

**RECREATION COMMISSION
MINUTES
OCTOBER 30, 2020**

Board or Commission: Recreation
Meeting: Regular
Quorum: Yes

Called to Order: 7:02A.M.
Adjourned: 8:47A.M.

MEMBER ATTENDANCE:

Tim O'Shea	Chairman	Present
Rebecca Austin	Commissioner	Excused Absence
Brian Diver	Commissioner	Present
Glen G. Graham	Commissioner	Present
Alison Park	Commissioner	Present
Mark W. Reinke	Commissioner	Present
Carol Scott	Commissioner	Present

Also, Present:

Jeff Vesevick	General Manager / Staff Liaison	Present
Steve Thompson	Liaison Trustee	Present
Mark Franz	Village Manager	Excused Absence
Brad Chapple	Food and Beverage Director	Excused Absence
Tom Fota	Executive Chef	Excused Absence
Mike Campbell	Golf Professional	Present
Noel Allen	Director of Golf	Present
Andrew Cross	Golf Course Superintendent	Present

A. CALL TO ORDER

The October 30, 2020 meeting of the Recreation Commission was called to order at 7:02A.M. at the Village Links of Glen Ellyn; 485 Winchell Way; Glen Ellyn, Illinois by Chairman O'Shea.

MOTION TO ALLOW COMMISSIONERS TO TELECONFERENCE INTO THE MEETING.

RESULT: Motion Unanimously Carried
MOVER: Commissioner Scott
SECONDER: Commissioner Graham
AYES: Diver, Graham, O'Shea, Park, Reinke, and Scott
NAYES: None
ABSENT: Austin

B. PUBLIC COMMENTS

None.

C. APPROVAL OF MINUTES FROM SEPTEMBER 25, 2020 MEETING

1. MOVE TO APPROVE MINUTES OF MEETING FROM 9/25/20 AS AMENDED.

RESULT: Motion Unanimously Carried
MOVER: Commissioner Graham
SECONDER: Commissioner Scott
AYES: Driver, Graham, O'Shea, Park, Reinke, and Scott
NAYES: None
ABSENT: Austin

D. STANDING REPORTS

1. Manager - Jeff Vesevick

General Manager Vesevick stated September was an excellent month for golf with good weather. September reported the most rounds played in 10 years. Both golf and food operations were up. Due to the popularity of golf, staff opted to suspend the fall fest promotions. Junior league golf has been more popular than ever. Course conditions were in excellent shape. Outdoor dining grew by 32% over a year ago. However, the loss of banquets hurt Reserve 22 business. Reserve 22 offered several Octoberfest specials this year. Reserve 22 staff is busy working on carry-out business and preparing for Thanksgiving. Currently Reserve 22 is closed to indoor dining but outdoor seating is available in the tents. Discussion regarding the portable heaters ensued.

2. Financial – Jeff Vesevick

General Manager Vesevick said September was a good month financially for the Links and overall a positive month. General Manager Vesevick noted the September financials were actually better than reflected because in September the Links was charged for prior period unemployment costs. Overall, the summer business placed the cash reserves in a good position, which was better than expected. Staff will continue to closely monitor expenses in order to build-up cash reserves. Chairman O'Shea inquired on why golf revenues were different from August. General Manager Vesevick replied because as the days become shorter, less tee times are booked and the weather is a little cooler so golf fees are down. General Manager Vesevick referenced the proposed 2021 budget included in the agenda packet.

3. Trustee Liaison – Steve Thompson

Trustee Thompson updated the Recreation Commission on the recent Village Board activities.

E. GOLF CART PURCHASE OPTIONS – RECOMMENDATION

1. Golf Cart Purchase Options – Recommendation

General Manager Vesevick recommended the replacement of the golf carts in 2021. General Manager Vesevick stated the Links is in a good enough cash position to move forward with

the replacement. Typically, every four (4) years the Links replaces the golf carts because of the higher trade-in value. Discussion ensued regarding golf cart vendors. Staff believes Yamaha provides a more solid and better performing cart compared to other vendors. General Manager Vesevick indicated replacement of the golf carts helps to promote and acceptance rate increases. General Manager Vesevick also noted about 60% of the carts have cigarette damage to the exterior. Discussion ensued regarding the advantages and disadvantages of purchasing the golf carts in 2021 or waiting until 2022. Discussion also ensued regarding what purchase option to select.

Commissioner Diver, Commissioner Reinke, and Commissioner Scott supported replacing the carts in 2021 through a conditional lease, while Chairman O'Shea, Commissioner Graham, and Commissioner Park favored holding off on replacing the carts until 2022. Chairman O'Shea said given the tie-vote among the Commissioners, that the Recreation Commission would defer to the staff recommendation and replace the golf carts in 2021 through a conditional lease.

MOTION TO REPLACE THE GOLF CARTS IN 2021 THROUGH A CONDITIONAL LEASE.

RESULT: Motion Unanimously Carried

MOVER: Commissioner Reinke

SECONDER: Commissioner Scott

AYES: Diver, Graham, O'Shea, Park, Reinke, and Scott

NAYES: None

ABSENT: Austin

F. 2021 User Fees – Discussion

1. 2021 User Fees Presentation – Noel Allen

Director of Golf Allen noted the current rate structure is confusing for staff and guests. Staff reviewed the current rates to take advantage of the current demand. Director of Golf Allen explained the goal during the rate review was to eliminate excess discounts that are no longer necessary. Director of Golf Allen noted with the recent golf resurgence, the Links has an opportunity to establish rates for the next few years. Director of Golf Allen referenced the rate information included in the agenda packet and explained that for the 2019 calendar year the Links earned \$1,704,073 in revenues. If the Links did not discount rates in 2019, then total revenues would have been \$1,801,941. For comparison purposes, Director of Golf Allen discussed the revenues over the last 12 months from October 1, 2019 through September 30, 2020. In the last 12 months the Links earned \$1,950,941 and the revenue amount without discounts would have been \$1,971,857. Also, with the proposed rate increases and no discounts over the last 12 months, the Links revenues would be at \$2,197,676.

Commissioner Graham expressed concern about repeating the excellent golf season next year. Chairman O'Shea suggested adding a column to the projections that provides the difference in revenues between the current and the proposed rate increases. Chairman O'Shea also recommended a sub-committee of the Recreation Commission meet before the next meeting in November to go over the proposed rate increases. Commissioner Scott and Commissioner Reinke offered to serve on this committee. Chairman O'Shea indicated the

proposed golf rates for 2021 will be further discussed and then voted on at the next meeting.

G. OLD BUSINESS

None.

H. NEW BUSINESS

None.

I. NEXT MEETING FRIDAY, NOVEMBER 20, 2020 (HOLIDAY SCHEDULE)

J. ADJOURNMENT

Commissioner Park moved and Commissioner Graham seconded, to adjourn the meeting. The meeting was adjourned at 8:47A.M.

Submitted by Aileen Haslett, Recording Secretary

Reviewed by General Manager Jeff Vesevick