Agenda
Village of Glen Ellyn
Recreation Commission Meeting
Friday, April 30, 2021
7:00 AM
Village Links/Reserve 22 - via Zoom

Visitors are welcome to attend all meetings of the Recreation Commission.

A. Call To Order

B. Public Comments

C. Approval of Minutes

1) Minutes - 3/26/2021

D. 2021 Golf Course Operations Presentation - Andrew Cross

E. Standing Reports

1) Manager - Jeff Vesevick
2) Reserve 22 - Brad Chapple
3) Financial - Jeff Vesevick
4) Trustee Liaison - Steve Thompson

F. Old Business

G. New Business

H. Next Meeting - 5/28/2021

I. Adjournment

RECREATION COMMISSION
MINUTES
MARCH 26, 2021

Board or Commission:	Recreation	**Called to Order:**	7:04A.M.
Meeting:	Regular	**Adjourned:**	8:06A.M.
Quorum:	Yes		

MEMBER ATTENDANCE:

Tim O'Shea	Chairman	Present
Rebecca Austin	Commissioner	Present
Brian Diver	Commissioner	Present
Glen G. Graham	Commissioner	Present
Alison Park	Commissioner	Excused Absence
Mark W. Reinke	Commissioner	Present
Carol Scott	Commissioner	Present
Patrick Hohe	Student Commissioner	Present

Also, Present:

Jeff Vesevick	General Manager / Staff Liaison	Present
Steve Thompson	Liaison Trustee	Present
Mark Franz	Village Manager	Excused Absence
Brad Chapple	Food and Beverage Director	Excused Absence
Tom Fota	Executive Chef	Excused Absence
Mike Campbell	Golf Professional	Excused Absence
Noel Allen	Director of Golf	Present
Andrew Cross	Golf Course Superintendent	Present

A. CALL TO ORDER

The March 26, 2021 meeting of the Recreation Commission was called to order at 7:04A.M. at the Village Links of Glen Ellyn; 485 Winchell Way; Glen Ellyn, Illinois by Chairman O'Shea.

B. PUBLIC COMMENTS

None.

C. APPROVAL OF MINUTES FROM FEBRUARY 26, 2021 MEETING

1. MOVE TO APPROVE MINUTES OF MEETING FROM 2/26/21 AS PRESENTED.

RESULT:	**Motion Unanimously Carried**
MOVER:	**Commissioner Diver**
SECONDER:	**Commissioner Scott**
AYES:	**Austin, Diver, Graham, O'Shea, Reinke, and Scott**
NAYES:	**None**
ABSENT:	**Park**

D. 2021 GOLF OPERATIONS PRESENTATION – NOEL ALLEN

1. Director of Golf Noel Allen will give a presentation regarding 2021 Golf Operations.

Director of Golf Allen provided an overview of the 2020 golf operations. In 2020, there was a renewed interest in golf and about 5,000 new customers were added to the database. For 2021, staff will be expanding technology improvements mainly through the new phone app. The golf genius tournament software will be integrated with the phone app. New carts will be purchased and the existing GPS tablets will be moved to the new carts. There should be some improvement in the tablet features. The new 2021 pricing structure includes simplified rates, more consistent senior rates, and the elimination of the overly discounted fees. The lightening detection system will be replaced. Director of Golf Allen discussed some of the 2021 challenges including recognizing golf trends and possibly bring back some promotions if needed.

Commissioner Scott asked when the integration between golf genius and the phone app will take place. Director of Golf Allen replied this change has already been made and the Swing Set golf league may still be using golf genius rather than switching to the app. Commissioner Reinke inquired about the permanent tee times for 2021. Director of Golf Allen replied there are about the same number of tee times with some groups falling off and some new golfers signing up for the program. Chairman O'Shea inquired about the cost for the lightening system. General Manager Vesevick replied the cost was $23,000 with an annual maintenance fee of $2,200.

E. STANDING REPORTS

1. Manager – Jeff Vesevick

   General Manager Vesevick said staff is busy preparing for the year. Maintenance staff worked on snow removal efforts in February. There has been a lot of interest in the junior golf program. Also, resident and VIP card sales are up. General Manager Vesevick noted the maintenance staff worked to clean-up the course in February. Currently the grounds crew is performing tree work. Golf Course Superintendent Cross indicated his staff removed dead trees and will be grinding the stumps next week. Golf Course Superintendent Cross stated no healthy trees were removed and added that once the areas are restored you will not notice the tree removals. Staff is currently interviewing applicants for a new Assistant Golf Course Superintendent.

2. Reserve 22 – Brad Chapple

   General Manager Vesevick indicated Reserve 22 had a decent Valentine's day business and it was great to have guests return to indoor dining at the end of January. Reserve 22 continues to promote how they are following the CDC COVID guidelines. General Manager Vesevick projected Reserve 22 business to improve once the patio season begins. Reserve 22 has been hiring staff for the upcoming busy season.

3. Financial - Jeff Vesevick

Chairman O'Shea noted February 2021 was a normal month and in March 2021 the impact of COVID on operations can be compared. General Manager Vesevick noted the Links and Reserve 22 is in a better cash position with holding back expenses and watching revenues. Chairman O'Shea inquired about the cash reserves in February 2021 versus February 2020. General Manager Vesevick replied the cash reserves at the end of February 2021 were $555,000 compared to $338,000 last year.

4. Trustee Liaison – Steve Thompson

Trustee Thompson updated the Recreation Commission on the recent Village Board activities.

F. OLD BUSINESS

General Manager Vesevick indicated Golf Course Superintendent Andrew Cross will be presenting in April about the golf course needs and capital improvement projects will be discussed in May.

G. NEW BUSINESS

None.

H. NEXT MEETING APRIL 30, 2021

I. ADJOURNMENT

Commissioner Reinke moved and Commissioner Graham seconded, to adjourn the meeting. The meeting was adjourned at 8:06A.M.

Submitted by Aileen Haslett, Recording Secretary

Reviewed by General Manager Jeff Vesevick

Glen Ellyn Recreation Commission
535 Duane Street
Glen Ellyn, IL 60137

Meeting 4/30/2021 7:00 AM
Department: Village Links
Department Head: Jeff Vesevick
Category: Report
Prepared By: Jeff Vesevick

AGENDA ITEM (ID # 2021-1080)

DOC ID: 2021-1080

Manager - Jeff Vesevick

Statement of the Issue:

Analysis:

Budget Impact:

Action Requested:

Attachments:

1. Manager's Report043021

VILLAGE LINKS
GLEN ELLYN

RESERVE 22 TWENTY-TWO

Manager's Report for March 2021

Prepared by Jeff Vesevick, General Manager

March weather was a continuation of the roller coaster of 2021 weather patterns. January was warm, February was cold, and now March was again warm. The average high was 53°F which is 6.7°F above normal. We had the 10th warmest March on record since 1873 with an average temperature of 44.2°F. We recorded 1.25" of precipitation which is half of normal. While we were warm, we did record 1.8" of snow on March 15th which delayed our planned opening of March 17th and pushed it back a day to the 18th. Once again Mother Nature reminds us who is in charge. For the golf course we were open for play on both courses for the last 14 days (18-31), of the 14 we had 4 frost delays. Carts were grounded 4 days on the 9 hole (71% availability), and only 2 days on the 18 hole (86% availability).

High Temperatures In March																						
	2021	2020	2019	2018	2017	2016	2015	2014	2013	2012	2011	2010	2009	2008	2007	2006	2005	2004	2003	2002	2001	2000
80º days										7												
70º days					1	1	1			5		1	3		4		1	1	2			3
60º days	10	2	3		3	7	3			8	3	8	8	1	8		3	8	7	3		9
50º days	7	5	3	3	7	11	8	8	3	3	4	6	5	7	6	3	2	3	3	8	5	8
40º days	8	15	14	15	10	6	7	7	10	2	13	13	11	10	4	16	11	11	7	12	14	8
30º days	6	5	7	13	7	5	9	10	16	6	11	3	2	11	6	11	10	8	9	5	11	3
20º days		3	2		3	1	2	5	2				2	2	3	1	4		3	1	1	
10º days		1	2				1	1												2		
0º days																						
Rain	1.2"	3.5"	2.0"	1.2"	3.5"	2.9"	0.3"	1.1"	1.5"	0.7"	2.7"	1.8"	5.0"	1.5"	2.8"	2.6"	0.7"	4.3"	1.1"	3.1"	1.0"	1.3"
Snow	1.8"			2.6"	4.5"	2"	8.5"	13"	4"			2"	2"	5"	2"	6"	2"	4"	8"	13"		

GOLF

Surprisingly good weather, combined with a renewed interest in the game provided only the third time in the past 10 years of more than 2,000 rounds of golf played for the month.

Golf Revenue March											
	2011	**2012**	**2013**	**2014**	**2015**	**2016**	**2017**	**2018**	**2019**	**2020**	**2021**
Rounds	1,217	4,410	584	486	1,207	2,317	987	1,127	670	1,405	2,131
Green Fees	13,173	70,504	11,007	8,361	19,041	28,660	12,378	19,117	9,908	27,382	48,389
Driving Range	5,134	18,746	0	4,276	9,719	12,304	5,079	6,561	6,126	7,030	22,493
Pro Shop	7,333	15,272	5,262	3,692	5,904	8,842	5,427	9,373	4,200	4,342	9,912
Carts	2,129	20,658	2,443	1,198	4,326	8,990	3,220	4,480	1,080	3,764	11,724
Resident Cards	7,318	13,220	6,590	10,385	11,025	9,965	7,060	8,615	9,665	8,945	13,905
Miscellaneous	8,367	8,940	4,493	5,065	8,038	13,888	4,862	7,351	20,576	8,608	13,986
Total Revenue	**45,128**	**151,150**	**30,317**	**40,614**	**66,487**	**93,474**	**38,026**	**55,546**	**51,554**	**59,955**	**120,385**

March revenues in Golf were the best since 2012

Rounds played were up 52% for the month, and are up 44% for the year.
Green Fees were up 77% for the month, and are up 75% for the year.
Driving Range sales were up 220% for the month, and are up 189% for the year.
Motor Cart sales were up 212% for the month, and are up 212% for the year.
Resident Card sales were up 55% for the month, and are up 34% for the year.
Overall Golf Revenue was up 101% for the month, and is up 72% for the year.
Keep in mind the pandemic closed golf operations for the last week in March 2020.

Staff made a conscious decision to suspend sales of the **Spring Special Memberships** for the 2021 season. Many golfers who purchased in 2020 were given the option of utilizing their memberships in the fall when restrictions were eased, and also this spring. Additional memberships were not offered this season. 123 rounds were played by Spring Special members through March 2021.

The golf staff is also receiving new merchandise daily, in preparation for the season.

Solicitation for the **PGA Jr. League Golf** continued in March. We expect close to 128 junior golfers to participate, this year, as high demand has prompted us to expand this program. This will be our sixth successful season offering the league, which allows kids age 13 and under to learn and enjoy the game in a team type atmosphere. Already recognized as the #1 program in the state of Illinois, the Village Links will likely remain recognized as the third largest program in the United States.

The annual lottery drawing for **Weekend Permanent Tee Times** was held on Wednesday, March 10. 78 foursomes registered for weekend morning tee times, which begin April 3, and run through August 29. Participation has been steady the last several years, as 73 of the foursomes registered will participate in 2021, down slightly from the 75 in 2019.

The annual drawing for the **Over 60 Men's** league, which plays on the 9-hole course on Wednesday mornings, was held on Wednesday, March 17. The league will again accommodate close to 100 golfers each Wednesday morning beginning April 7, and concluding September 29.

RESERVE 22

Reserve 22 reopened on Mondays and Tuesdays in March and preparations are underway to open the patio for the season, as furniture was cleaned and re-positioned, heaters were tested, and the bar was cleaned and prepped.

Advertisements were placed and prospects interviewed for seasonal Server and Bartender positions.

Several food and drink specials were promoted during the NCAA March Madness basketball tournament, which drew modest crowds.

Preparations and promotions are underway for the popular **Easter Brunch**, Sunday, April 4.

RESULTS

Reserve 22 - MARCH				Year to Date		
	2020	2021	+/-	2020	2021	+/-
Restaurant & Bar	43,353	67,555	*55.8%*	164,981	114,855	*-30.4%*
Banquets	24,740	7,548	*-69.5%*	108,803	8,840	*-91.9%*
from Outings	0	0	*#DIV/0!*	0	0	*#DIV/0!*
Beverage Cart	0	0	*#DIV/0!*	0	0	*#DIV/0!*
Halfway House	960	1,492	*55.4%*	960	1,492	*55.4%*
Other	4,277	4,116	*-3.8%*	17,689	4,424	*-75.0%*
Total Reserve 22	**73,330**	**80,711**	***10.1%***	292,433	**129,611**	***-55.7%***

The good weather provided a spike to Restaurant and Bar sales, which were up 56% from last year. However, the pandemic forced the closing on March 17 a year ago. Banquet sales continue to suffer, as restrictions for larger events remain in place.

GROUNDS

The turf remained dormant during March as soil temperatures remained near freezing. The seasonal grounds staff began returning on March 18th.

Grounds

1. Branch cleanup of trees removed over winter
2. All stumps ground on the golf course
3. Greens sprayed for *Poa annua* seed head control
4. Working on irrigation database to maximize use
5. Calibrated spray equipment
6. New flags and flagsticks and bunker rakes placed on course
7. Initial raking of bunkers (thankfully minimal washouts)
8. Began mowing course at end of month
9. Returned majority of crew from last year

10. Still looking to add seasonal staff
11. Opened course on March 18th

Mechanical and Building Maintenance

1. 5 pieces of equipment were repaired and/or serviced.
2. Men's restroom at halfway refurbishment nominally complete
3. Continued deep cleaning in Maintenance Buildings
4. Drywall repair for restaurant and kitchen completed
5. Repaired water leak on ice machine in kitchen

Horticulture/Conservation

1. Seeds for herbs and vegetables planted for use by Chef
2. Cont. pruning and cleaning of Tropical plants in Basement, moved some plants into new pots to replace crowded or broken ones
3. Panfish Park tree pruning completed, and stump cleanup completed

Upcoming Meeting

May 2021 – Discussion on Capital Improvements

Glen Ellyn Recreation Commission
535 Duane Street
Glen Ellyn, IL 60137

Meeting 4/30/2021 7:00 AM
Department: Village Links
Department Head: Jeff Vesevick
Category: Discussion Item
Prepared By: Brad Chapple

AGENDA ITEM (ID # 2021-1081)

DOC ID: 2021-1081

Reserve 22 - Brad Chapple

Statement of the Issue:

Analysis:

Budget Impact:

Action Requested:

Attachments:

Glen Ellyn Recreation Commission
535 Duane Street
Glen Ellyn, IL 60137

Meeting 4/30/2021 7:00 AM
Department: Village Links
Department Head: Jeff Vesevick
Category: Report
Prepared By: Ann Pedersen

AGENDA ITEM (ID # 2021-1082)

DOC ID: 2021-1082

Financial - Jeff Vesevick

Statement of the Issue:

Analysis:

Budget Impact:

Action Requested:

Attachments:

1. Village Links - Financial Statements - March 2021
2. COHSCENARIOS

VILLAGE LINKS GLEN ELLYN | RESERVE 22 TWENTY-TWO

VILLAGE LINKS / RESERVE 22
STATEMENT OF REVENUES, EXPENSES, AND CHANGES IN NET POSITION
As of March 31, 2021

ORG	DESCRIPTION	2021 BUDGET	MONTH 2021	MONTH 2020	MONTH DIFF	MONTH % DIFF	YEAR-TO-DATE 2021	YEAR-TO-DATE 2020	YEAR-TO-DATE DIFF	YEAR-TO-DATE % DIFF
	REVENUES:									
5500	Village Links Revenues	$ 3,113,850	$ 122,676	$ 61,167	$ 61,509	101%	$ 152,213	$ 86,909	$ 65,304	75%
5520	Reserve 22 Revenues	2,731,000	80,711	73,330	7,381	10%	129,611	292,432	(162,821)	-56%
	Total Revenues	**$ 5,844,850**	**$ 203,387**	**$ 134,497**	**$ 68,890**	**51%**	**$ 281,824**	**$ 379,341**	**$ (97,517)**	**-26%**
	EXPENDITURES:									
55700	Administration	$ 460,117	$ 41,798	$ 39,964	$ 1,834	5%	$ 114,808	$ 120,719	$ (5,910)	-5%
55710	Golf Course Maintenance	899,270	33,360	42,533	(9,173)	-22%	87,473	120,602	(33,129)	-27%
55720	Golf Services	722,908	34,305	35,472	(1,167)	-3%	93,324	110,207	(16,882)	-15%
55730	Reserve 22	2,420,256	92,374	127,521	(35,146)	-28%	183,785	419,626	(235,842)	-56%
55740	Stormwater Management	28,814	269	286	(17)	-6%	804	982	(177)	-18%
55750	Pro Shop Merchandise	158,495	16,623	(15,525)	32,148	-207%	19,152	(12,642)	31,793	-251%
55780	Motorized Carts	45,515	-	249	(249)	-100%	-	249	(249)	-100%
557X5	Mechanical Maintenance	196,841	16,100	11,809	4,291	36%	53,294	43,420	9,873	23%
	Total Operating Expenses	$ 4,932,216	$ 234,829	$ 242,309	$ (7,481)	-3%	$ 552,640	$ 803,163	$ (250,523)	-31%
	Operating Income (Loss)	**$ 912,634**	**$ (31,442)**	**$ (107,812)**	**$ 76,371**	**-71%**	**$ (270,816)**	**$ (423,822)**	**$ 153,006**	**-36%**
	Debt Service	656,084	-	-	-	0%	-	-	-	0%
	Capital Expenditures	222,000	1,150	-	1,150	0%	34,150	8,085	26,065	322%
	CHANGE IN NET POSITION	**$ 34,550**	**$ (32,592)**	**$ (107,812)**	**$ 75,221**	**-70%**	**$ (304,966)**	**$ (431,907)**	**$ 126,941**	**-29%**

KEY METRICS

	Goal	Month 2021	Month 2020	Month Diff	YTD 2021	YTD 2020	YTD Diff
Personnel Expenses as % of Sales	*47%*	*54%*	*121%*	*-66%*	*114%*	*137%*	*-23%*
Cash Balance (End of Month, in $000's)	*$ 1,234*	*$ 655*	*$ 295*	*$ 360*			

VILLAGE LINKS
STATEMENT OF REVENUES, EXPENSES, AND CHANGES IN NET POSITION
GOLF
(Including Administration, Grounds, & Mechanical Maintenance)
As of March 31, 2021

ORG/ OBJECT	DESCRIPTION	2021 BUDGET	MONTH 2021	MONTH 2020	MONTH DIFF	MONTH % DIFF	YEAR-TO-DATE 2021	YEAR-TO-DATE 2020	YEAR-TO-DATE DIFF	YEAR-TO-DATE % DIFF
5500	**VILLAGE LINKS REVENUES:**									
440550	Green Fees	$ 1,950,000	$ 48,389	$ 27,382	$ 21,007	77%	$ 48,472	$ 27,752	$ 20,720	75%
440554	Pro Shop - Sales	170,000	9,912	4,342	5,569	128%	12,418	8,655	3,763	43%
440555	Motor Carts	500,000	11,724	3,764	7,960	211%	11,724	3,764	7,960	211%
440556	Driving Range	300,000	22,493	7,030	15,463	220%	23,142	8,040	15,102	188%
440557	Resident Cards	32,000	13,905	8,945	4,960	55%	20,900	15,560	5,340	34%
460100	Investment Income	8,500	0	1,174	(1,174)	-100%	1	2,103	(2,102)	-100%
489000	Miscellaneous Revenue	126,550	14,043	8,608	5,435	63%	28,882	21,333	7,550	35%
489100	Miscellaneous - Over/Short	-	(23)	(78)	55	-70%	(26)	(297)	271	-91%
490800	Operating Transfer In	26,800	2,233	-	2,233	0%	6,700	-	6,700	0%
	Total Revenues	**$ 3,113,850**	**$ 122,676**	**$ 61,167**	**$ 61,509**	**101%**	**$ 152,213**	**$ 86,909**	**$ 65,304**	**75%**
	COST OF GOODS SOLD:									
520945	Cost of Goods Sold - Pro Shop	$ 127,500	$ 14,127	$ (17,840)	$ 31,967	-179%	$ 12,359	$ (20,548)	$ 32,908	-160%
	Total Cost of Goods Sold	**$ 127,500**	**$ 14,127**	**$ (17,840)**	**$ 31,967**	**-179%**	**$ 12,359**	**$ (20,548)**	**$ 32,908**	**-160%**
	Gross Profit	**$ 2,986,350**	**$ 108,550**	**$ 79,007**	**$ 29,542**	**37%**	**$ 139,854**	**$ 107,457**	**$ 32,396**	**30%**
	OTHER OPERATING EXPENSES:									
510100	Salaries - Pensionable	$ 943,660	$ 50,883	$ 60,928	$ (10,045)	-16%	$ 156,206	$ 146,823	$ 9,383	6%
510120	Salaries - Non-Pensionable	194,800	1,883	5,853	(3,970)	-68%	2,126	49,353	(47,227)	-96%
510200	Salaries - Overtime	6,740	-	-	-	0%	-	18	(18)	-100%
510400	FICA Taxes	86,408	3,830	4,953	(1,122)	-23%	11,566	14,561	(2,996)	-21%
510500	IMRF	82,774	4,298	5,321	(1,023)	-19%	13,171	16,552	(3,381)	-20%
590600	Health Insurance	137,400	9,044	9,868	(824)	-8%	28,972	34,114	(5,142)	-15%
52XXXX	Contractual Services	624,178	48,898	43,411	5,487	13%	124,742	122,753	1,989	2%
53XXXX	Commodities	308,500	9,491	2,295	7,196	314%	19,713	19,911	(198)	-1%
	Total Operating Expenses	**$ 2,384,460**	**$ 128,328**	**$ 132,629**	**$ (4,301)**	**-3%**	**$ 356,496**	**$ 404,085**	**$ (47,589)**	**-12%**
	Operating Income (Loss)	**$ 601,890**	**$ (19,778)**	**$ (53,621)**	**$ 33,843**	**-63%**	**$ (216,642)**	**$ (296,628)**	**$ 79,986**	**-27%**
	Operating Income (Loss) Percentage	**19%**	**-16%**	**-88%**			**-142%**	**-341%**		

KEY METRICS

	Goal	*MONTH 2021*	*MONTH 2020*	*MONTH DIFF*	*YTD 2021*	*YTD 2020*	*YTD DIFF*
Rounds Played	*70,000*	*2,131*	*1,405*	*726*	*2,148*	*1,488*	*660*
Revenue Per Round	*$ 44.48*	*$ 57.57*	*$ 43.54*	*$ 14.03*	*$ 70.86*	*$ 58.41*	*$ 12.46*
Resident Cards Sold	*N/A*	*1,319*	*955*	*364*	*2,049*	*1,640*	*409*
Cost of Goods Sold % - Pro Shop	*75%*	*143%*	*-411%*	*553%*	*100%*	*-237%*	*337%*
Personnel Expenses as % of Sales	*47%*	*57%*	*142%*	*-85%*	*139%*	*301%*	*-161%*

VILLAGE LINKS
STATEMENT OF REVENUES, EXPENSES, AND CHANGES IN NET POSITION
GOLF
(Including Administration, Grounds, & Mechanical Maintenance)

As of March 31, 2021

ORG/ OBJECT	DESCRIPTION	2021 BUDGET	MONTH 2021	MONTH 2020	MONTH DIFF	MONTH % DIFF	YEAR-TO-DATE 2021	YEAR-TO-DATE 2020	YEAR-TO-DATE DIFF	YEAR-TO-DATE % DIFF
	MISCELLANEOUS REVENUE									
	Miscellaneous Revenue includes the following items, which don't fit into any of the major revenue categories:									
	Adult & Junior Golf Lessons		*$ 12,000*	*$ 1,650*	*$ 10,350*		*$ 25,000*	*$ 4,150*	*$ 20,850*	
	Handicaps		*-*	*5,440*	*(5,440)*		*-*	*12,920*	*(12,920)*	
	Hand Cart Rentals		*755*	*808*	*(53)*		*755*	*856*	*(101)*	
	Golf Club Rentals		*-*	*30*	*(30)*		*-*	*30*	*(30)*	
	Golf Club Repairs		*471*	*-*	*471*		*774*	*110*	*664*	
	Locker Rentals		*640*	*560*	*80*		*2,080*	*2,800*	*(720)*	
	Illinois Sales Tax (1.75%)		*52*	*143*	*(91)*		*106*	*472*	*(366)*	
	Glen Ellyn Food & Beverage Tax (1%)		*5*	*(26)*	*31*		*10*	*10*	*0*	
	Misc. Tournament Prize		*-*	*-*	*-*		*-*	*-*	*-*	
	FootGolf Ball Rentals		*-*	*-*	*-*		*-*	*-*	*-*	
	ATM Machine Commission		*-*	*4*	*(4)*		*11*	*14*	*(3)*	
	Miscellaneous		*120*	*-*	*120*		*145*	*(30)*	*175*	
	Total	*$ 126,550*	*$ 14,043*	*$ 8,608*	*$ 5,435*		*$ 28,882*	*$ 21,333*	*$ 7,550*	

VILLAGE LINKS GLEN ELLYN | RESERVE 22 TWENTY-TWO

RESERVE 22
STATEMENT OF REVENUES, EXPENSES, AND CHANGES IN NET POSITION
As of March 31, 2021

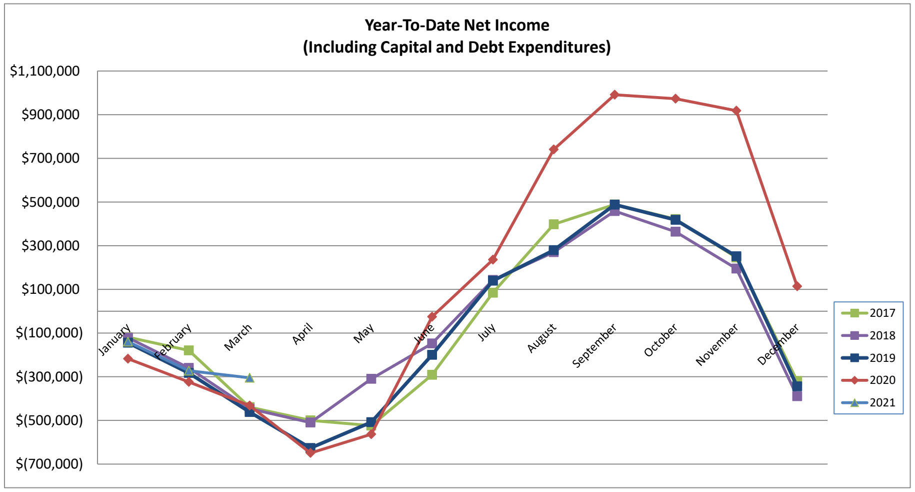
ORG/ OBJECT	DESCRIPTION	2021 BUDGET	MONTH 2021	MONTH 2020	MONTH DIFF	MONTH % DIFF	YEAR-TO-DATE 2021	YEAR-TO-DATE 2020	YEAR-TO-DATE DIFF	YEAR-TO-DATE % DIFF
5520	**RESERVE 22 REVENUES:**									
441100	Food	$ 1,500,000	$ 48,052	$ 44,495	$ 3,558	8%	$ 84,170	$ 171,969	$ (87,799)	-51%
441101	Liquor	260,000	8,828	6,251	2,577	41%	12,909	28,858	(15,949)	-55%
441102	Beer	485,000	14,212	9,369	4,843	52%	18,662	29,638	(10,976)	-37%
441103	Wine	235,000	6,537	6,854	(317)	-5%	10,224	31,869	(21,645)	-68%
441104	NA Beverages	85,000	1,836	1,011	826	82%	2,057	4,865	(2,809)	-58%
441106	Room Charges	4,000	-	-	-	0%	-	1,950	(1,950)	-100%
441107	Service Charges	160,000	1,305	5,297	(3,992)	-75%	1,556	21,663	(20,107)	-93%
489000	Miscellaneous Revenue	2,000	(60)	53	(113)	-214%	34	1,620	(1,586)	-98%
	Total Revenues	**$ 2,731,000**	**$ 80,711**	**$ 73,330**	**$ 7,381**	**10%**	**$ 129,611**	**$ 292,432**	**$ (162,821)**	**-56%**
55730	**COST OF GOODS SOLD:**									
530400	Cost of Goods Sold - Beer	$ 135,800	$ 5,923	$ 4,975	$ 949	19%	$ 7,088	$ 9,126	$ (2,039)	-22%
530401	Cost of Goods Sold - Wine	72,850	3,337	2,247	1,090	48%	4,022	10,626	(6,604)	-62%
530402	Cost of Goods Sold - Liquor	52,000	3,571	1,423	2,148	151%	3,540	5,546	(2,006)	-36%
530405	Cost of Goods Sold - NA Beverages	35,700	1,769	2,287	(518)	-23%	1,957	4,523	(2,566)	-57%
530420	Cost of Goods Sold - Food	480,000	25,633	22,554	3,079	14%	34,676	64,946	(30,270)	-47%
	Total Cost of Goods Sold	**$ 776,350**	**$ 40,235**	**$ 33,487**	**$ 6,748**	**20%**	**$ 51,284**	**$ 94,767**	**$ (43,484)**	**-46%**
	Gross Profit	**$ 1,954,650**	**$ 40,476**	**$ 39,843**	**$ 633**	**2%**	**$ 78,327**	**$ 197,665**	**$ (119,338)**	**-60%**
	Gross Profit Percentage	**72%**	**50%**	**54%**			**60%**	**68%**		
55730	**OTHER OPERATING EXPENSES:**									
510100	Salaries - Pensionable	$ 607,800	$ 25,621	$ 41,716	$ (16,096)	-39%	$ 74,424	$ 150,261	$ (75,837)	-50%
510120	Salaries - Non-Pensionable	460,000	3,916	18,800	(14,884)	-79%	4,961	55,727	(50,766)	-91%
510200	Salaries - Overtime	5,000	-	2	(2)	-100%	-	400	(400)	-100%
510399	Tips Paid Through Payroll	-	(3,647)	1,561	(5,208)	-334%	(4,911)	4,166	(9,077)	-218%
510400	FICA Taxes	115,440	2,574	5,509	(2,935)	-53%	6,563	18,724	(12,162)	-65%
510500	IMRF	53,520	2,420	4,307	(1,886)	-44%	6,737	15,439	(8,702)	-56%
590600	Health Insurance	73,900	5,574	4,877	696	14%	16,721	17,071	(350)	-2%
52XXXX	Contractual Services	179,246	6,181	7,781	(1,600)	-21%	15,579	35,245	(19,666)	-56%
53XXXX	Commodities	149,000	9,501	9,480	20	0%	12,429	27,827	(15,398)	-55%
	Total Operating Expenses	**$ 1,643,906**	**$ 52,139**	**$ 94,034**	**$ (41,895)**	**-45%**	**$ 132,501**	**$ 324,859**	**$ (192,358)**	**-59%**
	Operating Income (Loss)	**$ 310,744**	**$ (11,664)**	**$ (54,191)**	**$ 42,527**	**-78%**	**$ (54,173)**	**$ (127,194)**	**$ 73,021**	**-57%**
	Operating Income (Loss) Percentage	**11%**	**-14%**	**-74%**			**-42%**	**-43%**		

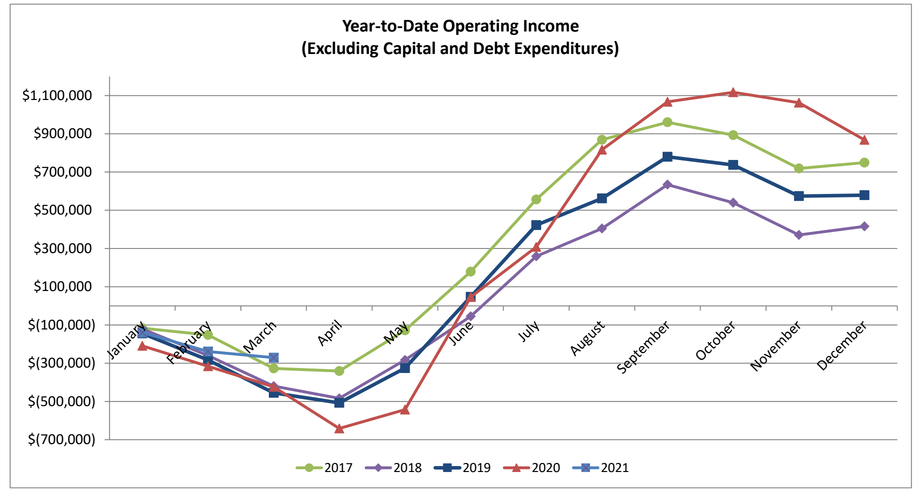
VILLAGE LINKS GLEN ELLYN | RESERVE 22 TWENTY-TWO

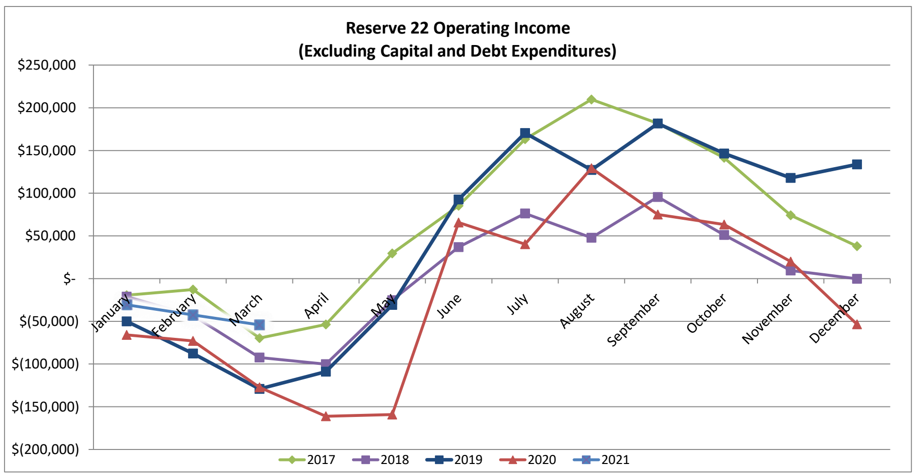
RESERVE 22
STATEMENT OF REVENUES, EXPENSES, AND CHANGES IN NET POSITION
As of March 31, 2021

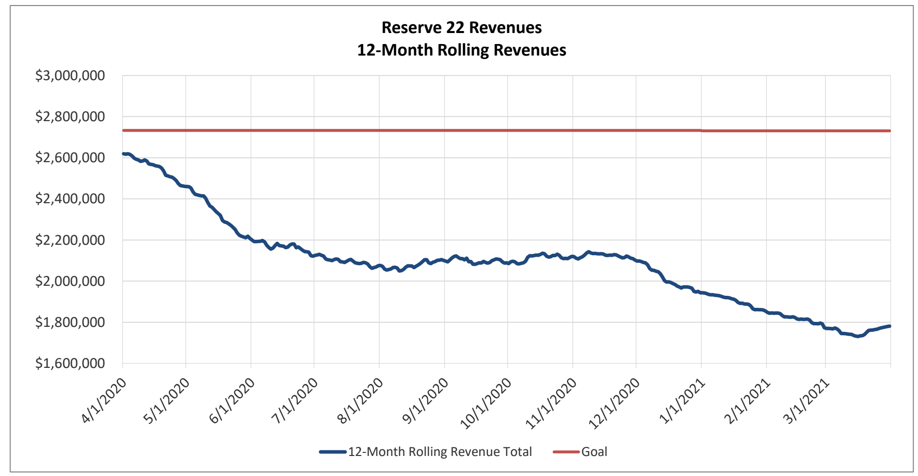
ORG/ OBJECT	DESCRIPTION	2021 BUDGET	MONTH 2021	MONTH 2020	MONTH DIFF	MONTH % DIFF	YEAR-TO-DATE 2021	YEAR-TO-DATE 2020	YEAR-TO-DATE DIFF	YEAR-TO-DATE % DIFF
	KEY METRICS									
		Goal								
	Revenue Source:									
	Restaurant/Bar	*N/A*	*$ 67,548*	*$ 43,300*	*$ 24,248*	*56%*	*$ 114,822*	*$ 164,928*	*$ (50,106)*	*-30%*
	Banquets	*N/A*	*8,658*	*28,542*	*(19,884)*	*-70%*	*10,162*	*125,958*	*(115,795)*	*-92%*
	Other	*N/A*	*4,505*	*1,488*	*3,017*	*203%*	*4,627*	*1,546*	*3,081*	*199%*
	Total	*$ 2,731,000*	*$ 80,711*	*$ 73,330*	*$ 7,381*	*10%*	*$ 129,611*	*$ 292,432*	*$ (162,821)*	*-56%*
	Reserve 22 Revenues (Last 12 Months)	*$ 2,731,000*					$ 1,780,867	$ 2,620,555	*$ (839,688)*	*-32%*
	Reserve 22 Expenses (Last 12 Months)	*$ 2,420,256*					$ 1,761,346	$ 2,484,835	*$ (723,490)*	*-29%*
	# Guest Checks (Restaurant/Bar)	*N/A*	*1,672*	*1,290*	*382*		*2,676*	*4,804*	*(2,128)*	
	Revenue Per Guest Check	*N/A*	*$ 40.40*	*$ 33.57*	*$ 6.83*		*$ 42.91*	*$ 34.33*	*$ 8.58*	
	# Guests (Restaurant/Bar)	*N/A*	*2,577*	*2,051*	*526*		*3,967*	*7,816*	*(3,849)*	
	Average Guest Spend	*N/A*	*$ 26.21*	*$ 21.11*	*$ 5.10*		*$ 28.94*	*$ 21.10*	*$ 7.84*	
	Cost of Goods Sold %	*28%*	*50%*	*46%*	*4%*		*40%*	*32%*	*7%*	
	Cost of Goods Sold % (By Category):									
	Cost of Goods Sold - Beer	*28%*	*42%*	*53%*	*-11%*		*38%*	*31%*	*7%*	
	Cost of Goods Sold - Wine	*31%*	*51%*	*33%*	*18%*		*39%*	*33%*	*6%*	
	Cost of Goods Sold - Liquor	*20%*	*40%*	*23%*	*18%*		*27%*	*19%*	*8%*	
	Cost of Goods Sold - NA Beverages	*42%*	*96%*	*226%*	*-130%*		*95%*	*93%*	*2%*	
	Cost of Goods Sold - Food	*32%*	*53%*	*51%*	*3%*		*41%*	*38%*	*3%*	
	Personnel Expenses as % of Sales	*48%*	*50%*	*103%*	*-53%*		*84%*	*88%*	*-4%*	
	Prime Cost (Cost of Goods Sold + Personnel Expenses) as % of Sales	*77%*	*100%*	*148%*	*-49%*		*124%*	*121%*	*3%*	

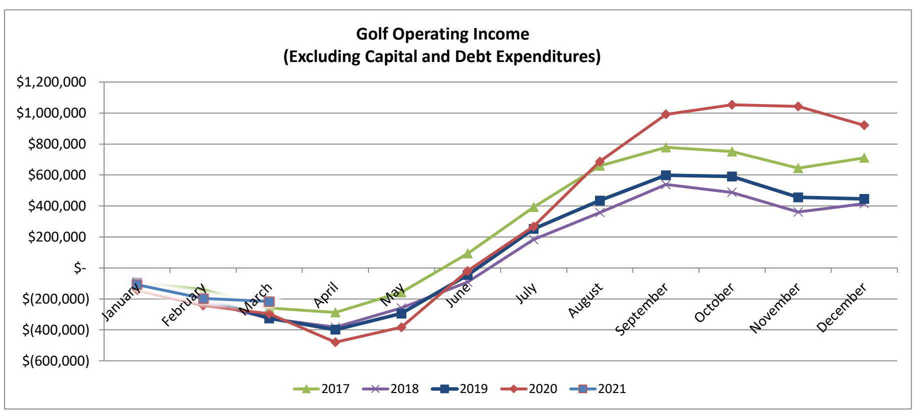
Village Links / Reserve 22
Dashboard Financial Report
As of March 31, 2021

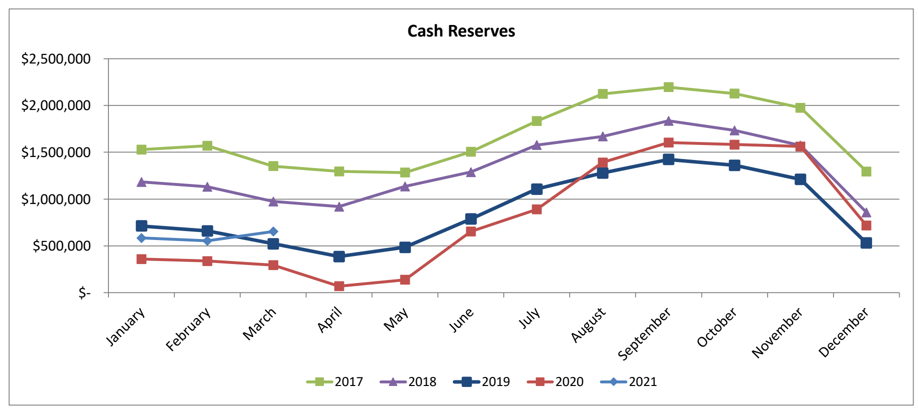












VILLAGE LINKS / RESERVE 22
MONTHLY CASH INCREASE/DECREASE HISTORY

	JAN	FEB	MAR	APR	MAY	JUN	JUL	AUG	SEP	OCT	NOV	DEC
2014	(112)	(270)	(77)	50	130	30	306	177	138	10	(148)	(663)
2015	(100)	(63)	9	67	80	153	356	352	239	(97)	(42)	(689)
2016	(114)	(20)	41	(109)	206	296	186	237	160	36	(76)	(671)
2017	(114)	42	(218)	(57)	(11)	223	328	291	72	(69)	(151)	(681)
2018	(113)	(50)	(157)	(56)	216	153	291	92	165	(102)	(160)	(716)
2019	(144)	(53)	(138)	(136)	99	304	319	171	146	(64)	(148)	(680)
2020	(173)	(21)	(43)	(225)	69	516	237	500	214	(23)	(21)	(843)
2021	(135)	(26)	96									

	JAN	FEB	MAR	APR	MAY	JUN	JUL	AUG	SEP	OCT	NOV	DEC
Avg	(126)	(58)	(61)	(67)	113	239	289	260	162	(44)	(107)	(706)
Best	(100)	42	96	67	216	516	356	500	239	36	(21)	(671)
Worst	(173)	(270)	(218)	(225)	(11)	30	186	92	72	(102)	(160)	(843)

NEXT 12 MONTH CASH BALANCE SCENARIOS

	2021 MAR	2021 APR	2021 MAY	2021 JUN	2021 JUL	2021 AUG	2021 SEP	2021 OCT	2021 NOV	2021 DEC	2022 JAN	2022 FEB
Avg	655	588	701	940	1,229	1,489	1,651	1,607	1,500	794	669	611
Best	655	722	938	1,454	1,810	2,310	2,549	2,585	2,564	1,893	1,793	1,835
Worst	655	430	419	449	635	727	799	697	537	(306)	(479)	(749)
	actual											

Glen Ellyn Recreation Commission
535 Duane Street
Glen Ellyn, IL 60137

Meeting 4/30/2021 7:00 AM
Department: Village Links
Department Head: Jeff Vesevick
Category: Discussion Item
Prepared By: Steve Thompson

AGENDA ITEM (ID # 2021-1083)

DOC ID: 2021-1083

Trustee Liaison - Steve Thompson

Statement of the Issue:

Analysis:

Budget Impact:

Action Requested:

Attachments: