Agenda
Village of Glen Ellyn
Recreation Commission Meeting
Friday, February 23, 2024
7:00 AM
Village Links/Reserve 22
Board Room

Visitors are welcome to attend all meetings of the Recreation Commission.

A. Call To Order

B. Public Comments

C. Approval of Minutes

1) Minutes - January 26, 2024

D. Standing Reports

1) Manager - Jeff Vesevick
2) Reserve 22 - Jon Satinover
3) Financial - Jeff Vesevick
4) Trustee Liaison - Steve Thompson

E. Old Business

F. New Business

G. Next Meeting - March 22, 2024

H. Adjournment

Minutes
Village of Glen Ellyn
Recreation Commission
Regular Meeting
January 26, 2024
7:00 AM
Village Links/Reserve 22

Board or Commission:	Recreation	**Date:**	January 26, 2024
Meeting:	Regular	**Called to Order:**	7:01 a.m.
Quorum:	Yes	**Adjourned:**	8:10 a.m.

MEMBER ATTENDANCE:

Carol Scott	Chairperson	Present
Nancy Carter	Commissioner	Present
Tony Coconate	Commissioner	Present
Scott Coldiron	Commissioner	Present
Brian Diver	Commissioner	Absent
James Ozog	Commissioner	Present
Tom Slowinski	Commissioner	Absent
Also Present:		
Jeff Vesevick	General Manager / Staff Liaison	Present
Steve Thompson	Trustee Liaison	Present
Noel Allen	Director of Golf	Present
Andrew Cross	Golf Course Superintendent	Present
Jon Satinover	Food & Beverage Director	Present
Mike Campbell	Head Golf Professional	Absent

A. CALL TO ORDER/ROLL CALL

The January 26, 2024 meeting of the Recreation Commission was called to order at 7:01 a.m. at the Village Links of Glen Ellyn; 485 Winchell Way; Glen Ellyn, Illinois by Chairperson Scott.

B. 1. APPROVAL OF MINUTES FROM NOVEMBER 17, 2023 AND DECEMBER 8, 2023

APPROVAL OF MINUTES FROM NOVEMBER 17, 2023 AND DECEMBER 8, 2023 RECREATION COMMISSION MEETINGS

MOTION BY: Commissioner Coconate

SECONDED BY: Commissioner Ozog

RESULT: Unanimous

C. PUBLIC COMMENT – None

D. ANNOUNCEMENTS – None

E. STANDING REPORTS

1. *Manager – Jeff Vesevick* – Manager Vesevick reports that while November and December were unremarkable, December's revenues marked the highest in the last three years. The growth is notably in the restaurant, and golf saw increased rounds, likely due to mild weather encouraging more play. Green fee revenues were strong in December, driven by prepaid fees, VIP memberships, and unused permanent tee time fees. The year-end totals indicate a positive trend: rounds played increased by 9%, green fee revenue by 11%, driving range revenue by 8%, and cart revenues by 8%. Pro Shop sales saw a substantial 31% increase, attributed to a blowout/half-price sale. Overall, golf revenues were up by 11% for the year. Additionally, Andrew and crew are busy preparing for winter and getting bids for pipe replacement.

2. *Reserve 22 – Jon Satinover* – Director Satinover provides a positive year-end update. In November, we experienced a slight increase, with 250 more guests enjoying our Thanksgiving Buffet compared to the previous year. Preparations for the Easter buffet are underway, with extended hours until 6:00 to accommodate our guests.

In December, we adjusted our schedule, staying open on Mondays and Tuesdays due to the popularity of the Holiday Pop-Up Bar. Julie's creative idea of scheduling Santa on these days significantly boosted revenues, making them akin to Fridays. Special menus for Valentine's Day and Super Bowl have been posted, and we're currently developing the menu for Restaurant Week in February.

The restaurant is undergoing some staff changes, actively hiring a restaurant manager, and transitioning Eric into a quality-focused role. Recently, our event coordinator gave notice, and Liz, her assistant, is stepping up to take on the additional work. We anticipate reaching optimal staffing levels in the next 8-10 weeks.

To foster a positive culture, we've introduced a positivity board where compliments to our team are posted. Our goal is to create a happy and motivated work environment. On the financial side, the cost of goods sold in 2023 has shown improvement across all categories compared to 2022. Manager Vesevick highlights a significant achievement, reaching 12.1% in net operations, the highest in years, crediting Jon for effective management.

3. *Financial – Jeff Vesevick* – Manager Vesevick highlights the continued success of the past three years, with operating profits exceeding $1.5 million this year. As a result of the current operating profits, investments in improvements are possible, with upcoming plans to replace the patio furniture and purchase a new walk-in cooler.

4. *Trustee Liaison – Steve Thompson* – Trustee Thompson provides an update on the following:

Budget Approval: The budget has been completed and approved, with a 2.1% levy increase.

CBD Streetscape Continuation: The CBD Streetscape project will continue next year on Pennsylvania Ave, with plans to extend to Forest/Crescent near the train station in 2025.

Hotel Site Developments: Ongoing negotiations are taking place with developers.

Meeting with Congressman Casten: Yesterday, Congressman Sean Casten met with Village Manager Franz, President Senak, and Trustee Thompson. During the meeting, they discussed various capital projects and explored potential funding opportunities. This is part of the Village's regular engagement with congressional and state representatives to address funding needs.

F. MASTER PLAN UPDATE – Manager Vesevick provided an update, expressing appreciation for the valuable feedback received in the last meeting. After discussions with Andrew and Noel, it was suggested to organize public meetings for presenting the Master Plan and gathering feedback. The commission will reconvene in March to review the feedback, and Greg will present the final plan for commission approval. Once approved, detailed cost assessments will be conducted by engineering, and funding strategies will be determined. Trustee Thompson recommended inviting the Trustees to the public meetings. The commission emphasized framing the project as maintenance and bunker renovation, not a complete golf course renovation, and clarified that it is not supported by tax dollars. Trustee Thompson proposed including a FAQ section in the public presentation. Manager Vesevick mentioned plans to advertise the public meetings through emails, social channels, and the village website.

G. OLD BUSINESS - Manager Vesevick provided an update on the Golf Shop renovation, noting a temporary pause in the restroom portion due to a permit delay caused by ADA compliance issues. The original design omitted ADA considerations since there were other ADA-compliant restrooms in the building. However, due to the delay, these restrooms must now be ADA-compliant. The redesign may affect the number and space allocation of lockers. The Recreation Commission agreed to let staff make the final decision on lockers and space based on the revised design.

H. NEW BUSINESS – None

I. NEXT MEETING - February 23, 2024

J. ADJOURNMENT

Commissioner Ozog motions and Commissioner Coldiron seconds to adjourn the meeting. The meeting was adjourned at 8:10 a.m.

Submitted by Elisa Pollina, Recording Secretary

Reviewed by Jeff Vesevick, Staff Liaison

Glen Ellyn Recreation Commission
535 Duane Street
Glen Ellyn, IL 60137

Meeting 2/23/2024 7:00 AM
Department: Village Links
Department Head: Jeff Vesevick
Category: Report
Prepared By: Jeff Vesevick

AGENDA ITEM (ID # 2023-1232)

DOC ID: 2023-1232

Manager - Jeff Vesevick

Statement of the Issue:

Analysis:

Budget Impact:

Contribution to Strategic Plan

Action Requested:

Attachments:
1. Manager's Report - January 2024

Manager's Report for January 2024

Prepared by Jeff Vesevick, General Manager

January 2024 was snowier than average with near-normal temperatures. Looking at January observations from O'Hare, average temperature was 26.3°F (1.1°F above normal), precipitation was 3.50" (1.51" above normal), and snowfall was 16.1" (4.8" above normal).

High Temperatures In January																				
	2024	2023	2022	2021	2020	2019	2018	2017	2016	2015	2014	2013	2012	2011	2010	2009	2008	2007	2006	2005
70º days																				
60º days												1					2			1
50º days		2			1	2	5	1				3	5	1			1	2	3	2
40º days		10			6	3	6	7	8	3	2	6	11		2		5	8	16	2
30º days	23	12		22	20	13	8	15	12	17	10	10	7	9	9	8	8	10	11	12
20º days	1	5		9	3	5	5	4	8	4	7	8	6	18	14	13	8	11	1	10
10º days	3	1			1	6	5	3	2	4	7	3	2	2	6	8	4			4
0º days	1	1				2	2	1	1	3	4			1		2	3			
-10º days	2										1									
Rain				1.9"	.05"	0.4"	1.5"	2.9"	0.3"			3.2"	0.8"	0.2"	0.6"		0.1"	1.1"	2.6"	2.9"
Snow	16.1"	9.9"		21.9"	10.5"	15.5"	4.7"	0"	2.8"	13.5"	34"	1"	12"	6"	12"	22.3"	11"	3"	6"	28"

GOLF

Director of Golf Noel Allen promoted long-time Assistant Golf Professional Vincent Crovetti to 1st Assistant Golf Professional. Vincent is a PGA Class A Member. He will continue to focus on enhancements to our Junior Golf Program, as well as taking on more Supervisory duties with seasonal staff.

The Golf staff spent a large part of January preparing the Golf Shop for the new upgrades, with the help of the Grounds staff. In addition, they are preparing for what may be an early start to the 2024 season, including the following:

- Processed donations for 8 organizations (17 in 2023, 8 in 2022, 0 in 2021, 35 in 2020)
- Received, tagged and displayed $14,594.70 in merchandise (up $1,507.30 from 2023)
- Conducted monthly inventory - real time January COGS 56% ($200.39)
- Sent 6 proposals for golf outings in 2024 (up 3 from 2023)
- Collected 5 deposits for outings in 2024 (up 4 from 2023)
- Finalized the 2024 Event Schedule which includes all leagues, tournaments, and programs such as adult and junior lessons and camps
- Programmed new prices in POS, created new tee sheets for both courses, began programming darkness, early times, offseason rates, leagues, etc.

- Uploaded all adult lesson classes and junior camps into Golf EMS, our new technology partner integrating with Club Prophet to inventory, sell online, provide detailed reporting and future safety waivers enhancing greatly the customer and staff experience. Registration began on February 4, 2024
- Secured all materials for Permanent Time registration and began taking entries
- Delayed officially promoting all registration for Resident Cards, VIP Cards and Permanent Tee Times due to golf shop renovation in February
- Set up summer Village Links Junior League (Sundays only). Registration will begin in February. Once again, no longer partnering with PGA of America
- Updated website for 2024 (events, rates, programs, etc.)
- Began cloning events in golf genius for registration in 2024
- Updated reporting spreadsheets for 2024
- Began updating to receive in early February the 2024 spring newsletter, will add to website and send to email database when golf shop renovation complete
- Delayed receiving new merchandise for sales in the pro shop due to renovation.
- Sent out employee return to work survey
- Contacted all 2023 leagues and received signed contracts for 2024
- Updated Chili Cookoff to be sold on VL webstore

GROUNDS

1. Monitoring weather for any adverse effects of greens
2. Snow removal as required, required early and often
3. Working on Course Accessory upgrades and repairs
4. Continuing to review practices and plan for year ahead
5. Takedown of Christmas lights on exterior of building and entrance
6. Coordinating delivery of capital items
7. Formulating Hiring Plans for part time & seasonal staff
8. Attended the GCSAA Conference & Trade Show for education, networking, and updates on new and upcoming products and technologies
9. Tree removals started (about 40 dead/dying, mostly EAB infected Ash, 3 healthy trees that had detrimental effects on playing surfaces/playability)
10. Tropical plants continue to be monitored, cleaned, and watered in the basement
11. Continuing with Panfish Park Pipe Replacement project coordination
12. Panfish and Lambert Lake garbage picked up as needed
13. Master Plan process ongoing
14. Investigating electric handheld equipment (blowers, weed whips, hedge trimmers, etc.)

MECHANICAL AND BUILDING MAINTENANCE

1. 15 pieces of equipment were repaired and/or serviced
2. Deep cleaning in Maintenance Buildings
3. Takedown of Christmas Lights in Bar
4. Replaced all lights over the bar
5. Repair of fire alarm in maintenance buildings
6. Met with Irrigation contractor regarding possible future Pump Station replacements

RESERVE 22

Reserve 22 - JANUARY				Year to Date		
	2023	2024	+/-	2023	2024	+/-
Restaurant & Bar	56,525	45,373	*-19.7%*	56,525	45,373	*-19.7%*
Banquets	39,504	25,511	*-35.4%*	39,504	25,511	*-35.4%*
Beverage Cart	0	0		0	0	
Halfway House	0	0		0	0	
Other	5,696	3,672	*-35.5%*	5,696	3,672	*-35.5%*
Total Reserve 22	**101,725**	**74,556**	***-26.7%***	**101,725**	**74,556**	***-26.7%***

Both the restaurant and bar, as well as banquets, suffered slight decreases from a year ago, and posted more typical revenues for the month.

A local artist provided some unique artwork to the picture windows, which also attracted curious diners.

Director of Food & Beverage Jon Satinover is conducting his search for a Restaurant Manager, an Event Planning and Sales Manager, and a Sous Chef for the 2024 season.

Executive Chef Tom Fota is preparing special menus for the upcoming Valentine's Day celebration, March Madness, and Easter Sunday.

Glen Ellyn Recreation Commission
535 Duane Street
Glen Ellyn, IL 60137

Meeting 2/23/2024 7:00 AM
Department: Village Links
Department Head: Jeff Vesevick
Category: Discussion Item
Prepared By: Jon Satinover

AGENDA ITEM (ID # 2023-1233)

DOC ID: 2023-1233

Reserve 22 - Jon Satinover

Statement of the Issue:

Analysis:

Budget Impact:

Contribution to Strategic Plan

Action Requested:

Attachments:

Glen Ellyn Recreation Commission
535 Duane Street
Glen Ellyn, IL 60137

Meeting 2/23/2024 7:00 AM
Department: Village Links
Department Head: Jeff Vesevick
Category: Report
Prepared By: Ann Pedersen, Jeff Vesevick

AGENDA ITEM (ID # 2023-1234)

DOC ID: 2023-1234

Financial - Jeff Vesevick

Statement of the Issue:

Analysis:

Budget Impact:

Contribution to Strategic Plan

Action Requested:

Attachments:
1. Village Links - Financial Statements - January 2024
2. Cash Balance Scenarios

VILLAGE LINKS
GLEN ELLYN

RESERVE 22
TWENTY-TWO

VILLAGE LINKS / RESERVE 22
STATEMENT OF REVENUES, EXPENSES, AND CHANGES IN NET POSITION
As of January 31, 2024

ORG	DESCRIPTION	2024 BUDGET	MONTH 2024	MONTH 2023	MONTH DIFF	MONTH % DIFF	YEAR-TO-DATE 2024	YEAR-TO-DATE 2023	YEAR-TO-DATE DIFF	YEAR-TO-DATE % DIFF
	REVENUES:									
5500	Village Links Revenues	$ 3,936,000	$ 7,859	$ 10,477	$ (2,618)	-25%	$ 7,859	$ 10,477	$ (2,618)	-25%
5520	Reserve 22 Revenues	3,420,400	74,556	101,725	(27,169)	-27%	74,556	101,725	(27,169)	-27%
	Total Revenues	**$ 7,356,400**	**$ 82,415**	**$ 112,202**	**$ (29,787)**	**-27%**	**$ 82,415**	**$ 112,202**	**$ (29,787)**	**-27%**
	EXPENDITURES:									
55700	Administration	$ 728,143	$ 52,342	$ 41,765	$ 10,577	25%	$ 52,342	$ 41,765	$ 10,577	25%
55710	Golf Course Maintenance	1,334,997	41,072	41,441	(369)	-1%	41,072	41,441	(369)	-1%
55720	Golf Services	962,366	42,326	42,141	185	0%	42,326	42,141	185	0%
55730	Reserve 22	3,210,565	174,855	152,125	22,730	15%	174,855	152,125	22,730	15%
55740	Stormwater Management	51,624	480	390	91	23%	480	390	91	23%
55750	Pro Shop Merchandise	154,960	(5,055)	(772)	(4,284)	555%	(5,055)	(772)	(4,284)	555%
55780	Motorized Carts	62,678	-	-	-	0%	-	-	-	0%
557X5	Mechanical Maintenance	356,514	33,281	17,805	15,476	87%	33,281	17,805	15,476	87%
	Total Operating Expenses	$ 6,861,847	$ 339,301	$ 294,894	$ 44,407	15%	$ 339,301	$ 294,894	$ 44,407	15%
	Operating Income (Loss)	**$ 494,553**	**$ (256,885)**	**$ (182,692)**	**$ (74,193)**	**41%**	**$ (256,885)**	**$ (182,692)**	**$ (74,193)**	**41%**
	Debt Service	301,900	-	-	-	0%	-	-	-	0%
	Capital Expenditures	582,418	-	23,588	(23,588)	-100%	-	23,588	(23,588)	-100%
	CHANGE IN NET POSITION	**$ (389,765)**	**$ (256,885)**	**$ (206,280)**	**$ (50,606)**	**25%**	**$ (256,885)**	**$ (206,280)**	**$ (50,606)**	**25%**

KEY METRICS

	Goal							
Personnel Expenses as % of Sales	*52%*	*266%*	*160%*	*106%*		*266%*	*160%*	*106%*
Cash Balance (End of Month, in $000's)	*$ 1,716*	*$ 2,391*	*$ 1,678*	*$ 713*				

VILLAGE LINKS
GLEN ELLYN

RESERVE 22
TWENTY-TWO

VILLAGE LINKS
STATEMENT OF REVENUES, EXPENSES, AND CHANGES IN NET POSITION
GOLF
(Including Administration, Grounds, & Mechanical Maintenance)
As of January 31, 2024

ORG/ OBJECT	DESCRIPTION	2024 BUDGET	MONTH 2024	MONTH 2023	MONTH DIFF	MONTH % DIFF	YEAR-TO-DATE 2024	YEAR-TO-DATE 2023	YEAR-TO-DATE DIFF	YEAR-TO-DATE % DIFF
5500	**VILLAGE LINKS REVENUES:**									
440550	Green Fees	$ 2,500,000	$ (229)	$ 269	$ (498)	-185%	$ (229)	$ 269	$ (498)	-185%
440554	Pro Shop - Sales	170,000	356	1,110	(754)	-68%	356	1,110	(754)	-68%
440555	Motor Carts	600,000	-	(24)	24	-100%	-	(24)	24	-100%
440556	Driving Range	450,000	127	652	(525)	-81%	127	652	(525)	-81%
440557	Resident Cards	34,000	560	1,360	(800)	-59%	560	1,360	(800)	-59%
460100	Investment Income	56,000	6,634	6,214	421	7%	6,634	6,214	421	7%
489000	Miscellaneous Revenue	126,000	406	896	(490)	-55%	406	896	(490)	-55%
489100	Miscellaneous - Over/Short	-	5	1	5	877%	5	1	5	877%
	Total Revenues	**$ 3,936,000**	**$ 7,859**	**$ 10,477**	**$ (2,618)**	**-25%**	**$ 7,859**	**$ 10,477**	**$ (2,618)**	**-25%**
	COST OF GOODS SOLD:									
520945	Cost of Goods Sold - Pro Shop	$ 119,000	$ (7,889)	$ (3,566)	$ (4,323)	121%	$ (7,889)	$ (3,566)	$ (4,323)	121%
	Total Cost of Goods Sold	**$ 119,000**	**$ (7,889)**	**$ (3,566)**	**$ (4,323)**	**121%**	**$ (7,889)**	**$ (3,566)**	**$ (4,323)**	**121%**
	Gross Profit	**$ 3,817,000**	**$ 15,748**	**$ 14,043**	**$ 1,705**	**12%**	**$ 15,748**	**$ 14,043**	**$ 1,705**	**12%**
	OTHER OPERATING EXPENSES:									
510100	Salaries - Pensionable	$ 1,173,740	$ 84,916	$ 71,942	$ 12,975	18%	$ 84,916	$ 71,942	$ 12,975	18%
510120	Salaries - Non-Pensionable	467,525	507	1,050	(542)	-52%	507	1,050	(542)	-52%
510200	Salaries - Overtime	16,000	-	-	-	0%	-	-	-	0%
510400	FICA Taxes	126,782	6,313	5,393	920	17%	6,313	5,393	920	17%
510500	IMRF	53,289	3,724	2,938	786	27%	3,724	2,938	786	27%
590600	Health Insurance	140,300	11,095	9,849	1,246	13%	11,095	9,849	1,246	13%
52XXXX	Contractual Services	1,037,246	59,297	42,229	17,067	40%	59,297	42,229	17,067	40%
53XXXX	Commodities	517,400	6,483	12,934	(6,451)	-50%	6,483	12,934	(6,451)	-50%
	Total Operating Expenses	**$ 3,532,282**	**$ 172,335**	**$ 146,336**	**$ 25,999**	**18%**	**$ 172,335**	**$ 146,336**	**$ 25,999**	**18%**
	Operating Income (Loss)	**$ 284,718**	**$ (156,587)**	**$ (132,292)**	**$ (24,294)**	**18%**	**$ (156,587)**	**$ (132,292)**	**$ (24,294)**	**18%**
	Operating Income (Loss) Percentage	**7%**	**-1992%**	**-1263%**			**-1992%**	**-1263%**		

KEY METRICS

	Goal							
Rounds Played	78,000	*17*	*69*	*(52)*	*17*	*69*	*(52)*	
Revenue Per Round	$ *50.46*	$ *462.30*	$ *151.84*	$ *310.46*	$ *462.30*	$ *151.84*	$ *310.46*	
Resident Cards Sold	*N/A*	*57*	*140*	*(83)*	*57*	*140*	*(83)*	
Cost of Goods Sold % - Pro Shop	*70%*	*-2216%*	*-321%*	*-1895%*	*-2216%*	*-321%*	*-1895%*	
Personnel Expenses as % of Sales	*50%*	*1356%*	*870%*	*486%*	*1356%*	*870%*	*486%*	

VILLAGE LINKS
GLEN ELLYN

RESERVE 22
TWENTY-TWO

VILLAGE LINKS
STATEMENT OF REVENUES, EXPENSES, AND CHANGES IN NET POSITION
GOLF
(Including Administration, Grounds, & Mechanical Maintenance)
As of January 31, 2024

ORG/ OBJECT	DESCRIPTION	2024 BUDGET	MONTH 2024	MONTH 2023	MONTH DIFF	MONTH % DIFF	YEAR-TO-DATE 2024	YEAR-TO-DATE 2023	YEAR-TO-DATE DIFF	YEAR-TO-DATE % DIFF
	MISCELLANEOUS REVENUE									
	Miscellaneous Revenue includes the following items that don't fit into any of the major revenue categories:									
	Adult & Junior Golf Lessons		$ -	$ -	$ -		$ -	$ -	$ -	
	Hand Cart Rentals		5	15	(10)		5	15	(10)	
	Golf Club Rentals		-	-	-		-	-	-	
	Locker Rentals		-	680	(680)		-	680	(680)	
	Illinois Sales Tax (1.75%)		361	111	250		361	111	250	
	Glen Ellyn Food & Beverage Tax (1%)		40	16	24		40	16	24	
	Tree Donation		-	-	-		-	-	-	
	Miscellaneous		-	74	(74)		-	74	(74)	
	Total	$ 126,000	$ 406	$ 896	$ (490)		$ 406	$ 896	$ (490)	

VILLAGE LINKS GLEN ELLYN | RESERVE 22 TWENTY-TWO

RESERVE 22
STATEMENT OF REVENUES, EXPENSES, AND CHANGES IN NET POSITION
As of January 31, 2024

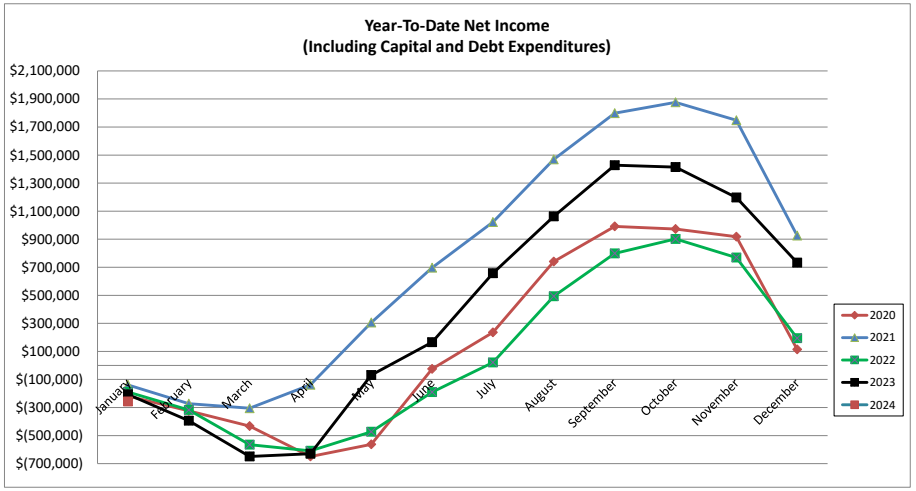
ORG/ OBJECT	DESCRIPTION	2024 BUDGET	MONTH 2024	MONTH 2023	MONTH DIFF	MONTH % DIFF	YEAR-TO-DATE 2024	YEAR-TO-DATE 2023	YEAR-TO-DATE DIFF	YEAR-TO-DATE % DIFF
5520	**RESERVE 22 REVENUES:**									
441100	Food	$ 1,900,000	$ 49,713	$ 67,043	$ (17,330)	-26%	$ 49,713	$ 67,043	$ (17,330)	-26%
441101	Liquor	385,000	6,221	7,154	(933)	-13%	6,221	7,154	(933)	-13%
441102	Beer	560,000	5,114	7,246	(2,132)	-29%	5,114	7,246	(2,132)	-29%
441103	Wine	240,000	6,750	10,426	(3,676)	-35%	6,750	10,426	(3,676)	-35%
441104	NA Beverages	115,000	1,470	1,616	(145)	-9%	1,470	1,616	(145)	-9%
441106	Room Charges	5,000	68	-	68	0%	68	-	68	0%
441107	Service Charges	215,000	5,220	8,240	(3,021)	-37%	5,220	8,240	(3,021)	-37%
489000	Miscellaneous Revenue	400	-	-	-	0%	-	-	-	0%
	Total Revenues	**$ 3,420,400**	**$ 74,556**	**$ 101,725**	**$ (27,169)**	**-27%**	**$ 74,556**	**$ 101,725**	**$ (27,169)**	**-27%**
55730	**COST OF GOODS SOLD:**									
530400	Cost of Goods Sold - Beer	$ 145,600	$ 2,474	$ 2,385	$ 89	4%	$ 2,474	$ 2,385	$ 89	4%
530401	Cost of Goods Sold - Wine	74,400	3,109	4,867	(1,758)	-36%	3,109	4,867	(1,758)	-36%
530402	Cost of Goods Sold - Liquor	80,850	1,419	2,804	(1,386)	-49%	1,419	2,804	(1,386)	-49%
530405	Cost of Goods Sold - NA Beverages	59,293	1,533	1,528	5	0%	1,533	1,528	5	0%
530420	Cost of Goods Sold - Food	608,000	15,978	19,405	(3,427)	-18%	15,978	19,405	(3,427)	-18%
	Total Cost of Goods Sold	**$ 968,143**	**$ 24,512**	**$ 30,989**	**$ (6,477)**	**-21%**	**$ 24,512**	**$ 30,989**	**$ (6,477)**	**-21%**
	Gross Profit	**$ 2,452,257**	**$ 50,044**	**$ 70,736**	**$ (20,692)**	**-29%**	**$ 50,044**	**$ 70,736**	**$ (20,692)**	**-29%**
	Gross Profit Percentage	**72%**	**67%**	**70%**			**67%**	**70%**		
55730	**OTHER OPERATING EXPENSES:**									
510100	Salaries - Pensionable	$ 687,284	$ 58,925	$ 44,336	$ 14,589	33%	$ 58,925	$ 44,336	$ 14,589	33%
510120	Salaries - Non-Pensionable	853,732	35,190	27,579	7,610	28%	35,190	27,579	7,610	28%
510200	Salaries - Overtime	15,000	40	4,608	(4,567)	-99%	40	4,608	(4,567)	-99%
510399	Tips Paid Through Payroll	-	5,108	472	4,637	983%	5,108	472	4,637	983%
510400	FICA Taxes	168,640	8,265	6,750	1,514	22%	8,265	6,750	1,514	22%
510500	IMRF	31,224	3,131	2,235	896	40%	3,131	2,235	896	40%
590600	Health Insurance	101,000	7,068	2,861	4,207	147%	7,068	2,861	4,207	147%
52XXXX	Contractual Services	199,542	19,963	11,518	8,445	73%	19,963	11,518	8,445	73%
53XXXX	Commodities	186,000	12,652	20,776	(8,124)	-39%	12,652	20,776	(8,124)	-39%
	Total Operating Expenses	**$ 2,242,422**	**$ 150,343**	**$ 121,135**	**$ 29,207**	**24%**	**$ 150,343**	**$ 121,135**	**$ 29,207**	**24%**
	Operating Income (Loss)	**$ 209,835**	**$ (100,299)**	**$ (50,400)**	**$ (49,899)**	**99%**	**$ (100,299)**	**$ (50,400)**	**$ (49,899)**	**99%**
	Operating Income (Loss) Percentage	**6%**	**-135%**	**-50%**			**-135%**	**-50%**		

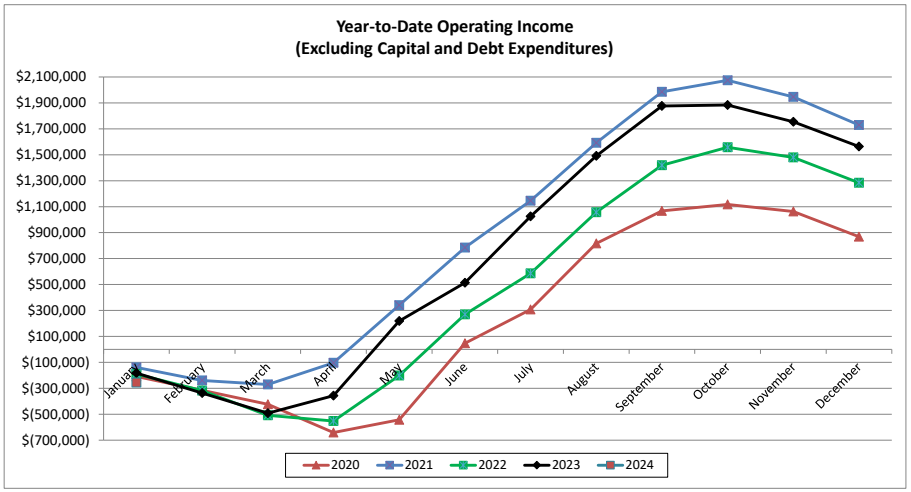
VILLAGE LINKS GLEN ELLYN | RESERVE 22 TWENTY-TWO

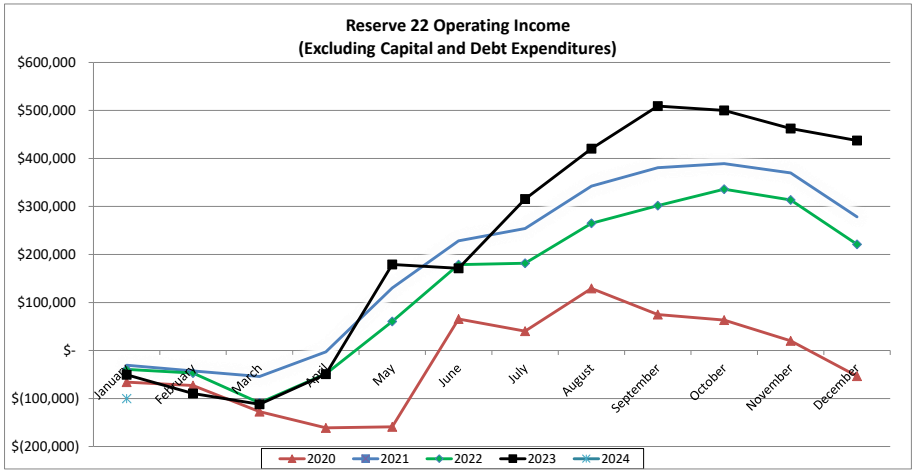
RESERVE 22
STATEMENT OF REVENUES, EXPENSES, AND CHANGES IN NET POSITION
As of January 31, 2024

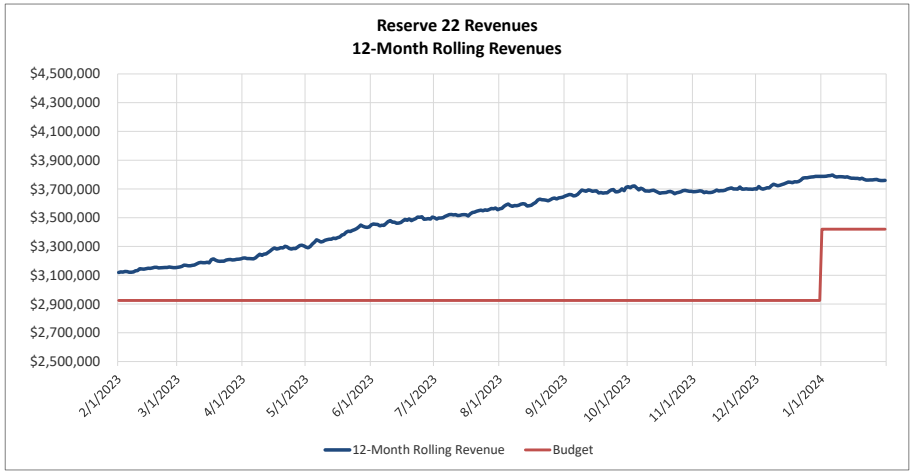
ORG/ OBJECT	DESCRIPTION	2024 BUDGET	MONTH 2024	MONTH 2023	MONTH DIFF	MONTH % DIFF	YEAR-TO-DATE 2024	YEAR-TO-DATE 2023	YEAR-TO-DATE DIFF	YEAR-TO-DATE % DIFF
	KEY METRICS									
		Goal								
	Revenue Source:									
	Restaurant/Bar	*N/A*	*$ 45,013*	*$ 56,525*	*$ (11,513)*	*-20%*	*$ 45,013*	*$ 56,525*	*$ (11,513)*	*-20%*
	Banquets	*N/A*	*29,544*	*45,189*	*(15,646)*	*-35%*	*29,544*	*45,189*	*(15,646)*	*-35%*
	Other	*N/A*	*-*	*10*	*(10)*	*-100%*	*-*	*10*	*(10)*	*-100%*
	Total	*$ 3,420,400*	*$ 74,556*	*$ 101,725*	*$ (27,169)*	*-27%*	*$ 74,556*	*$ 101,725*	*$ (27,169)*	*-27%*
	Reserve 22 Revenues (Last 12 Months)	*$ 3,420,400*					$ 3,759,959	$ 3,117,266	*$ 642,693*	*21%*
	Reserve 22 Expenses (Last 12 Months)	*$ 3,210,565*					$ 3,372,505	$ 2,756,013	*$ 616,492*	*22%*
	# Guest Checks (Restaurant/Bar)	*N/A*	*1,087*	*1,294*	*(207)*		*1,087*	*1,294*	*(207)*	
	Revenue Per Guest Check	*N/A*	*$ 41.41*	*$ 43.68*	*$ (2.27)*		*$ 41.41*	*$ 43.68*	*$ (2.27)*	
	# Guests (Restaurant/Bar)	*N/A*	*1,681*	*2,223*	*(542)*		*1,681*	*2,223*	*(542)*	
	Average Guest Spend	*N/A*	*$ 26.78*	*$ 25.43*	*$ 1.35*		*$ 26.78*	*$ 25.43*	*$ 1.35*	
	Cost of Goods Sold %	*28%*	*33%*	*30%*	*2%*		*33%*	*30%*	*2%*	
	Cost of Goods Sold % (By Category):									
	Cost of Goods Sold - Beer	*26%*	*48%*	*33%*	*15%*		*48%*	*33%*	*15%*	
	Cost of Goods Sold - Wine	*31%*	*46%*	*47%*	*-1%*		*46%*	*47%*	*-1%*	
	Cost of Goods Sold - Liquor	*21%*	*23%*	*39%*	*-16%*		*23%*	*39%*	*-16%*	
	Cost of Goods Sold - NA Beverages	*52%*	*104%*	*95%*	*10%*		*104%*	*95%*	*10%*	
	Cost of Goods Sold - Food	*32%*	*32%*	*29%*	*3%*		*32%*	*29%*	*3%*	
	Personnel Expenses as % of Sales	*54%*	*151%*	*87%*	*64%*		*151%*	*87%*	*64%*	
	Prime Cost (Cost of Goods Sold + Personnel Expenses) as % of Sales	*83%*	*184%*	*117%*	*67%*		*184%*	*117%*	*67%*	

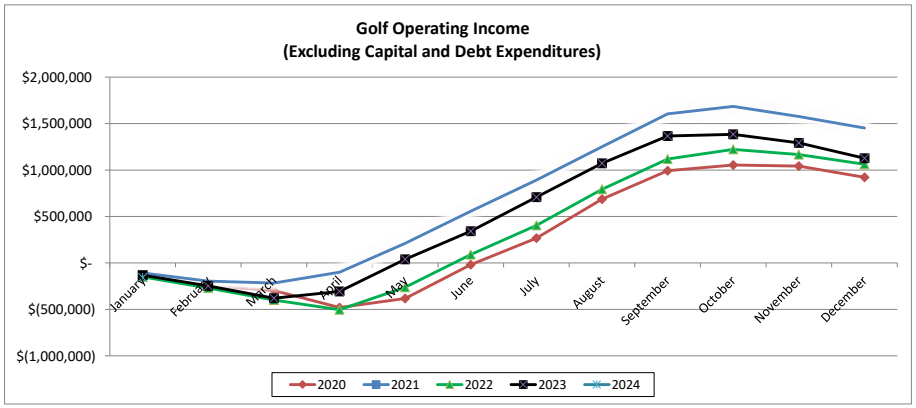
Village Links / Reserve 22
Dashboard Financial Reports
As of January 31, 2024

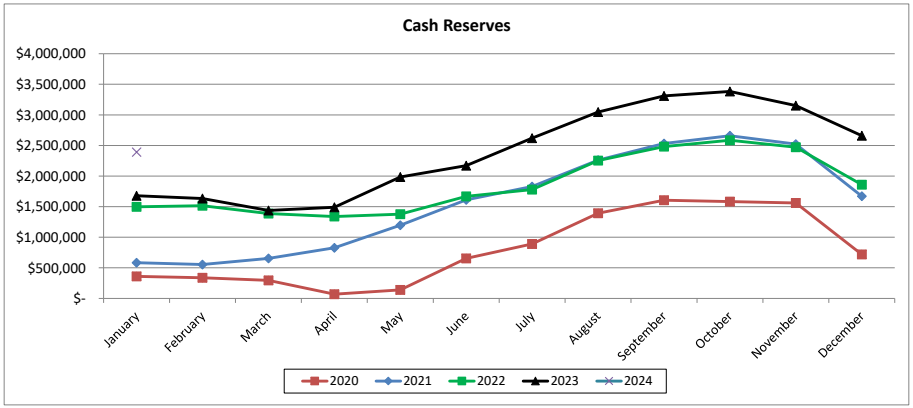












VILLAGE LINKS / RESERVE 22

MONTHLY CASH INCREASE/DECREASE HISTORY (000)

	JAN	FEB	MAR	APR	MAY	JUN	JUL	AUG	SEP	OCT	NOV	DEC
2014	(112)	(270)	(77)	50	130	30	306	177	138	10	(148)	(663)
2015	(100)	(63)	9	67	80	153	356	352	239	(97)	(42)	(689)
2016	(114)	(20)	41	(109)	206	296	186	237	160	36	(76)	(671)
2017	(114)	42	(218)	(57)	(11)	223	328	291	72	(69)	(151)	(681)
2018	(113)	(50)	(157)	(56)	216	153	291	92	165	(102)	(160)	(716)
2019	(144)	(53)	(138)	(136)	99	304	319	171	146	(64)	(148)	(680)
2020	(173)	(21)	(43)	(225)	69	516	237	500	214	(23)	(21)	(843)
2021	(135)	(26)	96	172	371	412	220	447	272	127	(137)	(852)
2022	(173)	19	(130)	(48)	40	289	111	474	228	105	(115)	(612)
2023	(181)	(45)	(196)	53	503	177	449	426	264	73	(231)	(492)
2024	(269)											
Avg	(148)	(49)	(81)	(29)	170	255	280	317	190	(0)	(123)	(690)
Best	(100)	42	96	172	503	516	449	500	272	127	(21)	(492)
Worst	(181)	(270)	(218)	(225)	(11)	30	111	92	72	(102)	(231)	(852)

NEXT 12 MONTH CASH BALANCE SCENARIOS

	2024 JAN	2024 FEB	2024 MAR	2024 APR	2024 MAY	2024 JUN	2024 JUL	2024 AUG	2024 SEP	2024 OCT	2024 NOV	2024 DEC
Avg	2,391	2,342	2,261	2,232	2,402	2,655	2,936	3,252	3,442	3,442	3,319	2,629
Best	2,391	2,433	2,529	2,701	3,204	3,720	4,076	4,576	4,848	4,975	4,954	4,462
Worst	2,391	2,328	2,110	1,885	1,874	1,904	2,015	2,107	2,179	2,077	1,846	994
	actual											

Glen Ellyn Recreation Commission
535 Duane Street
Glen Ellyn, IL 60137

Meeting 2/23/2024 7:00 AM
Department: Village Links
Department Head: Jeff Vesevick
Category: Discussion Item
Prepared By: Steve Thompson

AGENDA ITEM (ID # 2023-1235)

DOC ID: 2023-1235

Trustee Liaison - Steve Thompson

Statement of the Issue:

Analysis:

Budget Impact:

Contribution to Strategic Plan

Action Requested:

Attachments: