Agenda
Village of Glen Ellyn
Recreation Commission Meeting
Friday, August 26, 2022
7:00 AM
Village Links/Reserve 22

Visitors are welcome to attend all Recreation Commission meetings.

A. Call To Order

B. Public Comments

C. Approval of Minutes

1) Minutes - 7/29/2022

D. Standing Reports

1) Manager - Noel Allen
2) Reserve 22 - Jon Satinover
3) Financial - Noel Allen
4) Trustee Liaison - Steve Thompson

E. Facility Tour - Kitchen

F. Old Business

G. New Business

H. Next Meeting - 9/30/2022

I. Adjournment

RECREATION COMMISSION
MINUTES
JULY 29, 2022

Board or Commission:	Recreation	**Called to Order:**	7:00A.M.
Meeting:	Regular	**Adjourned:**	8:06A.M.
Quorum:	Yes		

MEMBER ATTENDANCE:

Mark Reinke	Chair	Present
Rebecca Austin	Commissioner	Excused Absence
Glen G. Graham	Commissioner	Present
Carol Scott	Commissioner	Present
Brian Diver	Commissioner	Present
Tony Coconate	Commissioner	Present
Tom Slowinski	Commissioner	Present
Patrick Hohe	Student Commissioner	Excused Absence

Also, Present:

Jeff Vesevick	General Manager / Staff Liaison	Present
Steve Thompson	Liaison Trustee	Present
Mark Franz	Village Manager	Excused Absence
Tom Fota	Executive Chef	Excused Absence
Mike Campbell	Golf Professional	Excused Absence
Noel Allen	Director of Golf	Present
Andrew Cross	Golf Course Superintendent	Present

A. CALL TO ORDER

The July 29, 2022 meeting of the Recreation Commission was called to order at 7:00A.M. at the Village Links of Glen Ellyn; 485 Winchell Way; Glen Ellyn, Illinois by Chair Reinke.

B. PUBLIC COMMENTS

None.

C. APPROVAL OF MINUTES FROM JUNE 24, 2022 MEETING

1. MOVE TO APPROVE MINUTES OF MEETING FROM 6/24/2022 AS PRESENTED.

RESULT:	**Motion Unanimously Carried**
MOVER:	**Commissioner Diver**
SECONDER:	**Commissioner Scott**
AYES:	**Coconate, Diver, Graham, Reinke, Scott, and Slowinski**
NAYES:	**None**
ABSENT:	**Austin**

D. STANDING REPORTS

1. Manager – Jeff Vesevick

   General Manager Vesevick said golf remained strong in June with the first ever $1.1 million month. The weather in June was warm and dry. Rounds played were up 7%. Green fees were up 10% and were the highest ever reported for the month of June. Golf outings held in June were close to the pre-pandemic volume. New hand-carts were received and assembled by staff. In June, the grounds crew replaced the deep well that feeds the ponds. Chair Reinke inquired how the golf business is impacted when it rains over the weekend. Director of Golf Allen replied this past weekend was not a complete washout. On the golf side, we lost about one (1) day of green fees and two (2) days of cart revenues. However, with five (5) weekends in July we will be on track to have another $1 million month. This is the first time the Links has experienced back-to-back $1 million months.

2. Reserve 22 – Jeff Vesevick

   General Manager Vesevick said banquet sales increased dramatically in June. There will be a strong fall banquet season. The new Reserve 22 sous chef has been helpful. It is still a challenge to get reliable and consistent staffing in the kitchen. The new Food and Beverage Director will start on Tuesday August 9, 2022. Commissioner Coconate suggested discussing the onboarding process with the new Food and Beverage Director to determine how the hiring process can be improved. General Manager Vesevick noted the Front of the House manager still needs to be hired along with a Banquet Coordinator. Chair Reinke asked if there has been a drop-off in service. General Manager Vesevick replied no that Reserve 22 has excellent employees and the guests are not noticing the shortages. General Manager Vesevick said Reserve 22 still has 4.5 stars on Open Table.

3. Financial – Jeff Vesevick

   Commissioner Diver noticed an increase in maintenance costs for the month of June. Golf Course Superintendent Cross explained this is due to the early order placed for ground supplies. Also, labor was higher in June because the grounds crew is fully staffed and some overtime costs were incurred because the mulch was installed. Chair Reinke inquired about the change in net position amount at a negative total of $190,263. General Manager Vesevick explained the change in net position reflects all the Village Links revenues less expenses including capital and debt. In contrast, operating income at $269,412 shows how the golf course is performing excluding capital and debt costs. Chair Reinke inquired about cash reserves. General Manager Vesevick replied the Links is more than meeting the minimum requirement and is at a healthy balance at almost $1.7 million, but not quite as high as last year. Director of Golf Allen noted that when comparing cash reserves on a five (5) year average, the Links is doing very well.

4. Trustee Liaison – Steve Thompson

Trustee Thompson updated the Recreation Commission on the recent activities of the Village Board. Trustee Thompson noted the Village Board approved the RFP for Panfish Park. The selected contractor, Engineering Resources Associates, will study the ponds, review shoreline restoration options, and complete camera work on the pipes.

E. OLD BUSINESS

General Manager Vesevick said a couple of months ago the Recreation Commission directed staff to issue a Request for Proposal for a Master Plan. Chair Reinke said the Martin Design Golf proposal came in the lowest. General Manager Vesevick opened the discussion and asked the Recreation Commission if staff should move forward with the Master Plan. Chair Reinke said he would like some time to review the proposals. General Manager Vesevick said if a Master Plan would be pursued, this would be a good time. Golf Course Superintendent Cross said all the proposals include standard deliverables. Golf Course Superintendent Cross said Martin Design Golf has done a lot of work in the area, including Oak Meadows. Golf Course Superintendent Cross said he met with all three (3) companies that responded to the Village Links request. Golf Course Superintendent Cross said Lohmannquinto recently worked on the Schaumburg course. Golf Course Superintendent Cross said the Schaumburg course was done really well. General Manager Vesevick said he is looking for a recommendation from the Recreation Commission, so that he can obtain approval from Village Manager Mark Franz. Trustee Thompson inquired as to when a similar plan was developed for the Village Links. General Manager Vesevick replied back in 2003 the course was redesigned. Commissioner Coconate asked if there is anything different from the three (3) proposals. Golf Course Superintendent Cross replied each company offered to draft an initial design, then obtain feedback from staff, and then revise the design and then anything after that you pay per design. Commissioner Slowinski recommended basing the selection on cost, given that each firm will provide the same service. Commissioner Diver asked what Golf Course Superintendent Cross is looking for from the three (3) firms. Golf Course Superintendent Cross said he is looking mainly for bunker options.

The Recreation Commission concurred to move forward with Martin Design Golf on creating a Master Plan. General Manager Vesevick will discuss this recommendation with Village Manager Franz. Chair Reinke said the take-away from today's meeting is to think about the Village Links and at a later date setup a committee meeting to further discuss the Master Plan. Chair Reinke suggested at the August meeting, that the Recreation Commission tour the facility.

MOTION TO AUTHORIZE THE GOLF COURSE MASTER PLAN PREPARATION BY MARTIN DESIGN GOLF.

RESULT:	**Motion Unanimously Carried**
MOVER:	**Commissioner Coconate**
SECONDER:	**Commissioner Scott**
AYES:	**Coconate, Diver, Graham, Reinke, Scott, and Slowinski**
NAYES:	**None**
ABSENT:	**Austin**

F. NEW BUSINESS

None.

G. NEXT MEETING – 8/26/2022

None.

H. ADJOURNMENT

Commissioner Coconate moved and Commissioner Scott seconded, to adjourn the meeting. The meeting was adjourned at 8:06A.M.

Submitted by Aileen Haslett, Recording Secretary

Reviewed by General Manager Jeff Vesevick

Glen Ellyn Recreation Commission
535 Duane Street
Glen Ellyn, IL 60137

Meeting 8/26/2022 7:00 AM
Department: Village Links
Department Head: Jeff Vesevick
Category: Report
Prepared By: Noel Allen, Jeff Vesevick

AGENDA ITEM (ID # 2022-2561)

DOC ID: 2022-2561

Manager - Noel Allen

Statement of the Issue:

Analysis:

Budget Impact:

Action Requested:

Attachments:
1. Managers Report - July 2022

VILLAGE LINKS GLEN ELLYN | RESERVE 22 TWENTY-TWO

"Committed to Excellence since 1967"

Manager's Report for July 2022

Submitted by Jeff Vesevick, General Manager

July 2022 gave us warm and wet weather. Looking at July observations from O'Hare, average temperature was 75.3°F (0.1°F below normal), precipitation was 4.50" (0.79" above normal, closer to 6" on site). Carts were grounded for four days on both courses (87% availability rate). Our rains mainly came in two very heavy storms to start the month and end the month.

GOLF

High Temperatures in July																		
	2022	2021	2020	2019	2018	2017	2016	2015	2014	2013	2012	2011	2010	2009	2008	2007	2006	2005
100º days											1							1
90º days	2	2	5	8	2		1	2		4	15	10	4			3	7	6
80º days	18	15	23	16	20	20	20	18		14	15	20	25	12	26	21	18	19
70º days	11	12	3	7	8	10	8	8		9		1	2	15	5	7	6	5
60º days		2			1	1	1	3		4				4				
50º days																		
40º days																		
30º days																		
Rain	6.0"	1.9"	2.4"	5.5"	1.7"	4.4"	6.4"	2.5"	2.2"	2.4"	4.0"	5.8"	9.2"	1.9"	4.0"	3.4"	2.0"	2.0"

Rounds played were up 2% for the month, and are down 11% for the year.
Greens Fees were up 1% for the month, and are down 10% for the year.
Motor Cart rentals were down 11% for the month, and are down 18% for the year.
Driving Range was up 6% for the month, and is down 7% for the year.
Golf Shop merchandise sales were up 1% for the month, and are down 2% for the year.
Total Golf revenues were up 1% for the month, and are down 10% for the year.

Golf Revenue July											
	2012	2013	2014	2015	2016	2017	2018	2019	2020	2021	2022
Rounds	11,515	11,648	12,879	13,243	11,835	12,191	11,933	12,169	14,378	13,814	14,075
Green Fees	289,643	290,661	315,980	327,770	309,969	317,849	319,389	329,955	389,333	426,790	430,222
Driving Range	38,871	15,027	47,693	55,416	41,188	47,538	50,378	49,505	63,411	84,464	89,406
Pro Shop	21,284	17,344	23,085	26,178	21,903	26,049	24,517	23,907	26,276	29,966	30,312
Carts	79,842	78,726	83,735	88,075	82,628	89,841	94,449	101,459	114,592	120,653	107,655
Resident Cards	1,460	1,940	2,570	2,470	2,500	2,000	2,900	1,990	2,690	1,430	2,340
Miscellaneous	9,880	8,876	8,488	13,412	10,126	10,842	9,819	14,845	13,655	12,661	21,810
Total Revenue	**440,949**	**412,534**	**481,551**	**539,131**	**468,315**	**494,119**	**501,452**	**521,660**	**611,000**	**675,965**	**681,744**

Both the 9-hole and 18-hole golf courses, as well as the driving range, out-performed golf staff forecasts, allowing us to chip away at the poor results from the cool, wet April and mediocre May. Pellucid's Golf Playable Hours (a consistent measurement of acceptable golf weather that factors in precipitation, heat and length of day) were 8% below July 2021 and 5% below a "normal" year. This means that utilization (demand) of our facility was up (the combination of rounds up and playable hours/capacity rounds down). This is great news as we predicted a slight decrease in demand from the COVID driven highs of 2020 and 2021.

Player Improvement/Development programs (junior golf camps/junior leagues/adult group lessons) are all up from 2021 and are at their highest levels. This is another great indicator of things to come in the future, barring any uncontrollable external factors, such as a slumping economy or geo-political events that may affect golf demand.

Golf Outings in July 2022 were down with only 6 official golf outings held and 11 recorded in 2021. Golf continues to monitor the balance between regular and outing play. Outings are good as they achieve a higher green fee per player, put less rounds on the golf course (although one could argue more wear and tear due to the type of golfers), boost food and beverage revenue and will play in inclement weather. Regular play is better if it can support the facility. The players care for the course with a higher regard, more rounds are available to play, and they are more loyal to the Village Links.

The Junior Championship and Couples Championship were held at the end of the month with 24 juniors and 10 couples competing. These tournaments do not command the interest achieved in the past and will be looked at to improve in the future.

The Chicago District Golf Association (CDGA) course rating team performed a mandatory 10-year USGA Handicap update on July 26. The team of about 8 CDGA course raters started early to perform their calculations ahead of our regular play, ate a complimentary lunch, and then played the golf course (optional). Our course ratings on the 18-hole course went down ever so slightly (down one or two tenths of a point) with the slopes down one or two points as well. The 9-hole course ratings and slopes remained unchanged.

GROUNDS

In spite of all the rain and humidity, the golf course is in excellent condition. In-house bunker edging and modifications have given the bunkers a new updated appearance. The bunkers were washed down their sidewalls a couple of times, disrupting some daily maintenance to redistribute the sand.

Grounds

1. All greenside bunkers edged
2. Normal mowing schedule resumed
3. Bunkers Pushed 2 times, Daily Raking Started
4. Tee and Fairway divots filled as needed
5. 3 Irrigation repairs
6. Replaced irrigation at front entrance

Mechanical and Building Maintenance

1. 12 pieces of equipment were repaired and/or serviced
2. 7 repairs made at clubhouse & halfway house
3. 15 Reels ground

Horticulture/Conservation

1. Flowers are peaking at the clubhouse
2. Panfish Park being mowed, and garbage picked up weekly
3. Landscape beds weeded, edged, touched up twice.
4. Mulch in landscape finally completed

RESERVE 22

Outdoor dining remains strong when the weather is favorable. However, the wet days have hampered revenues a bit, down 3% from a year ago. Banquets continue to roll, slightly exceeding last year's record month, and are up a healthy 77% from a year ago. Part-time staffers Lynn Stack and Angela Stafford have done an excellent job in the absence of a full-time Banquet Coordinator.

Reserve 22 - JULY				Year to Date		
	2021	2022	+/-	2021	2022	+/-
Restaurant & Bar	254,191	247,407	*-2.7%*	997,069	969,834	*-2.7%*
Banquets	80,070	80,628	*0.7%*	255,396	451,311	*76.7%*
Beverage Cart	18,909	22,508	*19.0%*	47,979	55,306	*15.3%*
Halfway House	25,990	28,059	*8.0%*	85,189	74,817	*-12.2%*
Other	20,983	23,625	*12.6%*	73,152	102,869	*40.6%*
Total Reserve 22	**400,143**	**402,227**	***0.5%***	1,458,784	**1,654,136**	***13.4%***

Staff is preparing for the upcoming mass exodus of service staff, as many will return to school in early August. Ads are being placed in many avenues for recruiting.

Glen Ellyn Recreation Commission
535 Duane Street
Glen Ellyn, IL 60137

Meeting 8/26/2022 7:00 AM
Department: Village Links
Department Head: Jeff Vesevick
Category: Discussion Item
Prepared By: Jon Satinover

AGENDA ITEM (ID # 2022-2562)

DOC ID: 2022-2562

Reserve 22 - Jon Satinover

Statement of the Issue:

Analysis:

Budget Impact:

Action Requested:

Attachments:

Glen Ellyn Recreation Commission
535 Duane Street
Glen Ellyn, IL 60137

Meeting 8/26/2022 7:00 AM
Department: Village Links
Department Head: Jeff Vesevick
Category: Report
Prepared By: Ann Pedersen, Noel Allen, Jeff Vesevick

AGENDA ITEM (ID # 2022-2563)

DOC ID: 2022-2563

Financial - Noel Allen

Statement of the Issue:

Analysis:

Budget Impact:

Action Requested:

Attachments:
1. Village Links - Financial Statements - July 2022
2. Cash Balance Scenarios

VILLAGE LINKS GLEN ELLYN | RESERVE 22 TWENTY-TWO

VILLAGE LINKS / RESERVE 22
STATEMENT OF REVENUES, EXPENSES, AND CHANGES IN NET POSITION
As of July 31, 2022

ORG	DESCRIPTION	2022 BUDGET	MONTH 2022	MONTH 2021	MONTH DIFF	MONTH % DIFF	YEAR-TO-DATE 2022	YEAR-TO-DATE 2021	YEAR-TO-DATE DIFF	YEAR-TO-DATE % DIFF
	REVENUES:									
5500	Village Links Revenues	$ 3,564,300	$ 683,934	$ 678,720	$ 5,214	1%	$ 2,071,559	$ 2,301,290	$ (229,731)	-10%
5520	Reserve 22 Revenues	2,746,400	402,227	400,110	2,117	1%	1,654,073	1,458,751	195,323	13%
	Total Revenues	**$ 6,310,700**	**$ 1,086,161**	**$ 1,078,830**	**$ 7,331**	**1%**	**$ 3,725,633**	**$ 3,760,041**	**$ (34,408)**	**-1%**
	EXPENDITURES:									
55700	Administration	$ 462,737	$ 50,957	$ 44,414	$ 6,543	15%	$ 282,578	$ 266,836	$ 15,742	6%
55710	Golf Course Maintenance	1,052,878	133,838	102,717	31,121	30%	621,424	478,401	143,024	30%
55720	Golf Services	824,516	132,780	133,228	(448)	0%	462,721	425,184	37,537	9%
55730	Reserve 22	2,443,495	399,411	374,268	25,143	7%	1,472,363	1,204,538	267,824	22%
55740	Stormwater Management	28,500	3,217	2,813	404	14%	9,538	6,445	3,093	48%
55750	Pro Shop Merchandise	154,031	14,926	23,731	(8,805)	-37%	84,253	94,100	(9,847)	-10%
55780	Motorized Carts	47,515	16,293	13,092	3,201	24%	29,517	27,916	1,601	6%
557X5	Mechanical Maintenance	214,278	18,451	23,944	(5,493)	-23%	177,539	111,122	66,417	60%
	Total Operating Expenses	$ 5,227,950	$ 769,873	$ 718,206	$ 51,666	7%	$ 3,139,933	$ 2,614,542	$ 525,390	20%
	Operating Income	**$ 1,082,750**	**$ 316,288**	**$ 360,623**	**$ (44,335)**	**-12%**	**$ 585,700**	**$ 1,145,499**	**$ (559,799)**	**-49%**
	Debt Service	429,176	-	-	-	0%	49,590	43,041	6,549	15%
	Capital Expenditures	548,550	104,838	34,544	70,293	203%	514,923	80,039	434,884	543%
	CHANGE IN NET POSITION	**$ 105,024**	**$ 211,450**	**$ 326,079**	**$ (114,628)**	**-35%**	**$ 21,187**	**$ 1,022,419**	**$ (1,001,232)**	**-98%**

KEY METRICS

	Goal						
Personnel Expenses as % of Sales	*47%*	*48%*	*40%*	*7%*	*45%*	*38%*	*7%*
Cash Balance (End of Month, in $000's)	*$ 1,307*	*$ 1,778*	*$ 1,830*	*$ (52)*			

VILLAGE LINKS
GLEN ELLYN

RESERVE —22 TWENTY-TWO

VILLAGE LINKS
STATEMENT OF REVENUES, EXPENSES, AND CHANGES IN NET POSITION
GOLF
(Including Administration, Grounds, & Mechanical Maintenance)
As of July 31, 2022

ORG/ OBJECT	DESCRIPTION	2022 BUDGET	MONTH 2022	MONTH 2021	MONTH DIFF	MONTH % DIFF	YEAR-TO-DATE 2022	YEAR-TO-DATE 2021	YEAR-TO-DATE DIFF	YEAR-TO-DATE % DIFF
5500	**VILLAGE LINKS REVENUES:**									
440550	Green Fees	$ 2,250,000	$ 430,222	$ 426,790	$ 3,431	1%	$ 1,279,053	$ 1,414,190	$ (135,137)	-10%
440554	Pro Shop - Sales	170,100	30,312	29,966	346	1%	109,452	111,205	(1,753)	-2%
440555	Motor Carts	600,300	107,655	120,653	(12,998)	-11%	299,569	363,843	(64,274)	-18%
440556	Driving Range	421,200	89,406	84,518	4,887	6%	267,989	288,278	(20,289)	-7%
440557	Resident Cards	31,500	2,340	1,430	910	64%	32,385	34,286	(1,901)	-6%
460100	Investment Income	100	1,534	0	1,534	852189%	4,001	2	3,999	180933%
489000	Miscellaneous Revenue	91,100	22,424	13,268	9,156	69%	79,263	74,253	5,010	7%
489100	Miscellaneous - Over/Short	-	41	(140)	181	-130%	(152)	(400)	248	-62%
490800	Operating Transfer In	-	-	2,233	(2,233)	-100%	-	15,633	(15,633)	-100%
	Total Revenues	**$ 3,564,300**	**$ 683,934**	**$ 678,720**	**$ 5,214**	**1%**	**$ 2,071,559**	**$ 2,301,290**	**$ (229,731)**	**-10%**
	COST OF GOODS SOLD:									
520945	Cost of Goods Sold - Pro Shop	$ 122,472	$ 10,633	$ 19,849	$ (9,215)	-46%	$ 65,362	$ 75,530	$ (10,168)	-13%
	Total Cost of Goods Sold	**$ 122,472**	**$ 10,633**	**$ 19,849**	**$ (9,215)**	**-46%**	**$ 65,362**	**$ 75,530**	**$ (10,168)**	**-13%**
	Gross Profit	**$ 3,441,828**	**$ 673,300**	**$ 658,871**	**$ 14,429**	**2%**	**$ 2,006,197**	**$ 2,225,760**	**$ (219,563)**	**-10%**
	OTHER OPERATING EXPENSES:									
510100	Salaries - Pensionable	$ 977,352	$ 129,222	$ 110,595	$ 18,627	17%	$ 543,451	$ 474,883	$ 68,568	14%
510120	Salaries - Non-Pensionable	341,000	94,422	63,243	31,180	49%	183,438	139,417	44,022	32%
510200	Salaries - Overtime	6,000	2,877	1,556	1,321	85%	4,660	2,584	2,076	80%
510400	FICA Taxes	101,314	17,011	13,084	3,928	30%	54,535	45,660	8,875	19%
510500	IMRF	66,950	8,672	9,552	(880)	-9%	36,002	40,280	(4,278)	-11%
590600	Health Insurance	129,500	15,954	14,846	1,108	7%	78,398	73,448	4,950	7%
52XXXX	Contractual Services	686,192	55,553	64,586	(9,033)	-14%	416,806	331,770	85,035	26%
53XXXX	Commodities	353,675	36,117	46,628	(10,511)	-23%	284,919	226,431	58,487	26%
	Total Operating Expenses	**$ 2,661,983**	**$ 359,829**	**$ 324,090**	**$ 35,738**	**11%**	**$ 1,602,208**	**$ 1,334,474**	**$ 267,734**	**20%**
	Operating Income	**$ 779,845**	**$ 313,472**	**$ 334,781**	**$ (21,309)**	**-6%**	**$ 403,989**	**$ 891,286**	**$ (487,297)**	**-55%**
	Operating Income Percentage	**22%**	**46%**	**49%**			**20%**	**39%**		

KEY METRICS

	Goal							
Rounds Played	78,000	*14,075*	*13,814*	*261*	*41,938*	*47,000*	*(5,062)*	
Revenue Per Round	$ *45.70*	$ *48.59*	$ *49.13*	$ *(0.54)*	$ *49.40*	$ *48.96*	$ *0.43*	
Resident Cards Sold	*N/A*	*127*	*76*	*51*	*2,581*	*2,769*	*(188)*	
Cost of Goods Sold % - Pro Shop	*72%*	*35%*	*66%*	*-31%*	*60%*	*68%*	*-8%*	
Personnel Expenses as % of Sales	*46%*	*39%*	*31%*	*8%*	*43%*	*34%*	*10%*	

VILLAGE LINKS
GLEN ELLYN

RESERVE
22
TWENTY-TWO

VILLAGE LINKS
STATEMENT OF REVENUES, EXPENSES, AND CHANGES IN NET POSITION
GOLF
(Including Administration, Grounds, & Mechanical Maintenance)
As of July 31, 2022

ORG/ OBJECT	DESCRIPTION	2022 BUDGET	MONTH 2022	MONTH 2021	MONTH DIFF	MONTH % DIFF	YEAR-TO-DATE 2022	YEAR-TO-DATE 2021	YEAR-TO-DATE DIFF	YEAR-TO-DATE % DIFF
	MISCELLANEOUS REVENUE									
	Miscellaneous Revenue includes the following items, which don't fit into any of the major revenue categories:									
	Adult & Junior Golf Lessons		$ 15,238	$ 6,996	$ 8,242		$ 56,490	$ 47,355	$ 9,135	
	Hand Cart Rentals		4,734	3,426	1,308		14,935	14,877	59	
	Handicaps		-	-	-		-	-	-	
	Golf Club Rentals		1,490	1,280	210		3,530	2,610	920	
	Golf Club Repairs		-	-	-		-	738	(738)	
	Locker Rentals		-	-	-		2,240	2,720	(480)	
	Miscellaneous Outings		-	-	-		-	1,048	(1,048)	
	Illinois Sales Tax (1.75%)		559	553	6		1,720	1,511	209	
	Glen Ellyn Food & Beverage Tax (1%)		56	54	2		181	146	35	
	Tree Donation		250	-	250		250	-	250	
	ATM Machine Commission		-	-	-		-	11	(11)	
	Miscellaneous		98	959	(862)		(84)	3,236	(3,320)	
	Total	$ 91,100	$ 22,424	$ 13,268	$ 9,156		$ 79,263	$ 74,253	$ 5,010	

VILLAGE LINKS GLEN ELLYN | RESERVE 22 TWENTY-TWO

RESERVE 22
STATEMENT OF REVENUES, EXPENSES, AND CHANGES IN NET POSITION
As of July 31, 2022

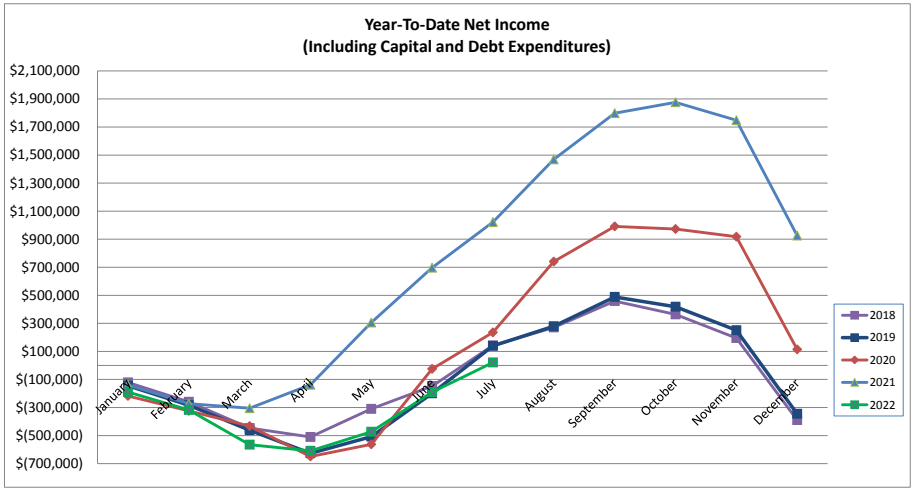
ORG/ OBJECT	DESCRIPTION	2022 BUDGET	MONTH 2022	MONTH 2021	MONTH DIFF	MONTH % DIFF	YEAR-TO-DATE 2022	YEAR-TO-DATE 2021	YEAR-TO-DATE DIFF	YEAR-TO-DATE % DIFF
5520	**RESERVE 22 REVENUES:**									
441100	Food	$ 1,500,000	$ 216,030	$ 210,256	$ 5,774	3%	$ 924,907	$ 798,616	$ 126,291	16%
441101	Liquor	270,000	41,327	44,946	(3,619)	-8%	174,142	157,658	16,485	10%
441102	Beer	485,000	81,440	78,876	2,564	3%	284,847	276,882	7,965	3%
441103	Wine	235,000	27,700	28,731	(1,031)	-4%	122,508	115,340	7,168	6%
441104	NA Beverages	90,000	18,367	17,480	887	5%	51,086	51,460	(374)	-1%
441106	Room Charges	4,000	56	-	56	0%	826	2,871	(2,045)	-71%
441107	Service Charges	160,000	17,211	15,151	2,060	14%	95,548	47,776	47,772	100%
489000	Miscellaneous Revenue	2,400	97	4,670	(4,573)	-98%	208	8,148	(7,940)	-97%
	Total Revenues	**$ 2,746,400**	**$ 402,227**	**$ 400,110**	**$ 2,117**	**1%**	**$ 1,654,073**	**$ 1,458,751**	**$ 195,323**	**13%**
55730	**COST OF GOODS SOLD:**									
530400	Cost of Goods Sold - Beer	$ 135,800	$ 12,110	$ 17,087	$ (4,977)	-29%	$ 66,703	$ 66,987	$ (284)	0%
530401	Cost of Goods Sold - Wine	72,850	5,973	9,187	(3,214)	-35%	36,221	31,761	4,460	14%
530402	Cost of Goods Sold - Liquor	54,000	9,468	11,435	(1,968)	-17%	42,663	33,517	9,146	27%
530405	Cost of Goods Sold - NA Beverages	37,800	7,313	7,472	(158)	-2%	28,984	28,417	567	2%
530420	Cost of Goods Sold - Food	480,000	45,914	55,050	(9,136)	-17%	301,558	260,474	41,084	16%
	Total Cost of Goods Sold	**$ 780,450**	**$ 80,778**	**$ 100,230**	**$ (19,453)**	**-19%**	**$ 476,128**	**$ 421,156**	**$ 54,973**	**13%**
	Gross Profit	**$ 1,965,950**	**$ 321,449**	**$ 299,879**	**$ 21,570**	**7%**	**$ 1,177,945**	**$ 1,037,595**	**$ 140,350**	**14%**
	Gross Profit Percentage	**72%**	**80%**	**75%**			**71%**	**71%**		
55730	**OTHER OPERATING EXPENSES:**									
510100	Salaries - Pensionable	$ 615,000	$ 77,666	$ 76,351	$ 1,315	2%	$ 285,202	$ 276,895	$ 8,307	3%
510120	Salaries - Non-Pensionable	505,000	133,522	105,551	27,972	27%	360,539	233,365	127,174	54%
510200	Salaries - Overtime	10,000	5,414	3,759	1,655	44%	13,700	10,026	3,674	37%
510399	Tips Paid Through Payroll	-	5,508	7,702	(2,194)	-28%	(5,654)	(7,568)	1,913	-25%
510400	FICA Taxes	122,040	22,111	19,865	2,246	11%	64,470	53,072	11,399	21%
510500	IMRF	42,128	7,041	8,840	(1,800)	-20%	24,974	30,050	(5,076)	-17%
590600	Health Insurance	79,200	2,605	8,249	(5,644)	-68%	26,294	41,691	(15,396)	-37%
52XXXX	Contractual Services	140,677	21,267	27,002	(5,734)	-21%	111,805	75,605	36,199	48%
53XXXX	Commodities	149,000	43,499	16,719	26,780	160%	114,904	70,246	44,659	64%
	Total Operating Expenses	**$ 1,663,045**	**$ 318,633**	**$ 274,037**	**$ 44,596**	**16%**	**$ 996,234**	**$ 783,383**	**$ 212,851**	**27%**
	Operating Income	**$ 302,905**	**$ 2,816**	**$ 25,842**	**$ (23,026)**	**-89%**	**$ 181,711**	**$ 254,212**	**$ (72,502)**	**-29%**
	Operating Income Percentage	**11%**	**1%**	**6%**			**11%**	**17%**		

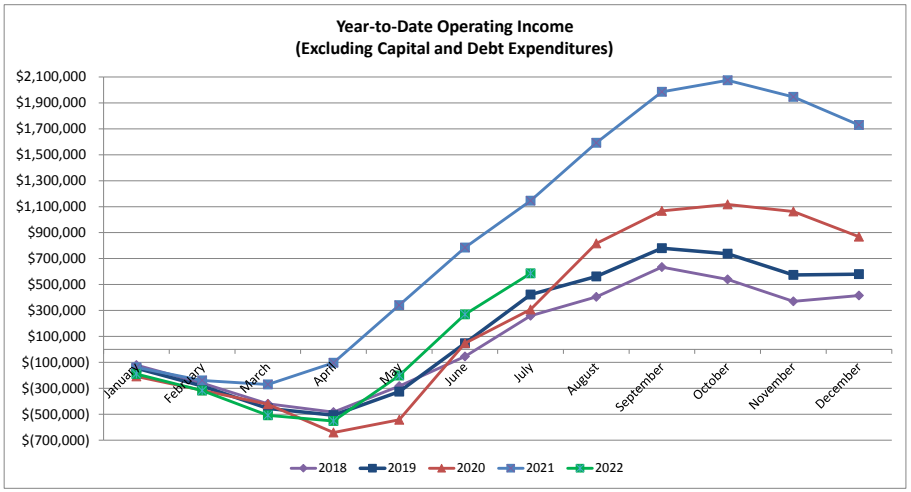
VILLAGE LINKS GLEN ELLYN | RESERVE 22 TWENTY-TWO

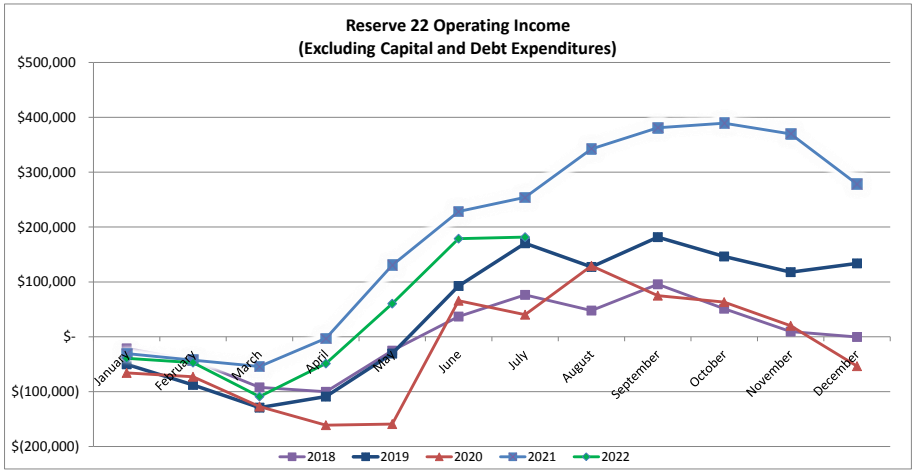
RESERVE 22
STATEMENT OF REVENUES, EXPENSES, AND CHANGES IN NET POSITION
As of July 31, 2022

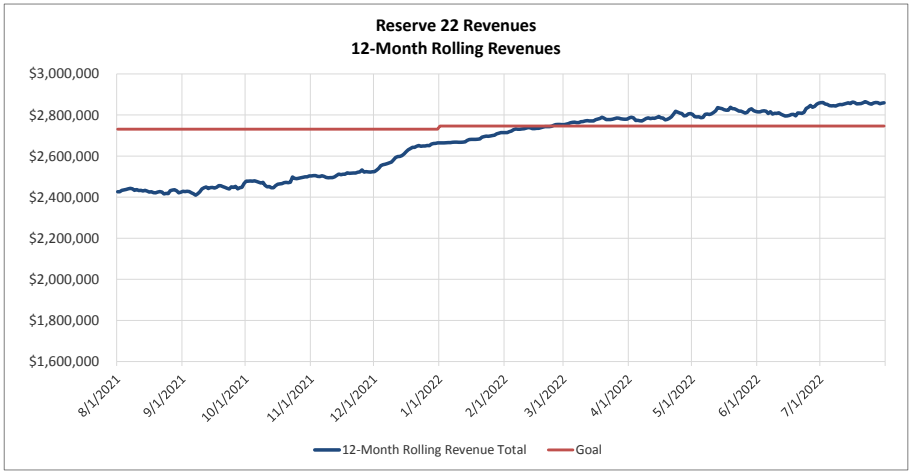
ORG/ OBJECT	DESCRIPTION	2022 BUDGET	MONTH 2022	MONTH 2021	MONTH DIFF	MONTH % DIFF	YEAR-TO-DATE 2022	YEAR-TO-DATE 2021	YEAR-TO-DATE DIFF	YEAR-TO-DATE % DIFF
	KEY METRICS									
		Goal								
	Revenue Source:									
	Restaurant/Bar	*N/A*	*$ 247,310*	*$ 254,191*	*$ (6,881)*	*-3%*	*$ 969,564*	*$ 1,002,961*	*$ (33,397)*	*-3%*
	Banquets	*N/A*	*93,171*	*92,650*	*521*	*1%*	*523,205*	*295,496*	*227,709*	*77%*
	Other	*N/A*	*61,746*	*53,268*	*8,478*	*16%*	*161,304*	*160,294*	*1,010*	*1%*
	Total	*$ 2,746,400*	*$ 402,227*	*$ 400,110*	*$ 2,117*	*1%*	*$ 1,654,073*	*$ 1,458,751*	*$ 195,323*	*13%*
	Reserve 22 Revenues (Last 12 Months)	*$ 2,746,400*					$ 2,859,682	$ 2,423,879	*$ 435,803*	*18%*
	Reserve 22 Expenses (Last 12 Months)	*$ 2,443,495*					$ 2,653,926	$ 2,263,536	*$ 390,390*	*17%*
	# Guest Checks (Restaurant/Bar)	*N/A*	*6,253*	*6,708*	*(455)*		*24,303*	*25,518*	*(1,215)*	
	Revenue Per Guest Check	*N/A*	*$ 39.55*	*$ 37.89*	*$ 1.66*		*$ 39.89*	*$ 39.30*	*$ 0.59*	
	# Guests (Restaurant/Bar)	*N/A*	*10,523*	*11,377*	*(854)*		*40,768*	*43,406*	*(2,638)*	
	Average Guest Spend	*N/A*	*$ 23.50*	*$ 22.34*	*$ 1.16*		*$ 23.78*	*$ 23.11*	*$ 0.68*	
	Cost of Goods Sold %	*28%*	*20%*	*25%*	*-5%*		*29%*	*29%*	*0%*	
	Cost of Goods Sold % (By Category):									
	Cost of Goods Sold - Beer	*28%*	*15%*	*22%*	*-7%*		*23%*	*24%*	*-1%*	
	Cost of Goods Sold - Wine	*31%*	*22%*	*32%*	*-10%*		*30%*	*28%*	*2%*	
	Cost of Goods Sold - Liquor	*20%*	*23%*	*25%*	*-3%*		*24%*	*21%*	*3%*	
	Cost of Goods Sold - NA Beverages	*42%*	*40%*	*43%*	*-3%*		*57%*	*55%*	*2%*	
	Cost of Goods Sold - Food	*32%*	*21%*	*26%*	*-5%*		*33%*	*33%*	*0%*	
	Personnel Expenses as % of Sales	*50%*	*60%*	*56%*	*5%*		*46%*	*44%*	*2%*	
	Prime Cost (Cost of Goods Sold + Personnel Expenses) as % of Sales	*78%*	*82%*	*81%*	*1%*		*76%*	*73%*	*3%*	

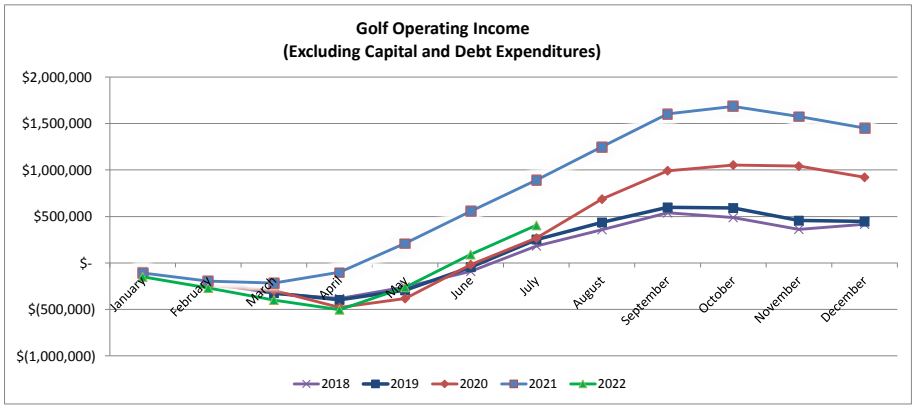
Village Links / Reserve 22
Dashboard Financial Reports
As of July 31, 2022

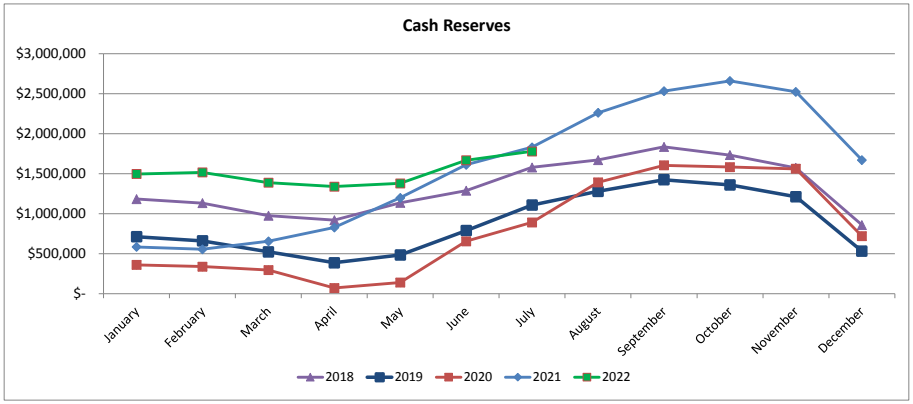












VILLAGE LINKS / RESERVE 22
MONTHLY CASH INCREASE/DECREASE HISTORY (000)

	JAN	FEB	MAR	APR	MAY	JUN	JUL	AUG	SEP	OCT	NOV	DEC
2014	(112)	(270)	(77)	50	130	30	306	177	138	10	(148)	(663)
2015	(100)	(63)	9	67	80	153	356	352	239	(97)	(42)	(689)
2016	(114)	(20)	41	(109)	206	296	186	237	160	36	(76)	(671)
2017	(114)	42	(218)	(57)	(11)	223	328	291	72	(69)	(151)	(681)
2018	(113)	(50)	(157)	(56)	216	153	291	92	165	(102)	(160)	(716)
2019	(144)	(53)	(138)	(136)	99	304	319	171	146	(64)	(148)	(680)
2020	(173)	(21)	(43)	(225)	69	516	237	500	214	(23)	(21)	(843)
2021	(135)	(26)	96	172	371	412	220	447	272	127	(137)	(852)
2022	(173)	19	(130)	(48)	40	289	111					
Avg	(131)	(49)	(69)	(38)	133	264	261	283	176	(23)	(111)	(724)
Best	(100)	42	96	172	371	516	356	500	272	127	(21)	(663)
Worst	(173)	(270)	(218)	(225)	(11)	30	111	92	72	(102)	(160)	(852)

NEXT 12 MONTH CASH BALANCE SCENARIOS

	2022 JUL	2022 AUG	2022 SEP	2022 OCT	2022 NOV	2022 DEC	2023 JAN	2023 FEB	2023 MAR	2023 APR	2023 MAY	2023 JUN
Avg	1,778	2,061	2,237	2,214	2,104	1,380	1,249	1,200	1,131	1,093	1,226	1,490
Best	1,778	2,278	2,550	2,677	2,656	1,993	1,893	1,935	2,031	2,203	2,574	3,090
Worst	1,778	1,870	1,942	1,840	1,680	828	655	385	167	(58)	(69)	(39)
	actual											

Glen Ellyn Recreation Commission
535 Duane Street
Glen Ellyn, IL 60137

Meeting 8/26/2022 7:00 AM
Department: Village Links
Department Head: Jeff Vesevick
Category: Discussion Item
Prepared By: Steve Thompson

AGENDA ITEM (ID # 2022-2564)

DOC ID: 2022-2564

Trustee Liaison - Steve Thompson

Statement of the Issue:

Analysis:

Budget Impact:

Action Requested:

Attachments: