



Agenda
Village of Glen Ellyn
Recreation Commission Meeting
Friday, February 26, 2021
7:00 AM
Village Links/Reserve 22 - via Zoom

Visitors are welcome to attend all meetings of the Recreation Commission.

- A. Call To Order**
- B. Public Comments**
- C. Approval of Minutes**
 - 1) Minutes - 1/29/2021
- D. Marketing @ Reserve 22 - Julie Rusin**
- E. Reserve 22 Presentation - Brad Chapple**
- F. Standing Reports**
 - 1) Manager - Jeff Vesevick
 - 2) Reserve 22 - Brad Chapple
 - 3) Financial - Jeff Vesevick
 - 4) Trustee Liaison - Steve Thompson
- G. Old Business**
- H. New Business**
- I. Next Meeting - 3/26/2021**
- J. Adjournment**

**RECREATION COMMISSION
MINUTES
JANUARY 29, 2021**

Board or Commission: Recreation
Meeting: Regular
Quorum: Yes

Called to Order: 7:05A.M.
Adjourned: 8:05A.M.

MEMBER ATTENDANCE:

Tim O'Shea	Chairman	Present
Rebecca Austin	Commissioner	Present
Brian Diver	Commissioner	Excused Absence
Glen G. Graham	Commissioner	Present
Alison Park	Commissioner	Present
Mark W. Reinke	Commissioner	Present
Carol Scott	Commissioner	Present

Also, Present:

Jeff Vesevick	General Manager / Staff Liaison	Present
Steve Thompson	Liaison Trustee	Present
Mark Franz	Village Manager	Excused Absence
Brad Chapple	Food and Beverage Director	Present
Tom Fota	Executive Chef	Excused Absence
Mike Campbell	Golf Professional	Excused Absence
Noel Allen	Director of Golf	Excused Absence
Andrew Cross	Golf Course Superintendent	Present

A. CALL TO ORDER

The January 29, 2021 meeting of the Recreation Commission was called to order at 7:05A.M. at the Village Links of Glen Ellyn (via ZOOM); 485 Winchell Way; Glen Ellyn, Illinois by Chairman O'Shea.

B. PUBLIC COMMENTS

None.

C. APPROVAL OF MINUTES FROM NOVEMBER 20, 2020 MEETING

1. MOVE TO APPROVE MINUTES OF MEETING FROM 11/20/20 AS PRESENTED.

RESULT: Motion Unanimously Carried

MOVER: Commissioner Park

SECONDER: Commissioner Scott

AYES: Austin, Graham, O'Shea, Park, Reinke, and Scott

NAYES: None

ABSENT: Driver

D. STANDING REPORTS

1. Manager Report - November 2020 & December 2020 - Jeff Vesevick

General Manager Vesevick stated eight (8) of the first 10 days in November were 60 degrees or above and 55% of the Links business occurred in this time-frame. Staff opted to close the greens on December 1, 2020 to prepare the grounds for the spring. Nearly every category of golf revenue was up 20% or higher than last year's November. With staff's commitment to reduce costs, operating profits increased by 50%, while golf expenses were only up 2%. The Iron Man Open was held in November with about 102 participants. General Manager Vesevick provided an update on the golf course and grounds improvements.

Food and Beverage Director Chapple updated the Recreation Commission on Reserve 22's year-end operations and noted this past Thanksgiving was the best on the record with \$11,500 in carry-out business. Reserve 22 hosted Santa for weekend carry-out business and the breakfast-to-go package. Christmas and New Year's Eve earned decent carry-out business. Reserve 22 is using the Open Table platform for carry-out business. Commissioner Scott noted Thanksgiving dinner was delicious. General Manager Vesevick reported that Reserve 22 about broke even in 2020. General Manager Vesevick commended Food and Beverage Director Chapple's efforts at transitioning to a carry-out business. It was difficult for Reserve 22 to be profitable with all the Covid-19 protocols. Chairman O'Shea commented 2020 was a difficult year and for Reserve 22 to break-even is a good testament for managing through this process.

2. Financial - Village Links/Reserve 22 – Financial Statements November 2020 & December 2020 – Jeff Vesevick

General Manager Vesevick highlighted the December 2020 financial reports and noted the combined Village Links and Reserve 22 operating profit increased 50% from last year. The Village Links operating income for 2020 increased by \$921,660 over 2019. Cash reserves increased at year-end by \$186,000. Chairman O'Shea noted the overall 2020 change in net position was \$114,371 compared to a loss of \$344,337 last year. Commissioner Graham confirmed that new golf carts will be purchased in 2021. General Manager Vesevick noted the golf cart replacements were approved by the Village Board in November.

General Manager Vesevick noted the lightening detection system at the Links needs to be replaced with an estimated lease cost of \$6,000 to \$7,000 per year for the next seven (7) to eight (8) years. Commissioner Reinke noted from a liability perspective this has to be replaced. General Manager Vesevick said the technology for lightening detection systems has improved and Director of Golf Allen will discuss this at the next meeting.

3. Trustee Liaison – Steve Thompson

Trustee Thompson updated the Recreation Commission on the recent Village Board activities.

E. OLD BUSINESS

None.

F. NEW BUSINESS

None.

G. NEXT MEETING FRIDAY, FEBRUARY 26, 2021

H. ADJOURNMENT

Chairman O'Shea moved and Commissioner Reinke seconded, to adjourn the meeting. The meeting was adjourned at 8:05A.M.

Submitted by Aileen Haslett, Recording Secretary

Reviewed by General Manager Jeff Vesevick



**Glen Ellyn Recreation
Commission**
535 Duane Street
Glen Ellyn, IL 60137

Meeting 2/26/2021 7:00 AM
Department: Village Links
Department Head: Jeff Vesevick
Category: Report
Prepared By: Jeff Vesevick

**AGENDA ITEM (ID # 2021-
932)**

DOC ID: 2021-932

Manager - Jeff Vesevick

Statement of the Issue:

Analysis:

Budget Impact:

Action Requested:

Attachments:

1. Manager's Report Jan21



VILLAGE LINKS

GLEN ELLYN

RESERVE
— 22
TWENTY-TWO

Manager's Report for January 2021

Prepared by Jeff Vesevick, General Manager

January temperatures were about 5° above average. There was 21.9" snow during the month. Average snowfall is 10.1". There was 1.9" of rain (and ice).

High Temperatures In January																					
	2021	2020	2019	2018	2017	2016	2015	2014	2013	2012	2011	2010	2009	2008	2007	2006	2005	2004	2003	2002	2001
70° days																					
60° days									1					2			1	1			2
50° days		1	2	5	1				3	5	1			1	2	3	2		1	2	2
40° days		6	3	6	7	8	3	2	6	11		2		5	8	16	2	2	16	10	14
30° days	22	20	13	8	15	12	17	10	10	7	9	9	8	8	10	11	12	8	9	15	4
20° days	9	3	5	5	4	8	4	7	8	6	18	14	13	8	11	1	10	14	5	4	6
10° days		1	6	5	3	2	4	7	3	2	2	6	8	4			4	3			3
0° days			2	2	1	1	3	4			1		2	3				3			
-10° days								1													
Rain	1.9"	.05"	0.4"	1.5"	2.9"	0.3"			3.2"	0.8"	0.2"	0.6"		0.1"	1.1"	2.6"	2.9"	0.1"	1.9"	1.5"	1.1"
Snow	21.9"	10.5"	15.5"	4.7"	0"	2.8"	13.5"	34"	1"	12"	6"	12"	22.3"	11"	3"	6"	28"	15"	2"	6"	0

Golf

The **2021 Events and Lesson Programs** have been scheduled. The 2021 schedule is again a busy one, including **70 events for Men, Women, and Juniors**, and **220 classes and camps of golf instruction scheduled to accommodate up to 2,180 students**, to be conducted by our Golf Professional Staff, which in 2021 will consist of 4 PGA Class A Members, and 2 PGA Apprentices.

The Golf Staff has also sent out, and are receiving back, signed contracts for 11 Outside **Leagues**. Leagues are an important part of our programmed golf, and help to boost rounds played. Our Outside Leagues are scheduled for 6,248 9-hole rounds in 2019, about 18% of 9-hole play. In addition, four in-house leagues, three of them 18 holes, are scheduled to play approximately 3,500 rounds.

Golfers are also signing up for the **2021 Weekend Permanent Starting Times**, which run from April 3, through August 29. Again in 2021 is the inclusion of groups not consisting of 4 Glen Ellyn residents the opportunity to participate in the main lottery drawing, on a weighted scale. Hopefuls will also be required to make a \$500 up front investment, which may be used for green fees. Golf Staff will again be promoting the addition of golfer perks, including pre-paid cart fees, pre-paid warm-up range balls, and a benefit which will allow those who purchase the 20 round Multi-Play package the privilege of playing a few holes after 5:30pm for no charge.

An uptick in Resident Card sales, along with a noticeable increase in “membership” inquiries has the Golf Staff optimistic for continued golf popularity for 2021.

Golf Course Grounds & Maintenance

The weather for January has been a tale of 2 winters, we went from ice at the beginning to a couple of small snows, to back-to-back big snows that have shut us out from on course work. Looking at January observations from O’Hare, average temperature was 29.2° (5.4° above normal), precipitation was 1.95” (0.22” above normal), snowfall 21.9” (11.1” above normal) which makes this the 10th Snowiest January on record. Our primary focus before the snowfalls was to remove dead, dying, and damaged trees on the course.

Grounds

1. Continuing to monitor ice on greens
2. Finished online training for Irrigation Software.
3. Felled about 40 dead/ damaged trees
4. Removal of logs from felled trees, branches remain to be chipped
5. Snow removal as required
6. Negotiated purchase of Used Sprayer for \$33,000 vs \$62,000 new
7. Continuing to review practices and plan for year ahead
8. Negotiated log removals at no cost to us

Mechanical and Building Maintenance

1. 7 pieces of equipment were repaired and/or serviced.
2. Greens and Tee mowers had all moving hydraulic hoses replaced
3. Men’s restroom at halfway refurbishment started
4. Floor in restaurant buffed, carpets in hallway and Board Room cleaned
5. Deep cleaning in Maintenance Buildings
6. Quote for Drywall work secured for restaurant and banquet space
7. Removed damaged door in pro shop near ball machine
8. Quote to repair electric to Bar Patio Heaters

Horticulture/Conservation

1. Reviewing new plan for Landscape improvements around clubhouse
2. Hanging baskets ordered, for clubhouse
3. Cont. pruning and cleaning of Tropical plants in Basement
4. Secured quotes for Panfish Park tree removals and pruning

Reserve 22

Reserve 22 - JANUARY				Year to Date		
	2020	2021	+/-	2020	2021	+/-
Restaurant & Bar	56,555	13,396	-76.3%	56,555	13,396	-76.3%
Banquets	38,896	0	-100.0%	38,896	0	-100.0%
from Outings	0	0	#DIV/0!	0	0	#DIV/0!
Beverage Cart	0	0	#DIV/0!	0	0	#DIV/0!
Halfway House	0	0	#DIV/0!	0	0	#DIV/0!
Other	6,927	20	-99.7%	6,927	20	-99.7%
Total Reserve 22	102,378	13,416	-86.9%	102,378	13,416	-86.9%

Restricted to Take Out only for most of the month, and no allowable Banquet business, revenues suffered dramatically, dropping 87% from a year ago. A surprise announcement allowing DuPage County restaurants to open at 25% capacity, along with a quick spot on the local news, gave revenues a much needed jolt, as sales in the final week nearly doubled the previous 3 weeks' average. We were able to counteract some of the loss in revenue by dramatically lowering labor, using virtually all full time staff to operate.

The 3rd Annual **Chili Cook-Off for Charity** was held at a variety of Restaurants in Glen Ellyn, over the course of 4 weeks. 10 Glen Ellyn restaurants offered their best chili for competition. Traditionally held at Reserve 22, **Marketing Specialist Julie Rusin** set up an online voting system, encouraging patrons to try the offerings at each of the participating restaurants. The charity component was missing this year without ticket sales, but marketing efforts elicited over 350 votes. Most restaurants offered a prize, and winners were selected weekly from the voters. This year's champion was **Blackberry Market**. Last year's winner, Reserve 22, finished a close fourth in the voting.

Staff is preparing special Super Bowl and Valentine's Day menus. The Valentine's offering will be available February 11 – 14. Limited dine in tables will be available for each event, along with curbside service.

Upcoming Meetings

March 26 – Golf Operations presentation

April 30 – Golf Course and Grounds presentation



**Glen Ellyn Recreation
Commission**
535 Duane Street
Glen Ellyn, IL 60137

Meeting 2/26/2021 7:00 AM
Department: Village Links
Department Head: Jeff Vesevick
Category: Discussion Item
Prepared By: Brad Chapple

**AGENDA ITEM (ID
2021-933)**

DOC ID: 2021-933

Reserve 22 - Brad Chapple

Statement of the Issue:

Analysis:

Budget Impact:

Action Requested:

Attachments:



**Glen Ellyn Recreation
Commission**
535 Duane Street
Glen Ellyn, IL 60137

Meeting 2/26/2021 7:00 AM
Department: Village Links
Department Head: Jeff Vesevick
Category: Report
Prepared By: Ann Pedersen, Jeff Vesevick

**AGENDA ITEM (ID
2021-934)**

DOC ID: 2021-934

Financial - Jeff Vesevick

Statement of the Issue:

Analysis:

Budget Impact:

Action Requested:

Attachments:

1. Village Links - Financial Statements - January 2021
2. COH Scenarios

VILLAGE LINKS / RESERVE 22
STATEMENT OF REVENUES, EXPENSES, AND CHANGES IN NET POSITION
As of January 31, 2021

ORG	DESCRIPTION	2021 BUDGET	MONTH				YEAR-TO-DATE				
			2021	2020	DIFF	% DIFF	2021	2020	DIFF	% DIFF	
REVENUES:											
5500	Village Links Revenues	\$ 3,113,850	\$ 2,367	\$ 5,303	\$ (2,936)	-55%	\$ 2,367	\$ 5,303	\$ (2,936)	-55%	
5520	Reserve 22 Revenues	2,731,000	13,416	102,377	(88,961)	-87%	13,416	102,377	(88,961)	-87%	
Total Revenues		\$ 5,844,850	\$ 15,783	\$ 107,681	\$ (91,897)	-85%	\$ 15,783	\$ 107,681	\$ (91,897)	-85%	
EXPENDITURES:											
55700	Administration	\$ 460,117	\$ 36,588	\$ 43,591	\$ (7,002)	-16%	\$ 36,588	\$ 43,591	\$ (7,002)	-16%	
55710	Golf Course Maintenance	899,270	27,423	48,383	(20,960)	-43%	27,423	48,383	(20,960)	-43%	
55720	Golf Services	722,908	32,288	42,577	(10,289)	-24%	32,288	42,577	(10,289)	-24%	
55730	Reserve 22	2,420,256	44,079	168,273	(124,194)	-74%	44,079	168,273	(124,194)	-74%	
55740	Stormwater Management	28,814	269	411	(142)	-35%	269	411	(142)	-35%	
55750	Pro Shop Merchandise	158,495	11	1,436	(1,425)	-99%	11	1,436	(1,425)	-99%	
55780	Motorized Carts	45,515	-	-	-	0%	-	-	-	0%	
557X5	Mechanical Maintenance	196,841	14,209	12,246	1,963	16%	14,209	12,246	1,963	16%	
Total Operating Expenses		\$ 4,932,216	\$ 154,866	\$ 316,917	\$ (162,051)	-51%	\$ 154,866	\$ 316,917	\$ (162,051)	-51%	
Operating Income (Loss)		\$ 912,634	\$ (139,083)	\$ (209,236)	\$ 70,153	-34%	\$ (139,083)	\$ (209,236)	\$ 70,153	-34%	
Debt Service		656,084	-	-	-	0%	-	-	-	0%	
Capital Expenditures		222,000	-	8,085	(8,085)	-100%	-	8,085	(8,085)	-100%	
CHANGE IN NET POSITION		\$ 34,550	\$ (139,083)	\$ (217,321)	\$ 78,238	-36%	\$ (139,083)	\$ (217,321)	\$ 78,238	-36%	

KEY METRICS

	<u>Goal</u>							
Personnel Expenses as % of Sales	47%	654%	201%	453%	654%	201%	453%	
Cash Balance (End of Month, in \$000's)	\$ 1,234	\$ 584	\$ 359	\$ 225				

VILLAGE LINKS
STATEMENT OF REVENUES, EXPENSES, AND CHANGES IN NET POSITION
GOLF
(Including Administration, Grounds, & Mechanical Maintenance)
As of January 31, 2021

ORG/ OBJECT	DESCRIPTION	2021 BUDGET	MONTH				YEAR-TO-DATE			
			2021	2020	DIFF	% DIFF	2021	2020	DIFF	% DIFF
5500	VILLAGE LINKS REVENUES:									
440550	Green Fees	\$ 1,950,000	\$ 68	\$ 67	\$ 1	1%	\$ 68	\$ 67	\$ 1	1%
440554	Pro Shop - Sales	170,000	301	1,566	(1,265)	-81%	301	1,566	(1,265)	-81%
440555	Motor Carts	500,000	-	-	-	0%	-	-	-	0%
440556	Driving Range	300,000	127	88	39	45%	127	88	39	45%
440557	Resident Cards	32,000	1,320	1,260	60	5%	1,320	1,260	60	5%
460100	Investment Income	8,500	1	562	(562)	-100%	1	562	(562)	-100%
489000	Miscellaneous Revenue	126,550	551	1,772	(1,222)	-69%	551	1,772	(1,222)	-69%
489100	Miscellaneous - Over/Short	-	0	(12)	12	-101%	0	(12)	12	-101%
490800	Operating Transfer In	26,800	-	-	-	0%	-	-	-	0%
	Total Revenues	\$ 3,113,850	\$ 2,367	\$ 5,303	\$ (2,936)	-55%	\$ 2,367	\$ 5,303	\$ (2,936)	-55%
	COST OF GOODS SOLD:									
520945	Cost of Goods Sold - Pro Shop	\$ 127,500	\$ (2,143)	\$ (1,523)	\$ (620)	41%	\$ (2,143)	\$ (1,523)	\$ (620)	41%
	Total Cost of Goods Sold	\$ 127,500	\$ (2,143)	\$ (1,523)	\$ (620)	41%	\$ (2,143)	\$ (1,523)	\$ (620)	41%
	Gross Profit	\$ 2,986,350	\$ 4,510	\$ 6,827	\$ (2,316)	-34%	\$ 4,510	\$ 6,827	\$ (2,316)	-34%
	OTHER OPERATING EXPENSES:									
510100	Salaries - Pensionable	\$ 943,660	\$ 52,045	\$ 57,964	\$ (5,919)	-10%	\$ 52,045	\$ 57,964	\$ (5,919)	-10%
510120	Salaries - Non-Pensionable	194,800	140	18,888	(18,749)	-99%	140	18,888	(18,749)	-99%
510200	Salaries - Overtime	6,740	-	-	-	0%	-	-	-	0%
510400	FICA Taxes	86,408	3,767	5,658	(1,891)	-33%	3,767	5,658	(1,891)	-33%
510500	IMRF	82,774	4,380	6,660	(2,280)	-34%	4,380	6,660	(2,280)	-34%
590600	Health Insurance	137,400	10,048	14,588	(4,540)	-31%	10,048	14,588	(4,540)	-31%
52XXXX	Contractual Services	624,178	38,552	34,905	3,647	10%	38,552	34,905	3,647	10%
53XXXX	Commodities	308,500	4,000	11,504	(7,503)	-65%	4,000	11,504	(7,503)	-65%
	Total Operating Expenses	\$ 2,384,460	\$ 112,931	\$ 150,167	\$ (37,236)	-25%	\$ 112,931	\$ 150,167	\$ (37,236)	-25%
	Operating Income (Loss)	\$ 601,890	\$ (108,420)	\$ (143,340)	\$ 34,920	-24%	\$ (108,420)	\$ (143,340)	\$ 34,920	-24%
	Operating Income (Loss) Percentage	19%	-4580%	-2703%			-4580%	-2703%		

KEY METRICS

	Goal								
Rounds Played	70,000	14	14	-	14	14	-		
Revenue Per Round	\$ 44.48	\$ 169.08	\$ 378.82	\$ (209.74)	\$ 169.08	\$ 378.82	\$ (209.74)		
Resident Cards Sold	N/A	136	127	9	136	127	9		
Cost of Goods Sold % - Pro Shop	75%	-712%	-97%	-615%	-712%	-97%	-615%		
Personnel Expenses as % of Sales	47%	2973%	1956%	1017%	2973%	1956%	1017%		

VILLAGE LINKS
STATEMENT OF REVENUES, EXPENSES, AND CHANGES IN NET POSITION
GOLF
(Including Administration, Grounds, & Mechanical Maintenance)
As of January 31, 2021

ORG/ OBJECT	DESCRIPTION	2021 BUDGET	MONTH				YEAR-TO-DATE			
			2021	2020	DIFF	% DIFF	2021	2020	DIFF	% DIFF
<u>MISCELLANEOUS REVENUE</u>										
Miscellaneous Revenue includes the following items, which don't fit into any of the major revenue categories:										
Adult & Junior Golf Lessons			\$	-	\$	-	\$	-	\$	-
Handicaps				-		920		(920)		
Hand Cart Rentals				-		-		-		-
Golf Club Rentals				-		-		-		-
Golf Club Repairs				-		80		(80)		(80)
Locker Rentals				480		560		(80)		(80)
Illinois Sales Tax (1.75%)				36		214		(179)		(179)
Glen Ellyn Food & Beverage Tax (1%)				3		23		(20)		(20)
Misc. Tournament Prize				-		-		-		-
FootGolf Ball Rentals				-		-		-		-
ATM Machine Commission				7		6		1		1
Miscellaneous				25		(30)		55		55
Total		\$	126,550	\$	551	\$	1,772	\$	(1,222)	

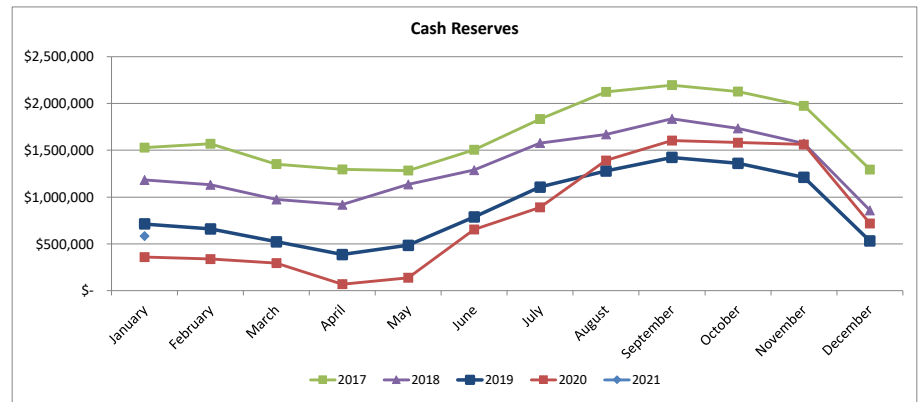
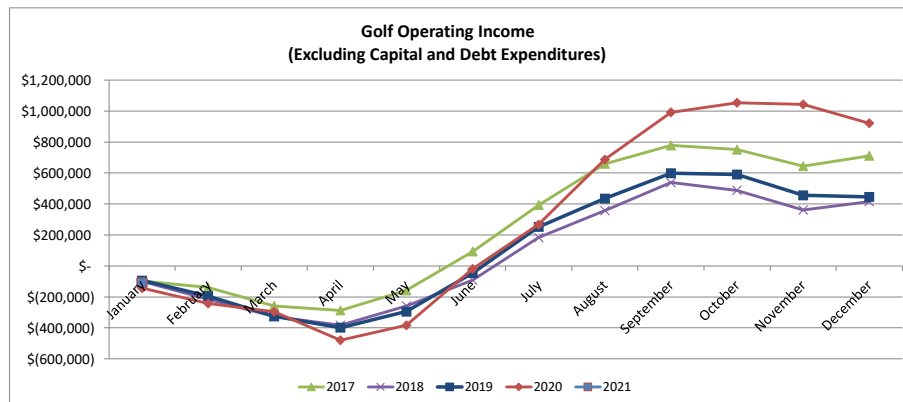
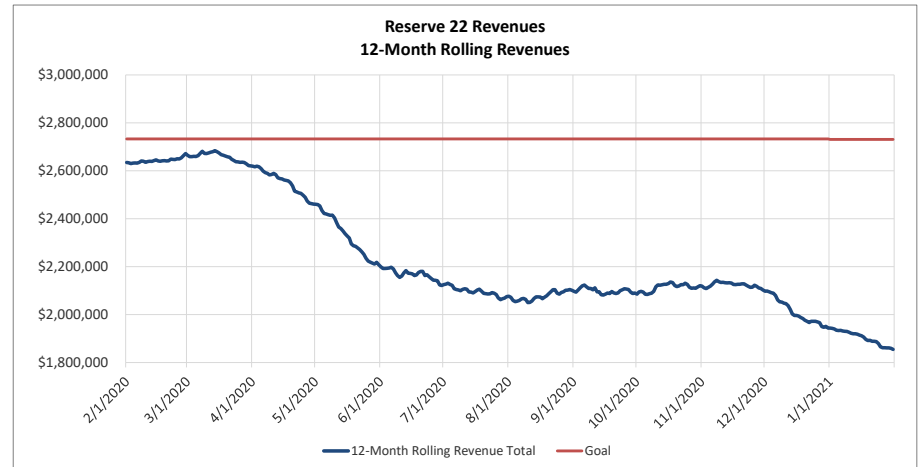
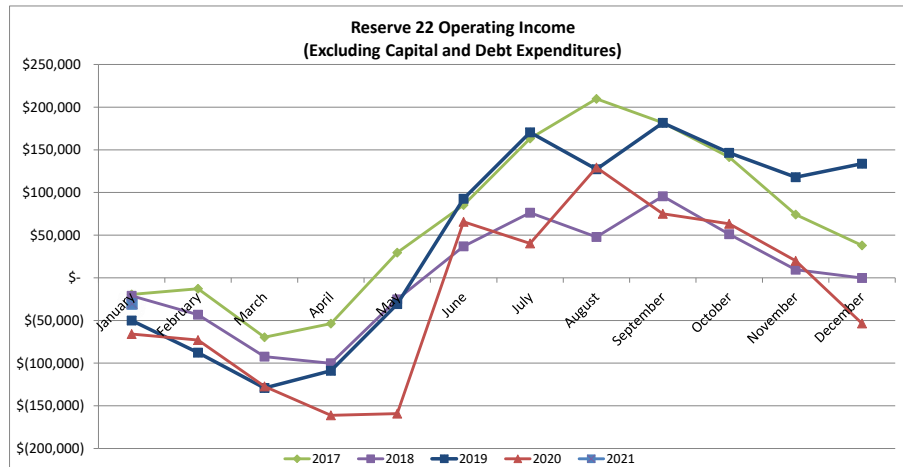
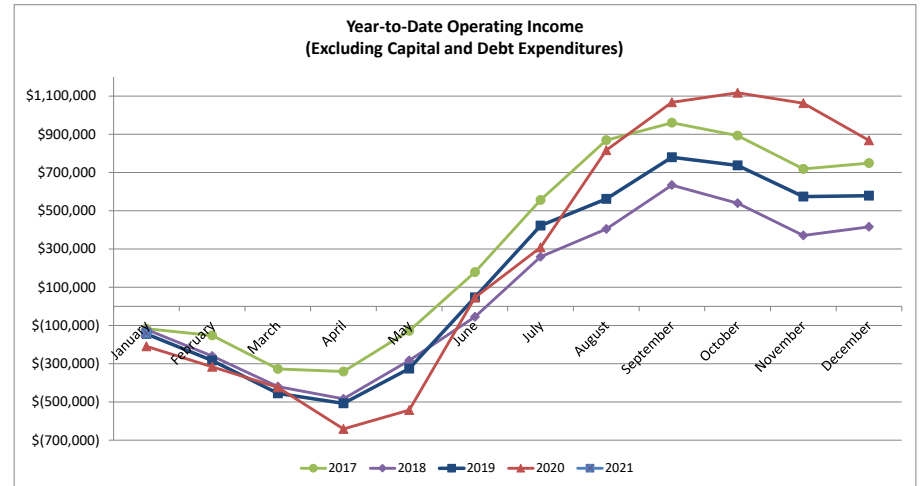
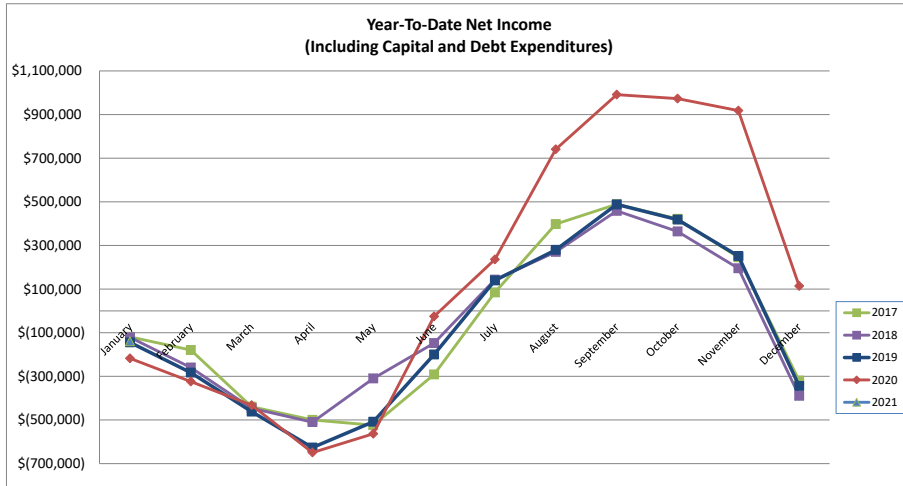
RESERVE 22
STATEMENT OF REVENUES, EXPENSES, AND CHANGES IN NET POSITION
As of January 31, 2021

ORG/ OBJECT	DESCRIPTION	2021 BUDGET	MONTH				YEAR-TO-DATE			
			2021	2020	DIFF	% DIFF	2021	2020	DIFF	% DIFF
5520	RESERVE 22 REVENUES:									
441100	Food	\$ 1,500,000	\$ 11,721	\$ 58,098	\$ (46,377)	-80%	\$ 11,721	\$ 58,098	\$ (46,377)	-80%
441101	Liquor	260,000	498	11,186	(10,688)	-96%	498	11,186	(10,688)	-96%
441102	Beer	485,000	641	9,077	(8,436)	-93%	641	9,077	(8,436)	-93%
441103	Wine	235,000	524	11,423	(10,899)	-95%	524	11,423	(10,899)	-95%
441104	NA Beverages	85,000	33	1,491	(1,459)	-98%	33	1,491	(1,459)	-98%
441106	Room Charges	4,000	-	1,950	(1,950)	-100%	-	1,950	(1,950)	-100%
441107	Service Charges	160,000	-	7,583	(7,583)	-100%	-	7,583	(7,583)	-100%
489000	Miscellaneous Revenue	2,000	-	1,570	(1,570)	-100%	-	1,570	(1,570)	-100%
	Total Revenues	\$ 2,731,000	\$ 13,416	\$ 102,377	\$ (88,961)	-87%	\$ 13,416	\$ 102,377	\$ (88,961)	-87%
55730	COST OF GOODS SOLD:									
530400	Cost of Goods Sold - Beer	\$ 135,800	\$ 157	\$ 2,886	\$ (2,729)	-95%	\$ 157	\$ 2,886	\$ (2,729)	-95%
530401	Cost of Goods Sold - Wine	72,850	480	2,440	(1,961)	-80%	480	2,440	(1,961)	-80%
530402	Cost of Goods Sold - Liquor	52,000	66	1,493	(1,427)	-96%	66	1,493	(1,427)	-96%
530405	Cost of Goods Sold - NA Beverages	35,700	418	381	37	10%	418	381	37	10%
530420	Cost of Goods Sold - Food	480,000	3,321	22,478	(19,157)	-85%	3,321	22,478	(19,157)	-85%
	Total Cost of Goods Sold	\$ 776,350	\$ 4,441	\$ 29,678	\$ (25,237)	-85%	\$ 4,441	\$ 29,678	\$ (25,237)	-85%
	Gross Profit	\$ 1,954,650	\$ 8,976	\$ 72,699	\$ (63,724)	-88%	\$ 8,976	\$ 72,699	\$ (63,724)	-88%
	Gross Profit Percentage	72%	67%	71%			67%	71%		
55730	OTHER OPERATING EXPENSES:									
510100	Salaries - Pensionable	\$ 607,800	\$ 23,332	\$ 66,423	\$ (43,092)	-65%	\$ 23,332	\$ 66,423	\$ (43,092)	-65%
510120	Salaries - Non-Pensionable	460,000	126	23,521	(23,394)	-99%	126	23,521	(23,394)	-99%
510200	Salaries - Overtime	5,000	-	397	(397)	-100%	-	397	(397)	-100%
510399	Tips Paid Through Payroll	-	(869)	3,676	(4,544)	-124%	(869)	3,676	(4,544)	-124%
510400	FICA Taxes	115,440	1,776	8,229	(6,453)	-78%	1,776	8,229	(6,453)	-78%
510500	IMRF	53,520	2,058	6,884	(4,826)	-70%	2,058	6,884	(4,826)	-70%
590600	Health Insurance	73,900	5,574	7,316	(1,743)	-24%	5,574	7,316	(1,743)	-24%
52XXXX	Contractual Services	179,246	5,215	12,795	(7,579)	-59%	5,215	12,795	(7,579)	-59%
53XXXX	Commodities	149,000	2,425	9,354	(6,929)	-74%	2,425	9,354	(6,929)	-74%
	Total Operating Expenses	\$ 1,643,906	\$ 39,638	\$ 138,595	\$ (98,957)	-71%	\$ 39,638	\$ 138,595	\$ (98,957)	-71%
	Operating Income (Loss)	\$ 310,744	\$ (30,662)	\$ (65,896)	\$ 35,233	-53%	\$ (30,662)	\$ (65,896)	\$ 35,233	-53%
	Operating Income (Loss) Percentage	11%	-229%	-64%			-229%	-64%		

RESERVE 22
STATEMENT OF REVENUES, EXPENSES, AND CHANGES IN NET POSITION
As of January 31, 2021

ORG/ OBJECT	DESCRIPTION	2021 BUDGET	MONTH				YEAR-TO-DATE			
			2021	2020	DIFF	% DIFF	2021	2020	DIFF	% DIFF
<u>KEY METRICS</u>										
		<u>Goal</u>								
Revenue Source:										
Restaurant/Bar	N/A		\$ 13,396	\$ 56,555	\$ (43,159)	-76%	\$ 13,396	\$ 56,555	\$ (43,159)	-76%
Banquets	N/A		-	45,804	(45,804)	-100%	-	45,804	(45,804)	-100%
Other	N/A		20	18	2	8%	20	18	2	8%
Total	\$ 2,731,000		\$ 13,416	\$ 102,377	\$ (88,961)	-87%	\$ 13,416	\$ 102,377	\$ (88,961)	-87%
Reserve 22 Revenues (Last 12 Months)	\$ 2,731,000						\$ 1,854,727	\$ 2,632,704	\$ (777,977)	-30%
Reserve 22 Expenses (Last 12 Months)	\$ 2,420,256						\$ 1,872,993	\$ 2,514,710	\$ (641,717)	-26%
# Guest Checks (Restaurant/Bar)	N/A		341	1,664	(1,323)		341	1,664	(1,323)	
Revenue Per Guest Check	N/A		\$ 39.29	\$ 33.99	\$ 5.30		\$ 39.29	\$ 33.99	\$ 5.30	
# Guests (Restaurant/Bar)	N/A		401	2,801	(2,400)		401	2,801	(2,400)	
Average Guest Spend	N/A		\$ 33.41	\$ 20.19	\$ 13.22		\$ 33.41	\$ 20.19	\$ 13.22	
Cost of Goods Sold %	28%		33%	29%	4%		33%	29%	4%	
Cost of Goods Sold % (By Category):										
Cost of Goods Sold - Beer	28%		24%	32%	-7%		24%	32%	-7%	
Cost of Goods Sold - Wine	31%		91%	21%	70%		91%	21%	70%	
Cost of Goods Sold - Liquor	20%		13%	13%	0%		13%	13%	0%	
Cost of Goods Sold - NA Beverages	42%		1285%	26%	1260%		1285%	26%	1260%	
Cost of Goods Sold - Food	32%		28%	39%	-10%		28%	39%	-10%	
Personnel Expenses as % of Sales	48%		245%	110%	135%		245%	110%	135%	
Prime Cost (Cost of Goods Sold + Personnel Expenses) as % of Sales	77%		278%	139%	139%		278%	139%	139%	

Village Links / Reserve 22
Dashboard Financial Report
As of January 31, 2021



VILLAGE LINKS / RESERVE 22
MONTHLY CASH INCREASE/DECREASE HISTORY

	<u>JAN</u>	<u>FEB</u>	<u>MAR</u>	<u>APR</u>	<u>MAY</u>	<u>JUN</u>	<u>JUL</u>	<u>AUG</u>	<u>SEP</u>	<u>OCT</u>	<u>NOV</u>	<u>DEC</u>
2014	(112)	(270)	(77)	50	130	30	306	177	138	10	(148)	(663)
2015	(100)	(63)	9	67	80	153	356	352	239	(97)	(42)	(689)
2016	(114)	(20)	41	(109)	206	296	186	237	160	36	(76)	(671)
2017	(114)	42	(218)	(57)	(11)	223	328	291	72	(69)	(151)	(681)
2018	(113)	(50)	(157)	(56)	216	153	291	92	165	(102)	(160)	(716)
2019	(144)	(53)	(138)	(136)	99	304	319	171	146	(64)	(148)	(680)
2020	(173)	(21)	(43)	(225)	69	516	237	500	214	(23)	(21)	(843)
2021	(135)											

Avg	(126)	(62)	(83)	(67)	113	239	289	260	162	(44)	(107)	(706)
Best	(100)	42	41	67	216	516	356	500	239	36	(21)	(671)
Worst	(173)	(270)	(218)	(225)	(11)	30	186	92	72	(102)	(160)	(843)

NEXT 12 MONTH CASH BALANCE SCENARIOS

	2021 <u>JAN</u>	2021 <u>FEB</u>	2021 <u>MAR</u>	2021 <u>APR</u>	2021 <u>MAY</u>	2021 <u>JUN</u>	2021 <u>JUL</u>	2021 <u>AUG</u>	2021 <u>SEP</u>	2021 <u>OCT</u>	2021 <u>NOV</u>	2021 <u>DEC</u>
Avg	584	522	438	372	484	724	1,012	1,273	1,434	1,390	1,283	578
Best	584	626	667	734	950	1,466	1,822	2,322	2,561	2,597	2,576	1,905
Worst	584	314	96	(129)	(140)	(110)	76	168	240	138	(22)	(865)

actual

	2020	2020	2020	2020	2021	2021	2021	2021	2021	2021	2021	2021
	<u>SEP</u>	<u>OCT</u>	<u>NOV</u>	<u>DEC</u>	<u>JAN</u>	<u>FEB</u>	<u>MAR</u>	<u>APR</u>	<u>MAY</u>	<u>JUN</u>	<u>JUL</u>	<u>AUG</u>
Avg	1,605	1,582	1,461	778	654	591	508	441	554	793	1,082	1,342
BVA			1,500	823	711	701	680	680	845	1,222	1,545	1,925
Best	1,605	1,582	1,540	869	769	811	852	919	1,135	1,651	2,007	2,507
Worst	1,605	1,582	1,422	706	533	263	45	(180)	(191)	(161)	25	117

	<u>Caps</u>	<u>Oct-Mar</u>	<u>Apr-Sep</u>
(429)	371,885		831
266	28,896	(955)	1247
173	53,159	(920)	977
(348)	414,071	(1001)	844
(437)	152,782	(1222)	860
(326)	265,628	(1313)	902
186	89,568		1310
	1,375,989		
(132)		(1,082)	996
1,221		(920)	1,310
(1,622)		(1,313)	831

3000



**Glen Ellyn Recreation
Commission**
535 Duane Street
Glen Ellyn, IL 60137

Meeting 2/26/2021 7:00 AM
Department: Village Links
Department Head: Jeff Vesevick
Category: Discussion Item
Prepared By: Steve Thompson

**AGENDA ITEM (ID
2021-935)**

DOC ID: 2021-935

Trustee Liaison - Steve Thompson

Statement of the Issue:

Analysis:

Budget Impact:

Action Requested:

Attachments: