Agenda
Village of Glen Ellyn
Recreation Commission Meeting
Friday, September 30, 2022
7:00 AM
Village Links/Reserve 22

Visitors are welcome to attend all Recreation Commission meetings.

A. Call To Order

B. Public Comments

C. Approval of Minutes

1) Minutes - August 26, 2022

D. Standing Reports

1) Manager - Jeff Vesevick
2) Reserve 22 - Jon Satinover
3) Financial - Jeff Vesevick
4) Trustee Liaison - Steve Thompson

E. Facility Tour - Halfway House

F. Old Business

G. New Business

H. Next Meeting - October 28, 2022

I. Adjournment

RECREATION COMMISSION
MINUTES
AUGUST 26, 2022

Board or Commission:	Recreation	**Called to Order:**	7:00A.M.
Meeting:	Regular	**Adjourned:**	8:30A.M.
Quorum:	Yes		

MEMBER ATTENDANCE:

Mark Reinke	Chair	Present
Rebecca Austin	Commissioner	Excused Absence
Glen G. Graham	Commissioner	Present
Carol Scott	Commissioner	Present
Brian Diver	Commissioner	Present
Tony Coconate	Commissioner	Present
Tom Slowinski	Commissioner	Present

Also, Present:

Jeff Vesevick	General Manager / Staff Liaison	Excused Absence
Steve Thompson	Liaison Trustee	Present
Mark Franz	Village Manager	Excused Absence
Tom Fota	Executive Chef	Excused Absence
Mike Campbell	Golf Professional	Excused Absence
Noel Allen	Director of Golf	Present
Andrew Cross	Golf Course Superintendent	Present
Jon Satinover	Food and Beverage Director	Present

A. CALL TO ORDER

The August 26, 2022 meeting of the Recreation Commission was called to order at 7:00A.M. at the Village Links of Glen Ellyn; 485 Winchell Way; Glen Ellyn, Illinois by Chair Reinke.

B. PUBLIC COMMENTS

None.

C. APPROVAL OF MINUTES FROM JULY 29, 2022 MEETING

1. MOVE TO APPROVE MINUTES OF MEETING FROM 7/29/2022 AS PRESENTED.

RESULT:	**Motion Unanimously Carried**
MOVER:	**Commissioner Coconate**
SECONDER:	**Commissioner Slowinski**
AYES:	**Coconate, Diver, Graham, Reinke, Scott, and Slowinski**
NAYES:	**None**
ABSENT:	**Austin**

D. STANDING REPORTS

1. Manager – Noel Allen

Director of Golf Allen said July was a great month for golf. Revenues were up in every category, but cart rentals. Cart revenues was lower due to grounding the carts because of the four (4) days of rain. July was another million-dollar month for the Links and we are slowly chipping away at the losses from April and May. August is already performing well, and would have to finish strong for another consecutive million-dollar month. Playable hours were down in July due to the rain, but the Village Links user fees remained strong. The Chicago District Golf Association re-rated the Village Links golf course. The rating for the 18-hole course went down slightly by one or two-tenths of a point, while the 9-hole course remained the same.

Golf Course Superintendent Cross noted he was fully staffed for the first time in July. Grounds crew worked on the bunkers. With the recent big rain events, one of the focuses of the Master Plan will be bunkers. Commissioner Graham inquired about the criteria for grounding carts. Golf Course Superintendent Cross replied the grounding of carts is dependent upon the rainfall intensity and timing. Staff determines whether the carts will permanently damage the greens if driven on wet grounds. Chair Reinke asked when aeration will be completed. Golf Course Superintendent Cross replied the first two (2) weeks of October.

Commissioner Graham requested the halfway house improvements be discussed during the next meeting. Chair Reinke suggested this be placed on the August 2022 agenda under New Business.

2. Reserve 22 – Jon Satinover

Director of Golf Allen introduced the new Food and Beverage Director, Jon Satinover. Food and Beverage Director Satinover indicated he has been very impressed with the Reserve 22 operations during his first three (3) weeks. He said it is exciting to see staff so happy to work at Reserve 22. Food and Beverage Director Satinover indicated he is taking notes as he goes and will be making some minor suggestions once he has reviewed all operations.

Director of Golf Allen reported Reserve 22 performed strong in July 2022 with total sales being up 1%. Year-to-date banquet revenues are almost 77% higher than the prior year through July. The Banquet Coordinator position remains open. Currently two (2) staff members, Lynn Stack and Angela Stafford, have done an excellent job filling-in for this position.

3. Financial – Noel Allen

Director of Golf Allen said the Village Links is setting records with July 2022 being the second consecutive million-dollar month. Staff is hoping to break $1 million in August as well. On the flip side, expense have increased. There are pretty sizable differences between 2022 and 2021 expenditures. In 2021 unemployment costs were lower because the Village Links did not incur any unemployment expenses due to a past credit and a federal government program. Commodities and professional services increased in 2022. Year-to-date actual capital expenses total $524,000 and additional capital items in the amount of $200,000 are on-order. The Village Links ended July 2022 with cash reserves of $1.778 million. In July, $111,000 was added to cash reserves. Staff is working on compiling the 2023 budget. Chair Reinke suggested we discuss capital items at the next meeting.

4. Trustee Liaison – Steve Thompson

   Trustee Thompson updated the Recreation Commission on the recent activities of the Village Board.

E. FACILITY TOUR – KITCHEN

F. OLD BUSINESS

None.

G. NEW BUSINESS

None.

H. NEXT MEETING – 9/30/2022

I. ADJOURNMENT

Commissioner Scott moved and Commissioner Coconate seconded, to adjourn the meeting. The meeting was adjourned at 8:30A.M.

Submitted by Aileen Haslett, Recording Secretary

Reviewed by General Manager Jeff Vesevick

Glen Ellyn Recreation Commission
535 Duane Street
Glen Ellyn, IL 60137

Meeting 9/30/2022 7:00 AM
Department: Village Links
Department Head: Jeff Vesevick
Category: Report
Prepared By: Jeff Vesevick

AGENDA ITEM (ID # 2022-2618)

DOC ID: 2022-2618

Manager - Jeff Vesevick

Statement of the Issue:

Analysis:

Budget Impact:

Action Requested:

Attachments:

1. Managers Report - August 2022

VILLAGE LINKS
GLEN ELLYN

RESERVE 22 TWENTY-TWO

"Committed to Excellence since 1967"

Manager's Report for August 2022

Submitted by Jeff Vesevick, General Manager

August 2022 gave us warm, dry weather. Looking at August observations from O'Hare, average temperature was 74.4°F (0.6°F above normal), and precipitation was 2.05" (2.2" below normal, closer to 6" on site). Carts were grounded for one day on the 18-hole and two days on the 9-hole course (97% & 94% availability rate, respectively). Meteorological summer (June – August) was warm and dry. The average temperature was 73.9°F (0.6°F above normal), and rainfall was 9.21" (2.85" below normal).

High Temperatures in August																							
	2022	2021	2020	2019	2018	2017	2016	2015	2014	2013	2012	2011	2010	2009	2008	2007	2006	2005	2004	2003	2002	2001	2000
100º days																							
90º days	1	7	5		4	1	3	1		3	9	3	6	1		5	2	5	1	6	4	6	3
80º days	18	19	19	18	19	19	24	15	17	17	10	19	20	15	18	17	18	20	11	18	19	19	20
70º days	12	5	6	12	8	11	4	13	13	10	11	9	5	9	13	8	11	6	16	6	8	6	8
60º days	1		1	1		1		2	1	1	1			6		1			3	1			
50º days																							
40º days																							
30º days																							
Rain	2"	4.5"	0.6"	3.1"	5.6"	1.0"	4.2"	5.4"	5.7"	2.3"	3.8"	3.9"	5.0"	4.5"	1.8"	8.6"	3.5"	2.3"	4.0"	2.4"	4.7"	4.7"	1.9"

GOLF

August 2022 was a great month for golfers as they again frequented the golf course and Practice Tee in large volumes. Year-to-date numbers caught up a bit from the poor spring weather. Below normal rainfall improved the golf available days from a year ago, and consistently warm temperatures helped create a good month for golf revenues.

Rounds played were up 9% for the month, and are down 7% for the year.
Green Fee revenue was up 5% for the month, and is down 6% for the year.
Driving Range revenue was up 12% for the month, and is down 3% for the year.
Motor Car revenue was up 9% for the month, and is down 12% for the year.
Pro Shop sales were up 53% for the month, and are up 8% for the year.
Resident Card sales were up 2% for the month, and are down 5% for the year.

Golf Revenue August											
	2012	**2013**	**2014**	**2015**	**2016**	**2017**	**2018**	**2019**	**2020**	**2021**	**2022**
Rounds	11,823	12,451	12,385	13,242	11,176	12,220	11,145	11,969	15,205	12,631	13,747
Green Fees	273,188	303,350	277,455	324,654	285,344	312,940	291,845	310,676	426,495	389,731	408,708
Driving Range	33,178	37,426	48,085	45,160	38,251	43,355	49,420	46,133	76,031	67,415	75,650
Pro Shop	21,943	25,303	24,363	30,781	20,834	26,196	25,808	23,782	28,366	22,480	34,334
Carts	69,288	83,248	73,506	88,648	77,363	91,898	86,765	92,670	119,925	109,209	118,477
Resident Cards	1,000	1,415	1,270	1,080	560	710	690	1,000	2,050	660	670
Miscellaneous	10,400	15,535	11,212	7,869	7,597	8,501	7,085	8,831	10,597	10,162	11,262
Total Revenue	**409,617**	**468,882**	**435,512**	**498,193**	**429,950**	**483,600**	**461,613**	**483,092**	**663,429**	**599,657**	**649,101**

Rounds played were the highest in the last 11 years

Weekend Permanent Starting times ended the season on Sunday, August 21.

August was Championship month for the Village Links, as the Over 60 Men's 9-hole league and the Swingin' Set Ladies league both crowned champions. The Village Links also conducted championship tournaments for juniors, Husband-Wife teams, and a Match Play Championship for men. The Annual Glen Ellyn Open was conducted as scheduled as well.

There were 22 outside events in August, six more than 2021. Revenue produced from golf outings totaled $33,484. Golf revenue from outings accounted for roughly 6% of the revenue. Individual foursome demand remains strong, as demand for outings is making a return.

FALL FEST is an annual promotion to increase traffic in the slower fall months, as most of our programmed leagues and lesson programs end in August. However, due to the increased traffic, great weather, and high demand, for the second consecutive year, staff made a decision to forgo the previous promotions aimed at getting golfers to the facility in the slower months.

The 4th Annual fall version of the ***PGA Junior League*** attracted 56 junior golfers, roughly half of the summer league. This league for junior golfers continues to be popular. Junior golf continues to show growth, as many other sports have not yet returned to their full schedules. The Golf Professional staff has introduced a variety of unique and innovative ways to teach the game, while making sure the new golfers are having fun, and continue to play the game.

High School golf practices and matches began in August, and will continue through September.

GROUNDS

Grounds

1. Bunkers Pushed 2 times, Daily Raking Stopped due to staffing reduction
2. Tee and Fairway divots filled as needed
3. 4 Irrigation repairs

4. Irrigation at front entrance refined
5. Starting edging fairway bunkers
6. Trimmed fence line on Lambert Road
7. New Cup Cutters introduced for cleaner more consistent hole
8. Lots of hand watering

Mechanical and Building Maintenance

1. 15 pieces of equipment were repaired and/or serviced
2. 4 repairs made at clubhouse & halfway house
3. 18 Reels ground

Horticulture/Conservation

1. Flowers are peaking at the clubhouse
2. Panfish Park being mowed, and garbage picked up weekly
3. Landscape beds weeded, edged, touched up twice.
4. Native area mowing started

RESERVE 22

Reserve 22 welcomed new Director of Food & Beverage ***Jon Satinover***. Jon has spent the last 20 years of his life learning, practicing, and perfecting his skills in the food & beverage industry. Restaurant and Bar revenues increased slightly with the warm, dry weather.

While the search for a new Event Planning & Sales Coordinator continues, existing staff has stepped up and filled the job duties well. Banquet revenues for the month were behind last year's surge; however, year-to-date revenues have increased sharply, and are back on track.

Reserve 22 - AUGUST				Year to Date		
	2021	2022	+/-	2021	2022	+/-
Restaurant & Bar	228,404	241,618	5.8%	1,225,473	1,211,452	-1.1%
Banquets	75,359	61,370	-18.6%	330,756	512,681	55.0%
Beverage Cart	18,105	24,387	34.7%	66,084	79,693	20.6%
Halfway House	24,302	26,485	9.0%	109,490	101,302	-7.5%
Other	17,579	19,701	12.1%	90,698	122,508	35.1%
Total Reserve 22	**363,750**	**373,561**	**2.7%**	**1,822,501**	**2,027,635**	**11.3%**

Attracting and retaining available labor continues to be a challenge, as many workers in the Food & Beverage industry have not returned to work. Demand remains strong, however rapidly increasing costs, including labor, have had an impact on overall profitability. The shortage of labor forced the restaurant and bar to limit offerings on only a couple of occasions.

Management is working on a fall menu, which should be available in early October. Oktoberfest menu is being promoted for the traditional celebration of September 28 thru October 9. Staff is also making preparations for the annual Thanksgiving Day menu.

A Bourbon Tasting event is scheduled for October 19.

Glen Ellyn Recreation Commission
535 Duane Street
Glen Ellyn, IL 60137

Meeting 9/30/2022 7:00 AM
Department: Village Links
Department Head: Jeff Vesevick
Category: Discussion Item
Prepared By: Jon Satinover

AGENDA ITEM (ID # 2022-2619)

DOC ID: 2022-2619

Reserve 22 - Jon Satinover

Statement of the Issue:

Analysis:

Budget Impact:

Action Requested:

Attachments:

Glen Ellyn Recreation Commission
535 Duane Street
Glen Ellyn, IL 60137

Meeting 9/30/2022 7:00 AM
Department: Village Links
Department Head: Jeff Vesevick
Category: Report
Prepared By: Ann Pedersen, Jeff Vesevick

AGENDA ITEM (ID # 2022-2620)

DOC ID: 2022-2620

Financial - Jeff Vesevick

Statement of the Issue:

Analysis:

Budget Impact:

Action Requested:

Attachments:

1. Village Links - Financial Statements - August 2022
2. Cash Balance Scenarios

VILLAGE LINKS / RESERVE 22
STATEMENT OF REVENUES, EXPENSES, AND CHANGES IN NET POSITION
As of August 31, 2022

ORG	DESCRIPTION	2022 BUDGET	MONTH 2022	MONTH 2021	MONTH DIFF	MONTH % DIFF	YEAR-TO-DATE 2022	YEAR-TO-DATE 2021	YEAR-TO-DATE DIFF	YEAR-TO-DATE % DIFF
	REVENUES:									
5500	Village Links Revenues	$ 3,564,300	$ 651,744	$ 602,280	$ 49,464	8%	$ 2,723,303	$ 2,903,570	$ (180,267)	-6%
5520	Reserve 22 Revenues	2,746,400	373,561	363,750	9,811	3%	2,027,634	1,822,501	205,133	11%
	Total Revenues	**$ 6,310,700**	**$ 1,025,305**	**$ 966,030**	**$ 59,274**	**6%**	**$ 4,750,937**	**$ 4,726,071**	**$ 24,866**	**1%**
	EXPENDITURES:									
55700	Administration	$ 462,737	$ 38,156	$ 36,968	$ 1,188	3%	$ 320,735	$ 303,804	$ 16,930	6%
55710	Golf Course Maintenance	1,052,878	81,690	85,109	(3,418)	-4%	703,114	563,509	139,605	25%
55720	Golf Services	824,516	87,212	80,596	6,616	8%	549,933	505,780	44,153	9%
55730	Reserve 22	2,443,495	290,312	275,714	14,598	5%	1,762,675	1,480,252	282,423	19%
55740	Stormwater Management	28,500	2,833	1,898	934	49%	12,371	8,344	4,027	48%
55750	Pro Shop Merchandise	154,031	26,328	16,014	10,314	64%	110,581	110,114	466	0%
55780	Motorized Carts	47,515	8,533	7,901	632	8%	38,049	35,816	2,233	6%
557X5	Mechanical Maintenance	214,278	18,717	15,225	3,493	23%	196,256	126,347	69,910	55%
	Total Operating Expenses	$ 5,227,950	$ 553,782	$ 519,425	$ 34,357	7%	$ 3,693,714	$ 3,133,967	$ 559,747	18%
	Operating Income	**$ 1,082,750**	**$ 471,523**	**$ 446,606**	**$ 24,917**	**6%**	**$ 1,057,223**	**$ 1,592,104**	**$ (534,881)**	**-34%**
	Debt Service	429,176	-	-	-	0%	49,590	43,041	6,549	15%
	Capital Expenditures	548,550	-	-	-	0%	514,923	80,039	434,884	543%
	CHANGE IN NET POSITION	**$ 105,024**	**$ 471,523**	**$ 446,606**	**$ 24,917**	**6%**	**$ 492,710**	**$ 1,469,024**	**$ (976,314)**	**-66%**

KEY METRICS

	Goal	*2022*	*2021*	*DIFF*	*2022 YTD*	*2021 YTD*	*DIFF YTD*
Personnel Expenses as % of Sales	*47%*	*30%*	*29%*	*1%*	*41%*	*36%*	*5%*
Cash Balance (End of Month, in $000's)	*$ 1,307*	*$ 2,252*	*$ 2,260*	*$ (8)*			

VILLAGE LINKS GLEN ELLYN | RESERVE 22 TWENTY-TWO

VILLAGE LINKS
STATEMENT OF REVENUES, EXPENSES, AND CHANGES IN NET POSITION
GOLF
(Including Administration, Grounds, & Mechanical Maintenance)
As of August 31, 2022

ORG/ OBJECT	DESCRIPTION	2022 BUDGET	MONTH 2022	MONTH 2021	MONTH DIFF	MONTH % DIFF	YEAR-TO-DATE 2022	YEAR-TO-DATE 2021	YEAR-TO-DATE DIFF	YEAR-TO-DATE % DIFF
5500	**VILLAGE LINKS REVENUES:**									
440550	Green Fees	$ 2,250,000	$ 408,708	$ 389,731	$ 18,977	5%	$ 1,687,760	$ 1,803,921	$ (116,161)	-6%
440554	Pro Shop - Sales	170,100	34,334	22,480	11,854	53%	143,786	133,685	10,101	8%
440555	Motor Carts	600,300	118,477	109,209	9,268	8%	418,047	473,052	(55,005)	-12%
440556	Driving Range	421,200	75,650	67,345	8,304	12%	343,639	355,624	(11,985)	-3%
440557	Resident Cards	31,500	670	660	10	2%	33,055	34,946	(1,891)	-5%
460100	Investment Income	100	2,116	0	2,115	1410233%	6,116	2	6,114	259067%
489000	Miscellaneous Revenue	91,100	11,866	10,730	1,136	11%	91,129	84,983	6,146	7%
489100	Miscellaneous - Over/Short	-	(77)	(108)	32	-29%	(229)	(509)	280	-55%
490800	Operating Transfer In	-	-	2,233	(2,233)	-100%	-	17,867	(17,867)	-100%
	Total Revenues	**$ 3,564,300**	**$ 651,744**	**$ 602,280**	**$ 49,464**	**8%**	**$ 2,723,303**	**$ 2,903,570**	**$ (180,267)**	**-6%**
	COST OF GOODS SOLD:									
520945	Cost of Goods Sold - Pro Shop	$ 122,472	$ 23,385	$ 13,057	$ 10,327	79%	$ 88,747	$ 88,587	$ 159	0%
	Total Cost of Goods Sold	**$ 122,472**	**$ 23,385**	**$ 13,057**	**$ 10,327**	**79%**	**$ 88,747**	**$ 88,587**	**$ 159**	**0%**
	Gross Profit	**$ 3,441,828**	**$ 628,359**	**$ 589,223**	**$ 39,136**	**7%**	**$ 2,634,556**	**$ 2,814,983**	**$ (180,426)**	**-6%**
	OTHER OPERATING EXPENSES:									
510100	Salaries - Pensionable	$ 977,352	$ 82,085	$ 71,540	$ 10,545	15%	$ 625,536	$ 546,423	$ 79,113	14%
510120	Salaries - Non-Pensionable	341,000	51,293	41,314	9,979	24%	234,731	180,731	54,000	30%
510200	Salaries - Overtime	6,000	1,905	1,499	406	27%	6,565	4,083	2,482	61%
510400	FICA Taxes	101,314	10,154	8,525	1,629	19%	64,689	54,186	10,504	19%
510500	IMRF	66,950	5,571	6,196	(625)	-10%	41,573	46,477	(4,903)	-11%
590600	Health Insurance	129,500	9,849	9,897	(48)	0%	88,247	83,345	4,902	6%
52XXXX	Contractual Services	686,192	59,186	82,665	(23,479)	-28%	475,991	414,435	61,557	15%
53XXXX	Commodities	353,675	20,041	9,017	11,023	122%	304,959	235,448	69,511	30%
	Total Operating Expenses	**$ 2,661,983**	**$ 240,085**	**$ 230,653**	**$ 9,431**	**4%**	**$ 1,842,293**	**$ 1,565,127**	**$ 277,166**	**18%**
	Operating Income	**$ 779,845**	**$ 388,275**	**$ 358,570**	**$ 29,705**	**8%**	**$ 792,264**	**$ 1,249,856**	**$ (457,592)**	**-37%**
	Operating Income Percentage	**22%**	**60%**	**60%**			**29%**	**43%**		

KEY METRICS

	Goal	Month 2022	Month 2021	Month Diff	YTD 2022	YTD 2021	YTD Diff
Rounds Played	*78,000*	*13,747*	*12,631*	*1,116*	*55,685*	*59,631*	*(3,946)*
Revenue Per Round	*$ 45.70*	*$ 47.41*	*$ 47.68*	*$ (0.27)*	*$ 48.91*	*$ 48.69*	*$ 0.21*
Resident Cards Sold	*N/A*	*36*	*35*	*1*	*2,617*	*2,804*	*(187)*
Cost of Goods Sold % - Pro Shop	*72%*	*68%*	*58%*	*10%*	*62%*	*66%*	*-5%*
Personnel Expenses as % of Sales	*46%*	*25%*	*23%*	*2%*	*39%*	*32%*	*7%*

VILLAGE LINKS
GLEN ELLYN

RESERVE 22 TWENTY-TWO

VILLAGE LINKS
STATEMENT OF REVENUES, EXPENSES, AND CHANGES IN NET POSITION
GOLF
(Including Administration, Grounds, & Mechanical Maintenance)
As of August 31, 2022

ORG/ OBJECT	DESCRIPTION	2022 BUDGET	MONTH 2022	MONTH 2021	MONTH DIFF	MONTH % DIFF	YEAR-TO-DATE 2022	YEAR-TO-DATE 2021	YEAR-TO-DATE DIFF	YEAR-TO-DATE % DIFF
	MISCELLANEOUS REVENUE									
	Miscellaneous Revenue includes the following items, which don't fit into any of the major revenue categories:									
	Adult & Junior Golf Lessons		*$ 6,483*	*$ 4,660*	*$ 1,823*		*$ 62,973*	*$ 52,015*	*$ 10,958*	
	Hand Cart Rentals		*3,148*	*3,675*	*(527)*		*18,083*	*18,552*	*(469)*	
	Handicaps		*-*	*-*	*-*		*-*	*-*	*-*	
	Golf Club Rentals		*1,310*	*1,500*	*(190)*		*4,840*	*4,110*	*730*	
	Golf Club Repairs		*-*	*-*	*-*		*-*	*738*	*(738)*	
	Locker Rentals		*80*	*-*	*80*		*2,320*	*2,720*	*(400)*	
	Miscellaneous Outings		*-*	*-*	*-*		*-*	*1,048*	*(1,048)*	
	Illinois Sales Tax (1.75%)		*549*	*550*	*(1)*		*2,269*	*2,062*	*208*	
	Glen Ellyn Food & Beverage Tax (1%)		*55*	*54*	*1*		*236*	*200*	*36*	
	Tree Donation		*-*	*-*	*-*		*250*	*-*	*250*	
	ATM Machine Commission		*-*	*-*	*-*		*-*	*11*	*(11)*	
	Miscellaneous		*241*	*291*	*(50)*		*157*	*3,528*	*(3,371)*	
	Total	*$ 91,100*	*$ 11,866*	*$ 10,730*	*$ 1,136*		*$ 91,129*	*$ 84,983*	*$ 6,146*	

VILLAGE LINKS GLEN ELLYN | RESERVE 22 TWENTY-TWO

RESERVE 22
STATEMENT OF REVENUES, EXPENSES, AND CHANGES IN NET POSITION
As of August 31, 2022

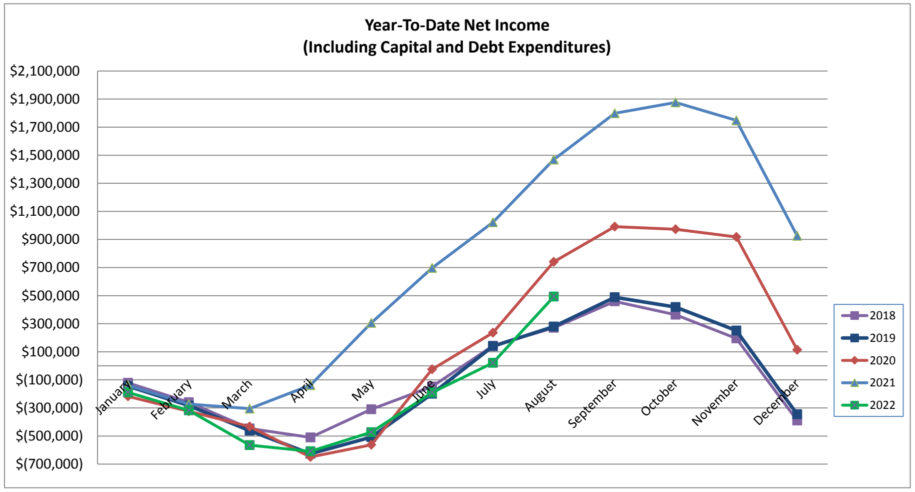
ORG/ OBJECT	DESCRIPTION	2022 BUDGET	MONTH 2022	MONTH 2021	MONTH DIFF	MONTH % DIFF	YEAR-TO-DATE 2022	YEAR-TO-DATE 2021	YEAR-TO-DATE DIFF	YEAR-TO-DATE % DIFF
5520	**RESERVE 22 REVENUES:**									
441100	Food	$ 1,500,000	$ 194,205	$ 195,260	$ (1,056)	-1%	$ 1,119,112	$ 993,876	$ 125,236	13%
441101	Liquor	270,000	41,837	36,858	4,978	14%	215,979	194,516	21,463	11%
441102	Beer	485,000	79,790	70,823	8,967	13%	364,637	347,705	16,932	5%
441103	Wine	235,000	24,772	25,941	(1,169)	-5%	147,280	141,281	5,999	4%
441104	NA Beverages	90,000	16,014	17,514	(1,500)	-9%	67,100	68,974	(1,873)	-3%
441106	Room Charges	4,000	192	1,250	(1,058)	-85%	1,018	4,121	(3,103)	-75%
441107	Service Charges	160,000	16,752	16,193	559	3%	112,300	63,969	48,331	76%
489000	Miscellaneous Revenue	2,400	-	(90)	90	-100%	208	8,058	(7,850)	-97%
	Total Revenues	**$ 2,746,400**	**$ 373,561**	**$ 363,750**	**$ 9,811**	**3%**	**$ 2,027,634**	**$ 1,822,501**	**$ 205,133**	**11%**
55730	**COST OF GOODS SOLD:**									
530400	Cost of Goods Sold - Beer	$ 135,800	$ 18,040	$ 15,372	$ 2,668	17%	$ 84,743	$ 82,359	$ 2,384	3%
530401	Cost of Goods Sold - Wine	72,850	4,851	12,183	(7,332)	-60%	41,072	43,944	(2,872)	-7%
530402	Cost of Goods Sold - Liquor	54,000	7,755	10,487	(2,732)	-26%	50,418	44,004	6,414	15%
530405	Cost of Goods Sold - NA Beverages	37,800	8,540	7,818	722	9%	37,524	36,235	1,289	4%
530420	Cost of Goods Sold - Food	480,000	69,028	61,611	7,417	12%	370,586	322,085	48,501	15%
	Total Cost of Goods Sold	**$ 780,450**	**$ 108,215**	**$ 107,472**	**$ 744**	**1%**	**$ 584,344**	**$ 528,627**	**$ 55,717**	**11%**
	Gross Profit	**$ 1,965,950**	**$ 265,345**	**$ 256,278**	**$ 9,067**	**4%**	**$ 1,443,290**	**$ 1,293,873**	**$ 149,417**	**12%**
	Gross Profit Percentage	**72%**	**71%**	**70%**			**71%**	**71%**		
55730	**OTHER OPERATING EXPENSES:**									
510100	Salaries - Pensionable	$ 615,000	$ 45,123	$ 44,437	$ 686	2%	$ 330,325	$ 321,332	$ 8,993	3%
510120	Salaries - Non-Pensionable	505,000	77,114	65,875	11,239	17%	437,653	299,240	138,413	46%
510200	Salaries - Overtime	10,000	3,712	4,488	(776)	-17%	17,412	14,514	2,898	20%
510399	Tips Paid Through Payroll	-	(920)	(69)	(851)	1231%	(6,574)	(7,637)	1,063	-14%
510400	FICA Taxes	122,040	13,207	12,017	1,190	10%	77,678	65,089	12,589	19%
510500	IMRF	42,128	4,297	5,164	(867)	-17%	29,271	35,214	(5,943)	-17%
590600	Health Insurance	79,200	1,737	5,499	(3,763)	-68%	28,031	47,190	(19,159)	-41%
52XXXX	Contractual Services	140,677	23,794	19,637	4,157	21%	135,598	95,242	40,356	42%
53XXXX	Commodities	149,000	14,034	11,194	2,840	25%	128,938	81,440	47,499	58%
	Total Operating Expenses	**$ 1,663,045**	**$ 182,097**	**$ 168,242**	**$ 13,855**	**8%**	**$ 1,178,331**	**$ 951,625**	**$ 226,706**	**24%**
	Operating Income	**$ 302,905**	**$ 83,248**	**$ 88,036**	**$ (4,788)**	**-5%**	**$ 264,959**	**$ 342,248**	**$ (77,289)**	**-23%**
	Operating Income Percentage	**11%**	**22%**	**24%**			**13%**	**19%**		

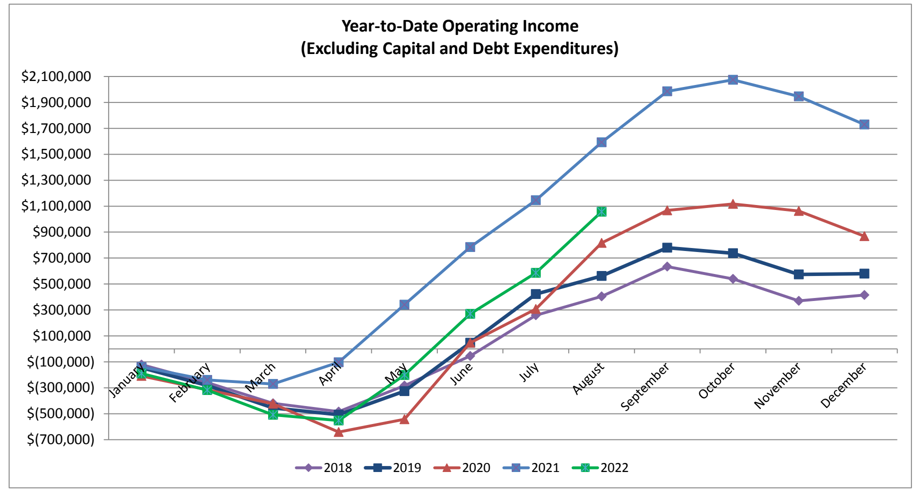
VILLAGE LINKS GLEN ELLYN | RESERVE 22 TWENTY-TWO

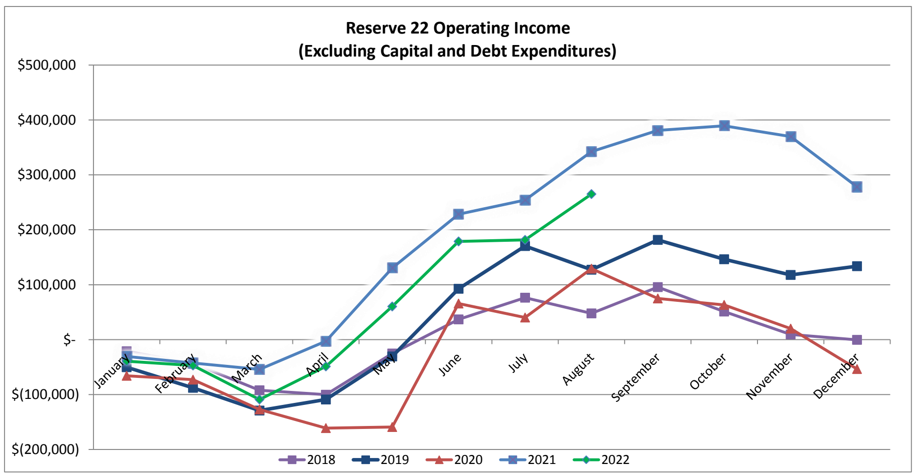
RESERVE 22
STATEMENT OF REVENUES, EXPENSES, AND CHANGES IN NET POSITION
As of August 31, 2022

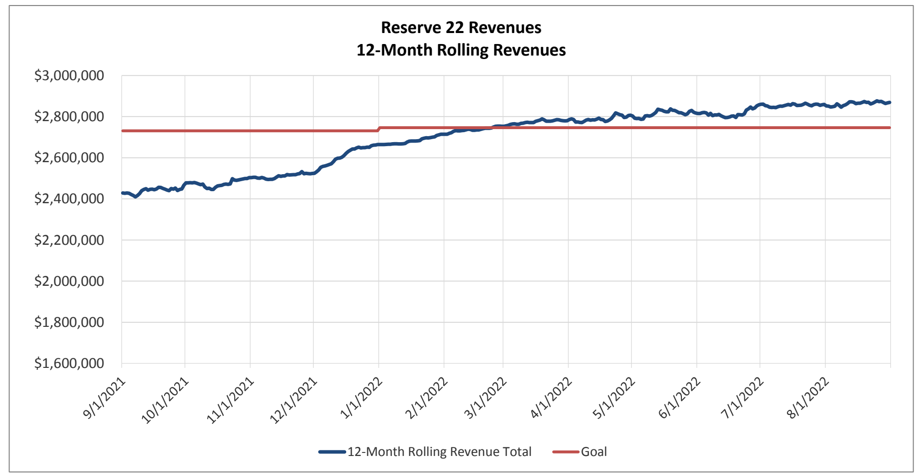
ORG/ OBJECT	DESCRIPTION	2022 BUDGET	MONTH 2022	MONTH 2021	MONTH DIFF	MONTH % DIFF	YEAR-TO-DATE 2022	YEAR-TO-DATE 2021	YEAR-TO-DATE DIFF	YEAR-TO-DATE % DIFF
	KEY METRICS									
		Goal								
	Revenue Source:									
	Restaurant/Bar	*N/A*	*$ 241,618*	*$ 228,314*	*$ 13,303*	*6%*	*$ 1,211,181*	*$ 1,231,276*	*$ (20,094)*	*-2%*
	Banquets	*N/A*	*71,615*	*87,317*	*(15,702)*	*-18%*	*594,820*	*382,813*	*212,007*	*55%*
	Other	*N/A*	*60,328*	*48,118*	*12,210*	*25%*	*221,632*	*208,412*	*13,220*	*6%*
	Total	*$ 2,746,400*	*$ 373,561*	*$ 363,750*	*$ 9,811*	*3%*	*$ 2,027,634*	*$ 1,822,501*	*$ 205,133*	*11%*
	Reserve 22 Revenues (Last 12 Months)	*$ 2,746,400*					*$ 2,869,493*	*$ 2,424,170*	*$ 445,323*	*18%*
	Reserve 22 Expenses (Last 12 Months)	*$ 2,443,495*					*$ 2,668,525*	*$ 2,264,692*	*$ 403,833*	*18%*
	# Guest Checks (Restaurant/Bar)	*N/A*	*6,405*	*6,101*	*304*		*30,708*	*31,619*	*(911)*	
	Revenue Per Guest Check	*N/A*	*$ 37.72*	*$ 37.42*	*$ 0.30*		*$ 39.44*	*$ 38.94*	*$ 0.50*	
	# Guests (Restaurant/Bar)	*N/A*	*10,448*	*10,179*	*269*		*51,216*	*53,585*	*(2,369)*	
	Average Guest Spend	*N/A*	*$ 23.13*	*$ 22.43*	*$ 0.70*		*$ 23.65*	*$ 22.98*	*$ 0.67*	
	Cost of Goods Sold %	*28%*	*29%*	*30%*	*-1%*		*29%*	*29%*	*0%*	
	Cost of Goods Sold % (By Category):									
	Cost of Goods Sold - Beer	*28%*	*23%*	*22%*	*1%*		*23%*	*24%*	*0%*	
	Cost of Goods Sold - Wine	*31%*	*20%*	*47%*	*-27%*		*28%*	*31%*	*-3%*	
	Cost of Goods Sold - Liquor	*20%*	*19%*	*28%*	*-10%*		*23%*	*23%*	*1%*	
	Cost of Goods Sold - NA Beverages	*42%*	*53%*	*45%*	*9%*		*56%*	*53%*	*3%*	
	Cost of Goods Sold - Food	*32%*	*36%*	*32%*	*4%*		*33%*	*32%*	*1%*	
	Personnel Expenses as % of Sales	*50%*	*38%*	*38%*	*0%*		*45%*	*43%*	*2%*	
	Prime Cost (Cost of Goods Sold + Personnel Expenses) as % of Sales	*78%*	*68%*	*67%*	*0%*		*74%*	*72%*	*2%*	

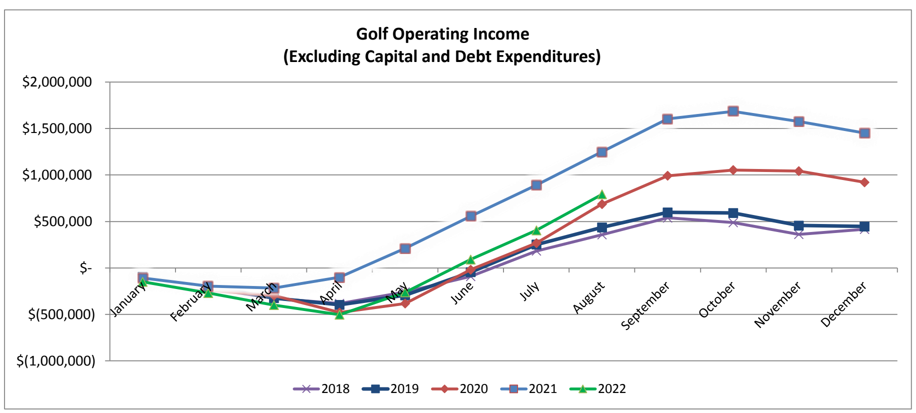
Village Links / Reserve 22
Dashboard Financial Reports
As of August 31, 2022

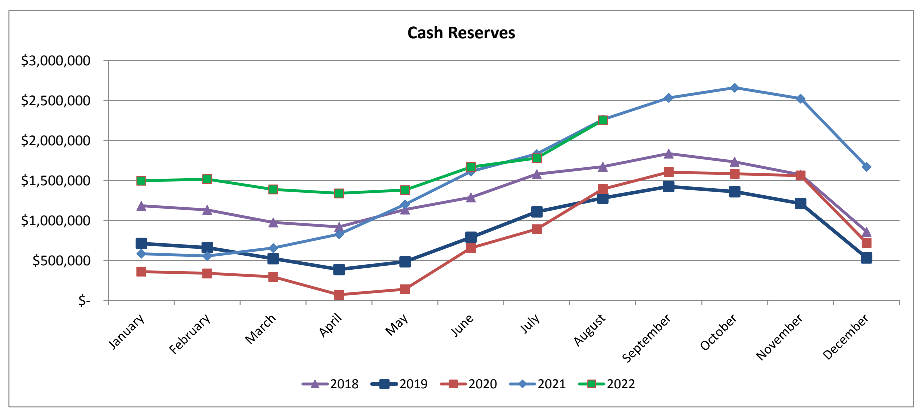












VILLAGE LINKS / RESERVE 22
MONTHLY CASH INCREASE/DECREASE HISTORY (000)

	JAN	FEB	MAR	APR	MAY	JUN	JUL	AUG	SEP	OCT	NOV	DEC
2014	(112)	(270)	(77)	50	130	30	306	177	138	10	(148)	(663)
2015	(100)	(63)	9	67	80	153	356	352	239	(97)	(42)	(689)
2016	(114)	(20)	41	(109)	206	296	186	237	160	36	(76)	(671)
2017	(114)	42	(218)	(57)	(11)	223	328	291	72	(69)	(151)	(681)
2018	(113)	(50)	(157)	(56)	216	153	291	92	165	(102)	(160)	(716)
2019	(144)	(53)	(138)	(136)	99	304	319	171	146	(64)	(148)	(680)
2020	(173)	(21)	(43)	(225)	69	516	237	500	214	(23)	(21)	(843)
2021	(135)	(26)	96	172	371	412	220	447	272	127	(137)	(852)
2022	(173)	19	(130)	(48)	40	289	111	474				

	JAN	FEB	MAR	APR	MAY	JUN	JUL	AUG	SEP	OCT	NOV	DEC
Avg	(131)	(49)	(69)	(38)	133	264	261	305	176	(23)	(111)	(724)
Best	(100)	42	96	172	371	516	356	500	272	127	(21)	(663)
Worst	(173)	(270)	(218)	(225)	(11)	30	111	92	72	(102)	(160)	(852)

NEXT 12 MONTH CASH BALANCE SCENARIOS

	2022 AUG	2022 SEP	2022 OCT	2022 NOV	2022 DEC	2023 JAN	2023 FEB	2023 MAR	2023 APR	2023 MAY	2023 JUN	2023 JUL
Avg	2,252	2,428	2,405	2,294	1,792	1,661	1,612	1,543	1,505	1,639	1,900	2,162
Best	2,252	2,524	2,651	2,630	2,189	2,089	2,131	2,227	2,399	2,770	3,286	3,642
Worst	2,252	2,324	2,222	2,062	1,432	1,259	1,196	978	753	742	772	883
	actual											

Glen Ellyn Recreation Commission
535 Duane Street
Glen Ellyn, IL 60137

Meeting 9/30/2022 7:00 AM
Department: Village Links
Department Head: Jeff Vesevick
Category: Discussion Item
Prepared By: Steve Thompson

AGENDA ITEM (ID # 2022-2621)

DOC ID: 2022-2621

Trustee Liaison - Steve Thompson

Statement of the Issue:

Analysis:

Budget Impact:

Action Requested:

Attachments: