



Agenda
Village of Glen Ellyn
Recreation Commission Meeting
Friday, February 25, 2022
7:00 AM
Village Links/Reserve 22

Visitors are welcome to attend all Recreation Commission meetings.

- A. Call To Order**
- B. Public Comments**
- C. Approval of Minutes**
 - 1) Minutes - 11/19/2021
- D. Standing Reports**
 - 1) Manager - Jeff Vesevick
 - 2) Reserve 22 - Brad Chapple
 - 3) Financial - Jeff Vesevick
 - 4) Trustee Liaison - Steve Thompson
- E. 2022 Golf Programming and Operations Up-Date - Noel Allen**
- F. Old Business - 2022 "Have One On Us" Event**
- G. New Business**
- H. Next Meeting - 3/25/2022**
- I. Adjournment**

**RECREATION COMMISSION
MINUTES
NOVEMBER 19, 2021**

Board or Recreation
Commission:
Meeting: Special
Quorum: Yes

Called to
Order: 7:00A.M.
Adjourned: 8:32A.M.

MEMBER ATTENDANCE:

Mark Reinke	Chairman	Present
Rebecca Austin	Commissioner	Present
Glen G. Graham	Commissioner	Present
Carol Scott	Commissioner	Present
Brian Diver	Commissioner	Present
Tony Coconate	Commissioner	Present
Tom Slowinski	Commissioner	Present
Patrick Hohe	Student Commissioner	Excused Absence

Also, Present:

Jeff Vesevick	General Manager / Staff Liaison	Excused Absence
Steve Thompson	Liaison Trustee	Present
Mark Franz	Village Manager	Excused Absence
Brad Chapple	Food and Beverage Director	Present
Tom Fota	Executive Chef	Excused Absence
Mike Campbell	Golf Professional	Excused Absence
Noel Allen	Director of Golf	Present
Andrew Cross	Golf Course Superintendent	Present

A. CALL TO ORDER

The November 19, 2021 meeting of the Recreation Commission was called to order at 7:00A.M. at the Village Links of Glen Ellyn; 485 Winchell Way; Glen Ellyn, Illinois by Chairman Reinke.

B. PUBLIC COMMENTS

None.

C. APPROVAL OF MINUTES FROM OCTOBER 29, 2021 MEETING

1. MOVE TO APPROVE MINUTES OF MEETING FROM 10/29/21 AS PRESENTED.

RESULT: Motion Unanimously Carried
MOVER: Commissioner Diver
SECONDER: Commissioner Graham
AYES: Austin, Coconate, Diver, Graham, Reinke, Scott, and Slowinski
NAYES: None
ABSENT: None

D. STANDING REPORTS

1. Manager – Jeff Vesevick

General Manager Vesevick stated October brought warmer than normal weather for the Village Links and a great month for golf. October 2021 was one of three (3) that were profitable over the last eight (8) years and October 2021 revenues were the second best overall. Cash reserves in October 2021 increased the most ever since Reserve 22 opened. The golf course is in excellent condition. The grounds crew is busy clearing out over-grown vegetation. Chairman Reinke inquired when the golf course will be closing for the year. General Manager Vesevick estimated there are not too many more playable days and he expects the course to close on Sunday, December 5, 2021.

2. Reserve 22 – Brad Chapple

Food and Beverage Director Chapple said Reserve 22 business decreased due to the colder weather. Banquet business continues to increase from now until 2022. Banquets are already starting to book through summer of 2022. Kitchen staff is more short-handed than the front of the house, so some bussers have been trained to cook. Commissioner Diver asked if the supply chain is still experiencing issues. Food and Beverage Director Chapple replied yes and there are still problems with food and liquor orders. For Thanksgiving, the carry-out business is already sold-out, but reservations remain open for the buffet. The holiday pop-up bar is returning to the Village Links after Thanksgiving.

3. Financial – Jeff Vesevick

General Manager Vesevick indicated the Links and Reserve 22 did very well revenue wise and staff has done an excellent job at holding down expenses. General Manager Vesevick projected that 2021 will be the most profitable year ever for Reserve 22 with an estimated 11% to 12% profit. Director of Golf Allen noted this is partly due to Reserve 22 being down two (2) full-time positions. Food and Beverage Director Chapple stated these positions will be filled in 2022. General Manager Vesevick noted current staff has really stepped up and there have been minimal service issues. Trustee Thompson suggested modifying Reserve 22 business hours. Food and Beverage Director Chapple noted Reserve 22 is now closed on Mondays and will only be open from noon to 8PM during the week and noon to 9PM on the weekends.

4. Trustee Liaison – Steve Thompson

Trustee Thompson updated the Recreation Commission on the recent activities of the Village Board.

E. 2022 USER FEE DISCUSSION (VOTE) – NOEL ALLEN

1. 2022 User Fees Discussion (Vote)

Director of Golf Allen provided an update for the 2022 user fee discussion. Director of Golf Allen noted most competitors are planning fee increases as well. Director of Golf Allen noted there is no change to the weekday 18-hole rate, but he is recommending a \$2 increase for the 18-hole rate weekend fee. Director of Golf Director of Golf Allen also suggested a \$1 increase for all categories for the 9-hole golf course. Director of Golf Allen recommended the Model A scenario be approved. General Manager Vesevick expressed concern on how wages and commodity pricing are increasing in the current economy. General Manager Vesevick noted another concern with rising prices, is the Links cash reserve policy will need to increase as well. General Manager Vesevick said the Links proposed user fee increases enable the facility to keep up with rising prices. General Manager Vesevick said all the money earned by the Links goes back towards the facility. Commissioner Diver indicated Director of Golf Allen has done a great job with researching the fees imposed by competing golf courses, which keeps the Links competitive. Commissioner Diver estimated the supply chain will not be fixed for another two (2) to three (3) quarters so costs are going to remain up until they stabilize again. Commissioner Diver supported the fee increase.

MOTION TO APPROVE MODEL A 2022 USER FEES AS PRESENTED.

RESULT:	Motion Unanimously Carried
MOVER:	Commissioner Coconate
SECONDER:	Commissioner Slowinski
AYES:	Austin, Coconate, Diver, Graham, Reinke, Scott, and Slowinski
NAYES:	None
ABSENT:	None

F. OLD BUSINESS

Chairman Reinke indicated he would like the January 2022 agenda to include a discussion of the 2022 Have-One-On-Us event. General Manager Vesevick noted staff is still considering options for this event. Chairman Reinke polled the Commission to see if they favored a one (1) or two (2) day event. The Recreation Commission concurred to hold a one (1) day event. Commissioner Diver suggested Marketing Strategist Julie Rusin be in attendance at the January meeting. Discussion ensued regarding the service door area at the front of the restaurant.

G. NEW BUSINESS

H. NEXT MEETING – 1/28/2022

I. ADJOURNMENT

Commissioner Diver moved and Commissioner Austin seconded, to adjourn the meeting. The meeting was adjourned at 8:32A.M.

Submitted by Aileen Haslett, Recording Secretary

Reviewed by General Manager Jeff Vesevick



**Glen Ellyn Recreation
Commission**
535 Duane Street
Glen Ellyn, IL 60137

Meeting 2/25/2022 7:00 AM
Department: Village Links
Department Head: Jeff Vesevick
Category: Report
Prepared By: Jeff Vesevick

**AGENDA ITEM (ID # 2022-
1954)**

DOC ID: 2022-1954

Manager - Jeff Vesevick

Statement of the Issue:

Analysis:

Budget Impact:

Action Requested:

Attachments:

1. Manager's Report Jan22



VILLAGE LINKS

GLEN ELLYN

RESERVE
— 22
TWENTY-TWO

Manager's Report for November 2021 - January 2022

Prepared by Jeff Vesevick, General Manager

While not as warm and productive as the previous year, November was very good weather for golfers, allowing for the second most rounds to be played since 2016. An abrupt change in the weather in early December prompted us to close the regular greens on December 6, and begin our winter golf course preparations.

High Temperatures in November																					
	2021	2020	2019	2018	2017	2016	2015	2014	2013	2012	2011	2010	2009	2008	2007	2006	2005	2004	2003	2002	2001
70° days		6				2	3				1	1	2	3			1				1
60° days	3	3			2	11	7	4	1	3	5	5	3	2	2	7	11	4	6	6	12
50° days	7	3	6	3	4	7	10	7	6	9	11	10	14	3	11	6	4	12	8	4	12
40° days	18	17	9	7	17	7	4	4	13	14	11	9	11	10	8	15	8	12	10	15	5
30° days	2	1	13	17	6	3	5	7	7	4	2	5		11	9	2	3	2	6	5	
20° days			1	3	1		1	7	3					1			3				
10° days			1					1													
0° days																					
Rain	1.6"	1.5"	1.3"	2.3"	3.2"	1.8"	3.5"	1.5"	2.1"	1.0"	3.4"	2.5"	1.5"	1.0"	1.3"	3.3"	2.1"	3.0"	5.4"	1.0"	1.6"
Snow			4"	9.5"			8"		0.8"									5.8"		3.5"	

GOLF - NOVEMBER

Rounds played were down 55% for the month, and are up 7% for the year

Green Fee revenue was down 45% for the month, and is up 19% for the year

Driving Range revenue was down 50% for the month, and is up 46% for the year

Motor Car revenue was down 45% for the month, and is up 23% for the year

Pro Shop sales were down 40% for the month, and are up 18% for the year

Overall Golf revenues were down 45% for the month, and are up 21% for the year

Aside from the healthy number of rounds for November, the Golf Staff conducted the annual **IRON MAN OPEN** on Sunday, November 14. Despite unfavorable weather conditions, 120 die-hards braved the occasional snow flurries and frigid temperatures for this increasingly popular event to end a great season of golf!

Golf Revenue November										
	2012	2013	2014	2015	2016	2017	2018	2019	2020	2021
Rounds	2,003	1,110	1,028	2,401	2,721	1,091	457	418	5,285	2,393
Green Fees	40,758	21,967	18,154	42,317	52,351	17,587	9,877	5,747	113,993	63,277
Driving Range	577	2,073	1,825	4,597	5,115	1,723	984	1,296	17,756	8,915
Pro Shop	4,927	5,652	5,470	8,646	9,101	2,157	1,391	2,928	7,279	4,340
Carts	10,343	6,333	5,682	15,978	18,424	5,060	2,156	452	34,670	19,219
Resident Cards	0	0	0	0	0	0	0	0	20	0
Miscellaneous	1,283	3,321	2,778	6,208	4,793	1,106	751	1,664	2,469	927
Total Revenue	57,804	38,958	33,908	77,747	89,783	27,633	15,159	12,087	176,186	96,678
<i>2021 was the 2nd best November for golf in the last 10 years</i>										

GOLF – YEAR END TOTALS

While 2021 saw slightly less volume in the summer and fall months, the overall increase in volume provided a healthier bottom line, with a full season without the COVID restrictions we endured in early 2020.

An uptick in Resident Card sales, along with a noticeable increase in “membership” inquiries has the Golf Staff optimistic for continued golf popularity for 2022.

Rounds played were up 8% for the year **(80,533)**

Green Fee revenue was up 19% for the year **(\$2,502,134)**

Driving Range revenue was up 46% for the year **(\$456,853)**

Motor cart revenue was up 24% for the year **(\$645,858)**

Pro Shop sales were up 16% for the year **(\$170,773)**

Overall Golf revenues were up 20% for the year **(\$3,911,872)**

GOLF COURSE GROUNDS & MAINTENANCE

November was 1.0° F colder than normal. We received 0.71” of rain (O’Hare) which is 1.71” below normal. Carts were not grounded at all this month (100% availability). 12 days were frost free.

Meteorological Fall (September – November) was quite warm and dry compared to normal. We finished with temperatures 2.9° F above normal and precipitation 1.33” below normal. The warmth led to a wonderful amount of golf, however it delayed leaf drop and kept the growing season going about a month longer. We normally have hard frosts in early October which trigger leaf drop and dramatically slow growth of the grass. This delay led us to continue mowing well into October and prevented us from being able to do more projects as the time was allocated to mowing rough.

December weather was 7.5 degrees above normal (6th warmest on record), with an average temperature of 38.0° F at O’Hare, we had 2.30” of precipitation (above normal) and 1.9” of snow (5.7” below normal). For the yearly review our average temperature was 53.3° F (2.1° F above normal) which ties for the 5th warmest on record. Precipitation wise we finished the year with 30.15” which is 7.71” below normal. Snowfall for 2021 came in at 47.2” which is 8.8” above normal.

Grounds

1. Final Snow Mold Protections were applied to Greens, Tees, & Fairways
2. Seasonal staffed laid off for winter
3. Tees were topdressed with sand
4. De littered parkways multiple times
5. Irrigation System blown out by Leibold Irrigation
6. Continued Flail Mowing of Natives as time allowed
7. Tees were Aerified
8. Christmas Lights installed (inside and outside)
9. Pond banks and overgrown brush areas thinned
10. Continued Leaf Clean-Up due to late leaf drop

Mechanical and Building Maintenance

1. 6 pieces of equipment were repaired and/or serviced.
2. Grinding of reels and mower blades as needed
3. Equipment was power washed for winter storage
4. Minor repairs made in Kitchen as needed.
5. Removal of Tent Lights and Anchors
6. Getting quotes for Furnace Repairs (Banquets and Pro Shop)
7. Hot water heater issue diagnosed and repaired by contractor

Horticulture/Conservation

1. Tropical Plants being monitored and cared for in basement
2. Acres Group finished per maintenance contract.
3. Working on Landscape Maintenance Bid for 2022

Reserve 22

Reserve 22 - NOVEMBER				Year to Date		
	2020	2021	+/-	2020	2021	+/-
Restaurant & Bar	80,841	68,361	-15.4%	1,436,885	1,599,705	11.3%
Banquets	4,285	37,836	783.0%	212,803	548,472	157.7%
from Outings	2,601	0	-100.0%	17,129	85,758	400.7%
Beverage Cart	2,946	15	-99.5%	88,685	80,519	-9.2%
Halfway House	5,967	3,307	-44.6%	117,681	143,770	22.2%
Other	2,118	7,011	231.0%	61,648	107,717	74.7%
Total Reserve 22	96,157	116,530	21.2%	1,917,702	2,480,184	29.3%

Restaurant sales lagged slightly in November, as many patrons remained unsure of indoor dining. The lifted restrictions on Banquets however, allowed overall revenues to increase by 21% for the month, and 29% for the year, as parties previously postponed were booking space, albeit at smaller than usual party sizes. Reserve 22 will continue to offer take-out as an option for the winter.

Reserve 22 - DECEMBER				Year to Date		
	2020	2021	+/-	2020	2021	+/-
Restaurant & Bar	20,955	82,078	291.7%	1,457,840	1,681,783	15.4%
Banquets	0	68,558	#DIV/0!	212,803	617,030	190.0%
from Outings	0	0	#DIV/0!	17,129	85,758	400.7%
Beverage Cart	0	0	#DIV/0!	88,685	80,519	-9.2%
Halfway House	0	0	#DIV/0!	117,681	143,770	22.2%
Other	0	10,924	#DIV/0!	61,648	118,641	92.5%
Total Reserve 22	20,955	161,560	671.0%	1,938,657	2,641,744	36.3%

December sales in the restaurant and bar made a significant comeback in 2021, with the re-introduction of the popular **Holiday Pop Up Bar**. Banquets continued to be in demand, as guests quickly booked many small parties, allowing revenues to increase more than 36% for the year. 2021 was the most profitable year for Reserve 22, since opening in 2014.

Reserve 22 - JANUARY				Year to Date		
	2021	2022	+/-	2021	2022	+/-
Restaurant & Bar	13,396	36,342	171.3%	13,396	36,342	171.3%
Banquets	0	23,374	#DIV/0!	0	23,374	#DIV/0!
from Outings	0	0	#DIV/0!	0	0	#DIV/0!
Beverage Cart	0	0	#DIV/0!	0	0	#DIV/0!
Halfway House	0	0	#DIV/0!	0	0	#DIV/0!
Other	20	3,564	17720.1%	20	3,564	17720.1%
Total Reserve 22	13,416	63,280	371.7%	13,416	63,280	371.7%

Revenues for January are off to a more comfortable start, although lagging from years past, as patrons continue to struggle with gathering indoors. Staff has decided to close an additional day, Tuesday, and reduce hours available to weather the storm, and more reasonably allocate available labor hours, which continues to plague the industry.

Executive Chef Tom Fota, and Food & Beverage Director Brad Chapple will begin interviewing candidates for the Sous Chef position, vacated in mid-July of 2021. They are hoping that a promising slate of candidates will successfully have the position filled by April 1.



**Glen Ellyn Recreation
Commission**
535 Duane Street
Glen Ellyn, IL 60137

Meeting 2/25/2022 7:00 AM
Department: Village Links
Department Head: Jeff Vesevick
Category: Discussion Item
Prepared By: Brad Chapple

**AGENDA ITEM (ID
2022-1955)**

DOC ID: 2022-1955

Reserve 22 - Brad Chapple

Statement of the Issue:

Analysis:

Budget Impact:

Action Requested:

Attachments:



**Glen Ellyn Recreation
Commission**
535 Duane Street
Glen Ellyn, IL 60137

Meeting 2/25/2022 7:00 AM
Department: Village Links
Department Head: Jeff Vesevick
Category: Report
Prepared By: Ann Pedersen

**AGENDA ITEM (ID # 2022-
1956)**

DOC ID: 2022-1956

Financial - Jeff Vesevick

Statement of the Issue:

Analysis:

Budget Impact:

Action Requested:

Attachments:

1. Village Links - Financial Statements - November 2021
2. Village Links - Financial Statements - December 2021

VILLAGE LINKS / RESERVE 22
STATEMENT OF REVENUES, EXPENSES, AND CHANGES IN NET POSITION
As of November 30, 2021

ORG	DESCRIPTION	2021 BUDGET	MONTH				YEAR-TO-DATE			
			2021	2020	DIFF	% DIFF	2021	2020	DIFF	% DIFF
	REVENUES:									
5500	Village Links Revenues	\$ 3,113,850	\$ 99,159	\$ 176,479	\$ (77,320)	-44%	\$ 3,854,025	\$ 3,161,005	\$ 693,020	22%
5520	Reserve 22 Revenues	2,731,000	116,530	96,157	20,374	21%	2,502,737	1,922,732	580,004	30%
	Total Revenues	\$ 5,844,850	\$ 215,690	\$ 272,636	\$ (56,947)	-21%	\$ 6,356,762	\$ 5,083,737	\$ 1,273,025	25%
	EXPENDITURES:									
55700	Administration	\$ 460,117	\$ 43,892	\$ 35,874	\$ 8,018	22%	\$ 420,073	\$ 408,443	\$ 11,629	3%
55710	Golf Course Maintenance	899,270	71,205	63,048	8,157	13%	765,066	725,421	39,644	5%
55720	Golf Services	722,908	59,948	56,193	3,756	7%	703,725	653,422	50,303	8%
55730	Reserve 22	2,420,256	135,949	139,450	(3,500)	-3%	2,132,833	1,902,713	230,120	12%
55740	Stormwater Management	28,814	1,687	2,159	(472)	-22%	13,758	7,237	6,521	90%
55750	Pro Shop Merchandise	158,495	5,432	10,753	(5,321)	-49%	146,377	131,963	14,414	11%
55780	Motorized Carts	45,515	2,359	2,379	(19)	-1%	55,171	44,235	10,936	25%
557X5	Mechanical Maintenance	196,841	23,123	17,249	5,874	34%	173,436	147,500	25,936	18%
	Total Operating Expenses	\$ 4,932,216	\$ 343,596	\$ 327,104	\$ 16,492	5%	\$ 4,410,438	\$ 4,020,935	\$ 389,503	10%
	Operating Income (Loss)	\$ 912,634	\$ (127,906)	\$ (54,468)	\$ (73,439)	135%	\$ 1,946,324	\$ 1,062,802	\$ 883,522	83%
	Debt Service	656,084	-	-	-	0%	43,041	51,348	(8,306)	-16%
	Capital Expenditures	222,000	-	-	-	0%	155,112	93,045	62,067	67%
	CHANGE IN NET POSITION	\$ 34,550	\$ (127,906)	\$ (54,468)	\$ (73,439)	135%	\$ 1,748,170	\$ 918,409	\$ 829,761	90%

KEY METRICS

	<u>Goal</u>						
Personnel Expenses as % of Sales	47%	113%	68%	46%	38%	45%	-7%
Cash Balance (End of Month, in \$000's)	\$ 1,234	\$ 2,522	\$ 1,562	\$ 961			

VILLAGE LINKS
STATEMENT OF REVENUES, EXPENSES, AND CHANGES IN NET POSITION
GOLF
(Including Administration, Grounds, & Mechanical Maintenance)
As of November 30, 2021

ORG/ OBJECT	DESCRIPTION	2021 BUDGET	MONTH				YEAR-TO-DATE			
			2021	2020	DIFF	% DIFF	2021	2020	DIFF	% DIFF
5500	VILLAGE LINKS REVENUES:									
440550	Green Fees	\$ 1,950,000	\$ 63,277	\$ 114,017	\$ (50,740)	-45%	\$ 2,424,564	\$ 2,043,963	\$ 380,601	19%
440554	Pro Shop - Sales	170,000	4,340	7,286	(2,945)	-40%	168,150	142,979	25,171	18%
440555	Motor Carts	500,000	19,219	34,682	(15,464)	-45%	642,237	520,855	121,382	23%
440556	Driving Range	300,000	8,915	17,777	(8,862)	-50%	454,118	310,742	143,376	46%
440557	Resident Cards	32,000	-	20	(20)	-100%	35,186	32,360	2,826	9%
460100	Investment Income	8,500	0	16	(16)	-99%	1,097	2,360	(1,262)	-53%
489000	Miscellaneous Revenue	126,550	1,222	2,767	(1,545)	-56%	104,631	108,512	(3,881)	-4%
489100	Miscellaneous - Over/Short	-	(48)	(85)	38	-44%	(525)	(767)	242	-32%
490800	Operating Transfer In	26,800	2,233	-	2,233	0%	24,567	-	24,567	0%
	Total Revenues	\$ 3,113,850	\$ 99,159	\$ 176,479	\$ (77,320)	-44%	\$ 3,854,025	\$ 3,161,005	\$ 693,020	22%
	COST OF GOODS SOLD:									
520945	Cost of Goods Sold - Pro Shop	\$ 127,500	\$ 1,962	\$ 8,440	\$ (6,478)	-77%	\$ 115,225	\$ 103,871	\$ 11,354	11%
	Total Cost of Goods Sold	\$ 127,500	\$ 1,962	\$ 8,440	\$ (6,478)	-77%	\$ 115,225	\$ 103,871	\$ 11,354	11%
	Gross Profit	\$ 2,986,350	\$ 97,197	\$ 168,039	\$ (70,842)	-42%	\$ 3,738,800	\$ 3,057,133	\$ 681,666	22%
	OTHER OPERATING EXPENSES:									
510100	Salaries - Pensionable	\$ 943,660	\$ 98,473	\$ 66,165	\$ 32,308	49%	\$ 783,345	\$ 649,681	\$ 133,664	21%
510120	Salaries - Non-Pensionable	194,800	13,837	13,676	162	1%	249,384	321,646	(72,262)	-22%
510200	Salaries - Overtime	6,740	812	580	233	40%	6,496	4,101	2,395	58%
510400	FICA Taxes	86,408	8,431	5,921	2,511	42%	77,079	72,261	4,818	7%
510500	IMRF	82,774	8,597	5,788	2,809	49%	67,033	69,529	(2,496)	-4%
590600	Health Insurance	137,400	9,897	10,355	(458)	-4%	113,037	122,586	(9,549)	-8%
52XXXX	Contractual Services	624,178	52,090	55,480	(3,390)	-6%	585,200	538,403	46,796	9%
53XXXX	Commodities	308,500	13,547	21,251	(7,704)	-36%	280,806	236,143	44,663	19%
	Total Operating Expenses	\$ 2,384,460	\$ 205,685	\$ 179,214	\$ 26,470	15%	\$ 2,162,380	\$ 2,014,350	\$ 148,029	7%
	Operating Income (Loss)	\$ 601,890	\$ (108,487)	\$ (11,175)	\$ (97,313)	871%	\$ 1,576,420	\$ 1,042,783	\$ 533,637	51%
	Operating Income (Loss) Percentage	19%	-109%	-6%			41%	33%		

KEY METRICS

	Goal								
Rounds Played	70,000	2,393	5,287	(2,894)	79,792	74,528	5,264		
Revenue Per Round	\$ 44.48	\$ 41.44	\$ 33.38	\$ 8.06	\$ 48.30	\$ 42.41	\$ 5.89		
Resident Cards Sold	N/A	-	1	(1)	2,817	2,560	257		
Cost of Goods Sold % - Pro Shop	75%	45%	116%	-71%	69%	73%	-4%		
Personnel Expenses as % of Sales	47%	141%	58%	83%	34%	39%	-6%		

VILLAGE LINKS
STATEMENT OF REVENUES, EXPENSES, AND CHANGES IN NET POSITION
GOLF
(Including Administration, Grounds, & Mechanical Maintenance)
As of November 30, 2021

ORG/ OBJECT	DESCRIPTION	2021 BUDGET	MONTH				YEAR-TO-DATE			
			2021	2020	DIFF	% DIFF	2021	2020	DIFF	% DIFF
<u>MISCELLANEOUS REVENUE</u>										
Miscellaneous Revenue includes the following items, which don't fit into any of the major revenue categories:										
Adult & Junior Golf Lessons			\$ -	\$ -	\$ -		\$ 52,015	\$ 38,990	\$ 13,025	
Handicaps			-	-	-		9,350	37,280	(27,930)	
Hand Cart Rentals			674	1,706	(1,032)		24,604	22,568	2,036	
Golf Club Rentals			100	-	100		5,490	720	4,770	
Golf Club Repairs			-	-	-		738	515	223	
Locker Rentals			-	-	-		2,720	2,800	(80)	
Illinois Sales Tax (1.75%)			281	281	(0)		3,284	2,732	552	
Glen Ellyn Food & Beverage Tax (1%)			15	17	(2)		308	124	184	
Misc. Outings			-	-	-		1,048	-	1,048	
Misc. Tournament Prize			-	-	-		-	638	(638)	
Tree Donation			-	-	-		250	-	250	
FootGolf Ball Rentals			-	-	-		15	70	(55)	
ATM Machine Commission			-	-	-		11	28	(17)	
Miscellaneous			153	763	(610)		4,799	2,048	2,751	
Total		\$ 126,550	\$ 1,222	\$ 2,767	\$ (1,545)		\$ 104,631	\$ 108,512	\$ (3,881)	

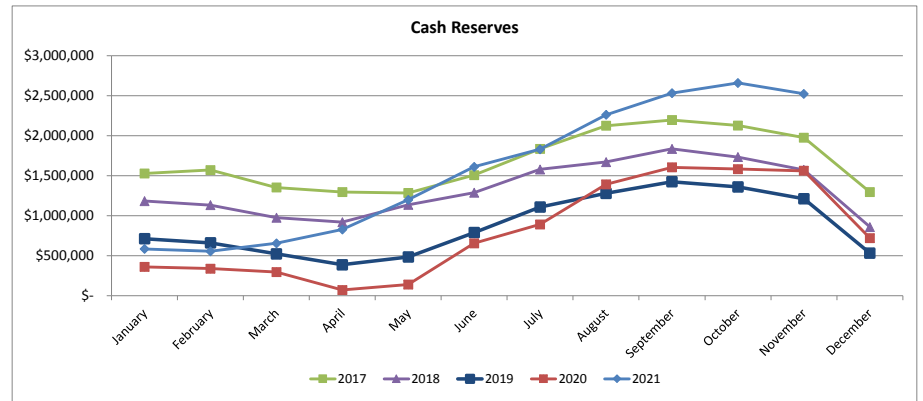
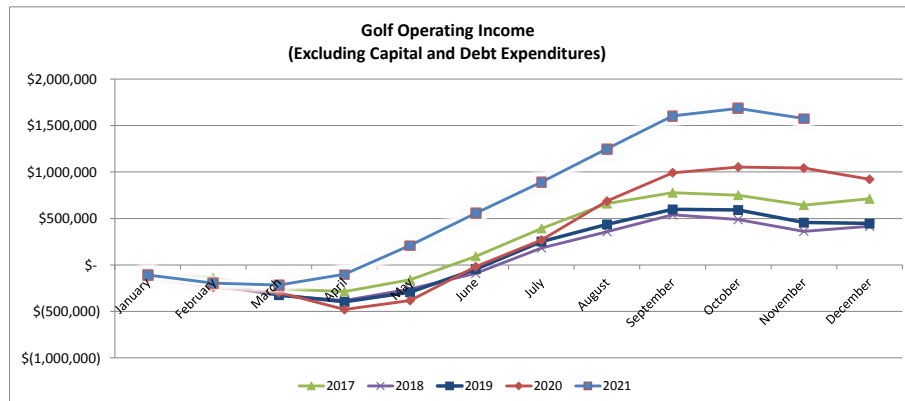
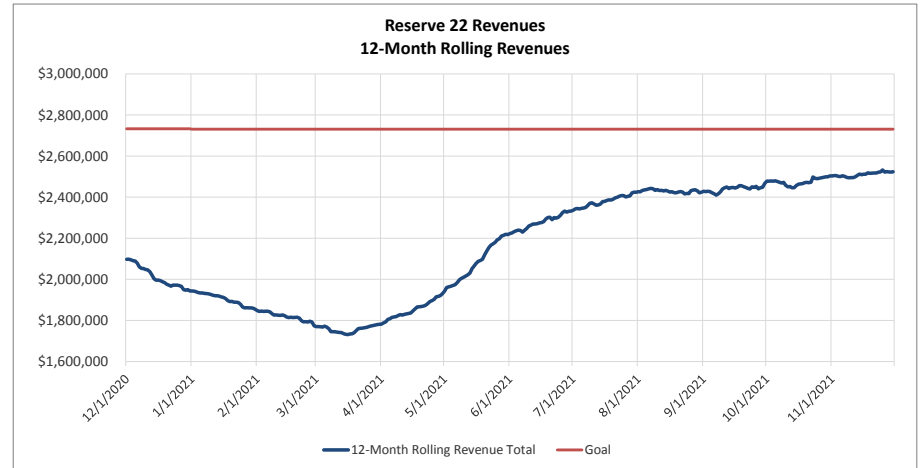
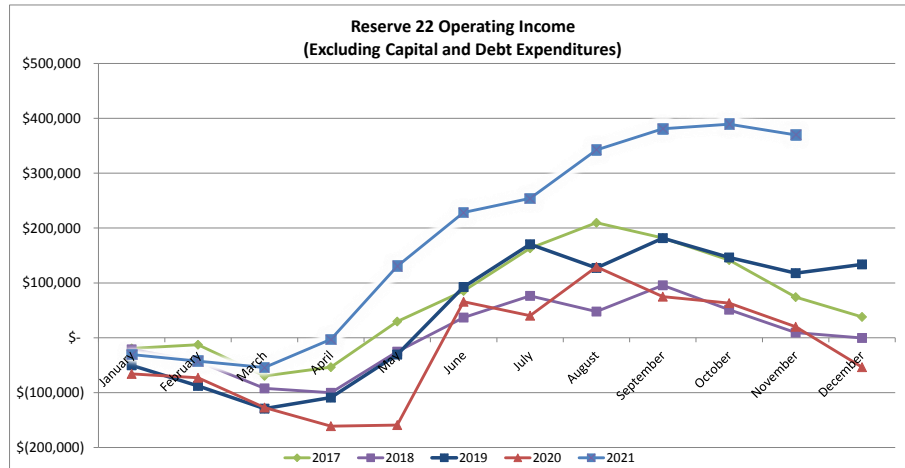
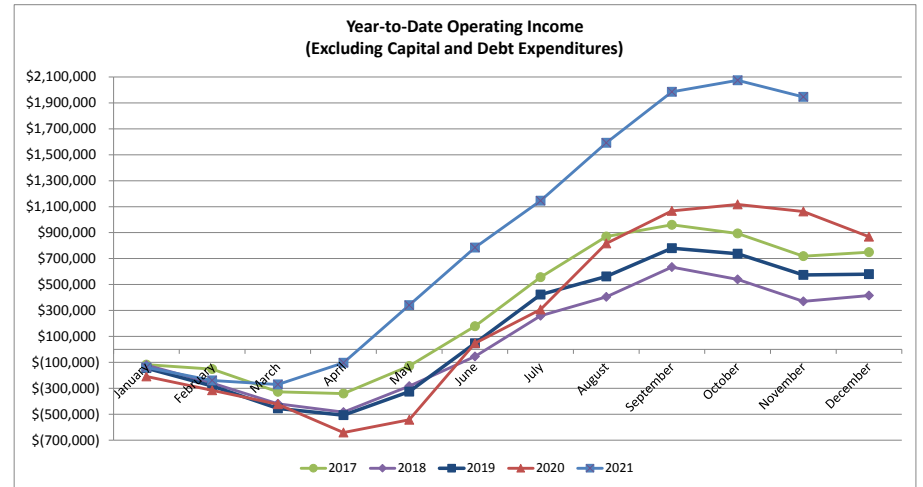
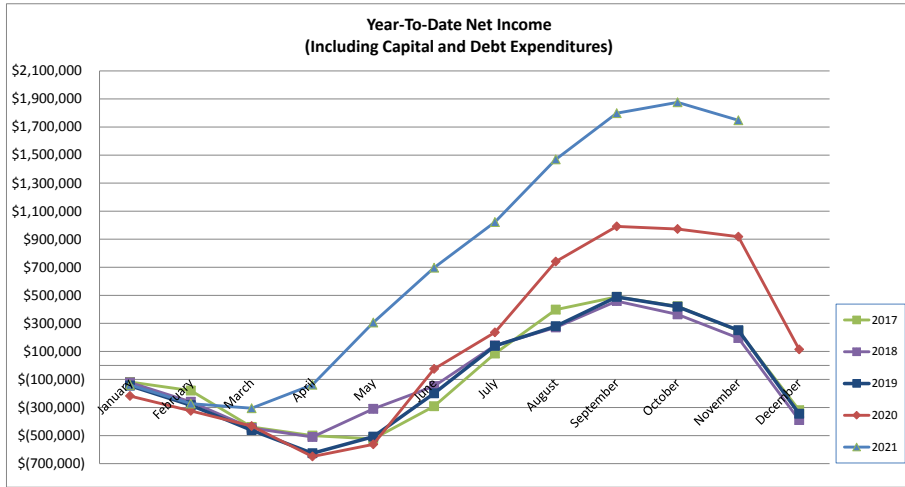
RESERVE 22
STATEMENT OF REVENUES, EXPENSES, AND CHANGES IN NET POSITION
As of November 30, 2021

ORG/ OBJECT	DESCRIPTION	2021 BUDGET	MONTH				YEAR-TO-DATE			
			2021	2020	DIFF	% DIFF	2021	2020	DIFF	% DIFF
5520	RESERVE 22 REVENUES:									
441100	Food	\$ 1,500,000	\$ 72,673	\$ 56,298	\$ 16,375	29%	\$ 1,364,895	\$ 1,028,066	\$ 336,828	33%
441101	Liquor	260,000	11,691	9,858	1,833	19%	273,473	206,373	67,100	33%
441102	Beer	485,000	14,519	18,346	(3,826)	-21%	463,136	389,957	73,179	19%
441103	Wine	235,000	7,476	7,948	(472)	-6%	189,357	169,004	20,354	12%
441104	NA Beverages	85,000	2,313	2,946	(634)	-22%	87,458	80,153	7,305	9%
441106	Room Charges	4,000	25	-	25	0%	6,896	4,852	2,044	42%
441107	Service Charges	160,000	7,833	723	7,110	983%	109,366	42,622	66,744	157%
489000	Miscellaneous Revenue	2,000	-	38	(38)	-100%	8,155	1,705	6,450	378%
	Total Revenues	\$ 2,731,000	\$ 116,530	\$ 96,157	\$ 20,374	21%	\$ 2,502,737	\$ 1,922,732	\$ 580,004	30%
55730	COST OF GOODS SOLD:									
530400	Cost of Goods Sold - Beer	\$ 135,800	\$ 1,984	\$ 4,772	\$ (2,788)	-58%	\$ 127,420	\$ 97,514	\$ 29,906	31%
530401	Cost of Goods Sold - Wine	72,850	(79)	5,574	(5,652)	-101%	57,270	51,297	5,974	12%
530402	Cost of Goods Sold - Liquor	52,000	2,371	8,383	(6,012)	-72%	57,849	49,475	8,374	17%
530405	Cost of Goods Sold - NA Beverages	35,700	26	2,327	(2,301)	-99%	50,613	40,407	10,206	25%
530420	Cost of Goods Sold - Food	480,000	3,764	17,191	(13,427)	-78%	448,362	343,722	104,640	30%
	Total Cost of Goods Sold	\$ 776,350	\$ 8,066	\$ 38,247	\$ (30,181)	-79%	\$ 741,515	\$ 582,415	\$ 159,100	27%
	Gross Profit	\$ 1,954,650	\$ 108,464	\$ 57,910	\$ 50,554	87%	\$ 1,761,222	\$ 1,340,317	\$ 420,905	31%
	Gross Profit Percentage	72%	93%	60%			70%	70%		
55730	OTHER OPERATING EXPENSES:									
510100	Salaries - Pensionable	\$ 607,800	\$ 49,254	\$ 37,678	\$ 11,576	31%	\$ 464,308	\$ 479,984	\$ (15,676)	-3%
510120	Salaries - Non-Pensionable	460,000	36,562	28,366	8,195	29%	426,776	337,617	89,159	26%
510200	Salaries - Overtime	5,000	510	542	(33)	-6%	24,977	9,168	15,809	172%
510399	Tips Paid Through Payroll	-	2,994	1,636	1,358	83%	(5,813)	2,218	(8,031)	-362%
510400	FICA Taxes	115,440	7,809	6,354	1,454	23%	92,610	83,870	8,740	10%
510500	IMRF	53,520	5,388	4,028	1,360	34%	52,040	51,679	361	1%
590600	Health Insurance	73,900	5,076	5,574	(497)	-9%	62,419	62,358	61	0%
52XXXX	Contractual Services	179,246	14,194	6,579	7,614	116%	147,970	193,024	(45,054)	-23%
53XXXX	Commodities	149,000	6,098	10,445	(4,347)	-42%	126,032	100,381	25,651	26%
	Total Operating Expenses	\$ 1,643,906	\$ 127,883	\$ 101,203	\$ 26,680	26%	\$ 1,391,318	\$ 1,320,298	\$ 71,020	5%
	Operating Income (Loss)	\$ 310,744	\$ (19,419)	\$ (43,293)	\$ 23,874	-55%	\$ 369,903	\$ 20,019	\$ 349,884	1748%
	Operating Income (Loss) Percentage	11%	-17%	-45%			15%	1%		

RESERVE 22
STATEMENT OF REVENUES, EXPENSES, AND CHANGES IN NET POSITION
As of November 30, 2021

ORG/ OBJECT	DESCRIPTION	2021 BUDGET	MONTH				YEAR-TO-DATE			
			2021	2020	DIFF	% DIFF	2021	2020	DIFF	% DIFF
KEY METRICS										
			Goal							
Revenue Source:										
Restaurant/Bar		N/A	\$ 68,361	\$ 80,841	\$ (12,480)	-15%	\$ 1,599,412	\$ 1,436,555	\$ 162,856	11%
Banquets		N/A	43,835	4,899	38,935	795%	634,568	245,855	388,714	158%
Other		N/A	4,335	10,417	(6,082)	-58%	268,756	240,322	28,434	12%
Total		\$ 2,731,000	\$ 116,530	\$ 96,157	\$ 20,374	21%	\$ 2,502,737	\$ 1,922,732	\$ 580,004	30%
Reserve 22 Revenues (Last 12 Months)		\$ 2,731,000					\$ 2,523,693	\$ 2,102,931	\$ 420,761	20%
Reserve 22 Expenses (Last 12 Months)		\$ 2,420,256					\$ 2,227,307	\$ 2,067,007	\$ 160,300	8%
# Guest Checks (Restaurant/Bar)		N/A	1,655	1,890	(235)		41,297	34,304	6,993	
Revenue Per Guest Check		N/A	\$ 41.31	\$ 42.77	\$ (1.47)		\$ 38.73	\$ 41.88	\$ (3.15)	
# Guests (Restaurant/Bar)		N/A	2,640	2,822	(182)		69,187	59,376	9,811	
Average Guest Spend		N/A	\$ 25.89	\$ 28.65	\$ (2.75)		\$ 23.12	\$ 24.19	\$ (1.08)	
Cost of Goods Sold %		28%	7%	40%	-33%		30%	30%	-1%	
Cost of Goods Sold % (By Category):										
Cost of Goods Sold - Beer		28%	14%	26%	-12%		28%	25%	3%	
Cost of Goods Sold - Wine		31%	-1%	70%	-71%		30%	30%	0%	
Cost of Goods Sold - Liquor		20%	20%	85%	-65%		21%	24%	-3%	
Cost of Goods Sold - NA Beverages		42%	1%	79%	-78%		58%	50%	7%	
Cost of Goods Sold - Food		32%	5%	31%	-25%		33%	33%	-1%	
Personnel Expenses as % of Sales		48%	89%	86%	3%		44%	53%	-9%	
Prime Cost (Cost of Goods Sold + Personnel Expenses) as % of Sales		77%	97%	126%	-29%		75%	84%	-9%	

Village Links / Reserve 22
Dashboard Financial Reports
As of November 30, 2021



VILLAGE LINKS / RESERVE 22
STATEMENT OF REVENUES, EXPENSES, AND CHANGES IN NET POSITION
As of December 31, 2021

ORG	DESCRIPTION	2021 BUDGET	MONTH				YEAR-TO-DATE				
			2021	2020	DIFF	% DIFF	2021	2020	DIFF	% DIFF	
REVENUES:											
5500	Village Links Revenues	\$ 3,113,850	\$ 88,303	\$ 67,058	\$ 21,245	32%	\$ 3,942,328	\$ 3,228,063	\$ 714,266	22%	
5520	Reserve 22 Revenues	2,731,000	161,623	20,956	140,667	671%	2,664,359	1,943,688	720,671	37%	
Total Revenues		\$ 5,844,850	\$ 249,926	\$ 88,014	\$ 161,912	184%	\$ 6,606,688	\$ 5,171,751	\$ 1,434,937	28%	
EXPENDITURES:											
55700	Administration	\$ 460,117	\$ 44,197	\$ 43,657	\$ 540	1%	\$ 464,270	\$ 452,100	\$ 12,170	3%	
55710	Golf Course Maintenance	899,270	74,283	41,830	32,453	78%	839,349	767,251	72,097	9%	
55720	Golf Services	722,908	59,076	44,871	14,204	32%	762,800	698,293	64,507	9%	
55730	Reserve 22	2,420,256	253,269	94,474	158,795	168%	2,386,102	1,997,187	388,915	19%	
55740	Stormwater Management	28,814	1,006	5,670	(4,664)	-82%	14,764	12,907	1,857	14%	
55750	Pro Shop Merchandise	158,495	5,501	7,043	(1,543)	-22%	151,878	139,006	12,872	9%	
55780	Motorized Carts	45,515	718	1,078	(360)	-33%	55,889	45,313	10,576	23%	
557X5	Mechanical Maintenance	196,841	28,297	44,033	(15,736)	-36%	201,733	191,532	10,201	5%	
Total Operating Expenses		\$ 4,932,216	\$ 466,346	\$ 282,655	\$ 183,691	65%	\$ 4,876,784	\$ 4,303,590	\$ 573,194	13%	
Operating Income (Loss)		\$ 912,634	\$ (216,420)	\$ (194,641)	\$ (21,779)	11%	\$ 1,729,904	\$ 868,161	\$ 861,743	99%	
Debt Service		656,084	605,877	606,348	(471)	0%	648,918	657,695	(8,777)	-1%	
Capital Expenditures		222,000	-	3,050	(3,050)	-100%	155,112	96,095	59,017	61%	
CHANGE IN NET POSITION		\$ 34,550	\$ (822,297)	\$ (804,039)	\$ (18,258)	2%	\$ 925,874	\$ 114,371	\$ 811,503	710%	

KEY METRICS

	<u>Goal</u>							
Personnel Expenses as % of Sales	47%	100%	197%	-97%	40%	47%	-7%	
Cash Balance (End of Month, in \$000's)	\$ 1,234	\$ 1,670	\$ 719	\$ 951				

VILLAGE LINKS
STATEMENT OF REVENUES, EXPENSES, AND CHANGES IN NET POSITION
GOLF
(Including Administration, Grounds, & Mechanical Maintenance)
As of December 31, 2021

ORG/ OBJECT	DESCRIPTION	2021 BUDGET	MONTH				YEAR-TO-DATE			
			2021	2020	DIFF	% DIFF	2021	2020	DIFF	% DIFF
5500	VILLAGE LINKS REVENUES:									
440550	Green Fees	\$ 1,950,000	\$ 77,570	\$ 52,739	\$ 24,831	47%	\$ 2,502,134	\$ 2,096,702	\$ 405,432	19%
440554	Pro Shop - Sales	170,000	2,623	4,106	(1,482)	-36%	170,773	147,085	23,688	16%
440555	Motor Carts	500,000	3,621	-	3,621	0%	645,858	520,855	125,003	24%
440556	Driving Range	300,000	2,258	1,322	936	71%	456,376	312,064	144,312	46%
440557	Resident Cards	32,000	(20)	-	(20)	0%	35,166	32,360	2,806	9%
460100	Investment Income	8,500	0	1	(0)	-53%	1,098	2,361	(1,263)	-53%
489000	Miscellaneous Revenue	126,550	491	261	230	88%	105,123	108,773	(3,651)	-3%
489100	Miscellaneous - Over/Short	-	(474)	(4)	(470)	10879%	(999)	(771)	(228)	30%
490800	Operating Transfer In	26,800	2,233	8,635	(6,401)	-74%	26,800	8,635	18,166	210%
	Total Revenues	\$ 3,113,850	\$ 88,303	\$ 67,058	\$ 21,245	32%	\$ 3,942,328	\$ 3,228,063	\$ 714,266	22%
	COST OF GOODS SOLD:									
520945	Cost of Goods Sold - Pro Shop	\$ 127,500	\$ 2,113	\$ 3,946	\$ (1,833)	-46%	\$ 117,338	\$ 107,817	\$ 9,521	9%
	Total Cost of Goods Sold	\$ 127,500	\$ 2,113	\$ 3,946	\$ (1,833)	-46%	\$ 117,338	\$ 107,817	\$ 9,521	9%
	Gross Profit	\$ 2,986,350	\$ 86,190	\$ 63,113	\$ 23,078	37%	\$ 3,824,990	\$ 3,120,246	\$ 704,744	23%
	OTHER OPERATING EXPENSES:									
510100	Salaries - Pensionable	\$ 943,660	\$ 88,271	\$ 81,438	\$ 6,834	8%	\$ 871,616	\$ 712,577	\$ 159,039	22%
510120	Salaries - Non-Pensionable	194,800	4,474	5,485	(1,011)	-18%	253,858	345,673	(91,816)	-27%
510200	Salaries - Overtime	6,740	-	63	(63)	-100%	6,496	4,164	2,332	56%
510400	FICA Taxes	86,408	6,762	6,424	338	5%	83,841	78,685	5,156	7%
510500	IMRF	82,774	7,485	7,134	351	5%	74,518	76,663	(2,145)	-3%
590600	Health Insurance	137,400	14,833	10,330	4,503	44%	127,870	132,916	(5,046)	-4%
52XXXX	Contractual Services	624,178	54,232	63,188	(8,956)	-14%	639,432	601,592	37,840	6%
53XXXX	Commodities	308,500	34,907	10,173	24,734	243%	315,714	246,316	69,397	28%
	Total Operating Expenses	\$ 2,384,460	\$ 210,964	\$ 184,236	\$ 26,728	15%	\$ 2,373,344	\$ 2,198,586	\$ 174,757	8%
	Operating Income (Loss)	\$ 601,890	\$ (124,774)	\$ (121,123)	\$ (3,651)	3%	\$ 1,451,646	\$ 921,660	\$ 529,987	58%
	Operating Income (Loss) Percentage	19%	-141%	-181%			37%	29%		

KEY METRICS

	Goal								
Rounds Played	70,000	741	366	375		80,533	74,894	5,639	
Revenue Per Round	\$ 44.48	\$ 119.17	\$ 183.22	\$ (64.05)		\$ 48.95	\$ 43.10	\$ 5.85	
Resident Cards Sold	N/A	(1)	-	(1)		2,816	2,560	256	
Cost of Goods Sold % - Pro Shop	75%	81%	96%	-16%		69%	73%	-5%	
Personnel Expenses as % of Sales	47%	138%	165%	-27%		36%	42%	-6%	

VILLAGE LINKS
STATEMENT OF REVENUES, EXPENSES, AND CHANGES IN NET POSITION
GOLF
(Including Administration, Grounds, & Mechanical Maintenance)
As of December 31, 2021

ORG/ OBJECT	DESCRIPTION	2021 BUDGET	MONTH				YEAR-TO-DATE			
			2021	2020	DIFF	% DIFF	2021	2020	DIFF	% DIFF
<u>MISCELLANEOUS REVENUE</u>										
Miscellaneous Revenue includes the following items, which don't fit into any of the major revenue categories:										
Adult & Junior Golf Lessons			\$ -	\$ -	\$ -		\$ 52,015	\$ 38,990	\$ 13,025	
Handicaps			-	-	-		9,350	37,280	(27,930)	
Hand Cart Rentals			309	96	213		24,913	22,664	2,249	
Golf Club Rentals			-	-	-		5,490	720	4,770	
Golf Club Repairs			-	-	-		738	515	223	
Locker Rentals			-	-	-		2,720	2,800	(80)	
Illinois Sales Tax (1.75%)			156	141	15		3,440	2,873	568	
Glen Ellyn Food & Beverage Tax (1%)			16	14	2		324	138	186	
Misc. Outings			-	-	-		1,048	-	1,048	
Misc. Tournament Prize			-	-	-		-	638	(638)	
Tree Donation			-	-	-		250	-	250	
FootGolf Ball Rentals			-	-	-		15	70	(55)	
ATM Machine Commission			-	10	(10)		11	38	(27)	
Miscellaneous			10	-	10		4,809	2,048	2,761	
Total		\$ 126,550	\$ 491	\$ 261	\$ 230		\$ 105,123	\$ 108,773	\$ (3,651)	

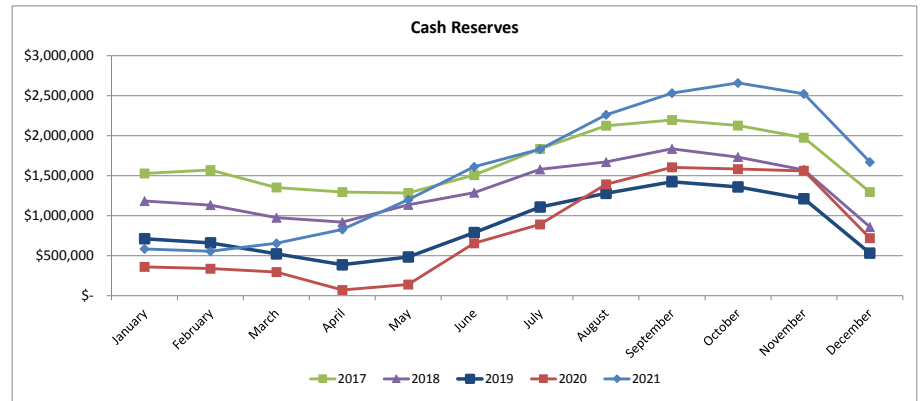
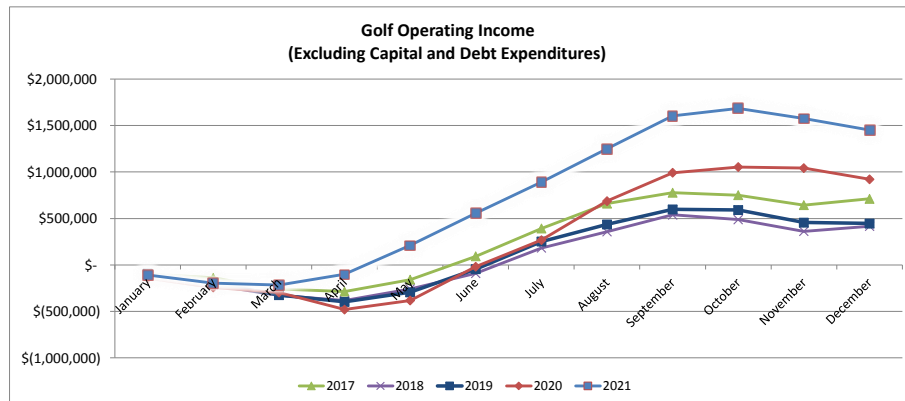
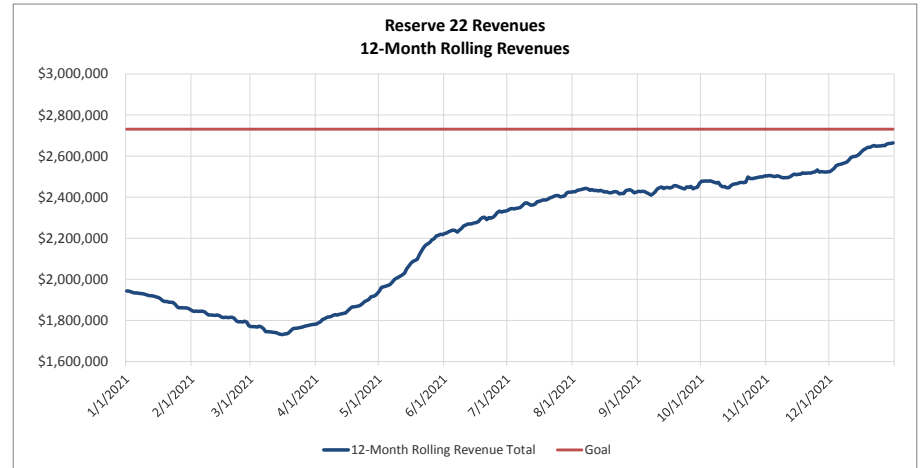
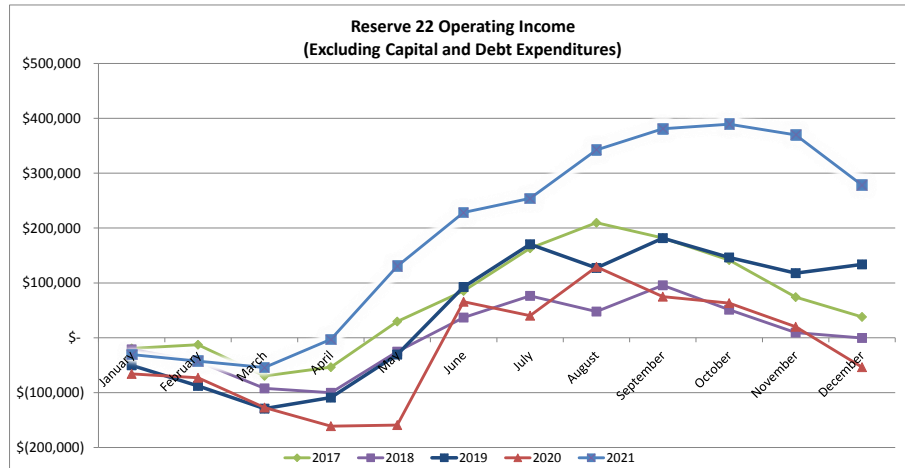
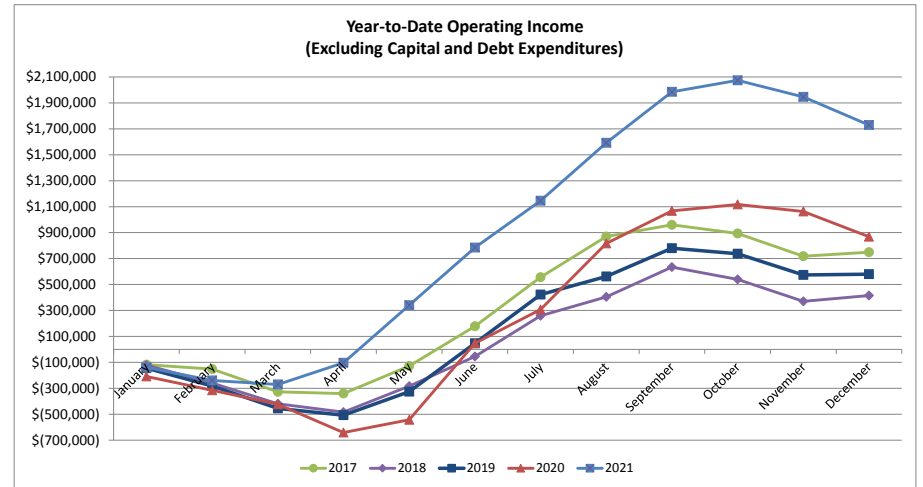
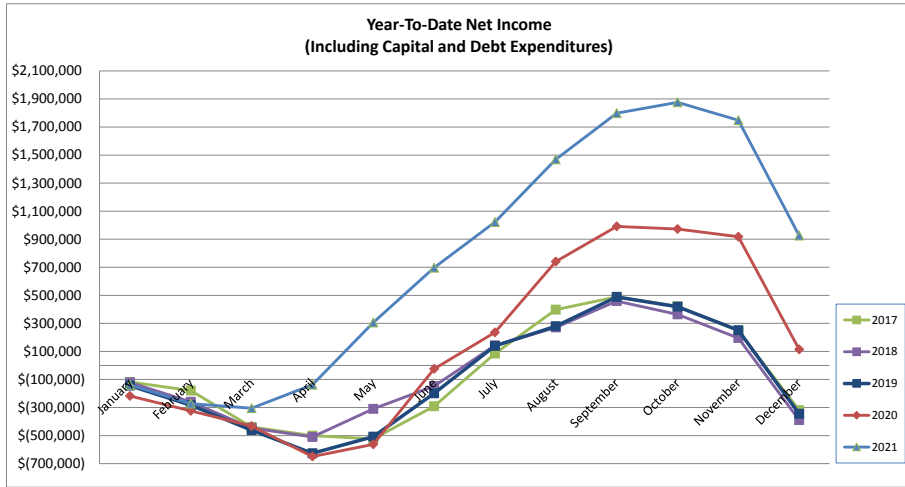
RESERVE 22
STATEMENT OF REVENUES, EXPENSES, AND CHANGES IN NET POSITION
As of December 31, 2021

ORG/ OBJECT	DESCRIPTION	2021 BUDGET	MONTH				YEAR-TO-DATE			
			2021	2020	DIFF	% DIFF	2021	2020	DIFF	% DIFF
5520	RESERVE 22 REVENUES:									
441100	Food	\$ 1,500,000	\$ 99,964	\$ 20,095	\$ 79,869	397%	\$ 1,464,859	\$ 1,048,161	\$ 416,698	40%
441101	Liquor	260,000	20,159	671	19,488	2904%	293,632	207,044	86,588	42%
441102	Beer	485,000	12,355	206	12,149	5901%	475,491	390,163	85,328	22%
441103	Wine	235,000	13,393	72	13,321	18376%	202,751	169,076	33,674	20%
441104	NA Beverages	85,000	1,276	19	1,257	6479%	88,735	80,173	8,562	11%
441106	Room Charges	4,000	-	-	-	0%	6,896	4,852	2,044	42%
441107	Service Charges	160,000	14,433	-	14,433	0%	123,798	42,622	81,177	190%
489000	Miscellaneous Revenue	2,000	42	(108)	150	-139%	8,197	1,597	6,601	413%
	Total Revenues	\$ 2,731,000	\$ 161,623	\$ 20,956	\$ 140,667	671%	\$ 2,664,359	\$ 1,943,688	\$ 720,671	37%
55730	COST OF GOODS SOLD:									
530400	Cost of Goods Sold - Beer	\$ 135,800	\$ 4,497	\$ 982	\$ 3,515	358%	\$ 131,917	\$ 98,496	\$ 33,421	34%
530401	Cost of Goods Sold - Wine	72,850	5,785	14	5,771	42750%	63,055	51,310	11,745	23%
530402	Cost of Goods Sold - Liquor	52,000	5,485	(1)	5,486	-527478%	63,334	49,474	13,860	28%
530405	Cost of Goods Sold - NA Beverages	35,700	5,429	401	5,028	1254%	56,042	40,808	15,234	37%
530420	Cost of Goods Sold - Food	480,000	64,735	11,656	53,079	455%	513,097	355,378	157,719	44%
	Total Cost of Goods Sold	\$ 776,350	\$ 85,931	\$ 13,052	\$ 72,879	558%	\$ 827,445	\$ 595,467	\$ 231,979	39%
	Gross Profit	\$ 1,954,650	\$ 75,692	\$ 7,904	\$ 67,788	858%	\$ 1,836,914	\$ 1,348,222	\$ 488,692	36%
	Gross Profit Percentage	72%	47%	38%			69%	69%		
55730	OTHER OPERATING EXPENSES:									
510100	Salaries - Pensionable	\$ 607,800	\$ 55,156	\$ 39,291	\$ 15,865	40%	\$ 519,464	\$ 519,275	\$ 189	0%
510120	Salaries - Non-Pensionable	460,000	48,529	9,788	38,742	396%	475,306	347,405	127,901	37%
510200	Salaries - Overtime	5,000	1,653	-	1,653	0%	26,630	9,168	17,462	190%
510399	Tips Paid Through Payroll	-	1,925	1,547	377	24%	(3,889)	3,765	(7,654)	-203%
510400	FICA Taxes	115,440	9,521	4,203	5,318	127%	102,131	88,073	14,058	16%
510500	IMRF	53,520	6,189	3,884	2,306	59%	58,229	55,562	2,667	5%
590600	Health Insurance	73,900	7,614	5,574	2,041	37%	70,033	67,932	2,102	3%
52XXXX	Contractual Services	179,246	12,529	13,276	(747)	-6%	160,499	206,299	(45,801)	-22%
53XXXX	Commodities	149,000	24,222	3,860	20,361	527%	150,254	104,242	46,012	44%
	Total Operating Expenses	\$ 1,643,906	\$ 167,338	\$ 81,422	\$ 85,916	106%	\$ 1,558,657	\$ 1,401,721	\$ 156,936	11%
	Operating Income (Loss)	\$ 310,744	\$ (91,646)	\$ (73,518)	\$ (18,128)	25%	\$ 278,257	\$ (53,499)	\$ 331,756	-620%
	Operating Income (Loss) Percentage	11%	-57%	-351%			10%	-3%		

RESERVE 22
STATEMENT OF REVENUES, EXPENSES, AND CHANGES IN NET POSITION
As of December 31, 2021

ORG/ OBJECT	DESCRIPTION	2021 BUDGET	MONTH				YEAR-TO-DATE			
			2021	2020	DIFF	% DIFF	2021	2020	DIFF	% DIFF
KEY METRICS										
			Goal							
Revenue Source:										
Restaurant/Bar		N/A	\$ 82,078	\$ 20,955	\$ 61,123	292%	\$ 1,681,490	\$ 1,457,511	\$ 223,980	15%
Banquets		N/A	78,975	-	78,975	0%	713,543	245,855	467,689	190%
Other		N/A	570	1	569	67699%	269,326	240,323	29,003	12%
Total		\$ 2,731,000	\$ 161,623	\$ 20,956	\$ 140,667	671%	\$ 2,664,359	\$ 1,943,688	\$ 720,671	37%
Reserve 22 Revenues (Last 12 Months)		\$ 2,731,000					\$ 2,664,359	\$ 1,943,688	\$ 720,671	37%
Reserve 22 Expenses (Last 12 Months)		\$ 2,420,256					\$ 2,386,102	\$ 1,997,187	\$ 388,915	19%
# Guest Checks (Restaurant/Bar)		N/A	1,734	386	1,348		43,031	34,690	8,341	
Revenue Per Guest Check		N/A	\$ 47.33	\$ 54.29	\$ (6.95)		\$ 39.08	\$ 42.02	\$ (2.94)	
# Guests (Restaurant/Bar)		N/A	2,928	516	2,412		72,115	59,892	12,223	
Average Guest Spend		N/A	\$ 28.03	\$ 40.61	\$ (12.58)		\$ 23.32	\$ 24.34	\$ (1.02)	
Cost of Goods Sold %		28%	53%	62%	-9%		31%	31%	0%	
Cost of Goods Sold % (By Category):										
Cost of Goods Sold - Beer		28%	36%	477%	-441%		28%	25%	2%	
Cost of Goods Sold - Wine		31%	43%	19%	25%		31%	30%	1%	
Cost of Goods Sold - Liquor		20%	27%	0%	27%		22%	24%	-2%	
Cost of Goods Sold - NA Beverages		42%	425%	2067%	-1642%		63%	51%	12%	
Cost of Goods Sold - Food		32%	65%	58%	7%		35%	34%	1%	
Personnel Expenses as % of Sales		48%	79%	299%	-221%		46%	56%	-10%	
Prime Cost (Cost of Goods Sold + Personnel Expenses) as % of Sales		77%	133%	362%	-229%		78%	87%	-9%	

Village Links / Reserve 22
Dashboard Financial Reports
As of December 31, 2021





**Glen Ellyn Recreation
Commission**
535 Duane Street
Glen Ellyn, IL 60137

Meeting 2/25/2022 7:00 AM
Department: Village Links
Department Head: Jeff Vesevick
Category: Discussion Item
Prepared By: Steve Thompson

**AGENDA ITEM (ID
2022-1957)**

DOC ID: 2022-1957

Trustee Liaison - Steve Thompson

Statement of the Issue:

Analysis:

Budget Impact:

Action Requested:

Attachments: