



Agenda
Village of Glen Ellyn
Recreation Commission Meeting
Friday, September 29, 2023
7:00 AM
Village Links - Board Room

Visitors are welcome to attend all meetings of the Recreation Commission.

- A. Call To Order**
- B. Public Comments**
- C. Approval of Minutes**
 - 1) Minutes - July 28, 2023
 - 2) Minutes - August 25, 2023
- D. Standing Reports**
 - 1) Manager - Noel Allen
 - 2) Reserve 22 - Jon Satinover
 - 3) Financial - Noel Allen
 - 4) Trustee Liaison - Steve Thompson
- E. Old Business**
- F. New Business**
- G. Next Meeting - October 27, 2023**
- H. Adjournment**



Minutes
Village of Glen Ellyn
Recreation Commission
Regular Meeting
July 28, 2023
7:00 AM
Village Links/Reserve 22

Board or Commission: Recreation
Meeting: Regular
Quorum: Yes

Date: July 28, 2023
Called to Order: 7:00 a.m.
Adjourned: 8:04 a.m.

MEMBER ATTENDANCE:

Mark Reinke	Chairperson	Present
Nancy Carter	Commissioner	Present
Tony Coconate	Commissioner	Absent
Brian Diver	Commissioner	Absent
Glen G. Graham	Commissioner	Present
Carol Scott	Commissioner	Present
Tom Slowinski	Commissioner	Present

Also Present:

Jeff Vesevick	General Manager / Staff Liaison	Present
Steve Thompson	Trustee Liaison	Present
Mark Franz	Village Manager	Absent
Noel Allen	Director of Golf	Absent
Andrew Cross	Golf Course Superintendent	Present
Jon Satinover	Food & Beverage Director	Absent
Mike Campbell	Head Golf Professional	Absent

A. CALL TO ORDER/ROLL CALL

The July 28, 2023 meeting of the Recreation Commission was called to order at 7:00 a.m. at the Village Links of Glen Ellyn; 485 Winchell Way; Glen Ellyn, Illinois by Chairman Reinke.

B. APPROVAL OF MINUTES FROM JUNE 30, 2023 MEETING

APPROVAL OF MINUTES FROM JUNE 30, 2023 RECREATION COMMISSION MEETING AS AMENDED

MOTION BY: Commissioner Scott

SECONDED BY: Commissioner Slowinski

RESULT: Unanimous

C. PUBLIC COMMENT - None

D. STANDING REPORTS

1. *Manager - Jeff Vesevick* –Manager Vesevick highlights the favorable weather conditions experienced in June, greatly contributing to the popularity of golfing activities. He adds, we managed to avoid any cart groundings during the month, which, in turn, posed challenges in maintaining the course. Our financial performance has shown considerable progress, with revenues increasing by \$100,000 in comparison to the previous year. Moreover, the number of rounds of golf played has surged by an impressive 12%. We have effectively managed our expenses, resulting in a 15% increase in performance during the initial 27 days of the month. We had 14 events this month, marking a reduction of 6 events compared to last year. The junior camps continue to be very popular. It's worth noting that this positive trend is seen across golf courses in general, making it an opportune time to be in the golf business.

Chairman Reinke raises the topic of removing the sand trap mats, and in response, Andrew informs that we are in the process of eliminating them and would prefer they not be there. Chairman Reinke further suggests the possibility of experimenting with a prototype of Billy bunkers. He proposes selecting a hole that doesn't require reworking and conducting a trial. Andrew indicates that could be considered. Commissioner Carter asks if more sand can be added; Andrew states sand is very expensive. Manager Vesevick states he, Andrew and Nolan are working on the Master Plan. Once it is finalized we will come to this board for approval.

2. *Reserve 22 – Jeff Vesevick* – Manager Vesevick reports restaurant and bar had a great month. Banquets continue to impress with an increase of 34% for the year. Our net is not as good, due to the demands for increased pay and minimum wage. We hired a banquet cook to do the prep work so the chef can focus on maintaining quality. Commissioner Carter asks if it is a challenge to coordinate outings and events to which Jeff replies we've had some overlap but Angela does a good job of filling the room when golf outings are not occupying the room.

3. *Financial – Jeff Vesevick* – Manager Vesevick highlights the accomplishment of surpassing 50% of our revenue in June and July. He adds, the months of August and September hold promise due to our planned outings. With favorable weather conditions, this positive trend could potentially extend into November. He adds, our payroll constitutes a significant expense.

Trustee Thompson inquires about the remaining capital allocation for the year, to which Andrew responds that approximately \$60,000 remains to be spent before year-end.

4. *Trustee Liaison – Steve Thompson* – Trustee Thompson reports on the ongoing construction at Hill Avenue near Glen Oak due to an issue with the water main. In response, the Village Board has authorized \$170,000 to address this concern. We are also pursuing the responsible party for contribution or cost-sharing in rectifying the matter. In terms of development, the Leslie Carwash site is progressing smoothly. The site will soon be home to Jett Bright, a self-serve car wash equipped with complimentary vacuum stations for patrons' convenience.

E. OLD BUSINESS – General Manager Vesevick reports that Commissioner Graham has dedicated 12 years of service to the Recreation Commission. Regrettably, this will be his final meeting, and we would like to extend our sincere thanks for his contributions. Additionally, we wish to acknowledge Chairman Reinke for his adept leadership in steering the commission. Similarly, Chairman Reinke will be concluding his tenure after this meeting. We are actively in the process of identifying their replacements, whose appointments will be announced at our next meeting.

Chairman Reinke takes a moment to express his gratitude to the staff and fellow commissioners. He shares that his time working alongside all of them has been a true pleasure. While cherishing his experiences on the commission, Chairman Reinke recognizes that it is time for fresh perspectives to be introduced. The entire Recreation Commission extends its appreciation to both Commissioner Graham and Chairman Reinke for their contributions.

F. NEW BUSINESS - None

G. NEXT MEETING - August 25, 2023

H. ADJOURNMENT

Adjournment- Commissioner Carter motions and Commissioner Slowinski seconds to adjourn the meeting. The meeting was adjourned at 8:04 a.m.

Submitted by Elisa Pollina, Recording Secretary

Reviewed by Jeff Vesevick, Staff Liaison



Minutes
Village of Glen Ellyn
Recreation Commission
Regular Meeting
August 25, 2023
7:00 AM
Village Links/Reserve 22

Board or Commission: Recreation
Meeting: Regular
Quorum: No

Date: August 25, 2023
Called to Order: 7:00 a.m.
Adjourned: 7:51 a.m.

MEMBER ATTENDANCE:

Carol Scott	Chairperson	Present
Nancy Carter	Commissioner	Present
Tony Coconate	Commissioner	Absent
Brian Diver	Commissioner	Absent
Tom Slowinski	Commissioner	Present

Also Present:

Jeff Vesevick	General Manager / Staff Liaison	Present
Steve Thompson	Trustee Liaison	Present
Noel Allen	Director of Golf	Present
Andrew Cross	Golf Course Superintendent	Present
Jon Satinover	Food & Beverage Director	Present
Mike Campbell	Head Golf Professional	Absent

A. CALL TO ORDER/ROLL CALL

The August 25, 2023 meeting of the Recreation Commission was called to order at 7:00 a.m. at the Village Links of Glen Ellyn; 485 Winchell Way; Glen Ellyn, Illinois by Chairman Scott.

B. APPROVAL OF MINUTES FROM JULY 28, 2023 MEETING – The approval of the minutes is deferred to next month when a quorum is present.

C. PUBLIC COMMENT – None

D. ANNOUNCEMENTS - Manager Vesevick is pleased to announce that Carol Scott has accepted the role of Chairperson of the Recreation Commission.

E. STANDING REPORTS

1. *Manager - Jeff Vesevick* – Manager Vesevick highlights the favorable weather conditions we enjoyed in July, which allowed for an impressive 87% availability for carts. In addition, all categories in golf experienced an increase for the month, resulting in our highest revenue figures in the last 11 years. The demand for golf remained strong throughout July, with over 70% capacity for tee times. Notable achievements in golf include the Ladies league securing the IGL division championship, with Mary Ellen Martin receiving Division Champion recognition. Golf outings also contributed significantly, accounting for 10% of our revenue for the month. Noel deserves recognition for expertly organizing the six major golf outings that took place in July. Among these, we hosted the Junior Championship with 32 participants and the Couples Championship, which saw the participation of 7 couples. Despite the high level of activity, it's worth noting that our golf course has maintained its fantastic condition. The only hiccup was on Hole #5, where a lightning strike resulted in a split trunk on one of the trees. This necessitated the removal of the affected tree, along with a few others that required attention.

Vesevick reports an unfortunate incident of vandalism occurred during the night of August 12, resulting in significant damage to the greens on Holes #7 and #15. The damage included multiple divots and a large hole that was discovered on Saturday morning. Andrew and his team dedicated over 5 hours to repair all the damage, which presented a considerable challenge. To provide some perspective, Hole #7 had over a dozen divots, while Hole #15 had more than 50. This incident is deeply troubling, and we promptly reported it to the police. The estimated cost of repairs amounts to approximately \$10,000, and the police are actively investigating the situation.

Trustee Thompson inquired about the presence of security cameras, to which Vesevick responded that there are currently no cameras in place. However, this incident has prompted discussions about installing security cameras. We are currently in the process of identifying suitable locations for their installation. Noel added that we should have more information regarding the cameras within the next few weeks.

2. *Reserve 22 – Jeff Vesevick* – Manager Vesevick provides a positive update on the restaurant, noting that it continues to perform exceptionally well. Banquets are experiencing a surge in demand, and interviews are underway to find suitable assistants for Angela. Additionally, a lead cook has been hired to manage kitchen operations more effectively.

Food & Beverage Director Satinover reports that Gerardo has settled into the team nicely, and interviews are ongoing for a banquet assistant, with two promising candidates in consideration. The honey we've been cultivating is scheduled for harvest within the next two weeks. Cost of goods is showing a downward trend, currently at 32

when it ideally should be around 31. Looking ahead, we're preparing for October Fest, where we'll feature October Fest beers and introduce four new menu items. Our restaurant continues to receive favorable reviews, with a 4.6 rating on Google and a 4.7 rating on Opentable, along with a 97% recommendation rate.

3. *Financial – Jeff Vesevick* – Manager Vesevick reports that expenditures have decreased in all areas.

4. *Trustee Liaison – Steve Thompson* – Before we state discussing the Master Plan we want to fill are vacant commissioner positions which are currently in the process of doing. Once these positions are filled, we will proceed to bring the new commissioners up to speed on our ongoing projects, including the Master Plan, and reeducate our existing commissioners.

F. OLD BUSINESS – None

G. NEW BUSINESS – Chairperson Scott requests adding scorecards and pencils at the second tee. Commissioner Carter requests that the all-gender bathroom, formerly designated as the women's bathroom, receive an afternoon cleaning due to the noticeable mess as the day progresses.

H. NEXT MEETING - September 29, 2023

I. ADJOURNMENT

Adjournment- Commissioner Carter motions and Commissioner Slowinski seconds to adjourn the meeting. The meeting was adjourned at 7:51 a.m.

Submitted by Elisa Pollina, Recording Secretary

Reviewed by Jeff Vesevick, Staff Liaison



**Glen Ellyn Recreation
Commission**
535 Duane Street
Glen Ellyn, IL 60137

Meeting 9/29/2023 7:00 AM
Department: Village Links
Department Head: Jeff Vesevick
Category: Report
Prepared By: Jeff Vesevick

**AGENDA ITEM (ID # 2023-
779)**

DOC ID: 2023-779

Manager - Noel Allen

Statement of the Issue:

Analysis:

Budget Impact:

Contribution to Strategic Plan

Action Requested:

Attachments:

1. Managers Report - August 2023

Manager's Report for August 2023

Submitted by Jeff Vesevick, General Manager

August 2023 had near-normal temperatures and below normal precipitation. Looking at August observations from O'Hare, average temperature was 74.3°F (0.5°F above normal), precipitation was 1.33" (2.92" below normal). August was again a fantastic month for golf revenue as carts were only grounded one day. Carts were available all but one day on both courses (97% availability). According to the US Drought Monitor, DuPage County is still "Abnormally Dry".

High Temperatures in August																					
	2023	2022	2021	2020	2019	2018	2017	2016	2015	2014	2013	2012	2011	2010	2009	2008	2007	2006	2005	2004	2003
100° days																					
90° days	3	1	7	5		4	1	3	1		3	9	3	6	1		5	2	5	1	6
80° days	14	18	19	19	18	19	19	24	15	17	17	10	19	20	15	18	17	18	20	11	18
70° days	13	12	5	6	12	8	11	4	13	13	10	11	9	5	9	13	8	11	6	16	6
60° days	1	1		1	1		1		2	1	1	1			6		1			3	1
50° days																					
40° days																					
30° days																					
Rain	1.3"	2"	4.5"	0.6"	3.1"	5.6"	1.0"	4.2"	5.4"	5.7"	2.3"	3.8"	3.9"	5.0"	4.5"	1.8"	8.6"	3.5"	2.3"	4.0"	2.4"

GOLF

At first glance, August results look fantastic with all but two categories at best in the past 18 years. Digging in there are a few things to mention and keep an eye on in the future. First, with Golf Playable Hours (GPH) for August up 2% and rounds played up only 1%, our utilization is actually down 1%. This was actually the case in July as well. Second, August target revenue is now relatively flat, whereas in the 2nd quarter (April through June), we were firing on all cylinders and crushing our target numbers. Finally, we have been seeing some mid-day weakness on some gorgeous days recently. This is more than likely the "Back to School" effect; however, it is something to watch as we finish the season.

Rounds played were up 1% for the month, and are up 15% for the year.

Green Fee revenue was up 5% for the month, and is up 16% for the year.

Driving Range revenue was flat for the month, and is up 11% for the year.

Motor Car revenue was up 2% for the month, and is up 23% for the year.

Pro Shop sales were up 15% for the month, and are up 25% for the year.

Resident Card sales were down 15% for the month, and are up 6% for the year.

Golf Revenue August											
	2013	2014	2015	2016	2017	2018	2019	2020	2021	2022	2023
Rounds	12,451	12,385	13,242	11,176	12,220	11,145	11,969	15,205	12,631	13,747	13,906
Green Fees	303,350	277,455	324,654	285,344	312,940	291,845	310,676	426,495	389,731	408,708	429,340
Driving Range	37,426	48,085	45,160	38,251	43,355	49,420	46,133	76,031	67,415	75,650	75,559
Pro Shop	25,303	24,363	30,781	20,834	26,196	25,808	23,782	28,366	22,480	34,334	39,495
Carts	83,248	73,506	88,648	77,363	91,898	86,765	92,670	119,925	109,209	118,477	120,561
Resident Cards	1,415	1,270	1,080	560	710	690	1,000	2,050	660	670	570
Miscellaneous	15,535	11,212	7,869	7,597	8,501	7,085	8,831	10,597	10,162	11,262	15,169
Total Revenue	468,882	435,512	498,193	429,950	483,600	461,613	483,092	663,429	599,657	649,101	686,988
<i>Golf Revenues were the highest in the last 11 years</i>											

Weekend Permanent Starting Times ended the season on Sunday, August 20.

August is Championship month for the Village Links, as the Over 60 Men's 9-Hole league and the Swingin' Set Ladies league both crowned champions. The annual Glen Ellyn Open was conducted with 156 players, down 8 from 2022.

There were 15 outside events in August, seven less than 2022. Golf revenue produced from outings totaled \$59,308, up \$25,824 or 77% from 2022. Golf revenue from outings accounted for 9% of total golf revenue in August. Individual foursome demand remains strong.

The fall version of the PGA Junior League attracted 41 junior golfers, down 16 from 2022, compared to 62 junior golfers in the summer league. This league for junior golfers continues to be popular. Junior golf remains strong even as many other sports have now returned to their full schedules. Our Golf Professional staff continues to add a variety of unique and innovative ways to teach and promote the game, while making sure the new golfers are having fun and stay in game in the future.

High School golf practices and matches began in August, and will continue through September. The Village Links is home to the Glenbard South and Glenbard West boys and girls golf teams. Recently, the Montini Catholic boys and girls teams as well as St. Francis are using the Village Links to practice and host matches. Almost every weekday afternoon the 9-hole course and all our practice facilities are being used by one or more of these teams.

GROUNDS

Grounds

1. Greens have remained firm, in spite of increased humidity
2. Continuing with Master Plan process
3. Bunkers raked daily
4. Filled All Tee Divots
5. High School and College staff left for the year
6. 5 Irrigation repairs
7. Panfish trash removal and mowing
8. Remove woody plants around ponds
9. Vandalism repaired on 15 Green and 7(9) Green morning of Glen Ellyn Open
10. Mini core aerated 18PG, 1, and 2 greens twice and seeded damaged areas
11. Continued trimming hedges at entrance and cutting growth back along paths and perimeters
12. Supplying lots of produce (herbs mostly) from Greenhouse

Mechanical and Building Maintenance

1. Old work carts being resurrected, as parts and time allow
2. Shop cleanup and reorganization as time allows
3. 29 pieces of equipment were repaired and/or serviced
4. Replaced lights in bar area
5. Multiple outlets replaced in kitchen
6. Door repair in South Blue Heron
7. Toilets repaired
8. Kitchen Hood Vents cleaned

RESERVE 22

August was an excellent month for all Food & Beverage services, as the warm, sunny days had guests frequenting the facility in large numbers. Record sales for were achieved in both the restaurant and banquet operations, when sales typically begin to decline for the summer. Director of Food & Beverage Jon Satinover reported a 100% Recommend rate from our guests on Open Table.

Banquets eclipsed \$100k in sales for the first time in August, and they are ahead of last year's record by 35% for the year. Keeping the menu fresh, along with new specials each week, have been a hit with our diners. With the rapid increase in Banquets, staff is seeking a Part-Time Assistant to help with bookings and planning.

Reserve 22 - AUGUST				Year to Date		
	2022	2023	+/-	2022	2023	+/-
Restaurant & Bar	241,618	270,517	12.0%	1,211,452	1,491,830	23.1%
Banquets	61,370	107,070	74.5%	512,681	694,329	35.4%
Beverage Cart	24,387	30,972	27.0%	79,693	123,234	54.6%
Halfway House	26,485	25,537	-3.6%	101,302	124,021	22.4%
Other	19,701	27,829	41.3%	122,508	159,089	29.9%
Total Reserve 22	373,561	461,925	23.7%	2,027,635	2,592,504	27.9%

Management will be searching for a few service staffers, as the college crew has returned to higher education. With the rapid increase in Banquets, staff is seeking a Part-Time Assistant to help with bookings and planning.

Chef Tom Fota and Sous Chef Cesar Perez are working on a fall menu, which should be available in early November. Oktoberfest specials are also being created, and are being promoted for the traditional celebration of September 16 thru October 3. There will be a special Pumpkin Carving event on the Banquet Patio on October 22.

A Bourbon Tasting event is scheduled for October 16 on the South Patio. Patrons will be invited to taste a variety of Bourbons, as well as try some popular cigars.



**Glen Ellyn Recreation
Commission**
535 Duane Street
Glen Ellyn, IL 60137

Meeting 9/29/2023 7:00 AM
Department: Village Links
Department Head: Jeff Vesevick
Category: Discussion Item
Prepared By: Jon Satinover

**AGENDA ITEM (ID
2023-780)**

DOC ID: 2023-780

Reserve 22 - Jon Satinover

Statement of the Issue:

Analysis:

Budget Impact:

Contribution to Strategic Plan

Action Requested:

Attachments:



**Glen Ellyn Recreation
Commission**
535 Duane Street
Glen Ellyn, IL 60137

Meeting 9/29/2023 7:00 AM
Department: Village Links
Department Head: Jeff Vesevick
Category: Report
Prepared By: Ann Pedersen, Jeff Vesevick

**AGENDA ITEM (ID
2023-781)**

DOC ID: 2023-781

Financial - Noel Allen

Statement of the Issue:

Analysis:

Budget Impact:

Contribution to Strategic Plan

Action Requested:

Attachments:

1. Village Links - Financial Statements - August 2023
2. Cash Balance Scenarios

VILLAGE LINKS / RESERVE 22
STATEMENT OF REVENUES, EXPENSES, AND CHANGES IN NET POSITION
As of August 31, 2023

ORG	DESCRIPTION	2023 BUDGET	MONTH				YEAR-TO-DATE			
			2023	2022	DIFF	% DIFF	2023	2022	DIFF	% DIFF
REVENUES:										
5500	Village Links Revenues	\$ 3,785,600	\$ 686,987	\$ 651,744	\$ 35,243	5%	\$ 3,220,620	\$ 2,723,303	\$ 497,317	18%
5520	Reserve 22 Revenues	2,924,700	461,925	373,561	88,364	24%	2,592,504	2,027,634	564,870	28%
Total Revenues		\$ 6,710,300	\$ 1,148,912	\$ 1,025,305	\$ 123,607	12%	\$ 5,813,124	\$ 4,750,937	\$ 1,062,187	22%
EXPENDITURES:										
55700	Administration	\$ 723,337	\$ 40,175	\$ 38,156	\$ 2,019	5%	\$ 338,159	\$ 320,735	\$ 17,425	5%
55710	Golf Course Maintenance	1,185,811	98,891	81,690	17,201	21%	762,832	703,114	59,718	8%
55720	Golf Services	899,930	101,222	87,212	14,010	16%	635,825	549,933	85,892	16%
55730	Reserve 22	2,545,400	356,969	290,312	66,656	23%	2,172,071	1,762,675	409,396	23%
55740	Stormwater Management	53,399	1,738	2,833	(1,094)	-39%	9,435	12,371	(2,935)	-24%
55750	Pro Shop Merchandise	154,196	30,522	26,328	4,194	16%	146,615	110,581	36,034	33%
55780	Motorized Carts	57,678	11,990	8,533	3,457	41%	44,792	38,049	6,743	18%
557X5	Mechanical Maintenance	340,704	39,899	18,717	21,182	113%	211,424	196,256	15,168	8%
Total Operating Expenses		\$ 5,960,455	\$ 681,406	\$ 553,782	\$ 127,624	23%	\$ 4,321,153	\$ 3,693,714	\$ 627,439	17%
Operating Income		\$ 749,845	\$ 467,506	\$ 471,523	\$ (4,017)	-1%	\$ 1,491,971	\$ 1,057,223	\$ 434,748	41%
Debt Service		300,300	-	-	-	0%	45,150	49,590	(4,440)	-9%
Capital Expenditures		597,446	62,518	-	62,518	0%	384,276	514,923	(130,647)	-25%
CHANGE IN NET POSITION		\$ (147,901)	\$ 404,988	\$ 471,523	\$ (66,535)	-14%	\$ 1,062,545	\$ 492,710	\$ 569,835	116%

KEY METRICS

	<u>Goal</u>							
Personnel Expenses as % of Sales	49%	33%	30%	3%	41%	42%	-1%	
Cash Balance (End of Month, in \$000's)	\$ 1,490	\$ 3,046	\$ 2,252	\$ 794				

VILLAGE LINKS
STATEMENT OF REVENUES, EXPENSES, AND CHANGES IN NET POSITION
GOLF
(Including Administration, Grounds, & Mechanical Maintenance)
As of August 31, 2023

ORG/ OBJECT	DESCRIPTION	2023 BUDGET	MONTH				YEAR-TO-DATE			
			2023	2022	DIFF	% DIFF	2023	2022	DIFF	% DIFF
5500	VILLAGE LINKS REVENUES:									
440550	Green Fees	\$ 2,400,000	\$ 429,340	\$ 408,708	\$ 20,633	5%	\$ 1,962,924	\$ 1,687,760	\$ 275,164	16%
440554	Pro Shop - Sales	170,000	39,495	34,334	5,161	15%	180,476	143,786	36,690	26%
440555	Motor Carts	600,000	120,561	118,477	2,084	2%	514,704	418,047	96,657	23%
440556	Driving Range	450,000	75,559	75,650	(91)	0%	383,139	343,639	39,500	11%
440557	Resident Cards	32,000	570	670	(100)	-15%	35,115	33,055	2,060	6%
460100	Investment Income	9,000	6,390	2,116	4,274	202%	38,636	6,116	32,520	532%
489000	Miscellaneous Revenue	124,600	15,169	11,866	3,303	28%	105,863	91,129	14,734	16%
489100	Miscellaneous - Over/Short	-	(97)	(77)	(20)	26%	(237)	(229)	(9)	4%
	Total Revenues	\$ 3,785,600	\$ 686,987	\$ 651,744	\$ 35,243	5%	\$ 3,220,620	\$ 2,723,303	\$ 497,317	18%
	COST OF GOODS SOLD:									
520945	Cost of Goods Sold - Pro Shop	\$ 119,000	\$ 27,636	\$ 23,385	\$ 4,251	18%	\$ 125,163	\$ 88,747	\$ 36,416	41%
	Total Cost of Goods Sold	\$ 119,000	\$ 27,636	\$ 23,385	\$ 4,251	18%	\$ 125,163	\$ 88,747	\$ 36,416	41%
	Gross Profit	\$ 3,666,600	\$ 659,351	\$ 628,359	\$ 30,992	5%	\$ 3,095,457	\$ 2,634,556	\$ 460,900	17%
	OTHER OPERATING EXPENSES:									
510100	Salaries - Pensionable	\$ 1,110,450	\$ 93,469	\$ 82,085	\$ 11,384	14%	\$ 682,809	\$ 625,536	\$ 57,273	9%
510120	Salaries - Non-Pensionable	448,750	73,378	51,293	22,085	43%	310,472	234,731	75,741	32%
510200	Salaries - Overtime	11,000	1,792	1,905	(113)	-6%	7,943	6,565	1,378	21%
510400	FICA Taxes	120,121	12,677	10,154	2,523	25%	75,070	64,689	10,381	16%
510500	IMRF	46,972	3,873	5,571	(1,698)	-30%	28,159	41,573	(13,414)	-32%
590600	Health Insurance	152,100	11,603	9,849	1,754	18%	85,711	88,247	(2,536)	-3%
52XXXX	Contractual Services	991,436	77,654	59,186	18,468	31%	524,290	475,991	48,298	10%
53XXXX	Commodities	415,226	22,355	20,041	2,315	12%	309,465	304,959	4,506	1%
	Total Operating Expenses	\$ 3,296,055	\$ 296,802	\$ 240,085	\$ 56,717	24%	\$ 2,023,919	\$ 1,842,293	\$ 181,627	10%
	Operating Income	\$ 370,545	\$ 362,549	\$ 388,275	\$ (25,725)	-7%	\$ 1,071,538	\$ 792,264	\$ 279,274	35%
	Operating Income Percentage	10%	53%	60%			33%	29%		

KEY METRICS

	Goal								
Rounds Played	78,000	13,906	13,747	159	63,930	55,685	8,245		
Revenue Per Round	\$ 48.53	\$ 49.40	\$ 47.41	\$ 1.99	\$ 50.38	\$ 48.91	\$ 1.47		
Resident Cards Sold	N/A	29	36	(7)	2,691	2,617	74		
Cost of Goods Sold % - Pro Shop	70%	70%	68%	2%	69%	62%	8%		
Personnel Expenses as % of Sales	50%	29%	25%	4%	37%	39%	-2%		

VILLAGE LINKS
STATEMENT OF REVENUES, EXPENSES, AND CHANGES IN NET POSITION
GOLF
(Including Administration, Grounds, & Mechanical Maintenance)
As of August 31, 2023

ORG/ OBJECT	DESCRIPTION	2023 BUDGET	MONTH				YEAR-TO-DATE			
			2023	2022	DIFF	% DIFF	2023	2022	DIFF	% DIFF
	<u>MISCELLANEOUS REVENUE</u>									
	<i>Miscellaneous Revenue includes the following items, which don't fit into any of the major revenue categories:</i>									
	Adult & Junior Golf Lessons		\$ 6,774	\$ 6,483	\$ 291		\$ 65,925	\$ 62,973	\$ 2,952	
	Hand Cart Rentals		3,792	3,148	644		21,555	18,083	3,472	
	Golf Club Rentals		2,140	1,310	830		8,270	4,840	3,430	
	Locker Rentals		-	80	(80)		2,280	2,320	(40)	
	Illinois Sales Tax (1.75%)		633	549	84		2,954	2,269	684	
	Glen Ellyn Food & Beverage Tax (1%)		61	55	7		297	236	61	
	Tree Donation		750	-	750		1,000	250	750	
	Miscellaneous		1,018	241	777		3,582	157	3,425	
	Total	\$ 124,600	\$ 15,169	\$ 11,866	\$ 3,303		\$ 105,863	\$ 91,129	\$ 14,734	

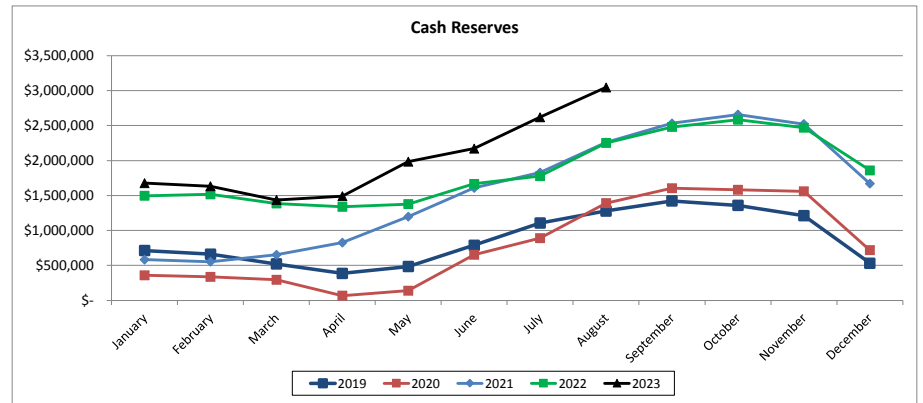
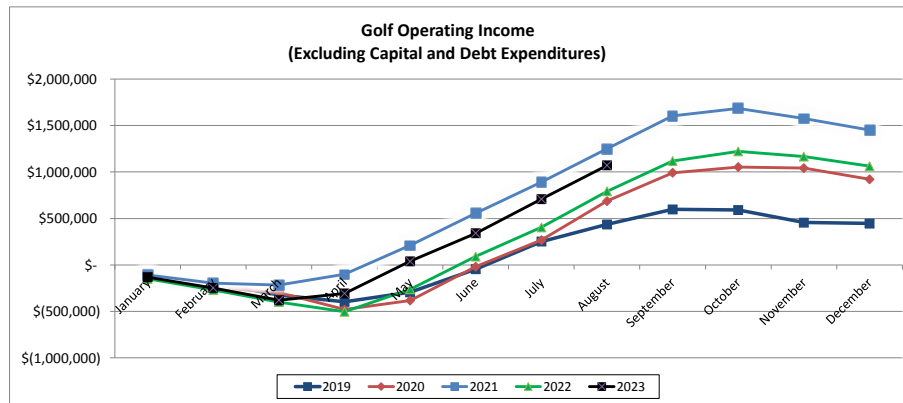
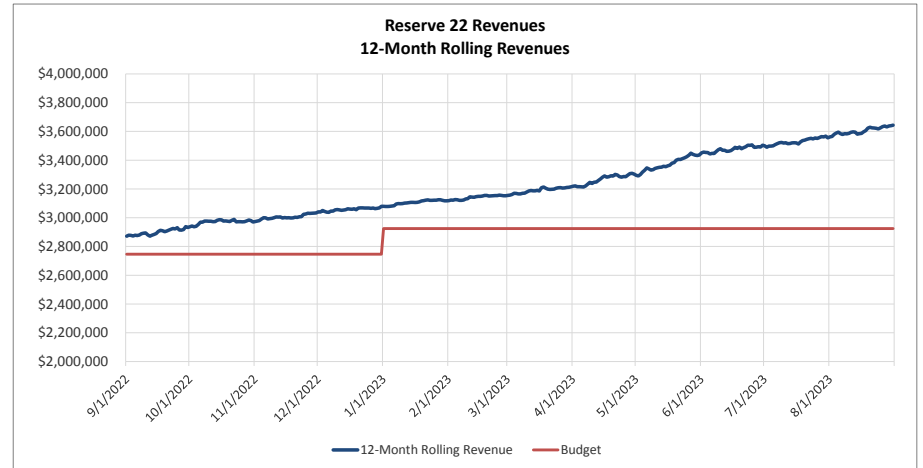
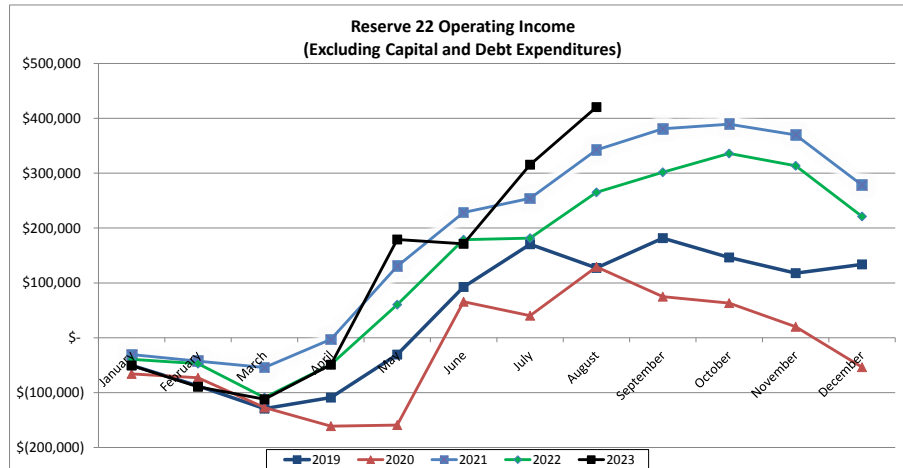
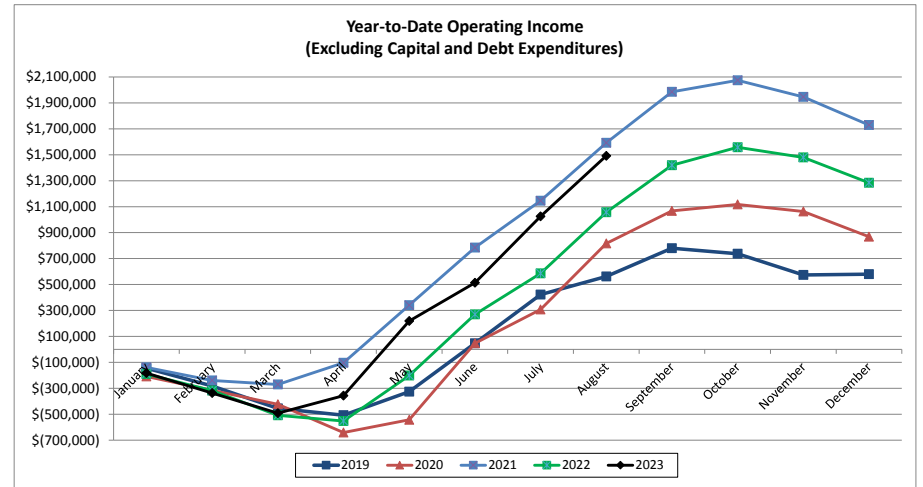
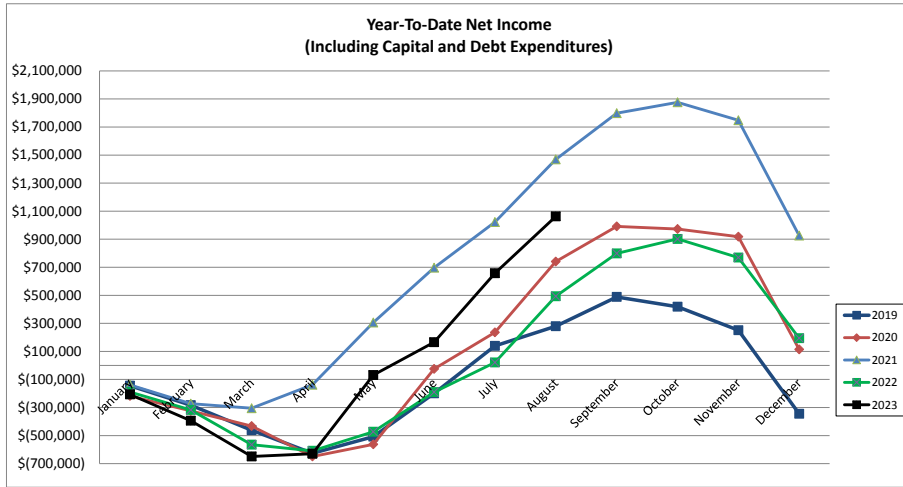
RESERVE 22
STATEMENT OF REVENUES, EXPENSES, AND CHANGES IN NET POSITION
As of August 31, 2023

ORG/ OBJECT	DESCRIPTION	2023 BUDGET	MONTH				YEAR-TO-DATE			
			2023	2022	DIFF	% DIFF	2023	2022	DIFF	% DIFF
5520	RESERVE 22 REVENUES:									
441100	Food	\$ 1,625,000	\$ 247,478	\$ 194,205	\$ 53,274	27%	\$ 1,447,244	\$ 1,119,112	\$ 328,132	29%
441101	Liquor	321,600	59,416	41,837	17,580	42%	310,318	215,979	94,339	44%
441102	Beer	492,900	79,213	79,790	(577)	-1%	419,702	364,637	55,065	15%
441103	Wine	216,200	27,197	24,772	2,425	10%	163,788	147,280	16,508	11%
441104	NA Beverages	89,700	24,961	16,014	8,947	56%	103,230	67,100	36,130	54%
441106	Room Charges	5,000	-	192	(192)	-100%	583	1,018	(435)	-43%
441107	Service Charges	173,900	23,517	16,752	6,765	40%	147,430	112,300	35,130	31%
489000	Miscellaneous Revenue	400	142	-	142	0%	209	208	2	1%
	Total Revenues	\$ 2,924,700	\$ 461,925	\$ 373,561	\$ 88,364	24%	\$ 2,592,504	\$ 2,027,634	\$ 564,870	28%
55730	COST OF GOODS SOLD:									
530400	Cost of Goods Sold - Beer	\$ 138,000	\$ 23,004	\$ 18,040	\$ 4,964	28%	\$ 91,055	\$ 84,743	\$ 6,312	7%
530401	Cost of Goods Sold - Wine	67,000	11,336	4,851	6,485	134%	51,669	41,072	10,597	26%
530402	Cost of Goods Sold - Liquor	64,300	17,246	7,755	9,491	122%	73,197	50,418	22,779	45%
530405	Cost of Goods Sold - NA Beverages	31,400	8,447	8,540	(93)	-1%	47,877	37,524	10,353	28%
530420	Cost of Goods Sold - Food	503,800	75,770	69,028	6,742	10%	458,840	370,586	88,253	24%
	Total Cost of Goods Sold	\$ 804,500	\$ 135,804	\$ 108,215	\$ 27,588	25%	\$ 722,638	\$ 584,344	\$ 138,294	24%
	Gross Profit	\$ 2,120,200	\$ 326,121	\$ 265,345	\$ 60,776	23%	\$ 1,869,867	\$ 1,443,290	\$ 426,576	30%
	Gross Profit Percentage	72%	71%	71%			72%	71%		
55730	OTHER OPERATING EXPENSES:									
510100	Salaries - Pensionable	\$ 638,200	\$ 67,374	\$ 45,123	\$ 22,251	49%	\$ 471,374	\$ 330,325	\$ 141,050	43%
510120	Salaries - Non-Pensionable	530,250	87,491	77,114	10,377	13%	528,945	437,653	91,292	21%
510200	Salaries - Overtime	15,000	754	3,712	(2,958)	-80%	8,513	17,412	(8,899)	-51%
510399	Tips Paid Through Payroll	-	(2,983)	(920)	(2,063)	224%	(8,153)	(6,574)	(1,579)	24%
510400	FICA Taxes	127,813	15,932	13,207	2,725	21%	98,969	77,678	21,291	27%
510500	IMRF	26,996	3,694	4,297	(603)	-14%	24,490	29,271	(4,781)	-16%
590600	Health Insurance	82,900	5,814	1,737	4,077	235%	40,576	28,031	12,545	45%
52XXXX	Contractual Services	156,741	22,993	23,794	(801)	-3%	149,955	135,598	14,357	11%
53XXXX	Commodities	163,000	20,096	14,034	6,062	43%	134,764	128,938	5,826	5%
	Total Operating Expenses	\$ 1,740,900	\$ 221,165	\$ 182,097	\$ 39,068	21%	\$ 1,449,433	\$ 1,178,331	\$ 271,102	23%
	Operating Income	\$ 379,300	\$ 104,957	\$ 83,248	\$ 21,708	26%	\$ 420,434	\$ 264,959	\$ 155,474	59%
	Operating Income Percentage	13%	23%	22%			16%	13%		

RESERVE 22
STATEMENT OF REVENUES, EXPENSES, AND CHANGES IN NET POSITION
As of August 31, 2023

ORG/ OBJECT	DESCRIPTION	2023 BUDGET	MONTH				YEAR-TO-DATE									
			2023	2022	DIFF	% DIFF	2023	2022	DIFF	% DIFF						
KEY METRICS																
			Goal													
Revenue Source:																
Restaurant/Bar	N/A	\$	269,765	\$	241,542	\$	28,223	12%	\$	1,491,089	\$	1,211,700	\$	279,389	23%	
Banquets	N/A		124,278		71,615		52,662	74%		802,187		594,031		208,157	35%	
Other	N/A		67,883		60,404		7,479	12%		299,228		221,903		77,325	35%	
Total	\$	2,924,700	\$	461,925	\$	373,561	\$	88,364	24%	\$	2,592,504	\$	2,027,634	\$	564,870	28%
Reserve 22 Revenues (Last 12 Months)	\$	2,924,700							\$	3,643,629	\$	2,869,493	\$	774,136	27%	
Reserve 22 Expenses (Last 12 Months)	\$	2,545,400							\$	3,267,158	\$	2,668,525	\$	598,633	22%	
# Guest Checks (Restaurant/Bar)	N/A		6,258		6,405		(147)			34,846		30,708		4,138		
Revenue Per Guest Check	N/A	\$	43.11	\$	37.71	\$	5.40		\$	42.79	\$	39.46	\$	3.33		
# Guests (Restaurant/Bar)	N/A		10,187		10,428		(241)			57,425		51,156		6,269		
Average Guest Spend	N/A	\$	26.48	\$	23.16	\$	3.32		\$	25.97	\$	23.69	\$	2.28		
Cost of Goods Sold %	28%		29%		29%		0%			28%		29%		-1%		
Cost of Goods Sold % (By Category):																
Cost of Goods Sold - Beer	28%		29%		23%		6%			22%		23%		-2%		
Cost of Goods Sold - Wine	31%		42%		20%		22%			32%		28%		4%		
Cost of Goods Sold - Liquor	20%		29%		19%		10%			24%		23%		0%		
Cost of Goods Sold - NA Beverages	35%		34%		53%		-19%			46%		56%		-10%		
Cost of Goods Sold - Food	31%		31%		36%		-5%			32%		33%		-1%		
Personnel Expenses as % of Sales	49%		39%		39%		0%			45%		45%		0%		
Prime Cost (Cost of Goods Sold + Personnel Expenses) as % of Sales	76%		69%		68%		1%			73%		74%		-1%		

Village Links / Reserve 22
Dashboard Financial Reports
As of August 31, 2023



VILLAGE LINKS / RESERVE 22
MONTHLY CASH INCREASE/DECREASE HISTORY (000)

	<u>JAN</u>	<u>FEB</u>	<u>MAR</u>	<u>APR</u>	<u>MAY</u>	<u>JUN</u>	<u>JUL</u>	<u>AUG</u>	<u>SEP</u>	<u>OCT</u>	<u>NOV</u>	<u>DEC</u>
2014	(112)	(270)	(77)	50	130	30	306	177	138	10	(148)	(663)
2015	(100)	(63)	9	67	80	153	356	352	239	(97)	(42)	(689)
2016	(114)	(20)	41	(109)	206	296	186	237	160	36	(76)	(671)
2017	(114)	42	(218)	(57)	(11)	223	328	291	72	(69)	(151)	(681)
2018	(113)	(50)	(157)	(56)	216	153	291	92	165	(102)	(160)	(716)
2019	(144)	(53)	(138)	(136)	99	304	319	171	146	(64)	(148)	(680)
2020	(173)	(21)	(43)	(225)	69	516	237	500	214	(23)	(21)	(843)
2021	(135)	(26)	96	172	371	412	220	447	272	127	(137)	(852)
2022	(173)	19	(130)	(48)	40	289	111	474	228	105	(115)	(612)
2023	(181)	(45)	(196)	53	503	177	449	426				
Avg	(136)	(49)	(81)	(29)	170	255	280	317	181	(9)	(111)	(712)
Best	(100)	42	96	172	503	516	449	500	272	127	(21)	(612)
Worst	(181)	(270)	(218)	(225)	(11)	30	111	92	72	(102)	(160)	(852)

NEXT 12 MONTH CASH BALANCE SCENARIOS

	2023	2023	2023	2023	2023	2024	2024	2024	2024	2024	2024	2024
	<u>AUG</u>	<u>SEP</u>	<u>OCT</u>	<u>NOV</u>	<u>DEC</u>	<u>JAN</u>	<u>FEB</u>	<u>MAR</u>	<u>APR</u>	<u>MAY</u>	<u>JUN</u>	<u>JUL</u>
Avg	3,046	3,227	3,219	3,108	2,521	2,472	2,391	2,362	2,532	2,786	3,066	3,382
Best	3,046	3,318	3,445	3,424	2,812	2,854	2,950	3,122	3,625	4,141	4,497	4,997
Worst	3,046	3,118	3,016	2,856	2,351	2,288	2,070	1,845	1,834	1,864	1,975	2,067

actual



**Glen Ellyn Recreation
Commission**
535 Duane Street
Glen Ellyn, IL 60137

Meeting 9/29/2023 7:00 AM
Department: Village Links
Department Head: Jeff Vesevick
Category: Discussion Item
Prepared By: Steve Thompson

**AGENDA ITEM (ID
2023-782)**

DOC ID: 2023-782

Trustee Liaison - Steve Thompson

Statement of the Issue:

Analysis:

Budget Impact:

Contribution to Strategic Plan

Action Requested:

Attachments: