



Agenda
Village of Glen Ellyn
Recreation Commission Meeting
Friday, October 21, 2022
7:00 AM
Village Links/Reserve 22

Visitors are welcome to attend all Recreation Commission meetings.

- A. Call To Order**
- B. Public Comments**
- C. Minutes Approval**
 - 1) Minutes - September 30, 2022
- D. Standing Reports**
 - 1) Manager - Jeff Vesevick
 - 2) Reserve 22 - Jon Satinover
 - 3) Financial - Jeff Vesevick
 - 4) Trustee Liaison - Steve Thompson
- E. 2023 Budget Review/Recommendation**
 - 1) 2023 Proposed Budget Summary
 - 2) 5-Year Capital Forecast
- F. Old Business**
- G. New Business**
- H. Next Meeting - November 18, 2022**
- I. Adjournment**

**RECREATION COMMISSION
MINUTES
SEPTEMBER 30, 2022**

Board or Commission: Recreation
Meeting: Regular
Quorum: Yes

Called to Order: 7:00A.M.
Adjourned: 8:08A.M.

MEMBER ATTENDANCE:

Mark Reinke	Chair	Excused Absence
Rebecca Austin	Commissioner	Excused Absence
Glen G. Graham	Commissioner	Present
Carol Scott	Commissioner	Present
Brian Diver	Commissioner	Excused Absence
Tony Coconate	Commissioner	Present
Tom Slowinski	Commissioner	Present

Also, Present:

Jeff Vesevick	General Manager / Staff Liaison	Excused Absence
Steve Thompson	Liaison Trustee	Present
Mark Franz	Village Manager	Excused Absence
Tom Fota	Executive Chef	Excused Absence
Mike Campbell	Golf Professional	Excused Absence
Noel Allen	Director of Golf	Present
Andrew Cross	Golf Course Superintendent	Present
Jon Satinover	Food and Beverage Director	Present

A. CALL TO ORDER

The September 30, 2022 meeting of the Recreation Commission was called to order at 7:00A.M. at the Village Links of Glen Ellyn; 485 Winchell Way; Glen Ellyn, Illinois by Commissioner Graham.

B. PUBLIC COMMENTS

None.

C. APPROVAL OF MINUTES FROM AUGUST 26, 2022 MEETING

1. MOVE TO APPROVE MINUTES OF MEETING FROM 8/26/2022 AS PRESENTED.

RESULT: Motion Unanimously Carried
MOVER: Commissioner Coconate
SECONDER: Commissioner Slowinski
AYES: Coconate, Graham, Scott, and Slowinski
NAYES: None
ABSENT: Austin, Diver, and Reinke

D. STANDING REPORTS

1. Manager – Jeff Vesevick

General Manager Jeff Vesevick said August was a great month for golf with good weather. All revenue sources were up in August. Year-to-date revenues are slightly down from last year, mostly due to the tough weather months of April and May. Permanent tee times ended on August 11, 2022 after a successful 20-week program. The annual Glen Ellyn Open had 200 participants. Golf outings picked up in August with 22 events, which is back to normal levels. General Manager Vesevick noted the fall version of the PGA Junior League continues to be popular. Trustee Thompson asked which high school golf teams use the Village Links as their home course. Director of Golf Allen replied Glenbard South, Glenbard West, and Montini. General Manager Vesevick said the golf course is in excellent condition.

Golf Course Superintendent Cross said with the student workers returning to school, he is down about 10 staff members. Golf aeration will begin next week. In September the Village Links received the last two (2) pieces of capital equipment included in the 2022 budget. Commissioner Graham asked when the 2023 capital plan will be discussed. General Manager Vesevick replied the capital budget will be presented next month and the Recreation Commission may need to meet a week earlier because the Village Board will be reviewing the budget in October. Some capital pricing has increased by 20% to 25%.

2. Reserve 22 – Jon Satinover

Food and Beverage Director Satinover said Reserve 22 will host a Bourbon and Cigar event on Wednesday, October 19, 2022. Admission is \$25 and the event can hold up to 75 people. Octoberfest food offerings will be available through Sunday, October 9, 2022. The Thanksgiving menu will be released in October. Food and Beverage Director Satinover is focusing on increasing staff productivity during down times and is developing a training guide to improve consistency in execution. Food and Beverage Director Satinover is also working to reduce overtime costs. The updated food menu will be available in October and will include five (5) or six (6) new items. The beverage menu will be updated soon. Discussion ensued regarding the current menu.

3. Financial – Jeff Vesevick

General Manager Vesevick highlighted some of the key financials. The year-to-date change in net position from 2021 is about \$1M less than last year. This decrease is due to higher personnel and capital costs in 2022. General Manager Vesevick said in terms of revenues, August 2022 represented the third consecutive over \$1M revenue month with \$1,025,305 received. The Village Links and Reserve are still in really good shape and cash reserves remain strong.

4. Trustee Liaison – Steve Thompson

Trustee Thompson updated the Recreation Commission on the recent activities of the Village Board.

E. FACILITY TOUR – HALFWAY HOUSE

General Manager Vesevick discussed some of the proposed improvements to the Halfway House including: bathroom upgrades, new siding, new windows, new service window, new skylights, and brick paver patio repairs. General Manager Vesevick said a quote for these improvements was received last year. However, the contractor intended to begin construction this past spring, and staff opted to not move forward with the work at that time so it would not impact play. General Manager Vesevick noted Golf Course Superintendent Cross is helping to secure more quotes for the improvements. General Manager Vesevick hopes these projects will be completed in time for the spring 2023 opening of the golf course. Halfway House menu offerings were discussed. The Recreation Commission toured the Halfway House.

F. OLD BUSINESS

Based upon last month's discussion of ice machines, General Manager Vesevick suggested adding an ice machine at the clubhouse rather than the Halfway House.

G. NEW BUSINESS

None.

H. NEXT MEETING – 10/28/2022

I. ADJOURNMENT

The meeting was adjourned at 8:08A.M.

Submitted by Aileen Haslett, Recording Secretary

Reviewed by General Manager Jeff Vesevick



**Glen Ellyn Recreation
Commission**
535 Duane Street
Glen Ellyn, IL 60137

Meeting 10/21/2022 7:00 AM
Department: Village Links
Department Head: Jeff Vesevick
Category: Report
Prepared By: Jeff Vesevick

**AGENDA ITEM (ID # 2022-
2738)**

DOC ID: 2022-2738

Manager - Jeff Vesevick

Statement of the Issue:

Analysis:

Budget Impact:

Action Requested:

Attachments:

1. Manager's Report - September 2022

Manager's Report for September 2022

Submitted by Jeff Vesevick, General Manager

September 2022 continued with warm, dry weather. Looking at September observations from O'Hare, average temperature was 67.4°F (1.1°F above normal), precipitation was 2.20" (0.99" below normal, 3.93" on site). Carts were grounded for 1.5 days on both courses (95% availability rate).

High Temperatures/Precipitation in September																					
	2022	2021	2020	2019	2018	2017	2016	2015	2014	2013	2012	2011	2010	2009	2008	2007	2006	2005	2004	2003	2002
100° days																					
90° days				1	3	7	1	1		2	1	2			2	3		4			3
80° days	14	15	5	8	11	5	12	11	6	7	6	3	8	7	7	14	4	14	15	12	13
70° days	6	12	15	15	6	12	12	13	14	12	14	7	15	17	13	9	14	8	12	10	11
60° days	9	3	8	6	7	6	4	5	5	8	6	13	5	5	7	4	10	4	3	6	3
50° days	1		2		3		1		5	1	3	5	2	1	1		2			2	
40° days																					
Rain	2.2"	1.2"	2.9"	7.6"	2.8"	0.5"	1.9"	3.8"	2.4"	1.8"	1.8"	3.4"	2.1"	3.4"	10.9"	0.9"	5.5"	1.7"	0.3"	2.2"	2.0"

GOLF

Rounds played were down 3% for the month, and are down 6% for the year.

Green Fee revenue was flat for the month, and is down 5% for the year.

Driving Range revenue was down 5% for the month, and is down 4% for the year.

Motor Car revenue was down 4% for the month, and is down 10% for the year.

Pro Shop sales were up 45% for the month, and are up 12% for the year.

Golf Revenue September											
	2012	2013	2014	2015	2016	2017	2018	2019	2020	2021	2022
Rounds	9,747	9,576	9,612	10,189	9,216	9,620	8,849	8,460	11,723	11,415	11,109
Green Fees	241,225	234,590	231,421	254,798	245,672	254,974	249,558	244,080	343,264	376,962	375,778
Driving Range	23,341	27,614	33,388	30,545	29,124	30,957	30,528	32,156	56,129	60,650	57,870
Pro Shop	18,903	22,319	24,039	26,308	23,782	28,518	20,830	21,070	24,337	19,239	27,917
Carts	69,048	72,224	72,374	81,706	76,637	80,935	81,638	65,907	92,895	104,460	100,230
Resident Cards	260	610	380	220	300	300	150	140	500	200	330
Miscellaneous	12,059	3,040	5,159	4,007	5,686	6,782	5,741	5,073	26,112	3,103	6,179
Total Revenue	364,829	360,243	366,760	397,583	381,201	402,465	388,444	368,426	543,236	564,615	571,440
<i>Golf Revenues were the best in the last 11 years</i>											

There were 22 outside events in September, two more than 2021. The outings were of various sizes, and they generated 1,303 rounds, about 12% of the total rounds played for the month. Outings continue to make a comeback from the pandemic, as organizers are feeling more comfortable gathering in groups, and group sizes are increasing in number.

Golf's Annual Fall Fest promotions were suspended again in 2022. Aimed at enticing golfers to continue to enjoy the game later into the season, the continued popularity of golf influenced the decision, as favorable weather conditions kept the tee sheets full.

The 4th annual fall version of the **PGA Junior League** attracted 50 junior golfers, roughly half of the successful summer league, virtually the same as a year ago. High School golf practices and matches began in August, and continued through September.

GROUNDSD

Grounds

1. Bunkers Pushed once, Daily Raking Stopped due to staffing reduction
2. Tee and Fairway divots filled as needed
3. 3 Irrigation repairs
4. Made last plant protectant apps, until Snow Mold apps in November
5. Storm cleanup from storm on the 20th
6. Had Abbott Tree removed rotted Mulberry Tree near 6 Fairway and rotten Willow by 7 Fairway
7. Continued hand watering on green surrounds
8. Lining up Irrigation Blowout
9. Final two pieces of capital equipment arrived
10. Began planning for Plant Protectant apps for next year to maximize savings with early order programs.

Mechanical and Building Maintenance

1. 12 pieces of equipment were repaired and/or serviced
2. 5 repairs made at clubhouse & halfway house
3. 12 Reels ground

Horticulture/Conservation

1. Flowers are peaking at the clubhouse, fertilized one last time
2. Panfish Park being mowed, and garbage picked up weekly
3. Landscape beds sprayed for weeds
4. Native area mowing started, ongoing
5. Native areas sprayed for weeds (started and ongoing)

RESERVE 22

The restaurant and bar remained relatively flat from a year ago, as outdoor dining remains the place to be in the warmer months. A subtle easing of industry staffing shortages allowed us to keep up with demand, with just a few exceptions. A few new beers on tap, and a fresh new menu coming in October will keep guests engaged going into the colder months of fall.

Banquets continued its strong growth pattern, as 23 of the 30 days hosted an event. A very busy golf outing month, with event sizes continuing to grow to near pre-pandemic levels, kept the banquet staff and the kitchen very busy.

Reserve 22 - SEPTEMBER				Year to Date		
	2021	2022	+/-	2021	2022	+/-
Restaurant & Bar	183,130	181,775	-0.7%	1,408,603	1,393,227	-1.1%
Banquets	96,339	136,676	41.9%	427,095	649,357	52.0%
Beverage Cart	13,126	25,241	92.3%	79,210	104,934	32.5%
Halfway House	19,194	21,401	11.5%	128,684	122,703	-4.6%
Other	20,398	29,283	43.6%	111,096	151,791	36.6%
Total Reserve 22	332,187	394,376	18.7%	2,154,688	2,422,011	12.4%



**Glen Ellyn Recreation
Commission**
535 Duane Street
Glen Ellyn, IL 60137

Meeting 10/21/2022 7:00 AM
Department: Village Links
Department Head: Jeff Vesevick
Category: Discussion Item
Prepared By: Jon Satinover

**AGENDA ITEM (ID
2022-2740)**

DOC ID: 2022-2740

Reserve 22 - Jon Satinover

Statement of the Issue:

Analysis:

Budget Impact:

Action Requested:

Attachments:



**Glen Ellyn Recreation
Commission**
535 Duane Street
Glen Ellyn, IL 60137

Meeting 10/21/2022 7:00 AM
Department: Village Links
Department Head: Jeff Vesevick
Category: Report
Prepared By: Ann Pedersen, Jeff Vesevick

**AGENDA ITEM (ID
2022-2741)**

DOC ID: 2022-2741

Financial - Jeff Vesevick

Statement of the Issue:

Analysis:

Budget Impact:

Action Requested:

Attachments:

1. Village Links - Financial Statements - September 2022
2. Cash Balance Scenarios

VILLAGE LINKS / RESERVE 22
STATEMENT OF REVENUES, EXPENSES, AND CHANGES IN NET POSITION
As of September 30, 2022

ORG	DESCRIPTION	2022 BUDGET	MONTH				YEAR-TO-DATE			
			2022	2021	DIFF	% DIFF	2022	2021	DIFF	% DIFF
	REVENUES:									
5500	Village Links Revenues	\$ 3,564,300	\$ 571,439	\$ 568,586	\$ 2,853	1%	\$ 3,294,742	\$ 3,472,157	\$ (177,414)	-5%
5520	Reserve 22 Revenues	2,746,400	394,376	332,187	62,189	19%	2,422,011	2,154,688	267,323	12%
	Total Revenues	\$ 6,310,700	\$ 965,816	\$ 900,773	\$ 65,042	7%	\$ 5,716,753	\$ 5,626,845	\$ 89,908	2%
	EXPENDITURES:									
55700	Administration	\$ 462,737	\$ 38,350	\$ 36,209	\$ 2,140	6%	\$ 359,084	\$ 340,014	\$ 19,071	6%
55710	Golf Course Maintenance	1,052,878	66,752	61,742	5,010	8%	769,866	625,251	144,615	23%
55720	Golf Services	824,516	76,786	73,142	3,644	5%	626,719	578,922	47,797	8%
55730	Reserve 22	2,443,495	357,475	293,573	63,902	22%	2,120,150	1,773,825	346,325	20%
55740	Stormwater Management	28,500	2,376	1,866	510	27%	14,746	10,210	4,536	44%
55750	Pro Shop Merchandise	154,031	28,203	19,687	8,515	43%	138,783	129,802	8,982	7%
55780	Motorized Carts	47,515	11,483	9,396	2,087	22%	49,532	45,212	4,320	10%
557X5	Mechanical Maintenance	214,278	22,107	11,486	10,622	92%	218,364	137,833	80,531	58%
	Total Operating Expenses	\$ 5,227,950	\$ 603,531	\$ 507,101	\$ 96,430	19%	\$ 4,297,246	\$ 3,641,068	\$ 656,177	18%
	Operating Income	\$ 1,082,750	\$ 362,284	\$ 393,672	\$ (31,388)	-8%	\$ 1,419,507	\$ 1,985,777	\$ (566,269)	-29%
	Debt Service	429,176	-	-	-	0%	49,590	43,041	6,549	15%
	Capital Expenditures	548,550	56,866	64,539	(7,673)	-12%	571,789	144,578	427,211	295%
	CHANGE IN NET POSITION	\$ 105,024	\$ 305,419	\$ 329,133	\$ (23,715)	-7%	\$ 798,129	\$ 1,798,157	\$ (1,000,029)	-56%

KEY METRICS

	<u>Goal</u>						
Personnel Expenses as % of Sales	47%	29%	27%	2%	39%	34%	5%
Cash Balance (End of Month, in \$000's)	\$ 1,307	\$ 2,481	\$ 2,532	\$ (51)			

VILLAGE LINKS
STATEMENT OF REVENUES, EXPENSES, AND CHANGES IN NET POSITION
GOLF
(Including Administration, Grounds, & Mechanical Maintenance)
As of September 30, 2022

ORG/ OBJECT	DESCRIPTION	2022 BUDGET	MONTH				YEAR-TO-DATE			
			2022	2021	DIFF	% DIFF	2022	2021	DIFF	% DIFF
5500	VILLAGE LINKS REVENUES:									
440550	Green Fees	\$ 2,250,000	\$ 375,778	\$ 376,962	\$ (1,184)	0%	\$ 2,063,538	\$ 2,180,883	\$ (117,345)	-5%
440554	Pro Shop - Sales	170,100	27,917	19,239	8,678	45%	171,703	152,924	18,779	12%
440555	Motor Carts	600,300	100,230	104,460	(4,230)	-4%	518,277	577,512	(59,235)	-10%
440556	Driving Range	421,200	57,870	60,650	(2,781)	-5%	401,508	416,274	(14,766)	-4%
440557	Resident Cards	31,500	330	200	130	65%	33,385	35,146	(1,761)	-5%
460100	Investment Income	100	3,187	1,095	2,092	191%	9,303	1,097	8,206	748%
489000	Miscellaneous Revenue	91,100	6,179	3,649	2,530	69%	97,308	88,632	8,676	10%
489100	Miscellaneous - Over/Short	-	(51)	98	(148)	-152%	(279)	(411)	132	-32%
490800	Operating Transfer In	-	-	2,233	(2,233)	-100%	-	20,100	(20,100)	-100%
	Total Revenues	\$ 3,564,300	\$ 571,439	\$ 568,586	\$ 2,853	1%	\$ 3,294,742	\$ 3,472,157	\$ (177,414)	-5%
	COST OF GOODS SOLD:									
520945	Cost of Goods Sold - Pro Shop	\$ 122,472	\$ 25,238	\$ 16,736	\$ 8,502	51%	\$ 113,984	\$ 105,324	\$ 8,661	8%
	Total Cost of Goods Sold	\$ 122,472	\$ 25,238	\$ 16,736	\$ 8,502	51%	\$ 113,984	\$ 105,324	\$ 8,661	8%
	Gross Profit	\$ 3,441,828	\$ 546,202	\$ 551,850	\$ (5,649)	-1%	\$ 3,180,758	\$ 3,366,833	\$ (186,075)	-6%
	OTHER OPERATING EXPENSES:									
510100	Salaries - Pensionable	\$ 977,352	\$ 77,643	\$ 69,531	\$ 8,112	12%	\$ 703,179	\$ 615,954	\$ 87,225	14%
510120	Salaries - Non-Pensionable	341,000	32,953	29,930	3,023	10%	267,684	210,661	57,023	27%
510200	Salaries - Overtime	6,000	2,550	907	1,643	181%	9,115	4,989	4,126	83%
510400	FICA Taxes	101,314	8,459	7,456	1,004	13%	73,148	61,641	11,507	19%
510500	IMRF	66,950	5,317	6,019	(702)	-12%	46,891	52,495	(5,605)	-11%
590600	Health Insurance	129,500	9,849	9,897	(48)	0%	98,097	93,242	4,854	5%
52XXXX	Contractual Services	686,192	62,210	59,431	2,779	5%	538,201	473,866	64,336	14%
53XXXX	Commodities	353,675	21,836	13,622	8,214	60%	326,795	249,071	77,725	31%
	Total Operating Expenses	\$ 2,661,983	\$ 220,818	\$ 196,792	\$ 24,026	12%	\$ 2,063,111	\$ 1,761,919	\$ 301,192	17%
	Operating Income	\$ 779,845	\$ 325,383	\$ 355,058	\$ (29,675)	-8%	\$ 1,117,647	\$ 1,604,914	\$ (487,267)	-30%
	Operating Income Percentage	22%	57%	62%			34%	46%		

KEY METRICS

	<u>Goal</u>								
Rounds Played	78,000	11,109	11,415	(306)		66,794	71,046	(4,252)	
Revenue Per Round	\$ 45.70	\$ 51.44	\$ 49.81	\$ 1.63		\$ 49.33	\$ 48.87	\$ 0.45	
Resident Cards Sold	N/A	18	11	7		2,635	2,815	(180)	
Cost of Goods Sold % - Pro Shop	72%	90%	87%	3%		66%	69%	-2%	
Personnel Expenses as % of Sales	46%	24%	22%	2%		36%	30%	6%	

VILLAGE LINKS
STATEMENT OF REVENUES, EXPENSES, AND CHANGES IN NET POSITION
GOLF
(Including Administration, Grounds, & Mechanical Maintenance)
As of September 30, 2022

ORG/ OBJECT	DESCRIPTION	2022 BUDGET	MONTH				YEAR-TO-DATE			
			2022	2021	DIFF	% DIFF	2022	2021	DIFF	% DIFF
<u>MISCELLANEOUS REVENUE</u>										
Miscellaneous Revenue includes the following items, which don't fit into any of the major revenue categories:										
Adult & Junior Golf Lessons			\$ -	\$ -	\$ -		\$ 62,973	\$ 52,015	\$ 10,958	
Hand Cart Rentals			2,366	2,272	94		20,449	20,824	(375)	
Handicaps			-	-	-		-	-	-	
Golf Club Rentals			1,890	740	1,150		6,730	4,850	1,880	
Golf Club Repairs			-	-	-		-	738	(738)	
Locker Rentals			80	-	80		2,400	2,720	(320)	
Miscellaneous Outings			-	-	-		-	1,048	(1,048)	
Illinois Sales Tax (1.75%)			517	496	20		2,786	2,558	228	
Glen Ellyn Food & Beverage Tax (1%)			51	49	2		287	249	38	
Tree Donation			500	-	500		750	-	750	
ATM Machine Commission			-	-	-		-	11	(11)	
Miscellaneous			775	91	684		932	3,619	(2,687)	
Total		\$ 91,100	\$ 6,179	\$ 3,649	\$ 2,530		\$ 97,308	\$ 88,632	\$ 8,676	

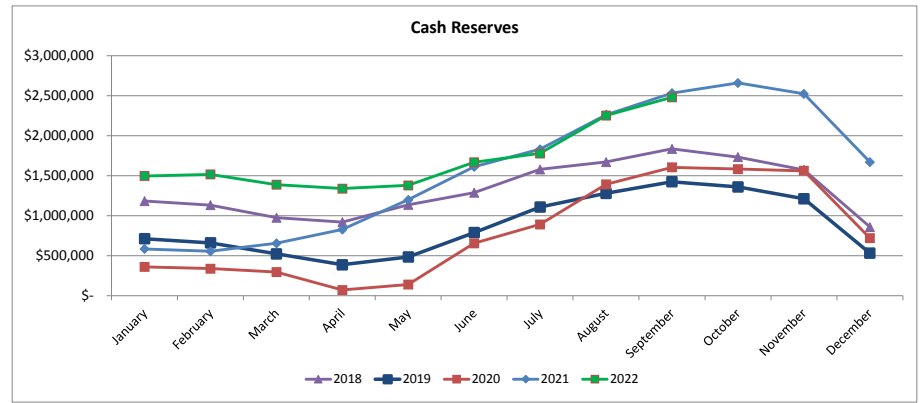
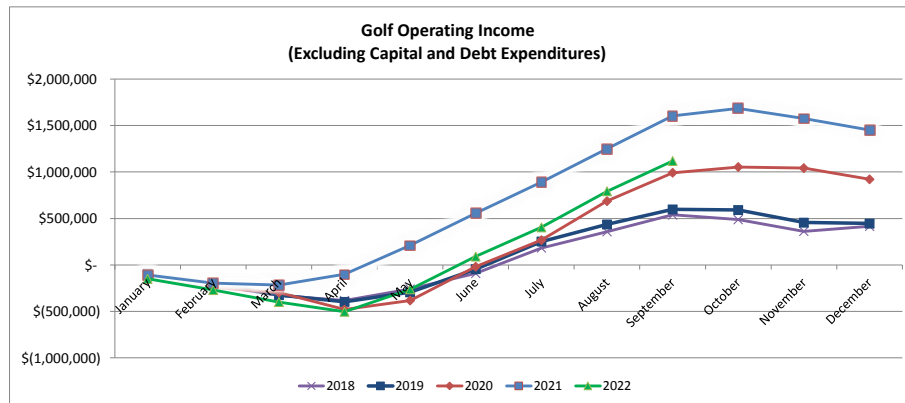
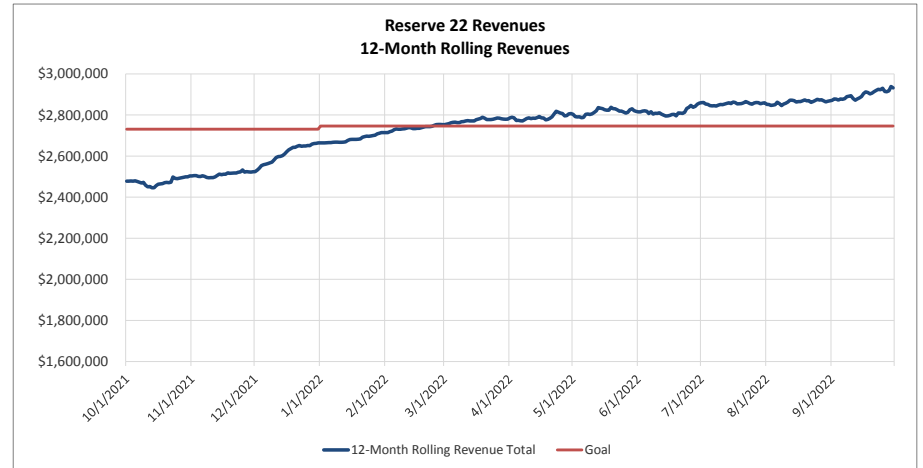
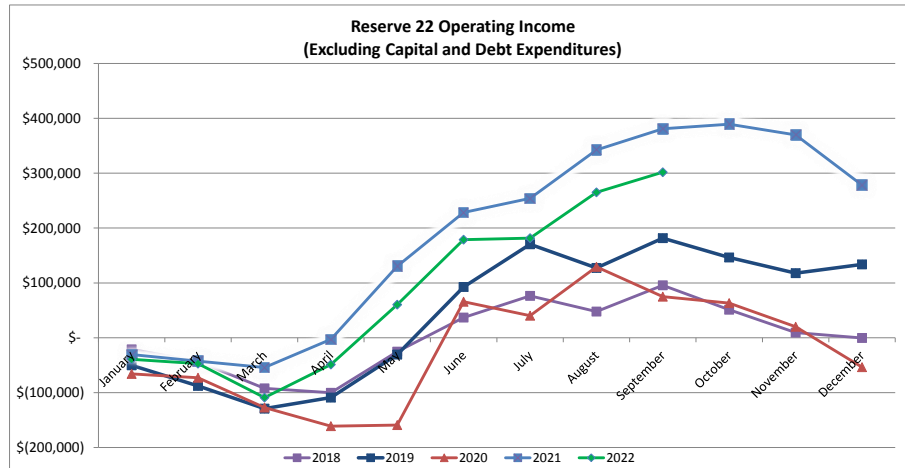
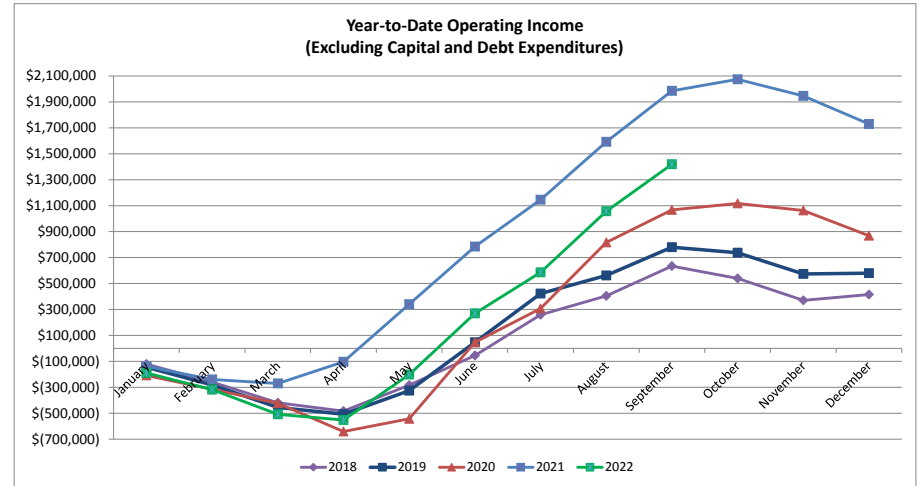
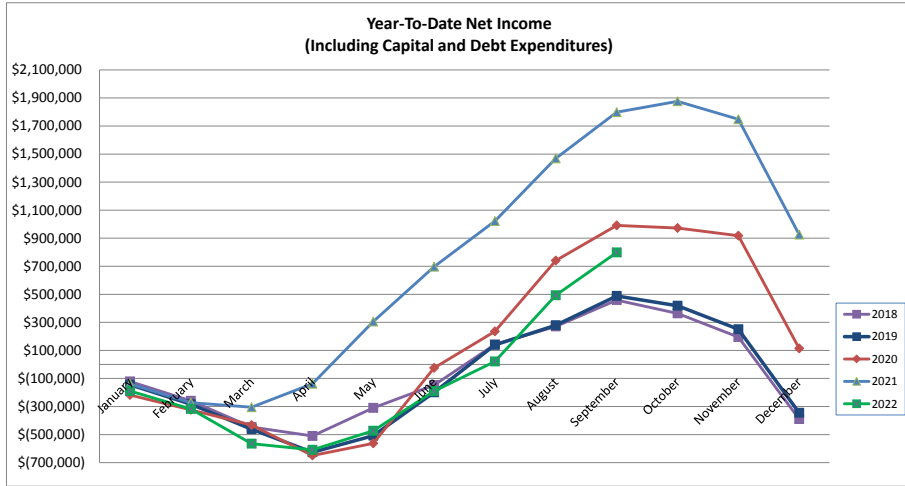
RESERVE 22
STATEMENT OF REVENUES, EXPENSES, AND CHANGES IN NET POSITION
As of September 30, 2022

ORG/ OBJECT	DESCRIPTION	2022 BUDGET	MONTH				YEAR-TO-DATE			
			2022	2021	DIFF	% DIFF	2022	2021	DIFF	% DIFF
5520	RESERVE 22 REVENUES:									
441100	Food	\$ 1,500,000	\$ 208,006	\$ 172,858	\$ 35,148	20%	\$ 1,327,118	\$ 1,166,734	\$ 160,383	14%
441101	Liquor	270,000	41,565	34,822	6,744	19%	257,544	229,338	28,207	12%
441102	Beer	485,000	80,979	66,646	14,334	22%	445,616	414,351	31,266	8%
441103	Wine	235,000	21,566	26,337	(4,771)	-18%	168,846	167,618	1,228	1%
441104	NA Beverages	90,000	11,637	11,036	601	5%	78,737	80,010	(1,273)	-2%
441106	Room Charges	4,000	1,250	1,500	(250)	-17%	2,268	5,621	(3,353)	-60%
441107	Service Charges	160,000	29,373	19,012	10,361	54%	141,673	82,981	58,692	71%
489000	Miscellaneous Revenue	2,400	-	(22)	22	-100%	208	8,036	(7,828)	-97%
	Total Revenues	\$ 2,746,400	\$ 394,376	\$ 332,187	\$ 62,189	19%	\$ 2,422,011	\$ 2,154,688	\$ 267,323	12%
55730	COST OF GOODS SOLD:									
530400	Cost of Goods Sold - Beer	\$ 135,800	\$ 26,852	\$ 23,975	\$ 2,877	12%	\$ 111,595	\$ 106,334	\$ 5,261	5%
530401	Cost of Goods Sold - Wine	72,850	12,368	9,553	2,815	29%	53,440	53,497	(57)	0%
530402	Cost of Goods Sold - Liquor	54,000	12,226	10,710	1,516	14%	62,644	54,714	7,930	14%
530405	Cost of Goods Sold - NA Beverages	37,800	9,090	10,331	(1,241)	-12%	46,614	46,566	48	0%
530420	Cost of Goods Sold - Food	480,000	103,616	79,977	23,639	30%	474,202	402,062	72,140	18%
	Total Cost of Goods Sold	\$ 780,450	\$ 164,151	\$ 134,545	\$ 29,606	22%	\$ 748,495	\$ 663,173	\$ 85,323	13%
	Gross Profit	\$ 1,965,950	\$ 230,225	\$ 197,642	\$ 32,583	16%	\$ 1,673,515	\$ 1,491,516	\$ 182,000	12%
	Gross Profit Percentage	72%	58%	59%			69%	69%		
55730	OTHER OPERATING EXPENSES:									
510100	Salaries - Pensionable	\$ 615,000	\$ 44,239	\$ 45,398	\$ (1,159)	-3%	\$ 374,564	\$ 366,730	\$ 7,834	2%
510120	Salaries - Non-Pensionable	505,000	71,335	46,543	24,792	53%	508,988	345,784	163,205	47%
510200	Salaries - Overtime	10,000	4,078	6,544	(2,467)	-38%	21,489	21,058	431	2%
510399	Tips Paid Through Payroll	-	823	(1,576)	2,400	-152%	(5,751)	(9,213)	3,462	-38%
510400	FICA Taxes	122,040	12,457	10,233	2,223	22%	90,134	75,322	14,812	20%
510500	IMRF	42,128	4,204	5,754	(1,550)	-27%	33,475	40,968	(7,493)	-18%
590600	Health Insurance	79,200	2,297	5,076	(2,779)	-55%	30,328	52,266	(21,939)	-42%
52XXXX	Contractual Services	140,677	37,194	21,144	16,051	76%	172,793	116,386	56,406	48%
53XXXX	Commodities	149,000	16,697	19,911	(3,215)	-16%	145,635	101,351	44,284	44%
	Total Operating Expenses	\$ 1,663,045	\$ 193,324	\$ 159,028	\$ 34,296	22%	\$ 1,371,655	\$ 1,110,653	\$ 261,002	23%
	Operating Income	\$ 302,905	\$ 36,901	\$ 38,615	\$ (1,713)	-4%	\$ 301,860	\$ 380,863	\$ (79,003)	-21%
	Operating Income Percentage	11%	9%	12%			12%	18%		

RESERVE 22
STATEMENT OF REVENUES, EXPENSES, AND CHANGES IN NET POSITION
As of September 30, 2022

ORG/ OBJECT	DESCRIPTION	2022 BUDGET	MONTH				YEAR-TO-DATE			
			2022	2021	DIFF	% DIFF	2022	2021	DIFF	% DIFF
KEY METRICS										
			Goal							
Revenue Source:										
Restaurant/Bar		N/A	\$ 181,775	\$ 183,130	\$ (1,355)	-1%	\$ 1,392,956	\$ 1,414,405	\$ (21,449)	-2%
Banquets		N/A	158,674	110,990	47,684	43%	753,495	493,803	259,691	53%
Other		N/A	53,927	38,067	15,860	42%	275,560	246,479	29,080	12%
Total	\$	2,746,400	\$ 394,376	\$ 332,187	\$ 62,189	19%	\$ 2,422,011	\$ 2,154,688	\$ 267,323	12%
Reserve 22 Revenues (Last 12 Months)	\$	2,746,400					\$ 2,931,682	\$ 2,465,862	\$ 465,820	19%
Reserve 22 Expenses (Last 12 Months)	\$	2,443,495					\$ 2,732,427	\$ 2,213,470	\$ 518,958	23%
# Guest Checks (Restaurant/Bar)		N/A	4,798	4,944	(146)		35,506	36,563	(1,057)	
Revenue Per Guest Check		N/A	\$ 37.89	\$ 37.04	\$ 0.84		\$ 39.23	\$ 38.68	\$ 0.55	
# Guests (Restaurant/Bar)		N/A	7,814	8,062	(248)		59,030	61,647	(2,617)	
Average Guest Spend		N/A	\$ 23.26	\$ 22.72	\$ 0.55		\$ 23.60	\$ 22.94	\$ 0.65	
Cost of Goods Sold %		28%	42%	41%	1%		31%	31%	0%	
Cost of Goods Sold % (By Category):										
Cost of Goods Sold - Beer		28%	33%	36%	-3%		25%	26%	-1%	
Cost of Goods Sold - Wine		31%	57%	36%	21%		32%	32%	0%	
Cost of Goods Sold - Liquor		20%	29%	31%	-1%		24%	24%	0%	
Cost of Goods Sold - NA Beverages		42%	78%	94%	-15%		59%	58%	1%	
Cost of Goods Sold - Food		32%	50%	46%	4%		36%	34%	1%	
Personnel Expenses as % of Sales		50%	34%	36%	-2%		43%	42%	1%	
Prime Cost (Cost of Goods Sold + Personnel Expenses) as % of Sales		78%	77%	76%	0%		75%	73%	2%	

Village Links / Reserve 22
Dashboard Financial Reports
As of September 30, 2022



VILLAGE LINKS / RESERVE 22
MONTHLY CASH INCREASE/DECREASE HISTORY (000)

	<u>JAN</u>	<u>FEB</u>	<u>MAR</u>	<u>APR</u>	<u>MAY</u>	<u>JUN</u>	<u>JUL</u>	<u>AUG</u>	<u>SEP</u>	<u>OCT</u>	<u>NOV</u>	<u>DEC</u>
2014	(112)	(270)	(77)	50	130	30	306	177	138	10	(148)	(663)
2015	(100)	(63)	9	67	80	153	356	352	239	(97)	(42)	(689)
2016	(114)	(20)	41	(109)	206	296	186	237	160	36	(76)	(671)
2017	(114)	42	(218)	(57)	(11)	223	328	291	72	(69)	(151)	(681)
2018	(113)	(50)	(157)	(56)	216	153	291	92	165	(102)	(160)	(716)
2019	(144)	(53)	(138)	(136)	99	304	319	171	146	(64)	(148)	(680)
2020	(173)	(21)	(43)	(225)	69	516	237	500	214	(23)	(21)	(843)
2021	(135)	(26)	96	172	371	412	220	447	272	127	(137)	(852)
2022	(173)	19	(130)	(48)	40	289	111	474	228			
Avg	(131)	(49)	(69)	(38)	133	264	261	305	181	(23)	(111)	(724)
Best	(100)	42	96	172	371	516	356	500	272	127	(21)	(663)
Worst	(173)	(270)	(218)	(225)	(11)	30	111	92	72	(102)	(160)	(852)

NEXT 12 MONTH CASH BALANCE SCENARIOS

	2022 <u>SEP</u>	2022 <u>OCT</u>	2022 <u>NOV</u>	2022 <u>DEC</u>	2023 <u>JAN</u>	2023 <u>FEB</u>	2023 <u>MAR</u>	2023 <u>APR</u>	2023 <u>MAY</u>	2023 <u>JUN</u>	2023 <u>JUL</u>	2023 <u>AUG</u>
Avg	2,481	2,458	2,348	1,845	1,715	1,665	1,597	1,559	1,692	1,954	2,215	2,520
Best	2,481	2,608	2,587	2,146	2,046	2,088	2,184	2,356	2,727	3,243	3,599	4,099
Worst	2,481	2,379	2,219	1,589	1,416	1,353	1,135	910	899	929	1,040	1,132
actual												



**Glen Ellyn Recreation
Commission**
535 Duane Street
Glen Ellyn, IL 60137

Meeting 10/21/2022 7:00 AM
Department: Village Links
Department Head: Jeff Vesevick
Category: Discussion Item
Prepared By: Steve Thompson

**AGENDA ITEM (ID
2022-2742)**

DOC ID: 2022-2742

Trustee Liaison - Steve Thompson

Statement of the Issue:

Analysis:

Budget Impact:

Action Requested:

Attachments:

			2022 REVISED BUDGET	2023 BUDGET	
ACCOUNT	ACCOUNT DESCRIPTION				
GOLF REVENUES (5500)					
5500	440550	GREEN FEES	2,250,000	2,400,000	150,000
5500	440554	PRO SHOP - SALES	170,100	170,000	(100)
5500	440555	MOTOR CARTS	600,300	600,000	(300)
5500	440556	DRIVING RANGE	421,200	450,000	28,800
5500	440557	RESIDENT CARDS	31,500	32,000	500
5500	460100	INVESTMENT INCOME	100	9,000	8,900
5500	489000	MISCELLANEOUS REVENUE	91,100	124,600	33,500
5500	489100	MISCELLANEOUS - OVER/SHOR	-	-	-
5500	490800	OPERATING TRANSFER IN	-	-	-
TOTAL GOLF REVENUES			3,564,300	3,785,600	221,300
RESERVE 22 REVENUES (5520)					
5520	441100	FOOD	1,500,000	1,625,000	125,000
5520	441101	LIQUOR	270,000	321,600	51,600
5520	441102	BEER	485,000	492,900	7,900
5520	441103	WINE	235,000	216,200	(18,800)
5520	441104	NA BEVERAGES	90,000	89,700	(300)
5520	441106	ROOM CHARGES	4,000	5,000	1,000
5520	441107	SERVICE CHARGES	160,000	173,900	13,900
5520	489000	MISCELLANEOUS REVENUE	2,400	400	(2,000)
TOTAL RESERVE 22 REVENUES			2,746,400	2,924,700	178,300
TOTAL REVENUES			6,310,700	6,710,300	399,600
EXPENSES					
55700		ADMINISTRATION	462,737	623,336	160,599
55710		GOLF COURSE MAINTENANCE	1,052,878	1,185,811	132,933
55720		GOLF SERVICES	824,516	899,930	75,414
55730		RESERVE 22	2,443,495	2,545,399	101,904
55740		STORMWATER MANAGEMENT	28,500	53,399	24,899
55750		PRO SHOP	154,031	154,196	165
55780		MOTORIZED CARTS	47,515	57,678	10,163
557X5		MECHANICAL MAINTENANCE	214,278	340,704	126,426
TOTAL OPERATING EXPENSE			5,227,950	5,860,453	632,503
TOTAL OPERATING INCOME			1,082,750	849,847	(232,903)
DEBT SERVICE			429,176	300,300	(128,876)
CAPITAL EXPENDITURES			548,550	466,000	(82,550)
FUND INCREASE			105,024	83,547	(21,477)
TOTAL EXPENSES (INCLUDING DEBT & CAP)			6,205,676	6,626,753	421,077

VILLAGE LINKS/RESERVE 22
FIVE-YEAR CAPITAL FORECAST

		2022 ACTUALS THRU 9/30/2022	2023 BUDGET	2024 FORECAST	2025 FORECAST	2026 FORECAST	2027 FORECAST	TOTAL FIVE-YEAR FORECAST
QTY	DESCRIPTION							
2022	SPENT TO DATE	<u>571,789</u>						
2023	? Building Improvements		150,000					150,000
2023	2 Sidewinder Bank Mowers		90,000					90,000
2023	2 GPS for Sprayers		74,000					74,000
2023	1 Heavy Duty Cart		35,000					35,000
2023	1 Bunker Rake		30,000					30,000
2023	1 Bedknife Grinder		27,000					27,000
2023	1 Greens Roller		25,000					25,000
2023	1 Bed Mount Topdresser		20,000					20,000
2023	1 Toro NSN Irrigation Support		15,000					15,000
	TOTAL		<u>466,000</u>					<u>466,000</u>
2024	1 Pave Parking Lot			180,000				180,000
2024	2 Triplex Tee Mowers			100,000				100,000
2024	1 Triplex Greens Mower			60,000				60,000
2024	1 Heavy Duty Cart			35,000				35,000
2024	2 Beverage Carts			30,000				30,000
2024	2 26" Walk Mowers			26,000				26,000
2024	2 Utility Carts (Gas or Electric TBD)			25,000				25,000
	TOTAL			<u>456,000</u>				<u>456,000</u>
2025	1 Pump Station (North)				250,000			250,000
2025	1 Skid Steer w/ Tracks				70,000			70,000
2025	1 Triplex Tee Mower				50,000			50,000
2025	1 Heavy Duty Cart				35,000			35,000
2025	1 Bunker Rake				30,000			30,000
2025	2 Utility Carts (Gas or Electric TBD)				25,000			25,000
	TOTAL				<u>460,000</u>			<u>460,000</u>
2026	1 Pump Station (South)					250,000		250,000
2026	95 Yamaha Golf Carts					220,000		220,000
2026	1 Fairway Mower					65,000		65,000
2026	1 Deep Tine Aerifier					60,000		60,000
2026	1 Tractor w/ Cab					60,000		60,000
2026	1 Mini Excavator					60,000		60,000
2026	1 Super 600/Turf Tidy					55,000		55,000
2026	1 Material Handler					50,000		50,000
	TOTAL					<u>820,000</u>		<u>820,000</u>
2027	2 300 Gallon Sprayers						100,000	100,000
2027	1 Fairway Mower						65,000	65,000
2027	1 Pickup w/ Plow						60,000	60,000
2027	1 Bunker Rake						30,000	30,000
2027	2 Utility Carts (Gas or Electric TBD)						25,000	25,000
2027	1 Turbine Blower						15,000	15,000
	TOTAL						<u>295,000</u>	<u>295,000</u>
	TOTAL	<u>571,789</u>	<u>466,000</u>	<u>456,000</u>	<u>460,000</u>	<u>820,000</u>	<u>295,000</u>	<u>2,497,000</u>

VILLAGE LINKS/RESERVE 22
FIVE-YEAR CAPITAL FORECAST

QTY	DESCRIPTION	2022	2023	2024	2025	2026	2027	TOTAL
		ACTUALS THRU 9/30/2022	BUDGET	FORECAST	FORECAST	FORECAST	FORECAST	FIVE-YEAR FORECAST

WISH LIST

Pavillion

Kitchen expansion

Bathrooms

Pro Shop - office, counter, carpet

Reserve 22 - add cooler, move office

Board Room carpet

Patio furniture

Air doors