,191	35%
	CHANGE IN NET POSITION	\$ (819,738)	\$ (119,288)	\$ 19,318	\$ (138,606)	-717%	\$ (900,611)	\$ (629,768)	\$ (270,842)	43%

KEY METRICS

		<u>Goal</u>							
Personnel Expenses as % of Sales		52%	47%	35%	11%	78%	67%	11%	
Cash Balance (End of Month, in \$000's)	\$	1,716	\$	-	\$	1,491	\$	(1,491)	

VILLAGE LINKS
STATEMENT OF REVENUES, EXPENSES, AND CHANGES IN NET POSITION
GOLF
(Including Administration, Grounds, & Mechanical Maintenance)
As of April 30, 2024

ORG/ OBJECT	DESCRIPTION	2024 BUDGET	MONTH				YEAR-TO-DATE			
			2024	2023	DIFF	% DIFF	2024	2023	DIFF	% DIFF
5500	VILLAGE LINKS REVENUES:									
440550	Green Fees	\$ 2,500,000	\$ 202,490	\$ 207,961	\$ (5,471)	-3%	\$ 319,475	\$ 225,143	\$ 94,333	42%
440554	Pro Shop - Sales	170,000	13,807	20,964	(7,157)	-34%	29,727	31,368	(1,641)	-5%
440555	Motor Carts	600,000	34,556	47,037	(12,481)	-27%	55,382	48,036	7,346	15%
440556	Driving Range	450,000	47,472	51,509	(4,037)	-8%	83,609	66,509	17,099	26%
440557	Resident Cards	34,000	4,200	6,600	(2,400)	-36%	23,085	23,405	(320)	-1%
460100	Investment Income	56,000	5,378	3,853	1,525	40%	24,240	19,989	4,251	21%
489000	Miscellaneous Revenue	126,000	10,238	8,412	1,825	22%	43,774	38,142	5,632	15%
489100	Miscellaneous - Over/Short	-	(65)	(136)	71	-52%	29	(88)	117	-134%
	Total Revenues	\$ 3,936,000	\$ 318,076	\$ 346,200	\$ (28,124)	-8%	\$ 579,322	\$ 452,505	\$ 126,817	28%
	COST OF GOODS SOLD:									
520945	Cost of Goods Sold - Pro Shop	\$ 119,000	\$ 4,415	\$ 11,911	\$ (7,496)	-63%	\$ 15,814	\$ 21,328	\$ (5,514)	-26%
	Total Cost of Goods Sold	\$ 119,000	\$ 4,415	\$ 11,911	\$ (7,496)	-63%	\$ 15,814	\$ 21,328	\$ (5,514)	-26%
	Gross Profit	\$ 3,817,000	\$ 313,661	\$ 334,289	\$ (20,628)	-6%	\$ 563,508	\$ 431,177	\$ 132,331	31%
	OTHER OPERATING EXPENSES:									
510100	Salaries - Pensionable	\$ 1,173,740	\$ 97,446	\$ 75,623	\$ 21,823	29%	\$ 360,989	\$ 278,361	\$ 82,628	30%
510120	Salaries - Non-Pensionable	467,525	14,127	17,231	(3,105)	-18%	26,711	24,332	2,379	10%
510200	Salaries - Overtime	16,000	168	-	168	0%	168	-	168	0%
510400	FICA Taxes	126,782	8,326	6,913	1,413	20%	28,897	22,494	6,403	28%
510500	IMRF	53,289	4,300	3,094	1,206	39%	15,870	11,353	4,517	40%
590600	Health Insurance	140,300	11,095	9,849	1,246	13%	44,382	39,397	4,984	13%
52XXXX	Contractual Services	1,044,721	72,774	45,784	26,989	59%	295,662	209,956	85,706	41%
53XXXX	Commodities	517,400	70,138	103,304	(33,166)	-32%	193,034	152,773	40,261	26%
	Total Operating Expenses	\$ 3,539,757	\$ 278,375	\$ 261,798	\$ 16,576	6%	\$ 965,712	\$ 738,666	\$ 227,046	31%
	Operating Income (Loss)	\$ 277,243	\$ 35,286	\$ 72,491	\$ (37,205)	-51%	\$ (402,204)	\$ (307,488)	\$ (94,716)	31%
	Operating Income (Loss) Percentage	7%	11%	21%			-69%	-68%		

KEY METRICS

	Goal								
Rounds Played	78,000	6,143	6,676	(533)		10,589	7,815	2,774	
Revenue Per Round	\$ 50.46	\$ 51.78	\$ 51.86	\$ (0.08)		\$ 54.71	\$ 57.90	\$ (3.19)	
Resident Cards Sold	N/A	221	343	(122)		2,154	2,061	93	
Cost of Goods Sold % - Pro Shop	70%	32%	57%	-25%		53%	68%	-15%	
Personnel Expenses as % of Sales	50%	43%	33%	10%		82%	83%	-1%	

VILLAGE LINKS
STATEMENT OF REVENUES, EXPENSES, AND CHANGES IN NET POSITION
GOLF
(Including Administration, Grounds, & Mechanical Maintenance)
As of April 30, 2024

ORG/ OBJECT	DESCRIPTION	2024 BUDGET	MONTH				YEAR-TO-DATE			
			2024	2023	DIFF	% DIFF	2024	2023	DIFF	% DIFF
<u>MISCELLANEOUS REVENUE</u>										
Miscellaneous Revenue includes the following items that don't fit into any of the major revenue categories:										
Adult & Junior Golf Lessons			\$ 5,857	\$ 4,442	\$ 1,415		\$ 33,215	\$ 30,819	\$ 2,396	
Hand Cart Rentals			3,628	3,005	623		6,862	3,926	2,936	
Golf Club Rentals			560	470	90		700	470	230	
Locker Rentals			(100)	300	(400)		200	2,280	(2,080)	
Illinois Sales Tax (1.75%)			266	214	52		888	602	286	
Glen Ellyn Food & Beverage Tax (1%)			27	23	4		95	68	27	
Tree Donation			-	-	-		-	-	-	
Miscellaneous			0	(42)	42		1,815	(22)	1,837	
Total		\$ 126,000	\$ 10,238	\$ 8,412	\$ 1,825		\$ 43,774	\$ 38,142	\$ 5,632	

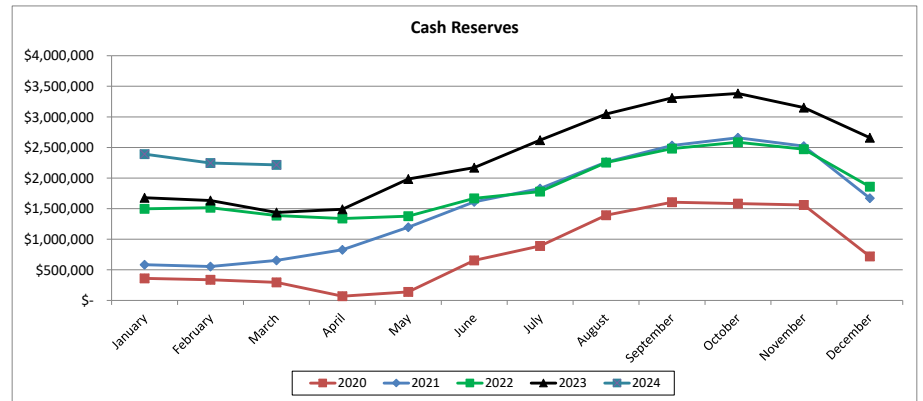
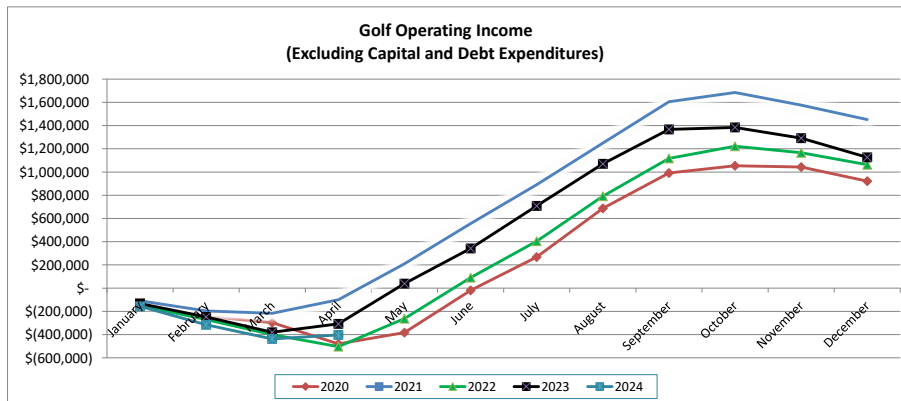
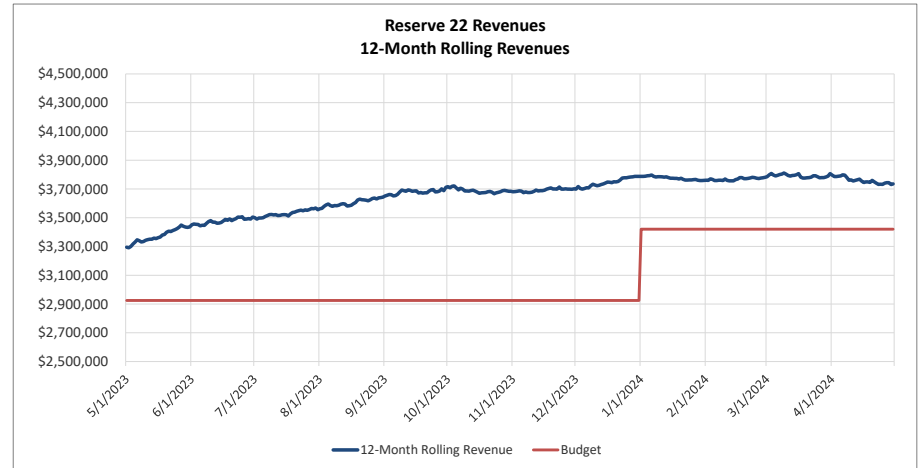
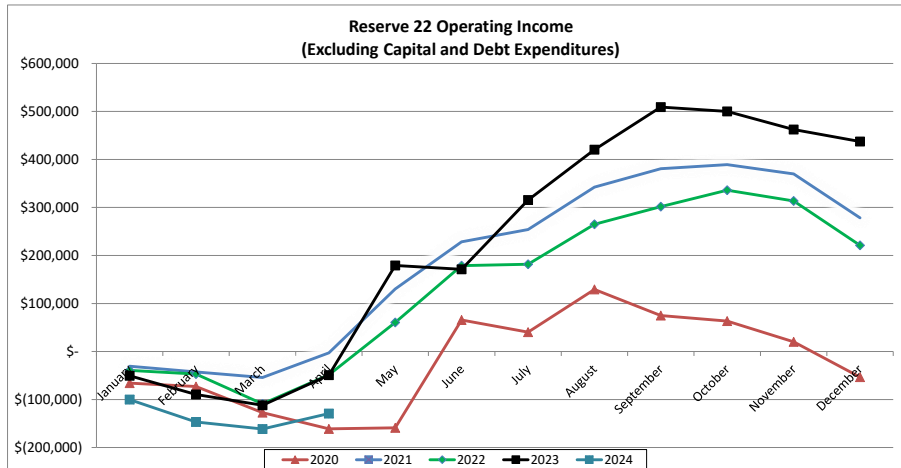
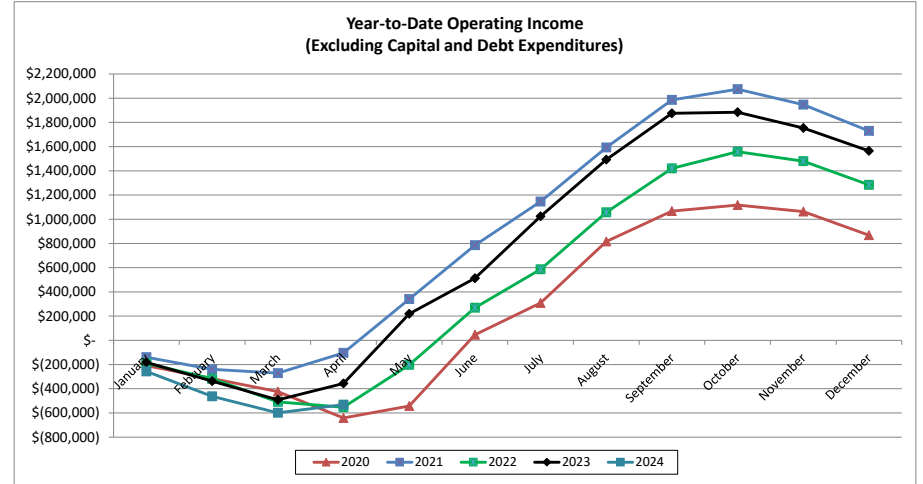
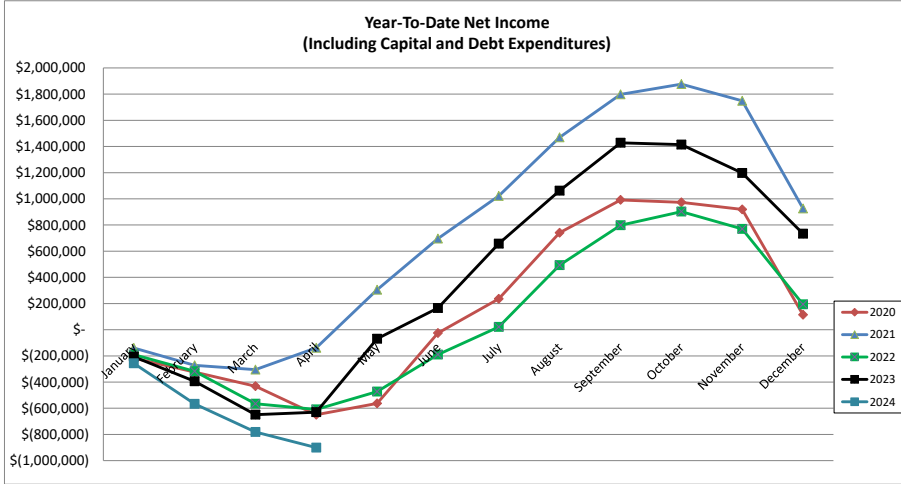
RESERVE 22
STATEMENT OF REVENUES, EXPENSES, AND CHANGES IN NET POSITION
As of April 30, 2024

ORG/ OBJECT	DESCRIPTION	2024 BUDGET	MONTH				YEAR-TO-DATE			
			2024	2023	DIFF	% DIFF	2024	2023	DIFF	% DIFF
5520	RESERVE 22 REVENUES:									
441100	Food	\$ 1,900,000	\$ 126,651	\$ 169,140	\$ (42,489)	-25%	\$ 383,476	\$ 414,980	\$ (31,505)	-8%
441101	Liquor	385,000	24,666	31,283	(6,617)	-21%	63,179	67,906	(4,727)	-7%
441102	Beer	560,000	34,027	45,094	(11,067)	-25%	71,405	74,919	(3,514)	-5%
441103	Wine	240,000	16,027	17,600	(1,574)	-9%	50,016	48,202	1,813	4%
441104	NA Beverages	115,000	5,765	9,246	(3,481)	-38%	13,378	16,590	(3,211)	-19%
441106	Room Charges	5,000	50	83	(33)	-40%	1,393	83	1,311	1589%
441107	Service Charges	215,000	10,600	17,517	(6,918)	-39%	35,785	48,256	(12,471)	-26%
489000	Miscellaneous Revenue	400	31	64	(33)	-52%	(38)	104	(141)	-136%
	Total Revenues	\$ 3,420,400	\$ 217,815	\$ 290,027	\$ (72,212)	-25%	\$ 618,594	\$ 671,040	\$ (52,446)	-8%
55730	COST OF GOODS SOLD:									
530400	Cost of Goods Sold - Beer	\$ 145,600	\$ 7,427	\$ 9,812	\$ (2,386)	-24%	\$ 20,215	\$ 22,482	\$ (2,267)	-10%
530401	Cost of Goods Sold - Wine	74,400	(2,192)	5,152	(7,344)	-143%	13,097	18,762	(5,666)	-30%
530402	Cost of Goods Sold - Liquor	80,850	2,684	7,361	(4,677)	-64%	12,983	13,736	(753)	-5%
530405	Cost of Goods Sold - NA Beverages	59,293	3,906	6,575	(2,668)	-41%	11,644	11,414	230	2%
530420	Cost of Goods Sold - Food	608,000	38,721	61,851	(23,130)	-37%	123,784	161,616	(37,832)	-23%
	Total Cost of Goods Sold	\$ 968,143	\$ 50,547	\$ 90,751	\$ (40,205)	-44%	\$ 181,723	\$ 228,011	\$ (46,288)	-20%
	Gross Profit	\$ 2,452,257	\$ 167,269	\$ 199,276	\$ (32,007)	-16%	\$ 436,871	\$ 443,029	\$ (6,158)	-1%
	Gross Profit Percentage	72%	77%	69%			71%	66%		
55730	OTHER OPERATING EXPENSES:									
510100	Salaries - Pensionable	\$ 687,284	\$ 51,514	\$ 45,781	\$ 5,733	13%	\$ 224,691	\$ 176,058	\$ 48,633	28%
510120	Salaries - Non-Pensionable	853,732	44,767	50,001	(5,234)	-10%	157,379	149,204	8,175	5%
510200	Salaries - Overtime	15,000	415	281	135	48%	945	454	491	108%
510399	Tips Paid Through Payroll	-	(4,193)	(3,396)	(797)	23%	(5,744)	(3,973)	(1,771)	45%
510400	FICA Taxes	168,640	8,893	9,035	(142)	-2%	34,245	29,507	4,737	16%
510500	IMRF	31,224	2,993	2,214	779	35%	12,286	8,502	3,784	45%
590600	Health Insurance	101,000	6,498	5,161	1,337	26%	27,133	16,045	11,088	69%
52XXXX	Contractual Services	199,542	13,433	11,891	1,542	13%	59,697	55,399	4,298	8%
53XXXX	Commodities	186,000	10,657	15,511	(4,854)	-31%	55,389	61,046	(5,657)	-9%
	Total Operating Expenses	\$ 2,242,422	\$ 134,978	\$ 136,479	\$ (1,501)	-1%	\$ 566,020	\$ 492,242	\$ 73,778	15%
	Operating Income (Loss)	\$ 209,835	\$ 32,291	\$ 62,797	\$ (30,506)	-49%	\$ (129,149)	\$ (49,213)	\$ (79,936)	162%
	Operating Income (Loss) Percentage	6%	15%	22%			-21%	-7%		

RESERVE 22
STATEMENT OF REVENUES, EXPENSES, AND CHANGES IN NET POSITION
As of April 30, 2024

ORG/ OBJECT	DESCRIPTION	2024 BUDGET	MONTH				YEAR-TO-DATE			
			2024	2023	DIFF	% DIFF	2024	2023	DIFF	% DIFF
KEY METRICS										
			Goal							
Revenue Source:										
Restaurant/Bar		N/A	\$ 140,301	\$ 170,830	\$ (30,529)	-18%	\$ 394,978	\$ 383,814	\$ 11,164	3%
Banquets		N/A	58,132	94,282	(36,150)	-38%	192,947	260,661	(67,714)	-26%
Other		N/A	19,382	24,916	(5,533)	-22%	30,669	26,565	4,104	15%
Total		\$ 3,420,400	\$ 217,815	\$ 290,027	\$ (72,212)	-25%	\$ 618,594	\$ 671,040	\$ (52,446)	-8%
Reserve 22 Revenues (Last 12 Months)		\$ 3,420,400					\$ 3,734,682	\$ 3,304,053	\$ 430,629	13%
Reserve 22 Expenses (Last 12 Months)		\$ 3,210,565					\$ 3,377,265	\$ 2,366,094	\$ 1,011,171	43%
# Guest Checks (Restaurant/Bar)		N/A	3,257	3,739	(482)		8,718	8,900	(182)	
Revenue Per Guest Check		N/A	\$ 43.08	\$ 45.69	\$ (2.61)		\$ 45.31	\$ 43.13	\$ 2.18	
# Guests (Restaurant/Bar)		N/A	5,118	6,120	(1,002)		14,084	14,706	(622)	
Average Guest Spend		N/A	\$ 27.41	\$ 27.91	\$ (0.50)		\$ 28.04	\$ 26.10	\$ 1.95	
Cost of Goods Sold %		28%	23%	31%	-8%		29%	34%	-5%	
Cost of Goods Sold % (By Category):										
Cost of Goods Sold - Beer		26%	22%	22%	0%		28%	30%	-2%	
Cost of Goods Sold - Wine		31%	-14%	29%	-43%		26%	39%	-13%	
Cost of Goods Sold - Liquor		21%	11%	24%	-13%		21%	20%	0%	
Cost of Goods Sold - NA Beverages		52%	68%	71%	-3%		87%	69%	18%	
Cost of Goods Sold - Food		32%	31%	37%	-6%		32%	39%	-7%	
Personnel Expenses as % of Sales		54%	53%	39%	14%		74%	57%	17%	
Prime Cost (Cost of Goods Sold + Personnel Expenses) as % of Sales		83%	76%	70%	6%		103%	91%	13%	

Village Links / Reserve 22
Dashboard Financial Reports
As of April 30, 2024





**Glen Ellyn Recreation
Commission**
535 Duane Street
Glen Ellyn, IL 60137

Meeting 5/31/2024 7:00 AM
Department: Village Links
Department Head: Jeff Vesevick
Category: Discussion Item
Prepared By: Steve Thompson

**AGENDA ITEM (ID
2024-132)**

DOC ID: 2024-132

Trustee Liaison - Steve Thompson

Statement of the Issue:

Analysis:

Budget Impact:

Contribution to Strategic Plan

Action Requested:

Attachments:



VILLAGE LINKS

Golf Course Maintenance

2023 Review

2024 Plans and Goals

2023 Challenges



Labor, becoming increasingly more expensive



Retraining staff to new ideas and operating procedures, still working to rid old habits



Weeds! Gaining full control of landscape beds



Dry spring, dry summer and lots of play



Deep well eminent failure at start of drought

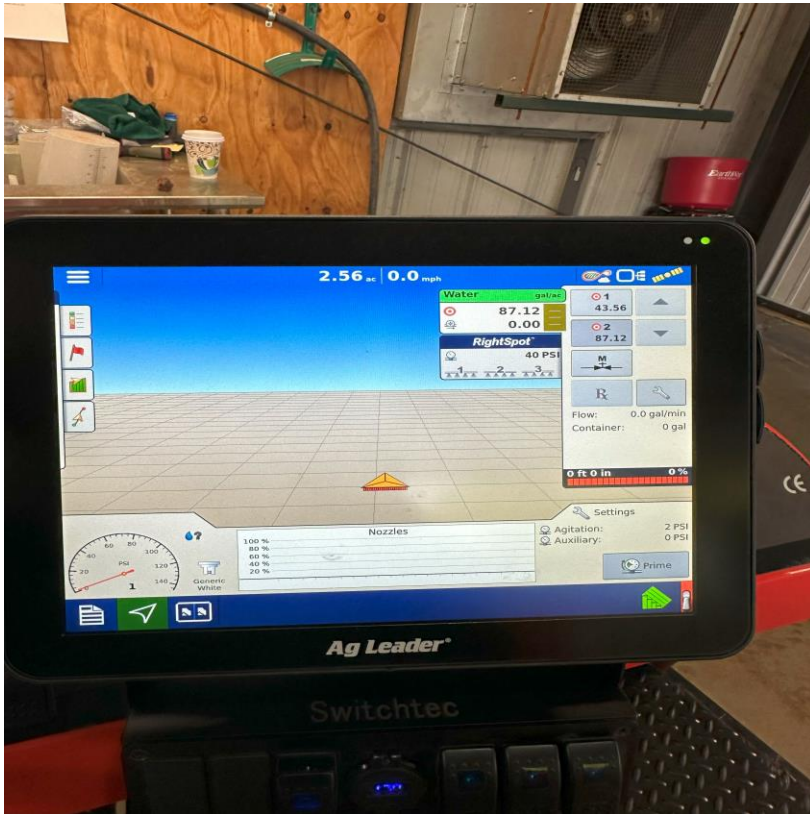


Course Clean-Up

2023 Accomplishments

- ▶ Weed control on entire property (tees, fairways, greens, range tee, landscape beds)
- ▶ Rough was sprayed for broadleaf weeds once in fall only (helps to avoid interfering with pollinators)
- ▶ Purchased new equipment
 - ▶ Ag Leader GPS Control for Sprayers
 - ▶ Foley Bedknife Grinder
 - ▶ Agrimetal 660 Greens Roller
 - ▶ John Deere ProGator with TopDresser
 - ▶ R&R SandMax Bunker Rake
 - ▶ 2 Toro Groundsmaster Sidewinders
- ▶ Halfway House New Siding and Windows
- ▶ Natives mowed down and sprayed, on going continual process
- ▶ Retaining Wall repaired by 5 Tee
- ▶ Increased rolling, minimized topdressing frequency, more consistent product all season
- ▶ Water management via wetting agents greatly improved
- ▶ Course Cleanup

New Equipment



Ag Leader GPS Sprayer Control



Foley Bedknife Grinder

New Equipment



Agrimetals Greens Roller



John Deere Pro Gator w/ Topdresser

New Equipment



R&R SandMax Bunker Rake



Toro GroundsMaster 3500D (Sidewinders)



Halfway House Siding & Windows

Retaining Wall Rebuilt on 5

- Completed in House for a savings of \$10,000



10 Tee Landscape Cleaned Up





Audubon Initiatives





Vandalism Repair

15 Green and 7(9) Green
Vandalized on the eve of
the Glen Ellyn Open

Staff stayed for 9 hours to
ensure repairs were made
the same day

153 Plugs Used for Repair
Estimated Damage ~
\$10,000

15 Green re-opened for
play in 3 days



Updated Looks

New Club Washers at Range and First Tees

New Divot Bottle Holders at Halfway and First Tees





GCSAA

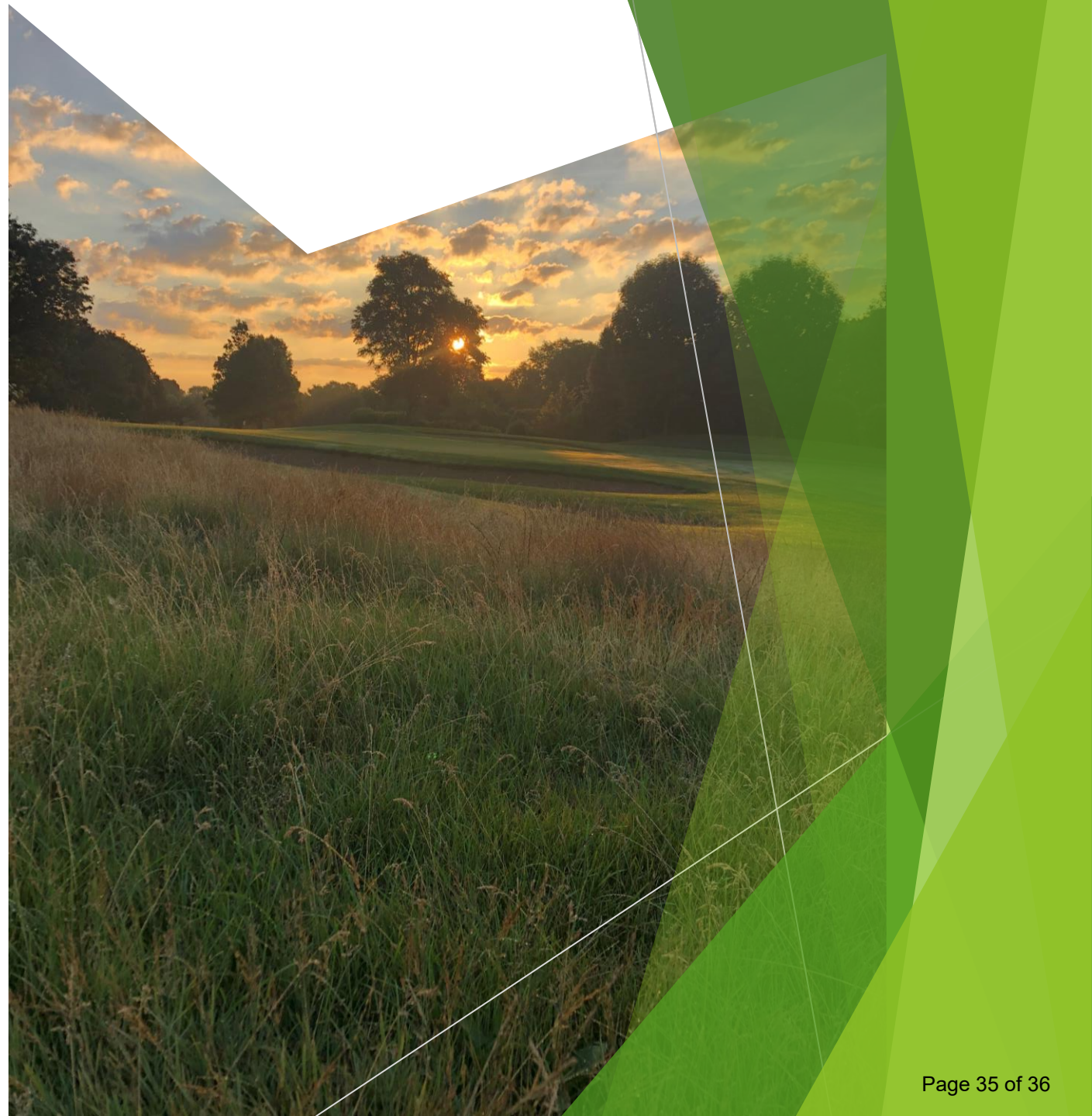
Certified Golf Course Superintendent

Professional Growth



2024 Goals & Vision

- Playability (Every decision leads back to this)
- Continue to open up views across the course
- Refresh landscaping around clubhouse
- Expand use of drip irrigation for flowers where possible
- Safety (Establish a safety first culture in the maintenance department, spread throughout)
- Detail work (bench areas, on course beds, etc)
- Continue to evaluate and further refine our maintenance practices
- Continue Master Plan Progress
- Elevate the experience for all patrons





Questions?