



Agenda
Village of Glen Ellyn
Recreation Commission Meeting
Friday, April 29, 2022
7:00 AM
Village Links/Reserve 22

Visitors are welcome to attend all Recreation Commission meetings.

- A. Call To Order**
- B. Public Comments**
- C. Approval of Minutes**
 - 1) Minutes - 3/25/2022
- D. Standing Reports**
 - 1) Manager - Jeff Vesevick
 - 2) Financial - Jeff Vesevick
 - 3) Trustee Liaison - Steve Thompson
- E. Old Business**
 - 1) Golf Course Master Plan
- F. New Business**
 - 1) Panfish Park - Updates & Future Plans
- G. Next Meeting - 5/27/2022**
- H. Adjournment**

**RECREATION COMMISSION
MINUTES
MARCH 25, 2022**

Board or Commission: Recreation
Meeting: Regular
Quorum: Yes

Called to Order: 7:00A.M.
Adjourned: 8:56A.M.

MEMBER ATTENDANCE:

Mark Reinke	Chairman	Present
Rebecca Austin	Commissioner	Present
Glen G. Graham	Commissioner	Present
Carol Scott	Commissioner	Present
Brian Diver	Commissioner	Present
Tony Coconate	Commissioner	Present
Tom Slowinski	Commissioner	Present
Patrick Hohe	Student Commissioner	Excused Absence

Also, Present:

Jeff Vesevick	General Manager / Staff Liaison	Present
Steve Thompson	Liaison Trustee	Excused Absence
Mark Franz	Village Manager	Excused Absence
Tom Fota	Executive Chef	Excused Absence
Mike Campbell	Golf Professional	Excused Absence
Noel Allen	Director of Golf	Present
Andrew Cross	Golf Course Superintendent	Present

A. CALL TO ORDER

The March 25, 2022 meeting of the Recreation Commission was called to order at 7:00A.M. at the Village Links of Glen Ellyn; 485 Winchell Way; Glen Ellyn, Illinois by Chairman Reinke.

B. PUBLIC COMMENTS

None.

C. APPROVAL OF MINUTES FROM FEBRUARY 25, 2022 MEETING

1. MOVE TO APPROVE MINUTES OF MEETING FROM 2/25/22 AS PRESENTED.

RESULT: Motion Unanimously Carried
MOVER: Commissioner Scott
SECONDER: Commissioner Graham
AYES: Austin, Coconate, Diver, Graham, Reinke, Scott, and Slowinski
NAYES: None
ABSENT: None

D. STANDING REPORTS

1. Manager – Jeff Vesevick

General Manager Vesevick stated the February 2022 weather was not so great and kept staff mostly indoors except for snow plowing. With the bad weather, Reserve 22 was slow as well. The permanent tee time lottery was held virtually through the Links software program. A total of 84 participants booked permanent tee times for the 2022 season. The permanent tee times run from April 2, 2022 through August 21, 2022. General Manager Vesevick believes golf will remain strong in 2022.

The grounds crew has been busy preparing the greens for the upcoming season. The grounds crew also helped decorate the Tiki Bar at Reserve 22 and performed kitchen and clubhouse repairs. The banquet staff has been busy booking events for 2022, which are nearing pre-pandemic levels. Reserve 22 hosted St. Patrick's Day and March Madness promotions. Reserve 22 will return to seven (7) days per week operations soon. The search for a new Food and Beverage Director continues and the hope is to have someone in place before Easter Sunday, April 17, 2022. Chairman Reinke inquired about the golf carts. Director of Golf Allen replied 56 of the 95 golf carts have been delivered and the tablets from last year will be installed on the new carts.

2. Financial – Jeff Vesevick

General Manager Vesevick said January and February were typical months for the Links. Labor costs increased due to the minimum wage increase. Golf Course Superintendent Cross was able to order some supplies for the season. Cash reserves are 118% funded.

3. Trustee Liaison – Steve Thompson

No report.

E. 2022 GOLF COURSE MAINTENANCE & OPERATIONS UPDATE – ANDREW CROSS

Operations Update

Golf Course Superintendent Cross shared a PowerPoint presentation and discussed the 2021 Course Maintenance and Operations Accomplishments. Weed control and course consistency were improved across the property. Several capital items were purchased including: a rough mower, a fairway mower, and a sprayer. The course facilities were cleaned and organized. Newer and more efficient mowing patterns were established to minimize golf impact. Disease control in playing areas was improved. A total of 90 dead and dying trees were removed. A new driving range net was installed. A new drip house irrigation system was added for the overhead landscaping at the clubhouse.

Golf Course Superintendent Cross shared his department's 2022 goals as detailed below.

- Improve overall playability and weed control.
- Continue to open views across the course.
- Continue to expand drip irrigation.

- Improve worker safety through golf safety video presentations once per month.
- Improve unity across the course for accessories including garbage cans, bench areas, and course beds.
- Continue to evaluate and further refine maintenance practices.

Commissioner Diver commended the presentation and the Recreation Commission said Golf Course Superintendent Cross and his staff are doing a great job.

1) Master Plan Presentation – Greg Martin

Greg Martin, Landscape Architect with Martin Design Partnership, explained that a master plan typically encompasses a targeted renovation and not a full renovation. Martin went on to say a master plan includes the following components.

- A full analysis of what the golf course has.
- Identify the potential opportunities to improve the course.
- Identify golf course inefficiencies.
- Offer suggestions to make the course more operational, flexible, and maintainable.
- Offers a glimpse of what the golf course will look like for the next 20 to 30 years.

In order to develop the master plan, an organization will go through a goal setting process. A concept planning step will also take place where financial concerns are incorporated and cost estimates are developed. The master plan will also include an implementation phase.

Martin discussed the recent master plan completed for Maple Meadows golf course. Martin indicated the facilities at the Village Links are fantastic and there are areas for improvement. Martin said some maintenance and infrastructure needs to be addressed at the Village Links.

Martin further expanded on some of the other components included in a master plan. The master plan will show who is playing the course and whether the course should be made tougher. The master plan for the Village Links would include:

- Orderly execution of improvements and determine the capital plan.
- Develop budgets and construction cycles and their impact on play.
- Effective input and communication with current golfers so they know what is going on.

General Manager Vesevick said the last renovation was back in 2003 on the 18-hole course. Chairman Reinke inquired how the updating the master plan would work. Martin replied the first step is to listen to the Recreation Commission and staff on their thoughts about the course. Commissioner Graham asked what is time frame with a master plan update. General Manager Vesevick said the process starts right here with the Recreation Commission to determine if a master plan update is needed. Chairman Reinke asked how much a master plan would cost. Martin replied between \$15,000 to \$20,000. Chairman Reinke thanked Martin for attending the meeting today.

Chairman Reinke said this may be a perfect time to establish a couple of ad-hoc committees. Chairman Reinke asked for some history on the recent major improvements at the Village Links. Director of Golf Allen replied the 18-hole course was done back in 2003 and the club house improvements were made in 2013. General Manager Vesevick said the Recreation Commission needs to do a Strength Weakness Opportunity and Threat (SWOT) analysis. Chairman Reinke said the Recreation Commission needs to determine if they want to hire a consultant to prepare a master plan for the golf course. Commissioner Diver said a golf course is a big capital asset and there needs to be a long-term plan to guide and plan for the operations. The Recreation Commission discussed how to proceed with a master plan. Chairman Reinke said if we are going to be good stewards of this facility, it would be good to have a plan in place. Commissioner Diver said a master plan should not be pursued, unless the Village Links is serious about following through with plan. General Manager Vesevick said with the golf course architect and master plan, we need to do the SWOT analysis first and determine if we really need change out there. General Manager Vesevick does not want to spend \$15,000 to \$20,000 on a plan unless serious changes are necessary.

The Recreation Commission concurred to further discuss a master plan update under old business at the next meeting. The goal of the next meeting will be to determine if an ad-hoc committee should be created regarding the master plan and decide if the Village Links should retain a consultant to create the master plan. Chairman Reinke asked Golf Course Superintendent Cross to reach out to Greg Martin to get more specifics on what is included in a master plan.

F. OLD BUSINESS

None.

G. NEW BUSINESS

None.

H. NEXT MEETING – 4/29/2022

I. ADJOURNMENT

Commissioner Coconate moved and Commissioner Graham seconded, to adjourn the meeting. The meeting was adjourned at 8:56A.M.

Submitted by Aileen Haslett, Recording Secretary

Reviewed by General Manager Jeff Vesevick



**Glen Ellyn Recreation
Commission**
535 Duane Street
Glen Ellyn, IL 60137

Meeting 4/29/2022 7:00 AM
Department: Village Links
Department Head: Jeff Vesevick
Category: Report
Prepared By: Jeff Vesevick

**AGENDA ITEM (ID # 2022-
1974)**

DOC ID: 2022-1974

Manager - Jeff Vesevick

Statement of the Issue:

Analysis:

Budget Impact:

Action Requested:

Attachments:

1. Manager's Report042922



VILLAGE LINKS

GLEN ELLYN

RESERVE
— 22
TWENTY-TWO

Manager's Report for March 2022

Prepared by Jeff Vesevick, General Manager

March 2022 gave us a little warmth, a little snow, and a lot of rain; the weather has kept us on our toes. Looking at March observations from O'Hare, average temperature was 40.7°F (1.7°F above normal), precipitation was 3.69" (1.29" above normal), and snowfall was 3.8" (1.7" below normal). The course opened for play on March 16th. The golf course was open for 16 days this month, of those days we had 6 days with frost delays. Carts were available for only 3 of those 16 days (19% availability rate). Quite a difference from a relatively dry March a year ago.

High Temperatures In March																							
	2022	2021	2020	2019	2018	2017	2016	2015	2014	2013	2012	2011	2010	2009	2008	2007	2006	2005	2004	2003	2002	2001	2000
80° days											7												
70° days	3					1	1	1			5		1	3		4		1	1	2			3
60° days	4	10	2	3		3	7	3			8	3	8	8	1	8		3	8	7	3		9
50° days	7	7	5	3	3	7	11	8	8	3	3	4	6	5	7	6	3	2	3	3	8	5	8
40° days	8	8	15	14	15	10	6	7	7	10	2	13	13	11	10	4	16	11	11	7	12	14	8
30° days	8	6	5	7	13	7	5	9	10	16	6	11	3	2	11	6	11	10	8	9	5	11	3
20° days	1		3	2		3	1	2	5	2				2	2	3	1	4		3	1	1	
10° days			1	2				1	1												2		
0° days																							
Rain	3.7"	1.2"	3.5"	2.0"	1.2"	3.5"	2.9"	0.3"	1.1"	1.5"	0.7"	2.7"	1.8"	5.0"	1.5"	2.8"	2.6"	0.7"	4.3"	1.1"	3.1"	1.0"	1.3"
Snow	3.8"	1.8"			2.6"	4.5"	2"	8.5"	13"	4"			2"	2"	5"	2"	6"	2"	4"	8"	13"		

GOLF

Revenues in all categories showed significant decline from a year ago, as we continue on our Spring roller coaster, which is not atypical.

Golf Staff is busy recalling part-time workers from 2021, and trying to fill in the gaps with new team members. Response has been slower in years past, but the team is filling in gradually. Ben Michelin, a 3-year employee, has made the commitment to pursue a career in Professional Golf, and he has begun the educational process. The Village Links has long been a fantastic avenue for learning the business of golf.

Head Golf Professional Mike Campbell is filling the Golf Shop with merchandise, after a recent stint of supply chain issues.

Golf Revenue March											
	2012	2013	2014	2015	2016	2017	2018	2019	2020	2021	2022
Rounds	4,410	584	486	1,207	2,317	987	1,127	670	1,405	2,131	1,204
Green Fees	70,504	11,007	8,361	19,041	28,660	12,378	19,117	9,908	27,382	48,389	25,235
Driving Range	18,746	0	4,276	9,719	12,304	5,079	6,561	6,126	7,030	22,493	13,362
Pro Shop	15,272	5,262	3,692	5,904	8,842	5,427	9,373	4,200	4,342	9,912	8,249
Carts	20,658	2,443	1,198	4,326	8,990	3,220	4,480	1,080	3,764	11,724	4,230
Resident Cards	13,220	6,590	10,385	11,025	9,965	7,060	8,615	9,665	8,945	13,905	10,565
Miscellaneous	8,940	4,493	5,065	8,038	13,888	4,862	7,351	20,576	8,608	13,986	11,625
Total Revenue	151,150	30,317	40,614	66,487	93,474	38,026	55,546	51,554	59,955	120,385	73,266

Rounds played were down 44% for the month, and are down 44% for the year.

Green Fees were down 48% for the month, and are down 48% for the year.

Driving Range sales were down 41% for the month, and are down 40% for the year.

Motor Cart sales were down 64% for the month, and are down 64% for the year.

Resident Card sales were down 24% for the month, and are down 16% for the year.

Overall Golf Revenue was down 39% for the month, and is down 32% for the year.

The half day and all day Junior Golf Camps are starting to fill up, with March registration for these fun filled instructional sessions down only slightly from this time a year ago. The Junior Golf Program at the Village Links remains strong, led by PGA Professional Vincent Crovetti, who incorporates a variety of entertaining instructional methods to make learning the game fun and captivating.

The annual lottery drawing for **Weekend Permanent Tee Times** was held on Wednesday, March 9. 84 foursomes registered for weekend morning tee times, which begin April 2, and run through August 28. Participation has been steady the last several years, as 80 of the foursomes registered will participate in 2022, up slightly from the 73 in 2021.

The annual drawing for the **Over 60 Men's** league, which plays on the 9-hole course on Wednesday mornings, was held on Wednesday, March 17. The league will again accommodate close to 100 golfers each Wednesday morning beginning April 6, and concluding September 28.

RESERVE 22

Reserve 22 reopened on Mondays and Tuesdays in March, and preparations are underway to open the patio for the season, as furniture was cleaned and re-positioned, heaters were tested, and the bar was cleaned and prepped.

Advertisements were placed and prospects interviewed for all seasonal positions. The number of available workers continues to be the biggest challenge facing food and beverage operations for the

upcoming season. Employee referral programs, along with a general increase in wages demanded, have been employed to entice workers to the facility.

Several food and drink specials were promoted during the NCAA March Madness basketball tournament, which drew modest crowds.

Staff introduced a new concept called a Tiki Bar Takeover to boost business in February and March, offering specialty drinks and food menu items.

Preparations and promotions are underway for the popular **Easter Brunch** on Sunday, April 17.

RESULTS

Reserve 22 - MARCH				Year to Date		
	2021	2022	+/-	2021	2022	+/-
Restaurant & Bar	67,555	78,334	16.0%	114,855	160,314	39.6%
Banquets	7,548	22,833	202.5%	8,840	71,389	707.5%
from Outings	0		#DIV/0!	0	0	#DIV/0!
Beverage Cart	0	0	#DIV/0!	0	0	#DIV/0!
Halfway House	1,492	1,679	12.5%	1,492	1,679	12.5%
Other	4,116	4,754	15.5%	4,424	12,096	173.4%
Total Reserve 22	80,711	107,600	33.3%	129,611	245,478	89.4%

Restaurant and Bar sales were boosted by the Tiki Bar, and were up 16% for the month, despite the poor weather. Banquet sales made a significant comeback with COVID restrictions lifted and guest confidence returning, enjoying a 200% increase from a year ago, and rivaling the excellent start of 2019, prior to the pandemic. Event Planning and Sales Coordinator, Aimee Detterbeck, has booked nearly every weekend date available for 2022, and is focusing on 2023.

GROUNDS

The turf remained dormant during March as soil temperatures remained near freezing. The seasonal grounds staff began returning on March 18. Superintendent Andrew Cross has enjoyed an increase in interested workers, and is getting close to filling out his summer seasonal staffing needs. It has been difficult, however, to do any significant preparation work with much of the turf remaining saturated through the month.

Grounds

1. Some of our seasonal staff started back
2. Greens were rolled then mowed for the first time
3. Fairways, Tees, and Range Tee mowed
4. Snow removal as required
5. New Ball Washers Prepped (stands and cans put out)

6. New Garbage Cans Installed around Clubhouse & Halfway
7. New Tee Markers were placed on the course
8. Hiring in full swing, staff looks to be filled up.
9. Continued Tree Removal on Course (dead & Dying trees)
10. Drainage Installs, and new drainage on path edges
11. Drainage repairs at 11 fairway and 13 tee
12. Greens sprayed for Poa annua seed heads
13. Tee and Fairway divots filled as weather allows
14. Sink Hole discovered at Panfish, working to secure contractor to repair

Mechanical and Building Maintenance

1. 10 pieces of equipment were repaired and/or serviced
2. R22 floor cleaned and polished
3. Continued organization of maintenance building
4. Patio setup (TV's, Coolers, Heaters and Fire Pits)
5. Clubhouse roof was inspected (repairs are being scheduled)

Horticulture/Conservation

1. Reviewing plans for Landscape improvements around clubhouse
2. Hanging baskets ordered, for clubhouse
3. Cont. pruning and cleaning of Tropical plants in Basement
4. Exploring adding butterfly/pollinator gardens in turn arounds (5,14)
5. Reviewing Panfish Park work completed with the Village
6. Gravel added to Lake Lambert parking lot, Public Works spread for us.
7. Excess woodchips hauled away from Maintenance Facility



**Glen Ellyn Recreation
Commission**
535 Duane Street
Glen Ellyn, IL 60137

Meeting 4/29/2022 7:00 AM
Department: Village Links
Department Head: Jeff Vesevick
Category: Report
Prepared By: Ann Pedersen, Jeff Vesevick

**AGENDA ITEM (ID
2022-1976)**

DOC ID: 2022-1976

Financial - Jeff Vesevick

Statement of the Issue:

Analysis:

Budget Impact:

Action Requested:

Attachments:

1. Village Links - Financial Statements - March 2022
2. COH Scenarios

VILLAGE LINKS / RESERVE 22
STATEMENT OF REVENUES, EXPENSES, AND CHANGES IN NET POSITION
As of March 31, 2022

ORG	DESCRIPTION	2022 BUDGET	MONTH				YEAR-TO-DATE				
			2022	2021	DIFF	% DIFF	2022	2021	DIFF	% DIFF	
REVENUES:											
5500	Village Links Revenues	\$ 3,564,300	\$ 73,471	\$ 122,676	\$ (49,205)	-40%	\$ 99,111	\$ 152,213	\$ (53,102)	-35%	
5520	Reserve 22 Revenues	2,746,400	107,560	80,711	26,849	33%	245,375	129,611	115,763	89%	
Total Revenues		\$ 6,310,700	\$ 181,031	\$ 203,387	\$ (22,356)	-11%	\$ 344,486	\$ 281,824	\$ 62,662	22%	
EXPENDITURES:											
55700	Administration	\$ 462,737	\$ 43,206	\$ 41,798	\$ 1,408	3%	\$ 120,022	\$ 114,808	\$ 5,214	5%	
55710	Golf Course Maintenance	1,052,878	60,423	33,360	27,063	81%	158,151	87,473	70,678	81%	
55720	Golf Services	824,516	40,651	34,305	6,346	18%	116,737	93,324	23,413	25%	
55730	Reserve 22	2,443,495	169,520	92,374	77,146	84%	354,437	183,785	170,653	93%	
55740	Stormwater Management	28,500	349	269	80	30%	1,050	804	246	31%	
55750	Pro Shop Merchandise	154,031	21,397	16,623	4,774	29%	18,048	19,152	(1,103)	-6%	
55780	Motorized Carts	47,515	168	-	168	0%	168	-	168	0%	
557X5	Mechanical Maintenance	214,278	36,351	16,100	20,251	126%	84,496	53,294	31,203	59%	
Total Operating Expenses		\$ 5,227,950	\$ 372,066	\$ 234,829	\$ 137,237	58%	\$ 853,110	\$ 552,640	\$ 300,470	54%	
Operating Income (Loss)		\$ 1,082,750	\$ (191,035)	\$ (31,442)	\$ (159,593)	508%	\$ (508,624)	\$ (270,816)	\$ (237,809)	88%	
Debt Service		429,176	-	-	-	0%	-	-	-	0%	
Capital Expenditures		548,550	56,520	1,150	55,370	4815%	56,520	34,150	22,370	66%	
CHANGE IN NET POSITION		\$ 105,024	\$ (247,555)	\$ (32,592)	\$ (214,963)	660%	\$ (565,145)	\$ (304,966)	\$ (260,179)	85%	

KEY METRICS

	<u>Goal</u>							
Personnel Expenses as % of Sales	47%	84%	54%	30%	131%	114%	17%	
Cash Balance (End of Month, in \$000's)	\$ 1,307	\$ 1,387	\$ 655	\$ 732				

VILLAGE LINKS
STATEMENT OF REVENUES, EXPENSES, AND CHANGES IN NET POSITION
GOLF
(Including Administration, Grounds, & Mechanical Maintenance)
As of March 31, 2022

ORG/ OBJECT	DESCRIPTION	2022 BUDGET	MONTH				YEAR-TO-DATE			
			2022	2021	DIFF	% DIFF	2022	2021	DIFF	% DIFF
5500	VILLAGE LINKS REVENUES:									
440550	Green Fees	\$ 2,250,000	\$ 25,235	\$ 48,389	\$ (23,153)	-48%	\$ 25,235	\$ 48,472	\$ (23,236)	-48%
440554	Pro Shop - Sales	170,100	8,249	9,912	(1,663)	-17%	9,805	12,418	(2,613)	-21%
440555	Motor Carts	600,300	4,230	11,724	(7,494)	-64%	4,230	11,724	(7,494)	-64%
440556	Driving Range	421,200	13,362	22,493	(9,131)	-41%	13,815	23,142	(9,326)	-40%
440557	Resident Cards	31,500	10,565	13,905	(3,340)	-24%	17,495	20,900	(3,405)	-16%
460100	Investment Income	100	211	0	211	62097%	363	1	362	28057%
489000	Miscellaneous Revenue	91,100	11,725	14,043	(2,318)	-17%	28,240	28,882	(642)	-2%
489100	Miscellaneous - Over/Short	-	(107)	(23)	(83)	356%	(73)	(26)	(47)	179%
490800	Operating Transfer In	-	-	2,233	(2,233)	-100%	-	6,700	(6,700)	-100%
	Total Revenues	\$ 3,564,300	\$ 73,471	\$ 122,676	\$ (49,205)	-40%	\$ 99,111	\$ 152,213	\$ (53,102)	-35%
	COST OF GOODS SOLD:									
520945	Cost of Goods Sold - Pro Shop	\$ 122,472	\$ 18,940	\$ 14,127	\$ 4,813	34%	\$ 10,747	\$ 12,359	\$ (1,612)	-13%
	Total Cost of Goods Sold	\$ 122,472	\$ 18,940	\$ 14,127	\$ 4,813	34%	\$ 10,747	\$ 12,359	\$ (1,612)	-13%
	Gross Profit	\$ 3,441,828	\$ 54,531	\$ 108,550	\$ (54,018)	-50%	\$ 88,364	\$ 139,854	\$ (51,490)	-37%
	OTHER OPERATING EXPENSES:									
510100	Salaries - Pensionable	\$ 977,352	\$ 62,068	\$ 50,883	\$ 11,185	22%	\$ 187,122	\$ 156,206	\$ 30,917	20%
510120	Salaries - Non-Pensionable	341,000	2,492	1,883	609	32%	4,655	2,126	2,529	119%
510200	Salaries - Overtime	6,000	-	-	-	0%	-	-	-	0%
510400	FICA Taxes	101,314	4,754	3,830	924	24%	14,178	11,566	2,612	23%
510500	IMRF	66,950	4,086	4,298	(212)	-5%	12,263	13,171	(908)	-7%
590600	Health Insurance	129,500	10,423	9,044	1,378	15%	31,104	28,972	2,132	7%
52XXXX	Contractual Services	686,192	69,913	48,898	21,016	43%	160,934	124,742	36,192	29%
53XXXX	Commodities	353,675	29,869	9,491	20,377	215%	77,669	19,713	57,956	294%
	Total Operating Expenses	\$ 2,661,983	\$ 183,605	\$ 128,328	\$ 55,278	43%	\$ 487,926	\$ 356,496	\$ 131,430	37%
	Operating Income (Loss)	\$ 779,845	\$ (129,074)	\$ (19,778)	\$ (109,296)	553%	\$ (399,562)	\$ (216,642)	\$ (182,919)	84%
	Operating Income (Loss) Percentage	22%	-176%	-16%			-403%	-142%		

KEY METRICS

	Goal								
Rounds Played	78,000	1,204	2,131	(927)	1,204	2,148	(944)		
Revenue Per Round	\$ 45.70	\$ 61.02	\$ 57.57	\$ 3.46	\$ 82.32	\$ 70.86	\$ 11.46		
Resident Cards Sold	N/A	1,069	1,319	(250)	1,783	2,049	(266)		
Cost of Goods Sold % - Pro Shop	72%	230%	143%	87%	110%	100%	10%		
Personnel Expenses as % of Sales	46%	114%	57%	57%	252%	139%	112%		

VILLAGE LINKS
STATEMENT OF REVENUES, EXPENSES, AND CHANGES IN NET POSITION
GOLF
(Including Administration, Grounds, & Mechanical Maintenance)
As of March 31, 2022

ORG/ OBJECT	DESCRIPTION	2022 BUDGET	MONTH				YEAR-TO-DATE			
			2022	2021	DIFF	% DIFF	2022	2021	DIFF	% DIFF
<u>MISCELLANEOUS REVENUE</u>										
Miscellaneous Revenue includes the following items, which don't fit into any of the major revenue categories:										
Adult & Junior Golf Lessons			\$ 10,425	\$ 12,000	\$ (1,575)		\$ 25,355	\$ 25,000	\$ 355	
Hand Cart Rentals			500	755	(255)		500	755	(255)	
Handicaps			-	-	-		-	-	-	
Golf Club Rentals			60	-	60		60	-	60	
Golf Club Repairs			-	435	(435)		-	738	(738)	
Locker Rentals			640	640	-		1,920	2,080	(160)	
Illinois Sales Tax (1.75%)			91	52	39		366	106	260	
Glen Ellyn Food & Beverage Tax (1%)			10	5	4		39	10	29	
ATM Machine Commission			-	-	-		-	11	(11)	
Miscellaneous			(0)	157	(157)		(0)	182	(182)	
Total		\$ 91,100	\$ 11,725	\$ 14,043	\$ (2,318)		\$ 28,240	\$ 28,882	\$ (642)	

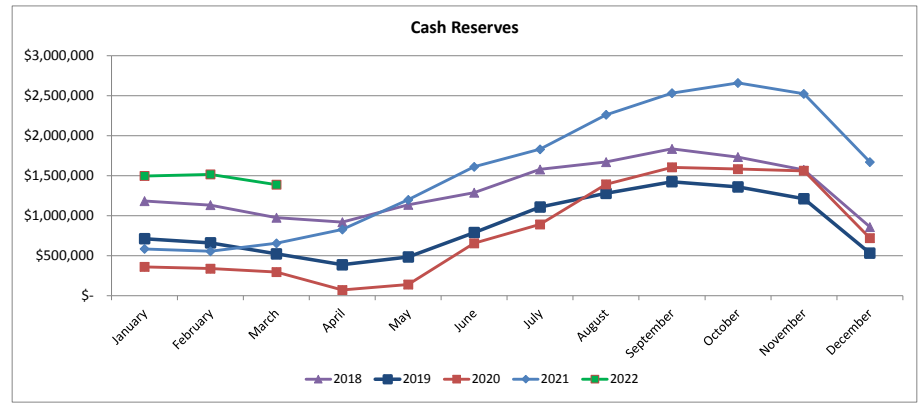
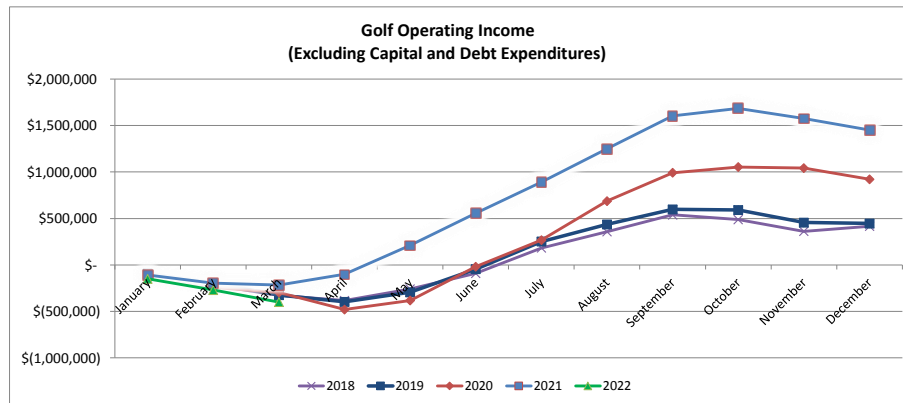
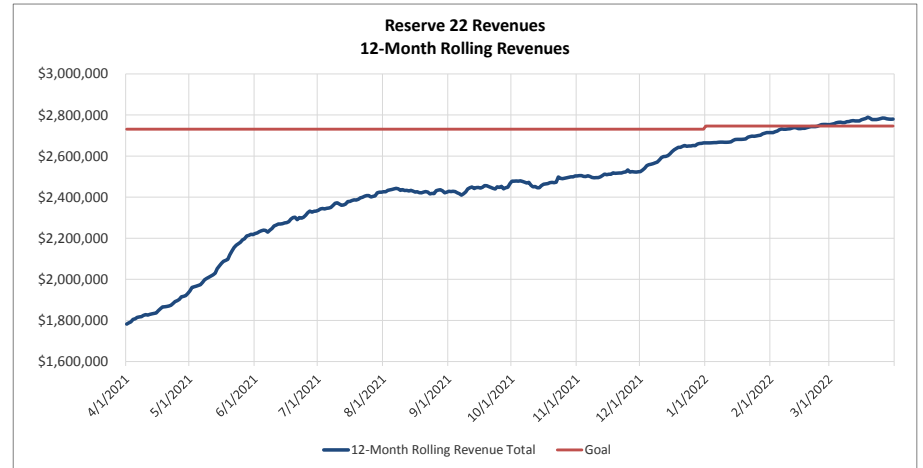
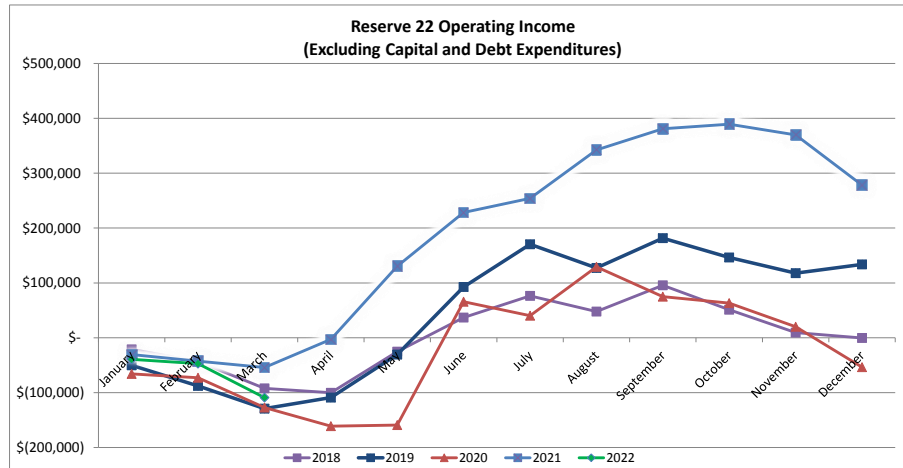
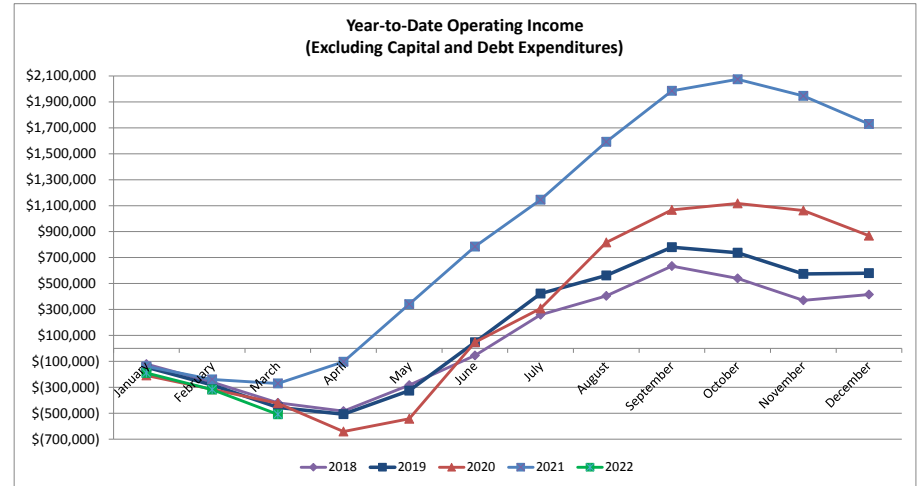
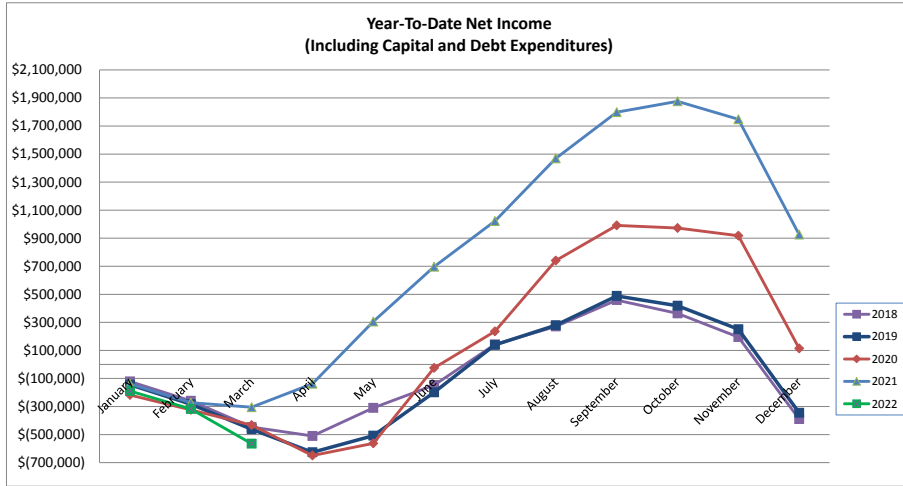
RESERVE 22
STATEMENT OF REVENUES, EXPENSES, AND CHANGES IN NET POSITION
As of March 31, 2022

ORG/ OBJECT	DESCRIPTION	2022 BUDGET	MONTH				YEAR-TO-DATE			
			2022	2021	DIFF	% DIFF	2022	2021	DIFF	% DIFF
5520	RESERVE 22 REVENUES:									
441100	Food	\$ 1,500,000	\$ 65,785	\$ 48,052	\$ 17,733	37%	\$ 153,096	\$ 84,170	\$ 68,926	82%
441101	Liquor	270,000	11,591	8,828	2,763	31%	24,406	12,909	11,497	89%
441102	Beer	485,000	14,230	14,212	18	0%	27,234	18,662	8,572	46%
441103	Wine	235,000	9,561	6,537	3,024	46%	22,127	10,224	11,903	116%
441104	NA Beverages	90,000	1,800	1,836	(36)	-2%	3,542	2,057	1,486	72%
441106	Room Charges	4,000	-	-	-	0%	625	-	625	0%
441107	Service Charges	160,000	4,592	1,305	3,287	252%	14,345	1,556	12,790	822%
489000	Miscellaneous Revenue	2,400	-	(60)	60	-100%	-	34	(34)	-100%
	Total Revenues	\$ 2,746,400	\$ 107,560	\$ 80,711	\$ 26,849	33%	\$ 245,375	\$ 129,611	\$ 115,763	89%
55730	COST OF GOODS SOLD:									
530400	Cost of Goods Sold - Beer	\$ 135,800	\$ 9,033	\$ 5,923	\$ 3,110	52%	\$ 10,536	\$ 7,088	\$ 3,448	49%
530401	Cost of Goods Sold - Wine	72,850	4,930	3,337	1,592	48%	7,158	4,022	3,136	78%
530402	Cost of Goods Sold - Liquor	54,000	7,865	3,571	4,293	120%	10,303	3,540	6,763	191%
530405	Cost of Goods Sold - NA Beverages	37,800	4,234	1,769	2,465	139%	4,621	1,957	2,664	136%
530420	Cost of Goods Sold - Food	480,000	48,659	25,633	23,026	90%	62,338	34,676	27,662	80%
	Total Cost of Goods Sold	\$ 780,450	\$ 74,720	\$ 40,235	\$ 34,485	86%	\$ 94,956	\$ 51,284	\$ 43,673	85%
	Gross Profit	\$ 1,965,950	\$ 32,839	\$ 40,476	\$ (7,637)	-19%	\$ 150,418	\$ 78,327	\$ 72,091	92%
	Gross Profit Percentage	72%	31%	50%			61%	60%		
55730	OTHER OPERATING EXPENSES:									
510100	Salaries - Pensionable	\$ 615,000	\$ 34,703	\$ 25,621	\$ 9,083	35%	\$ 96,496	\$ 74,424	\$ 22,072	30%
510120	Salaries - Non-Pensionable	505,000	22,610	3,916	18,694	477%	69,450	4,961	64,490	1300%
510200	Salaries - Overtime	10,000	166	-	166	0%	1,142	-	1,142	0%
510399	Tips Paid Through Payroll	-	(873)	(3,647)	2,774	-76%	(1,126)	(4,911)	3,786	-77%
510400	FICA Taxes	122,040	5,298	2,574	2,724	106%	14,675	6,563	8,113	124%
510500	IMRF	42,128	2,870	2,420	450	19%	7,648	6,737	911	14%
590600	Health Insurance	79,200	3,384	5,574	(2,189)	-39%	13,537	16,721	(3,184)	-19%
52XXXX	Contractual Services	140,677	9,847	6,181	3,666	59%	31,394	15,579	15,815	102%
53XXXX	Commodities	149,000	16,794	9,501	7,294	77%	26,265	12,429	13,836	111%
	Total Operating Expenses	\$ 1,663,045	\$ 94,800	\$ 52,139	\$ 42,660	82%	\$ 259,481	\$ 132,501	\$ 126,980	96%
	Operating Income (Loss)	\$ 302,905	\$ (61,960)	\$ (11,664)	\$ (50,297)	431%	\$ (109,063)	\$ (54,173)	\$ (54,889)	101%
	Operating Income (Loss) Percentage	11%	-58%	-14%			-44%	-42%		

RESERVE 22
STATEMENT OF REVENUES, EXPENSES, AND CHANGES IN NET POSITION
As of March 31, 2022

ORG/ OBJECT	DESCRIPTION	2022 BUDGET	MONTH				YEAR-TO-DATE			
			2022	2021	DIFF	% DIFF	2022	2021	DIFF	% DIFF
KEY METRICS										
		Goal								
Revenue Source:										
Restaurant/Bar		N/A	\$ 78,334	\$ 67,548	\$ 10,786	16%	\$ 160,152	\$ 114,822	\$ 45,331	39%
Banquets		N/A	26,482	8,658	17,824	206%	82,478	10,162	72,316	712%
Other		N/A	2,744	4,505	(1,762)	-39%	2,744	4,627	(1,883)	-41%
Total	\$ 2,746,400		\$ 107,560	\$ 80,711	\$ 26,849	33%	\$ 245,375	\$ 129,611	\$ 115,763	89%
Reserve 22 Revenues (Last 12 Months)	\$ 2,746,400						\$ 2,780,123	\$ 1,780,867	\$ 999,256	56%
Reserve 22 Expenses (Last 12 Months)	\$ 2,443,495						\$ 2,556,755	\$ 1,761,346	\$ 795,409	45%
# Guest Checks (Restaurant/Bar)	N/A		2,025	1,672	353		4,100	2,676	1,424	
Revenue Per Guest Check	N/A		\$ 38.68	\$ 40.40	\$ (1.72)		\$ 39.06	\$ 42.91	\$ (3.85)	
# Guests (Restaurant/Bar)	N/A		3,344	2,577	767		6,719	3,967	2,752	
Average Guest Spend	N/A		\$ 23.43	\$ 26.21	\$ (2.79)		\$ 23.84	\$ 28.94	\$ (5.11)	
Cost of Goods Sold %	28%		69%	50%	20%		39%	40%	-1%	
Cost of Goods Sold % (By Category):										
Cost of Goods Sold - Beer	28%		63%	42%	22%		39%	38%	1%	
Cost of Goods Sold - Wine	31%		52%	51%	1%		32%	39%	-7%	
Cost of Goods Sold - Liquor	20%		68%	40%	27%		42%	27%	15%	
Cost of Goods Sold - NA Beverages	42%		235%	96%	139%		130%	95%	35%	
Cost of Goods Sold - Food	32%		74%	53%	21%		41%	41%	0%	
Personnel Expenses as % of Sales	50%		64%	50%	14%		82%	84%	-2%	
Prime Cost (Cost of Goods Sold + Personnel Expenses) as % of Sales										
	78%		134%	100%	34%		121%	124%	-3%	

**Village Links / Reserve 22
Dashboard Financial Reports
As of March 31, 2022**



VILLAGE LINKS / RESERVE 22
MONTHLY CASH INCREASE/DECREASE HISTORY (000)

	<u>JAN</u>	<u>FEB</u>	<u>MAR</u>	<u>APR</u>	<u>MAY</u>	<u>JUN</u>	<u>JUL</u>	<u>AUG</u>	<u>SEP</u>	<u>OCT</u>	<u>NOV</u>	<u>DEC</u>
2014	(112)	(270)	(77)	50	130	30	306	177	138	10	(148)	(663)
2015	(100)	(63)	9	67	80	153	356	352	239	(97)	(42)	(689)
2016	(114)	(20)	41	(109)	206	296	186	237	160	36	(76)	(671)
2017	(114)	42	(218)	(57)	(11)	223	328	291	72	(69)	(151)	(681)
2018	(113)	(50)	(157)	(56)	216	153	291	92	165	(102)	(160)	(716)
2019	(144)	(53)	(138)	(136)	99	304	319	171	146	(64)	(148)	(680)
2020	(173)	(21)	(43)	(225)	69	516	237	500	214	(23)	(21)	(843)
2021	(135)	(26)	96	172	371	412	220	447	272	127	(137)	(852)
2022	(173)	19	(130)									
Avg	(131)	(49)	(69)	(37)	145	261	280	283	176	(23)	(111)	(724)
Best	(100)	42	96	172	371	516	356	500	272	127	(21)	(663)
Worst	(173)	(270)	(218)	(225)	(11)	30	186	92	72	(102)	(160)	(852)

NEXT 12 MONTH CASH BALANCE SCENARIOS

	2022 <u>MAR</u>	2022 <u>APR</u>	2022 <u>MAY</u>	2022 <u>JUN</u>	2022 <u>JUL</u>	2022 <u>AUG</u>	2022 <u>SEP</u>	2022 <u>OCT</u>	2022 <u>NOV</u>	2022 <u>DEC</u>	2023 <u>JAN</u>	2023 <u>FEB</u>
Avg	1,387	1,350	1,495	1,753	2,034	2,317	2,493	2,470	2,359	1,857	1,726	1,677
Best	1,387	1,559	1,930	2,446	2,802	3,302	3,574	3,701	3,680	3,239	3,139	3,181
Worst	1,387	1,162	1,151	1,181	1,367	1,459	1,531	1,429	1,269	639	466	403

actual



**Glen Ellyn Recreation
Commission**
535 Duane Street
Glen Ellyn, IL 60137

Meeting 4/29/2022 7:00 AM
Department: Village Links
Department Head: Jeff Vesevick
Category: Discussion Item
Prepared By: Steve Thompson

**AGENDA ITEM (ID
2022-1977)**

DOC ID: 2022-1977

Trustee Liaison - Steve Thompson

Statement of the Issue:

Analysis:

Budget Impact:

Action Requested:

Attachments:



**Glen Ellyn Recreation
Commission**
535 Duane Street
Glen Ellyn, IL 60137

Meeting 4/29/2022 7:00 AM
Department: Village Links
Department Head: Jeff Vesevick
Category: Discussion Item
Prepared By: Jeff Vesevick

**AGENDA ITEM (ID
2022-2186)**

DOC ID: 2022-2186

Golf Course Master Plan

Statement of the Issue:

Analysis:

Budget Impact:

Action Requested:

Attachments: