



Agenda
Village of Glen Ellyn
Recreation Commission Meeting
Friday, July 28, 2023
7:00 AM
Village Links/Reserve 22

Visitors are welcome to attend all meetings of the Recreation Commission.

- A. Call To Order**
- B. Public Comments**
- C. Approval of Minutes**
 - 1) Minutes - June 30, 2023
- D. Standing Reports**
 - 1) Manager - Jeff Vesevick
 - 2) Reserve 22 - Jon Satinover
 - 3) Financial - Jeff Vesevick
 - 4) Trustee Liaison - Steve Thompson
- E. Old Business**
- F. New Business**
- G. Next Meeting - August 25, 2023**
- H. Adjournment**



Minutes
Village of Glen Ellyn
Recreation Commission
Regular Meeting
June 30, 2023
7:00A
Village Links Board Room

Board or Commission: Recreation
Meeting: Regular
Quorum: Yes

Date: June 30, 2023
Called to Order: 7:00 a.m.
Adjourned: 8:05 a.m.

MEMBER ATTENDANCE:

Mark Reinke	Chairperson	Present
Nancy Carter	Commissioner	Present
Tony Coconate	Commissioner	Present
Brian Diver	Commissioner	Absent
Glen G. Graham	Commissioner	Present
Carol Scott	Commissioner	Present
Tom Slowinski	Commissioner	Present

Also Present:

Jeff Vesevick	General Manager / Staff Liaison	Present
Steve Thompson	Trustee Liaison	Present
Mark Franz	Village Manager	Absent
Noel Allen	Director of Golf	Present
Andrew Cross	Golf Course Superintendent	Present
Jon Satinover	Food & Beverage Director	Absent
Mike Campbell	Head Golf Professional	Absent

A. CALL TO ORDER/ROLL CALL

The June 30, 2023 meeting of the Recreation Commission was called to order at 7:00A.M at the Village Links of Glen Ellyn; 485 Winchell Way; Glen Ellyn, Illinois by Chairperson Reinke

B. APPROVAL OF MINUTES FROM MAY 26, 2023 MEETING

APPROVAL OF MINUTES FROM MAY 26, 2023 RECREATION COMMISSION MEETING

MOTION BY: Commissioner Carter

SECONDED BY: Commissioner Coconate

RESULT: Unanimous

C. PUBLIC COMMENT - None

D. STANDING REPORTS

1. *Manager - Jeff Vesevick* – Manager Vesevick reports we had a record month in May. We have had so little rain. Our golf revenues are up. Golfers are eager to get out on the course. We had a lot of play and business in the restaurant as well. Angela, our new banquet coordinator, is receiving a lot of requests for events. We were booking up to 5 events a day. Our banquets are up 40% for the year. A big kudos to our banquet staff. We hired a new equipment manager, Steven Arch, who came from DuPage Forest Preserve District. The dry weather did bring some challenges to Andrew and his crew. He has had his crew hand watering. We have had to turn on our irrigation system which we don't typically do until late June or early July. The irrigation system is holding up well. We did have it maintained last year. We have received several compliments on the greens. Because of the increase in banquets, we moved to hire a lead cook to do most of the prep work for the banquets. We now have a banquet cook, banquet bartender and an open position for a bar captain. These are all part time positions. John oversees the interviewing process and Angela will also participate in the interviewing process for new candidates. Our June is also tracking better than last year.

2. *Financial – Jeff Vesevick* – Manager Vesevick reports we are \$400,000 ahead from last year due to the great spring we've had this year. We are on our way to another great year. Cash reserves are at 1.9 million which is a very good position to be in. We have some projects coming up. Our master plan on the golf course is around 8 million that we have earmarked, if we decide full execution of the plan.

3. *Trustee Liaison – Steve Thompson* – Trustee Thompson reports we are still discussing and reviewing the comprehensive plan. This should be completed by the end of August. It is an important document that is the master plan for the village. There was a housing study done that will be presented to the Village Board on July 10. This study will kick off our zoning code changes. U.S Bank property is moving forward. This will be a joint venture with the Park District and Village to create a plaza or town square. There have been stakeholder meetings regarding this project. There will be public outreach tonight. If you would like to see the plans and provide public comment, please attend. Fireworks are July 4th, parade at noon at COD on Fawell Blvd. Billy Williams, former Cub Hall of Famer, will be the Grand Marshal.

E. Golf Shop Renovation - Noel Allen

1. 2023 Pro Shop Renovation - Noel Allen reports earlier in the year we made a presentation on improvements to the building. We went through some bidding and we accepted a bid for carpet replacement which is scheduled for installation in November. We have 2 quality vendors that gave us proposals for the Pro Shop renovation. The proposal from Barr came in at \$55,000 and Bauer was \$83,000. If we are comparing apples to apples, Barr's proposal is \$69,000. The increase of \$15,000 is due to the upgrade and quality in the amount of fixtures in the Bauer proposal. If we get the recommendation from the Recreation commission today, we will bring the proposal before the board in July. Allen adds, the counter itself in the pro-shop is the cost

difference between Barr and Bauer. Bauer's proposal on the bar is better and larger from an operational standpoint. Trustee Thompson suggests thinking about putting in a self-service area for driving range balls. The Recreation Commission reviews the proposals from Bauer and Barr. In reviewing the proposals, Allen adds Bauer's proposal also has more display pieces and the look and feel is better. He states, staff's recommendation is to go with Bauer.

Commissioner Diver motions to approve the Bauer proposal as presented; Commission Carter seconds the motion.

MOTION TO APPROVE BAUER PROPOSAL FOR GOLF PRO SHOP RENOVATION

MOTION BY: Commissioner Diver

SECONDED BY: Commissioner Carter

RESULT: Unanimous

F. OLD BUSINESS – The recreation commission compliments Andrew on all the tree work on the course. Vesevick states in the fall we can decide on what parts of the master plan we want to accomplish and then we all need to agree on that and also determine how this project will be funded. In the next 10 years we are going to have to also replace the irrigation system.

G. NEW BUSINESS – Commissioner asks about the house that is for sale and if there are any plans of entertaining the idea of buying that property for alternate uses (a facility for bridal parties or storage).

Trustee Thompson thanks the commission for their service and adds various members' terms will be up in July. Chairman Reinke has decided not to be reappointed as chairperson for next year so we are going to interview for a new chairperson. Vesevick adds Commissioner Graham's term is up in July and he is deciding whether he wants to be reappointed. Trustee Thompson adds Village Manager Franz would reappoint and the appointment would need to be approved by the Village Board.

H. NEXT MEETING - July 28, 2023

I. ADJOURNMENT

Adjournment- Commissioner Slowinski motions and Commissioner Carter seconds to adjourn the meeting. The meeting was adjourned at 8:05 a.m.

Submitted by Elisa Pollina, Recording Secretary

Reviewed by Jeff Vesevick, Staff Liaison



**Glen Ellyn Recreation
Commission**
535 Duane Street
Glen Ellyn, IL 60137

Meeting 7/28/2023 7:00 AM
Department: Village Links
Department Head: Jeff Vesevick
Category: Report
Prepared By: Jeff Vesevick

**AGENDA ITEM (ID # 2023-
506)**

DOC ID: 2023-506

Manager - Jeff Vesevick

Statement of the Issue:

Analysis:

Budget Impact:

Contribution to Strategic Plan

Action Requested:

Attachments:

1. Manager's Report - June 2023

Manager's Report for June 2023

Submitted by Jeff Vesevick, General Manager

June 2023 had near normal temperatures and was very dry. Looking at June observations from O'Hare, average temperature was 70.8°F (0.2°F above normal), precipitation was 2.36" (1.74" below normal). June was again a fantastic month for golf revenue as carts were available every day (100% availability) on both courses. Locally we received 1.34" of rain for the month but lost 5.96" of water through evapotranspiration, leaving us with a 4.62" water deficit. Our area was officially in a Severe Drought according to the US Drought Monitor.

High Temperatures In June																			
	2023	2022	2021	2020	2019	2018	2017	2016	2015	2014	2013	2012	2011	2010	2009	2008	2007	2006	2005
90° days	1	6	2	3	1	5	2	2	1	1		9	4		4	1	7	1	8
80° days	17	8	17	15	9	9	13	15	9	19	12	12	11	17	9	16	9	14	13
70° days	9	14	11	10	13	11	14	11	15	7	13	7	12	12	10	13	13	12	8
60° days	3	2		2	7	5	1	2	4	3	5	2	3	1	7		1	3	1
50° days									1										
40° days																			
30° days																			
Rain	1.3"	2.7"	4.8"	4.2"	3.1"	5.8"	3.2"	2.3"	8.0"	6.1"	2.8"	0.9"	4.7"	8.9"	3.6"	5.0"	3.5"	5.4"	0.6"

GOLF

Rounds played were up 12% for the month, and are up 28% for the year.

Greens Fees were up 14% for the month, and are up 28% for the year.

Motor Cart rentals were up 15% for the month, and are up 46% for the year.

Driving Range was up 2% for the month, and is up 27% for the year.

Golf Shop merchandise sales were up 32% for the month, and are up 37% for the year.

Overall Golf Revenue was up 14% for the month, and is up 30% for the year.

Golf Revenue June											
	2013	2014	2015	2016	2017	2018	2019	2020	2021	2022	2023
Rounds	10,189	11,305	10,936	12,307	11,815	10,459	11,782	13,350	12,452	13,288	14,823
Green Fees	252,324	291,012	277,526	310,002	307,505	279,480	325,972	367,622	367,567	403,115	458,908
Driving Range	0	37,032	40,604	45,584	42,677	44,326	48,808	55,264	65,367	79,812	81,411
Pro Shop	19,781	29,276	30,844	24,136	27,044	27,515	27,155	28,008	28,067	33,825	44,520
Carts	61,134	71,960	69,432	82,332	93,613	79,271	89,938	89,704	95,299	111,867	128,801
Resident Cards	2,820	4,380	3,770	3,910	3,930	3,060	3,860	6,080	2,620	3,540	3,340
Miscellaneous	9,187	18,008	8,700	17,468	10,104	13,122	13,435	18,768	12,324	13,414	18,140
Total Revenue	345,350	433,534	430,876	483,432	484,872	446,774	509,168	565,446	571,245	645,573	735,120
Total Golf Revenues in June were the highest in the past 11 years											

Golf outings scheduled in June were down about 6% from a year ago, which had little effect on our golf revenues, as regular play easily filled the vacancies. Golf revenue from outings totaled just over \$111k, from 14 outside events.

More than 600 guests participated in various golf events during the annual Have One on Us Guest Appreciation weekend, up significantly from 2022, mostly due to more favorable weather. Other June events included the Parent/Junior Championship, and Village Links Amateur Matches.

Green fee revenues were the highest ever reported for June, and golfers took to the Driving Range in record numbers as well, taking advantage of the excellent weather conditions, and a well maintained all grass teeing ground.

Junior Camps, consisting of Half Day and Full Day activities, continue to be popular, as participation is up year to date from 4% to 10%.

GOLF COURSE and GROUNDS

The Golf Course and Grounds remain in excellent condition, despite the challenges severe drought conditions present to the staff.

Grounds

1. Greens have remained firm and fast due to dry weather and increased rolling
2. Continuing to cross train part time seasonal staff
3. Continuing with Master Plan process
4. Bunkers raked daily, tweaking the process to improve the final product
5. Hand watering greens and tees almost daily
6. Filled All Tee Divots
7. All Bushes trimmed
8. All landscape beds edged
9. Drains and Irrigation heads trimmed
10. Yardage Plates in Fairways trimmed around and repainted
11. Halfway House exterior improvements completed
12. Cut out and removed damaged bunker liner, ongoing
13. 6 Irrigation repairs

14. 2 Fountain water line repairs
15. Pine trees raised throughout property, dead pines removed
16. Sucker removal and canopy raising on deciduous trees started
17. Mid-season 1 on 1 reviews with all seasonal staff
18. Panfish prepped for Past President's Event

Mechanical and Building Maintenance

1. Old work carts being resurrected
2. Shop cleanup and reorganization as time allows
3. 19 pieces of equipment were repaired and/or serviced
4. Kitchen A/C repaired
5. Replaced light fixture over char broiler
6. Replumbed double basin sink drain
7. Replumbed A/C drain in kitchen area
8. Multiple outlets replaced in kitchen

RESERVE 22

Restaurant and Bar sales were up 7% for the month, and are up 33% for the year.

Banquet sales were up 5% for the month, and are up 30% for the year.

Overall sales were up 15% for the month, and are up 34% for the year.

Reserve 22 - JUNE				Year to Date		
	2022	2023	+/-	2022	2023	+/-
Restaurant & Bar	253,728	272,426	7.4%	722,427	958,527	32.7%
Banquets	124,547	130,604	4.9%	370,683	483,403	30.4%
Beverage Cart	23,647	35,768	51.3%	32,798	62,685	91.1%
Halfway House	23,086	27,906	20.9%	46,757	69,731	49.1%
Other	36,672	56,176	53.2%	86,173	103,280	19.9%
Total Reserve 22	454,680	522,880	15.0%	1,251,487	1,677,627	34.1%

The great weather again had diners eager to eat outdoors.

The Banquet business remains strong, with inquiries on the rise. Many parties became more comfortable indoors, and party sizes began to grow again. Although somewhat limited in capacity, we have received numerous calls for wedding receptions. Our most popular events include class reunions, wedding showers, and baby showers. The increase in popularity has kept staff hopping, and it is stretching our facility capacity to the limit.

Many new faces were hired and trained, and many familiar ones returned. Executive Chef Tom Fota, while hiring an excellent Sous Chef in Cesar Perez, filled the Banquet Cook position to keep up with the demand. His current staff has done an excellent job keeping up with the increase in volume, in spite of continued labor shortages.

Director of Food and Beverage Jon Satinover, along with Restaurant Manager Brittany Eads, have done a fantastic job of hiring and training new staff members. Guest Satisfaction ratings continue to remain steady, averaging 4.6/5 stars for both service and food quality.



**Glen Ellyn Recreation
Commission**
535 Duane Street
Glen Ellyn, IL 60137

Meeting 7/28/2023 7:00 AM
Department: Village Links
Department Head: Jeff Vesevick
Category: Discussion Item
Prepared By: Jon Satinover

**AGENDA ITEM (ID
2023-507)**

DOC ID: 2023-507

Reserve 22 - Jon Satinover

Statement of the Issue:

Analysis:

Budget Impact:

Contribution to Strategic Plan

Action Requested:

Attachments:



**Glen Ellyn Recreation
Commission**
535 Duane Street
Glen Ellyn, IL 60137

Meeting 7/28/2023 7:00 AM
Department: Village Links
Department Head: Jeff Vesevick
Category: Report
Prepared By: Ann Pedersen, Jeff Vesevick

**AGENDA ITEM (ID
2023-508)**

DOC ID: 2023-508

Financial - Jeff Vesevick

Statement of the Issue:

Analysis:

Budget Impact:

Contribution to Strategic Plan

Action Requested:

Attachments:

1. Village Links - Financial Statements - June 2023
2. Cash Balance Scenarios

VILLAGE LINKS / RESERVE 22
STATEMENT OF REVENUES, EXPENSES, AND CHANGES IN NET POSITION
As of June 30, 2023

ORG	DESCRIPTION	2023 BUDGET	MONTH				YEAR-TO-DATE				
			2023	2022	DIFF	% DIFF	2023	2022	DIFF	% DIFF	
REVENUES:											
5500	Village Links Revenues	\$ 3,785,600	\$ 739,788	\$ 647,137	\$ 92,651	14%	\$ 1,828,644	\$ 1,387,625	\$ 441,019	32%	
5520	Reserve 22 Revenues	2,924,700	522,880	454,680	68,200	15%	1,677,626	1,251,846	425,780	34%	
Total Revenues		\$ 6,710,300	\$ 1,262,668	\$ 1,101,816	\$ 160,851	15%	\$ 3,506,271	\$ 2,639,472	\$ 866,799	33%	
EXPENDITURES:											
55700	Administration	\$ 723,337	\$ 48,620	\$ 37,204	\$ 11,415	31%	\$ 258,326	\$ 231,622	\$ 26,704	12%	
55710	Golf Course Maintenance	1,185,811	139,856	116,991	22,865	20%	545,151	487,586	57,565	12%	
55720	Golf Services	899,930	162,587	81,890	80,697	99%	421,060	329,941	91,119	28%	
55730	Reserve 22	2,545,400	530,725	336,201	194,523	58%	1,506,272	1,072,952	433,320	40%	
55740	Stormwater Management	53,399	2,469	1,613	856	53%	6,619	6,321	297	5%	
55750	Pro Shop Merchandise	154,196	36,576	30,531	6,045	20%	92,531	69,327	23,204	33%	
55780	Motorized Carts	57,678	13,304	8,660	4,643	54%	20,720	13,223	7,497	57%	
557X5	Mechanical Maintenance	340,704	33,685	16,932	16,754	99%	142,763	159,088	(16,325)	-10%	
Total Operating Expenses		\$ 5,960,455	\$ 967,821	\$ 630,022	\$ 337,799	54%	\$ 2,993,441	\$ 2,370,060	\$ 623,381	26%	
Operating Income		\$ 749,845	\$ 294,846	\$ 471,794	\$ (176,948)	-38%	\$ 512,830	\$ 269,412	\$ 243,418	90%	
Debt Service		300,300	45,150	49,590	(4,440)	-9%	45,150	49,590	(4,440)	-9%	
Capital Expenditures		597,446	15,235	139,815	(124,580)	-89%	302,349	410,085	(107,736)	-26%	
CHANGE IN NET POSITION		\$ (147,901)	\$ 234,461	\$ 282,389	\$ (47,928)	-17%	\$ 165,331	\$ (190,263)	\$ 355,594	-187%	

KEY METRICS

		<u>Goal</u>							
Personnel Expenses as % of Sales		49%		44%		27%		17%	
Cash Balance (End of Month, in \$000's)	\$	1,490	\$	2,171	\$	1,667	\$	504	

VILLAGE LINKS
STATEMENT OF REVENUES, EXPENSES, AND CHANGES IN NET POSITION
GOLF
(Including Administration, Grounds, & Mechanical Maintenance)
As of June 30, 2023

ORG/ OBJECT	DESCRIPTION	2023 BUDGET	MONTH				YEAR-TO-DATE			
			2023	2022	DIFF	% DIFF	2023	2022	DIFF	% DIFF
5500	VILLAGE LINKS REVENUES:									
440550	Green Fees	\$ 2,400,000	\$ 458,908	\$ 403,115	\$ 55,793	14%	\$ 1,084,950	\$ 848,831	\$ 236,119	28%
440554	Pro Shop - Sales	170,000	44,520	33,825	10,695	32%	108,120	79,139	28,981	37%
440555	Motor Carts	600,000	128,801	111,867	16,934	15%	280,634	191,915	88,719	46%
440556	Driving Range	450,000	81,411	79,812	1,599	2%	227,375	178,583	48,791	27%
440557	Resident Cards	32,000	3,340	3,540	(200)	-6%	32,535	30,045	2,490	8%
460100	Investment Income	9,000	3,999	1,013	2,986	295%	28,034	2,467	25,568	1037%
489000	Miscellaneous Revenue	124,600	18,848	13,914	4,934	35%	67,050	56,839	10,212	18%
489100	Miscellaneous - Over/Short	-	(40)	51	(91)	-177%	(54)	(193)	140	-72%
	Total Revenues	\$ 3,785,600	\$ 739,788	\$ 647,137	\$ 92,651	14%	\$ 1,828,644	\$ 1,387,625	\$ 441,019	32%
	COST OF GOODS SOLD:									
520945	Cost of Goods Sold - Pro Shop	\$ 119,000	\$ 32,848	\$ 27,930	\$ 4,918	18%	\$ 76,849	\$ 54,729	\$ 22,120	40%
	Total Cost of Goods Sold	\$ 119,000	\$ 32,848	\$ 27,930	\$ 4,918	18%	\$ 76,849	\$ 54,729	\$ 22,120	40%
	Gross Profit	\$ 3,666,600	\$ 706,939	\$ 619,207	\$ 87,732	14%	\$ 1,751,795	\$ 1,332,897	\$ 418,899	31%
	OTHER OPERATING EXPENSES:									
510100	Salaries - Pensionable	\$ 1,110,450	\$ 138,787	\$ 76,317	\$ 62,471	82%	\$ 498,569	\$ 414,229	\$ 84,341	20%
510120	Salaries - Non-Pensionable	448,750	102,273	49,251	53,021	108%	162,154	89,016	73,137	82%
510200	Salaries - Overtime	11,000	3,083	1,488	1,595	107%	4,681	1,783	2,898	163%
510400	FICA Taxes	120,121	18,422	9,512	8,910	94%	49,796	37,523	12,272	33%
510500	IMRF	46,972	5,780	5,090	690	14%	20,532	27,330	(6,798)	-25%
590600	Health Insurance	152,100	14,774	10,447	4,327	41%	64,020	62,444	1,576	3%
52XXXX	Contractual Services	991,436	96,266	58,720	37,546	64%	368,673	361,252	7,420	2%
53XXXX	Commodities	415,226	24,865	55,068	(30,203)	-55%	241,896	248,802	(6,906)	-3%
	Total Operating Expenses	\$ 3,296,055	\$ 404,248	\$ 265,891	\$ 138,357	52%	\$ 1,410,320	\$ 1,242,379	\$ 167,941	14%
	Operating Income	\$ 370,545	\$ 302,691	\$ 353,316	\$ (50,625)	-14%	\$ 341,475	\$ 90,517	\$ 250,958	277%
	Operating Income Percentage	10%	41%	55%			19%	7%		

KEY METRICS

	<u>Goal</u>								
Rounds Played	78,000	14,823	13,288	1,535		35,525	27,863	7,662	
Revenue Per Round	\$ 48.53	\$ 49.91	\$ 48.70	\$ 1.21		\$ 51.47	\$ 49.80	\$ 1.67	
Resident Cards Sold	N/A	185	192	(7)		2,548	2,454	94	
Cost of Goods Sold % - Pro Shop	70%	74%	83%	-9%		71%	69%	2%	
Personnel Expenses as % of Sales	50%	38%	24%	15%		44%	46%	-2%	

VILLAGE LINKS
STATEMENT OF REVENUES, EXPENSES, AND CHANGES IN NET POSITION
GOLF
(Including Administration, Grounds, & Mechanical Maintenance)
As of June 30, 2023

ORG/ OBJECT	DESCRIPTION	2023 BUDGET	MONTH				YEAR-TO-DATE			
			2023	2022	DIFF	% DIFF	2023	2022	DIFF	% DIFF
<u>MISCELLANEOUS REVENUE</u>										
Miscellaneous Revenue includes the following items, which don't fit into any of the major revenue categories:										
	Adult & Junior Golf Lessons		\$ 11,865	\$ 8,932	\$ 2,933		\$ 47,386	\$ 41,252	\$ 6,134	
	Hand Cart Rentals		3,680	3,251	429		11,101	10,201	900	
	Handicaps		-	-	-		-	-	-	
	Golf Club Rentals		2,230	1,320	910		4,125	2,040	2,085	
	Locker Rentals		-	-	-		2,280	2,240	40	
	Illinois Sales Tax (1.75%)		645	455	191		1,630	1,162	468	
	Glen Ellyn Food & Beverage Tax (1%)		63	45	18		169	125	44	
	Miscellaneous		365	(89)	453		360	(181)	541	
	Total	\$ 124,600	\$ 18,848	\$ 13,914	\$ 4,934		\$ 67,050	\$ 56,839	\$ 10,212	

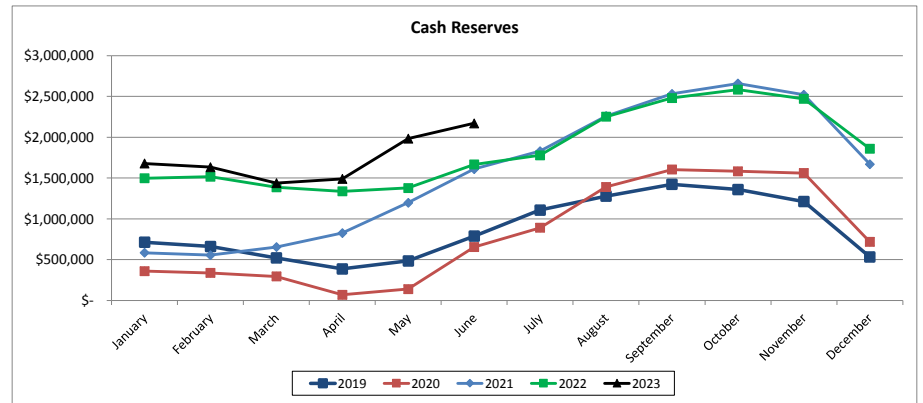
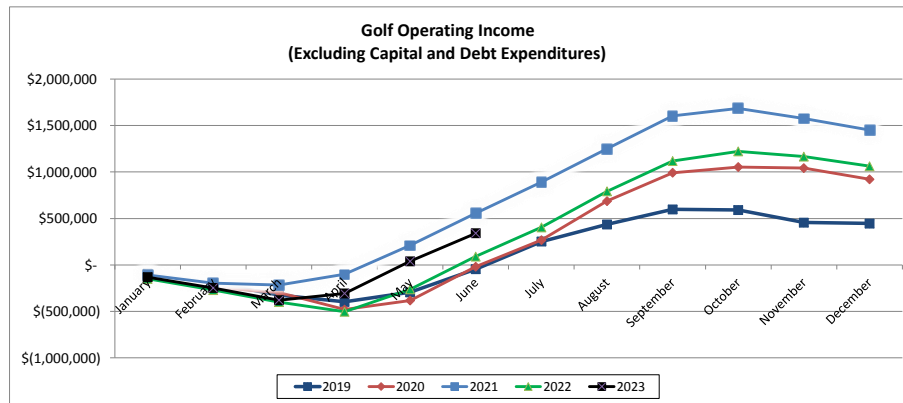
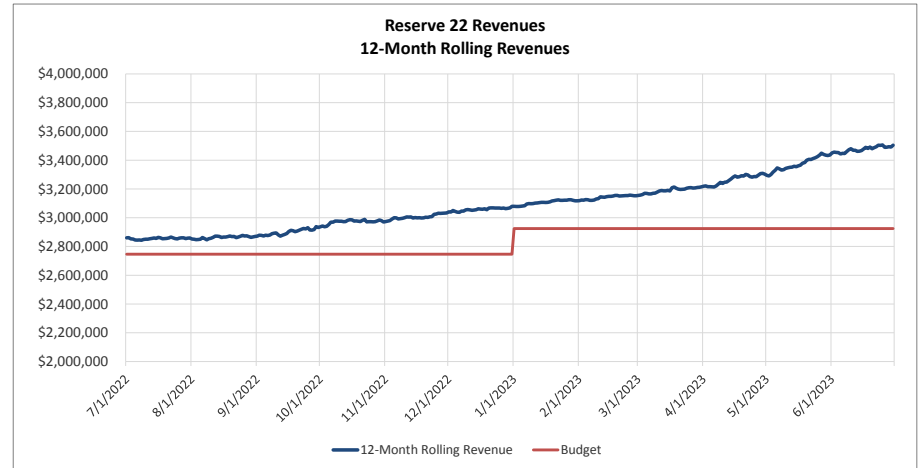
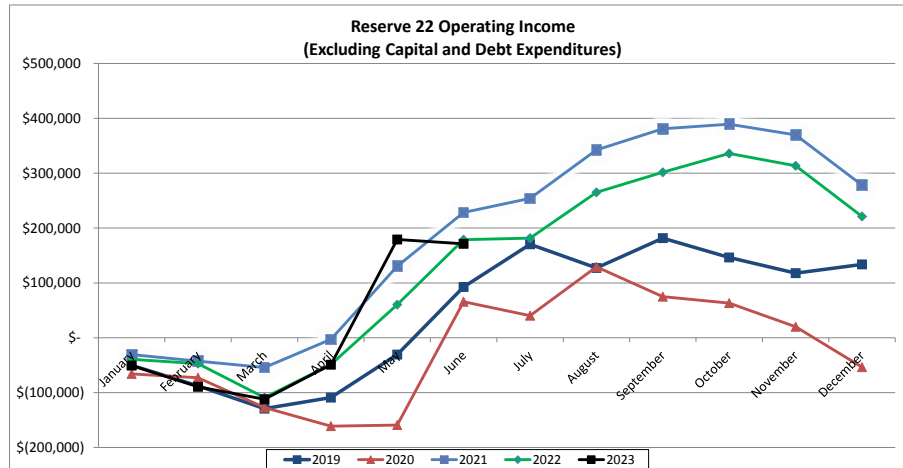
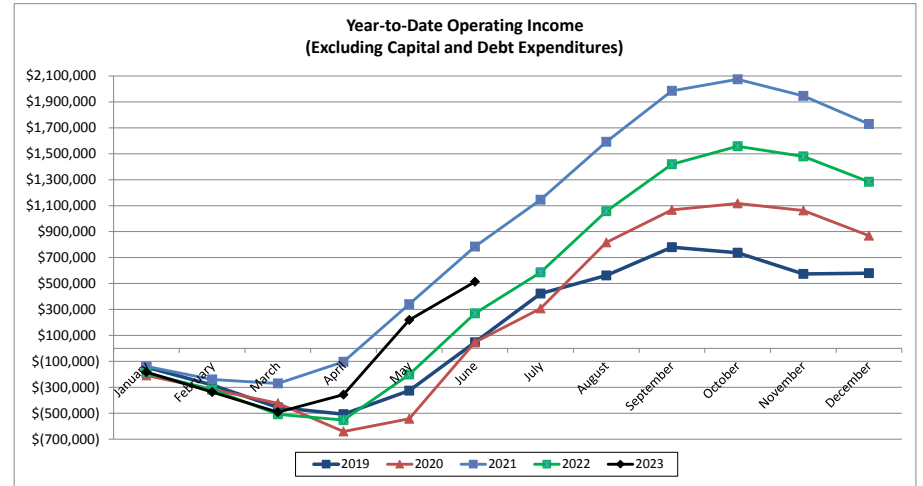
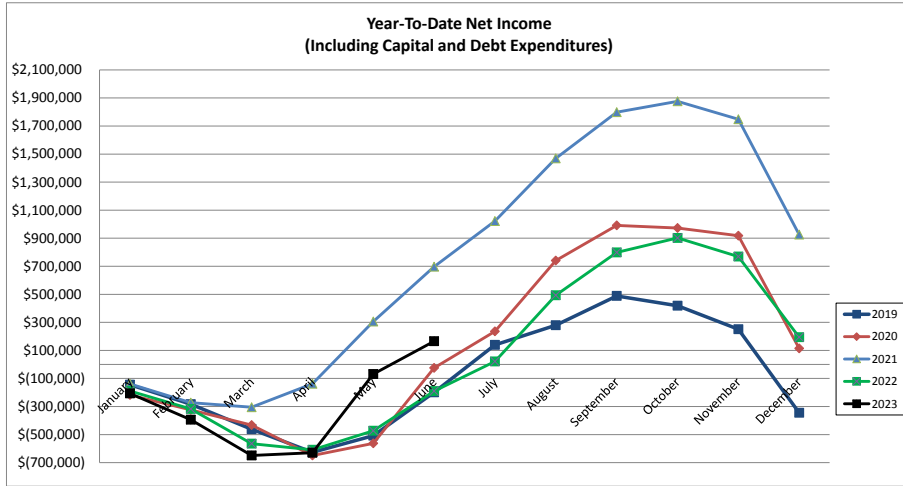
RESERVE 22
STATEMENT OF REVENUES, EXPENSES, AND CHANGES IN NET POSITION
As of June 30, 2023

ORG/ OBJECT	DESCRIPTION	2023 BUDGET	MONTH				YEAR-TO-DATE			
			2023	2022	DIFF	% DIFF	2023	2022	DIFF	% DIFF
5520	RESERVE 22 REVENUES:									
441100	Food	\$ 1,625,000	\$ 272,426	\$ 243,756	\$ 28,670	12%	\$ 960,030	\$ 708,877	\$ 251,153	35%
441101	Liquor	321,600	68,420	50,914	17,505	34%	190,658	132,816	57,843	44%
441102	Beer	492,900	101,625	88,368	13,257	15%	257,542	203,407	54,135	27%
441103	Wine	216,200	30,164	27,665	2,499	9%	111,177	94,809	16,368	17%
441104	NA Beverages	89,700	22,267	16,111	6,156	38%	55,263	32,719	22,543	69%
441106	Room Charges	5,000	-	-	-	0%	583	770	(187)	-24%
441107	Service Charges	173,900	28,046	27,866	181	1%	102,332	78,337	23,995	31%
489000	Miscellaneous Revenue	400	(69)	-	(69)	0%	42	111	(69)	-62%
	Total Revenues	\$ 2,924,700	\$ 522,880	\$ 454,680	\$ 68,200	15%	\$ 1,677,626	\$ 1,251,846	\$ 425,780	34%
55730	COST OF GOODS SOLD:									
530400	Cost of Goods Sold - Beer	\$ 138,000	\$ 25,288	\$ 24,133	\$ 1,155	5%	\$ 57,381	\$ 54,592	\$ 2,789	5%
530401	Cost of Goods Sold - Wine	67,000	10,212	11,361	(1,150)	-10%	36,570	30,248	6,321	21%
530402	Cost of Goods Sold - Liquor	64,300	18,972	16,660	2,312	14%	44,689	33,195	11,493	35%
530405	Cost of Goods Sold - NA Beverages	31,400	15,230	10,342	4,888	47%	31,439	21,670	9,769	45%
530420	Cost of Goods Sold - Food	503,800	125,104	94,601	30,503	32%	337,267	255,644	81,622	32%
	Total Cost of Goods Sold	\$ 804,500	\$ 194,805	\$ 157,097	\$ 37,708	24%	\$ 507,345	\$ 395,351	\$ 111,994	28%
	Gross Profit	\$ 2,120,200	\$ 328,075	\$ 297,582	\$ 30,492	10%	\$ 1,170,281	\$ 856,496	\$ 313,786	37%
	Gross Profit Percentage	72%	63%	65%			70%	68%		
55730	OTHER OPERATING EXPENSES:									
510100	Salaries - Pensionable	\$ 638,200	\$ 89,716	\$ 43,411	\$ 46,305	107%	\$ 332,548	\$ 207,536	\$ 125,012	60%
510120	Salaries - Non-Pensionable	530,250	136,427	74,238	62,189	84%	351,019	227,017	124,002	55%
510200	Salaries - Overtime	15,000	3,527	2,987	540	18%	5,491	8,286	(2,795)	-34%
510399	Tips Paid Through Payroll	-	15,458	(2,067)	17,525	-848%	(2,540)	(11,163)	8,623	-77%
510400	FICA Taxes	127,813	24,225	12,570	11,655	93%	66,635	42,359	24,276	57%
510500	IMRF	26,996	4,995	4,158	837	20%	17,039	17,934	(895)	-5%
590600	Health Insurance	82,900	7,742	3,384	4,358	129%	28,948	23,689	5,259	22%
52XXXX	Contractual Services	156,741	28,932	27,859	1,073	4%	100,105	90,537	9,568	11%
53XXXX	Commodities	163,000	24,898	12,564	12,333	98%	99,682	71,406	28,276	40%
	Total Operating Expenses	\$ 1,740,900	\$ 335,919	\$ 179,104	\$ 156,815	88%	\$ 998,927	\$ 677,601	\$ 321,325	47%
	Operating Income (Loss)	\$ 379,300	\$ (7,845)	\$ 118,478	\$ (126,323)	-107%	\$ 171,355	\$ 178,894	\$ (7,540)	-4%
	Operating Income (Loss) Percentage	13%	-2%	26%			10%	14%		

RESERVE 22
STATEMENT OF REVENUES, EXPENSES, AND CHANGES IN NET POSITION
As of June 30, 2023

ORG/ OBJECT	DESCRIPTION	2023 BUDGET	MONTH				YEAR-TO-DATE			
			2023	2022	DIFF	% DIFF	2023	2022	DIFF	% DIFF
KEY METRICS										
			Goal							
Revenue Source:										
Restaurant/Bar		N/A	\$ 294,870	\$ 253,718	\$ 41,152	16%	\$ 958,538	\$ 722,828	\$ 235,710	33%
Banquets		N/A	152,222	145,023	7,199	5%	557,436	429,365	128,072	30%
Other		N/A	75,787	55,938	19,850	35%	161,652	99,654	61,998	62%
Total		\$ 2,924,700	\$ 522,880	\$ 454,680	\$ 68,200	15%	\$ 1,677,626	\$ 1,251,846	\$ 425,780	34%
Reserve 22 Revenues (Last 12 Months)		\$ 2,924,700					\$ 3,504,538	\$ 2,857,565	\$ 646,974	23%
Reserve 22 Expenses (Last 12 Months)		\$ 2,545,400					\$ 3,291,082	\$ 2,628,783	\$ 662,299	25%
# Guest Checks (Restaurant/Bar)		N/A	7,425	6,312	1,113		22,554	18,050	4,504	
Revenue Per Guest Check		N/A	\$ 39.71	\$ 40.20	\$ (0.48)		\$ 42.50	\$ 40.05	\$ 2.45	
# Guests (Restaurant/Bar)		N/A	11,952	10,760	1,192		36,949	30,226	6,723	
Average Guest Spend		N/A	\$ 24.67	\$ 23.58	\$ 1.09		\$ 25.94	\$ 23.91	\$ 2.03	
Cost of Goods Sold %		28%	37%	35%	3%		30%	32%	-1%	
Cost of Goods Sold % (By Category):										
Cost of Goods Sold - Beer		28%	25%	27%	-2%		22%	27%	-5%	
Cost of Goods Sold - Wine		31%	34%	41%	-7%		33%	32%	1%	
Cost of Goods Sold - Liquor		20%	28%	33%	-5%		23%	25%	-2%	
Cost of Goods Sold - NA Beverages		35%	68%	64%	4%		57%	66%	-9%	
Cost of Goods Sold - Food		31%	46%	39%	7%		35%	36%	-1%	
Personnel Expenses as % of Sales		49%	50%	31%	19%		47%	42%	5%	
Prime Cost (Cost of Goods Sold + Personnel Expenses) as % of Sales		76%	88%	66%	23%		78%	74%	4%	

Village Links / Reserve 22
Dashboard Financial Reports
As of June 30, 2023



VILLAGE LINKS / RESERVE 22
MONTHLY CASH INCREASE/DECREASE HISTORY (000)

	<u>JAN</u>	<u>FEB</u>	<u>MAR</u>	<u>APR</u>	<u>MAY</u>	<u>JUN</u>	<u>JUL</u>	<u>AUG</u>	<u>SEP</u>	<u>OCT</u>	<u>NOV</u>	<u>DEC</u>
2014	(112)	(270)	(77)	50	130	30	306	177	138	10	(148)	(663)
2015	(100)	(63)	9	67	80	153	356	352	239	(97)	(42)	(689)
2016	(114)	(20)	41	(109)	206	296	186	237	160	36	(76)	(671)
2017	(114)	42	(218)	(57)	(11)	223	328	291	72	(69)	(151)	(681)
2018	(113)	(50)	(157)	(56)	216	153	291	92	165	(102)	(160)	(716)
2019	(144)	(53)	(138)	(136)	99	304	319	171	146	(64)	(148)	(680)
2020	(173)	(21)	(43)	(225)	69	516	237	500	214	(23)	(21)	(843)
2021	(135)	(26)	96	172	371	412	220	447	272	127	(137)	(852)
2022	(173)	19	(130)	(48)	40	289	111	474	228	105	(115)	(612)
2023	(181)	(45)	(196)	53	503	177						

Avg	(136)	(49)	(81)	(29)	170	255	261	305	181	(9)	(111)	(712)
Best	(100)	42	96	172	503	516	356	500	272	127	(21)	(612)
Worst	(181)	(270)	(218)	(225)	(11)	30	111	92	72	(102)	(160)	(852)

NEXT 12 MONTH CASH BALANCE SCENARIOS

	2023 <u>JUN</u>	2023 <u>JUL</u>	2023 <u>AUG</u>	2023 <u>SEP</u>	2023 <u>OCT</u>	2023 <u>NOV</u>	2023 <u>DEC</u>	2024 <u>JAN</u>	2024 <u>FEB</u>	2024 <u>MAR</u>	2024 <u>APR</u>	2024 <u>MAY</u>
Avg	2,171	2,432	2,737	2,918	2,910	2,799	2,212	2,163	2,082	2,053	2,223	2,476
Best	2,171	2,527	3,027	3,299	3,426	3,405	2,793	2,835	2,931	3,103	3,606	4,122
Worst	2,171	2,282	2,374	2,446	2,344	2,184	1,679	1,616	1,398	1,173	1,162	1,192

actual



**Glen Ellyn Recreation
Commission**
535 Duane Street
Glen Ellyn, IL 60137

Meeting 7/28/2023 7:00 AM
Department: Village Links
Department Head: Jeff Vesevick
Category: Discussion Item
Prepared By: Steve Thompson

**AGENDA ITEM (ID
2023-509)**

DOC ID: 2023-509

Trustee Liaison - Steve Thompson

Statement of the Issue:

Analysis:

Budget Impact:

Contribution to Strategic Plan

Action Requested:

Attachments: