



Agenda
Village of Glen Ellyn
Recreation Commission Meeting
Friday, July 30, 2021
7:00 AM
Village Links/Reserve 22

Visitors are welcome to attend all Recreation Commission meetings.

- A. Call To Order**
- B. Public Comments**
- C. Approval of Minutes**
 - 1) Minutes - 6/25/2021
- D. Standing Reports**
 - 1) Manager - Jeff Vesevick
 - 2) Reserve 22 - Brad Chapple
 - 3) Financial - Jeff Vesevick
 - 4) Trustee Liaison - Steve Thompson
- E. Old Business**
- F. New Business**
- G. Next Meeting - 8/27/2021**
- H. Adjournment**

**RECREATION COMMISSION
MINUTES
JUNE 25, 2021**

Board or Commission: Recreation
Meeting: Regular
Quorum: Yes

Called to Order: 7:02A.M.
Adjourned: 8:00A.M.

MEMBER ATTENDANCE:

Mark Reinke	Chairman	Present
Rebecca Austin	Commissioner	Present
Glen G. Graham	Commissioner	Present
Carol Scott	Commissioner	Present
Patrick Hohe	Student Commissioner	Excused Absence

Also, Present:

Jeff Vesevick	General Manager / Staff Liaison	Present
Steve Thompson	Liaison Trustee	Present
Mark Franz	Village Manager	Excused Absence
Brad Chapple	Food and Beverage Director	Excused Absence
Tom Fota	Executive Chef	Excused Absence
Mike Campbell	Golf Professional	Excused Absence
Noel Allen	Director of Golf	Present
Andrew Cross	Golf Course Superintendent	Present

A. CALL TO ORDER

The June 25, 2021 meeting of the Recreation Commission was called to order at 7:02A.M. at the Village Links of Glen Ellyn; 485 Winchell Way; Glen Ellyn, Illinois by Chairman Reinke.

B. PUBLIC COMMENTS

None.

C. APPROVAL OF MINUTES FROM MAY 28, 2021 MEETING

1. MOVE TO APPROVE MINUTES OF MEETING FROM 5/28/21 AS PRESENTED.

RESULT: Motion Unanimously Carried
MOVER: Commissioner Scott
SECONDER: Commissioner Graham
AYES: Austin, Graham, Reinke, and Scott
NAYES: None
ABSENT: None

D. STANDING REPORTS

1. Manager – Jeff Vesevick

General Manager Vesevick said May was another a great month for the Village Links and Reserve 22. About three (3) inches of rain fell during the month of May. Director of Golf Allen has been busy working on outings. Golf leagues have started. A new format was used for The Have-One-On-Us event held on June 5, 2021. Golf revenues were over \$500,000 for May 2021, which is the first-time monthly revenues were this high. Chairman Reinke inquired what is driving the increase in revenues. Director of Golf Allen replied VIP play is the most noticeable increase for the year, while resident and non-resident play is similar to prior years. Residents comprise about 30% of total revenues. Chairman Reinke asked if there has been any push-back on the 2021 fee increase. Director of Golf Allen responded not too much and added there have been a couple of reviews regarding the fees. Commissioner Scott noted the senior rates have made a difference.

Chairman Reinke asked when the new golf carts will be delivered. General Manager Vesevick responded the new golf carts will most likely not be received until next year, due to labor shortages experienced by the golf cart manufacturer. However, the golf cart vendor honored the current pricing for the 2022 model. Commissioner Graham asked about GPS capability on the new carts. Director of Golf Allen replied the existing monitors will be transferred to the new carts.

Golf Course Superintendent Cross noted the course accessories such as the water fountains have been installed. Staff secured three (3) landscaping quotes and selected Acres Group. In July, Acres Group will assist in maintaining the grounds with a focus on the landscape beds. Chairman Reinke inquired about the cost of this service. Golf Course Superintendent Cross replied this service is estimated to cost about \$29,000. General Manager Vesevick noted this amount would have been paid to staff anyway. Trustee Thompson asked if this is a good strategy going forward. Golf Course Superintendent Cross responded he thinks it is and he will continue to evaluate this service. General Manager Vesevick said the course is in great shape. Chairman Reinke has heard nothing but good comments about the greens and also heard some positive feedback regarding divot repairs.

General Manager Vesevick noted Reserve 22 is doing really well and COVID restrictions were lifted on May 14, 2021. This change has expanded the number of guests allowed for banquets, which increased revenues.

2. Reserve 22 – Brad Chapple

None.

3. Financial - General Manager Jeff Vesevick

General Manager Vesevick said last year revenues were \$700,000 compared to \$1.7 million for this year. Revenues for 2019 were \$1.3 million, so still almost a \$400,000 increase. The cash reserve goal is to have roughly 25% of annual expenses sitting in cash reserves. This year some of the Village Links debt service will be rolling-off. At the end of May 2021, the Village Links had \$1.2 million sitting in cash reserves.

4. Trustee Liaison – Steve Thompson

Trustee Thompson updated the Recreation Commission on the recent activities of the Village Board.

E. OLD BUSINESS

Chairman Reinke asked the Capital Improvement Plan status be a permanent agenda item under Old Business going forward. General Manager Vesevick said at the last meeting the Recreation Commission concurred to prioritize golf course improvements first. Staff will obtain pricing for the improvements and then compile a list, which takes into consideration the cash reserve levels. Staff will continue to work on this.

F. NEW BUSINESS

Commissioner Graham asked if the Links has turned down any golf outings. Director of Golf Allen replied he has not turned down any outings that have been booked in the past. Director of Golf Allen noted there has not been as many requests for golf outings since COVID. Trustee Thompson said he attended the Glen Ellyn Chamber outing and it was the best outing he has attended. Director of Golf Allen noted he will continue to manage golf outings so that regular play is not discouraged. Commissioner Graham suggested better bathroom signage. General Manager Vesevick indicated staff definitely has this on the radar. Chairman Reinke noted the Recreation Commission is looking to fill two (2) spots and he hopes for a full Commission by the next meeting.

G. NEXT MEETING – July 30, 2021.

H. ADJOURNMENT

Commissioner Austin moved and Commissioner Graham seconded, to adjourn the meeting. The meeting was adjourned at 8:00A.M.

Submitted by Aileen Haslett, Recording Secretary

Reviewed by General Manager Jeff Vesevick



**Glen Ellyn Recreation
Commission**
535 Duane Street
Glen Ellyn, IL 60137

Meeting 7/30/2021 7:00 AM
Department: Village Links
Department Head: Jeff Vesevick
Category: Report
Prepared By: Jeff Vesevick

**AGENDA ITEM (ID # 2021-
1284)**

DOC ID: 2021-1284

Manager - Jeff Vesevick

Statement of the Issue:

Analysis:

Budget Impact:

Action Requested:

Attachments:

1. Managers Report073021

Manager's Report for June 2021

Submitted by Jeff Vesevick, General Manager

June was very warm, almost 4°F above normal which is tied for the 4th warmest June on record. We are out of the drought due to the 4.75" of rain received. Carts were grounded for 4 days (87% availability). Golfers continued to support the game in high numbers, taking most of the available tee times. The patio was also a very popular spot in June, as the weather patterns graciously accommodated outdoor activity.

High Temperatures In June																	
	2021	2020	2019	2018	2017	2016	2015	2014	2013	2012	2011	2010	2009	2008	2007	2006	2005
90° days	2	3	1	5	2	2	1	1		9	4		4	1	7	1	8
80° days	17	15	9	9	13	15	9	19	12	12	11	17	9	16	9	14	13
70° days	11	10	13	11	14	11	15	7	13	7	12	12	10	13	13	12	8
60° days		2	7	5	1	2	4	3	5	2	3	1	7		1	3	1
50° days							1										
40° days																	
30° days																	
Rain	4.8"	4.2"	3.1"	5.8"	3.2"	2.3"	8.0"	6.1"	2.8"	0.9"	4.7"	8.9"	3.6"	5.0"	3.5"	5.4"	0.6"

GOLF

**Monthly comparisons are to prior year, Y-T-D comparisons are to 2019 (pre-COVID)*

Rounds played were down 7% for the month, and are up 43% over 2019.

Greens Fees were flat for the month, and are up 61% over 2019.

Motor Cart rentals were up 6% for the month, and are up 64% over 2019.

Driving Range was up 18% for the month, and is up 78% over 2019.

Golf Shop merchandise sales were flat for the month, and are up 30% over 2019.

Overall Golf Revenue was up 1% for the month, and is up 55% over 2019.

Golf Revenue June											
	2011	2012	2013	2014	2015	2016	2017	2018	2019	2020	2021
Rounds	11,515	13,144	10,189	11,305	10,936	12,307	11,815	10,459	11,782	13,350	12,452
Green Fees	276,636	318,841	252,324	291,012	277,526	310,002	307,505	279,480	325,972	367,622	367,567
Driving Range	34,379	41,465	0	37,032	40,604	45,584	42,677	44,326	48,808	55,264	65,367
Pro Shop	26,957	34,951	19,781	29,276	30,844	24,136	27,044	27,515	27,155	28,008	28,067
Carts	60,733	52,360	61,134	71,960	69,432	82,332	93,613	79,271	89,938	89,704	95,299
Resident Cards	3,639	3,490	2,820	4,380	3,770	3,910	3,930	3,060	3,860	6,080	2,620
Miscellaneous	14,017	14,003	9,187	18,008	8,700	17,468	10,104	13,122	13,435	18,768	12,324
Total Revenue	416,453	494,969	345,350	433,534	430,876	483,432	484,872	446,774	509,168	565,446	571,245
Total Golf Revenues in June were the best in the past 11 years											

Golf Outings scheduled in June 2020 were cancelled, due to the State of Illinois restrictions placed on golf courses. As restrictions eased, groups slowly began to book events, as we hosted 560 rounds, about 70% of June 2019. Generally accounting for up to 15% of the month's golf revenues, fewer inquiries were easily covered by open play.

The **Have One On Us** customer appreciation golf and food event was held in a modified format, using electronic scoring for the first time, and without the normal fanfare of side events, food tent, or party atmosphere. Still, golfers were treated to free range balls, complimentary food and beverage, and the chance to win over \$50,000 in prize giveaways.

GOLF COURSE and GROUNDS

Grounds

1. Plant protectant apps continued
2. All rough sprayed for weeds and preemergent for crabgrass
3. Flowers planted at entrance signs, and Lambert sign
4. Added 5 summer seasonal staff
5. All greenside bunkers edged and weeds removed
6. De littered parkways multiple times

Mechanical and Building Maintenance

1. 15 pieces of equipment were repaired and/or serviced.
2. Grinding of reels and mower blades as needed
3. Installed air conditioning in both starter huts
4. All HVAC units on property inspected
5. Washed Hood Fan Filters to prevent smoke buildup in kitchen

Horticulture/Conservation

1. Continued spraying mulch beds for weeds
2. Tropical Plants and Hanging Baskets fertilized
3. Solicited quotes for Contractor to edge and weed beds
4. Solicited quotes for path restoration work at Panfish

RESERVE 22

Restaurant and Bar sales were up 6% for the month, and are up 53% for the year.

Banquet sales were \$85k, versus \$0 a year ago, and \$105k in 2019.

Overall sales were up 38% for the month, and are up 57% for the year.

Reserve 22 - JUNE				Year to Date		
	2020	2021	+/-	2020	2021	+/-
Restaurant & Bar	254,593	270,831	6.4%	488,376	748,877	53.3%
Banquets	0	85,207	#DIV/0!	108,803	175,326	61.1%
from Outings	0	8,386	#DIV/0!	0	8,386	#DIV/0!
Beverage Cart	14,736	14,328	-2.8%	16,863	26,751	58.6%
Halfway House	23,404	20,352	-13.0%	30,391	59,199	94.8%
Other	6,875	23,807	246.3%	25,260	37,860	49.9%
Total Reserve 22	299,608	414,525	38.4%	669,693	1,048,013	56.5%

*2019's pre COVID revenues

Reserve 22 - JUNE				Year to Date		
	2019	2020	+/-	2019	2020	+/-
Restaurant & Bar	224,780	254,593	13.3%	730,019	488,375	-33.1%
Banquets	105,199	0	-100.0%	315,227	109,839	-65.2%
from Outings	42,401	0	-100.0%	66,542	0	-100.0%
Beverage Cart	15,206	15,011	-1.3%	24,805	17,159	-30.8%
Halfway House	19,089	23,129	21.2%	36,626	30,111	-17.8%
Other	6,057	6,875	13.5%	6,470	8,085	25.0%
Total Reserve 22	370,331	299,608	-19.1%	1,113,147	653,569	-41.3%

The great weather had diners eager to eat outdoors, as the public remained cautious. However, with most restrictions lifted, volume increases were dramatic in the Restaurant and Bar.

The Banquet business was much slower to recover, as restrictions remained in place longer, and booked events had already downsized. There were many smaller sized events.

Many new faces were hired and trained, and many familiar ones returned. However, Brad Chapple and his management time had a very difficult time finding workers to fill vacancies, most notably in the kitchen staff.



**Glen Ellyn Recreation
Commission**
535 Duane Street
Glen Ellyn, IL 60137

Meeting 7/30/2021 7:00 AM
Department: Village Links
Department Head: Jeff Vesevick
Category: Discussion Item
Prepared By: Brad Chapple

**AGENDA ITEM (ID
2021-1285)**

DOC ID: 2021-1285

Reserve 22 - Brad Chapple

Statement of the Issue:

Analysis:

Budget Impact:

Action Requested:

Attachments:



**Glen Ellyn Recreation
Commission**
535 Duane Street
Glen Ellyn, IL 60137

Meeting 7/30/2021 7:00 AM
Department: Village Links
Department Head: Jeff Vesevick
Category: Report
Prepared By: Ann Pedersen, Jeff Vesevick

**AGENDA ITEM (ID
2021-1286)**

DOC ID: 2021-1286

Financial - Jeff Vesevick

Statement of the Issue:

Analysis:

Budget Impact:

Action Requested:

Attachments:

1. Village Links - Financial Statements - June 2021
2. COH Scenarios

VILLAGE LINKS / RESERVE 22
STATEMENT OF REVENUES, EXPENSES, AND CHANGES IN NET POSITION
As of June 30, 2021

ORG	DESCRIPTION	2021 BUDGET	MONTH				YEAR-TO-DATE			
			2021	2020	DIFF	% DIFF	2021	2020	DIFF	% DIFF
REVENUES:										
5500	Village Links Revenues	\$ 3,113,850	\$ 573,964	\$ 565,527	\$ 8,437	1%	\$ 1,622,570	\$ 881,394	\$ 741,176	84%
5520	Reserve 22 Revenues	2,731,000	414,525	299,607	114,918	38%	1,058,641	669,692	388,950	58%
Total Revenues		\$ 5,844,850	\$ 988,490	\$ 865,134	\$ 123,355	14%	\$ 2,681,211	\$ 1,551,085	\$ 1,130,126	73%
EXPENDITURES:										
55700	Administration	\$ 460,117	\$ 36,321	\$ 34,575	\$ 1,746	5%	\$ 222,422	\$ 220,573	\$ 1,849	1%
55710	Golf Course Maintenance	899,270	66,298	86,511	(20,213)	-23%	375,684	338,449	37,235	11%
55720	Golf Services	722,908	79,001	49,624	29,376	59%	291,956	229,774	62,182	27%
55730	Reserve 22	2,420,256	316,460	74,836	241,624	323%	830,271	604,076	226,195	37%
55740	Stormwater Management	28,814	1,981	267	1,714	642%	3,633	2,171	1,462	67%
55750	Pro Shop Merchandise	158,495	26,877	20,904	5,973	29%	70,369	36,822	33,547	91%
55780	Motorized Carts	45,515	6,812	2,839	3,973	140%	14,823	3,146	11,678	371%
557X5	Mechanical Maintenance	196,841	10,456	6,753	3,704	55%	87,178	69,742	17,436	25%
Total Operating Expenses		\$ 4,932,216	\$ 544,205	\$ 276,308	\$ 267,897	97%	\$ 1,896,336	\$ 1,504,753	\$ 391,583	26%
Operating Income		\$ 912,634	\$ 444,285	\$ 588,826	\$ (144,542)	-25%	\$ 784,875	\$ 46,332	\$ 738,543	1594%
Debt Service		656,084	43,041	51,348	(8,306)	-16%	43,041	51,348	(8,306)	-16%
Capital Expenditures		222,000	10,554	-	10,554	0%	45,494	20,525	24,969	122%
CHANGE IN NET POSITION		\$ 34,550	\$ 390,689	\$ 537,479	\$ (146,790)	-27%	\$ 696,340	\$ (25,540)	\$ 721,880	-2826%

KEY METRICS

	Goal							
Personnel Expenses as % of Sales	47%	27%	22%	6%	37%	64%	-27%	
Cash Balance (End of Month, in \$000's)	\$ 1,234	\$ 1,610	\$ 655	\$ 955				

VILLAGE LINKS
STATEMENT OF REVENUES, EXPENSES, AND CHANGES IN NET POSITION
GOLF
(Including Administration, Grounds, & Mechanical Maintenance)
As of June 30, 2021

ORG/ OBJECT	DESCRIPTION	2021 BUDGET	MONTH				YEAR-TO-DATE			
			2021	2020	DIFF	% DIFF	2021	2020	DIFF	% DIFF
5500	VILLAGE LINKS REVENUES:									
440550	Green Fees	\$ 1,950,000	\$ 367,567	\$ 367,622	\$ (54)	0%	\$ 987,400	\$ 585,184	\$ 402,216	69%
440554	Pro Shop - Sales	170,000	28,067	28,008	60	0%	81,238	41,648	39,590	95%
440555	Motor Carts	500,000	95,299	89,704	5,595	6%	243,190	105,548	137,642	130%
440556	Driving Range	300,000	65,367	55,264	10,103	18%	203,760	68,931	134,829	196%
440557	Resident Cards	32,000	2,620	6,080	(3,460)	-57%	32,856	27,060	5,796	21%
460100	Investment Income	8,500	0	3	(3)	-93%	2	2,340	(2,338)	-100%
489000	Miscellaneous Revenue	126,550	12,820	18,761	(5,941)	-32%	60,984	50,901	10,083	20%
489100	Miscellaneous - Over/Short	-	(10)	86	(96)	-112%	(260)	(218)	(43)	20%
490800	Operating Transfer In	26,800	2,233	-	2,233	0%	13,400	-	13,400	0%
	Total Revenues	\$ 3,113,850	\$ 573,964	\$ 565,527	\$ 8,437	1%	\$ 1,622,570	\$ 881,394	\$ 741,176	84%
	COST OF GOODS SOLD:									
520945	Cost of Goods Sold - Pro Shop	\$ 127,500	\$ 24,096	\$ 18,671	\$ 5,425	29%	\$ 55,682	\$ 22,716	\$ 32,965	145%
	Total Cost of Goods Sold	\$ 127,500	\$ 24,096	\$ 18,671	\$ 5,425	29%	\$ 55,682	\$ 22,716	\$ 32,965	145%
	Gross Profit	\$ 2,986,350	\$ 549,868	\$ 546,856	\$ 3,012	1%	\$ 1,566,888	\$ 858,677	\$ 708,211	82%
	OTHER OPERATING EXPENSES:									
510100	Salaries - Pensionable	\$ 943,660	\$ 72,748	\$ 71,519	\$ 1,228	2%	\$ 364,288	\$ 332,744	\$ 31,544	9%
510120	Salaries - Non-Pensionable	194,800	33,180	19,110	14,070	74%	76,174	111,310	(35,136)	-32%
510200	Salaries - Overtime	6,740	477	587	(111)	-19%	1,028	923	105	11%
510400	FICA Taxes	86,408	7,910	6,751	1,159	17%	32,576	32,705	(129)	0%
510500	IMRF	82,774	6,251	6,258	(7)	0%	30,728	35,858	(5,129)	-14%
590600	Health Insurance	137,400	10,281	10,121	160	2%	58,602	65,633	(7,030)	-11%
52XXXX	Contractual Services	624,178	46,132	32,303	13,829	43%	267,185	213,833	53,351	25%
53XXXX	Commodities	308,500	26,671	36,152	(9,481)	-26%	179,803	84,955	94,848	112%
	Total Operating Expenses	\$ 2,384,460	\$ 203,649	\$ 182,801	\$ 20,848	11%	\$ 1,010,383	\$ 877,961	\$ 132,423	15%
	Operating Income (Loss)	\$ 601,890	\$ 346,220	\$ 364,055	\$ (17,835)	-5%	\$ 556,505	\$ (19,284)	\$ 575,788	-2986%
	Operating Income (Loss) Percentage	19%	60%	64%			34%	-2%		

KEY METRICS

	<u>Goal</u>								
Rounds Played	70,000	12,452	13,530	(1,078)	33,186	20,608	12,578		
Revenue Per Round	\$ 44.48	\$ 46.09	\$ 41.80	\$ 4.30	\$ 48.89	\$ 42.77	\$ 6.12		
Resident Cards Sold	N/A	147	342	(195)	2,693	2,272	421		
Cost of Goods Sold % - Pro Shop	75%	86%	67%	19%	69%	55%	14%		
Personnel Expenses as % of Sales	47%	23%	20%	3%	35%	66%	-31%		

VILLAGE LINKS
STATEMENT OF REVENUES, EXPENSES, AND CHANGES IN NET POSITION
GOLF
(Including Administration, Grounds, & Mechanical Maintenance)
As of June 30, 2021

ORG/ OBJECT	DESCRIPTION	2021 BUDGET	MONTH				YEAR-TO-DATE			
			2021	2020	DIFF	% DIFF	2021	2020	DIFF	% DIFF
<u>MISCELLANEOUS REVENUE</u>										
Miscellaneous Revenue includes the following items, which don't fit into any of the major revenue categories:										
Adult & Junior Golf Lessons			\$ 7,359	\$ 12,412	\$ (5,053)		\$ 40,359	\$ 25,662	\$ 14,697	
Handicaps			-	1,800	(1,800)		-	15,360	(15,360)	
Hand Cart Rentals			4,311	4,519	(208)		11,451	6,144	5,307	
Golf Club Rentals			720	-	720		1,330	30	1,300	
Golf Club Repairs			-	24	(24)		738	194	544	
Locker Rentals			-	-	-		2,720	2,880	(160)	
Illinois Sales Tax (1.75%)			451	(5)	456		959	605	354	
Glen Ellyn Food & Beverage Tax (1%)			45	(2)	47		92	16	76	
Misc. Outings			-	-	-		1,048	-	1,048	
FootGolf Ball Rentals			10	10	-		15	25	(10)	
ATM Machine Commission			-	3	(3)		11	23	(12)	
Miscellaneous			(76)	-	(76)		2,262	(38)	2,300	
Total		\$ 126,550	\$ 12,820	\$ 18,761	\$ (5,941)		\$ 60,984	\$ 50,901	\$ 10,083	

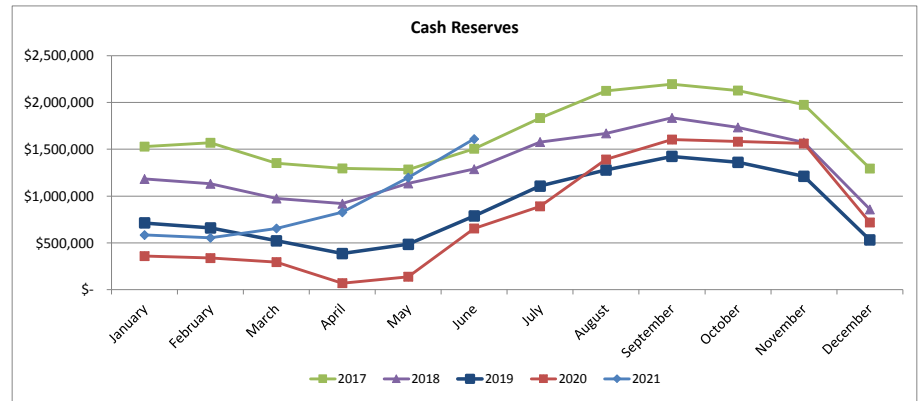
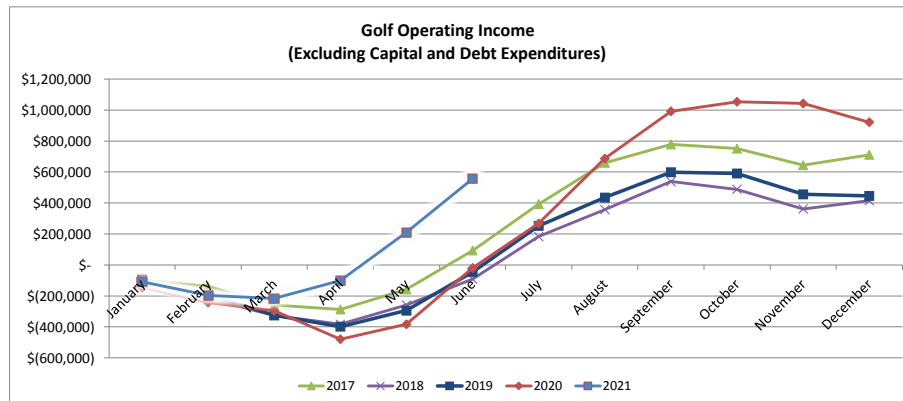
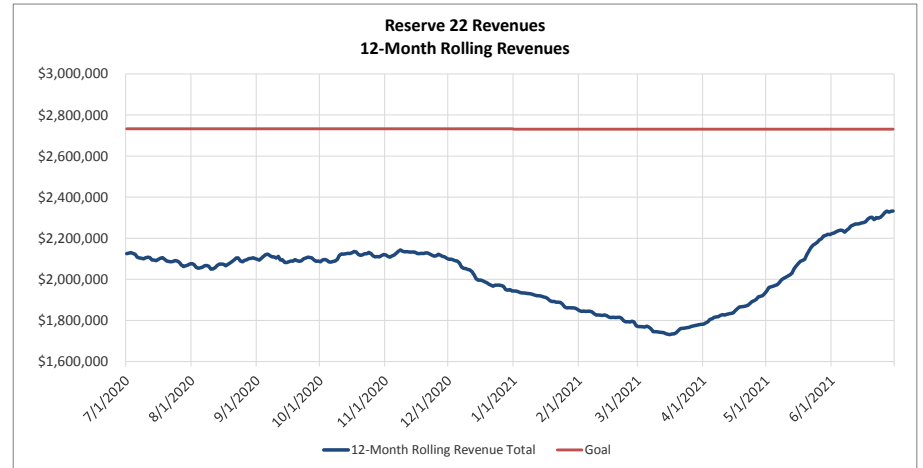
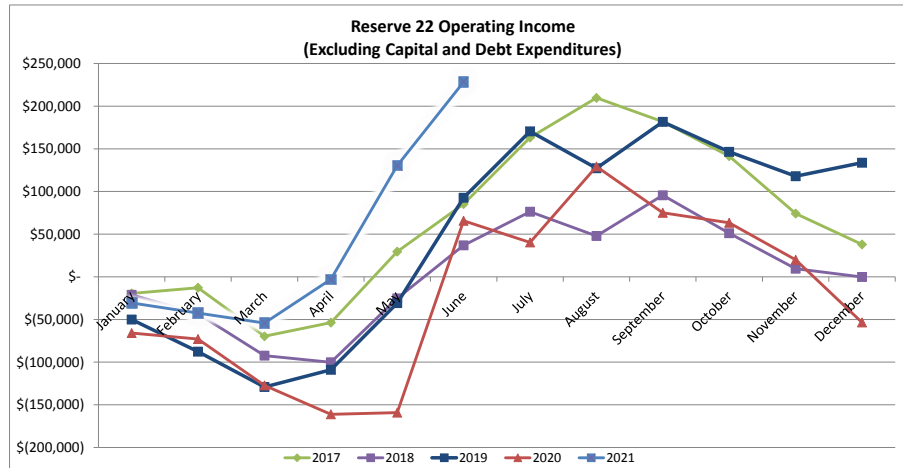
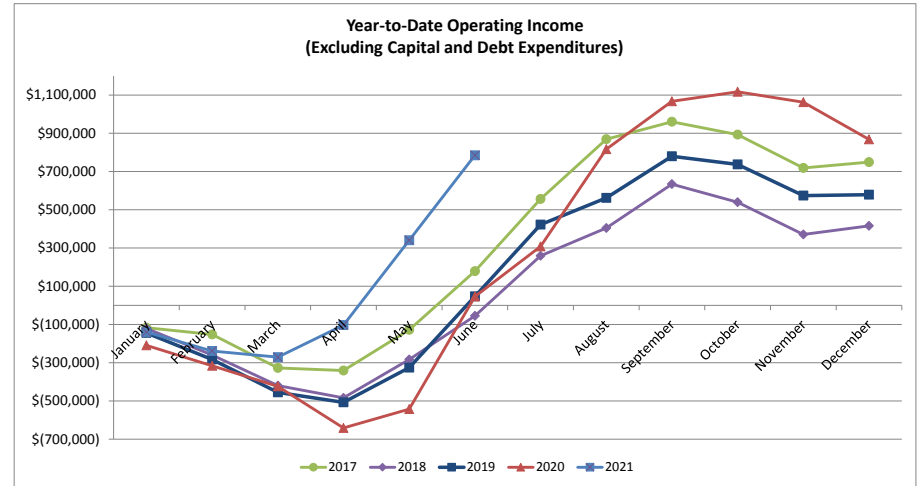
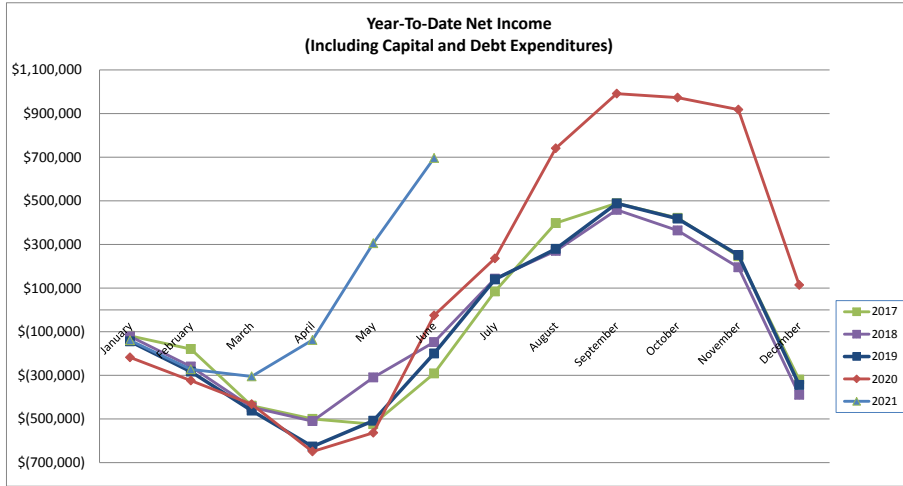
RESERVE 22
STATEMENT OF REVENUES, EXPENSES, AND CHANGES IN NET POSITION
As of June 30, 2021

ORG/ OBJECT	DESCRIPTION	2021 BUDGET	MONTH				YEAR-TO-DATE			
			2021	2020	DIFF	% DIFF	2021	2020	DIFF	% DIFF
5520	RESERVE 22 REVENUES:									
441100	Food	\$ 1,500,000	\$ 224,141	\$ 156,055	\$ 68,086	44%	\$ 588,360	\$ 385,044	\$ 203,316	53%
441101	Liquor	260,000	46,125	30,153	15,971	53%	112,712	63,661	49,051	77%
441102	Beer	485,000	74,498	71,224	3,274	5%	198,006	110,848	87,158	79%
441103	Wine	235,000	33,276	26,289	6,987	27%	86,609	62,247	24,362	39%
441104	NA Beverages	85,000	15,633	15,843	(210)	-1%	33,980	22,628	11,352	50%
441106	Room Charges	4,000	2,441	-	2,441	0%	2,871	1,950	921	47%
441107	Service Charges	160,000	15,941	-	15,941	0%	32,625	21,663	10,962	51%
489000	Miscellaneous Revenue	2,000	2,470	43	2,427	5632%	3,478	1,651	1,827	111%
	Total Revenues	\$ 2,731,000	\$ 414,525	\$ 299,607	\$ 114,918	38%	\$ 1,058,641	\$ 669,692	\$ 388,950	58%
55730	COST OF GOODS SOLD:									
530400	Cost of Goods Sold - Beer	\$ 135,800	\$ 15,924	\$ 4,264	\$ 11,660	273%	\$ 49,900	\$ 15,985	\$ 33,915	212%
530401	Cost of Goods Sold - Wine	72,850	5,060	(845)	5,904	-699%	22,574	11,097	11,478	103%
530402	Cost of Goods Sold - Liquor	52,000	9,323	(3,540)	12,863	-363%	22,081	3,229	18,852	584%
530405	Cost of Goods Sold - NA Beverages	35,700	11,408	1,033	10,375	1005%	20,945	4,492	16,454	366%
530420	Cost of Goods Sold - Food	480,000	106,518	(116)	106,634	-91823%	205,424	75,837	129,588	171%
	Total Cost of Goods Sold	\$ 776,350	\$ 148,233	\$ 796	\$ 147,438	18531%	\$ 320,925	\$ 110,639	\$ 210,286	190%
	Gross Profit	\$ 1,954,650	\$ 266,292	\$ 298,812	\$ (32,520)	-11%	\$ 737,716	\$ 559,052	\$ 178,664	32%
	Gross Profit Percentage	72%	64%	100%			70%	83%		
55730	OTHER OPERATING EXPENSES:									
510100	Salaries - Pensionable	\$ 607,800	\$ 48,704	\$ 35,564	\$ 13,140	37%	\$ 200,544	\$ 240,369	\$ (39,825)	-17%
510120	Salaries - Non-Pensionable	460,000	62,367	19,630	42,737	218%	127,815	79,917	47,898	60%
510200	Salaries - Overtime	5,000	4,770	2,107	2,663	126%	6,267	2,507	3,760	150%
510399	Tips Paid Through Payroll	-	(2,411)	(10,157)	7,745	-76%	(15,270)	(7,581)	(7,689)	101%
510400	FICA Taxes	115,440	12,268	6,018	6,250	104%	33,207	29,208	3,999	14%
510500	IMRF	53,520	5,697	3,872	1,825	47%	21,210	24,124	(2,914)	-12%
590600	Health Insurance	73,900	5,574	4,877	696	14%	33,441	31,703	1,738	5%
52XXXX	Contractual Services	179,246	13,059	6,597	6,462	98%	48,604	54,823	(6,219)	-11%
53XXXX	Commodities	149,000	18,199	5,531	12,668	229%	53,527	38,366	15,161	40%
	Total Operating Expenses	\$ 1,643,906	\$ 168,227	\$ 74,041	\$ 94,187	127%	\$ 509,346	\$ 493,436	\$ 15,909	3%
	Operating Income	\$ 310,744	\$ 98,065	\$ 224,771	\$ (126,706)	-56%	\$ 228,371	\$ 65,616	\$ 162,754	248%
	Operating Income Percentage	11%	24%	75%			22%	10%		

RESERVE 22
STATEMENT OF REVENUES, EXPENSES, AND CHANGES IN NET POSITION
As of June 30, 2021

ORG/ OBJECT	DESCRIPTION	2021 BUDGET	MONTH				YEAR-TO-DATE			
			2021	2020	DIFF	% DIFF	2021	2020	DIFF	% DIFF
KEY METRICS										
			Goal							
Revenue Source:										
Restaurant/Bar		N/A	\$ 270,831	\$ 254,592	\$ 16,239	6%	\$ 748,770	\$ 487,998	\$ 260,772	53%
Banquets		N/A	98,757	-	98,757	0%	202,845	125,958	76,888	61%
Other		N/A	44,937	45,015	(78)	0%	107,026	55,736	51,290	92%
Total		\$ 2,731,000	\$ 414,525	\$ 299,607	\$ 114,918	38%	\$ 1,058,641	\$ 669,692	\$ 388,950	58%
Reserve 22 Revenues (Last 12 Months)		\$ 2,731,000					\$ 2,332,638	\$ 2,121,572	\$ 211,065	10%
Reserve 22 Expenses (Last 12 Months)		\$ 2,420,256					\$ 2,223,382	\$ 2,014,891	\$ 208,492	10%
# Guest Checks (Restaurant/Bar)		N/A	7,039	5,651	1,388		18,810	11,896	6,914	
Revenue Per Guest Check		N/A	\$ 38.48	\$ 45.05	\$ (6.58)		\$ 39.81	\$ 41.02	\$ (1.22)	
# Guests (Restaurant/Bar)		N/A	12,409	10,441	1,968		32,029	20,240	11,789	
Average Guest Spend		N/A	\$ 21.83	\$ 24.38	\$ (2.56)		\$ 23.38	\$ 24.11	\$ (0.73)	
Cost of Goods Sold %		28%	36%	0%	35%		30%	17%	14%	
Cost of Goods Sold % (By Category):										
Cost of Goods Sold - Beer		28%	21%	6%	15%		25%	14%	11%	
Cost of Goods Sold - Wine		31%	15%	-3%	18%		26%	18%	8%	
Cost of Goods Sold - Liquor		20%	20%	-12%	32%		20%	5%	15%	
Cost of Goods Sold - NA Beverages		42%	73%	7%	66%		62%	20%	42%	
Cost of Goods Sold - Food		32%	48%	0%	48%		35%	20%	15%	
Personnel Expenses as % of Sales		48%	32%	24%	8%		39%	61%	-22%	
Prime Cost (Cost of Goods Sold + Personnel Expenses) as % of Sales		77%	69%	24%	45%		70%	77%	-7%	

Village Links / Reserve 22
Dashboard Financial Report
As of June 30, 2021



VILLAGE LINKS / RESERVE 22
MONTHLY CASH INCREASE/DECREASE HISTORY

	<u>JAN</u>	<u>FEB</u>	<u>MAR</u>	<u>APR</u>	<u>MAY</u>	<u>JUN</u>	<u>JUL</u>	<u>AUG</u>	<u>SEP</u>	<u>OCT</u>	<u>NOV</u>	<u>DEC</u>
2014	(112)	(270)	(77)	50	130	30	306	177	138	10	(148)	(663)
2015	(100)	(63)	9	67	80	153	356	352	239	(97)	(42)	(689)
2016	(114)	(20)	41	(109)	206	296	186	237	160	36	(76)	(671)
2017	(114)	42	(218)	(57)	(11)	223	328	291	72	(69)	(151)	(681)
2018	(113)	(50)	(157)	(56)	216	153	291	92	165	(102)	(160)	(716)
2019	(144)	(53)	(138)	(136)	99	304	319	171	146	(64)	(148)	(680)
2020	(173)	(21)	(43)	(225)	69	516	237	500	214	(23)	(21)	(843)
2021	(135)	(26)	96	172	371	391						
Avg	(126)	(58)	(61)	(37)	145	258	289	260	162	(44)	(107)	(706)
Best	(100)	42	96	172	371	516	356	500	239	36	(21)	(671)
Worst	(173)	(270)	(218)	(225)	(11)	30	186	92	72	(102)	(160)	(843)

NEXT 12 MONTH CASH BALANCE SCENARIOS

	2021 <u>JUN</u>	2021 <u>JUL</u>	2021 <u>AUG</u>	2021 <u>SEP</u>	2021 <u>OCT</u>	2021 <u>NOV</u>	2021 <u>DEC</u>	2022 <u>JAN</u>	2022 <u>FEB</u>	2022 <u>MAR</u>	2022 <u>APR</u>	2022 <u>MAY</u>
Avg	1,610	1,899	2,159	2,321	2,277	2,170	1,464	1,338	1,281	1,220	1,183	1,328
Best	1,610	1,966	2,466	2,705	2,741	2,720	2,049	1,949	1,991	2,087	2,259	2,630
Worst	1,610	1,796	1,888	1,960	1,858	1,698	855	682	412	194	(31)	(42)

actual



**Glen Ellyn Recreation
Commission**
535 Duane Street
Glen Ellyn, IL 60137

Meeting 7/30/2021 7:00 AM
Department: Village Links
Department Head: Jeff Vesevick
Category: Discussion Item
Prepared By: Steve Thompson

**AGENDA ITEM (ID
2021-1287)**

DOC ID: 2021-1287

Trustee Liaison - Steve Thompson

Statement of the Issue:

Analysis:

Budget Impact:

Action Requested:

Attachments: