



Agenda
Village of Glen Ellyn
Recreation Commission Meeting
Friday, July 29, 2022
7:00 AM
Village Links/Reserve 22

Visitors are welcome to attend all Recreation Commission meetings.

- A. Call To Order**
- B. Public Comments**
- C. Approval of Minutes**
 - 1) Minutes - 6/24/2022
- D. Standing Reports**
 - 1) Manager - Jeff Vesevick
 - 2) Reserve 22 - Jeff Vesevick
 - 3) Financial - Jeff Vesevick
 - 4) Trustee Liaison - Steve Thompson
- E. Old Business**
- F. New Business**
- G. Next Meeting - 8/26/2022**
- H. Adjournment**

**RECREATION COMMISSION
MINUTES
JUNE 24, 2022**

Board or Commission: Recreation
Meeting: Regular
Quorum: Yes

Called to Order: 7:02A.M.
Adjourned: 8:22A.M.

MEMBER ATTENDANCE:

Mark Reinke	Chair	Present
Rebecca Austin	Commissioner	Present
Glen G. Graham	Commissioner	Present
Carol Scott	Commissioner	Present
Brian Diver	Commissioner	Present
Tony Coconate	Commissioner	Present
Tom Slowinski	Commissioner	Present
Patrick Hohe	Student Commissioner	Excused Absence

Also, Present:

Jeff Vesevick	General Manager / Staff Liaison	Present
Steve Thompson	Liaison Trustee	Present
Mark Franz	Village Manager	Present
Tom Fota	Executive Chef	Excused Absence
Mike Campbell	Golf Professional	Excused Absence
Noel Allen	Director of Golf	Present
Andrew Cross	Golf Course Superintendent	Present

A. CALL TO ORDER

The June 24, 2022 meeting of the Recreation Commission was called to order at 7:02A.M. at the Village Links of Glen Ellyn; 485 Winchell Way; Glen Ellyn, Illinois by Chair Reinke.

B. PUBLIC COMMENTS

None.

C. APPROVAL OF MINUTES FROM MAY 27, 2022 MEETING

1. MOVE TO APPROVE MINUTES OF MEETING FROM 5/27/22 AS PRESENTED.

RESULT: Motion Unanimously Carried
MOVER: Commissioner Scott
SECONDER: Commissioner Coconate
AYES: Austin, Coconate, Diver, Graham, Reinke, Scott, and Slowinski
NAYES: None
ABSENT: None

D. STANDING REPORTS1. Manager – Jeff Vesevick

General Manager Vesevick said May was overall a pretty warm month. Heavy rain was experienced in the earlier and later part of the month. Even with the rain, May 2022 was the second best ever May in the last 12 years. Carts were grounded for 13 days due to the rain. Rounds played were down 13% in May and 30% down for the year. Green fees were down 13% and 28% down for the year. Director of Golf Allen continues to book outings, which will be on par with last year's totals. The "Have One On Us" event was held on Friday, May 27, 2022 and Saturday, May 28, 2022 and attracted 710 golfers. Director of Golf Allen noted all the golf slots were filled. This year, participants enjoyed the electronic scoreboard. Staff secured a food truck on Friday night to help cater the event. Director of Golf Allen said he made some notes for next year and the event will probably move back to the first week in June with food options on both days. Commissioner Scott suggested there would probably be more participation if the event was not held over the Memorial Day weekend.

Golf Course Superintendent Cross discussed the Grounds crew activities in May. The landscaping contractor was relieved of their duties for failure to perform their responsibilities. Trustee Thompson inquired if a new contractor will be hired. Golf Course Superintendent Cross replied staff will be keeping the work in-house moving forward. Commissioner Austin suggested an annual clean-up by an outside contractor. Golf Course Superintendent Cross has been working on obtaining quotes for the Master Plan. Commissioner Graham said the golf course looks great and noted the tee boxes are beginning to show a little bit of wear. Chair Reinke commended Golf Course Superintendent Cross's course maintenance efforts.

2. Reserve 22 – Jeff Vesevick

General Manager Vesevick said with the patio being closed for some days in May due to the rain, Reserve 22 sales were down 13% for the month. Discussion ensued regarding the service levels at Reserve 22. Banquets had another strong month and were slightly better than 2019, which was the best month on record. Staff is currently recruiting for a new Banquet Manager. Interviews for the new Food and Beverage Director will take place next week. Once the Food and Beverage Director position is filled the Restaurant Manager opening will be publicized and filled. General Manager Vesevick noted staff has really stepped up during this time and have been compensated for doing so.

Commissioner Coconate suggested improving the marketing of the job openings because these positions have great benefits. Commissioner Austin suggested placing the opening on the Village Links Instagram page. Commissioner Diver suggested taking more of digital approach to filling these positions. Commissioner Diver added staff should consider spending more money to raise the digital profile for these openings and offered to help staff proceed with this approach.

3. Financial – Jeff Vesevick

Commissioner Diver said costs seemed a little higher this month. Stormwater management costs were discussed. Trustee Thompson would like to see these expenses allocated to another area of the Village, so the golf course business is completely separated. Village Manager Franz indicated it may be time to create a separate parks fund. Chair Reinke noted the Village Links cash reserves are still in a better spot than in the past. General Manager Vesevick agreed the Links is doing fairly well this year.

4. Trustee Liaison – Steve Thompson

Trustee Thompson updated the Recreation Commission on the recent activities of the Village Board.

E. OLD BUSINESS

1. Panfish Park – Updates

Golf Course Superintendent Cross said the RFP for Panfish Park is out and he had a pre-bid meeting with three (3) potential contractors and email correspondence with two (2) other firms. Golf Course Superintendent Cross said there is interest from engineering firms to submit proposals. The bid opening will take place on June 30, 2022. The proposals will be reviewed and then a recommendation will be made to the Board in July. Commissioner Slowinski offered to help review the request for proposals. Village Manager Franz noted the Glen Ellyn Park District is not interested in managing the ponds at Pan Fish Park.

F. NEW BUSINESS

None.

G. NEXT MEETING – 7/29/2022

H. ADJOURNMENT

Commissioner Diver moved and Commissioner Slowinski seconded, to adjourn the meeting. The meeting was adjourned at 8:22A.M.

Submitted by Aileen Haslett, Recording Secretary

Reviewed by General Manager Jeff Vesevick



**Glen Ellyn Recreation
Commission**
535 Duane Street
Glen Ellyn, IL 60137

Meeting 7/29/2022 7:00 AM
Department: Village Links
Department Head: Jeff Vesevick
Category: Report
Prepared By: Jeff Vesevick

**AGENDA ITEM (ID # 2022-
2421)**

DOC ID: 2022-2421

Manager - Jeff Vesevick

Statement of the Issue:

Analysis:

Budget Impact:

Action Requested:

Attachments:

1. Managers Report - June 2022

Manager's Report for June 2022

Submitted by Jeff Vesevick, General Manager

June 2022 gave us warm and dry weather. Looking at June observations from O'Hare, average temperature was 72.2°F (1.6°F above normal), precipitation was 2.66" (1.44" below normal, 1.68" on site). Carts were grounded for one half of a day on both courses (98% availability rate).

High Temperatures In June																		
	2022	2021	2020	2019	2018	2017	2016	2015	2014	2013	2012	2011	2010	2009	2008	2007	2006	2005
90° days	6	2	3	1	5	2	2	1	1		9	4		4	1	7	1	8
80° days	8	17	15	9	9	13	15	9	19	12	12	11	17	9	16	9	14	13
70° days	14	11	10	13	11	14	11	15	7	13	7	12	12	10	13	13	12	8
60° days	2		2	7	5	1	2	4	3	5	2	3	1	7		1	3	1
50° days								1										
40° days																		
30° days																		
Rain	2.7"	4.8"	4.2"	3.1"	5.8"	3.2"	2.3"	8.0"	6.1"	2.8"	0.9"	4.7"	8.9"	3.6"	5.0"	3.5"	5.4"	0.6"

GOLF

Rounds played were up 7% for the month, and are down 16% for the year.

Greens Fees were up 10% for the month, and are down 14% for the year.

Motor Cart rentals were up 17% for the month, and are down 21% for the year.

Driving Range was up 22% for the month, and is down 12% for the year.

Golf Shop merchandise sales were up 21% for the month, and are down 3% for the year.

Overall Golf Revenue was up 11% for the month, and is down 14% for the year.

Golf Revenue June											
	2012	2013	2014	2015	2016	2017	2018	2019	2020	2021	2022
Rounds	13,144	10,189	11,305	10,936	12,307	11,815	10,459	11,782	13,350	12,452	13,288
Green Fees	318,841	252,324	291,012	277,526	310,002	307,505	279,480	325,972	367,622	367,567	403,115
Driving Range	41,465	0	37,032	40,604	45,584	42,677	44,326	48,808	55,264	65,367	79,812
Pro Shop	34,951	19,781	29,276	30,844	24,136	27,044	27,515	27,155	28,008	28,067	33,825
Carts	52,360	61,134	71,960	69,432	82,332	93,613	79,271	89,938	89,704	95,299	111,867
Resident Cards	3,490	2,820	4,380	3,770	3,910	3,930	3,060	3,860	6,080	2,620	3,540
Miscellaneous	14,003	9,187	18,008	8,700	17,468	10,104	13,122	13,435	18,768	12,324	13,414
Total Revenue	494,969	345,350	433,534	430,876	483,432	484,872	446,774	509,168	565,446	571,245	645,573
Total Golf Revenues in June were the best in the past 11 years											

Golf Outings scheduled in June 2022 were back close to pre-pandemic volumes. As restrictions eased, groups slowly began to book events, as we hosted 844 rounds, a 51% increase over June 2021. Total rounds played the last 10 years were second only to June 2020, when the flood gates were finally opened by the loosening of pandemic restrictions by the state of Illinois.

Green fee revenues were the highest ever reported for June, and golfers took to the Driving Range in record numbers as well, taking advantage of the excellent weather conditions.

New hand carts were received and slowly assembled by staff. The new four wheel version has been well received by guests, replacing the 12 year old 3 wheelers.

GOLF COURSE and GROUNDS

Grounds

1. Deep Well Replaced Mid-Month (Emergency Repair)
2. Normal mowing schedule resumed
3. Bunkers Pushed 3 times, Daily Raking Started
4. Tee and Fairway divots filled as needed
5. Sodded Bare fairway and tee spots
6. North Pump Station had small section of pipe replaced
7. 2 Irrigation repairs
8. Finished stump seeding
9. Filled and seeded old Footgolf Cups
10. Hired final summer employees

Mechanical and Building Maintenance

1. 7 pieces of equipment were repaired and/or serviced
2. 4 repairs made at clubhouse
3. New Pull behind Turbine Blower Delivered
4. New Greens mower delivered (1 of 2)
5. 15 Reels ground

Horticulture/Conservation

1. Installed plants for Landscape improvements around clubhouse
2. Panfish Park being mowed and garbage picked up weekly
3. Fired Landscape Contractor
4. Sprayed landscape beds 3 times
5. Installed 400 cu yards of Mulch in landscape beds
- 6.

RESERVE 22

Restaurant and Bar sales were down 6% for the month, and are down 4% for the year.

Banquet sales were up 46% for the month, and are up 111% for the year.

Overall sales were up 54% for the month, and are up 128% for the year.

Reserve 22 - JUNE				Year to Date		
	2021	2022	+/-	2021	2022	+/-
Restaurant & Bar	270,831	253,728	-6.3%	748,877	722,427	-3.5%
Banquets	85,207	124,547	46.2%	175,326	370,683	111.4%
Beverage Cart	14,328	16,646	16.2%	26,751	25,797	-3.6%
Halfway House	20,352	23,086	13.4%	59,199	46,757	-21.0%
Other	23,807	36,672	54.0%	37,860	86,245	127.8%
Total Reserve 22	414,525	454,680	9.7%	1,048,013	1,251,909	19.5%

The great weather had diners eager to eat outdoors.

The Banquet business has taken off, even exceeding our pre pandemic boom. Many parties became more comfortable indoors, and party sizes began to grow again. Although somewhat limited in capacity, we have received more numerous calls for wedding receptions. Our most popular events include Class reunions, Wedding Showers, and Baby Showers.

Many new faces were hired and trained, and many familiar ones returned. Executive Chef Tom Fota, while hiring an excellent Sous Chef in Cesar Perez, continues to struggle to find competent, reliable kitchen help. His current staff has done an excellent job keeping up with demand, in spite of the labor shortages.

The search continues for a new Director of Food and Beverage. Supervisory Staff has filled some holes in management nicely, helping to make the vacancy unnoticeable to our guests.

The Event Planning & Sales Coordinator position was vacated by Aimee Detterbeck in the middle of the month. Banquet staff has been filling in for her duties, as the search begins.



**Glen Ellyn Recreation
Commission**
535 Duane Street
Glen Ellyn, IL 60137

Meeting 7/29/2022 7:00 AM
Department: Village Links
Department Head: Jeff Vesevick
Category: Discussion Item
Prepared By: Jeff Vesevick

**AGENDA ITEM (ID
2022-2491)**

DOC ID: 2022-2491

Reserve 22 - Jeff Vesevick

Statement of the Issue:

Analysis:

Budget Impact:

Action Requested:

Attachments:



**Glen Ellyn Recreation
Commission**
535 Duane Street
Glen Ellyn, IL 60137

Meeting 7/29/2022 7:00 AM
Department: Village Links
Department Head: Jeff Vesevick
Category: Report
Prepared By: Ann Pedersen, Jeff Vesevick

**AGENDA ITEM (ID
2022-2422)**

DOC ID: 2022-2422

Financial - Jeff Vesevick

Statement of the Issue:

Analysis:

Budget Impact:

Action Requested:

Attachments:

1. Village Links - Financial Statements - June 2022
2. Cash Balance Scenarios

VILLAGE LINKS / RESERVE 22
STATEMENT OF REVENUES, EXPENSES, AND CHANGES IN NET POSITION
As of June 30, 2022

ORG	DESCRIPTION	2022 BUDGET	MONTH				YEAR-TO-DATE				
			2022	2021	DIFF	% DIFF	2022	2021	DIFF	% DIFF	
REVENUES:											
5500	Village Links Revenues	\$ 3,564,300	\$ 647,137	\$ 573,964	\$ 73,173	13%	\$ 1,387,625	\$ 1,622,570	\$ (234,945)	-14%	
5520	Reserve 22 Revenues	2,746,400	454,680	414,525	40,154	10%	1,251,846	1,058,641	193,205	18%	
Total Revenues		\$ 6,310,700	\$ 1,101,816	\$ 988,490	\$ 113,327	11%	\$ 2,639,472	\$ 2,681,211	\$ (41,739)	-2%	
EXPENDITURES:											
55700	Administration	\$ 462,737	\$ 37,204	\$ 36,321	\$ 884	2%	\$ 231,622	\$ 222,422	\$ 9,199	4%	
55710	Golf Course Maintenance	1,052,878	116,991	66,298	50,693	76%	487,586	375,684	111,903	30%	
55720	Golf Services	824,516	81,890	79,001	2,889	4%	329,941	291,956	37,985	13%	
55730	Reserve 22	2,443,495	336,201	316,460	19,741	6%	1,072,952	830,271	242,681	29%	
55740	Stormwater Management	28,500	1,613	1,981	(367)	-19%	6,321	3,633	2,689	74%	
55750	Pro Shop Merchandise	154,031	30,531	26,877	3,654	14%	69,327	70,369	(1,042)	-1%	
55780	Motorized Carts	47,515	8,660	6,812	1,849	27%	13,223	14,823	(1,600)	-11%	
557X5	Mechanical Maintenance	214,278	16,932	10,456	6,475	62%	159,088	87,178	71,910	82%	
Total Operating Expenses		\$ 5,227,950	\$ 630,022	\$ 544,205	\$ 85,817	16%	\$ 2,370,060	\$ 1,896,336	\$ 473,724	25%	
Operating Income		\$ 1,082,750	\$ 471,794	\$ 444,285	\$ 27,510	6%	\$ 269,412	\$ 784,875	\$ (515,464)	-66%	
Debt Service		429,176	49,590	43,041	6,549	15%	49,590	43,041	6,549	15%	
Capital Expenditures		548,550	139,815	10,554	129,260	1225%	410,085	45,494	364,591	801%	
CHANGE IN NET POSITION		\$ 105,024	\$ 282,389	\$ 390,689	\$ (108,300)	-28%	\$ (190,263)	\$ 696,340	\$ (886,603)	-127%	

KEY METRICS

	<u>Goal</u>								
Personnel Expenses as % of Sales	47%	27%	27%	-1%		44%	37%	7%	
Cash Balance (End of Month, in \$000's)	\$ 1,307	\$ 1,667	\$ 1,610	\$ 57					

VILLAGE LINKS
STATEMENT OF REVENUES, EXPENSES, AND CHANGES IN NET POSITION
GOLF
(Including Administration, Grounds, & Mechanical Maintenance)
As of June 30, 2022

ORG/ OBJECT	DESCRIPTION	2022 BUDGET	MONTH				YEAR-TO-DATE			
			2022	2021	DIFF	% DIFF	2022	2021	DIFF	% DIFF
5500	VILLAGE LINKS REVENUES:									
440550	Green Fees	\$ 2,250,000	\$ 403,115	\$ 367,567	\$ 35,548	10%	\$ 848,831	\$ 987,400	\$ (138,569)	-14%
440554	Pro Shop - Sales	170,100	33,825	28,067	5,757	21%	79,139	81,238	(2,099)	-3%
440555	Motor Carts	600,300	111,867	95,299	16,568	17%	191,915	243,190	(51,276)	-21%
440556	Driving Range	421,200	79,812	65,367	14,445	22%	178,583	203,760	(25,177)	-12%
440557	Resident Cards	31,500	3,540	2,620	920	35%	30,045	32,856	(2,811)	-9%
460100	Investment Income	100	1,013	0	1,013	533195%	2,467	2	2,465	121413%
489000	Miscellaneous Revenue	91,100	13,914	12,820	1,094	9%	56,839	60,984	(4,146)	-7%
489100	Miscellaneous - Over/Short	-	51	(10)	61	-609%	(193)	(260)	67	-26%
490800	Operating Transfer In	-	-	2,233	(2,233)	-100%	-	13,400	(13,400)	-100%
	Total Revenues	\$ 3,564,300	\$ 647,137	\$ 573,964	\$ 73,173	13%	\$ 1,387,625	\$ 1,622,570	\$ (234,945)	-14%
	COST OF GOODS SOLD:									
520945	Cost of Goods Sold - Pro Shop	\$ 122,472	\$ 27,930	\$ 24,096	\$ 3,834	16%	\$ 54,729	\$ 55,682	\$ (953)	-2%
	Total Cost of Goods Sold	\$ 122,472	\$ 27,930	\$ 24,096	\$ 3,834	16%	\$ 54,729	\$ 55,682	\$ (953)	-2%
	Gross Profit	\$ 3,441,828	\$ 619,207	\$ 549,868	\$ 69,339	13%	\$ 1,332,897	\$ 1,566,888	\$ (233,992)	-15%
	OTHER OPERATING EXPENSES:									
510100	Salaries - Pensionable	\$ 977,352	\$ 76,317	\$ 72,748	\$ 3,569	5%	\$ 414,229	\$ 364,288	\$ 49,941	14%
510120	Salaries - Non-Pensionable	341,000	49,251	33,180	16,071	48%	89,016	76,174	12,842	17%
510200	Salaries - Overtime	6,000	1,488	477	1,011	212%	1,783	1,028	755	73%
510400	FICA Taxes	101,314	9,512	7,910	1,602	20%	37,523	32,576	4,947	15%
510500	IMRF	66,950	5,090	6,251	(1,161)	-19%	27,330	30,728	(3,399)	-11%
590600	Health Insurance	129,500	10,447	10,281	166	2%	62,444	58,602	3,842	7%
52XXXX	Contractual Services	686,192	58,720	46,132	12,588	27%	361,252	267,185	94,068	35%
53XXXX	Commodities	353,675	55,068	26,671	28,397	106%	248,802	179,803	68,999	38%
	Total Operating Expenses	\$ 2,661,983	\$ 265,891	\$ 203,649	\$ 62,242	31%	\$ 1,242,379	\$ 1,010,383	\$ 231,996	23%
	Operating Income	\$ 779,845	\$ 353,316	\$ 346,220	\$ 7,096	2%	\$ 90,517	\$ 556,505	\$ (465,988)	-84%
	Operating Income Percentage	22%	55%	60%			7%	34%		

KEY METRICS

	Goal								
Rounds Played	78,000	13,288	12,452	836		27,863	33,186	(5,323)	
Revenue Per Round	\$ 45.70	\$ 48.70	\$ 46.09	\$ 2.61		\$ 49.80	\$ 48.89	\$ 0.91	
Resident Cards Sold	N/A	192	147	45		2,454	2,693	(239)	
Cost of Goods Sold % - Pro Shop	72%	83%	86%	-3%		69%	69%	1%	
Personnel Expenses as % of Sales	46%	24%	23%	1%		46%	35%	11%	

VILLAGE LINKS
STATEMENT OF REVENUES, EXPENSES, AND CHANGES IN NET POSITION
GOLF
(Including Administration, Grounds, & Mechanical Maintenance)
As of June 30, 2022

ORG/ OBJECT	DESCRIPTION	2022 BUDGET	MONTH				YEAR-TO-DATE			
			2022	2021	DIFF	% DIFF	2022	2021	DIFF	% DIFF
<u>MISCELLANEOUS REVENUE</u>										
<i>Miscellaneous Revenue includes the following items, which don't fit into any of the major revenue categories:</i>										
Adult & Junior Golf Lessons			\$ 8,932	\$ 7,359	\$ 1,573		\$ 41,252	\$ 40,359	\$ 893	
Hand Cart Rentals			3,251	4,311	(1,060)		10,201	11,451	(1,250)	
Handicaps			-	-	-		-	-	-	
Golf Club Rentals			1,320	720	600		2,040	1,330	710	
Golf Club Repairs			-	-	-		-	738	(738)	
Locker Rentals			-	-	-		2,240	2,720	(480)	
Miscellaneous Outings			-	-	-		-	1,048	(1,048)	
Illinois Sales Tax (1.75%)			455	451	3		1,162	959	203	
Glen Ellyn Food & Beverage Tax (1%)			45	45	0		125	92	33	
ATM Machine Commission			-	-	-		-	11	(11)	
Miscellaneous			(89)	(66)	(22)		(181)	2,277	(2,459)	
Total		\$ 91,100	\$ 13,914	\$ 12,820	\$ 1,094		\$ 56,839	\$ 60,984	\$ (4,146)	

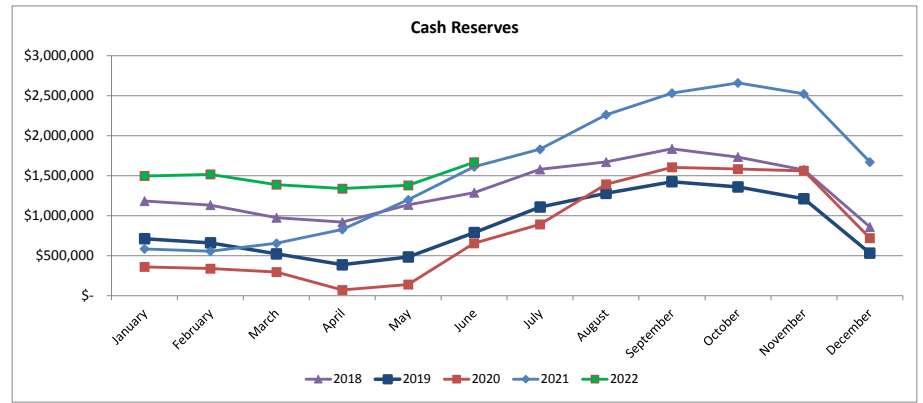
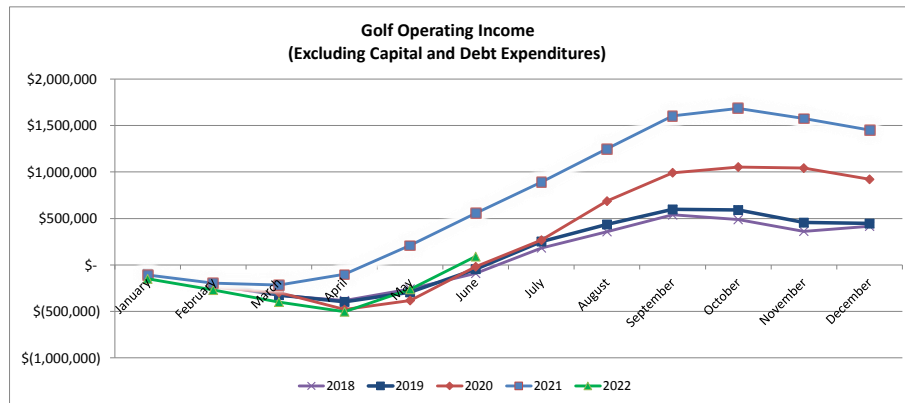
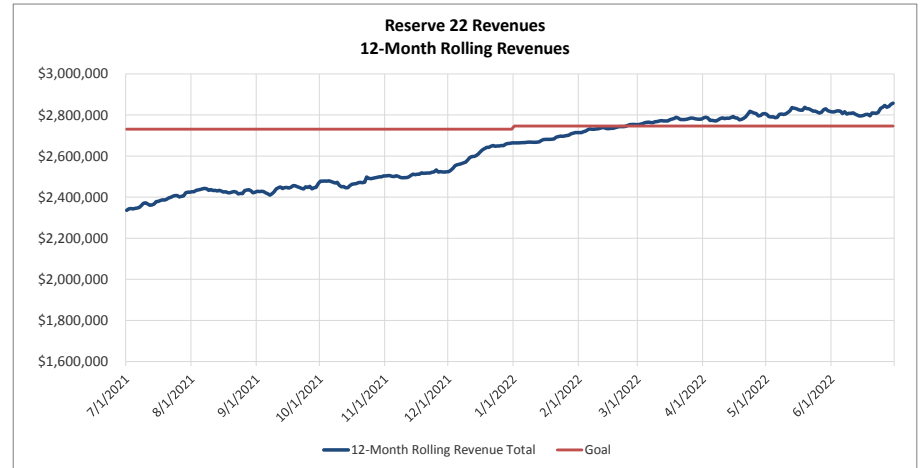
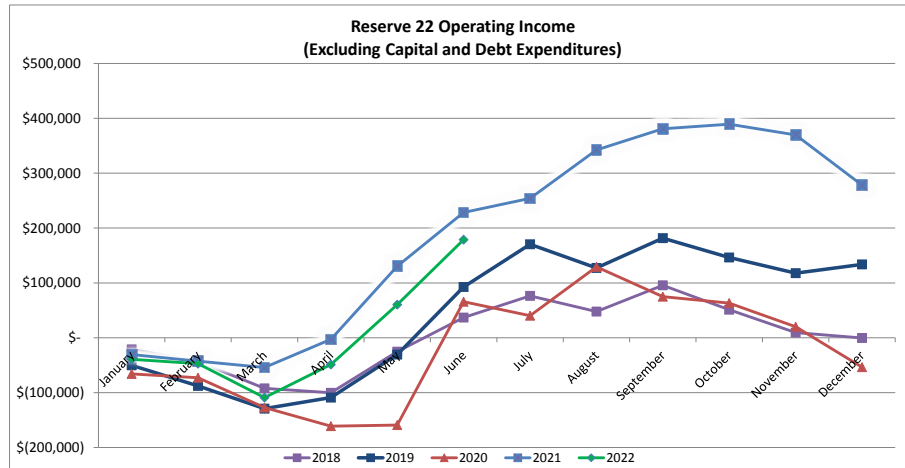
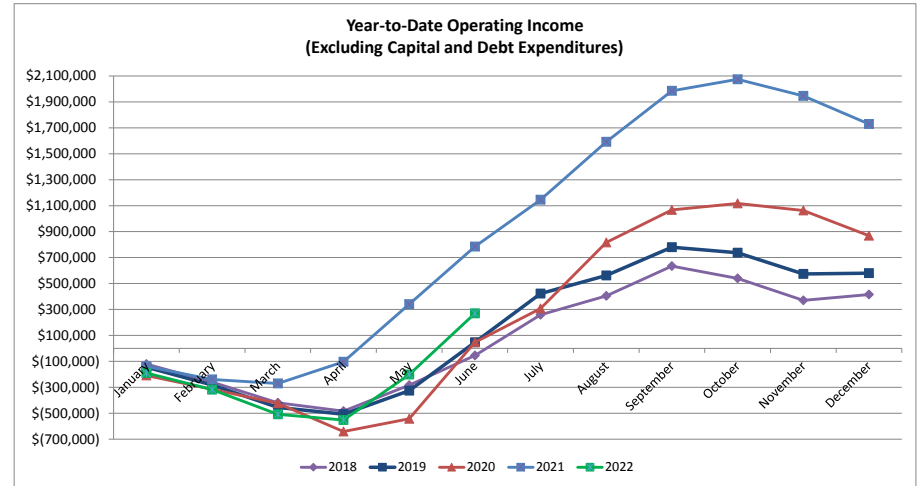
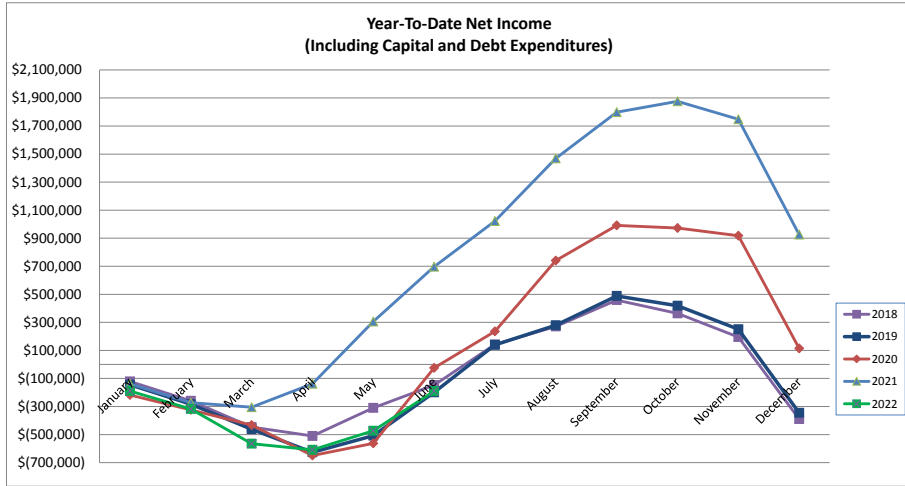
RESERVE 22
STATEMENT OF REVENUES, EXPENSES, AND CHANGES IN NET POSITION
As of June 30, 2022

ORG/ OBJECT	DESCRIPTION	2022 BUDGET	MONTH				YEAR-TO-DATE			
			2022	2021	DIFF	% DIFF	2022	2021	DIFF	% DIFF
5520	RESERVE 22 REVENUES:									
441100	Food	\$ 1,500,000	\$ 243,756	\$ 224,141	\$ 19,615	9%	\$ 708,877	\$ 588,360	\$ 120,518	20%
441101	Liquor	270,000	50,914	46,125	4,789	10%	132,816	112,712	20,104	18%
441102	Beer	485,000	88,368	74,498	13,870	19%	203,407	198,006	5,401	3%
441103	Wine	235,000	27,665	33,276	(5,611)	-17%	94,809	86,609	8,199	9%
441104	NA Beverages	90,000	16,111	15,633	478	3%	32,719	33,980	(1,260)	-4%
441106	Room Charges	4,000	-	2,441	(2,441)	-100%	770	2,871	(2,101)	-73%
441107	Service Charges	160,000	27,866	15,941	11,924	75%	78,337	32,625	45,712	140%
489000	Miscellaneous Revenue	2,400	-	2,470	(2,470)	-100%	111	3,478	(3,367)	-97%
	Total Revenues	\$ 2,746,400	\$ 454,680	\$ 414,525	\$ 40,154	10%	\$ 1,251,846	\$ 1,058,641	\$ 193,205	18%
55730	COST OF GOODS SOLD:									
530400	Cost of Goods Sold - Beer	\$ 135,800	\$ 24,133	\$ 15,924	\$ 8,209	52%	\$ 54,592	\$ 49,900	\$ 4,692	9%
530401	Cost of Goods Sold - Wine	72,850	11,361	5,060	6,302	125%	30,248	22,574	7,674	34%
530402	Cost of Goods Sold - Liquor	54,000	16,660	9,323	7,337	79%	33,195	22,081	11,114	50%
530405	Cost of Goods Sold - NA Beverages	37,800	10,342	11,408	(1,066)	-9%	21,670	20,945	725	3%
530420	Cost of Goods Sold - Food	480,000	94,601	106,518	(11,917)	-11%	255,644	205,424	50,220	24%
	Total Cost of Goods Sold	\$ 780,450	\$ 157,097	\$ 148,233	\$ 8,864	6%	\$ 395,351	\$ 320,925	\$ 74,426	23%
	Gross Profit	\$ 1,965,950	\$ 297,582	\$ 266,292	\$ 31,290	12%	\$ 856,496	\$ 737,716	\$ 118,780	16%
	Gross Profit Percentage	72%	65%	64%			68%	70%		
55730	OTHER OPERATING EXPENSES:									
510100	Salaries - Pensionable	\$ 615,000	\$ 43,411	\$ 48,704	\$ (5,293)	-11%	\$ 207,536	\$ 200,544	\$ 6,992	3%
510120	Salaries - Non-Pensionable	505,000	74,238	62,367	11,871	19%	227,017	127,815	99,202	78%
510200	Salaries - Overtime	10,000	2,987	4,770	(1,784)	-37%	8,286	6,267	2,019	32%
510399	Tips Paid Through Payroll	-	(2,067)	(2,411)	345	-14%	(11,163)	(15,270)	4,107	-27%
510400	FICA Taxes	122,040	12,570	12,268	302	2%	42,359	33,207	9,153	28%
510500	IMRF	42,128	4,158	5,697	(1,539)	-27%	17,934	21,210	(3,276)	-15%
590600	Health Insurance	79,200	3,384	5,574	(2,189)	-39%	23,689	33,441	(9,752)	-29%
52XXXX	Contractual Services	140,677	27,859	13,059	14,800	113%	90,537	48,604	41,933	86%
53XXXX	Commodities	149,000	12,564	18,199	(5,635)	-31%	71,406	53,527	17,878	33%
	Total Operating Expenses	\$ 1,663,045	\$ 179,104	\$ 168,227	\$ 10,877	6%	\$ 677,601	\$ 509,346	\$ 168,256	33%
	Operating Income	\$ 302,905	\$ 118,478	\$ 98,065	\$ 20,413	21%	\$ 178,894	\$ 228,371	\$ (49,476)	-22%
	Operating Income Percentage	11%	26%	24%			14%	22%		

RESERVE 22
STATEMENT OF REVENUES, EXPENSES, AND CHANGES IN NET POSITION
As of June 30, 2022

ORG/ OBJECT	DESCRIPTION	2022 BUDGET	MONTH				YEAR-TO-DATE			
			2022	2021	DIFF	% DIFF	2022	2021	DIFF	% DIFF
KEY METRICS										
			Goal							
Revenue Source:										
Restaurant/Bar		N/A	\$ 253,728	\$ 270,831	\$ (17,103)	-6%	\$ 722,254	\$ 748,770	\$ (26,516)	-4%
Banquets		N/A	145,087	98,757	46,331	47%	430,034	202,845	227,189	112%
Other		N/A	55,864	44,937	10,927	24%	99,558	107,026	(7,467)	-7%
Total		\$ 2,746,400	\$ 454,680	\$ 414,525	\$ 40,154	10%	\$ 1,251,846	\$ 1,058,641	\$ 193,205	18%
Reserve 22 Revenues (Last 12 Months)		\$ 2,746,400					\$ 2,857,565	\$ 2,332,638	\$ 524,927	23%
Reserve 22 Expenses (Last 12 Months)		\$ 2,443,495					\$ 2,628,783	\$ 2,223,382	\$ 405,401	18%
# Guest Checks (Restaurant/Bar)		N/A	6,312	7,039	(727)		18,050	18,810	(760)	
Revenue Per Guest Check		N/A	\$ 40.20	\$ 38.48	\$ 1.72		\$ 40.01	\$ 39.81	\$ 0.21	
# Guests (Restaurant/Bar)		N/A	10,777	12,409	(1,632)		30,245	32,029	(1,784)	
Average Guest Spend		N/A	\$ 23.54	\$ 21.83	\$ 1.72		\$ 23.88	\$ 23.38	\$ 0.50	
Cost of Goods Sold %		28%	35%	36%	-1%		32%	30%	1%	
Cost of Goods Sold % (By Category):										
Cost of Goods Sold - Beer		28%	27%	21%	6%		27%	25%	2%	
Cost of Goods Sold - Wine		31%	41%	15%	26%		32%	26%	6%	
Cost of Goods Sold - Liquor		20%	33%	20%	13%		25%	20%	5%	
Cost of Goods Sold - NA Beverages		42%	64%	73%	-9%		66%	62%	5%	
Cost of Goods Sold - Food		32%	39%	48%	-9%		36%	35%	1%	
Personnel Expenses as % of Sales		50%	30%	34%	-3%		41%	40%	2%	
Prime Cost (Cost of Goods Sold + Personnel Expenses) as % of Sales										
		78%	66%	69%	-4%		74%	70%	3%	

**Village Links / Reserve 22
Dashboard Financial Reports
As of June 30, 2022**



VILLAGE LINKS / RESERVE 22
MONTHLY CASH INCREASE/DECREASE HISTORY (000)

	<u>JAN</u>	<u>FEB</u>	<u>MAR</u>	<u>APR</u>	<u>MAY</u>	<u>JUN</u>	<u>JUL</u>	<u>AUG</u>	<u>SEP</u>	<u>OCT</u>	<u>NOV</u>	<u>DEC</u>
2014	(112)	(270)	(77)	50	130	30	306	177	138	10	(148)	(663)
2015	(100)	(63)	9	67	80	153	356	352	239	(97)	(42)	(689)
2016	(114)	(20)	41	(109)	206	296	186	237	160	36	(76)	(671)
2017	(114)	42	(218)	(57)	(11)	223	328	291	72	(69)	(151)	(681)
2018	(113)	(50)	(157)	(56)	216	153	291	92	165	(102)	(160)	(716)
2019	(144)	(53)	(138)	(136)	99	304	319	171	146	(64)	(148)	(680)
2020	(173)	(21)	(43)	(225)	69	516	237	500	214	(23)	(21)	(843)
2021	(135)	(26)	96	172	371	412	220	447	272	127	(137)	(852)
2022	(173)	19	(130)	(48)	40	289						
Avg	(131)	(49)	(69)	(38)	133	264	280	283	176	(23)	(111)	(724)
Best	(100)	42	96	172	371	516	356	500	272	127	(21)	(663)
Worst	(173)	(270)	(218)	(225)	(11)	30	186	92	72	(102)	(160)	(852)

NEXT 12 MONTH CASH BALANCE SCENARIOS

	2022 <u>JUN</u>	2022 <u>JUL</u>	2022 <u>AUG</u>	2022 <u>SEP</u>	2022 <u>OCT</u>	2022 <u>NOV</u>	2022 <u>DEC</u>	2023 <u>JAN</u>	2023 <u>FEB</u>	2023 <u>MAR</u>	2023 <u>APR</u>	2023 <u>MAY</u>
Avg	1,667	1,947	2,231	2,406	2,383	2,273	1,771	1,640	1,591	1,522	1,484	1,617
Best	1,667	2,023	2,523	2,795	2,922	2,901	2,460	2,360	2,402	2,498	2,670	3,041
Worst	1,667	1,853	1,945	2,017	1,915	1,755	1,125	952	889	671	446	435

actual



**Glen Ellyn Recreation
Commission**
535 Duane Street
Glen Ellyn, IL 60137

Meeting 7/29/2022 7:00 AM
Department: Village Links
Department Head: Jeff Vesevick
Category: Discussion Item
Prepared By: Steve Thompson

**AGENDA ITEM (ID
2022-2423)**

DOC ID: 2022-2423

Trustee Liaison - Steve Thompson

Statement of the Issue:

Analysis:

Budget Impact:

Action Requested:

Attachments: