



Agenda
Village of Glen Ellyn
Recreation Commission Meeting
Friday, August 25, 2023
7:00 AM
Village Links - Board Room

Visitors are welcome to attend all meetings of the Recreation Commission.

- A. Call To Order**
- B. Public Comments**
- C. Approval of Minutes**
 - 1) Minutes - June 30, 2023
 - 2) Minutes - July 28, 2023
- D. Standing Reports**
 - 1) Manager - Jeff Vesevick
 - 2) Reserve 22 - Jon Satinover
 - 3) Financial - Jeff Vesevick
 - 4) Trustee Liaison - Steve Thompson
- E. Old Business**
- F. New Business**
- G. Next Meeting - September 29, 2023**
- H. Adjournment**



Minutes
Village of Glen Ellyn
Recreation Commission
Regular Meeting
June 30, 2023
7:00AM
Village Links Board Room

Board or Commission: Recreation
Meeting: Regular
Quorum: Yes

Date: June 30, 2023
Called to Order: 7:00 a.m.
Adjourned: 8:05 a.m.

MEMBER ATTENDANCE:

Mark Reinke	Chairperson	Absent
Nancy Carter	Commissioner	Present
Tony Coconate	Commissioner	Present
Brian Diver	Commissioner	Absent
Glen G. Graham	Commissioner	Present
Carol Scott	Commissioner	Present
Tom Slowinski	Commissioner	Present

Also Present:

Jeff Vesevick	General Manager / Staff Liaison	Present
Steve Thompson	Trustee Liaison	Present
Mark Franz	Village Manager	Absent
Noel Allen	Director of Golf	Present
Andrew Cross	Golf Course Superintendent	Present
Jon Satinover	Food & Beverage Director	Absent
Mike Campbell	Head Golf Professional	Absent

A. CALL TO ORDER/ROLL CALL

The June 30, 2023 meeting of the Recreation Commission was called to order at 7:00 a.m. at the Village Links of Glen Ellyn; 485 Winchell Way; Glen Ellyn, Illinois by Commissioner Coconate.

B. APPROVAL OF MINUTES FROM MAY 26, 2023 MEETING

APPROVAL OF MINUTES FROM MAY 26, 2023 RECREATION COMMISSION MEETING

MOTION BY: Commissioner Carter

SECONDED BY: Commissioner Coconate

RESULT: Unanimous

C. PUBLIC COMMENT - None

D. STANDING REPORTS

1. *Manager - Jeff Vesevick* –Manager Vesevick reports we had a record month in May. We have had so little rain. Our golf revenues are up. Golfers are eager to get out on the course. We had a lot of play and business in the restaurant as well. Angela, our new banquet coordinator, is receiving a lot of requests for events. We were booking up to 5 events a day. Our banquets are up 40% for the year. A big kudos to our banquet staff. We hired a new equipment manager, Steven Arch, who came from DuPage Forest Preserve District. The dry weather did bring some challenges to Andrew and his crew. He has had his crew hand watering. We have had to turn on our irrigation system which we don't typically do until late June or early July. The irrigation system is holding up well. We did have it maintained last year. We have received several compliments on the greens. Because of the increase in banquets, we moved to hire a lead cook to do most of the prep work for the banquets. We now have a banquet cook, banquet bartender and an open position for a bar captain. These are all part time positions. Jon oversees the interviewing process and Angela will also participate in the interviewing process for new candidates. Our June is also tracking better than last year.

2. *Financial - Jeff Vesevick* – Manager Vesevick reports we are \$400,000 ahead from last year due to the great spring we've had this year. We are on our way to another great year. Cash reserves are at \$1.9 million which is a very good position to be in. We have some projects coming up. Our Master Plan on the golf course is around \$8 million that we have earmarked.

3. *Trustee Liaison - Steve Thompson* – Trustee Thompson reports we are still discussing and reviewing the comprehensive plan. This should be completed by the end of August. It is an important document that is the Master Plan for the village. There was a housing study done that will be presented to the Village Board on July 10. This study will kick off our zoning code changes. U.S Bank property is moving forward. This will be a joint venture with the Park District and Village to create a plaza or town square. There have been stakeholder meetings regarding this project. There will be public outreach tonight. If you would like to see the plans and provide public comment, please attend. Fireworks are July 4th, parade at noon at COD on Fawell Blvd. Billy Williams, former Cub Hall of Famer, will be the Grand Marshal.

E. Golf Shop Renovation - Noel Allen

1. 2023 Pro Shop Renovation - Noel Allen reports earlier in the year we made a presentation on improvements to the building. We went through some bidding and we accepted a bid for carpet replacement which is scheduled for installation in November. We have 2 quality vendors that gave us proposals for the Pro Shop renovation. The proposal from Barr came in at \$55,000 and Bauer was \$83,000. If we are comparing apples to apples, Barr's proposal is \$69,000. The increase of \$15,000 is due to the upgrade and quality in the amount of fixtures in the Bauer proposal. If we get the

recommendation from the Recreation commission today, we will bring the proposal before the board in July. Allen adds, the counter itself in the pro-shop is the cost difference between Barr and Bauer. Bauer's proposal on the bar is better and larger from an operational standpoint. Trustee Thompson suggests thinking about putting in a self-service area for driving range balls. The Recreation Commission reviews the proposals from Bauer and Barr. In reviewing the proposals, Allen adds Bauer's proposal also has more display pieces and the look and feel is better. He states, staff's recommendation is to go with Bauer.

MOTION TO APPROVE BAUER PROPOSAL FOR GOLF PRO SHOP RENOVATION

MOTION BY: Commissioner Coconate

SECONDED BY: Commissioner Carter

RESULT: Unanimous

F. OLD BUSINESS – The Recreation Commission compliments Andrew on all the tree work on the course. Vesevick states in the fall we can decide on what parts of the Master Plan we want to accomplish and then we all need to agree on that and also determine how this project will be funded. In the next 10 years we are going to have to also replace the irrigation system.

G. NEW BUSINESS – Commissioner Graham asks about the house that is for sale and if there are any plans of entertaining the idea of buying that property for alternate uses (a facility for bridal parties or storage).

Trustee Thompson thanks the commission for their service and adds various members' terms will be up in July. Chairman Reinke has decided not to be reappointed as chairperson for next year so we are going to interview for a new chairperson. Vesevick adds Commissioner Graham's term is up in July and he is deciding whether he wants to be reappointed. Trustee Thompson adds Village President Senak would reappoint and the appointment would need to be approved by the Village Board.

H. NEXT MEETING - July 28, 2023

I. ADJOURNMENT

Adjournment- Commissioner Slowinski motions and Commissioner Carter seconds to adjourn the meeting. The meeting was adjourned at 8:05 a.m.

Submitted by Elisa Pollina, Recording Secretary

Reviewed by Jeff Vesevick, Staff Liaison



Minutes
Village of Glen Ellyn
Recreation Commission
Regular Meeting
July 28, 2023
7:00 AM
Village Links/Reserve 22

Board or Commission: Recreation
Meeting: Regular
Quorum: Yes

Date: July 28, 2023
Called to Order: 7:00 a.m.
Adjourned: 8:04 a.m.

MEMBER ATTENDANCE:

Mark Reinke	Chairperson	Present
Nancy Carter	Commissioner	Present
Tony Coconate	Commissioner	Absent
Brian Diver	Commissioner	Absent
Glen G. Graham	Commissioner	Present
Carol Scott	Commissioner	Present
Tom Slowinski	Commissioner	Present

Also Present:

Jeff Vesevick	General Manager / Staff Liaison	Present
Steve Thompson	Trustee Liaison	Present
Mark Franz	Village Manager	Absent
Noel Allen	Director of Golf	Absent
Andrew Cross	Golf Course Superintendent	Present
Jon Satinover	Food & Beverage Director	Absent
Mike Campbell	Head Golf Professional	Absent

A. CALL TO ORDER/ROLL CALL

The July 28, 2023 meeting of the Recreation Commission was called to order at 7:00 a.m. at the Village Links of Glen Ellyn; 485 Winchell Way; Glen Ellyn, Illinois by Chairman Reinke.

B. APPROVAL OF MINUTES FROM JUNE 30, 2023 MEETING

APPROVAL OF MINUTES FROM JUNE 30, 2023 RECREATION COMMISSION MEETING AS AMENDED

MOTION BY: Commissioner Scott

SECONDED BY: Commissioner Slowinski

RESULT: Unanimous

C. PUBLIC COMMENT - None

D. STANDING REPORTS

1. *Manager - Jeff Vesevick* –Manager Vesevick highlights the favorable weather conditions experienced in June, greatly contributing to the popularity of golfing activities. He adds, we managed to avoid any cart groundings during the month, which, in turn, posed challenges in maintaining the course. Our financial performance has shown considerable progress, with revenues increasing by \$100,000 in comparison to the previous year. Moreover, the number of rounds of golf played has surged by an impressive 12%. We have effectively managed our expenses, resulting in a 15% increase in performance during the initial 27 days of the month. We had 14 events this month, marking a reduction of 6 events compared to last year. The junior camps continue to be very popular. It's worth noting that this positive trend is seen across golf courses in general, making it an opportune time to be in the golf business.

Chairman Reinke raises the topic of removing the sand trap mats, and in response, Andrew informs that we are in the process of eliminating them and would prefer they not be there. Chairman Reinke further suggests the possibility of experimenting with a prototype of Billy bunkers. He proposes selecting a hole that doesn't require reworking and conducting a trial. Andrew indicates that could be considered. Commissioner Carter asks if more sand can be added; Andrew states sand is very expensive. Manager Vesevick states he, Andrew and Nolan are working on the Master Plan. Once it is finalized we will come to this board for approval.

2. *Reserve 22 – Jeff Vesevick* – Manager Vesevick reports restaurant and bar had a great month. Banquets continue to impress with an increase of 34% for the year. Our net is not as good, due to the demands for increased pay and minimum wage. We hired a banquet cook to do the prep work so the chef can focus on maintaining quality. Commissioner Carter asks if it is a challenge to coordinate outings and events to which Jeff replies we've had some overlap but Angela does a good job of filling the room when golf outings are not occupying the room.

3. *Financial – Jeff Vesevick* – Manager Vesevick highlights the accomplishment of surpassing 50% of our revenue in June and July. He adds, the months of August and September hold promise due to our planned outings. With favorable weather conditions, this positive trend could potentially extend into November. He adds, our payroll constitutes a significant expense.

Trustee Thompson inquires about the remaining capital allocation for the year, to which Andrew responds that approximately \$60,000 remains to be spent before year-end.

4. *Trustee Liaison – Steve Thompson* – Trustee Thompson reports on the ongoing construction at Hill Avenue near Glen Oak due to an issue with the water main. In response, the Village Board has authorized \$170,000 to address this concern. We are also pursuing the responsible party for contribution or cost-sharing in rectifying the matter. In terms of development, the Leslie Carwash site is progressing smoothly. The site will soon be home to Jett Bright, a self-serve car wash equipped with complimentary vacuum stations for patrons' convenience.

E. OLD BUSINESS – General Manager Vesevick reports that Commissioner Graham has dedicated 12 years of service to the Recreation Commission. Regrettably, this will be his final meeting, and we would like to extend our sincere thanks for his contributions. Additionally, we wish to acknowledge Chairman Reinke for his adept leadership in steering the commission. Similarly, Chairman Reinke will be concluding his tenure after this meeting. We are actively in the process of identifying their replacements, whose appointments will be announced at our next meeting.

Chairman Reinke takes a moment to express his gratitude to the staff and fellow commissioners. He shares that his time working alongside all of them has been a true pleasure. While cherishing his experiences on the commission, Chairman Reinke recognizes that it is time for fresh perspectives to be introduced. The entire Recreation Commission extends its appreciation to both Commissioner Graham and Chairman Reinke for their contributions.

F. NEW BUSINESS - None

G. NEXT MEETING - August 25, 2023

H. ADJOURNMENT

Adjournment- Commissioner Carter motions and Commissioner Slowinski seconds to adjourn the meeting. The meeting was adjourned at 8:04 a.m.

Submitted by Elisa Pollina, Recording Secretary

Reviewed by Jeff Vesevick, Staff Liaison



**Glen Ellyn Recreation
Commission**
535 Duane Street
Glen Ellyn, IL 60137

Meeting 8/25/2023 7:00 AM
Department: Village Links
Department Head: Jeff Vesevick
Category: Report
Prepared By: Jeff Vesevick

**AGENDA ITEM (ID # 2023-
774)**

DOC ID: 2023-774

Manager - Jeff Vesevick

Statement of the Issue:

Analysis:

Budget Impact:

Contribution to Strategic Plan

Action Requested:

Attachments:

1. Manager's Report - July 2023

Manager's Report for July 2023

Submitted by Jeff Vesevick, General Manager

July 2023 had near-to-below normal temperatures and above normal precipitation. Looking at July observations from O'Hare, average temperature was 75.7°F (0.3°F above normal), precipitation was 7.61" (3.9" above normal), 7th wettest on record. July was again a fantastic month for golf revenue as carts were only minimally grounded. Carts were grounded four days on the 18-Hole (87% availability), and the 9-Hole was grounded 5 ½ days (82% availability). Locally we received 6.25" of rain for month but lost 5.66" of water through Evapotranspiration, for the first month we've had more rain than we've lost since March. According to the US Drought Monitor, DuPage County is still abnormally dry.

High Temperatures in July																			
	2023	2022	2021	2020	2019	2018	2017	2016	2015	2014	2013	2012	2011	2010	2009	2008	2007	2006	2005
100° days												1							1
90° days	1	2	2	5	8	2		1	2		4	15	10	4			3	7	6
80° days	21	18	15	23	16	20	20	20	18		14	15	20	25	12	26	21	18	19
70° days	9	11	12	3	7	8	10	8	8		9		1	2	15	5	7	6	5
60° days			2			1	1	1	3		4				4				
50° days																			
40° days																			
30° days																			
Rain	6.2"	6.0"	1.9"	2.4"	5.5"	1.7"	4.4"	6.4"	2.5"	2.2"	2.4"	4.0"	5.8"	9.2"	1.9"	4.0"	3.4"	2.0"	2.0"

GOLF

Rounds played were up 3% for the month, and are up 19% for the year.

Greens Fees were up 4% for the month, and are up 20% for the year.

Motor Cart rentals were up 5% for the month, and are up 32% for the year.

Driving Range was down 10% for the month, and is up 15% for the year.

Golf Shop merchandise sales were up 8% for the month, and are up 29% for the year.

Total Golf revenues were up 3% for the month, and are up 23% for the year.

Golf Revenue July											
	2013	2014	2015	2016	2017	2018	2019	2020	2021	2022	2023
Rounds	11,648	12,879	13,243	11,835	12,191	11,933	12,169	14,378	13,814	14,075	14,499
Green Fees	290,661	315,980	327,770	309,969	317,849	319,389	329,955	389,333	426,790	430,222	448,634
Driving Range	15,027	47,693	55,416	41,188	47,538	50,378	49,505	63,411	84,464	89,406	80,205
Pro Shop	17,344	23,085	26,178	21,903	26,049	24,517	23,907	26,276	29,966	30,312	32,861
Carts	78,726	83,735	88,075	82,628	89,841	94,449	101,459	114,592	120,653	107,655	113,509
Resident Cards	1,940	2,570	2,470	2,500	2,000	2,900	1,990	2,690	1,430	2,340	2,010
Miscellaneous	8,876	8,488	13,412	10,126	10,842	9,819	14,845	13,655	12,661	21,810	23,644
Total Revenue	412,534	481,551	539,131	468,315	494,119	501,452	521,660	611,000	675,965	681,744	704,989
<i>Golf Revenues in July were the highest in the past 11 years</i>											

Demand for golf remains strong, as July rounds played exceeded a very strong 2022, and year-to-date rounds are up almost 20% for the year. The game seems to be getting “cool” for the younger crowd, as we have noticed many teens and 20-somethings using both the golf course and driving range much more frequently.

Congratulations to the Village Links Ladies, who won yet another IGL Championship, and to Swingin’ Set Ladies League member Mary Ellen Martin, the event’s overall Low Gross individual.

Golf outings in July were equal to last year’s six official outside events held. Golf continues to monitor the balance between regular and outing play. Outings are good as they achieve a higher green fee per player, put less rounds on the golf course (although one could argue more wear and tear due to the type of golfers), boost food and beverage revenue, and will play in inclement weather. Regular play is better if it can support the facility. The players care for the course with a higher regard, more rounds are available to play, and they are more loyal to the Village Links.

The Junior Championship and Couples Championship were held at the end of the month with 32 juniors and seven couples competing. These tournaments do not command the interest achieved in the past and will be looked at to improve in the future.

GROUNDS

1. Greens have remained firm, in spite of increased rainfall and humidity
2. Continuing with Master Plan process
3. Bunkers raked daily, tweaking the process to improve the final product
4. Filled All Tee Divots
5. Cut out and removed damaged bunker liner, ongoing
6. 4 Irrigation repairs
7. Bunkers pushed 4 times
8. Soil & Seed cart path end potholes
9. Oak tree near 5 green struck by lightning, subsequently removed by Tree Company for safety
10. Sucker removal and canopy raising on deciduous trees finished
11. Panfish trash removal, mowing, trimmed back path to Condo’s
12. Sidewalk pot hole repaired near main lot
13. Branch clean-up after storms

14. Hydraulic leak on 18PG, 1, and part of 2 greens
15. Sodded large leak spots in 1&2 approaches
16. Mini core aerated 18PG, 1, and 2 greens twice and seeded damaged areas
17. Rough fertilized and treated for grubs
18. Began trimming hedges at entrance and cutting growth back along paths and perimeters
19. Suppling lots of produce, mostly herbs, from Greenhouse

Mechanical and Building Maintenance

1. Old work carts being resurrected, as parts and time allow
2. Shop cleanup and reorganization as time allows
3. 25 pieces of equipment were repaired and/or serviced
4. Replaced light in pantry
5. Multiple outlets replaced in kitchen
6. Door repair in South Blue Heron
7. Sprayer repaired that had hydraulic leak
8. Toilet clogs cleared

RESERVE 22

Outdoor dining remains strong when the weather is favorable, as golfers fill the tables between meal periods. The restaurant and bar have enjoyed healthy growth (6%) for the month of July, and is up 26% year to date. Our guests are certainly enjoying the excellent food and attentive service levels. Guest satisfaction ratings are holding steady at a very respectable 4.6/5.0 stars.

Since doubling up on Beverage Cart service to better serve the many golfers, sales have increased significantly (31%) over last July and 67% over last year to date. Halfway House and Golf Express sales also benefit from the crowded tee sheets.

The Banquet business continues to grow impressively year over year, as Angela Stafford and her crew of service staff, along with Chef Tom Fota and his kitchen crew, have continued to grow a very positive reputation for hosting 5-star events and gatherings. The increased growth has prompted the kitchen to add a Part-Time Banquet Cook to handle the load. Gerardo Villaseñor has stepped in to assist with the increase in volume.

Reserve 22 - JULY				Year to Date		
	2022	2023	+/-	2022	2023	+/-
Restaurant & Bar	247,407	262,786	6.2%	969,834	1,221,313	25.9%
Banquets	80,628	103,856	28.8%	451,311	587,259	30.1%
Beverage Cart	22,508	29,577	31.4%	55,306	92,262	66.8%
Halfway House	28,059	28,753	2.5%	74,817	98,484	31.6%
Other	23,625	27,981	18.4%	102,807	131,261	27.7%
Total Reserve 22	402,227	452,953	12.6%	1,654,074	2,130,579	28.8%

Staff is preparing for the upcoming reduction of available service staff, as many will return to school in early August. Ads are being placed in many avenues for recruiting.



**Glen Ellyn Recreation
Commission**
535 Duane Street
Glen Ellyn, IL 60137

Meeting 8/25/2023 7:00 AM
Department: Village Links
Department Head: Jeff Vesevick
Category: Discussion Item
Prepared By: Jon Satinover

**AGENDA ITEM (ID
2023-775)**

DOC ID: 2023-775

Reserve 22 - Jon Satinover

Statement of the Issue:

Analysis:

Budget Impact:

Contribution to Strategic Plan

Action Requested:

Attachments:



**Glen Ellyn Recreation
Commission**
535 Duane Street
Glen Ellyn, IL 60137

Meeting 8/25/2023 7:00 AM
Department: Village Links
Department Head: Jeff Vesevick
Category: Report
Prepared By: Ann Pedersen, Jeff Vesevick

**AGENDA ITEM (ID
2023-776)**

DOC ID: 2023-776

Financial - Jeff Vesevick

Statement of the Issue:

Analysis:

Budget Impact:

Contribution to Strategic Plan

Action Requested:

Attachments:

1. Village Links - Financial Statements - July 2023
2. Cash Balance Scenarios

VILLAGE LINKS / RESERVE 22
STATEMENT OF REVENUES, EXPENSES, AND CHANGES IN NET POSITION
As of July 31, 2023

ORG	DESCRIPTION	2023 BUDGET	MONTH				YEAR-TO-DATE			
			2023	2022	DIFF	% DIFF	2023	2022	DIFF	% DIFF
REVENUES:										
5500	Village Links Revenues	\$ 3,785,600	\$ 704,989	\$ 683,934	\$ 21,055	3%	\$ 2,533,633	\$ 2,071,559	\$ 462,074	22%
5520	Reserve 22 Revenues	2,924,700	452,953	402,227	50,726	13%	2,130,579	1,654,073	476,506	29%
Total Revenues		\$ 6,710,300	\$ 1,157,941	\$ 1,086,161	\$ 71,781	7%	\$ 4,664,212	\$ 3,725,633	\$ 938,580	25%
EXPENDITURES:										
55700	Administration	\$ 723,337	\$ 39,658	\$ 50,957	\$ (11,298)	-22%	\$ 297,984	\$ 282,578	\$ 15,406	5%
55710	Golf Course Maintenance	1,185,811	118,789	133,838	(15,049)	-11%	663,941	621,424	42,516	7%
55720	Golf Services	899,930	113,542	132,780	(19,238)	-14%	534,602	462,721	71,882	16%
55730	Reserve 22	2,545,400	308,831	399,411	(90,580)	-23%	1,815,102	1,472,363	342,740	23%
55740	Stormwater Management	53,399	1,079	3,217	(2,138)	-66%	7,697	9,538	(1,841)	-19%
55750	Pro Shop Merchandise	154,196	23,563	14,926	8,636	58%	116,093	84,253	31,840	38%
55780	Motorized Carts	57,678	12,082	16,293	(4,212)	-26%	32,802	29,517	3,286	11%
557X5	Mechanical Maintenance	340,704	28,762	18,451	10,311	56%	171,525	177,539	(6,014)	-3%
Total Operating Expenses		\$ 5,960,455	\$ 646,306	\$ 769,873	\$ (123,567)	-16%	\$ 3,639,747	\$ 3,139,933	\$ 499,814	16%
Operating Income		\$ 749,845	\$ 511,635	\$ 316,288	\$ 195,347	62%	\$ 1,024,465	\$ 585,700	\$ 438,765	75%
Debt Service		300,300	-	-	-	0%	45,150	49,590	(4,440)	-9%
Capital Expenditures		597,446	19,410	104,838	(85,428)	-81%	321,758	514,923	(193,165)	-38%
CHANGE IN NET POSITION		\$ (147,901)	\$ 492,226	\$ 211,450	\$ 280,776	133%	\$ 657,557	\$ 21,187	\$ 636,370	3004%

KEY METRICS

	<u>Goal</u>						
Personnel Expenses as % of Sales	49%	33%	48%	-14%	42%	45%	-3%
Cash Balance (End of Month, in \$000's)	\$ 1,490	\$ 2,620	\$ 1,778	\$ 841			

VILLAGE LINKS
STATEMENT OF REVENUES, EXPENSES, AND CHANGES IN NET POSITION
GOLF
(Including Administration, Grounds, & Mechanical Maintenance)
As of July 31, 2023

ORG/ OBJECT	DESCRIPTION	2023 BUDGET	MONTH				YEAR-TO-DATE			
			2023	2022	DIFF	% DIFF	2023	2022	DIFF	% DIFF
5500	VILLAGE LINKS REVENUES:									
440550	Green Fees	\$ 2,400,000	\$ 448,634	\$ 430,222	\$ 18,412	4%	\$ 1,533,584	\$ 1,279,053	\$ 254,531	20%
440554	Pro Shop - Sales	170,000	32,861	30,312	2,549	8%	140,981	109,452	31,529	29%
440555	Motor Carts	600,000	113,509	107,655	5,855	5%	394,143	299,569	94,574	32%
440556	Driving Range	450,000	80,205	89,406	(9,200)	-10%	307,580	267,989	39,591	15%
440557	Resident Cards	32,000	2,010	2,340	(330)	-14%	34,545	32,385	2,160	7%
460100	Investment Income	9,000	4,212	1,534	2,678	175%	32,247	4,001	28,246	706%
489000	Miscellaneous Revenue	124,600	23,644	22,424	1,220	5%	90,694	79,263	11,431	14%
489100	Miscellaneous - Over/Short	-	(87)	41	(128)	-310%	(140)	(152)	11	-8%
	Total Revenues	\$ 3,785,600	\$ 704,989	\$ 683,934	\$ 21,055	3%	\$ 2,533,633	\$ 2,071,559	\$ 462,074	22%
	COST OF GOODS SOLD:									
520945	Cost of Goods Sold - Pro Shop	\$ 119,000	\$ 20,678	\$ 10,633	\$ 10,045	94%	\$ 97,527	\$ 65,362	\$ 32,165	49%
	Total Cost of Goods Sold	\$ 119,000	\$ 20,678	\$ 10,633	\$ 10,045	94%	\$ 97,527	\$ 65,362	\$ 32,165	49%
	Gross Profit	\$ 3,666,600	\$ 684,310	\$ 673,300	\$ 11,010	2%	\$ 2,436,106	\$ 2,006,197	\$ 429,908	21%
	OTHER OPERATING EXPENSES:									
510100	Salaries - Pensionable	\$ 1,110,450	\$ 90,771	\$ 129,222	\$ (38,451)	-30%	\$ 589,340	\$ 543,451	\$ 45,890	8%
510120	Salaries - Non-Pensionable	448,750	74,941	94,422	(19,481)	-21%	237,094	183,438	53,656	29%
510200	Salaries - Overtime	11,000	1,469	2,877	(1,407)	-49%	6,150	4,660	1,491	32%
510400	FICA Taxes	120,121	12,597	17,011	(4,415)	-26%	62,392	54,535	7,858	14%
510500	IMRF	46,972	3,755	8,672	(4,918)	-57%	24,286	36,002	(11,716)	-33%
590600	Health Insurance	152,100	10,088	15,954	(5,866)	-37%	74,108	78,398	(4,290)	-5%
52XXXX	Contractual Services	991,436	77,963	55,553	22,410	40%	446,636	416,806	29,830	7%
53XXXX	Commodities	415,226	45,214	36,117	9,097	25%	287,110	284,919	2,191	1%
	Total Operating Expenses	\$ 3,296,055	\$ 316,797	\$ 359,829	\$ (43,031)	-12%	\$ 1,727,117	\$ 1,602,208	\$ 124,910	8%
	Operating Income	\$ 370,545	\$ 367,513	\$ 313,472	\$ 54,041	17%	\$ 708,988	\$ 403,989	\$ 304,999	75%
	Operating Income Percentage	10%	52%	46%			28%	20%		

KEY METRICS

	<u>Goal</u>								
Rounds Played	78,000	14,499	14,075	424	50,024	41,938	8,086		
Revenue Per Round	\$ 48.53	\$ 48.62	\$ 48.59	\$ 0.03	\$ 50.65	\$ 49.40	\$ 1.25		
Resident Cards Sold	N/A	114	127	(13)	2,662	2,581	81		
Cost of Goods Sold % - Pro Shop	70%	63%	35%	28%	69%	60%	9%		
Personnel Expenses as % of Sales	50%	27%	39%	-12%	39%	43%	-4%		

VILLAGE LINKS
STATEMENT OF REVENUES, EXPENSES, AND CHANGES IN NET POSITION
GOLF
(Including Administration, Grounds, & Mechanical Maintenance)
As of July 31, 2023

ORG/ OBJECT	DESCRIPTION	2023 BUDGET	MONTH				YEAR-TO-DATE			
			2023	2022	DIFF	% DIFF	2023	2022	DIFF	% DIFF
<u>MISCELLANEOUS REVENUE</u>										
Miscellaneous Revenue includes the following items, which don't fit into any of the major revenue categories:										
	Adult & Junior Golf Lessons		\$ 11,765	\$ 15,238	\$ (3,473)		\$ 59,151	\$ 56,490	\$ 2,661	
	Hand Cart Rentals		6,662	4,734	1,928		17,763	14,935	2,828	
	Handicaps		-	-	-		-	-	-	
	Golf Club Rentals		2,005	1,490	515		6,130	3,530	2,600	
	Locker Rentals		-	-	-		2,280	2,240	40	
	Illinois Sales Tax (1.75%)		691	559	132		2,321	1,720	600	
	Glen Ellyn Food & Beverage Tax (1%)		67	56	11		235	181	54	
	Tree Donation		250	250	-		250	250	-	
	Miscellaneous		2,204	98	2,107		2,564	(84)	2,648	
	Total	\$ 124,600	\$ 23,644	\$ 22,424	\$ 1,220		\$ 90,694	\$ 79,263	\$ 11,431	

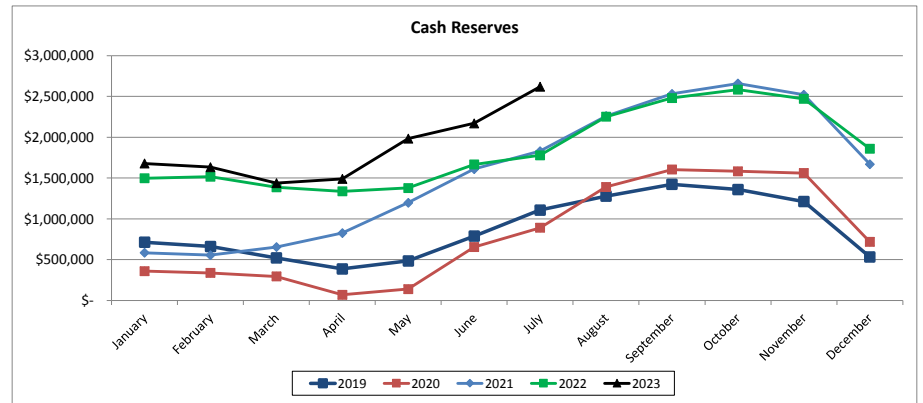
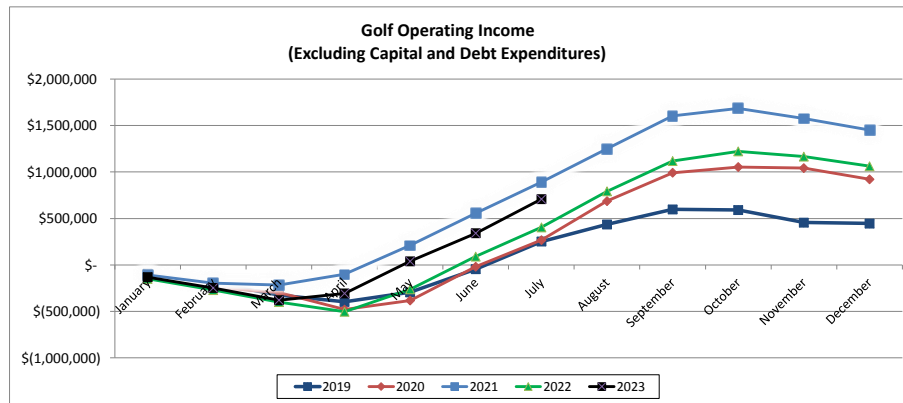
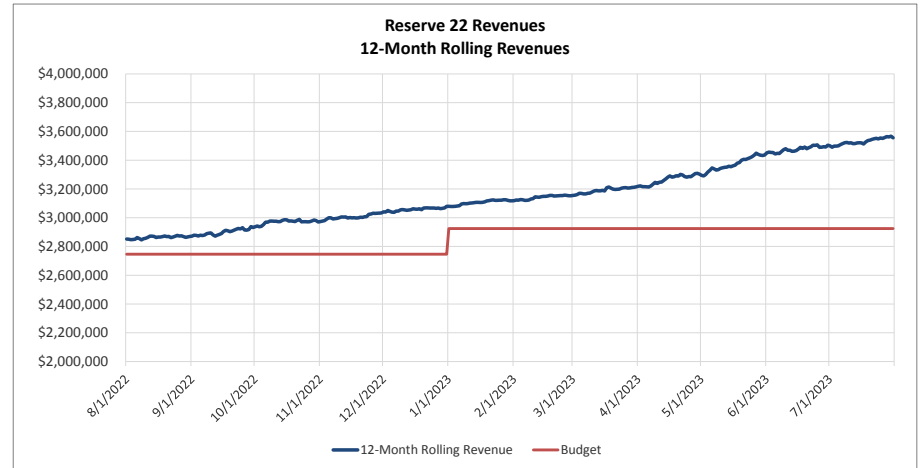
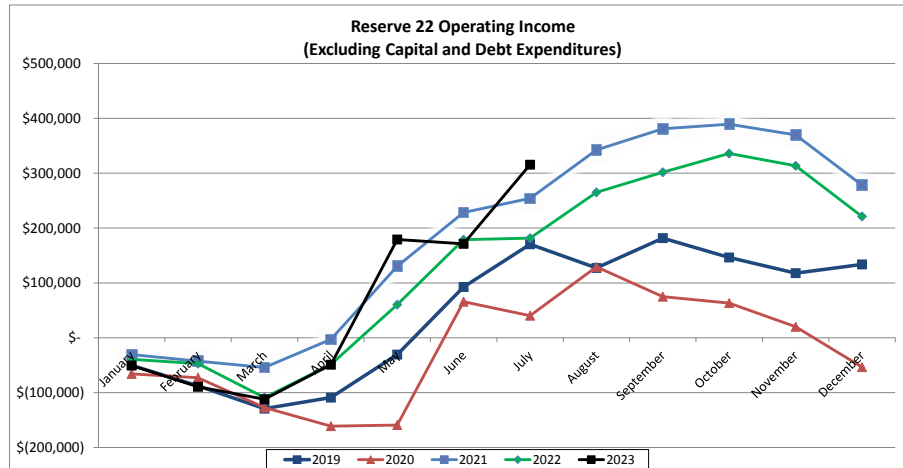
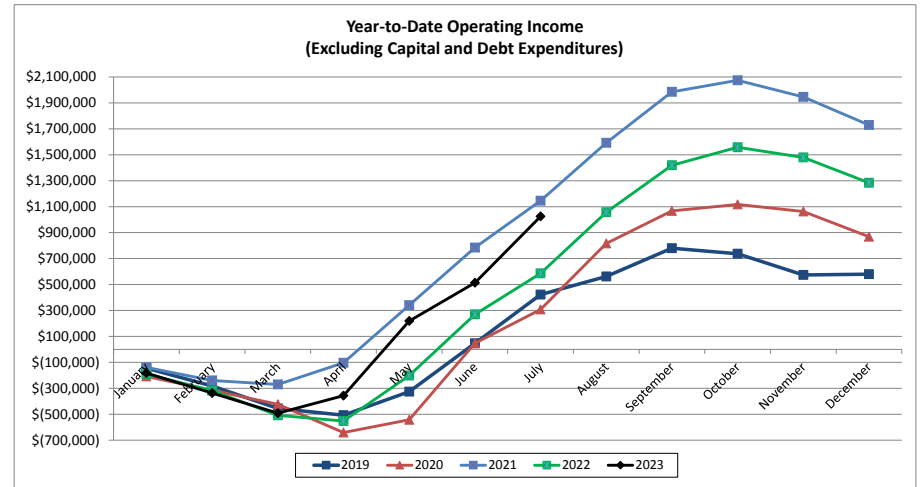
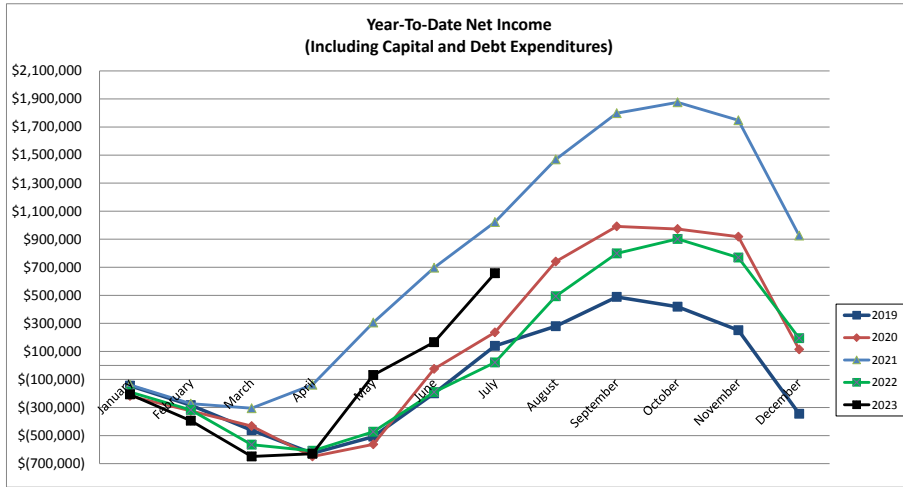
RESERVE 22
STATEMENT OF REVENUES, EXPENSES, AND CHANGES IN NET POSITION
As of July 31, 2023

ORG/ OBJECT	DESCRIPTION	2023 BUDGET	MONTH				YEAR-TO-DATE			
			2023	2022	DIFF	% DIFF	2023	2022	DIFF	% DIFF
5520	RESERVE 22 REVENUES:									
441100	Food	\$ 1,625,000	\$ 239,736	\$ 216,030	\$ 23,706	11%	\$ 1,199,766	\$ 924,907	\$ 274,859	30%
441101	Liquor	321,600	60,243	41,327	18,917	46%	250,901	174,142	76,759	44%
441102	Beer	492,900	82,948	81,440	1,508	2%	340,490	284,847	55,642	20%
441103	Wine	216,200	25,414	27,700	(2,285)	-8%	136,591	122,508	14,083	11%
441104	NA Beverages	89,700	23,006	18,367	4,639	25%	78,269	51,086	27,182	53%
441106	Room Charges	5,000	-	56	(56)	-100%	583	826	(243)	-29%
441107	Service Charges	173,900	21,581	17,211	4,370	25%	123,913	95,548	28,365	30%
489000	Miscellaneous Revenue	400	25	97	(72)	-74%	67	208	(141)	-68%
	Total Revenues	\$ 2,924,700	\$ 452,953	\$ 402,227	\$ 50,726	13%	\$ 2,130,579	\$ 1,654,073	\$ 476,506	29%
55730	COST OF GOODS SOLD:									
530400	Cost of Goods Sold - Beer	\$ 138,000	\$ 10,670	\$ 12,110	\$ (1,440)	-12%	\$ 68,051	\$ 66,703	\$ 1,348	2%
530401	Cost of Goods Sold - Wine	67,000	3,764	5,973	(2,209)	-37%	40,334	36,221	4,112	11%
530402	Cost of Goods Sold - Liquor	64,300	11,262	9,468	1,794	19%	55,950	42,663	13,288	31%
530405	Cost of Goods Sold - NA Beverages	31,400	7,990	7,313	677	9%	39,429	28,984	10,446	36%
530420	Cost of Goods Sold - Food	503,800	45,803	45,914	(111)	0%	383,069	301,558	81,511	27%
	Total Cost of Goods Sold	\$ 804,500	\$ 79,489	\$ 80,778	\$ (1,289)	-2%	\$ 586,834	\$ 476,128	\$ 110,706	23%
	Gross Profit	\$ 2,120,200	\$ 373,464	\$ 321,449	\$ 52,015	16%	\$ 1,543,745	\$ 1,177,945	\$ 365,800	31%
	Gross Profit Percentage	72%	82%	80%			72%	71%		
55730	OTHER OPERATING EXPENSES:									
510100	Salaries - Pensionable	\$ 638,200	\$ 71,452	\$ 77,666	\$ (6,214)	-8%	\$ 404,000	\$ 285,202	\$ 118,798	42%
510120	Salaries - Non-Pensionable	530,250	90,436	133,522	(43,087)	-32%	441,454	360,539	80,915	22%
510200	Salaries - Overtime	15,000	2,269	5,414	(3,146)	-58%	7,759	13,700	(5,941)	-43%
510399	Tips Paid Through Payroll	-	(2,631)	5,508	(8,139)	-148%	(5,171)	(5,654)	484	-9%
510400	FICA Taxes	127,813	16,402	22,111	(5,709)	-26%	83,037	64,470	18,566	29%
510500	IMRF	26,996	3,757	7,041	(3,283)	-47%	20,796	24,974	(4,178)	-17%
590600	Health Insurance	82,900	5,814	2,605	3,209	123%	34,762	26,294	8,468	32%
52XXXX	Contractual Services	156,741	26,857	21,267	5,589	26%	126,962	111,805	15,157	14%
53XXXX	Commodities	163,000	14,987	43,499	(28,512)	-66%	114,669	114,904	(236)	0%
	Total Operating Expenses	\$ 1,740,900	\$ 229,342	\$ 318,633	\$ (89,292)	-28%	\$ 1,228,268	\$ 996,234	\$ 232,034	23%
	Operating Income	\$ 379,300	\$ 144,122	\$ 2,816	\$ 141,306	5018%	\$ 315,477	\$ 181,711	\$ 133,766	74%
	Operating Income Percentage	13%	32%	1%			15%	11%		

RESERVE 22
STATEMENT OF REVENUES, EXPENSES, AND CHANGES IN NET POSITION
As of July 31, 2023

ORG/ OBJECT	DESCRIPTION	2023 BUDGET	MONTH				YEAR-TO-DATE			
			2023	2022	DIFF	% DIFF	2023	2022	DIFF	% DIFF
KEY METRICS										
			Goal							
Revenue Source:										
Restaurant/Bar		N/A	\$ 262,786	\$ 247,330	\$ 15,456	6%	\$ 1,221,324	\$ 970,158	\$ 251,166	26%
Banquets		N/A	120,474	93,051	27,423	29%	677,910	522,416	155,494	30%
Other		N/A	69,693	61,846	7,847	13%	231,345	161,500	69,845	43%
Total		\$ 2,924,700	\$ 452,953	\$ 402,227	\$ 50,726	13%	\$ 2,130,579	\$ 1,654,073	\$ 476,506	29%
Reserve 22 Revenues (Last 12 Months)		\$ 2,924,700					\$ 3,555,264	\$ 2,859,682	\$ 695,583	24%
Reserve 22 Expenses (Last 12 Months)		\$ 2,545,400					\$ 3,200,502	\$ 2,653,926	\$ 546,576	21%
# Guest Checks (Restaurant/Bar)		N/A	6,034	6,253	(219)		28,588	24,303	4,285	
Revenue Per Guest Check		N/A	\$ 43.55	\$ 39.55	\$ 4.00		\$ 42.72	\$ 39.92	\$ 2.80	
# Guests (Restaurant/Bar)		N/A	10,286	10,523	(237)		47,238	40,749	6,489	
Average Guest Spend		N/A	\$ 25.55	\$ 23.50	\$ 2.04		\$ 25.85	\$ 23.81	\$ 2.05	
Cost of Goods Sold %		28%	18%	20%	-3%		28%	29%	-1%	
Cost of Goods Sold % (By Category):										
Cost of Goods Sold - Beer		28%	13%	15%	-2%		20%	23%	-3%	
Cost of Goods Sold - Wine		31%	15%	22%	-7%		30%	30%	0%	
Cost of Goods Sold - Liquor		20%	19%	23%	-4%		22%	24%	-2%	
Cost of Goods Sold - NA Beverages		35%	35%	40%	-5%		50%	57%	-6%	
Cost of Goods Sold - Food		31%	19%	21%	-2%		32%	33%	-1%	
Personnel Expenses as % of Sales		49%	41%	62%	-20%		46%	47%	-1%	
Prime Cost (Cost of Goods Sold + Personnel Expenses) as % of Sales		76%	60%	82%	-22%		74%	76%	-2%	

Village Links / Reserve 22
Dashboard Financial Reports
As of July 31, 2023



VILLAGE LINKS / RESERVE 22
MONTHLY CASH INCREASE/DECREASE HISTORY (000)

	<u>JAN</u>	<u>FEB</u>	<u>MAR</u>	<u>APR</u>	<u>MAY</u>	<u>JUN</u>	<u>JUL</u>	<u>AUG</u>	<u>SEP</u>	<u>OCT</u>	<u>NOV</u>	<u>DEC</u>
2014	(112)	(270)	(77)	50	130	30	306	177	138	10	(148)	(663)
2015	(100)	(63)	9	67	80	153	356	352	239	(97)	(42)	(689)
2016	(114)	(20)	41	(109)	206	296	186	237	160	36	(76)	(671)
2017	(114)	42	(218)	(57)	(11)	223	328	291	72	(69)	(151)	(681)
2018	(113)	(50)	(157)	(56)	216	153	291	92	165	(102)	(160)	(716)
2019	(144)	(53)	(138)	(136)	99	304	319	171	146	(64)	(148)	(680)
2020	(173)	(21)	(43)	(225)	69	516	237	500	214	(23)	(21)	(843)
2021	(135)	(26)	96	172	371	412	220	447	272	127	(137)	(852)
2022	(173)	19	(130)	(48)	40	289	111	474	228	105	(115)	(612)
2023	(181)	(45)	(196)	53	503	177	449					

Avg	(136)	(49)	(81)	(29)	170	255	280	305	181	(9)	(111)	(712)
Best	(100)	42	96	172	503	516	449	500	272	127	(21)	(612)
Worst	(181)	(270)	(218)	(225)	(11)	30	111	92	72	(102)	(160)	(852)

NEXT 12 MONTH CASH BALANCE SCENARIOS

	2023 <u>JUL</u>	2023 <u>AUG</u>	2023 <u>SEP</u>	2023 <u>OCT</u>	2023 <u>NOV</u>	2023 <u>DEC</u>	2024 <u>JAN</u>	2024 <u>FEB</u>	2024 <u>MAR</u>	2024 <u>APR</u>	2024 <u>MAY</u>	2024 <u>JUN</u>
Avg	2,620	2,925	3,106	3,098	2,986	2,400	2,351	2,270	2,241	2,411	2,664	2,925
Best	2,620	3,120	3,392	3,519	3,498	2,886	2,928	3,024	3,196	3,699	4,215	4,571
Worst	2,620	2,712	2,784	2,682	2,522	2,017	1,954	1,736	1,511	1,500	1,530	1,641

actual



**Glen Ellyn Recreation
Commission**
535 Duane Street
Glen Ellyn, IL 60137

Meeting 8/25/2023 7:00 AM
Department: Village Links
Department Head: Jeff Vesevick
Category: Discussion Item
Prepared By: Steve Thompson

**AGENDA ITEM (ID
2023-777)**

DOC ID: 2023-777

Trustee Liaison - Steve Thompson

Statement of the Issue:

Analysis:

Budget Impact:

Contribution to Strategic Plan

Action Requested:

Attachments: