



Agenda
Village of Glen Ellyn
Recreation Commission Meeting
Friday, June 24, 2022
7:00 AM
Village Links/Reserve 22

Visitors are welcome to attend all Recreation Commission meetings.

- A. Call To Order**
- B. Public Comments**
- C. Approval of Minutes**
 - 1) Minutes - 5/27/2022
- D. Standing Reports**
 - 1) Manager - Jeff Vesevick
 - 2) Reserve 22 - Jeff Vesevick
 - 3) Financial - Jeff Vesevick
 - 4) Trustee Liaison - Steve Thompson
- E. Old Business**
 - 1) Panfish Park Updates
- F. New Business**
- G. Next Meeting - 7/29/2022**
- H. Adjournment**

**RECREATION COMMISSION
MINUTES
MAY 27, 2022**

Board or Commission: Recreation
Meeting: Regular
Quorum: Yes

Called to Order: 7:00A.M.
Adjourned: 8:14A.M.

MEMBER ATTENDANCE:

Mark Reinke	Chair	Present
Rebecca Austin	Commissioner	Present
Glen G. Graham	Commissioner	Present
Carol Scott	Commissioner	Present
Brian Diver	Commissioner	Present
Tony Coconate	Commissioner	Present
Tom Slowinski	Commissioner	Present
Patrick Hohe	Student Commissioner	Excused Absence

Also, Present:

Jeff Vesevick	General Manager / Staff Liaison	Present
Steve Thompson	Liaison Trustee	Present
Mark Franz	Village Manager	Excused Absence
Tom Fota	Executive Chef	Excused Absence
Mike Campbell	Golf Professional	Excused Absence
Noel Allen	Director of Golf	Present
Andrew Cross	Golf Course Superintendent	Present

A. CALL TO ORDER

The May 27, 2022 meeting of the Recreation Commission was called to order at 7:00A.M. at the Village Links of Glen Ellyn; 485 Winchell Way; Glen Ellyn, Illinois by Chair Reinke.

B. PUBLIC COMMENTS

None.

C. APPROVAL OF MINUTES FROM APRIL 29, 2022 MEETING

1. MOVE TO APPROVE MINUTES OF MEETING FROM 4/29/22 AS PRESENTED.

RESULT: Motion Unanimously Carried
MOVER: Commissioner Scott
SECONDER: Commissioner Coconate
AYES: Austin, Coconate, Diver, Graham, Reinke, Scott, and Slowinski
NAYES: None
ABSENT: None

D. STANDING REPORTS

1. Manager – Jeff Vesevick

Director of Golf Allen said April was not a good month for golf weather-wise. Rounds played were down 52% for the month and Green Fees represented the 15th worst month over the last 16 years. In contrast, the driving range experienced the third best month over the past 16 years. The Links subscribes to a company that provides golf playable hours. According to these metrics, for April 2022 golf playable hours were 52% worse than last year. For a normal year golf playable hours are 206 through April and most courses in the area are currently at 110. Commissioner Graham asked if permanent tee-times began a week earlier this year. Director of Golf Allen will report back on this.

Reserve 22 was up 9.3% over April of 2021 and was 47.2% higher on a year-on-year. April 2022 was by far the best April ever for banquet revenues. Director of Golf Allen noted Reserve 22 hired many employees in April and the search for the next Food and Beverage Director resumes. Chair Reinke expressed concern for the level of service at Reserve 22. Director of Golf Allen reported the kitchen employee counts are improving. Chair Reinke appreciates the staff's extra work. Commissioner Diver recommended that the new Human Resources Director attend a Recreation Commission meeting to discuss recruitment efforts.

Golf Course Superintendent Cross discussed recent course maintenance work. The sod project began in the bunker area and in the practice areas. Tree stumps were grinded and entryway flowers were planted. The Clubhouse roof was inspected and repaired.

2. Financial – Jeff Vesevick

Chair Reinke asked with the bad start of the year, if the Village Links could make this up. Director of Golf Allen replied the Village Links can do better during the rest of the season. The Links is down \$500,000 from last year. Director of Golf Allen reported that May 2022 has not been as bad as April 2022.

3. Trustee Liaison – Steve Thompson

Trustee Thompson updated the Recreation Commission on the recent activities of the Village Board.

E. OLD BUSINESS

1. Panfish Park – Updates & Future Plans

Golf Course Superintendent Cross said repairs to the paths and pipes were made at Panfish Park. Golf Course Superintendent Cross noted he is waiting for the Request for Proposal from HLR for pond engineering. The proposal calls for engineering firms to evaluate pond depth, identify areas for restoration work, and verify if ponds are

functioning as intended for stormwater management. The study will review whether the ponds need to be restored or if lake bank stabilization work is needed. Golf Course Superintendent Cross noted the sink hole and pipe have been repaired at Panfish Park. In addition, other maintenance work at Panfish Park has taken place including the removal of 30 dead/dying trees, pruning of trees, regrading of paths, removal of weeds, and additional stones were added to the path.

Commissioner Coconate said nearby Panfish Park residents have contacted him with erosion complaints and suggestions for paving the paths. Trustee Thompson said the Village is not going to make investments at Panfish Park until the engineering recommendations are reviewed. Commissioner Coconate suggested that a path be added between the playground and the already existing paths. Trustee Thompson said there has been some discussion about the Glen Ellyn Park District taking over the maintenance of the park, while the Village would still maintain the ponds.

F. NEW BUSINESS

1. Village Employee Recruitment & Retention

General Manager Vesevick said the Village, like most companies is experiencing a difficult time retaining and recruiting staff. One of the suggestions to retain employees is to offer discounts at the Village Links for golf only, not for food and beverage. Commissioner Diver supports this recommendation because it will be beneficial to retain staff. Chair Reinke suggested offering the resident rate to Village staff.

MOTION TO RECOMMEND OFFERING AN EMPLOYEE GOLF RATE THAT MIRRORS THE RESIDENT RATE TO ALL VILLAGE STAFF MEMBERS AND THIS RATE IS AT THE DISCRETION OF MANAGEMENT.

RESULT:	Motion Unanimously Carried
MOVER:	Commissioner Coconate
SECONDER:	Commissioner Scott
AYES:	Austin, Coconate, Diver, Graham, Reinke, Scott, and Slowinski
NAYES:	None
ABSENT:	None

G. NEXT MEETING – 6/24/2022

H. ADJOURNMENT

The meeting was adjourned at 8:14A.M.

Submitted by Aileen Haslett, Recording Secretary

Reviewed by General Manager Jeff Vesevick



**Glen Ellyn Recreation
Commission**
535 Duane Street
Glen Ellyn, IL 60137

Meeting 6/24/2022 7:00 AM
Department: Village Links
Department Head:
Category: Report
Prepared By:

**AGENDA ITEM (ID # 2022-
2390)**

DOC ID: 2022-2390

Manager - Jeff Vesevick

Statement of the Issue:

Analysis:

Budget Impact:

Action Requested:

Attachments:

1. Manager's Report0624222



VILLAGE LINKS

G L E N E L L Y N

RESERVE
— 22
TWENTY-TWO

Manager's Report for May 2022

Prepared by Jeff Vesevick, General Manager

May 2022 was generally warm, heavy rain both early and late in the month. Looking at May observations from O'Hare, average temperature was 63.7°F (3.1°F above normal), and precipitation was 3.47" (1.02" below normal, 5.01" on site). Carts were grounded for 13 days on the 9 hole and 9 days on the 18 hole course (58% 9 Hole & 71% 18 Hole availability rates).

High Temperatures In May																		
	2022	2021	2020	2019	2018	2017	2016	2015	2014	2013	2012	2011	2010	2009	2008	2007	2006	2005
90° days	1		1		2					1	3	1	2				2	
80° days	10	8	5	2	11	4	8	7	10	7	9	5	7	3	2	13	4	2
70° days	5	5	8	14	8	10	4	11	8	10	7	9	9	14	11	8	11	13
60° days	7	8	10	6	8	9	12	6	5	7	11	7	6	13	11	10	9	11
50° days	7	10	4	8	2	8	5	5	6	4	1	8	7	1	7		3	3
40° days	1		3	1			2	2	2	2		1					2	2
30° days																		
Rain	5.0"	2.8"	9.5"	7.7"	5.9"	3.3"	5.4"	4.0"	4.8"	4.9"	2.6"	4.9"	5.2"	3.1"	4.7"	1.5"	4.0"	2.2"

GOLF

Excessive rainfall hampered available golf playable hours vs. 2021, although rounds played were the 4th best in the last 12 years, indicating continued interest. The sudden warm up triggered uncontrollable growth, especially in the rough. Wet conditions made it impossible for our mowers to get into many areas, and keep up with the aggressive growth, leaving golfers frustrated with the difficult conditions.

Rounds played were down 13% for the month, and are down 30% for the year.

Green fees were down 13% for the month, and are down 28% for the year.

Driving range sales were down 13% for the month, and are down 29% for the year.

Motor Car sales were down 24% for the month, and are down 46% for the year.

Resident Card sales were up 25% for the month, and are down 12% for the year.

Golf Revenues were down 14% for the month, and are down 29% for the year.

Golf Revenue May											
	2012	2013	2014	2015	2016	2017	2018	2019	2020	2021	2022
Rounds	10,550	7,647	9,089	9,375	10,035	8,468	8,824	6,872	5,590	11,309	9,862
Green Fees	257,288	185,960	221,319	228,593	244,793	206,351	223,066	191,363	189,810	358,161	312,244
Driving Range	32,851	0	33,163	32,955	36,392	32,148	40,365	36,096	5,627	65,667	56,954
Pro Shop	26,574	11,130	20,140	23,058	25,008	20,949	22,215	17,120	3,588	22,286	24,235
Carts	56,373	42,316	52,329	55,168	58,352	53,573	65,210	35,203	12,080	84,890	64,423
Resident Cards	4,310	4,935	5,770	5,090	4,670	4,060	3,920	2,800	5,380	4,296	5,350
Miscellaneous	8,705	5,475	28,089	10,360	8,266	10,678	13,282	13,001	9,886	10,047	7,625
Total Revenue	385,904	249,783	337,596	355,237	379,424	327,759	368,058	295,582	226,371	545,092	470,831
2022 was the 2nd best for Golf revenue in the past 11 years											

Golf revenues remain strong, especially on the Driving Range, where we are seeing continued high volume.

Golf Outing requests are continuing to trickle in, as Director of Golf Noel Allen carefully schedules events in more non-prime times.

All leagues, including the *Swingin' Set Ladies* and *Over 60 Men*, are now in full swing.

Staff conducted our annual **HAVE ONE ON US** customer appreciation event on May 27-28. A revised format attracted 710 golfers over the 2-day event, despite the cool, rainy conditions. Staff secured the services of a Food Truck to help with the Friday night event, as shortages in available staff made it impossible to do the normal grilling. Again, the cooler temperatures held the volume down, but guest reaction was overall positive.

RESERVE 22

Restaurant and bar sales suffered along with golf, as the patio opening is quite a bit behind a year ago. On days when it was not raining, we saw continued strong interest. Sales were down 13% for the month.

Reserve 22 - MAY				Year to Date		
	2021	2022	+/-	2021	2022	+/-
Restaurant & Bar	223,357	194,577	-12.9%	478,046	468,699	-2.0%
Banquets	69,076	107,460	55.6%	90,119	246,136	173.1%
Beverage Cart	10,250	8,858	-13.6%	12,423	9,151	-26.3%
Halfway House	22,302	17,535	-21.4%	38,847	23,671	-39.1%
Other	5,572	22,992	312.6%	14,052	49,572	252.8%
Total Reserve 22	330,557	351,422	6.3%	633,488	797,229	25.8%

Banquet Sales made a comeback in May, as COVID fears have waned considerably, and guests are getting more comfortable in group settings. The surge in Banquets allowed Reserve 22 to enjoy an overall 26% increase in revenues. Inquiries remain strong, keeping ***Event Planning and Sales Coordinator Aimee Detterbeck*** on her toes.

The search continues for the vacant Director of Food & Beverage position.

GROUNDS

Grounds

1. Continued new seasonal staff started
2. Normal mowing schedule resumed
3. Battled Mother Nature to get roughs mowed
4. New Benches Assembled & Placed on Course
5. Bunkers Pushed 3 times, Daily Raking Started
6. Tee and Fairway divots filled as weather allows
7. Restoration of Practice Bunker Finished (Started 4/18/22 opened for play 5/13/22)
8. Irrigation System Brought to full pressure
9. Pump Stations received annual spring service
10. Installed TraqMats at cart path ends on 2 & 9 to help maintain turf coverage
11. 3 Irrigation repairs
12. Contractor Began Underground Bore for Fiber Internet
13. Began stump clean up and seeding

Mechanical and Building Maintenance

1. 8 pieces of equipment were repaired and/or serviced
2. Clubhouse roof was repaired and sealed
3. New Reel Grinder Delivered
4. 21 Reels ground

Horticulture/Conservation

1. Ordered plants for Landscape improvements around clubhouse
2. Hanging Baskets & Flowers installed at clubhouse areas
3. Tropical Planters moved to clubhouse
4. Exploring adding butterfly/pollinator gardens in turn arounds (5,14)
5. Panfish Park being mowed and garbage picked up weekly
6. Delivered woodchips to Lambert Lake for volunteer install



**Glen Ellyn Recreation
Commission**
535 Duane Street
Glen Ellyn, IL 60137

Meeting 6/24/2022 7:00 AM
Department: Village Links
Department Head: Jeff Vesevick
Category: Discussion Item
Prepared By: Jeff Vesevick

**AGENDA ITEM (ID
2022-2391)**

DOC ID: 2022-2391

Reserve 22 - Jeff Vesevick

Statement of the Issue:

Analysis:

Budget Impact:

Action Requested:

Attachments:



**Glen Ellyn Recreation
Commission**
535 Duane Street
Glen Ellyn, IL 60137

Meeting 6/24/2022 7:00 AM
Department: Village Links
Department Head: Jeff Vesevick
Category: Report
Prepared By: Ann Pedersen

**AGENDA ITEM (ID # 2022-
2392)**

DOC ID: 2022-2392

Financial - Jeff Vesevick

Statement of the Issue:

Analysis:

Budget Impact:

Action Requested:

Attachments:

1. Village Links - Financial Statements - April 2022
2. Village Links - Financial Statements - May 2022

VILLAGE LINKS / RESERVE 22
STATEMENT OF REVENUES, EXPENSES, AND CHANGES IN NET POSITION
As of April 30, 2022

ORG	DESCRIPTION	2022 BUDGET	MONTH				YEAR-TO-DATE			
			2022	2021	DIFF	% DIFF	2022	2021	DIFF	% DIFF
REVENUES:										
5500	Village Links Revenues	\$ 3,564,300	\$ 169,672	\$ 349,062	\$ (179,390)	-51%	\$ 268,782	\$ 501,275	\$ (232,492)	-46%
5520	Reserve 22 Revenues	2,746,400	200,370	173,320	27,051	16%	445,745	302,931	142,814	47%
Total Revenues		\$ 6,310,700	\$ 370,042	\$ 522,382	\$ (152,340)	-29%	\$ 714,527	\$ 804,206	\$ (89,678)	-11%
EXPENDITURES:										
55700	Administration	\$ 462,737	\$ 36,968	\$ 35,239	\$ 1,729	5%	\$ 156,990	\$ 150,047	\$ 6,942	5%
55710	Golf Course Maintenance	1,052,878	124,033	108,522	15,512	14%	282,184	195,994	86,190	44%
55720	Golf Services	824,516	55,920	57,489	(1,568)	-3%	172,657	150,813	21,844	14%
55730	Reserve 22	2,443,495	140,020	122,080	17,940	15%	494,457	305,864	188,593	62%
55740	Stormwater Management	28,500	3,089	330	2,759	836%	4,139	1,134	3,005	265%
55750	Pro Shop Merchandise	154,031	4,775	13,980	(9,206)	-66%	22,823	33,132	(10,309)	-31%
55780	Motorized Carts	47,515	3,127	3,315	(188)	-6%	3,295	3,315	(20)	-1%
557X5	Mechanical Maintenance	214,278	46,023	13,882	32,141	232%	130,519	67,176	63,344	94%
Total Operating Expenses		\$ 5,227,950	\$ 413,955	\$ 354,836	\$ 59,118	17%	\$ 1,267,065	\$ 907,476	\$ 359,589	40%
Operating Income (Loss)		\$ 1,082,750	\$ (43,913)	\$ 167,545	\$ (211,458)	-126%	\$ (552,537)	\$ (103,270)	\$ (449,267)	435%
Debt Service		429,176	-	-	-	0%	-	-	-	0%
Capital Expenditures		548,550	-	790	(790)	-100%	56,520	34,940	21,580	62%
CHANGE IN NET POSITION		\$ 105,024	\$ (43,913)	\$ 166,755	\$ (210,668)	-126%	\$ (609,058)	\$ (138,210)	\$ (470,847)	341%

KEY METRICS

		<u>Goal</u>							
Personnel Expenses as % of Sales		47%	50%	34%	16%	89%	62%	26%	
Cash Balance (End of Month, in \$000's)	\$	1,307	\$	1,339	\$	827	\$	512	

VILLAGE LINKS
STATEMENT OF REVENUES, EXPENSES, AND CHANGES IN NET POSITION
GOLF
(Including Administration, Grounds, & Mechanical Maintenance)
As of April 30, 2022

ORG/ OBJECT	DESCRIPTION	2022 BUDGET	MONTH				YEAR-TO-DATE			
			2022	2021	DIFF	% DIFF	2022	2021	DIFF	% DIFF
5500	VILLAGE LINKS REVENUES:									
440550	Green Fees	\$ 2,250,000	\$ 108,237	\$ 213,200	\$ (104,964)	-49%	\$ 133,472	\$ 261,672	\$ (128,200)	-49%
440554	Pro Shop - Sales	170,100	11,275	18,467	(7,192)	-39%	21,080	30,885	(9,805)	-32%
440555	Motor Carts	600,300	11,396	51,278	(39,882)	-78%	15,626	63,002	(47,376)	-75%
440556	Driving Range	421,200	28,003	49,584	(21,581)	-44%	41,818	72,725	(30,908)	-42%
440557	Resident Cards	31,500	3,660	5,040	(1,380)	-27%	21,155	25,940	(4,785)	-18%
460100	Investment Income	100	376	0	376	134279%	739	2	738	47001%
489000	Miscellaneous Revenue	91,100	6,845	9,235	(2,390)	-26%	35,085	38,118	(3,032)	-8%
489100	Miscellaneous - Over/Short	-	(119)	24	(144)	-589%	(192)	(2)	(190)	10523%
490800	Operating Transfer In	-	-	2,233	(2,233)	-100%	-	8,933	(8,933)	-100%
	Total Revenues	\$ 3,564,300	\$ 169,672	\$ 349,062	\$ (179,390)	-51%	\$ 268,782	\$ 501,275	\$ (232,492)	-46%
	COST OF GOODS SOLD:									
520945	Cost of Goods Sold - Pro Shop	\$ 122,472	\$ 2,345	\$ 11,458	\$ (9,114)	-80%	\$ 13,091	\$ 23,817	\$ (10,726)	-45%
	Total Cost of Goods Sold	\$ 122,472	\$ 2,345	\$ 11,458	\$ (9,114)	-80%	\$ 13,091	\$ 23,817	\$ (10,726)	-45%
	Gross Profit	\$ 3,441,828	\$ 167,327	\$ 337,603	\$ (170,277)	-50%	\$ 255,691	\$ 477,457	\$ (221,766)	-46%
	OTHER OPERATING EXPENSES:									
510100	Salaries - Pensionable	\$ 977,352	\$ 74,305	\$ 67,687	\$ 6,618	10%	\$ 261,427	\$ 223,893	\$ 37,534	17%
510120	Salaries - Non-Pensionable	341,000	10,026	15,966	(5,940)	-37%	14,682	18,092	(3,411)	-19%
510200	Salaries - Overtime	6,000	133	130	3	2%	133	130	3	2%
510400	FICA Taxes	101,314	6,259	6,203	57	1%	20,437	17,768	2,669	15%
510500	IMRF	66,950	4,913	5,503	(590)	-11%	17,176	18,674	(1,498)	-8%
590600	Health Insurance	129,500	10,447	9,068	1,379	15%	41,551	38,040	3,511	9%
52XXXX	Contractual Services	686,192	93,756	49,956	43,800	88%	254,690	174,699	79,992	46%
53XXXX	Commodities	353,675	71,751	66,785	4,966	7%	149,420	86,498	62,922	73%
	Total Operating Expenses	\$ 2,661,983	\$ 271,590	\$ 221,298	\$ 50,292	23%	\$ 759,516	\$ 577,794	\$ 181,722	31%
	Operating Income (Loss)	\$ 779,845	\$ (104,264)	\$ 116,305	\$ (220,569)	-190%	\$ (503,825)	\$ (100,337)	\$ (403,488)	402%
	Operating Income (Loss) Percentage	22%	-61%	33%			-187%	-20%		

KEY METRICS

	Goal								
Rounds Played	78,000	3,509	7,277	(3,768)	4,713	9,425	(4,712)		
Revenue Per Round	\$ 45.70	\$ 48.35	\$ 47.97	\$ 0.39	\$ 57.03	\$ 53.19	\$ 3.84		
Resident Cards Sold	N/A	193	269	(76)	1,976	2,318	(342)		
Cost of Goods Sold % - Pro Shop	72%	21%	62%	-41%	62%	77%	-15%		
Personnel Expenses as % of Sales	46%	63%	30%	33%	132%	63%	69%		

VILLAGE LINKS
STATEMENT OF REVENUES, EXPENSES, AND CHANGES IN NET POSITION
GOLF
(Including Administration, Grounds, & Mechanical Maintenance)
As of April 30, 2022

ORG/ OBJECT	DESCRIPTION	2022 BUDGET	MONTH				YEAR-TO-DATE			
			2022	2021	DIFF	% DIFF	2022	2021	DIFF	% DIFF
<u>MISCELLANEOUS REVENUE</u>										
Miscellaneous Revenue includes the following items, which don't fit into any of the major revenue categories:										
	Adult & Junior Golf Lessons		\$	4,215	\$	3,575	\$	640		
	Hand Cart Rentals			2,192		2,640		(448)		
	Handicaps			-		-		-		
	Golf Club Rentals			20		170		(150)		
	Golf Club Repairs			-		-		-		
	Locker Rentals			240		560		(320)		
	Illinois Sales Tax (1.75%)			153		124		28		
	Glen Ellyn Food & Beverage Tax (1%)			15		12		4		
	ATM Machine Commission			-		-		-		
	Miscellaneous			10		2,154		(2,144)		
	Total	\$	91,100	\$	6,845	\$	9,235	\$	(2,390)	

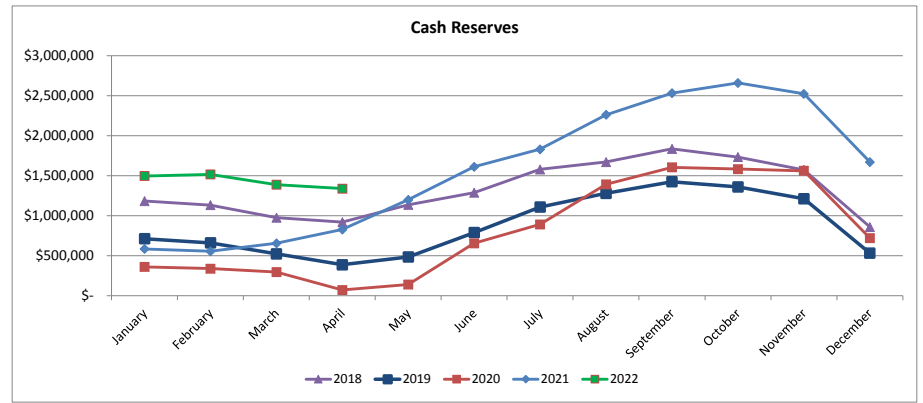
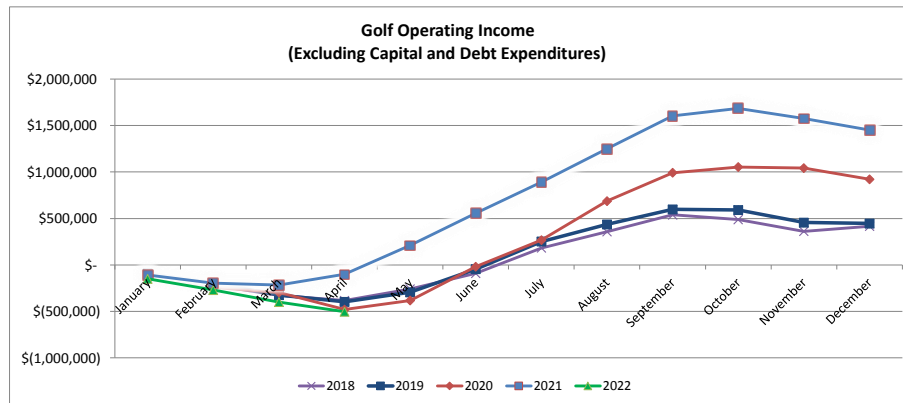
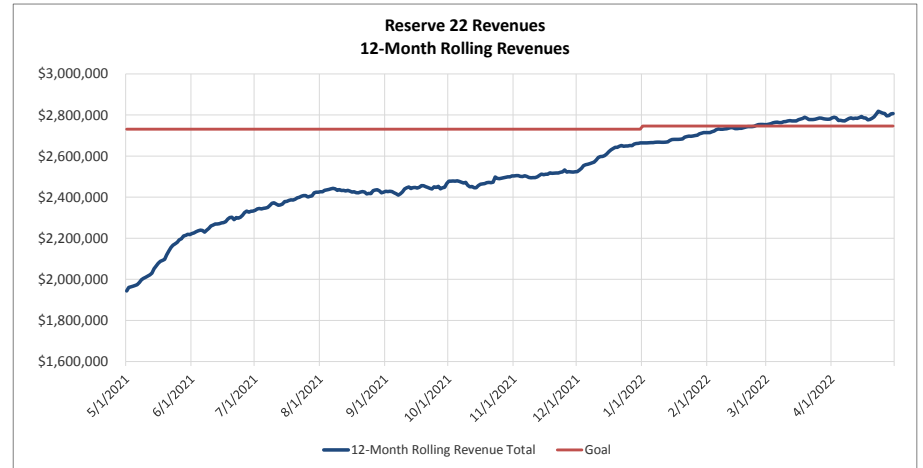
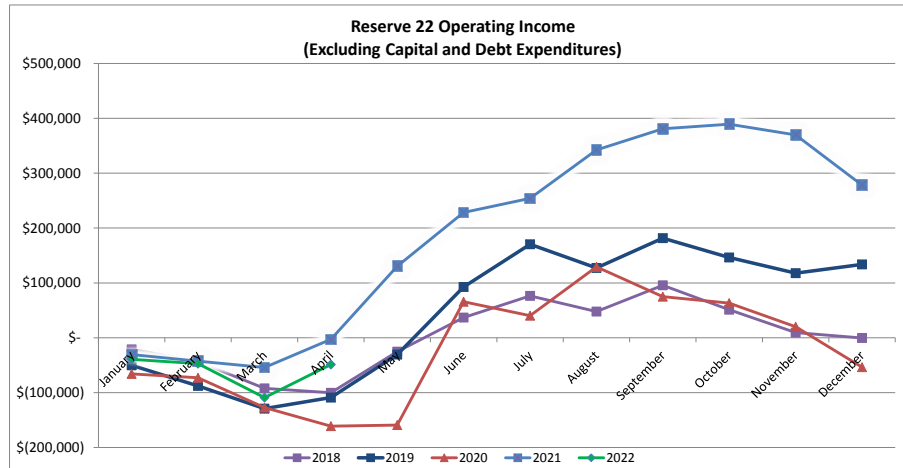
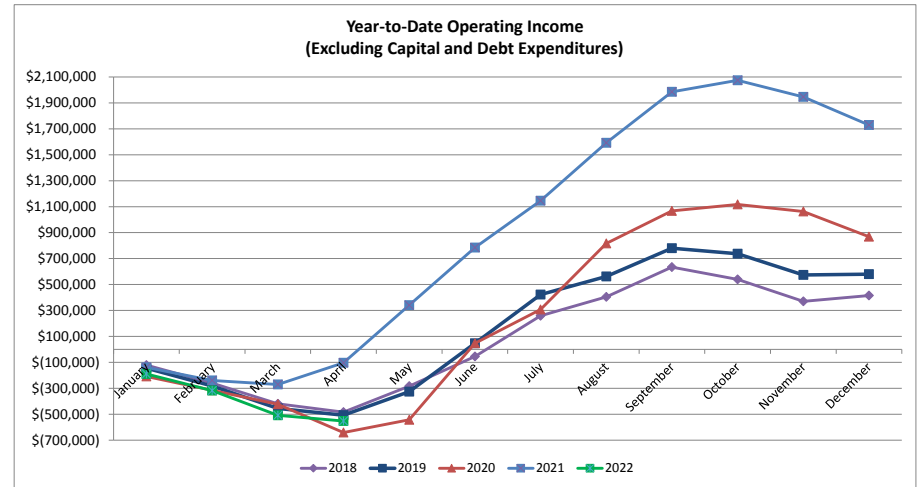
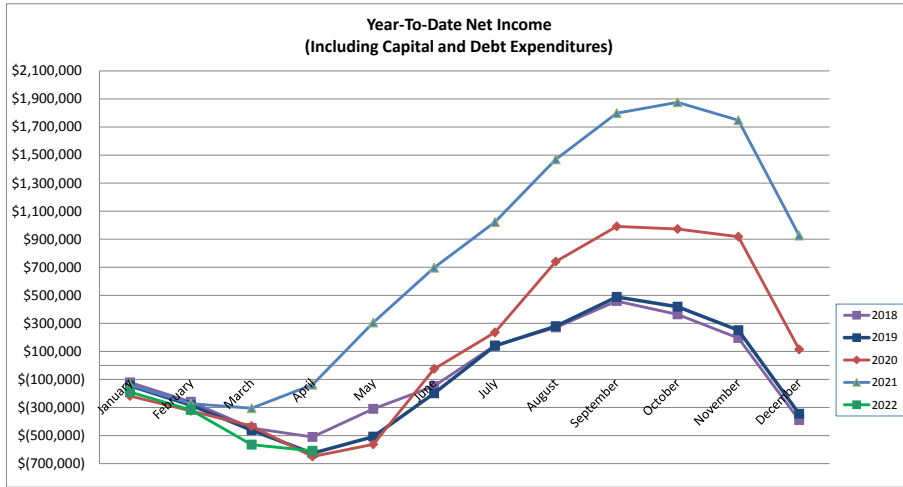
RESERVE 22
STATEMENT OF REVENUES, EXPENSES, AND CHANGES IN NET POSITION
As of April 30, 2022

ORG/ OBJECT	DESCRIPTION	2022 BUDGET	MONTH				YEAR-TO-DATE			
			2022	2021	DIFF	% DIFF	2022	2021	DIFF	% DIFF
5520	RESERVE 22 REVENUES:									
441100	Food	\$ 1,500,000	\$ 118,959	\$ 96,344	\$ 22,615	23%	\$ 272,054	\$ 180,514	\$ 91,540	51%
441101	Liquor	270,000	19,040	17,183	1,857	11%	43,446	30,092	13,354	44%
441102	Beer	485,000	27,705	36,846	(9,140)	-25%	54,939	55,508	(569)	-1%
441103	Wine	235,000	17,678	15,041	2,637	18%	39,804	25,265	14,540	58%
441104	NA Beverages	90,000	3,440	5,432	(1,992)	-37%	6,982	7,488	(506)	-7%
441106	Room Charges	4,000	-	-	-	0%	625	-	625	0%
441107	Service Charges	160,000	13,438	2,375	11,064	466%	27,784	3,930	23,853	607%
489000	Miscellaneous Revenue	2,400	111	100	11	11%	111	134	(23)	-17%
	Total Revenues	\$ 2,746,400	\$ 200,370	\$ 173,320	\$ 27,051	16%	\$ 445,745	\$ 302,931	\$ 142,814	47%
55730	COST OF GOODS SOLD:									
530400	Cost of Goods Sold - Beer	\$ 135,800	\$ (1,079)	\$ 6,427	\$ (7,506)	-117%	\$ 9,457	\$ 13,515	\$ (4,058)	-30%
530401	Cost of Goods Sold - Wine	72,850	2,726	2,167	560	26%	9,884	6,189	3,695	60%
530402	Cost of Goods Sold - Liquor	54,000	(715)	787	(1,502)	-191%	9,588	4,327	5,261	122%
530405	Cost of Goods Sold - NA Beverages	37,800	2,652	2,331	321	14%	7,273	4,288	2,985	70%
530420	Cost of Goods Sold - Food	480,000	31,028	20,951	10,077	48%	93,366	55,627	37,739	68%
	Total Cost of Goods Sold	\$ 780,450	\$ 34,612	\$ 32,662	\$ 1,950	6%	\$ 129,569	\$ 83,946	\$ 45,623	54%
	Gross Profit	\$ 1,965,950	\$ 165,758	\$ 140,657	\$ 25,101	18%	\$ 316,176	\$ 218,985	\$ 97,191	44%
	Gross Profit Percentage	72%	83%	81%			71%	72%		
55730	OTHER OPERATING EXPENSES:									
510100	Salaries - Pensionable	\$ 615,000	\$ 30,304	\$ 34,551	\$ (4,247)	-12%	\$ 126,801	\$ 108,975	\$ 17,825	16%
510120	Salaries - Non-Pensionable	505,000	33,252	24,616	8,636	35%	102,703	29,577	73,126	247%
510200	Salaries - Overtime	10,000	2,747	153	2,595	1701%	3,889	153	3,736	2449%
510399	Tips Paid Through Payroll	-	(4,261)	(2,497)	(1,764)	71%	(5,387)	(7,409)	2,022	-27%
510400	FICA Taxes	122,040	6,127	5,916	211	4%	20,803	12,479	8,324	67%
510500	IMRF	42,128	2,693	3,760	(1,067)	-28%	10,340	10,496	(156)	-1%
590600	Health Insurance	79,200	3,384	5,574	(2,189)	-39%	16,921	22,294	(5,373)	-24%
52XXXX	Contractual Services	140,677	18,561	7,125	11,435	160%	49,955	22,704	27,250	120%
53XXXX	Commodities	149,000	12,599	10,220	2,380	23%	38,864	22,649	16,216	72%
	Total Operating Expenses	\$ 1,663,045	\$ 105,407	\$ 89,417	\$ 15,990	18%	\$ 364,888	\$ 221,918	\$ 142,970	64%
	Operating Income (Loss)	\$ 302,905	\$ 60,351	\$ 51,240	\$ 9,111	18%	\$ (48,712)	\$ (2,933)	\$ (45,779)	1561%
	Operating Income (Loss) Percentage	11%	30%	30%			-11%	-1%		

RESERVE 22
STATEMENT OF REVENUES, EXPENSES, AND CHANGES IN NET POSITION
As of April 30, 2022

ORG/ OBJECT	DESCRIPTION	2022 BUDGET	MONTH				YEAR-TO-DATE			
			2022	2021	DIFF	% DIFF	2022	2021	DIFF	% DIFF
KEY METRICS										
			Goal							
Revenue Source:										
Restaurant/Bar		N/A	\$ 113,797	\$ 139,834	\$ (26,037)	-19%	\$ 273,949	\$ 254,656	\$ 19,294	8%
Banquets		N/A	77,902	14,222	63,680	448%	160,380	24,384	135,996	558%
Other		N/A	8,672	19,264	(10,593)	-55%	11,416	23,891	(12,476)	-52%
Total		\$ 2,746,400	\$ 200,370	\$ 173,320	\$ 27,051	16%	\$ 445,745	\$ 302,931	\$ 142,814	47%
Reserve 22 Revenues (Last 12 Months)		\$ 2,746,400					\$ 2,807,173	\$ 1,930,411	\$ 876,762	45%
Reserve 22 Expenses (Last 12 Months)		\$ 2,443,495					\$ 2,574,695	\$ 1,825,701	\$ 748,994	41%
# Guest Checks (Restaurant/Bar)		N/A	2,666	3,501	(835)		6,766	6,177	589	
Revenue Per Guest Check		N/A	\$ 42.68	\$ 39.94	\$ 2.74		\$ 40.49	\$ 41.23	\$ (0.74)	
# Guests (Restaurant/Bar)		N/A	4,455	5,909	(1,454)		11,174	9,876	1,298	
Average Guest Spend		N/A	\$ 25.54	\$ 23.66	\$ 1.88		\$ 24.52	\$ 25.79	\$ (1.27)	
Cost of Goods Sold %		28%	17%	19%	-2%		29%	28%	1%	
Cost of Goods Sold % (By Category):										
Cost of Goods Sold - Beer		28%	-4%	17%	-21%		17%	24%	-7%	
Cost of Goods Sold - Wine		31%	15%	14%	1%		25%	24%	0%	
Cost of Goods Sold - Liquor		20%	-4%	5%	-8%		22%	14%	8%	
Cost of Goods Sold - NA Beverages		42%	77%	43%	34%		104%	57%	47%	
Cost of Goods Sold - Food		32%	26%	22%	4%		34%	31%	4%	
Personnel Expenses as % of Sales		50%	38%	43%	-5%		62%	61%	2%	
Prime Cost (Cost of Goods Sold + Personnel Expenses) as % of Sales		78%	56%	62%	-5%		92%	88%	4%	

Village Links / Reserve 22
Dashboard Financial Reports
As of April 30, 2022



VILLAGE LINKS / RESERVE 22
STATEMENT OF REVENUES, EXPENSES, AND CHANGES IN NET POSITION
As of May 31, 2022

ORG	DESCRIPTION	2022 BUDGET	MONTH				YEAR-TO-DATE			
			2022	2021	DIFF	% DIFF	2022	2021	DIFF	% DIFF
	REVENUES:									
5500	Village Links Revenues	\$ 3,564,300	\$ 471,706	\$ 547,331	\$ (75,625)	-14%	\$ 740,489	\$ 1,048,606	\$ (308,117)	-29%
5520	Reserve 22 Revenues	2,746,400	351,422	341,185	10,237	3%	797,167	644,116	153,051	24%
	Total Revenues	\$ 6,310,700	\$ 823,128	\$ 888,516	\$ (65,388)	-7%	\$ 1,537,655	\$ 1,692,722	\$ (155,066)	-9%
	EXPENDITURES:									
55700	Administration	\$ 462,737	\$ 37,428	\$ 36,055	\$ 1,373	4%	\$ 194,417	\$ 186,102	\$ 8,316	4%
55710	Golf Course Maintenance	1,052,878	88,412	113,392	(24,980)	-22%	370,596	309,386	61,210	20%
55720	Golf Services	824,516	75,393	62,142	13,251	21%	248,051	212,955	35,095	16%
55730	Reserve 22	2,443,495	242,294	207,946	34,348	17%	736,751	513,810	222,940	43%
55740	Stormwater Management	28,500	569	517	52	10%	4,708	1,652	3,056	185%
55750	Pro Shop Merchandise	154,031	15,973	10,360	5,613	54%	38,796	43,492	(4,696)	-11%
55780	Motorized Carts	47,515	1,268	4,697	(3,429)	-73%	4,563	8,012	(3,449)	-43%
557X5	Mechanical Maintenance	214,278	11,637	9,546	2,091	22%	142,157	76,722	65,435	85%
	Total Operating Expenses	\$ 5,227,950	\$ 472,973	\$ 444,655	\$ 28,318	6%	\$ 1,740,038	\$ 1,352,131	\$ 387,907	29%
	Operating Income (Loss)	\$ 1,082,750	\$ 350,155	\$ 443,861	\$ (93,706)	-21%	\$ (202,382)	\$ 340,591	\$ (542,973)	-159%
	Debt Service	429,176	-	-	-	0%	-	-	-	0%
	Capital Expenditures	548,550	213,750	-	213,750	0%	270,270	34,940	235,330	674%
	CHANGE IN NET POSITION	\$ 105,024	\$ 136,405	\$ 443,861	\$ (307,456)	-69%	\$ (472,653)	\$ 305,651	\$ (778,303)	-255%

KEY METRICS

	<u>Goal</u>							
Personnel Expenses as % of Sales	47%	28%	24%	4%	56%	42%	14%	
Cash Balance (End of Month, in \$000's)	\$ 1,307	\$ 1,378	\$ 1,198	\$ 181				

VILLAGE LINKS
STATEMENT OF REVENUES, EXPENSES, AND CHANGES IN NET POSITION
GOLF
(Including Administration, Grounds, & Mechanical Maintenance)
As of May 31, 2022

ORG/ OBJECT	DESCRIPTION	2022 BUDGET	MONTH				YEAR-TO-DATE			
			2022	2021	DIFF	% DIFF	2022	2021	DIFF	% DIFF
5500	VILLAGE LINKS REVENUES:									
440550	Green Fees	\$ 2,250,000	\$ 312,244	\$ 358,161	\$ (45,916)	-13%	\$ 445,716	\$ 619,832	\$ (174,116)	-28%
440554	Pro Shop - Sales	170,100	24,235	22,286	1,949	9%	45,315	53,171	(7,856)	-15%
440555	Motor Carts	600,300	64,423	84,890	(20,467)	-24%	80,048	147,891	(67,843)	-46%
440556	Driving Range	421,200	56,954	65,667	(8,714)	-13%	98,772	138,393	(39,621)	-29%
440557	Resident Cards	31,500	5,350	4,296	1,054	25%	26,505	30,236	(3,731)	-12%
460100	Investment Income	100	714	0	714	264337%	1,453	2	1,452	78892%
489000	Miscellaneous Revenue	91,100	7,839	10,047	(2,207)	-22%	42,925	48,164	(5,240)	-11%
489100	Miscellaneous - Over/Short	-	(52)	(249)	196	-79%	(245)	(250)	6	-2%
490800	Operating Transfer In	-	-	2,233	(2,233)	-100%	-	11,167	(11,167)	-100%
	Total Revenues	\$ 3,564,300	\$ 471,706	\$ 547,331	\$ (75,625)	-14%	\$ 740,489	\$ 1,048,606	\$ (308,117)	-29%
	COST OF GOODS SOLD:									
520945	Cost of Goods Sold - Pro Shop	\$ 122,472	\$ 13,707	\$ 7,768	\$ 5,939	76%	\$ 26,799	\$ 31,586	\$ (4,787)	-15%
	Total Cost of Goods Sold	\$ 122,472	\$ 13,707	\$ 7,768	\$ 5,939	76%	\$ 26,799	\$ 31,586	\$ (4,787)	-15%
	Gross Profit	\$ 3,441,828	\$ 457,999	\$ 539,563	\$ (81,564)	-15%	\$ 713,690	\$ 1,017,020	\$ (303,330)	-30%
	OTHER OPERATING EXPENSES:									
510100	Salaries - Pensionable	\$ 977,352	\$ 76,485	\$ 67,647	\$ 8,837	13%	\$ 337,912	\$ 291,540	\$ 46,372	16%
510120	Salaries - Non-Pensionable	341,000	25,083	24,902	182	1%	39,765	42,994	(3,229)	-8%
510200	Salaries - Overtime	6,000	163	421	(259)	-61%	296	551	(256)	-46%
510400	FICA Taxes	101,314	7,574	6,898	677	10%	28,012	24,666	3,345	14%
510500	IMRF	66,950	5,064	5,804	(740)	-13%	22,240	24,477	(2,237)	-9%
590600	Health Insurance	129,500	10,447	10,281	166	2%	51,998	48,321	3,676	8%
52XXXX	Contractual Services	686,192	47,843	46,354	1,489	3%	302,533	221,053	81,480	37%
53XXXX	Commodities	353,675	44,314	66,634	(22,320)	-33%	193,734	153,132	40,602	27%
	Total Operating Expenses	\$ 2,661,983	\$ 216,972	\$ 228,941	\$ (11,968)	-5%	\$ 976,488	\$ 806,735	\$ 169,754	21%
	Operating Income (Loss)	\$ 779,845	\$ 241,027	\$ 310,622	\$ (69,596)	-22%	\$ (262,799)	\$ 210,285	\$ (473,084)	-225%
	Operating Income (Loss) Percentage	22%	51%	57%			-35%	20%		

KEY METRICS

	Goal								
Rounds Played	78,000	9,862	11,309	(1,447)	14,575	20,734	(6,159)		
Revenue Per Round	\$ 45.70	\$ 47.83	\$ 48.40	\$ (0.57)	\$ 50.81	\$ 50.57	\$ 0.23		
Resident Cards Sold	N/A	286	228	58	2,262	2,546	(284)		
Cost of Goods Sold % - Pro Shop	72%	57%	35%	22%	59%	59%	0%		
Personnel Expenses as % of Sales	46%	26%	21%	5%	65%	41%	24%		

VILLAGE LINKS
STATEMENT OF REVENUES, EXPENSES, AND CHANGES IN NET POSITION
GOLF
(Including Administration, Grounds, & Mechanical Maintenance)
As of May 31, 2022

ORG/ OBJECT	DESCRIPTION	2022 BUDGET	MONTH				YEAR-TO-DATE			
			2022	2021	DIFF	% DIFF	2022	2021	DIFF	% DIFF
<u>MISCELLANEOUS REVENUE</u>										
Miscellaneous Revenue includes the following items, which don't fit into any of the major revenue categories:										
	Adult & Junior Golf Lessons		\$ 2,750	\$ 4,425	\$ (1,675)		\$ 32,320	\$ 33,000	\$ (680)	
	Hand Cart Rentals		4,258	3,745	514		6,950	7,140	(190)	
	Handicaps		-	-	-		-	-	-	
	Golf Club Rentals		640	440	200		720	610	110	
	Golf Club Repairs		-	-	-		-	738	(738)	
	Locker Rentals		80	80	-		2,240	2,720	(480)	
	Miscellaneous Outings		-	1,048	(1,048)		-	1,048	(1,048)	
	Illinois Sales Tax (1.75%)		188	277	(89)		707	507	200	
	Glen Ellyn Food & Beverage Tax (1%)		26	25	1		80	47	33	
	ATM Machine Commission		-	-	-		-	11	(11)	
	Miscellaneous		(103)	7	(110)		(93)	2,343	(2,436)	
	Total	\$ 91,100	\$ 7,839	\$ 10,047	\$ (2,207)		\$ 42,925	\$ 48,164	\$ (5,240)	

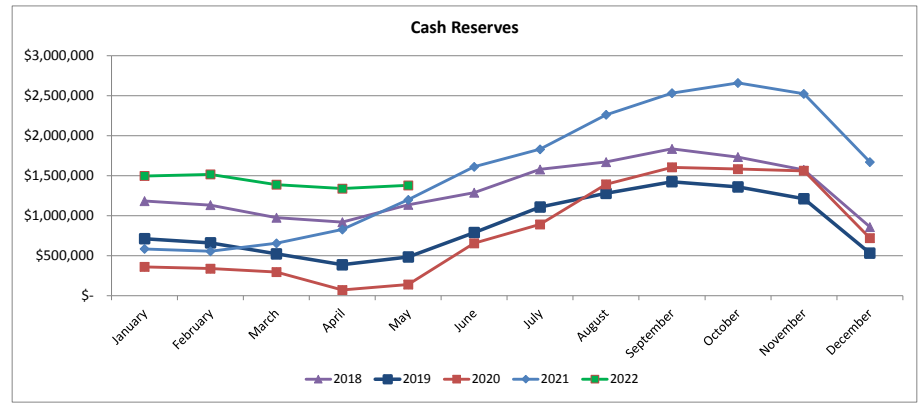
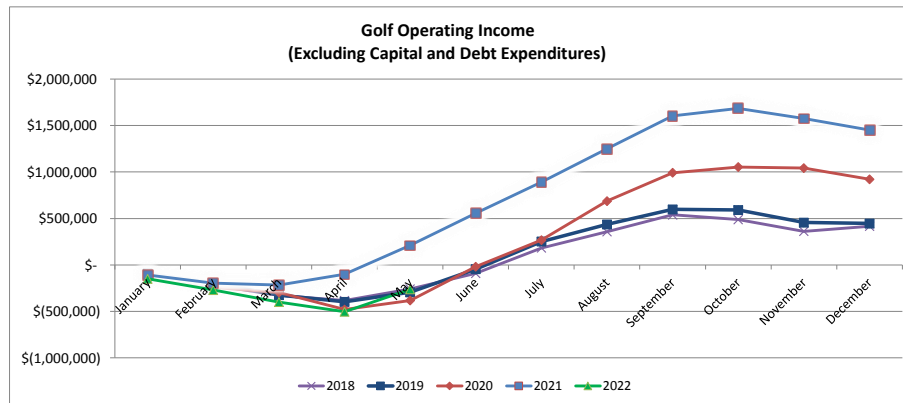
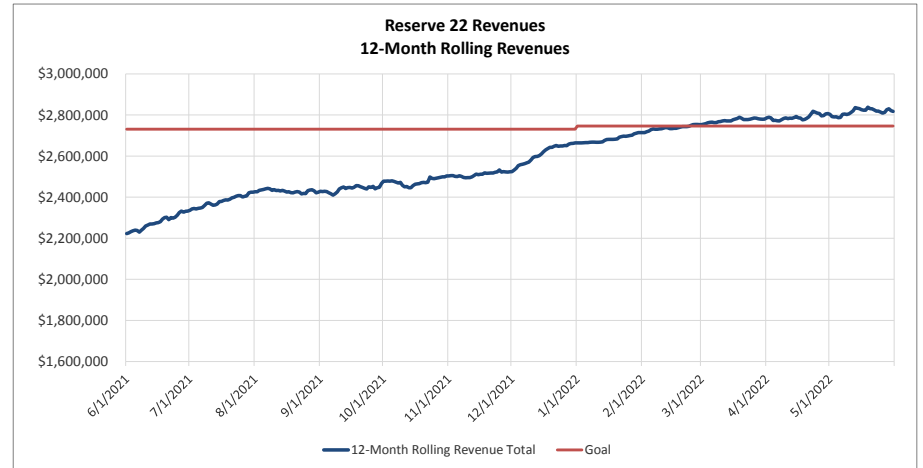
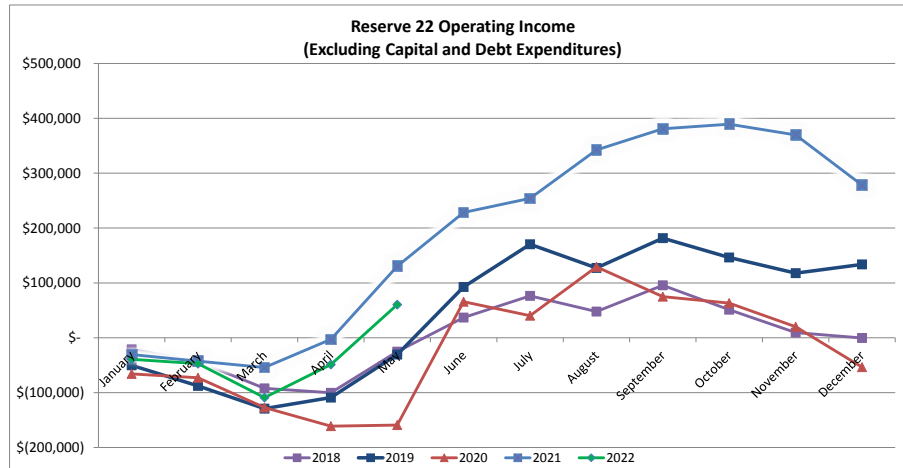
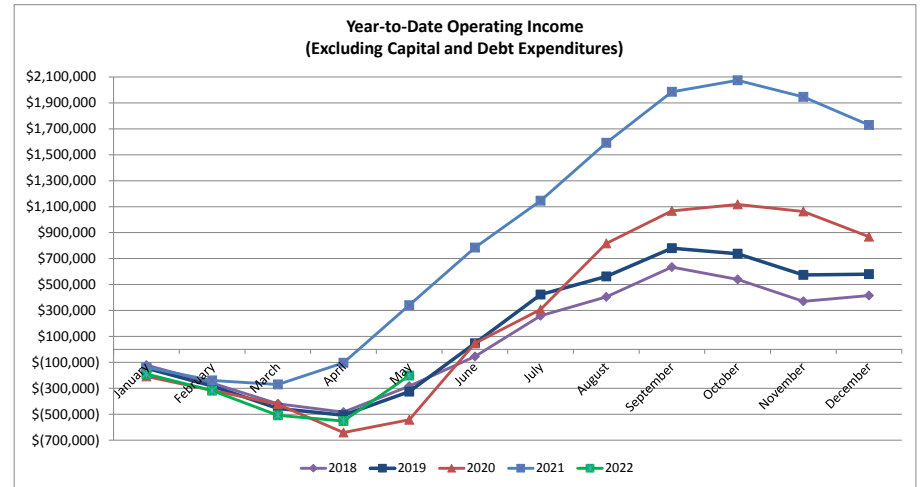
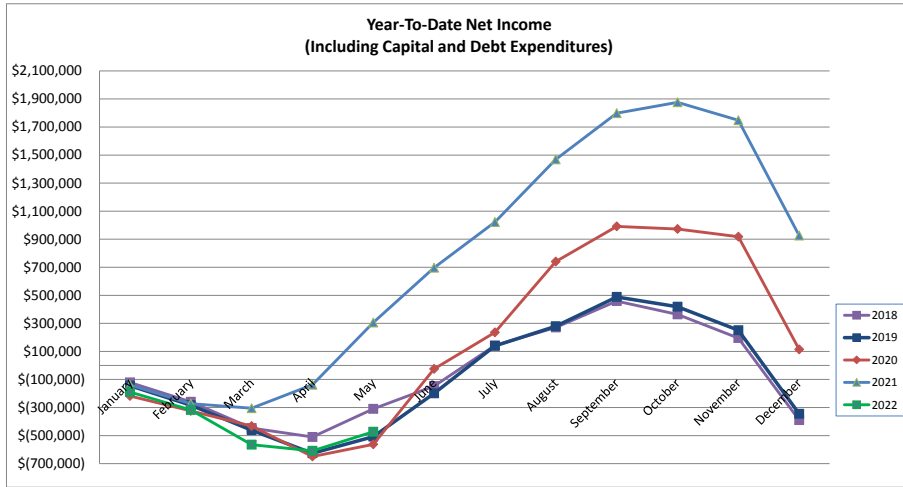
RESERVE 22
STATEMENT OF REVENUES, EXPENSES, AND CHANGES IN NET POSITION
As of May 31, 2022

ORG/ OBJECT	DESCRIPTION	2022 BUDGET	MONTH				YEAR-TO-DATE			
			2022	2021	DIFF	% DIFF	2022	2021	DIFF	% DIFF
5520	RESERVE 22 REVENUES:									
441100	Food	\$ 1,500,000	\$ 193,067	\$ 183,704	\$ 9,363	5%	\$ 465,121	\$ 364,218	\$ 100,903	28%
441101	Liquor	270,000	38,456	36,495	1,961	5%	81,901	66,587	15,314	23%
441102	Beer	485,000	60,101	68,001	(7,900)	-12%	115,040	123,509	(8,469)	-7%
441103	Wine	235,000	27,339	28,069	(729)	-3%	67,144	53,334	13,810	26%
441104	NA Beverages	90,000	9,626	10,858	(1,232)	-11%	16,608	18,347	(1,738)	-9%
441106	Room Charges	4,000	145	430	(285)	-66%	770	430	340	79%
441107	Service Charges	160,000	22,688	12,754	9,934	78%	50,472	16,684	33,788	203%
489000	Miscellaneous Revenue	2,400	-	874	(874)	-100%	111	1,007	(897)	-89%
	Total Revenues	\$ 2,746,400	\$ 351,422	\$ 341,185	\$ 10,237	3%	\$ 797,167	\$ 644,116	\$ 153,051	24%
55730	COST OF GOODS SOLD:									
530400	Cost of Goods Sold - Beer	\$ 135,800	\$ 21,002	\$ 20,461	\$ 541	3%	\$ 30,459	\$ 33,976	\$ (3,516)	-10%
530401	Cost of Goods Sold - Wine	72,850	9,003	11,325	(2,323)	-21%	18,887	17,515	1,372	8%
530402	Cost of Goods Sold - Liquor	54,000	6,947	8,431	(1,484)	-18%	16,535	12,758	3,777	30%
530405	Cost of Goods Sold - NA Beverages	37,800	4,056	5,249	(1,194)	-23%	11,328	9,537	1,791	19%
530420	Cost of Goods Sold - Food	480,000	67,678	43,279	24,398	56%	161,044	98,906	62,138	63%
	Total Cost of Goods Sold	\$ 780,450	\$ 108,685	\$ 88,746	\$ 19,939	22%	\$ 238,254	\$ 172,692	\$ 65,562	38%
	Gross Profit	\$ 1,965,950	\$ 242,737	\$ 252,439	\$ (9,702)	-4%	\$ 558,913	\$ 471,424	\$ 87,489	19%
	Gross Profit Percentage	72%	69%	74%			70%	73%		
55730	OTHER OPERATING EXPENSES:									
510100	Salaries - Pensionable	\$ 615,000	\$ 37,324	\$ 42,865	\$ (5,540)	-13%	\$ 164,125	\$ 151,840	\$ 12,285	8%
510120	Salaries - Non-Pensionable	505,000	50,076	35,871	14,205	40%	152,778	65,448	87,331	133%
510200	Salaries - Overtime	10,000	1,410	1,344	66	5%	5,299	1,497	3,803	254%
510399	Tips Paid Through Payroll	-	(3,709)	(5,450)	1,741	-32%	(9,096)	(12,858)	3,762	-29%
510400	FICA Taxes	122,040	8,987	8,459	527	6%	29,789	20,938	8,851	42%
510500	IMRF	42,128	3,435	5,017	(1,581)	-32%	13,776	15,513	(1,737)	-11%
590600	Health Insurance	79,200	3,384	5,574	(2,189)	-39%	20,305	27,868	(7,563)	-27%
52XXXX	Contractual Services	140,677	12,724	12,841	(117)	-1%	62,678	35,545	27,133	76%
53XXXX	Commodities	149,000	19,977	12,680	7,297	58%	58,841	35,328	23,513	67%
	Total Operating Expenses	\$ 1,663,045	\$ 133,609	\$ 119,200	\$ 14,408	12%	\$ 498,497	\$ 341,118	\$ 157,378	46%
	Operating Income	\$ 302,905	\$ 109,128	\$ 133,239	\$ (24,111)	-18%	\$ 60,416	\$ 130,306	\$ (69,889)	-54%
	Operating Income Percentage	11%	31%	39%			8%	20%		

RESERVE 22
STATEMENT OF REVENUES, EXPENSES, AND CHANGES IN NET POSITION
As of May 31, 2022

ORG/ OBJECT	DESCRIPTION	2022 BUDGET	MONTH				YEAR-TO-DATE			
			2022	2021	DIFF	% DIFF	2022	2021	DIFF	% DIFF
KEY METRICS										
			Goal							
Revenue Source:										
Restaurant/Bar		N/A	\$ 194,577	\$ 223,283	\$ (28,707)	-13%	\$ 468,526	\$ 477,939	\$ (9,413)	-2%
Banquets		N/A	124,566	79,705	44,862	56%	284,947	104,089	180,858	174%
Other		N/A	32,279	38,197	(5,918)	-15%	43,694	62,088	(18,394)	-30%
Total		\$ 2,746,400	\$ 351,422	\$ 341,185	\$ 10,237	3%	\$ 797,167	\$ 644,116	\$ 153,051	24%
Reserve 22 Revenues (Last 12 Months)		\$ 2,746,400					\$ 2,817,410	\$ 2,217,720	\$ 599,690	27%
Reserve 22 Expenses (Last 12 Months)		\$ 2,443,495					\$ 2,609,042	\$ 1,981,758	\$ 627,284	32%
# Guest Checks (Restaurant/Bar)		N/A	4,972	5,594	(622)		11,738	11,771	(33)	
Revenue Per Guest Check		N/A	\$ 39.13	\$ 39.91	\$ (0.78)		\$ 39.92	\$ 40.60	\$ (0.69)	
# Guests (Restaurant/Bar)		N/A	8,294	9,744	(1,450)		19,468	19,620	(152)	
Average Guest Spend		N/A	\$ 23.46	\$ 22.91	\$ 0.54		\$ 24.07	\$ 24.36	\$ (0.29)	
Cost of Goods Sold %		28%	31%	26%	5%		30%	27%	3%	
Cost of Goods Sold % (By Category):										
Cost of Goods Sold - Beer		28%	35%	30%	5%		26%	28%	-1%	
Cost of Goods Sold - Wine		31%	33%	40%	-7%		28%	33%	-5%	
Cost of Goods Sold - Liquor		20%	18%	23%	-5%		20%	19%	1%	
Cost of Goods Sold - NA Beverages		42%	42%	48%	-6%		68%	52%	16%	
Cost of Goods Sold - Food		32%	35%	24%	11%		35%	27%	7%	
Personnel Expenses as % of Sales		50%	29%	29%	0%		48%	44%	4%	
Prime Cost (Cost of Goods Sold + Personnel Expenses) as % of Sales		78%	61%	55%	6%		78%	71%	8%	

**Village Links / Reserve 22
Dashboard Financial Reports
As of May 31, 2022**





**Glen Ellyn Recreation
Commission**
535 Duane Street
Glen Ellyn, IL 60137

Meeting 6/24/2022 7:00 AM
Department: Village Links
Department Head: Jeff Vesevick
Category: Discussion Item
Prepared By: Steve Thompson

**AGENDA ITEM (ID
2022-2393)**

DOC ID: 2022-2393

Trustee Liaison - Steve Thompson

Statement of the Issue:

Analysis:

Budget Impact:

Action Requested:

Attachments:



**Glen Ellyn Recreation
Commission**
535 Duane Street
Glen Ellyn, IL 60137

Meeting 6/24/2022 7:00 AM
Department: Village Links
Department Head: Jeff Vesevick
Category: Discussion Item
Prepared By: Jeff Vesevick, Andrew Cross

**AGENDA ITEM (ID
2022-2394)**

DOC ID: 2022-2394

Panfish Park Updates

Statement of the Issue:

Analysis:

Budget Impact:

Action Requested:

Attachments: