



Agenda
Village of Glen Ellyn
Recreation Commission
Regular Meeting
Friday, August 28, 2020
7:00 AM
Village Links

Individuals with disabilities who plan to attend the hearing and who require certain accommodations in order to allow them to observe and participate, or who have questions regarding the accessibility of the meeting or facilities, are requested to contact the Village Links at least 24 hours before the meeting.

I. Call To Order

II. Public Comments

III. Approval of Minutes - July 31, 2020

1. Village Links/Reserve 22 - Minutes - July 31, 2020

IV. Standing Reports

A. Manager - Jeff Vesevick

1. Village Links/Reserve 22 - Manager's Report - July 2020

B. Financial - Jeff Vesevick

1. Village Links/Reserve 22 - Financial Statements - July 2020
2. Village Links/Reserve 22 - Cash Reserves
3. Village Links/Reserve 22 - 5-Year Capital Forecast

C. Trustee Liaison - Steve Thompson

V. Old Business

VI. New Business

VII. Next Meeting - September 25, 2020

VIII. Adjournment



Recreation Commission
Village Links/Reserve 22
Glen Ellyn, IL 60137

Meeting: 08/28/20 07:00 AM
Department: Recreation Commission
Department Head: Jeff Vesevick
Category: Minutes
Prepared By: Ann Pedersen

SCHEDULED

AGENDA ITEM (ID # 4602)

DOC ID: 4602

Village Links/Reserve 22 - Minutes - July 31, 2020

Please see the attached Minutes.

ATTACHMENTS:

- MN073120 (PDF)

**RECREATION COMMISSION
MINUTES
JULY 31, 2020**

Board or Commission: Recreation
Meeting: Regular
Quorum: Yes

Called to Order: 7:07A.M.
Adjourned: 8:08A.M.

MEMBER ATTENDANCE:

Tim O'Shea	Chairman	Present
Rebecca Austin	Commissioner	Present
Brian Diver	Commissioner	Present
Glen G. Graham	Commissioner	Excused Absence
Alison Park	Commissioner	Present
Mark W. Reinke	Commissioner	Present
Carol Scott	Commissioner	Present

Also, Present:

Jeff Vesevick	General Manager / Staff Liaison	Present
Steve Thompson	Liaison Trustee	Present
Mark Franz	Village Manager	Excused Absence
Brad Chapple	Food and Beverage Director	Present
Tom Fota	Executive Chef	Excused Absence
Mike Campbell	Golf Professional	Excused Absence
Noel Allen	Director of Golf	Present
Andrew Cross	Golf Course Superintendent	Present

1. CALL TO ORDER

The July 31, 2020 meeting of the Recreation Commission was called to order at 7:07A.M. at the Village Links of Glen Ellyn (via ZOOM); 485 Winchell Way; Glen Ellyn, Illinois by Commissioner Graham.

2. PUBLIC COMMENTS

None.

3. APPROVAL OF MINUTES FROM JUNE 26, 2020 MEETING

MOVE TO APPROVE MINUTES OF MEETING FROM 6/26/20 AS PRESENTED.

RESULT: Motion Unanimously Carried
MOVER: Commissioner Park
SECONDER: Commissioner Diver
AYES: Austin, Driver, O'Shea, Park, Reinke, and Scott
NAYES: None
ABSENT: Graham

Attachment: MN073120 (4602 : Village Links/Reserve 22 - Minutes - July 31, 2020)

4. **STANDING REPORTS**

A. **Manager's Report – General Manager Jeff Vesevick/Food & Beverage Director Chapple**

1. Village Links/Reserve 22 – Manager's Report – June 2020
2. Village Links/Reserve 22 – June History

These items were discussed together.

General Manager Vesevick reported June was a fantastic weather month and carts were only grounded one day and a half. June was a phenomenal month for golf. Many golfers returned to the Village Links during Covid-19. Golfers are now checking-in at the first tee. This check-in process has worked out really well and this may continue when Covid-19 is over. Most golf outings have been canceled and regular tee times are filling in these vacancies. The "Have One on Us" event was canceled this year for the first time since the event started over 40 years ago. Overall, June was a good month and there is hope that this continues for the rest of the year.

Chairman O'Shea asked how July was performing. General Manager Vesevick said July will be the first \$900,000 month and has been just as strong as June. Reserve 22 did a good job on controlling expenses. The single person cart restriction was lifted under the new Covid-19 guidelines. The extra golf cart traffic is placing some wear and tear on the greens. Also, sometimes golfers must wait for a golf cart to be available. Effective August 1, 2020 single rider golf carts will have to pay an \$10 extra rental fee. Director of Golf Allen noted most golf courses in the area are assessing a higher fee for single carts. Commissioner Reinke said he heard rave reviews about the course's condition.

Food and Beverage Director Chapple said overall June 2020 was a smooth month for Reserve 22 and the restaurant has been busier than average. The good weather has helped keep the restaurant busy. Food and Beverage Director Chapple said one of the challenges is banquet business because people are not comfortable yet hosting events. Chairman O'Shea inquired about Reserve 22's plan as we enter into the colder weather. Food and Beverage Director Chapple said he plans on using the banquet rooms to extend dining services and having tables spread out. General Manager Vesevick asked the Recreation Commission if they would be more inclined to eat in an enclosed heated tent during the colder months or to come inside the restaurant. Chairman O'Shea said a tent might work for an Oktoberfest theme. Commissioner Reinke said the tent would work in the fall, but probably not the winter months. Commissioner Park said the heaters should be working if tents are offered.

B. **Financial – General Manager Jeff Vesevick**

1. Village Links/Reserve 22 – Financial Statements – June 2020

General Manager Vesevick noted year-to-date the Links is not in that great of a financial position. However, in June the Links and Reserve 22 put a record \$516,000 in the bank. In previous history, the Links has never put this much in the bank in one (1) month. About \$70,000 worth of expenses will go against this. The Village Links has not tapped into the line-of-credit extended by the Village. The goal is to get to \$1.2 million in cash reserves by the end of October, so the operation can make it through next spring without needing line-of-credit.

Staff is doing an excellent job watching expenditures and not spending unless it is needed, with operating expenses down by 47%. Chairman O'Shea commended General Manager Vesevick and his staff for keeping expenses down during Covid-19.

General Manager Vesevick noted the Village Board recently approved the purchase of two (2) new mowers at a total of cost of \$65,000. General Manager Vesevick expects to still be under the capital budget for 2020. General Manager Vesevick said staff is looking at options to purchase a new mower for the rough greens as part of next year's capital budget. This will be discussed at the next meeting. General Manager Vesevick also noted next year the Links is slated to replace the golf carts. General Manager Vesevick noted if the Links does not purchase new carts, it could end up costing \$50,000 more down the line. Chairman O'Shea inquired how much it will cost to replace the fleet. General Manager Vesevick replied about \$250,000 to \$260,000 to replace the current fleet. General Manager Vesevick explained the trade-in value goes down each year.

General Manager Vesevick noted due to a couple of golf balls hitting the patio, staff ordered netting that will stop most golf balls that come into that portion of the patio.

C. Trustee Liaison – Steve Thompson

Trustee Thompson updated the Recreation Commission on recent Village Board activity.

5. OLD BUSINESS

None.

6. NEW BUSINESS

None.

7. NEXT MEETING FRIDAY, AUGUST 28, 2020

8. ADJOURN

Commissioner Park moved and Commissioner Scott seconded, to adjourn the meeting.
The meeting was adjourned at 8:08AM.

Submitted by Aileen Haslett, Recording Secretary

Reviewed by General Manager Jeff Vesevick



Recreation Commission
Village Links/Reserve 22
Glen Ellyn, IL 60137

Meeting: 08/28/20 07:00 AM
Department: Recreation Commission
Department Head: Jeff Vesevick
Category: Report
Prepared By: Ann Pedersen

SCHEDULED

AGENDA ITEM (ID # 4604)

DOC ID: 4604

Village Links/Reserve 22 - Manager's Report - July 2020

Please see the attached report.

ATTACHMENTS:

- Managers Report082820 (PDF)

Manager's Report for July 2020

Submitted by Jeff Vesevick, General Manager

July weather was Hot and Humid; we had a total of 13 measurable rain events (0.01" or more). Of those 13 days, only 2 events were near 0.5" or greater. Our rainfall total was 2.38", O'Hare was 3.94" which is 0.24" above normal. We were much drier than O'Hare, we lost 5.9" of moisture from the ground through Evapotranspiration and Mother Nature only put back 40%. Our average temperature for the month was 3.1° above normal, the 14th warmest July on record. O'Hare had 10 days at or above 90°, and 15 days with Lows at or above 70° (not good for managing turf). Carts were grounded on the 18-hole course for half a day and 1 day on the 9-hole course. Great for golf and revenue!

High Temperatures in July																				
	2020	2019	2018	2017	2016	2015	2014	2013	2012	2011	2010	2009	2008	2007	2006	2005	2004	2003	2002	2001
100° days									1							1				
90° days	5	8	2		1	2		4	15	10	4			3	7	6		5	14	12
80° days	23	16	20	20	20	18		14	15	20	25	12	26	21	18	19	21	20	13	11
70° days	3	7	8	10	8	8		9		1	2	15	5	7	6	5	9	6	4	8
60° days			1	1	1	3		4				4					1			
50° days																				
40° days																				
30° days																				
Rain	2.4"	5.5"	1.7"	4.4"	6.4"	2.5"	2.2"	2.4"	4.0"	5.8"	9.2"	1.9"	4.0"	3.4"	2.0"	2.0"	2.0"	5.7"	2.3"	3.2"

GOLF

Rounds played were up 18% for the month, and are down 1% for the year.

Greens Fees were up 18% for the month, and are up 3% for the year.

Motor Cart rentals were up 13% for the month, and are down 12% for the year.

Driving Range was up 28% for the month, and is down 19% for the year.

Golf Shop merchandise sales were up 10% for the month, and are down 21% for the year.

Total Golf revenues were up 17% for the month, and are down 5% for the year.

Golf Revenue July											
	2010	2011	2012	2013	2014	2015	2016	2017	2018	2019	2020
Rounds	11,541	12,119	11,515	11,648	12,879	13,243	11,835	12,191	11,933	12,169	14,378
Green Fees	284,613	302,685	289,643	290,661	315,980	327,770	309,969	317,849	319,389	329,955	389,333
Driving Range	35,398	37,297	38,871	15,027	47,693	55,416	41,188	47,538	50,378	49,505	63,411
Pro Shop	22,778	28,278	21,284	17,344	23,085	26,178	21,903	26,049	24,517	23,907	26,276
Carts	65,547	74,519	79,842	78,726	83,735	88,075	82,628	89,841	94,449	101,459	114,592
Resident Cards	1,833	1,947	1,460	1,940	2,570	2,470	2,500	2,000	2,900	1,990	2,690
Miscellaneous	18,698	38,315	9,880	8,876	8,488	13,412	10,126	10,842	9,819	14,845	13,655
Total Revenue	429,110	473,066	440,949	412,534	481,551	539,131	468,315	494,119	501,452	521,660	611,000
<i>Golf Revenues in July were the highest in the past 10 years</i>											

Both the 9-hole and 18-hole golf courses, as well as the driving range, remain busy, as golfers are happy to engage in a safe outdoor recreational activity. The golf staff also has provided a safe way to check in at the first tee, with no touch transactions for those who do not wish to enter the Golf Shop. Those who do enter are required to don a face covering.

The Golf Staff made a decision to require an upcharge for those wishing to rent single rider carts. The exclusion of cart sharing was lifted by the state, recommending players cover their faces while in the cart. Golfers continued to rent singly, leaving golfers later in the day with no available carts.

The Village Links Golf App, provided by Gallus Golf, now has over 3,000 subscribers. Golfers can take advantage of many convenient features, including no touch check in, driving range and golf course GPS, and scoring. The app also allows us to capture information from new players for marketing.

The absence of golf outings in July has not seemed to hurt golf revenues, as numbers posted were the highest in the past 10 years. The restriction to after golf gatherings has prompted many groups to cancel, or postpone their events.

The Golf Professional Staff has resumed Junior Golf programming, introducing innovative ways to keep junior patrons safe and engaged. Interest in the camps remains high.

GROUNDS

1. Litter was removed from the parkways 3 times.
2. Driving range tee was foliar fertilized and growth regulated once.
3. All close mowed playing surfaces received multiple plant protectant treatments.
4. We have continued to refine our mowing patterns and methods of operations.
5. Received Board Approval and ordered 2 new fairway units, expected arrival is mid to late September.
6. 18- & 9-Hole greens were sand top dressed and vented with bayonet tines once (Process of encouraging air and gas exchange for the roots).
7. Reset the fence posts along 4-fairway on the 9-Hole.
8. We made 5 irrigation repairs.

MECHANICAL & BUILDING MAINTENANCE

1. 16 pieces of equipment were repaired and/or serviced.
2. 40 cutting units were sharpened.
3. Garage Door springs replaced on one maintenance overhead door.
4. All air conditioning units on property were cleaned and inspected.
5. Halfway house grill replaced and plumbed to use natural gas, eliminating the inconvenience and expense of running out to buy propane.
6. 3 pieces of equipment sent offsite for dealer repairs.

HORTICULTURE/CONSERVATION

1. Continue weed removal and bed clean-up.
2. Produce being delivered to Kitchen as available.
3. Public works has taken over the mowing and maintaining of the Police Station, allowing us to focus more energy to the golf course.

RESERVE 22

Outdoor dining continues to rule the roost during the pandemic. While the indoor dining room and bar remain available, patrons overwhelmingly choose our TOP 10 patio. With the expanded seating outdoors, and the nice weather, the restaurant and bar is up 7% from a year ago, which was also a good month. Year-to-date numbers are down, due to the late opening.

The absence of banquets has hurt overall revenue and profitability, as Reserve 22 is down 34% from a year ago. The market for smaller events (50 or less), particularly amid the pandemic, has been difficult to navigate. Events are slowly and cautiously returning, but at much smaller volume of guests.

Reserve 22 - JULY				Year to Date		
	2019	2020	+/-	2019	2020	+/-
Restaurant & Bar	229,608	245,617	7.0%	959,627	733,992	-23.5%
Banquets	71,981	10,708	-85.1%	387,208	120,547	-68.9%
from Outings	17,851	0	-100.0%	84,393	0	-100.0%
Beverage Cart	15,766	21,671	37.5%	40,571	38,830	-4.3%
Halfway House	19,801	21,728	9.7%	56,427	51,839	-8.1%
Other	7,476	7,678		13,947	15,762	
Total Reserve 22	344,633	307,401	-10.8%	1,457,780	960,970	-34.1%



Recreation Commission
Village Links/Reserve 22
Glen Ellyn, IL 60137

Meeting: 08/28/20 07:00 AM
Department: Recreation Commission
Department Head: Jeff Vesevick
Category: Report
Prepared By: Ann Pedersen

SCHEDULED

AGENDA ITEM (ID # 4603)

DOC ID: 4603

Village Links/Reserve 22 - Financial Statements - July 2020

Please see the attached financial statements.

ATTACHMENTS:

- Village Links - Financial Statements - July 2020 (PDF)

VILLAGE LINKS / RESERVE 22
STATEMENT OF REVENUES, EXPENSES, AND CHANGES IN NET POSITION
As of July 31, 2020

ORG	DESCRIPTION	2020 BUDGET	MONTH				YEAR-TO-DATE			
			2020	2019	DIFF	% DIFF	2020	2019	DIFF	% DIFF
REVENUES:										
5500	Village Links Revenues	\$ 2,997,700	\$ 610,022	\$ 522,815	\$ 87,207	17%	\$ 1,491,416	\$ 1,567,684	\$ (76,268)	-5%
5520	Reserve 22 Revenues	2,733,000	308,868	355,290	(46,421)	-13%	978,560	1,515,897	(537,337)	-35%
Total Revenues		\$ 5,730,700	\$ 918,890	\$ 878,104	\$ 40,786	5%	\$ 2,469,975	\$ 3,083,581	\$ (613,606)	-20%
EXPENDITURES:										
55700	Administration	\$ 457,977	\$ 42,788	\$ 31,723	\$ 11,064	35%	\$ 263,361	\$ 240,469	\$ 22,892	10%
55710	Golf Course Maintenance	820,822	121,136	64,368	56,768	88%	459,585	445,404	14,182	3%
55720	Golf Services	725,176	105,878	90,854	15,024	17%	335,652	413,902	(78,250)	-19%
55730	Reserve 22	2,452,699	334,114	277,593	56,521	20%	938,190	1,345,498	(407,309)	-30%
55740	Stormwater Management	28,823	401	3,688	(3,287)	-89%	2,572	8,640	(6,068)	-70%
55750	Pro Shop Merchandise	157,234	22,182	17,421	4,760	27%	59,004	78,861	(19,857)	-25%
55780	Motorized Carts	43,448	11,490	7,127	4,363	61%	14,635	16,749	(2,114)	-13%
557X5	Mechanical Maintenance	184,873	19,392	9,841	9,551	97%	89,135	111,607	(22,472)	-20%
Total Operating Expenses		\$ 4,871,052	\$ 657,380	\$ 502,616	\$ 154,764	31%	\$ 2,162,133	\$ 2,661,129	\$ (498,996)	-19%
Operating Income		\$ 859,648	\$ 261,510	\$ 375,488	\$ (113,978)	-30%	\$ 307,842	\$ 422,452	\$ (114,610)	-27%
Debt Service		657,696	-	-	-	0%	51,348	59,035	(7,688)	-13%
Capital Expenditures		192,000	-	36,426	(36,426)	-100%	20,525	223,914	(203,389)	-91%
CHANGE IN NET POSITION		\$ 9,952	\$ 261,510	\$ 339,062	\$ (77,552)	-23%	\$ 235,970	\$ 139,503	\$ 96,467	69%

KEY METRICS

	<u>Goal</u>							
Personnel Expenses as % of Sales	48%	41%	30%	11%	55%	46%	9%	
Cash Balance (End of Month, in \$000's)	\$ 1,218	\$ 891	\$ 1,107	\$ (216)				

VILLAGE LINKS
STATEMENT OF REVENUES, EXPENSES, AND CHANGES IN NET POSITION
GOLF
(Including Administration, Grounds, & Mechanical Maintenance)
As of July 31, 2020

ORG/ OBJECT	DESCRIPTION	2020 BUDGET	MONTH				YEAR-TO-DATE			
			2020	2019	DIFF	% DIFF	2020	2019	DIFF	% DIFF
5500	VILLAGE LINKS REVENUES:									
440550	Green Fees	\$ 1,850,000	\$ 389,333	\$ 330,015	\$ 59,318	18%	\$ 974,516	\$ 943,652	\$ 30,864	3%
440554	Pro Shop - Sales	180,000	26,276	23,907	2,369	10%	67,924	86,450	(18,526)	-21%
440555	Motor Carts	525,000	114,592	101,399	13,193	13%	220,140	249,604	(29,464)	-12%
440556	Driving Range	285,000	63,411	49,505	13,907	28%	132,342	164,275	(31,933)	-19%
440557	Resident Cards	32,000	2,690	1,990	700	35%	29,750	29,950	(200)	-1%
460100	Investment Income	13,200	2	645	(643)	-100%	2,342	7,054	(4,712)	-67%
489000	Miscellaneous Revenue	112,500	14,141	15,207	(1,066)	-7%	65,042	86,754	(21,712)	-25%
489100	Miscellaneous - Over/Short	-	(422)	147	(569)	-387%	(640)	(55)	(585)	1064%
	Total Revenues	\$ 2,997,700	\$ 610,022	\$ 522,815	\$ 87,207	17%	\$ 1,491,416	\$ 1,567,684	\$ (76,268)	-5%
	COST OF GOODS SOLD:									
520945	Cost of Goods Sold - Pro Shop	\$ 126,000	\$ 18,338	\$ 15,029	\$ 3,308	22%	\$ 41,054	\$ 62,706	\$ (21,652)	-35%
	Total Cost of Goods Sold	\$ 126,000	\$ 18,338	\$ 15,029	\$ 3,308	22%	\$ 41,054	\$ 62,706	\$ (21,652)	-35%
	Gross Profit	\$ 2,871,700	\$ 591,684	\$ 507,785	\$ 83,899	17%	\$ 1,450,362	\$ 1,504,978	\$ (54,616)	-4%
	OTHER OPERATING EXPENSES:									
510100	Salaries - Pensionable	\$ 898,265	\$ 110,790	\$ 70,067	\$ 40,722	58%	\$ 520,981	\$ 441,130	\$ 79,851	18%
510120	Salaries - Non-Pensionable	168,200	47,552	40,571	6,981	17%	81,414	116,057	(34,643)	-30%
510200	Salaries - Overtime	4,500	898	552	346	63%	1,598	3,061	(1,464)	-48%
510400	FICA Taxes	81,928	11,835	8,352	3,483	42%	44,764	42,097	2,666	6%
510500	IMRF	81,653	9,740	4,856	4,885	101%	45,598	30,747	14,851	48%
590600	Health Insurance	132,375	15,533	9,971	5,562	56%	81,165	61,887	19,278	31%
52XXXX	Contractual Services	630,932	71,625	52,677	18,948	36%	285,458	359,864	(74,406)	-21%
53XXXX	Commodities	294,500	36,956	22,948	14,008	61%	121,912	198,081	(76,170)	-38%
	Total Operating Expenses	\$ 2,292,353	\$ 304,929	\$ 209,994	\$ 94,935	45%	\$ 1,182,890	\$ 1,252,925	\$ (70,035)	-6%
	Operating Income	\$ 579,347	\$ 286,755	\$ 297,792	\$ (11,036)	-4%	\$ 267,472	\$ 252,053	\$ 15,419	6%
	Operating Income Percentage	19%	47%	57%			18%	16%		

KEY METRICS

	<u>Goal</u>								
Rounds Played	70,000	14,378	12,169	2,209	34,986	35,358	(372)		
Revenue Per Round	\$ 42.82	\$ 42.43	\$ 42.96	\$ (0.54)	\$ 42.63	\$ 44.34	(1.71)		
Resident Cards Sold	N/A	146	104	42	2,418	2,395	23		
Cost of Goods Sold % - Pro Shop	70%	70%	63%	7%	60%	73%	-12%		
Personnel Expenses as % of Sales	46%	32%	26%	6%	52%	44%	8%		

VILLAGE LINKS
STATEMENT OF REVENUES, EXPENSES, AND CHANGES IN NET POSITION
GOLF
(Including Administration, Grounds, & Mechanical Maintenance)
As of July 31, 2020

ORG/ OBJECT	DESCRIPTION	2020 BUDGET	MONTH				YEAR-TO-DATE			
			2020	2019	DIFF	% DIFF	2020	2019	DIFF	% DIFF
<u>MISCELLANEOUS REVENUE</u>										
Miscellaneous Revenue includes the following items, which don't fit into any of the major revenue categories:										
Handicaps			\$ 200	\$ 1,600	\$ (1,400)		\$ 15,560	\$ 37,335	\$ (21,775)	
Hand Cart Rentals			3,883	3,512	371		10,027	14,464	(4,437)	
Adult & Junior Golf Lessons			9,315	6,824	2,491		34,977	22,021	12,956	
Golf Club Rentals			200	930	(730)		230	2,180	(1,950)	
Golf Club Repairs			32	391	(359)		226	2,739	(2,513)	
Locker Rentals			-	-	-		2,880	3,200	(320)	
Illinois Sales Tax (1.75%)			443	511	(68)		1,048	1,707	(659)	
Glen Ellyn Food & Beverage Tax (1%)			43	(9)	52		59	30	29	
Memorial Tree Donation			-	-	-		-	500	(500)	
FootGolf Ball Rentals			20	25	(5)		45	105	(60)	
ATM Machine Commission			5	27	(23)		27	73	(46)	
Miscellaneous			-	1,395	(1,395)		(38)	2,400	(2,438)	
Total		\$ 112,500	\$ 14,141	\$ 15,207	\$ (1,066)		\$ 65,042	\$ 86,754	\$ (21,712)	

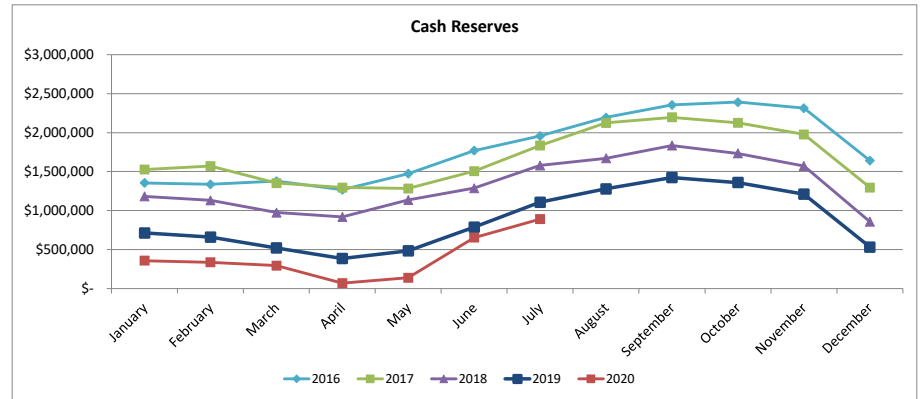
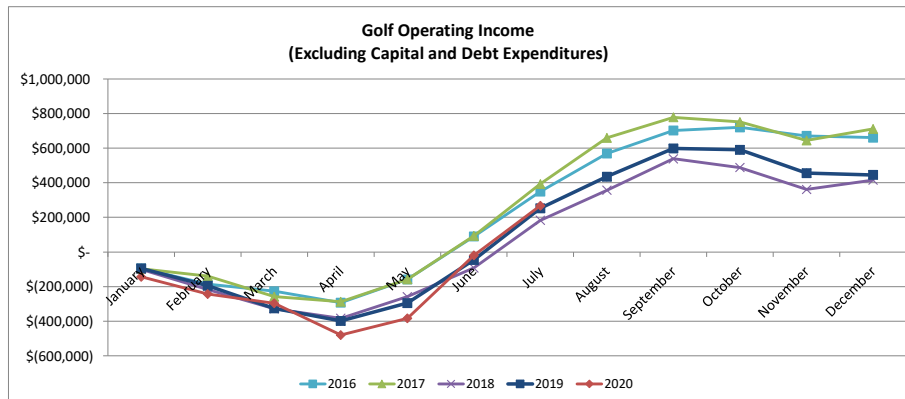
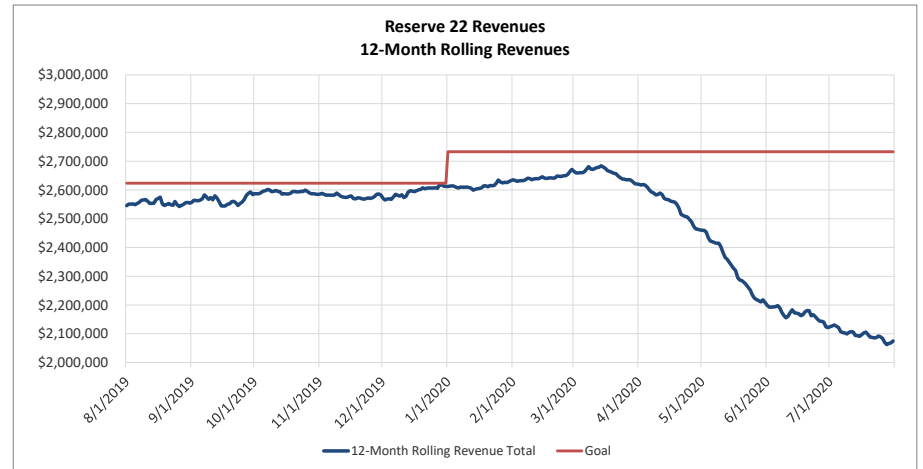
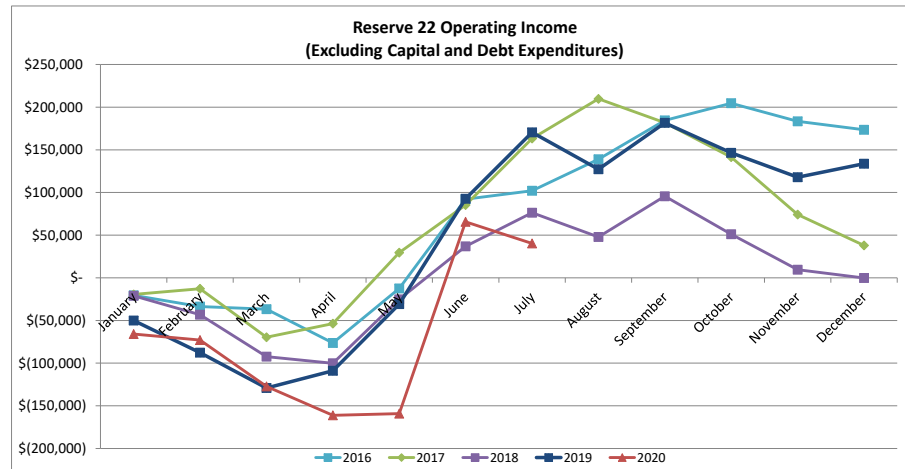
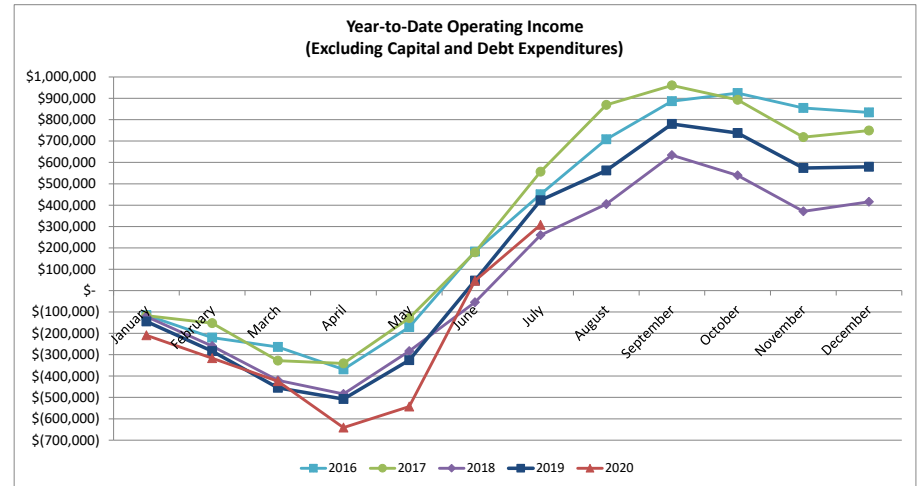
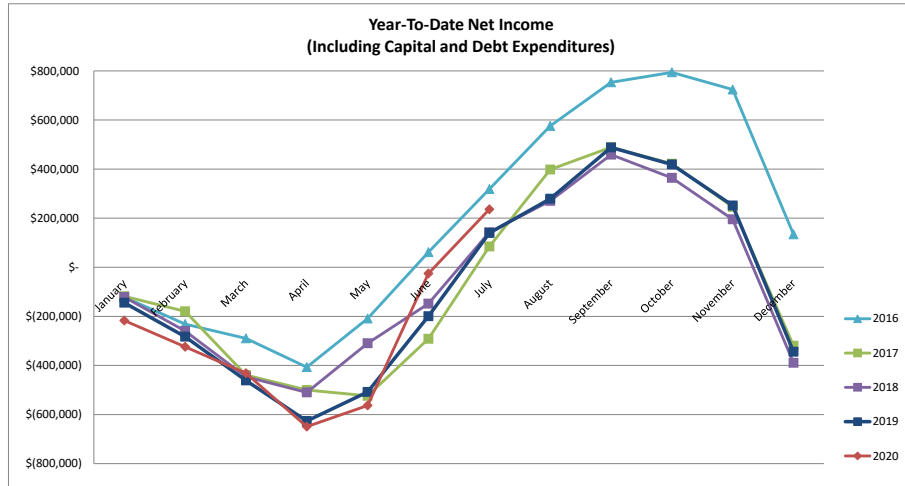
RESERVE 22
STATEMENT OF REVENUES, EXPENSES, AND CHANGES IN NET POSITION
As of July 31, 2020

ORG/ OBJECT	DESCRIPTION	2020 BUDGET	MONTH				YEAR-TO-DATE			
			2020	2019	DIFF	% DIFF	2020	2019	DIFF	% DIFF
5520	RESERVE 22 REVENUES:									
441100	Food	\$ 1,500,000	\$ 153,230	\$ 187,159	\$ (33,930)	-18%	\$ 538,273	\$ 843,678	\$ (305,405)	-36%
441101	Liquor	260,000	34,093	35,281	(1,188)	-3%	97,753	136,779	(39,026)	-29%
441102	Beer	485,000	74,413	71,181	3,232	5%	185,261	283,976	(98,714)	-35%
441103	Wine	235,000	25,947	27,561	(1,613)	-6%	88,195	124,762	(36,567)	-29%
441104	NA Beverages	85,000	18,889	16,193	2,696	17%	41,517	45,956	(4,438)	-10%
441106	Room Charges	4,000	-	2,100	(2,100)	-100%	1,950	3,600	(1,650)	-46%
441107	Service Charges	160,000	2,296	14,012	(11,716)	-84%	23,959	73,603	(49,644)	-67%
489000	Miscellaneous Revenue	4,000	-	1,802	(1,802)	-100%	1,651	3,544	(1,893)	-53%
	Total Revenues	\$ 2,733,000	\$ 308,868	\$ 355,290	\$ (46,421)	-13%	\$ 978,560	\$ 1,515,897	\$ (537,337)	-35%
55730	COST OF GOODS SOLD:									
530400	Cost of Goods Sold - Beer	\$ 121,250	\$ 20,117	\$ 16,235	\$ 3,882	24%	\$ 36,102	\$ 60,863	\$ (24,761)	-41%
530401	Cost of Goods Sold - Wine	68,150	5,993	8,423	(2,430)	-29%	17,090	32,235	(15,146)	-47%
530402	Cost of Goods Sold - Liquor	46,800	5,521	8,176	(2,655)	-32%	8,750	26,359	(17,610)	-67%
530405	Cost of Goods Sold - NA Beverages	28,050	11,285	9,687	1,598	16%	15,777	27,676	(11,899)	-43%
530420	Cost of Goods Sold - Food	495,000	75,947	64,211	11,736	18%	151,784	286,843	(135,059)	-47%
	Total Cost of Goods Sold	\$ 759,250	\$ 118,863	\$ 106,732	\$ 12,131	11%	\$ 229,503	\$ 433,976	\$ (204,474)	-47%
	Gross Profit	\$ 1,973,750	\$ 190,005	\$ 248,558	\$ (58,553)	-24%	\$ 749,057	\$ 1,081,921	\$ (332,864)	-31%
	Gross Profit Percentage	72%	62%	70%			77%	71%		
55730	OTHER OPERATING EXPENSES:									
510100	Salaries - Pensionable	\$ 640,000	\$ 68,622	\$ 54,042	\$ 14,580	27%	\$ 308,991	\$ 345,370	\$ (36,379)	-11%
510120	Salaries - Non-Pensionable	465,000	75,692	52,956	22,736	43%	155,609	227,764	(72,155)	-32%
510200	Salaries - Overtime	5,000	1,989	1,828	160	9%	4,495	7,975	(3,480)	-44%
510399	Tips Paid Through Payroll	-	4,782	(786)	5,567	-709%	(2,799)	559	(3,358)	-601%
510400	FICA Taxes	115,440	16,326	11,024	5,302	48%	45,534	55,493	(9,959)	-18%
510500	IMRF	58,176	8,030	4,319	3,711	86%	32,155	27,497	4,657	17%
590600	Health Insurance	86,200	8,360	6,033	2,328	39%	40,064	46,305	(6,241)	-13%
52XXXX	Contractual Services	178,883	17,121	20,860	(3,739)	-18%	71,943	105,792	(33,849)	-32%
53XXXX	Commodities	144,750	14,329	20,585	(6,256)	-30%	52,695	94,768	(42,072)	-44%
	Total Operating Expenses	\$ 1,693,449	\$ 215,251	\$ 170,861	\$ 44,389	26%	\$ 708,687	\$ 911,522	\$ (202,835)	-22%
	Operating Income (Loss)	\$ 280,301	\$ (25,246)	\$ 77,696	\$ (102,942)	-132%	\$ 40,370	\$ 170,399	\$ (130,029)	-76%
	Operating Income (Loss) Percentage	10%	-8%	22%			4%	11%		

RESERVE 22
STATEMENT OF REVENUES, EXPENSES, AND CHANGES IN NET POSITION
As of July 31, 2020

ORG/ OBJECT	DESCRIPTION	2020 BUDGET	MONTH				YEAR-TO-DATE			
			2020	2019	DIFF	% DIFF	2020	2019	DIFF	% DIFF
KEY METRICS										
		Goal								
Revenue Source:										
Restaurant/Bar	N/A		\$ 245,429	\$ 229,503	\$ 15,926	7%	\$ 733,427	\$ 959,279	\$ (225,852)	-24%
Banquets	N/A		12,249	82,638	(70,389)	-85%	138,207	445,325	(307,119)	-69%
Other	N/A		51,191	43,149	8,041	19%	106,926	111,293	(4,367)	-4%
Total	\$ 2,733,000		\$ 308,868	\$ 355,290	\$ (46,421)	-13%	\$ 978,560	\$ 1,515,897	\$ (537,337)	-35%
Reserve 22 Revenues (Last 12 Months)	\$ 2,733,000						\$ 2,075,151	\$ 2,542,199	\$ (467,048)	-18%
Reserve 22 Expenses (Last 12 Months)	\$ 2,452,699						\$ 2,071,411	\$ 2,448,285	\$ (376,874)	-15%
# Guest Checks (Restaurant/Bar)	N/A		5,758	6,735	(977)		17,654	28,880	(11,226)	
Revenue Per Guest Check	N/A		\$ 42.62	\$ 34.08	\$ 8.55		\$ 41.54	\$ 33.22	\$ 8.33	
# Guests (Restaurant/Bar)	N/A		10,520	11,747	(1,227)		30,760	49,626	(18,866)	
Average Guest Spend	N/A		\$ 23.33	\$ 19.54	\$ 3.79		\$ 23.84	\$ 19.33	\$ 4.51	
Cost of Goods Sold %	28%		38%	30%	8%		23%	29%	-5%	
Cost of Goods Sold % (By Category):										
Cost of Goods Sold - Beer	25%		27%	23%	4%		19%	21%	-2%	
Cost of Goods Sold - Wine	29%		23%	31%	-7%		19%	26%	-6%	
Cost of Goods Sold - Liquor	18%		16%	23%	-7%		9%	19%	-10%	
Cost of Goods Sold - NA Beverages	33%		60%	60%	0%		38%	60%	-22%	
Cost of Goods Sold - Food	33%		50%	34%	15%		28%	34%	-6%	
Personnel Expenses as % of Sales	50%		57%	37%	21%		60%	47%	13%	
Prime Cost (Cost of Goods Sold + Personnel Expenses) as % of Sales	78%		96%	67%	30%		83%	75%	8%	

**Village Links / Reserve 22
Dashboard Financial Report
As of July 31, 2020**





Recreation Commission
Village Links/Reserve 22
Glen Ellyn, IL 60137

Meeting: 08/28/20 07:00 AM
Department: Recreation Commission
Department Head: Jeff Vesevick
Category: Report
Prepared By: Ann Pedersen

SCHEDULED

AGENDA ITEM (ID # 4605)

DOC ID: 4605

Village Links/Reserve 22 - Cash Reserves

Please see the attached report.

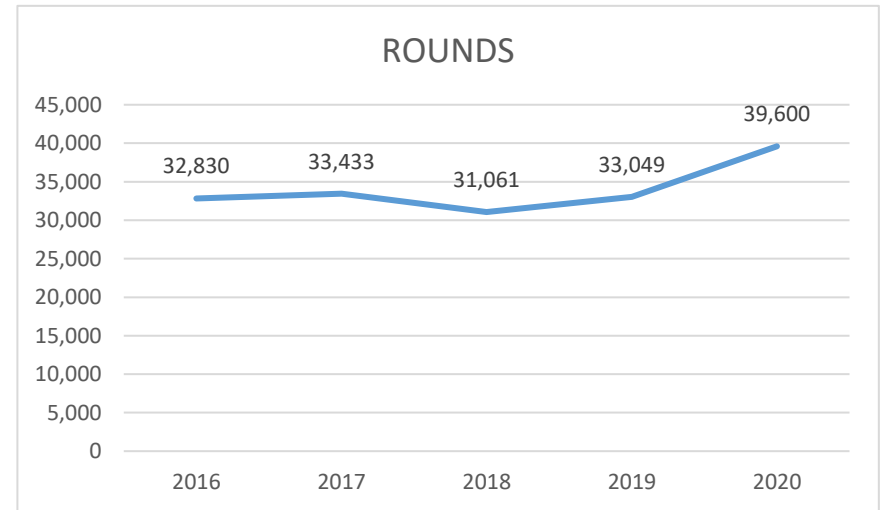
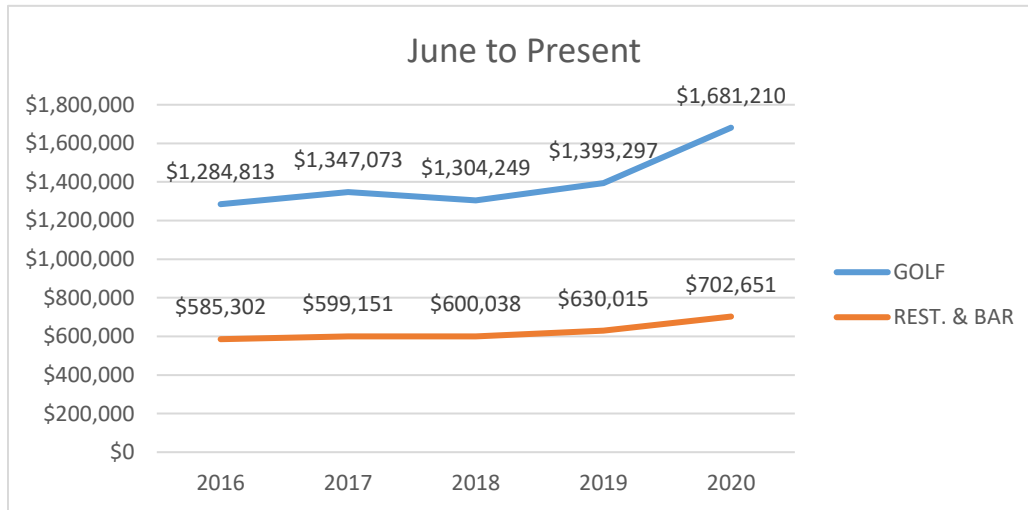
ATTACHMENTS:

- COHScenarios (PDF)

VILLAGE LINKS/RESERVE 22
CASH RESERVES ESTIMATE BASED ON 7 YEAR HISTORY

	2020 <u>JULY</u>	2020 <u>AUG</u>	2020 <u>SEPT</u>	2020 <u>OCT</u>	2020 <u>NOV</u>	2020 <u>DEC</u>	2021 <u>JAN</u>	2021 <u>FEB</u>	2021 <u>MAR</u>	2021 <u>APR</u>	2021 <u>MAY</u>	2021 <u>JUNE</u>
Avg	891,182	1,155,391	1,327,300	1,277,643	1,156,590	473,499	349,228	322,791	305,168	245,709	361,352	600,577
Best	891,182	1,243,182	1,482,182	1,518,182	1,476,182	813,182	713,175	755,095	617,014	684,014	900,245	1,416,245
Worst	891,182	1,068,182	1,206,182	1,104,546	944,348	228,568	55,752	(7,248)	(225,049)	(450,049)	(461,049)	(431,049)

	2021 <u>JULY</u>	2021 <u>AUG</u>	2021 <u>SEPT</u>	2021 <u>OCT</u>	2021 <u>NOV</u>	2021 <u>DEC</u>	2022 <u>JAN</u>	2022 <u>FEB</u>	2022 <u>MAR</u>	2022 <u>APR</u>
Avg	718,029	982,238	1,154,148	1,104,490	983,438	300,347	176,075	149,639	132,015	72,556
Best	1,563,773	1,915,773	2,154,773	2,190,773	2,148,773	1,485,773	1,385,765	1,427,686	1,289,605	1,356,605
Worst	(425,049)	(248,049)	(110,049)	(211,685)	(371,883)	(1,087,663)	(1,260,479)	(1,323,479)	(1,541,280)	(1,766,280)





Recreation Commission
Village Links/Reserve 22
Glen Ellyn, IL 60137

Meeting: 08/28/20 07:00 AM
Department: Recreation Commission
Department Head: Jeff Vesevick
Category: Report
Prepared By: Ann Pedersen

SCHEDULED

AGENDA ITEM (ID # 4606)

DOC ID: 4606

Village Links/Reserve 22 - 5-Year Capital Forecast

Please see the attached report.

ATTACHMENTS:

- Capital 5 year (PDF)

QTY	DESCRIPTION	2020	2020	2021	2022	2023	2024	2025	TOTAL
		ACTUALS	EST. ACTUALS	BUDGET	FORECAST	FORECAST	FORECAST	FORECAST	FIVE-YEAR FORECAST
	WISH LIST								
	Pavillion		500,000						
	30x120 Tent		24,000						
	Kitchen Expansion		500,000						
	TOTAL		<u>1,024,000</u>						