Agenda
Village of Glen Ellyn
Recreation Commission Meeting
Friday, May 26, 2023
7:00 AM
Village Links/Reserve 22

Visitors are welcome to attend all Recreation Commission meetings.

A. **Call To Order**

B. **Public Comments**

C. **Approval of Minutes**

1) Minutes - April 28, 2023

D. **Standing Reports**

1) Manager - Jeff Vesevick
2) Reserve 22 - Jon Satinover
3) Financial - Jeff Vesevick
4) Trustee Liaison - Steve Thompson

E. **Old Business**

F. **New Business**

G. **Next Meeting - June 30, 2023**

H. **Adjournment**

RECREATION COMMISSION
MINUTES
APRIL 28, 2023

Board or Commission:	Recreation	**Called to Order:**	7:00A.M.
Meeting:	Regular	**Adjourned:**	8:50A.M.
Quorum:	Yes		

MEMBER ATTENDANCE:

Mark Reinke	Chair	Present
Nancy Carter	Commissioner	Present
Tony Coconate	Commissioner	Present
Brian Diver	Commissioner	Present
Glen G. Graham	Commissioner	Present
Carol Scott	Commissioner	Present
Tom Slowinski	Commissioner	Present

Also, Present:

Jeff Vesevick	General Manager / Staff Liaison	Present
Steve Thompson	Trustee Liaison	Present
Mark Franz	Village Manager	Present
Mike Campbell	Golf Professional	Present
Noel Allen	Director of Golf	Present
Andrew Cross	Golf Course Superintendent	Present
Jon Satinover	Food and Beverage Director	Present

A. CALL TO ORDER

The April 28, 2023 meeting of the Recreation Commission was called to order at 7:00A.M. at the Village Links of Glen Ellyn; 485 Winchell Way; Glen Ellyn, Illinois by Chair Reinke.

B. PUBLIC COMMENTS

None.

C. APPROVAL OF MINUTES FROM MARCH 31, 2023 MEETING

1. MOVE TO APPROVE MINUTES OF MEETING FROM 3/31/2023 AS PRESENTED.

RESULT:	**Motion Unanimously Carried**
MOVER:	**Commissioner Diver**
SECONDER:	**Commissioner Scott**
AYES:	**Carter, Diver, Coconate, Graham, Reinke, Scott, and Slowinski**
NAYES:	**None**
ABSENT:	**None**

D. STANDING REPORTS

1. Manager – Jeff Vesevick

General Manager Vesevick said March was not the best time for the Links 22 with the volatile temperatures. Rounds were down for the month. A total of 71 participants registered for the permanent tee time program, which is slightly down from last year. The golf leagues are starting to play. With the mild winter, the greens are in good condition. Some tree removal and bunker work has been done by the grounds crew.

General Manager Vesevick noted the Halfway House exterior enhancements should get started in the next week or two. The Halfway House restroom renovation is completed. The bid documents for the Clubhouse improvements are ready. Staff is also looking at carpeting options for portions of the Clubhouse as well. The door upgrades will be revisited at another time, because the Village did not receive any bids for this project. The Clubhouse upgrades will take place in the fall during the off-season to avoid disruption during the busy season.

2. <u>Reserve 22 – Jon Satinover</u>

   Food and Beverage Director Jon Satinover said Reserve 22 sales were up by $61,000 for the month of March. For this past Easter, Reserve 22 ended up with about 450 covers. Reserve 22 is hoping to have 750 covers for Mother's Day. The menu change has been very well received by guests. Event Planning and Sales Coordinator Angela Stafford created a Warhol catering menu in connection with the upcoming Warhol exhibit at the College of DuPage McAninch Arts Center. The new Restaurant Manager, Brittany Eads, created a training program for new hires. The banquet business continues to do really well. Food and Beverage Director Jon Satinover said going into the spring he feels confident with the staffing levels and training.

3. <u>Financial – Jeff Vesevick</u>

   General Manager Vesevick said Reserve 22 experienced the biggest volume ever for March, but also incurred the highest expenses as well. New umbrellas and a new dishwasher machine were purchased. Village Manager Franz inquired if Martin has compiled Master Plan cost estimates, and if revenue loss has been factored in, and how the course is going to manage this. General Manager Vesevick said this is all part of the Master Plan process and included in the next steps.

4. <u>Trustee Liaison – Steve Thompson</u>

   Trustee Thompson updated the Recreation Commission on the recent activities of the Village Board.

E. GOLF COURSE MAINTENANCE SUMMARY AND PLAN – ANDREW CROSS

Golf Course Superintendent Cross said the biggest challenge for 2022 was labor. Some of the biggest accomplishments in 2022 included getting the weeds under control. All the benches and ball washers have been replaced. Golf Course Superintendent Cross discussed how the new equipment has enhanced course maintenance. The whole idea is to improve playability and consistency. Safety is still a top priority. The Grounds Crew is always looking for ways to improve efficiencies. Commissioner Graham said the appearance and the playability of the golf course has improved dramatically since Golf Course Superintendent Cross started. Commissioner Graham asked what the life expectancy is for the recent equipment purchases. Golf Course Superintendent Cross replied about 10 years with some value at the time of trade-in. Chair Reinke thanked Golf Course Superintendent Cross for the report and told him to keep up the good work.

F. GOLF COURSE MASTER PLAN CONCEPTS – GREG MARTIN

Greg Martin presented the Master Plan key concepts. Martin said the common theme of the Mater Plan is update and upgrade, but keep the Village Links as is. Martin explained staff is halfway through the Master Plan process, which includes an analysis of strengths, weaknesses, opportunities, and threats. The Village Links strengths include the garden and the fantastic atmosphere, while the weaknesses include the bunkers and the trees. The opportunities are to simplify the maintenance process and remove non-native trees, while the threats include aging infrastructure, higher labor costs, and other competing courses improving their sites.

The project mission statement is to improve the Village Links golf course to ensure its continued operating success, while making the entire experience more user friendly. Martin noted there is a cost of not doing anything which includes less efficient maintenance operations, higher recovery costs, decreased revenue, and eroding customer satisfaction. The guiding principles for the Master Plan include modernizing the golf course, build features for better enjoyment and operations and management, while creating a golf experience that is simultaneously played for golfers.

Some of the Master Plan goals include reducing maintenance demands, improve bunker drainage, improve playability, all while retaining character of the golf course. Martin is proposing the Village Links consider the Better Billy Bunker Method, which makes bunkers last longer and less time is spent on recovery. Martin said there are some parking challenges at the Village Links and there are some options that should be considered. Martin also proposed heated hitting bays, and expanding the practice tee. Martin said he would like to expand the landing area, provide more tee space, and expand the fairway. Martin also proposed making the golf range more storm water friendly.

Discussion ensued regarding proposed improvements throughout the courses. Martin said the bottom line is fewer bunkers in more relevant locations, wider fairways and landing areas for higher handicaps, expand the greens surrounds, expand the tee surface, and improve parking for Clubhouse access. The next steps in the process are to determine the costs and then implementation. Chair Reinke inquired about the project's impact on playability. Martin suggested working on 9-holes at a time in three (3) separate seasons. Chair Reinke commended Martin's efforts on today's presentation.

G. OLD BUSINESS

None.

H. NEW BUSINESS
None.

I. NEXT MEETING – 5/26/2023

J. ADJOURNMENT
Commissioner Scott moved and Commissioner Slowinksi seconded, to adjourn the meeting. The meeting was adjourned at 8:50A.M.

Submitted by Aileen Haslett, Recording Secretary
Reviewed by General Manager Jeff Vesevick

Glen Ellyn Recreation Commission
535 Duane Street
Glen Ellyn, IL 60137

Meeting 5/26/2023 7:00 AM
Department: Village Links
Department Head: Jeff Vesevick
Category: Report
Prepared By: Jeff Vesevick

AGENDA ITEM (ID # 2023-62)

DOC ID: 2023-62

Manager - Jeff Vesevick

Statement of the Issue:

Analysis:

Budget Impact:

Contribution to Strategic Plan (if applicable)

Action Requested:

Attachments:

1. Manager's Report - April 2023

VILLAGE LINKS
GLEN ELLYN

RESERVE 22 TWENTY-TWO

Manager’s Report for April 2023

Prepared by Jeff Vesevick, General Manager

April 2023 was warm and dry. Looking at April observations from O’Hare, average temperature was 51.8°F (2.0°F below normal), precipitation was 2.02” (1.73” below normal), and snowfall was 0.5” (0.8” below normal). April was a great month for golf revenue as only 11 of 30 days experienced frost delays, and amazingly carts were available for 26 of 30 days (87% availability) on the 18-hole course and 24 of 30 days (80% availability) on the 9-hole course.

High Temperatures In April																			
	2023	2022	2021	2020	2019	2018	2017	2016	2015	2014	2013	2012	2011	2010	2009	2008	2007	2006	2005
90º days																			
80º days	3	1	3				1	2				1	1	4	2	1	2	1	3
70º days	6	2	5	3	5	1	11	6	3	3	2	3	4	8	3	8	4	10	7
60º days	7	6	6	10	9	9	4	4	13	12	10	12	4	12	6	5	7	9	7
50º days	9	13	12	8	10	3	11	8	9	10	6	10	14	5	11	11	8	8	11
40º days	3	8	4	7	6	7	3	8	2	4	11	4	6	1	6	5	3	2	2
30º days	2		1	2		10		2		1	1		1		2		6		
Rain	2.0"	5.6"	0.7"	3.6"	4.8"	2.1"	5.5"	2.7"	2.8"	3.1"	9.1"	1.9"	4.5"	2.5"	4.7"	2.9"	3.0"	3.5"	2.3"
Snow					9.0"	4.5"									2"		2"		

GOLF

Revenues in all categories showed significant increase from a year ago, as we continue on our Spring roller coaster, which is not atypical.

Golf Staff is busy recalling part-time workers from 2022, and trying to fill in the gaps with new team members. Response has rebounded from a year ago, and staff is filling in nicely.

Head Golf Professional Mike Campbell is filling the Golf Shop with merchandise, after a recent stint with supply chain issues.

Golf Revenue April											
	2013	**2014**	**2015**	**2016**	**2017**	**2018**	**2019**	**2020**	**2021**	**2022**	**2023**
Rounds	3,746	4,749	5,677	5,286	5,281	3,318	3,826	0	7,277	3,509	6,676
Green Fees	81,570	102,862	118,672	108,704	103,595	64,117	85,950	0	213,200	108,237	207,961
Driving Range	0	22,653	28,206	22,369	24,474	18,810	23,199	0	49,594	28,003	51,509
Pro Shop	5,501	12,441	15,700	14,573	17,400	14,175	11,454	1,397	18,467	11,275	20,964
Carts	17,169	23,427	31,287	27,744	32,360	18,528	21,984	0	51,278	11,396	47,037
Resident Cards	4,250	4,870	5,370	4,490	4,540	3,080	3,800	40	5,040	3,660	6,600
Miscellaneous	8,416	8,721	9,984	9,355	18,443	6,320	10,877	776	9,235	6,677	8,412
Total Revenue	**116,944**	**174,973**	**212,844**	**187,236**	**200,812**	**125,030**	**157,263**	**2,213**	**346,668**	**169,246**	**346,200**
Golf revenues were 2nd highest in the past 11 years											

Rounds played were up 90%% for the month, and are up 66% for the year.
Green Fees were up 92% for the month, and are up 91% for the year.
Driving Range sales were up 84% for the month, and are up 59% for the year.
Motor Cart sales were down 78% for the month, and are down 75% for the year.
Resident Card sales were up 80% for the month, and are up 11% for the year.
Overall Golf Revenue was up 105% for the month, and is up 68% for the year.

The half day and all day Junior Golf Camps are starting to fill up, with March registration for these fun-filled instructional sessions down only slightly from this time a year ago. The Junior Golf Program at the Village Links remains strong, led by PGA Professional Vincent Crovetti, who incorporates a variety of entertaining instructional methods to make learning the game fun and captivating.

Discussions are underway to finalize details of this year's HAVE ONE ON US customer appreciation weekend on June 2 & 3. The Golf Staff is putting together a new format for events and contests.

RESERVE 22

Advertisements were placed and prospects interviewed for all seasonal positions. The number of available workers continues to be the biggest challenge facing food and beverage operations for the upcoming season.

Easter Sunday was a huge success, as staff utilized the installation of a heated tent on the Banquet Patio and some sidewalls on the outside bar to allow guests to enjoy the Brunch outdoors.

Preparations and promotions are underway for the popular Mother's Day Brunch on Sunday, May 14.

Staff is recruiting for an experienced Banquet Cook, to help the current staff to better accommodate the increase in banquet events.

RESULTS

Reserve 22 - APRIL				Year to Date		
	2022	2023	+/-	2022	2023	+/-
Restaurant & Bar	113,098	170,840	*51.1%*	274,122	384,565	*40.3%*
Banquets	67,287	81,932	*21.8%*	138,676	226,046	*63.0%*
Beverage Cart	293	5,225	*1683.3%*	293	5,225	*1683.3%*
Halfway House	6,136	13,752	*124.1%*	6,136	13,752	*124.1%*
Other	6,201	18,278	*194.8%*	26,580	41,452	*55.9%*
Total Reserve 22	**200,370**	**290,027**	***44.7%***	445,807	**671,040**	***50.5%***

The return of the Banquet business has been fantastic, as new Event Planning and Sales Coordinator Angela Stafford and her hard working staff have built a reputation as a go-to venue. Year 2023 was by far our best April, and year to date ever, for banquet revenues. With continued interest in our facility, available dates are filling fast.

GROUNDS

April was again busy for Grounds staff, but for different reasons from an extremely wet 2022. Staff was able to get out and complete many projects, including re-building a wall, converting areas to sod, and placing golf course equipment. Superintendent Cross is also conducting interviews for a full-time Equipment Manager.

Grounds

1. Greens were slow to wake up but are playing beautifully
2. Course accessories mostly out
3. Working to hire and train part time seasonal staff
4. Mowing schedule beginning to become regular
5. Continuing with Master Plan process
6. Bunkers pushed once
7. Pavers Leveled and Reset at select bench sites, 11/14 shelter, and 8(9) shelter, 4/7 Shelter
8. Filled All Tee Divots
9. Fairway Divots worked on as time and weather permit
10. Sod laid behind halfway house, 10 tee, and 14 tee
11. Retaining wall @ 5 Tee (18) 5 Green (9) rebuilt
12. Native areas sprayed for weeds
13. Front entrance drive sprayed for weeds
14. Greens sprayed for preventative summer diseases and *Poa annua* seed heads (mixed results on seed head suppression)
15. Irrigation system charged and tested
16. Potholes filled in Parking Lot and maintenance paths

Mechanical and Building Maintenance

1. 10 pieces of equipment were repaired and/or serviced
2. Finalizing details for Halfway House Exterior Upgrades
3. Patching and Painting in Mechanics Office
4. Installed new Char broiler in the kitchen
5. Tiki Bar Take Down
6. Clubhouse Door Repair
7. Lights install in Patio Banquet Tent
8. Lights at Park Ave signs repaired
9. Kitchen Hotbox repaired, worked with Kitchen to determine options for additional hotbox
10. GPS control added to sprayers and in use

Horticulture/Conservation

1. Reviewing plans for Landscape improvements around clubhouse
2. Continued pruning and cleaning of tropical plants in basement
3. Reviewing Panfish Park work completed with the Village and Park District
4. Continued garbage pickup at Panfish Park and Lambert Lake
5. Trash cleanup along parkways
6. Pond edges cleaned and pruned
7. Phragmites on 16 Pond removed (on going long-term project)
8. Greenhouse planted and drip irrigation installed
9. Began harvesting green onions for Kitchen

Glen Ellyn Recreation Commission
535 Duane Street
Glen Ellyn, IL 60137

Meeting 5/26/2023 7:00 AM
Department: Village Links
Department Head: Jeff Vesevick
Category: Discussion Item
Prepared By: Jon Satinover

AGENDA ITEM (ID # 2023-63)

DOC ID: 2023-63

Reserve 22 - Jon Satinover

Statement of the Issue:

Analysis:

Budget Impact:

Contribution to Strategic Plan (if applicable)

Action Requested:

Attachments:

Glen Ellyn Recreation Commission
535 Duane Street
Glen Ellyn, IL 60137

Meeting 5/26/2023 7:00 AM
Department: Village Links
Department Head: Jeff Vesevick
Category: Report
Prepared By: Ann Pedersen, Jeff Vesevick

AGENDA ITEM (ID # 2023-64)

DOC ID: 2023-64

Financial - Jeff Vesevick

Statement of the Issue:

Analysis:

Budget Impact:

Contribution to Strategic Plan (if applicable)

Action Requested:

Attachments:

1. Village Links - Financial Statements - April 2023
2. Cash Balance Scenarios

VILLAGE LINKS GLEN ELLYN | RESERVE 22 TWENTY-TWO

VILLAGE LINKS / RESERVE 22
STATEMENT OF REVENUES, EXPENSES, AND CHANGES IN NET POSITION
As of April 30, 2023

ORG	DESCRIPTION	2023 BUDGET	MONTH 2023	MONTH 2022	MONTH DIFF	MONTH % DIFF	YEAR-TO-DATE 2023	YEAR-TO-DATE 2022	YEAR-TO-DATE DIFF	YEAR-TO-DATE % DIFF
	REVENUES:									
5500	Village Links Revenues	$ 3,785,600	$ 346,200	$ 169,672	$ 176,528	104%	$ 452,505	$ 268,782	$ 183,723	68%
5520	Reserve 22 Revenues	2,924,700	290,027	200,370	89,657	45%	671,040	445,745	225,295	51%
	Total Revenues	**$ 6,710,300**	**$ 636,227**	**$ 370,042**	**$ 266,185**	**72%**	**$ 1,123,545**	**$ 714,527**	**$ 409,017**	**57%**
	EXPENDITURES:									
55700	Administration	$ 723,337	$ 38,825	$ 36,968	$ 1,858	5%	$ 169,278	$ 156,990	$ 12,289	8%
55710	Golf Course Maintenance	1,185,811	140,203	124,033	16,169	13%	291,409	282,184	9,225	3%
55720	Golf Services	899,930	54,048	55,920	(1,873)	-3%	172,710	172,657	53	0%
55730	Reserve 22	2,545,400	227,231	140,020	87,211	62%	720,252	494,457	225,795	46%
55740	Stormwater Management	53,399	2,676	3,089	(413)	-13%	3,776	4,139	(363)	-9%
55750	Pro Shop Merchandise	154,196	14,116	4,775	9,341	196%	30,837	22,823	8,014	35%
55780	Motorized Carts	57,678	2,995	3,127	(133)	-4%	2,995	3,295	(301)	-9%
557X5	Mechanical Maintenance	340,704	20,847	46,023	(25,176)	-55%	88,988	130,519	(41,531)	-32%
	Total Operating Expenses	$ 5,960,455	$ 500,940	$ 413,955	$ 86,985	21%	$ 1,480,246	$ 1,267,065	$ 213,181	17%
	Operating Income (Loss)	**$ 749,845**	**$ 135,287**	**$ (43,913)**	**$ 179,200**	**-408%**	**$ (356,701)**	**$ (552,537)**	**$ 195,836**	**-35%**
	Debt Service	300,300	-	-	-	0%	-	-	-	0%
	Capital Expenditures	597,446	115,969	-	115,969	0%	273,067	56,520	216,547	383%
	CHANGE IN NET POSITION	**$ (147,901)**	**$ 19,318**	**$ (43,913)**	**$ 63,231**	**-144%**	**$ (629,768)**	**$ (609,058)**	**$ (20,711)**	**3%**

KEY METRICS

	Goal	MONTH 2023	MONTH 2022	MONTH DIFF	YTD 2023	YTD 2022	YTD DIFF
Personnel Expenses as % of Sales	*49%*	*35%*	*50%*	*-14%*	*67%*	*89%*	*-22%*
Cash Balance (End of Month, in $000's)	*$ 1,490*	*$ 1,491*	*$ 1,339*	*$ 152*			

VILLAGE LINKS GLEN ELLYN | RESERVE 22 TWENTY-TWO

VILLAGE LINKS
STATEMENT OF REVENUES, EXPENSES, AND CHANGES IN NET POSITION
GOLF
(Including Administration, Grounds, & Mechanical Maintenance)
As of April 30, 2023

ORG/ OBJECT	DESCRIPTION	2023 BUDGET	MONTH 2023	MONTH 2022	MONTH DIFF	MONTH % DIFF	YEAR-TO-DATE 2023	YEAR-TO-DATE 2022	YEAR-TO-DATE DIFF	YEAR-TO-DATE % DIFF
5500	**VILLAGE LINKS REVENUES:**									
440550	Green Fees	$ 2,400,000	$ 207,961	$ 108,237	$ 99,724	92%	$ 225,143	$ 133,472	$ 91,671	69%
440554	Pro Shop - Sales	170,000	20,964	11,275	9,689	86%	31,368	21,080	10,288	49%
440555	Motor Carts	600,000	47,037	11,396	35,642	313%	48,036	15,626	32,411	207%
440556	Driving Range	450,000	51,509	28,003	23,507	84%	66,509	41,818	24,691	59%
440557	Resident Cards	32,000	6,600	3,660	2,940	80%	23,405	21,155	2,250	11%
460100	Investment Income	9,000	3,853	376	3,477	924%	19,989	739	19,250	2603%
489000	Miscellaneous Revenue	124,600	8,412	6,845	1,567	23%	38,142	35,085	3,057	9%
489100	Miscellaneous - Over/Short	-	(136)	(119)	(17)	14%	(88)	(192)	105	-54%
	Total Revenues	**$ 3,785,600**	**$ 346,200**	**$ 169,672**	**$ 176,528**	**104%**	**$ 452,505**	**$ 268,782**	**$ 183,723**	**68%**
	COST OF GOODS SOLD:									
520945	Cost of Goods Sold - Pro Shop	$ 119,000	$ 11,911	$ 2,345	$ 9,566	408%	$ 21,328	$ 13,091	$ 8,236	63%
	Total Cost of Goods Sold	**$ 119,000**	**$ 11,911**	**$ 2,345**	**$ 9,566**	**408%**	**$ 21,328**	**$ 13,091**	**$ 8,236**	**63%**
	Gross Profit	**$ 3,666,600**	**$ 334,289**	**$ 167,327**	**$ 166,962**	**100%**	**$ 431,177**	**$ 255,691**	**$ 175,486**	**69%**
	OTHER OPERATING EXPENSES:									
510100	Salaries - Pensionable	$ 1,110,450	$ 75,623	$ 74,305	$ 1,318	2%	$ 278,361	$ 261,427	$ 16,934	6%
510120	Salaries - Non-Pensionable	448,750	17,231	10,026	7,205	72%	24,332	14,682	9,650	66%
510200	Salaries - Overtime	11,000	-	133	(133)	-100%	-	133	(133)	-100%
510400	FICA Taxes	120,121	6,913	6,259	654	10%	22,494	20,437	2,057	10%
510500	IMRF	46,972	3,094	4,913	(1,819)	-37%	11,353	17,176	(5,823)	-34%
590600	Health Insurance	152,100	9,849	10,447	(597)	-6%	39,397	41,551	(2,154)	-5%
52XXXX	Contractual Services	991,436	45,784	93,756	(47,972)	-51%	209,956	254,690	(44,735)	-18%
53XXXX	Commodities	415,226	103,304	71,751	31,553	44%	152,773	149,420	3,353	2%
	Total Operating Expenses	**$ 3,296,055**	**$ 261,798**	**$ 271,590**	**$ (9,792)**	**-4%**	**$ 738,666**	**$ 759,516**	**$ (20,850)**	**-3%**
	Operating Income (Loss)	**$ 370,545**	**$ 72,491**	**$ (104,264)**	**$ 176,754**	**-170%**	**$ (307,488)**	**$ (503,825)**	**$ 196,337**	**-39%**
	Operating Income (Loss) Percentage	**10%**	**21%**	**-61%**			**-68%**	**-187%**		

KEY METRICS

	Goal	MONTH 2023	MONTH 2022	MONTH DIFF	YTD 2023	YTD 2022	YTD DIFF
Rounds Played	*78,000*	*6,676*	*3,509*	*3,167*	*7,815*	*4,713*	*3,102*
Revenue Per Round	*$ 48.53*	*$ 51.86*	*$ 48.35*	*$ 3.50*	*$ 57.90*	*$ 57.03*	*$ 0.87*
Resident Cards Sold	*N/A*	*343*	*193*	*150*	*2,061*	*1,976*	*85*
Cost of Goods Sold % - Pro Shop	*70%*	*57%*	*21%*	*36%*	*68%*	*62%*	*6%*
Personnel Expenses as % of Sales	*50%*	*33%*	*63%*	*-30%*	*83%*	*132%*	*-49%*

VILLAGE LINKS
STATEMENT OF REVENUES, EXPENSES, AND CHANGES IN NET POSITION
GOLF
(Including Administration, Grounds, & Mechanical Maintenance)
As of April 30, 2023

ORG/ OBJECT	DESCRIPTION	2023 BUDGET	MONTH 2023	MONTH 2022	MONTH DIFF	MONTH % DIFF	YEAR-TO-DATE 2023	YEAR-TO-DATE 2022	YEAR-TO-DATE DIFF	YEAR-TO-DATE % DIFF
	MISCELLANEOUS REVENUE									
	Miscellaneous Revenue includes the following items, which don't fit into any of the major revenue categories:									
	Adult & Junior Golf Lessons		$ 4,442	$ 4,215	$ 227		$ 30,819	$ 29,570	$ 1,249	
	Hand Cart Rentals		3,005	2,192	813		3,926	2,692	1,234	
	Handicaps		-	-	-		-	-	-	
	Golf Club Rentals		470	20	450		470	80	390	
	Locker Rentals		300	240	60		2,280	2,160	120	
	Illinois Sales Tax (1.75%)		214	153	61		602	519	83	
	Glen Ellyn Food & Beverage Tax (1%)		23	15	8		68	55	14	
	Miscellaneous		(42)	10	(52)		(22)	10	(32)	
	Total	$ 124,600	$ 8,412	$ 6,845	$ 1,567		$ 38,142	$ 35,085	$ 3,057	

VILLAGE LINKS GLEN ELLYN | RESERVE 22 TWENTY-TWO

RESERVE 22
STATEMENT OF REVENUES, EXPENSES, AND CHANGES IN NET POSITION
As of April 30, 2023

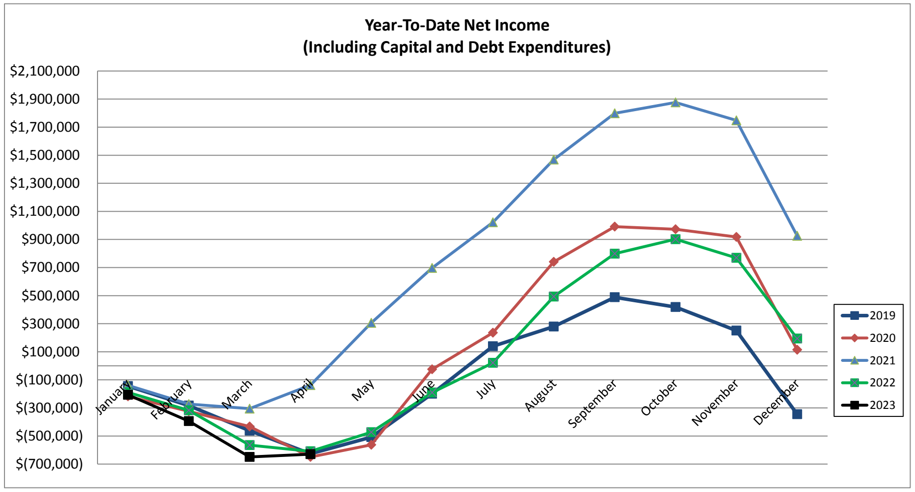
ORG/ OBJECT	DESCRIPTION	2023 BUDGET	MONTH 2023	MONTH 2022	MONTH DIFF	MONTH % DIFF	YEAR-TO-DATE 2023	YEAR-TO-DATE 2022	YEAR-TO-DATE DIFF	YEAR-TO-DATE % DIFF
5520	**RESERVE 22 REVENUES:**									
441100	Food	$ 1,625,000	$ 169,140	$ 118,959	$ 50,182	42%	$ 414,980	$ 272,054	$ 142,926	53%
441101	Liquor	321,600	31,283	19,040	12,243	64%	67,906	43,446	24,460	56%
441102	Beer	492,900	45,094	27,705	17,389	63%	74,919	54,939	19,981	36%
441103	Wine	216,200	17,600	17,678	(78)	0%	48,202	39,804	8,398	21%
441104	NA Beverages	89,700	9,246	3,440	5,806	169%	16,590	6,982	9,608	138%
441106	Room Charges	5,000	83	-	83	0%	83	625	(542)	-87%
441107	Service Charges	173,900	17,517	13,438	4,079	30%	48,256	27,784	20,472	74%
489000	Miscellaneous Revenue	400	64	111	(47)	-42%	104	111	(7)	-7%
	Total Revenues	**$ 2,924,700**	**$ 290,027**	**$ 200,370**	**$ 89,657**	**45%**	**$ 671,040**	**$ 445,745**	**$ 225,295**	**51%**
55730	**COST OF GOODS SOLD:**									
530400	Cost of Goods Sold - Beer	$ 138,000	$ 9,812	$ (1,079)	$ 10,891	-1010%	$ 22,482	$ 9,457	$ 13,025	138%
530401	Cost of Goods Sold - Wine	67,000	5,152	2,726	2,426	89%	18,762	9,884	8,878	90%
530402	Cost of Goods Sold - Liquor	64,300	7,361	(715)	8,076	-1130%	13,736	9,588	4,147	43%
530405	Cost of Goods Sold - NA Beverages	31,400	6,575	2,652	3,923	148%	11,414	7,273	4,142	57%
530420	Cost of Goods Sold - Food	503,800	61,851	31,028	30,824	99%	161,616	93,366	68,250	73%
	Total Cost of Goods Sold	**$ 804,500**	**$ 90,751**	**$ 34,612**	**$ 56,139**	**162%**	**$ 228,011**	**$ 129,569**	**$ 98,442**	**76%**
	Gross Profit	**$ 2,120,200**	**$ 199,276**	**$ 165,758**	**$ 33,518**	**20%**	**$ 443,029**	**$ 316,176**	**$ 126,853**	**40%**
	Gross Profit Percentage	**72%**	**69%**	**83%**			**66%**	**71%**		
55730	**OTHER OPERATING EXPENSES:**									
510100	Salaries - Pensionable	$ 638,200	$ 45,781	$ 30,304	$ 15,477	51%	$ 176,058	$ 126,801	$ 49,258	39%
510120	Salaries - Non-Pensionable	530,250	50,001	33,252	16,749	50%	149,204	102,703	46,502	45%
510200	Salaries - Overtime	15,000	281	2,747	(2,467)	-90%	454	3,889	(3,435)	-88%
510399	Tips Paid Through Payroll	-	(3,396)	(4,261)	865	-20%	(3,973)	(5,387)	1,413	-26%
510400	FICA Taxes	127,813	9,035	6,127	2,908	47%	29,507	20,803	8,704	42%
510500	IMRF	26,996	2,214	2,693	(479)	-18%	8,502	10,340	(1,839)	-18%
590600	Health Insurance	82,900	5,161	3,384	1,777	53%	16,045	16,921	(876)	-5%
52XXXX	Contractual Services	156,741	11,891	18,561	(6,670)	-36%	55,399	49,955	5,444	11%
53XXXX	Commodities	163,000	15,511	12,599	2,912	23%	61,046	38,864	22,182	57%
	Total Operating Expenses	**$ 1,740,900**	**$ 136,479**	**$ 105,407**	**$ 31,072**	**29%**	**$ 492,242**	**$ 364,888**	**$ 127,353**	**35%**
	Operating Income (Loss)	**$ 379,300**	**$ 62,797**	**$ 60,351**	**$ 2,446**	**4%**	**$ (49,213)**	**$ (48,712)**	**$ (501)**	**1%**
	Operating Income (Loss) Percentage	**13%**	**22%**	**30%**			**-7%**	**-11%**		

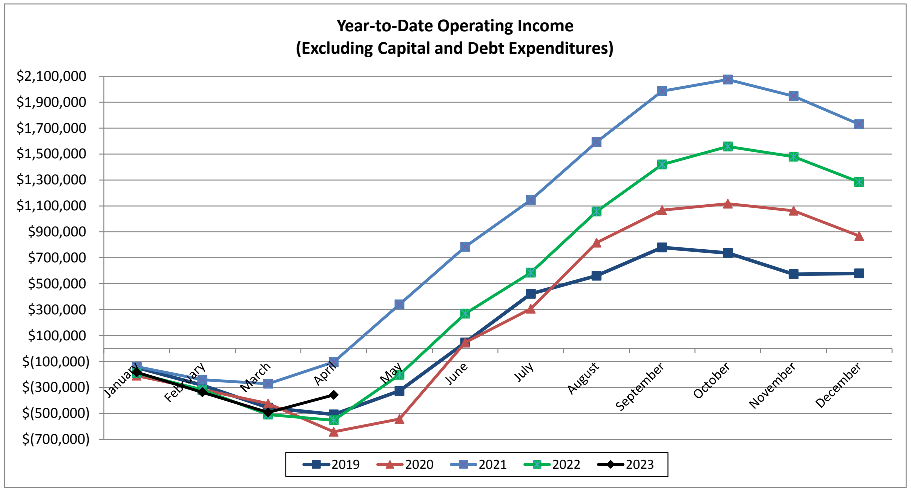
VILLAGE LINKS GLEN ELLYN | RESERVE 22 TWENTY-TWO

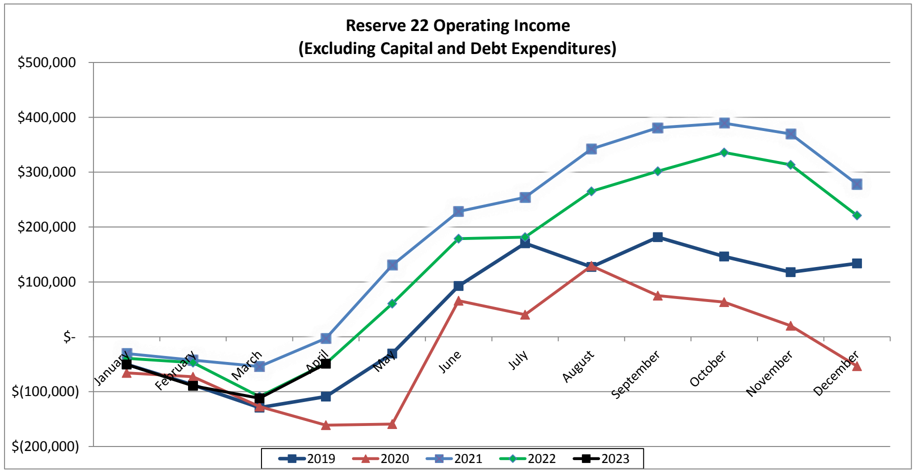
RESERVE 22
STATEMENT OF REVENUES, EXPENSES, AND CHANGES IN NET POSITION
As of April 30, 2023

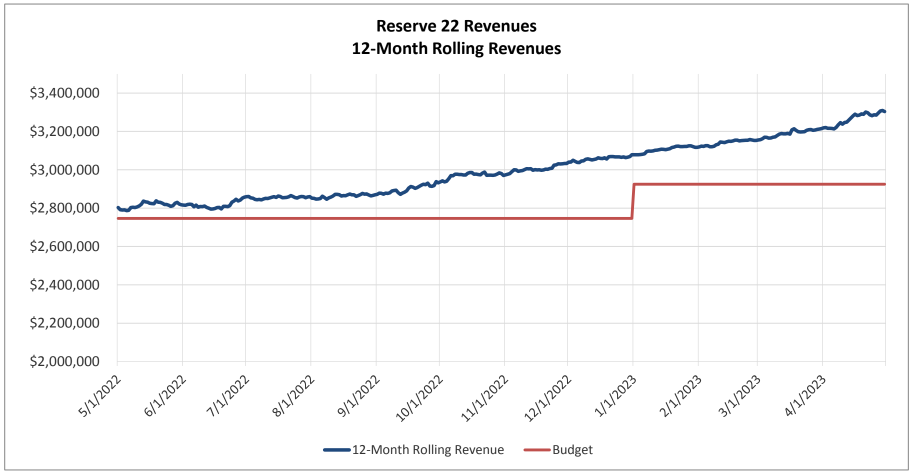
ORG/ OBJECT	DESCRIPTION	2023 BUDGET	MONTH 2023	MONTH 2022	MONTH DIFF	MONTH % DIFF	YEAR-TO-DATE 2023	YEAR-TO-DATE 2022	YEAR-TO-DATE DIFF	YEAR-TO-DATE % DIFF
	KEY METRICS									
		Goal								
	Revenue Source:									
	Restaurant/Bar	N/A	$ 169,183	$ 113,793	$ 55,390	49%	$ 382,869	$ 273,946	$ 108,924	40%
	Banquets	N/A	95,928	77,902	18,027	23%	262,067	160,380	101,686	63%
	Other	N/A	24,916	8,675	16,240	187%	26,104	11,419	14,685	129%
	Total	$ 2,924,700	$ 290,027	$ 200,370	$ 89,657	45%	$ 671,040	$ 445,745	$ 225,295	51%
	Reserve 22 Revenues (Last 12 Months)	$ 2,924,700					$ 3,304,053	$ 2,807,173	$ 496,880	18%
	Reserve 22 Expenses (Last 12 Months)	$ 2,545,400					$ 3,083,558	$ 2,574,695	$ 508,863	20%
	# Guest Checks (Restaurant/Bar)	N/A	3,739	2,666	1,073		8,900	6,766	2,134	
	Revenue Per Guest Check	N/A	$ 45.25	$ 42.68	$ 2.57		$ 43.02	$ 40.49	$ 2.53	
	# Guests (Restaurant/Bar)	N/A	6,118	4,454	1,664		14,703	11,173	3,530	
	Average Guest Spend	N/A	$ 27.65	$ 25.55	$ 2.10		$ 26.04	$ 24.52	$ 1.52	
	Cost of Goods Sold %	28%	31%	17%	14%		34%	29%	5%	
	Cost of Goods Sold % (By Category):									
	Cost of Goods Sold - Beer	28%	22%	-4%	26%		30%	17%	13%	
	Cost of Goods Sold - Wine	31%	29%	15%	14%		39%	25%	14%	
	Cost of Goods Sold - Liquor	20%	24%	-4%	27%		20%	22%	-2%	
	Cost of Goods Sold - NA Beverages	35%	71%	77%	-6%		69%	104%	-35%	
	Cost of Goods Sold - Food	31%	37%	26%	10%		39%	34%	5%	
	Personnel Expenses as % of Sales	49%	39%	39%	0%		57%	63%	-7%	
	Prime Cost (Cost of Goods Sold + Personnel Expenses) as % of Sales	76%	70%	56%	14%		91%	92%	-2%	

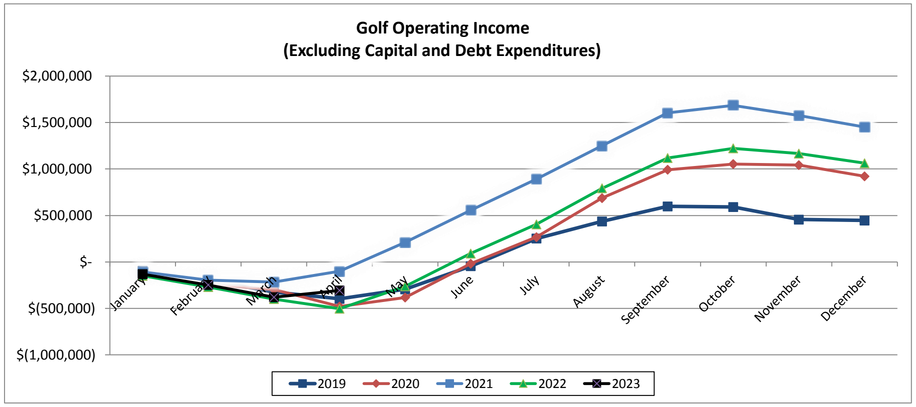
Village Links / Reserve 22
Dashboard Financial Reports
As of April 30, 2023

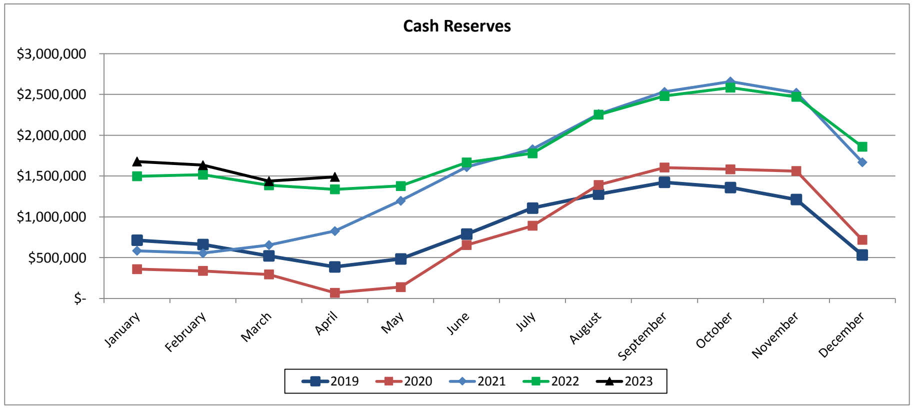












VILLAGE LINKS / RESERVE 22
MONTHLY CASH INCREASE/DECREASE HISTORY (000)

	JAN	FEB	MAR	APR	MAY	JUN	JUL	AUG	SEP	OCT	NOV	DEC
2014	(112)	(270)	(77)	50	130	30	306	177	138	10	(148)	(663)
2015	(100)	(63)	9	67	80	153	356	352	239	(97)	(42)	(689)
2016	(114)	(20)	41	(109)	206	296	186	237	160	36	(76)	(671)
2017	(114)	42	(218)	(57)	(11)	223	328	291	72	(69)	(151)	(681)
2018	(113)	(50)	(157)	(56)	216	153	291	92	165	(102)	(160)	(716)
2019	(144)	(53)	(138)	(136)	99	304	319	171	146	(64)	(148)	(680)
2020	(173)	(21)	(43)	(225)	69	516	237	500	214	(23)	(21)	(843)
2021	(135)	(26)	96	172	371	412	220	447	272	127	(137)	(852)
2022	(173)	19	(130)	(48)	40	289	111	474	228	105	(115)	(612)
2023	(181)	(45)	(196)	53								

Avg	(136)	(49)	(81)	(29)	133	264	261	305	181	(9)	(111)	(712)
Best	(100)	42	96	172	371	516	356	500	272	127	(21)	(612)
Worst	(181)	(270)	(218)	(225)	(11)	30	111	92	72	(102)	(160)	(852)

NEXT 12 MONTH CASH BALANCE SCENARIOS

	2023 APR	2023 MAY	2023 JUN	2023 JUL	2023 AUG	2023 SEP	2023 OCT	2023 NOV	2023 DEC	2024 JAN	2024 FEB	2024 MAR
Avg	1,491	1,624	1,886	2,147	2,452	2,633	2,625	2,514	1,927	1,878	1,810	1,772
Best	1,491	1,862	2,378	2,734	3,234	3,506	3,633	3,612	3,000	3,042	3,138	3,310
Worst	1,491	1,480	1,510	1,621	1,713	1,785	1,683	1,523	1,018	955	737	512
	actual											

Glen Ellyn Recreation Commission
535 Duane Street
Glen Ellyn, IL 60137

Meeting 5/26/2023 7:00 AM
Department: Village Links
Department Head: Jeff Vesevick
Category: Discussion Item
Prepared By: Steve Thompson

AGENDA ITEM (ID # 2023-65)

DOC ID: 2023-65

Trustee Liaison - Steve Thompson

Statement of the Issue:

Analysis:

Budget Impact:

Contribution to Strategic Plan (if applicable)

Action Requested:

Attachments: